

January 14, 2016



# Carahsoft Names Sonim Technologies Distribution Partner

## Sonim products now available on the NCPA and TCPN contracts

SAN MATEO, Calif., Jan. 14, 2016 /PRNewswire/ --[Sonim Technologies](#), maker of the world's most rugged, smartphones for extreme environments, announced today that it has been named a distribution partner by [Carahsoft Technology Corp.](#), a trusted government IT solutions provider. Under the agreement, Carahsoft has added Sonim products and accessories to its National State Government Contracts, including the Cooperative Purchasing Network (TCPN) and the National Cooperative Purchasing Alliance (NCPA). These contracts will support Sonim authorized resellers and sales teams with proactive sales and marketing activities to drive demand for Sonim products within state, county, and local governments.

"Sonim is excited to be included among Carahsoft's market-leading technology partners and to work with Carahsoft's Sonim Mobile team to expand our reach in the federal, state, and local market," said Carl Nerup, GM of Sonim Regulated Markets. "We look forward to Carahsoft's support in extending our success in the public sector."

Sonim's suite of mobile devices and accessories meet the most rugged performance standards, which often exceed basic MIL-Spec and IP certifications. For example, Sonim's newest smartphone, the XP7:

- Was awarded a IP69 rating, given only to devices and accessories that have the highest possible rating against total dust ingress and moisture from steam-jet cleaning;
- Is the only Commercial Off The Shelf (COTS) mobile product with both a Band Class 14 and commercial carrier chipset;
- Has been certified as the only COTS device that has attained the highest ISO standards for medical cleaning;
- Includes Push to Talk (PTT), Lone Worker, and LMR Replacement solutions as standard features.

Additionally, the XP7's features include a class-leading 4820 mAh battery that provides 40 hours of talk time; a build to withstand impacts of up to 30G and vibrations of 5Hz-200Hz-5Hz; an ability to operate in temperatures ranging from -5F to + 130F, and a comprehensive, "no questions asked" 3 year warranty. The XP7, which runs on Android's operating system fully supports a wide range of applications through the Google Play store and specifically designed through Sonim's Ultra-Rugged Developer Network.

"We're pleased to enhance our product portfolio with Sonim's mobile devices and accessories," said Lauren Leggat, vice president of the CarahSoft Mobile Solutions Team at Carahsoft. "We're excited to partner with Sonim and their dedicated reseller channel to

provide our government customers with products that address their specific needs and enable them to go beyond their mission with the lowest total cost of ownership in the mobile industry."

Sonim products and solutions are available immediately on Carahsoft TCPN No. GS-35F-0119Y and NCPA No. R150402. For more information, contact the Mobile Government Team at Carahsoft at 844-ADSK-123.

### **About Sonim Technologies**

Sonim Technologies ([www.sonimtech.com](http://www.sonimtech.com)) is the provider of mission-critical solutions designed specifically for workers in extreme, hazardous and isolated environments. The Sonim solution includes ultra-rugged mobile phones, business process applications and a suite of industrial-grade accessories collectively designed to increase worker productivity, accountability and safety on the job site. Sonim's industry-leading, three-year comprehensive warranty has redefined customer expectations of rugged technology. The company is headquartered in San Mateo, California, and offers its products through mobile operators around the world.

### **About Carahsoft**

Carahsoft Technology Corp. is the trusted Government IT solutions provider. As a top-ranked GSA Schedule Contract holder, Carahsoft serves as the master government aggregator for many of its best-of-breed vendors, supporting an extensive ecosystem of manufacturers, resellers, and consulting partners committed to helping government agencies select and implement the best solution at the best possible value.

The company's dedicated Solutions Divisions proactively market, sell and deliver VMware, Adobe, Symantec, EMC, F5 Networks, Open Source, HP, SAP, and Innovative and Intelligence products and services, among others. Carahsoft is consistently recognized by its partners as a top revenue producer, and is listed annually among the industry's fastest growing firms by CRN, Inc., Washington Technology, Washington Business Journal, the Washington Post, and SmartCEO. Visit us at [www.carahsoft.com](http://www.carahsoft.com).

Logo - <https://photos.prnewswire.com/prnh/20141014/151907LOGO>

To view the original version on PR Newswire, visit <http://www.prnewswire.com/news-releases/carahsoft-names-sonim-technologies-distribution-partner-300204293.html>

SOURCE Sonim Technologies