

# $16^{\text {th }}$ Annual Credit Suisse Financial Services Forum 

February 11, 2015

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## FORWARD-LOOKING STATEMENTS

This presentation includes "forward-looking statements" within the meaning of the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995. Actual results may differ from expectations, estimates and projections and, consequently, readers should not rely on these forward-looking statements as predictions of future events. Words such as "expect," "target," "assume," "estimate," "project," "budget," "forecast," "anticipate," "intend," "plan," "may," "will," "could," "should," "believe," "predicts," "potential," "continue," and similar expressions are intended to identify such forward-looking statements. These forwardlooking statements involve significant risks and uncertainties that could cause actual results to differ materially from expected results, including, among other things, those described in our Annual Report on Form 10-K for the year ended December 31, 2013, and any subsequent Quarterly Reports on form 10-Q, under the caption "Risk Factors." Factors that could cause actual results to differ include, but are not limited to, higher than expected operating costs, changes in prepayment speeds of mortgages underlying our residential mortgage-backed securities (RMBS), the rates of default or decreased recovery on the mortgages underlying our non-Agency securities, failure to recover credit losses in our portfolio, changes in interest rates and the market value of our assets, the availability of financing, the availability of target assets at attractive prices, our ability to manage various operational risks associated with our business, our ability to maintain our REIT qualification, limitations imposed on our business due to our REIT status and our exempt status under the Investment Company Act of 1940, the impact of new legislation or regulatory changes on our operations, the impact of any deficiencies in the servicing or foreclosure practices of third parties and related delays in the foreclosure process, our ability to acquire mortgage loans or securitize the mortgage loans we acquire, our involvement in securitization transactions, the timing and profitability of our securitization transactions, the risks associated with our securitization transactions, our ability to acquire mortgage servicing rights, the impact of new or modified government mortgage refinance or principal reduction programs, unanticipated changes in overall market and economic conditions, and our exposure to claims and litigation, including litigation arising from our involvement in securitization transactions and investments in mortgage servicing rights.

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## Financial Summary

FULL YEAR 2014 - DELIVERED STRONG RETURN ON BOOK VALUE CONSIDERING CONSERVATIVE PORTFOLIO POSITIONING

- Reported book value of $\$ 11.10$ per share; total return on book value $15.0 \%{ }^{(1)}$
- FY-2014 cash dividends of $\$ 1.04$ per share
- Comprehensive Income of \$578.2 million
- Return on average equity of $14.4 \%$, or $\$ 1.58$ per share


## FOURTH QUARTER 2014

- Total return on book value $1.0 \%{ }^{(1)}$
- Q4-2014 cash dividend of $\$ 0.26$ per share
- Comprehensive Income of $\$ 42.2$ million
- Return on average equity of $4.1 \%$, or $\$ 0.12$ per share
- Generated Core Earnings of $\$ 83.1$ million, or $\$ 0.23$ per share ${ }^{(2)}$


## Business Overview

TRANSFORMATIONAL YEAR FOR OPERATIONAL BUSINESSES; ANNOUNCED PLANS TO EXPAND TARGET ASSETS TO INCLUDE COMMERCIAL MORTGAGE LOANS

MORTGAGE LOAN CONDUIT AND SECURITIZATION

- Volume has ramped up considerably; $\$ 1.0$ billion in pipeline at year-end
- Completed three securitizations in 2014; approximately $\$ 1.0$ billion in unpaid principal balance (UPB)

MORTGAGE SERVICING RIGHTS (MSR)

- Continuing to develop seller network

COMMERCIAL MORTGAGE LOANS

- Seasoned commercial real estate team added at Pine River
- Sizeable opportunity; over $\$ 1.5$ trillion in loans maturing over the next several years ${ }^{(1)}$
- Plan to initially invest $\$ 500$ million in equity capital


## Market and Policy Update

MACROECONOMIC ENVIRONMENT \& POLICY CONSIDERATIONS

- End of Federal Reserve's Quantitative Easing (QE)
- Final reduction in asset purchases occurred during Q4-2014
- Reinvestment in MBS paydowns expected to continue for the foreseeable future
- Continued low interest rate environment
- Curve flattened during Q4-2014
- Steady improvement in unemployment
- $5.6 \%$ in December 2014 versus 6.6\% in January 2014
- Home price appreciation continues
- CoreLogic Home Price Index up 5.0\% on rolling 12-month basis ${ }^{(1)}$
- Actively engaged with a variety of parties in Washington
- FHFA proposed rulemaking
- Conforming loan limits
- G-Fees
- Private label securitization market


## Delivering Total Return

TOTAL STOCKHOLDER RETURN OF 125\% SINCE INCEPTION(1)

(1) Two Harbors' total stockholder return is calculated for the period October 29, 2009 through December 31, 2014. Total stockholder return is defined as stock price appreciation including dividends. Source: Bloomberg.
(2) Pine River Mortgage REIT Index total stockholder return for the period October 29, 2009 through December 31, 2014. The Pine River Mortgage REIT Index tracks publicly traded REITs whose principal business consists of originating, servicing or investing in residential mortgage interests. The index uses a modified market capitalization weighted methodology, and components are reviewed quarterly for eligibility. Source: Bloomberg.

## Portfolio Composition




- $56 \%$ capital allocation to Rates
- Opportunistically added Iower Ioan balance pools
- $44 \%$ capital allocation to Credit
- Continued sales of legacy non-Agency RMBS ${ }^{(3)}$
- Purchased bonds from GSE risk sharing deals
- Capital allocation to conduit continued to increase

| Dec. 31, 2013 | Mar. 31, 2014 | Jun. 30, 2014 | Sept. 30, 2014 | Dec. 31, 2014 |
| ---: | ---: | ---: | ---: | ---: |
| $0.0 \%$ | $1.8 \%$ | $5.7 \%$ | $7.6 \%$ | $9.4 \%$ |

(1) Assets in "Other" include credit sensitive loans (CSL) and non-Agency interest-only securities (IOs).
(2) Includes inverse interest-only securities (IIOs or Agency Derivatives) of $\$ 186.4$ million.
(3) Non-Agency RMBS, meaning RMBS that
(4) HECM are loans that allow the homeowner to convert home equity into cash collateralized by the value of their home
(5) Assets in "Rates" include Agency RMBS, Agency Derivatives and MSR.
(6) Assets in "Credit" include

Assets in "Credit" include non-Agency RMBS, prime jumbo residential mortgage loans, net economic interest in securitization trusts and CSL

## Portfolio Performance

## Q4-2014 PERFORMANCE HIGHLIGHTS

## RATES PERFORMANCE ${ }^{(1)}$

- Agency yield increased 10 basis points
- MSR yield of $9.1 \%$ in quarter
- Agency prepays decreased modestly


## CREDIT PERFORMANCE ${ }^{(2)}$

- Legacy non-Agency yield down 20 basis points
- New issue non-Agency yield up 30 basis points; purchased higher-yielding bonds from GSE credit risk sharing deals
- Yield on retained interest increased; added subs and IOs from Agate Bay Mortgage Trust 2014-3
- Non-Agency prepays stable quarter-over-quarter

| Portfolio Metrics | Q3-2014 | Q4-2014 |  |
| :--- | :--- | ---: | ---: |
| Agency | Weighted average 3-month CPR $^{(4)}$ | $7.9 \%$ | $7.5 \%$ |
| Non-Agency | Weighted average 3-month CPR | $4.1 \%$ | $4.2 \%$ |
| Implied Debt-to-equity(${ }^{(6)}$ | $2.7 x$ | $3.0 x$ |  |

Q4-2014 NET INTEREST YIELD

| Three Months Ended | Sept. 30, 2014 | $\begin{array}{r} \text { Dec. 31, } \\ 2014 \end{array}$ |
| :---: | :---: | :---: |
| Annualized portfolio yield during the quarter | 4.46\% | 4.46\% |
| Rates ${ }^{(1)}$ |  |  |
| Agency RMBS, Agency derivatives and MSR | 3.6\% | 3.7\% |
| Credit ${ }^{(2)}$ |  |  |
| Non-Agency RMBS, legacy ${ }^{(3)}$ | 9.0\% | 8.8\% |
| Non-Agency RMBS, new issue ${ }^{(3)}$ | 3.4\% | 3.7\% |
| Net economic interest in securitization trusts | 4.4\% | 4.7\% |
| Prime jumbo residential mortgage loans | 4.1\% | 4.0\% |
| Credit sensitive loans (CSL) | 3.4\% | 3.6\% |
| Annualized cost of funds on average repurchase and advance balance during the quarter ${ }^{(5)}$ | 1.47\% | 1.55\% |
| Annualized interest rate spread for aggregate portfolio during the quarter | 2.99\% | 2.91\% |

## Hedging Summary

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BV EXPOSURE TO +100BPS CHANGE IN RATES(1)
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## Q4-2014 HEDGING HIGHLIGHTS \& OBJECTIVES

- Significant volatility in interest rates during quarter
- Modified hedge position late in quarter
- Reduced net swap notional by $\$ 6.9$ billion
- Swap expense should decrease going forward
- Added $\$ 4.8$ billion notional in swaptions
- Assumed incremental duration
- Maintain protection against potentially higher rates in 2015 and 2016


## Mortgage Loan Conduit and Securitization

## DEVELOPMENT OF CONDUIT BUSINESS TRANSFORMATIONAL

- Completed three securitizations in 2014 totaling approximately $\$ 1.0$ billion UPB
- Closed Agate Bay Mortgage Trust 2015-1 in February; retained subs, IOs and AAAs
- Pipeline (interest rate locks and prime jumbo holdings) strong; approximately $\$ 1.0$ billion UPB at 2014 year-end
- Run-rate of approximately $\$ 300$ million per month
- Retained interest includes AAAs of approximately $\$ 380$ million and Subs and IOs of approximately $\$ 150$ million
- 33 sellers at year-end; focus on building additional seller relationships
- FHLB financing helps provide consistent pricing to our seller partners

2014 PRIME JUMBO LOAN SUMMARY


## Business Update

## LAUNCHED HIGH-LTV AND NON-PRIME DURING THE QUARTER

- High-LTV:
- Extension of current prime jumbo program
- Focused on higher credit quality borrowers who need or desire to make smaller down payments
- Non-Prime:
- Aimed at average credit quality borrowers unable to get a loan due to the tight credit conditions
- Large potential market
- Will take time to drive volume

MORTGAGE SERVICING RIGHTS

- Opportunity to build a large network of sellers
- Continue to view MSR as an attractive asset for portfolio
- Aim to cultivate a product and seller mix that overlaps both the MSR and Conduit businesses


## Commercial Real Estate Loan Market

OPPORTUNITY TO DIVERSIFY TWO HARBORS' PORTFOLIO

- More than $\$ 3.0$ trillion commercial real estate loan market; over $\$ 1.5$ trillion maturing over the next several years ${ }^{(1)}$
- Target assets to include U.S.-domiciled first mortgage loans, mezzanine loans, b-notes and preferred equity
- Property types typically include: office, multifamily, retail, industrial, hospitality, and self-storage
- Typical loan amounts range from $\$ 10$ to $\$ 100$ million
- Properties securing associated loans are primarily located in the top 50 MSAs
- Loan terms generally 3 to 10 years; majority will bear interest on a floating-rate basis
- Floating-rate loans provide potential upside in a rising interest rate environment
- Expected returns are attractive



## Return on Book Value

| Return on book value Q4-2014 |  |
| :---: | :---: |
| (Per diluted share amounts, except for percentage) |  |
| Book value at September 30, 2014 | \$11.25 |
| Book value at December 31, 2014 | \$11.10 |
| Decrease in book value | \$(0.15) |
| Dividend declared in Q4-2014 | \$0.26 |
| Return on book value Q4-2014 | \$0.11 |
| Return on book value Q4-2014 ${ }^{(1)}$ | 1.0\% |
| Return on book value year-end 2014 <br> (Per diluted share amounts, except for percentage) |  |
| Book value at December 31, 2013 | \$10.56 |
| Book value at December 31, 2014 | \$11.10 |
| Increase in book value | \$0.54 |
| Dividend declared in FY-2014 | \$1.04 |
| Return on book value FY-2014 | \$1.58 |
| Return on book value FY-2014 ${ }^{(2)}$ | 15.0\% |

[^0]
## Financial Performance



## Operating Performance

| (In millions, except for per share data) | Core <br> Earnings | Realized Gains | Unrealized MTM | Q4-2014 <br> Financials | Core Earnings | Realized Gains | Unrealized MTM | FY-2014 <br> Financials |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$156.2 | \$ - | \$ - | \$156.2 | \$577.2 | \$ - | \$ - | \$577.2 |
| Interest expense | 31.7 | - | - | 31.7 | 107.5 | - | - | 107.5 |
| Net interest income | 124.5 | - | - | 124.5 | \$469.7 | - | - | \$469.7 |
| Net other-than-temporary impairment losses | - | - | (0.2) | (0.2) | - | - | (0.4) | (0.4) |
| Gain (loss) on investment securities | - | 24.5 | 4.2 | 28.7 | - | 89.9 | (2.7) | 87.2 |
| Loss on interest rate swaps and swaptions | (32.2) | (3.7) | (116.7) | (152.6) | (91.8) | (55.3) | (198.5) | (345.6) |
| Gain (loss) on other derivative instruments | 7.0 | (14.6) | 2.4 | (5.2) | 26.8 | (52.3) | 8.0 | (17.5) |
| Gain on mortgage loans held-for-sale | - | 9.1 | 1.9 | 11.0 | - | 13.1 | 4.2 | 17.3 |
| Servicing income | 31.6 | - | - | 31.6 | 128.2 | - | - | 128.2 |
| Loss on servicing asset | (13.7) | - | (41.6) | (55.3) | (54.8) | - | (73.5) | (128.3) |
| Other income (loss) | 0.7 | (0.7) | (1.4) | (1.4) | 1.7 | 6.0 | 10.8 | 18.5 |
| Total other (loss) income | (6.6) | 14.6 | (151.2) | (143.2) | 10.1 | 1.4 | (251.7) | (240.2) |
| Management fees \& other operating expenses | 33.7 | (3.9) | - | 29.8 | 129.2 | 6.4 | - | 135.6 |
| Net income (loss) before income taxes | 84.2 | 18.5 | (151.4) | (48.7) | 350.6 | (5.0) | (252.1) | 93.5 |
| Income tax expense (benefit) | 1.1 | 8.6 | (21.4) | (11.7) | 6.8 | (20.9) | (59.6) | (73.7) |
| Net income (loss) | \$83.1 | \$9.9 | \$(130.0) | \$(37.0) | \$343.8 | \$15.9 | \$(192.5) | \$167.2 |
| Basic and diluted weighted average EPS | \$0.23 | \$0.03 | \$(0.36) | \$(0.10) | \$0.94 | \$0.04 | \$(0.52) | \$0.46 |

## GAAP to Core Earnings Reconciliation

| (In thousands, except for per share data) | Three Months Ended December 31, 2014 | $\begin{array}{r} \text { Year-Ended } \\ \text { December 31, } 2014 \end{array}$ |
| :---: | :---: | :---: |
| Reconciliation of GAAP to non-GAAP Information |  |  |
| Core Earnings: |  |  |
| Net (loss) income | \$(36,963) | \$167,139 |
| Adjustments for non-core earnings: |  |  |
| Gain on sale of securities and mortgage loans, net of tax | $(30,447)$ | $(95,175)$ |
| Unrealized gain on trading securities, equity securities and mortgage loans held-for-sale, net of tax | $(3,983)$ | $(1,191)$ |
| Other-than-temporary impairment loss | 180 | 392 |
| Realized loss on termination or expiration of swaps and swaptions, net of tax | 8,458 | 42,938 |
| Unrealized loss on interest rate swaps and swaptions economically hedging investment portfolio, repurchase agreements and FHLB advances, net of tax | 103,239 | 157,972 |
| Loss on other derivative instruments, net of tax | 6,028 | 20,113 |
| Realized and unrealized loss (gain) on financing securitizations, net of tax | 2,129 | $(16,854)$ |
| Unrealized loss on mortgage servicing rights, net of tax | 36,978 | 64,320 |
| Securitization deal costs, net of tax | 834 | 3,015 |
| Income from discontinued operations | - | - |
| Amortization of business combination intangible assets, net of tax | - | 346 |
| Change in representation and warranty reserve, net of tax | $(3,345)$ | 793 |
| Core Earnings | \$83,108 | \$343,808 |
|  |  |  |
| Weighted average shares outstanding - Diluted | 366,230,566 | 366,011,855 |
|  |  |  |
| Core Earnings per weighted average share outstanding - Diluted | \$0.23 | \$0.94 |

## Rates: Agency RMBS Metrics

| AGENCY PORTFOLIO YIELDS AND METRICS |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Portfolio Yield | $\begin{aligned} & \text { Realized } \\ & \text { Q3-2014 } \end{aligned}$ | At Sept. 30, 2014 | $\begin{aligned} & \text { Realized } \\ & \text { Q4-2014 } \end{aligned}$ | At Dec. $31,2014$ |
| Agency yield | 3.3\% | 3.3\% | 3.4\% | 3.2\% |
| Repo and FHLB costs | 0.4\% | 0.4\% | 0.4\% | 0.4\% |
| Swap costs | 0.9\% | 0.9\% | 1.0\% | 0.9\% |
| Net interest spread | 2.0\% | 2.0\% | 2.0\% | 1.9\% |
| Portfolio Metrics |  |  | Q3-2014 | Q4-2014 |
| Weighted average 3-m |  |  | 7.9\% | 7.5\% |
| Weighted average cos |  |  | \$108.3 | \$107.7 |
| AGENCY RMBS CPR ${ }^{(3)}$ |  |  |  |  |



| AGENCY PORTFOLIO COMPOSITION |  |  |
| :---: | :---: | :---: |
| Agency: Vintage \& Prepayment Protection | Q3-2014 | Q4-2014 |
| Other Low Loan Balance Pools ${ }^{(1)}$ | 28\% | 33\% |
| \$85K Max Pools ${ }^{(2)}$ | 17\% | 22\% |
| HECM | 18\% | 15\% |
| 2006 \& subsequent vintages - Premium and IOs | 15\% | 12\% |
| High LTV (predominately MHA) ${ }^{(5)}$ | 7\% | 5\% |
| Seasoned (2005 and prior vintages) | 5\% | 4\% |
| Prepayment Protected | 5\% | 4\% |
| 2006 \& subsequent vintages - Discount | 4\% | 4\% |
| Low FICO ${ }^{(6)}$ | 1\% | 1\% |

[^1]
## Rates: Agency RMBS

| As of December 31, 2014 | Par Value <br> (\$M) | Market Value <br> (\$M) | \% of Agency Portfolio | Amortized Cost Basis (\$M) | Weighted Average Coupon | Weighted Average Age (Months) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 30-Year Fixed |  |  |  |  |  |  |
| 3.0-3.5\% | \$495 | \$501 | 4.4\% | \$492 | 3.0\% | 19 |
| 4.0-4.5\% | \$6,466 | \$7,012 | 61.1\% | \$6,947 | 4.2\% | 19 |
| $\geq 5.0 \%$ | \$694 | \$782 | 6.8\% | \$752 | 5.5\% | 71 |
|  | \$7,655 | \$8,295 | 72.3\% | \$8,191 | 4.2\% | 24 |
| 15-Year Fixed |  |  |  |  |  |  |
| 3.0-3.5\% | \$58 | \$60 | 0.5\% | \$57 | 3.0\% | 49 |
| 4.0-4.5\% | \$2 | \$2 | 0.0\% | \$2 | 4.0\% | 54 |
| $\geq 5.0 \%$ | \$1 | \$1 | 0.0\% | \$1 | 6.6\% | 111 |
|  | \$61 | \$63 | 0.5\% | \$60 | 3.1\% | 50 |
| HECM | \$1,610 | \$1,741 | 15.2\% | \$1,691 | 4.7\% | 37 |
| Hybrid ARMs | \$118 | \$128 | 1.1\% | \$124 | 3.5\% | 130 |
| Other-Fixed | \$740 | \$790 | 6.9\% | \$763 | 4.6\% | 80 |
| IOs and IIOs | \$4,406 | \$462 ${ }^{(1)}$ | 4.0\% | \$436 | 3.8\% | 65 |
| Total | \$14,590 | \$11,479 | 100.0\% | \$11,265 | 4.3\% | 33 |

[^2]
## Rates: Mortgage Servicing Rights

|  | As of Mar. 31, 2014 | As of Jun. 30, 2014 | As of Sept. 30, 2014 | As of Dec. 31, 2014 |
| :---: | :---: | :---: | :---: | :---: |
| Fair Value (\$M) | \$476.7 | \$500.5 | \$498.5 | \$452.0 |
| Unpaid Principal Balance (\$M) | \$41,596.3 | \$45,629.2 | \$45,526.8 | \$44,949.1 |
| Weighted Average Coupon | 3.9\% | 3.9\% | 3.9\% | 3.9\% |
| Original FICO Score | 738 | 740 | 730 | 725 |
| Original LTV | 75\% | 74\% | 74\% | 74\% |
| 60+ Day Delinquencies | 1.0\% | 1.2\% | 1.4\% | 1.5\% |
| Net Servicing Spread | 25 basis points | 25 basis points | 25 basis points | 25 basis points |
| Vintage: |  |  |  |  |
| Pre-2009 | 3.7\% | 3.8\% | 3.6\% | 3.5\% |
| 2009-2012 | 62.8\% | 64.5\% | 63.0\% | 61.2\% |
| Post 2012 | 33.5\% | 31.7\% | 33.4\% | 35.3\% |
| Percent of MSR Portfolio: |  |  |  |  |
| Conventional | 67.1\% | 71.1\% | 72.1\% | 72.9\% |
| Government FHA | 24.7\% | 21.7\% | 20.9\% | 20.3\% |
| Government VA/USDA | 8.2\% | 7.2\% | 7.0\% | 6.8\% |

## Credit: Non-Agency RMBS Metrics



## Credit: Non-Agency RMBS

| As of December 31, 2014 | Senior Bonds | Mezzanine Bonds | Total P\&/ |
| :---: | :---: | :---: | :---: |
| Portfolio Characteristics: |  |  |  |
| Carrying Value (\$M) | \$2,370.5 | \$670.4 | \$3,040.9 |
| \% of Credit Portfolio | 78\% | 22\% | 100\% |
| Average Purchase Price ${ }^{(1)}$ | \$56.45 | \$68.74 | \$59.16 |
| Average Coupon | 2.4\% | 2.1\% | 2.3\% |
| Weighted Average Market Price ${ }^{(2)}$ | \$73.77 | \$84.35 | \$75.87 |
| Collateral Attributes: |  |  |  |
| Average Loan Age (months) | 91 | 93 | 91 |
| Average Loan Size (\$K) | \$374 | \$304 | \$359 |
| Average Original Loan-to-Value | 70.1\% | 71.5\% | 70.4\% |
| Average Original $\mathrm{FICO}^{(3)}$ | 628 | 669 | 636 |
| Current Performance: |  |  |  |
| 60+ Day Delinquencies | 27.4\% | 20.2\% | 25.9\% |
| Average Credit Enhancement ${ }^{(4)}$ | 8.4\% | 18.0\% | 10.4\% |
| 3-Month CPR ${ }^{(5)}$ | 3.4\% | 7.3\% | 4.2\% |

(1) Average purchase price utilized carrying value for weighting purposes. If current face were utilized for weighting purposes, the average purchase price for senior, mezzanine and total non-Agency RMBS, excluding our non-

Agency interest-only portfolio, would have been $\$ 52.11, \$ 65.59$ and $\$ 54.78$, respectively.
(2) Weighted average market price utilized current face for weighting purposes
(3) FICO represents a mortgage industry accepted credit score of a borrower.
(4) Average credit enhancement remaining on our non-Agency RMBS portfolio, which is the average amount of protection available to absorb future credit losses due to defaults on the underlying collateral.
(5) 3-Month CPR is reflective of the prepayment speed on the underlying securitization; however, it does not necessarily indicate the proceeds received on our investment tranche. Proceeds received for each security are

## Repo and FHLB Financing ${ }^{(1)}$

| Repo and FHLB Collateral(2)(3) | Repo | FHLB | Total (\$M) |
| :---: | :---: | :---: | :---: |
| Available-for-sale securities, at fair value | \$11,874.8 | \$2,284.5 | \$14,159.3 |
| Derivative asset, at fair value | \$185.1 | - | \$185.1 |
| Mortgage loans held-for-sale, at fair value | \$19.1 | \$397.7 | \$416.8 |
| Net economic interests in consolidated securitization trusts | \$363.5 | \$80.7 | \$444.2 |
|  | \$12,442.5 | \$2,762.9 | \$15,205.4 |
| Repo Maturities ( ${ }^{(4)}$ |  | Amount (\$M) | Percent (\%) |
| Within 30 days |  | \$2,980.5 | 27\% |
| 30 to 59 days |  | \$4,595.4 | 42\% |
| 60 to 89 days |  | \$903.3 | 8\% |
| 90 to 119 days |  | \$434.6 | 4\% |
| 120 to 364 days |  | \$1,929.2 | 18\% |
| One year and over |  | \$93.2 | 1\% |
|  |  | \$10,936.2 |  |
| FHLB Maturities |  | Amount (\$M) | Percent (\%) |
| $\leq 1$ year |  | \$33.7 | 1\% |
| $>1$ and $\leq 3$ years |  | \$651.3 | 26\% |
| $>3$ and $\leq 5$ years |  | \$815.0 | 33\% |
| $>10$ years |  | \$1,000.0 | 40\% |
|  |  | \$2,500.0 |  |

## Interest Rate Swaps ${ }^{(1)}$

| Maturities | Notional Amounts (\$B) | Average Fixed Pay Rate | Average Receive Rate | Average Maturity (Years) |
| :---: | :---: | :---: | :---: | :---: |
| Payers Hedging Repo and FHLB Advances |  |  |  |  |
| 2016 | \$4.1 | 0.667\% | 0.249\% | 1.65 |
| 2017 | \$5.3 | 1.063\% | 0.248\% | 2.55 |
| 2018 | \$0.6 | 0.945\% | 0.233\% | 3.08 |
| 2019 and after | \$1.5 | 2.408\% | 0.235\% | 7.70 |
|  | \$11.5 | 1.089\% | 0.246\% | 2.92 |
| Other Payers |  |  |  |  |
| 2017 | \$2.0 | 1.070\% | 0.229\% | 2.54 |
| 2018 | \$2.0 | 1.563\% | 0.238\% | 3.94 |
| 2019 and after | \$0.9 | 2.378\% | 0.255\% | 6.24 |
|  | \$4.9 | 1.512\% | 0.237\% | 3.80 |
| Maturities | Notional Amounts (\$B) | Average Pay Rate | Average Fixed Receive Rate | Average Maturity (Years) |
| Other Receivers |  |  |  |  |
| 2018 | \$0.6 | 0.231\% | 1.440\% | 3.89 |
| 2019 and after | \$1.6 | 0.239\% | 2.794\% | 9.19 |
|  | \$2.2 | 0.237\% | 2.433\% | 7.77 |

[^3]
## Interest Rate Swaptions ${ }^{(1)}$

| Option |  |  |  |  | Underlying Swap |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Swaption | Expiration | Cost <br> (\$M) | Fair Value (\$M) | Average Months to Expiration | Notional <br> Amount (\$M) | Average Pay Rate | Average Receive Rate | Average Term (Years) |
| Purchase Contracts: |  |  |  |  |  |  |  |  |
| Payer | $\geq 6$ Months | \$255.4 | \$130.1 | 56.62 | \$8,210 | 4.12\% | 3M LIBOR | 7.4 |
| Total Payer |  | \$255.4 | \$130.1 | 56.62 | \$8,210 | 4.12\% | 3M LIBOR | 7.4 |
| Receiver | < 6 Months | \$10.7 | \$6.5 | 3.38 | \$5,000 | 3M LIBOR | 1.35\% | 5.0 |
| Total Receiver |  | \$10.7 | \$6.5 | 3.38 | \$5,000 | 3M LIBOR | 1.35\% | 5.0 |
| Sale Contracts: |  |  |  |  |  |  |  |  |
| Payer | $\geq 6$ Months | \$(81.2) | \$(20.0) | 30.02 | \$(800) | 3.44\% | 3M LIBOR | 10.0 |
| Total Payer |  | \$(81.2) | \$(20.0) | 30.02 | \$(800) | 3.44\% | 3M LIBOR | 10.0 |




[^0]:    Note: Diluted shares outstanding at end of period are used as the denominator for book value per share calculation
    (1) Return on book value for quarter ended December 31, 2014 is defined as the decrease in book value per diluted share from September 30, 2014 to December 31, 2014 of $\$ 0.15$, plus dividend declared of $\$ 0.26$ per share, divided by

    September 30, 2014 diluted book value of $\$ 11.25$ per share
     December 31, 2013 diluted book value of $\$ 10.56$ per share.

[^1]:    (1) Securities collateralized by loans of less than or equal to $\$ 175 \mathrm{~K}$, but more than $\$ 85 \mathrm{~K}$.
    (2) Securities collateralized by loans of less than or equal to $\$ 85 \mathrm{~K}$.
    3) Agency weighted average 3 -month Constant Prepayment Rate (CPR) includes IIOs (or Agency Derivatives)
    (4) Weighted average cost basis includes RMBS principal and interest securities only. Average purchase price utilized carrying value for weighting purposes.
    5) Securities collateralized by loans with greater than or equal to $80 \%$ loan-to-value ratio (LTV). High LTV pools are predominately Making Homeownership Affordable (MHA) pools. MHA pools consist of borrowers who have refinanced through HARP.
    Securities collateralized by loans held by lower credit borrowers as defined by Fair Isaac Corporation (FICO).

[^2]:    (1) Represents the market value of $\$ 275.8$ million of IOs and $\$ 186.4$ million of Agency Derivatives.

[^3]:    As of December 31, 2014.

