

# Medical Grade Heart Attack Detection

Always with the patient



First Quarter 2023 Financial Results Conference Call

**NASDAQ: BEAT** 

May 11, 2023



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HeartBeam AIMI<sup>TM</sup> and HeartBeam AIMIGo<sup>TM</sup> have not yet been evaluated by the FDA and are not approved for clinical use in the USA or other global geographies.

# Agenda

- Introduction and Recent Announcements
- Strategic Focus and HeartBeam AlMIGo Update
- Financing and Financial Results
- Closing Summary

Branislav Vajdic Robert Eno Rick Brounstein Branislav Vajdic



30 years of experience in technology development and senior management positions. At Intel, he was the designer of first Flash memory and two key inventions that enabled Flash as a product and led engineering groups responsible for Pentium 1 through Pentium 4 designs.



28 years of experience with a proven track record of developing markets and commercializing disruptive medical technologies.
During his career he has created go-to-market strategies for multiple breakthrough products and held senior marketing and sales leadership roles.



30 years of experience in health technology senior management.
During his career he has held positions including Chief Financial Officer, Chief Operating Officer, Treasurer and Accounting Manager.



# Key First Quarter 2023 and Subsequent Highlights

- Closed a secondary offering and registered direct offering for gross proceeds of \$26.5 million to enable company to execute on upcoming clinical, regulatory and commercial milestones, and extend cash runway into late 2024
- Adjusted strategic focus to enable timely delivery of HeartBeam's breakthrough ambulatory VECG products, the company's key future value drivers
- Strategic acquisition of substantially all assets from LIVMOR, a digital health solutions company, including FDA-cleared Halo+™ Atrial Fibrillation Detection System
- Appointed senior medical technology executive Robert Eno as President



# **Fundraising Activities**

- Closed a secondary offering of \$25 million, followed by registered direct offering of \$1.5 million for a total of \$26.5 million
- Oversubscribed from initial \$15 million raise
- Public Ventures LLC acted as placement agent for the offering
- The funding will enable HeartBeam to execute on upcoming product development, clinical, and regulatory milestones, extending the cash runway into late 2024

# 2023 Strategic Focus

#### **REGULATORY**

- Immediate focus: obtaining FDA 510(k) clearance for the HeartBeam AIMIGo credit card-sized VECG device, followed by a second FDA clearance on the system's ability to synthesize an electrocardiogram (ECG).
- These clearances provide a key value creation path, enabling physicians to remotely monitor patients and immediately interpret any concerning cardiac events.

### CLINICAL

- Demonstrate through clinical trials in 2023 the performance of the HeartBeam AIMIGo platform, which we believe is the most advanced ambulatory cardiac detection platform available. We believe this will drive clinical and patient adoption.
- Add world leading Key Opinion Leaders (KOLs) to our Medical Advisory Board to help guide our clinical and regulatory development. These Advisory Board members will be announced in the near future.

### COMMERCIAL

• Shift the commercial launch until obtaining FDA clearance for 12-lead equivalence. Undertake an aggressive precommercial effort to define initial market segments and identify potential business partners.

# INTELLECTUAL PROPERTY

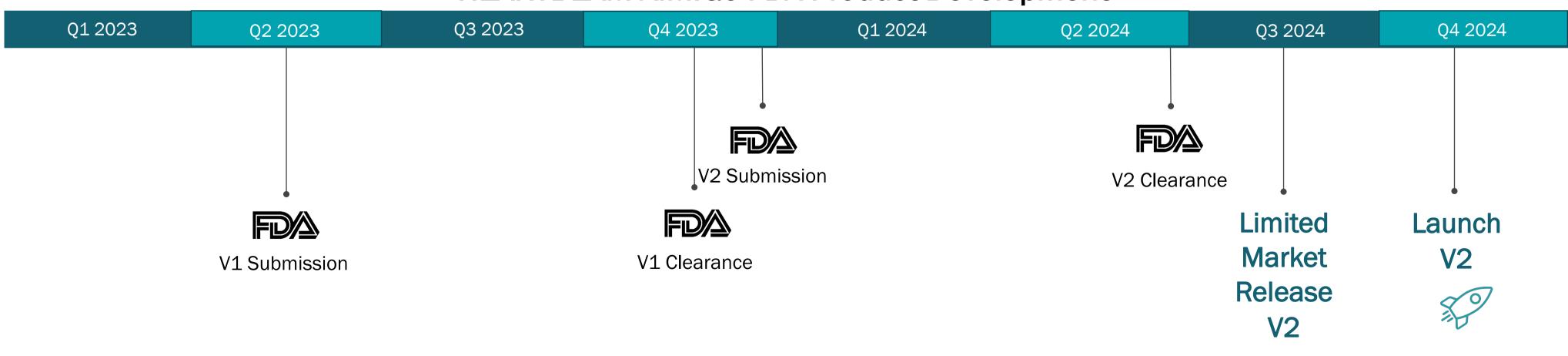
- Continue aggressive development of our IP through our partnership with PatentVest, a unified technology development and patent law firm focused on creating IP leadership for development stage technology companies.
- The partnership is focused on the goal of creating clear leadership in the area of ambulatory VECG cardiac detection.



# HeartBeam AlMIGo Updates

- FDA 510(k) submission for HeartBeam AlMIGo, Version 1 expected in May
- Submission is focused on the HeartBeam AIMIGo VECG hardware
- Version 2, which includes generation of a synthesized 12L ECG, will be submitted following clearance of the V1 system

### **HEARTBEAM AIMIGo FDA Product Development**



\*This timeline is for illustrative purposes only and is meant to portray a sequence of events, not their estimated timing.



# Q1 2023 Financial Highlights

\$ in Thousands	Quarters ended March 31,	
	2023	2022
Operating Expenses:		
General & Administrative	\$2,475	\$1,414
Research & Development	1,681	734
Total Operating Expenses	4,156	2,148
Loss from Operations	(4,156)	(2,148)
Interest Income (Expense)	20	2
Other Income	_	_
Net loss	\$(4,136)	\$(2,146)
Cash & Cash Equivalents	\$990	

# Projected Use of Proceeds

2023	In thousands
Clinical & Regulatory	\$2,000
Research & Development	\$8,000
Product	\$1,000
General & Administrative	\$4,000

## Into Late 2024

Prepare for Commercialization, Working Capital and General Corporate Purposes	\$9,600
Total Use of Proceeds	\$24,600

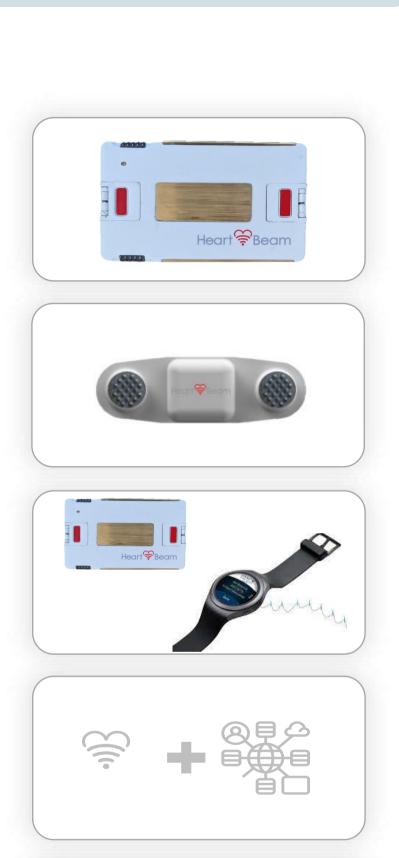


# **Closing Summary**

 Closed a secondary offering and registered direct offering for gross proceeds of \$26.5 million to enable company to execute on upcoming clinical, regulatory and commercial milestones, and extend cash runway into late 2024

 Adjusted strategic focus to enable timely delivery of HeartBeam's breakthrough ambulatory VECG products, the company's key future value drivers

 Key element of the strategic focus is the HeartBeam AIMIGo credit cardsized VECG device.









### Company

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