

# Perma-Fix Announces Financial Results and Provides Business Update for the First Quarter of 2013

# Schedules Conference Call for 2:30 PM Eastern Time

ATLANTA, GA -- (Marketwired) -- 05/10/13 -- **Perma-Fix Environmental Services, Inc.** (NASDAQ: PESI) today announced results for the first quarter ended March 31, 2013.

Dr. Louis F. Centofanti, Chairman and Chief Executive Officer, stated, "We continue to see weakness in both our operating segments as a result of delayed and redirected government spending; however, we are beginning to see signs of improvement including some initial small contracts we have been recently awarded. We remain optimistic the market will improve as the year progresses and that in 2013 we will achieve improved operating results and cash flow compared to last year. In February we reduced overhead and SG&A by over \$4.3 million on an annualized basis and expect these additional savings to be reflected in our results beginning in the second quarter. Meanwhile, we continue to build our sales pipeline, and believe we are well positioned as the market begins to improve."

"We are aggressively pursuing a number of significant opportunities treating more complex and higher activity waste streams, including solutions we developed to address tank waste at the Hanford, Washington site. We have treatment technologies and permitted facilities in place that could be utilized to rapidly and effectively address problematic waste streams such as these, which have become a very high priority for the DOE. In addition to our government business, we are also focused on expanding our commercial and international business."

### Financial Results

Revenue for the first quarter of 2013 was \$19.8 million versus \$37.9 million for the same period last year. Revenue for the Treatment Segment decreased to \$7.3 million from \$12.8 million for the same period in 2012. Revenue from the Services Segment was \$12.5 million versus \$25.1 million for the same period in 2012.

Gross profit for the first quarter of 2013 was \$537,000 versus \$4.4 million for the first quarter of 2012 primarily due to lower revenue and revenue mix. Gross margin decreased to 2.7% from 11.5% for the same period last year primarily due to lower revenue and the impact of fixed costs on our cost of goods sold.

Operating loss for the first quarter of 2013 was \$4.2 million versus operating loss of \$1.0 million for the first quarter of 2012. Net loss attributable to common stockholders for the first

quarter of 2013 was \$2.9 million, or (\$0.05) per share, versus net loss of \$1.0 million or (\$0.02) per share, for the same period in 2012.

The Company recorded an Adjusted EBITDA loss of \$2.4 million from continuing operations during the guarter ended March 31, 2013, as compared to Adjusted EBITDA of \$1.3 million for the same period of 2012. The Company defines EBITDA as earnings before interest, taxes, depreciation and amortization. EBITDA and Adjusted EBITDA are not measures of performance calculated in accordance with Generally Accepted Accounting Principles in the United States ("GAAP"), and should not be considered in isolation of, or as a substitute for, earnings as an indicator of operating performance or cash flows from operating activities as a measure of liquidity. The Company believes the presentation of EBITDA is relevant and useful by enhancing the readers' ability to understand the Company's operating performance. The Company's management utilizes EBITDA as a means to measure performance. The Company's measurement of EBITDA may not be comparable to similarly titled measures reported by other companies. Due to the unique accounting for the recognition of fair market value of percentage of completion contracts resulting from the acquisition of SEC, the Company recognizes that EBITDA is an "Adjusted EBITDA" and understands these differences when measuring performance. The table below reconciles EBITDA and Adjusted EBITDA, both non-GAAP measures, to loss from continuing operations for the three months ended March 31, 2013 and 2012.

	Quarter Ended March 31,			
(In thousands)		2013	2012	
Loss from continuing operations	\$	(2,888) \$	(807)	
Adjustments:				
Depreciation & amortization		1,287	1,392	
Interest income		(9)	(15)	
Interest expense		145	221	
Interest expense - financing fees		23	34	
Income tax benefit		(1,429)	(455)	
EBITDA	\$	(2,871) \$	370	
Costs in excess of revenue and amortization of acquired contracts		436	883	
Adjusted EBITDA	\$	(2,435) \$	1,253	

The tables below present certain unaudited financial information for the business segments, excluding allocation of corporate expenses:

Quarter Ended	Quarter Ended
March 31, 2013	March 31, 2012

(In thousands)	Tre	atment	Services		Services Treatmer		Services	
Net revenues	\$	7,341	\$	12,488	\$	12,842	\$ 25,094	
Gross (loss) profit		(145)		682		2,721	1,648	
Segment (loss) profit		(888)		(200)		1,093	105	

### Conference Call

Perma-Fix will host a conference call at 2:30 p.m. ET today, Friday, May 10, 2013. The call will be available on the Company's website at <a href="www.perma-fix.com">www.perma-fix.com</a>, or by calling 877-407-0778 for U.S. callers, or 201-689-8565 for international callers. A webcast will also be archived on the Company's website and a telephone replay of the call will be available approximately one hour following the call, through midnight Friday, May 17, 2013, and can be accessed by calling: 877-660-6853 (U.S. callers) or 201-612-7415 (international callers) and entering conference ID: 414181.

### About Perma-Fix Environmental Services

Perma-Fix Environmental Services, Inc. is a nuclear services company and leading provider of nuclear and mixed waste management services. The Company's nuclear waste services include management and treatment of radioactive and mixed waste for hospitals, research labs and institutions, federal agencies, including the DOE, the Department of Defense ("DOD"), and the commercial nuclear industry. The Company's nuclear services group provides project management, waste management, environmental restoration, decontamination and decommissioning, new build construction, and radiological protection, safety and industrial hygiene capability to our clients. The Company operates four nuclear waste treatment facilities and provides nuclear services at DOE, DOD, and commercial facilities, nationwide. Please visit us on the World Wide Web at <a href="http://www.perma-fix.com">http://www.perma-fix.com</a>.

This press release contains "forward-looking statements" which are based largely on the Company's expectations and are subject to various business risks and uncertainties, certain of which are beyond the Company's control. Forward-looking statements generally are identifiable by use of the words such as "believe", "expects", "intends", "anticipate", "plans to", "estimates", "projects", and similar expressions. Forward-looking statements include, but are not limited to: the market will improve; in 2013 we will achieve improved operating results and cash flow; and expect these additional savings to be reflected in our results beginning in second quarter. These forward-looking statements are intended to qualify for the safe harbors from liability established by the Private Securities Litigation Reform Act of 1995. While the Company believes the expectations reflected in this news release are reasonable, it can give no assurance such expectations will prove to be correct. There are a variety of factors which could cause future outcomes to differ materially from those described in this release, including, without limitation, future economic conditions; industry conditions; competitive pressures; our ability to apply and market our new technologies; the government or such other party to a contract granted to us fails to abide by or comply with the contract or to deliver waste as anticipated under the contract; that Congress provides continuing funding for the DOD's and DOE's remediation projects; ability to obtain new foreign and domestic remediation contracts; and the additional factors referred to under "Special Note Regarding Forward-Looking Statements" of our 2012 Form 10-K. The Company makes no commitment to disclose any revisions to forward-looking statements, or any facts, events or

circumstances after the date hereof that bear upon forward-looking statements.

Please visit us on the World Wide Web at <a href="http://www.perma-fix.com">http://www.perma-fix.com</a>.

## FINANCIAL TABLES FOLLOW

# PERMA-FIX ENVIRONMENTAL SERVICES, INC. CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

	Three Months Ended March 31,				
(Amounts in Thousands, Except for Per Share Amounts)		2013		2012	
Net revenues Cost of goods sold Gross profit	\$	19,829 19,292 537	\$	37,936 33,567 4,369	
Selling, general and administrative expenses Research and development Loss on disposal of property and equipment Loss from operations		4,186 499 2 (4,150)		5,038 353 - (1,022)	
Other income (expense): Interest income Interest expense Interest expense-financing fees Other Loss from continuing operations before taxes Income tax benefit		9 (145) (23) (8) (4,317) (1,429)		15 (221) (34) 	
Loss from continuing operations, net of taxes		(2,888)		(807)	
Loss from discontinued operations, net of taxes Net loss		(27) (2,915)		(138) (945)	
Net (loss) income attributable to noncontrolling interest		(3)		56	
Net loss attributable to Perma-Fix Environmental Services, Inc. common stockholders	\$	(2,912)	\$	(1,001)	
Net loss per common share attributable to Pema- Fix Environmental Services, Inc. stockholders - basic:					
Continuing operations Discontinued operations Net loss per common share	\$ <del>\$</del>	(.05) - (.05 <sub>)</sub>		(.02) - (.02)	
Not 1000 per confinion share	Ψ	(.00)	Ψ	(.02)	

Net loss per common share attributable to Pema-Fix Environmental Services, Inc. stockholders - diluted:

Continuing operations Discontinued operations	\$	(.05)	\$	(.02)	
Net loss per common share	\$	(.05)	\$	(.02)	
Number of common shares used in computing net loss per share:					
Basic		56,272		56,062	
Diluted		56,272		56,062	
PERMA-FIX ENVIRONMENTAL SE		-			
CONSOLIDATED BALANCE (UNAUDITED)	SHEE	ΞT			
	M	arch 31,	De	cember 31,	
(Amounts in Thousands, Except for Share and Per Share		2042	2012		
Amounts)		2013		2012	
ASSETS Current assets:	•		•		
Cash and equivalents	\$	2,286	\$	4,403	
Account receivable, net of allowance for doubtful accounts of \$2,207 and \$2,507		10,600		11,395	
Unbilled receivables		6,118		8,530	
Other current assets		3,829		4,067	
Deferred tax assets - current		2,999		1,553	
Assets of discontinued operations included in current assets, net of allowance for doubtful accounts of \$25					
and \$45		600		499	
Total current assets		26,432		30,447	
Net property and equipment  Property and equipment of discontinued operations, net		34,304		35,314	
of accumulated depreciation of \$60 and \$60, respectively		1,616		1,614	
Deferred tax asset, net of liabilities		1,103		1,103	
Intangibles and other assets		72,310		72,553	
Total assets	\$	135,765	\$	141,031	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities	\$	22,752	\$	25,628	
Current liabilities related to discontinued operations		1,724		1,512	
Total current liabilities		24,476		27,140	
Long-term liabilities		23,857		23,425	
Long-term liabilities related to discontinued operations		1,612		1,829	
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Total liabilities	49,945	52,394
Commitments and Contingencies		
Preferred Stock of subsidiary, \$1.00 par value;		
1,467,396 shares authorized, 1,284,730 shares	1,285	1,285
issued and outstanding, liquidation value \$1.00 per share		
Stockholders' equity:		
Preferred Stock, \$.001 par value; 2,000,000 shares		
authorized, no shares issued and outstanding	-	-
Common Stock, \$.001 par value; 75,000,000 shares		
authorized, 56,310,859 and 56,238,525 shares issued,		
respectively; 56,272,649 and 56,200,315 outstanding,		
respectively	56	
Additional paid-in capital	102,919	•
Accumulated deficit	(18,917)	) (16,005)
Accumulated other comprehensive loss	(4)	) (2)
Less Common Stock in treasury at cost: 38,210		
shares	(88)	)(88)
Total Perma-Fix Environmental Services, Inc.		
stockholders' equity	83,966	
Non-controlling interest	569	
Total stockholders' equity	84,535	87,352
Total liabilities and stockholders' equity	\$ 135,765	\$ 141,031

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Source: Perma-Fix Environmental Services, Inc.