

# InfuSystem Holdings Reports 29% Revenue Increase and \$3.9 Million of Adjusted EBITDA for the Third Quarter of 2010

MADISON HEIGHTS, MI--(Marketwire - November 9, 2010) - InfuSystem Holdings, Inc. (OTCBB: INHI) (OTCBB: INHIW) (OTCBB: INHIU), the leading provider of infusion pumps and associated products and services, today announced financial results and provided a business update for the third guarter ended September 30, 2010.

Revenue for the third quarter ended September 30, 2010 was \$12.7 million, a 29% improvement compared to \$9.9 million for the same period in 2009. The increase in revenue was predominantly the result of the maturation of new accounts signed during the past several months combined with continued growth of new customers gained during the period and the continued strong performance of the First Biomedical division.

Mr. Sean McDevitt, Chief Executive Officer, commented, "We were very pleased with another record quarter for InfuSystem Holdings, which represents twelve straight quarters of year-over-year growth for our company. Our third quarter growth, which represents impressive contributions from both our consignment pump business and First Biomedical, shows that the broader service offering has been well received by our customers resulting in early success in terms of cross-selling. Going forward we expect continued solid organic growth and continued cross-selling benefits, compounded by strategic complementary acquisitions where we can leverage our strong relationships and distribution channel. We are well on our way to achieving our goal of becoming the leading company in the infusion services market."

# Financial Results for the Third Quarter 2010

Revenue for the third quarter ended September 30, 2010 was \$12,733,000, a 29% improvement compared to \$9,902,000 for the same period in 2009. Operating income for the third quarter of 2010 was \$828,000 compared to \$1,363,000 for the same period in 2009. The decrease in operating income was primarily due to costs related to the recent First Biomedical acquisition, higher selling expenses, and higher non-cash stock-based compensation expenses. The net income for the third quarter of 2010 was \$174,000 or \$0.01 per diluted share, compared to net loss of (\$445,000) or (\$0.02) per diluted share, for the same period in 2009. The net income for the third quarter of 2010 included a \$250,000 gain on derivative financial instruments compared to a (\$564,000) loss on derivative financial instruments in the third quarter of 2009.

Adjusted EBITDA for the third guarter ended September 30, 2010 was \$3,933,000, a 4%

improvement compared to \$3,765,000 for the same period in 2009. The increase in EBITDA for the third quarter of 2010 was primarily due to higher gross profit, partially offset by higher selling expenses. The Company defines Adjusted EBITDA as earnings before interest, taxes, depreciation and amortization, and excludes gain (loss) on derivative financial instruments and stock-based compensation, and other non-recurring charges. Adjusted EBITDA is not a measure of performance calculated in accordance with generally accepted accounting principles in the United States ("GAAP"). The Company believes the presentation of Adjusted EBITDA is a relevant and useful measure to assist a reader's ability to understand the Company's operating performance. The Company's management likewise utilizes Adjusted EBITDA as a means to measure its operating performance. Reconciliation from Adjusted EBITDA, a non-GAAP measure, to net income can be found in the appendix.

Total cash and cash equivalents were \$4,692,000 at the end of the third quarter, compared to \$7,750,000 at the end of 2009. As of September 30, 2010, InfuSystem had \$33,475,000 of debt outstanding, compared to \$24,141,000 at year end 2009. Both the decrease in cash and the increase in debt, as compared to year end 2009, are primarily related to the acquisition of First Biomedical and the refinancing of the Company's debt, partially offset by continued strong operating cash flows. The Company also had a \$5,000,000 revolving credit facility in place at September 30, 2010.

# Conference Call

The company will host an investor conference call today at 5:00 p.m. ET to discuss its financial results for the third quarter 2010. The investor conference call will be available via live webcast on InfuSystem's website at <a href="https://www.infusystem.com">www.infusystem.com</a> in the Investors section. To participate by telephone, the dial-in number is (888) 637-7725. The access code is 4874415. Investors are advised to dial into the call at least ten minutes prior to the call to register. A replay of the call can be accessed by dialing (888) 203-1112, confirmation number 4874415. An online archive of the conference call will remain on the Company's website for at least 90 days after the call.

# About InfuSystem Holdings, Inc.

InfuSystem is the leading provider of infusion pumps and related services. InfuSystem services hospitals, oncology practices and other alternate site healthcare providers. Headquartered in Madison Heights, Michigan, InfuSystem delivers local, field-based customer support, and also operates Centers of Excellence in Michigan, Kansas, California, and Ontario, Canada.

# Forward-Looking Statements

Except for the historical information contained herein, the matters discussed in this press release are forward-looking statements that involve risks and uncertainties that could cause actual results to differ materially from those predicted by such forward-looking statements. These risks and uncertainties include general economic conditions, as well as other risks detailed from time to time in InfuSystem's publicly filed documents.

(in thousands, except share data)		2010	2009		
	(11	naudited)			
ASSETS	( -				
Current Assets:					
Cash and cash equivalents Accounts receivable, less allowance for doubtful accounts of \$1,785 and \$1,842	\$	4,692	\$	7,750	
at September 30, 2010 and December 31, 2009, respectively		7,348		5 <b>,</b> 517	
Inventory Prepaid expenses and other current		1,457		925	
assets		492		395	
Deferred income taxes		357		125	
Total Current Assets		14,346		14,712	
Property & equipment, net		17,154		13,499	
Deferred debt issuance costs, net		723		781	
Goodwill		63 <b>,</b> 983		56 <b>,</b> 580	
Intangible assets, net		33,588		28,911	
Other assets		249		207	
Total Assets	\$	130,043	\$	114,690	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current Liabilities:					
Accounts payable	\$	2,177		1,306	
Other current liabilities		2,201		1,573	
Derivative liabilities		785		2,670	
Current portion of long-term debt		5 <b>,</b> 336		5,501	
Total Current Liabilities		10,499		11,050	
Long-term debt, net of current portion		28,139		18,640	
Deferred income taxes		5 <b>,</b> 649		3,314	
Other Liabilities		512		221	
Total Liabilities	\$	44,799	\$	33,225	
Commitments and Contingencies					
Stockholders' Equity					
Preferred stock, \$.0001 par value: authorized					
1,000,000 shares; none issued Common stock, \$.0001 par value; authorized					
200,000,000; shares; issued and outstanding					
19,941,095 and 18,734,144, respectively		2		2	
Additional paid-in capital		85 <b>,</b> 067		81,410	
Accumulated other comprehensive loss		(183)			
Retained earnings		358		53	
Total Stockholders' Equity		85 <b>,</b> 244		81,465	
Total Liabilities and Stockholders'					
Equity	\$	130,043	Ś	114,690	
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		hs Ended per 30,	Nine Months Ended September 30,			
(in thousands, except per share data)	2010	2009	2010	2009		
Net revenues Operating expenses: Cost of Revenues	\$ 12,733	\$ 9,902	\$ 34,154	\$ 28,302		
Product, service and supply costs Cost of Revenues Pump depreciation,	2,130	1,793	5,524	4,447		
sales and disposals Provision for doubtful	1,706	993	4,094	2,727		
accounts Amortization of	986	890	•	•		
intangibles Selling and marketing	624 1,702		•			
General and administrative	4,757	3,206				
Total Operating Expenses	11,905	8,539	32,088	24,334		
Operating income Other loss:	828	1,363	2,066	3,968		
Gain (loss) on derivatives Interest expense Gain on extinguishment	250 (609)	(564) (831)	(210) (2,781)			
of long-term debt			1,118			
Total other loss	(359)	(1,395)	(1,873)	(3,868)		
<pre>Income (loss) before income taxes</pre>	469	(32)	193	100		
Income tax (expense)	409					
benefit	(295)	(413)	112	(292)		
Net income (loss)	\$ 174 =======	\$ (445) ======	\$ 305			
Net income (loss) per share:						
Basic Diluted Weighted average shares outstanding:	0.01					
Basic Diluted	19,904,648 21,647,904					

Nine Months Ended September 30

(in thousands)	2010	2009		
OPERATING ACTIVITIES				
Net Income	\$ 305	\$ (192)		
Adjustments to reconcile net income to net		,		
cash provided by operating activities:				
Loss on derivative liabilities	210	1,200		
Gain on extinguishment of long-term debt	(1,118)			
Provision for doubtful accounts	3,454	2,734		
Depreciation and loss on disposal of				
pumps	4,379	3,250		
Amortization of intangible assets	1,615	1,370		
Amortization of deferred debt issuance				
costs	915	382		
Stock-based compensation	1,811			
Deferred income taxes	(519)	787		
Changes in assets and liabilities, exclusive				
of effects of acquisitions:				
Increase in accounts receivable, net of				
provision	(3,556)			
Increase in other current assets	(89)	(632)		
Decrease in other assets	170			
Increase in accounts payable and other	F.F.0	1 000		
liabilities	553	1,803		
Decrease in derivative liabilities from	(265)			
termination of interest rate swap	(365)			
NEW CACH PROVIDED BY OPERATING ACTIVITIES	7 765	7 074		
NET CASH PROVIDED BY OPERATING ACTIVITIES	7,765	7,074		
INVESTING ACTIVITIES				
Capital expenditures	(1,392)	(4,039)		
Cash paid for acquisition, net of cash	(1,392)	(4,039)		
acquired	(16,418)			
Proceeds from sales of property	(10/110/	1		
Other assets		(18)		
other about				
NET CASH USED IN INVESTING ACTIVITIES	(17,810)	(4,056)		
FINANCING ACTIVITIES				
Principal payments on term loan	(21,596)	(7,747)		
Cash proceeds from term loan	30,000			
Capitalized debt issuance costs	(808)			
Common stock repurchased to satisfy	, ,			
statutory withholding on Stock-based				
compensation	(38)			
Principal payments on capital lease				
obligation -	(571)	(68)		
-				
NET CASH PROVIDED BY (USED IN) FINANCING				
ACTIVITIES	6 <b>,</b> 987	(7,815)		
Net change in cash and cash equivalents	(3,058)	(4,797)		
Cash and cash equivalents, beginning of				
period	7 <b>,</b> 750	11,513		
Cash and cash equivalents, end of period	4,692	6,716		
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# INFUSYSTEM HOLDINGS, INC. GAAP RECONCILIATION (UNAUDITED)

Reconciliation from Net Income to Adjusted EBITDA:

	Three Months Ended September 30,			Nine Months Ended September 30,				
		2010		2009		2010	2009	
Net Income (loss) Adjustments:	\$	174	\$	(445)	\$	305	\$	(192)
Interest expense Income tax expense		609		831		2,781		2,668
(benefit)		295		413		(112)		292
Depreciation		1,487		1,085		3,869		2,971
Amortization		624		456		1,615		1,370
EBITDA	\$	3,189	\$	2,340	\$	8,458	\$	7 <b>,</b> 109
Adjustments: (Gain) loss on								
derivatives		(250)		564		210		1,200
Stock based compensation		814		(16)		1,811		529
Acquisition costs		180		_		965		_
Termination benefits Gain on debt		_		877		_		877
extinguishment				-		(1,118)		
Adj. EBITDA	\$	3 <b>,</b> 933	\$	3 <b>,</b> 765	\$	10 <b>,</b> 326	\$ ==	9 <b>,</b> 715

Sean Whelan CFO InfuSystem (248) 291-1210

Investor Contacts:
Asher Dewhurst
Bob East
Westwicke Partners
Email Contact

Tel: (443) 213-0500