

November 1, 2019



Cheniere Partners Reports Third Quarter 2019 Results, Reconfirms Full Year 2019 Distribution Guidance, and Provides 2020 Distribution Guidance

HOUSTON--(BUSINESS WIRE)-- Cheniere Energy Partners, L.P. NYSE American: CQP):

Summary of Third Quarter 2019 Results (in millions, except LNG data)

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|------------------------------|-------------------------------------|----------|---------------------------------------|----------|
| | 2019 | 2018 | 2019 | 2018 |
| Revenues | \$ 1,476 | \$ 1,529 | \$ 4,930 | \$ 4,529 |
| Net income | \$ 110 | \$ 307 | \$ 727 | \$ 923 |
| Adjusted EBITDA ¹ | \$ 543 | \$ 604 | \$ 1,741 | \$ 1,825 |
| LNG exported: | | | | |
| Number of cargoes | 79 | 65 | 241 | 193 |
| Volumes (TBtu) | 280 | 228 | 856 | 691 |
| LNG volumes loaded (TBtu) | 277 | 228 | 855 | 691 |

Summary Distribution Guidance

2019 Full Year Distribution Guidance

2019

| | |
|-----------------------|-------------------|
| Distribution per Unit | \$ 2.35 - \$ 2.55 |
|-----------------------|-------------------|

2020 Full Year Distribution Guidance

2020

| | |
|-----------------------|-------------------|
| Distribution per Unit | \$ 2.55 - \$ 2.65 |
|-----------------------|-------------------|

Recent Highlights

Operational

- As of October 25, 2019, approximately 800 cumulative LNG cargoes totaling approximately 55 million tonnes of LNG have been produced, loaded, and exported from the SPL Project (defined below).

Financial

- In September 2019, we issued an aggregate principal amount of \$1.5 billion of 4.50% Senior Notes due 2029, with proceeds of the offering being used to prepay the outstanding balance under the \$750 million term loan under our credit facilities and for general corporate purposes, including funding future capital expenditures in connection with the construction of Train 6 at the SPL Project. After applying the proceeds of this offering, only a \$750 million revolving credit facility, which is currently undrawn, remains as part of our credit facilities.
- In September 2019, the date of first commercial delivery was reached under the 20-year LNG Sale and Purchase Agreements (“SPAs”) with Centrica plc and Total Gas & Power North America, Inc. relating to Train 5 of the SPL Project.

Liquefaction Project Update

| Liquefaction Train | SPL Project Train 6 |
|--|--------------------------------|
| Project Status | Under Construction |
| Project Completion Percentage ⁽¹⁾ | 38.1% ⁽²⁾ |
| Expected Substantial Completion | 1H 2023 |

Note: Project update excludes Trains in operation

(1) Project completion percentage as of September 30, 2019

(2) Engineering 83.8% complete, procurement 54.1% complete, and construction 5.5% complete

Cheniere Energy Partners, L.P. (“Cheniere Partners”) (NYSE American: CQP) reported net income of \$110 million and \$727 million, respectively, for the three and nine months ended September 30, 2019, compared to net income of \$307 million and \$923 million for the comparable 2018 periods. The decreases in net income were primarily a result of increased total operating costs and expenses primarily as a result of additional Trains in operation and certain maintenance and related activities at the SPL Project, lower margins per MMBtu of LNG recognized in income, and increased interest expense, partially offset by increased volumes of LNG recognized in income primarily as a result of additional Trains in operation.

Adjusted EBITDA¹ was \$543 million and \$1.74 billion, respectively, for the three and nine months ended September 30, 2019, compared to \$604 million and \$1.83 billion for the comparable 2018 periods. The decreases in Adjusted EBITDA were primarily due to increased total operating costs and expenses as a result of additional Trains in operation and certain maintenance and related activities at the SPL Project and decreased pricing of LNG recognized in income, partially offset by increased volumes of LNG recognized in income primarily as a result of additional Trains in operation.

Income from operations decreased \$146 million during the three months ended September 30, 2019 as compared to the comparable 2018 period, primarily due to increased total

operating costs and expenses as a result of additional Trains in operation and certain maintenance and related activities at the SPL Project and decreased total margins² on LNG recognized in income primarily as a result of increased net loss from changes in fair value of commodity derivatives and decreased pricing of LNG recognized in income, partially offset by increased volumes of LNG recognized in income primarily as a result of additional Trains in operation.

Income from operations decreased \$91 million during the nine months ended September 30, 2019, primarily due to increased total operating costs and expenses as a result of additional Trains in operation and certain maintenance and related activities at the SPL Project, partially offset by increased total margins on LNG primarily as a result of increased volumes of LNG recognized in income and increased net gain from changes in fair value of commodity derivatives, partially offset by decreased pricing of LNG recognized in income.

During the three months ended September 30, 2019, 79 LNG cargoes were exported from the SPL Project, none of which were commissioning cargoes. During the nine months ended September 30, 2019, 241 LNG cargoes were exported from the SPL Project, three of which were commissioning cargoes.

SPL Project

We are operating and constructing a six Train liquefaction project at the Sabine Pass LNG terminal adjacent to the existing regasification facilities (the “SPL Project”). Trains 1 through 5 are operational and Train 6 is under construction. Each Train is expected to have a nominal production capacity, which is prior to adjusting for planned maintenance, production reliability, potential overdesign, and debottlenecking opportunities, of approximately 4.5 mtpa of LNG and a run rate adjusted nominal production capacity of approximately 4.8 to 4.9 mtpa of LNG.

Distributions to Unitholders

We will pay a cash distribution per common and subordinated unit of \$0.62 to unitholders of record as of November 7, 2019 and the related general partner distribution on November 14, 2019.

Investor Conference Call and Webcast

Cheniere Energy, Inc. will host a conference call to discuss its financial and operating results for the third quarter on Friday, November 1, 2019, at 11 a.m. Eastern time / 10 a.m. Central time. A listen-only webcast of the call and an accompanying slide presentation may be accessed through our website at www.cheniere.com. Following the call, an archived recording will be made available on our website. The call and accompanying slide presentation may include financial and operating results or other information regarding Cheniere Partners.

¹ Non-GAAP financial measure. See “Reconciliation of Non-GAAP Measures” for further details.

² Total margins as used herein refers to total revenues less cost of sales and cost of sales—affiliate.

About Cheniere Partners

Cheniere Partners, through its subsidiary, Sabine Pass Liquefaction, LLC (“Sabine Pass Liquefaction”), is developing, constructing, and operating natural gas liquefaction facilities at the Sabine Pass LNG terminal located in Cameron Parish, Louisiana, on the Sabine-Neches Waterway less than four miles from the Gulf Coast. Cheniere Partners, through Sabine Pass Liquefaction, is operating and constructing six Trains. Trains 1 through 5 are operational and Train 6 is under construction. Each Train is expected to have a nominal production capacity, which is prior to adjusting for planned maintenance, production reliability, potential overdesign, and debottlenecking opportunities, of approximately 4.5 mtpa of LNG and a run rate adjusted nominal production capacity of approximately 4.8 to 4.9 mtpa of LNG.

Through its wholly owned subsidiary, Sabine Pass LNG, L.P., Cheniere Partners owns and operates regasification facilities at the Sabine Pass LNG terminal, which includes pre-existing infrastructure of five LNG storage tanks with aggregate capacity of approximately 16.9 billion cubic feet equivalent, two marine berths that can each accommodate vessels with nominal capacity of up to 266,000 cubic meters and vaporizers with regasification capacity of approximately 4.0 Bcf/d. Cheniere Partners also owns a 94-mile pipeline that interconnects the Sabine Pass LNG terminal with a number of large interstate pipelines through its wholly owned subsidiary, Cheniere Creole Trail Pipeline, L.P.

For additional information, please refer to the Cheniere Partners website at www.cheniere.com and Quarterly Report on Form 10-Q for the quarter ended September 30, 2019, filed with the Securities and Exchange Commission.

Forward-Looking Statements

This press release contains certain statements that may include “forward-looking statements.” All statements, other than statements of historical or present facts or conditions, included herein are “forward-looking statements.” Included among “forward-looking statements” are, among other things, (i) statements regarding Cheniere Partners’ financial and operational guidance, business strategy, plans and objectives, including the development, construction and operation of liquefaction facilities, (ii) statements regarding expectations regarding regulatory authorizations and approvals, (iii) statements expressing beliefs and expectations regarding the development of Cheniere Partners’ LNG terminal and liquefaction business, (iv) statements regarding the business operations and prospects of third parties, (v) statements regarding potential financing arrangements, and (vi) statements regarding future discussions and entry into contracts. Although Cheniere Partners believes that the expectations reflected in these forward-looking statements are reasonable, they do involve assumptions, risks and uncertainties, and these expectations may prove to be incorrect. Cheniere Partners’ actual results could differ materially from those anticipated in these forward-looking statements as a result of a variety of factors, including those discussed in Cheniere Partners’ periodic reports that are filed with and available from the Securities and Exchange Commission. You should not place undue reliance on these forward-looking statements, which speak only as of the date of this press release. Other than as required under the securities laws, Cheniere Partners does not assume a duty to update these forward-looking statements.

(Financial Tables Follow)

Cheniere Energy Partners, L.P.
Consolidated Statements of Income
(in millions, except per unit data)⁽¹⁾
(unaudited)

| | Three Months Ended | | Nine Months Ended | |
|--|--------------------|----------------|-------------------|----------------|
| | September 30, | | September 30, | |
| | 2019 | 2018 | 2019 | 2018 |
| Revenues | | | | |
| LNG revenues | \$ 1,140 | \$ 1,249 | \$ 3,678 | \$ 3,419 |
| LNG revenues—affiliate | 257 | 205 | 1,017 | 886 |
| Regasification revenues | 66 | 66 | 199 | 196 |
| Other revenues | 13 | 9 | 36 | 28 |
| Total revenues | 1,476 | 1,529 | 4,930 | 4,529 |
| Operating costs and expenses | | | | |
| Cost of sales (excluding depreciation and amortization expense shown separately below) | 742 | 756 | 2,501 | 2,291 |
| Cost of sales—affiliate | 6 | — | 6 | — |
| Operating and maintenance expense | 172 | 113 | 472 | 306 |
| Operating and maintenance expense—affiliate | 34 | 31 | 100 | 87 |
| Development expense | — | 1 | — | 2 |
| General and administrative expense | 3 | 3 | 9 | 9 |
| General and administrative expense—affiliate | 34 | 18 | 82 | 53 |
| Depreciation and amortization expense | 138 | 107 | 390 | 318 |
| Impairment expense and loss on disposal of assets | 1 | 8 | 6 | 8 |
| Total operating costs and expenses | 1,130 | 1,037 | 3,566 | 3,074 |
| Income from operations | 346 | 492 | 1,364 | 1,455 |
| Other income (expense) | | | | |
| Interest expense, net of capitalized interest | (231) | (183) | (648) | (552) |
| Loss on modification or extinguishment of debt | (13) | (12) | (13) | (12) |
| Derivative gain, net | — | 2 | — | 13 |
| Other income | 8 | 8 | 24 | 19 |
| Total other expense | (236) | (185) | (637) | (532) |
| Net income | \$ 110 | \$ 307 | \$ 727 | \$ 923 |
| Basic and diluted net income per common unit | \$ 0.19 | \$ 0.60 | \$ 1.38 | \$ 1.82 |

| | | | | |
|---|-------|-------|-------|-------|
| Weighted average number of common units outstanding used for basic and diluted net income per common unit calculation | 348.6 | 348.6 | 348.6 | 348.6 |
|---|-------|-------|-------|-------|

(1) Please refer to the Cheniere Energy Partners, L.P. Quarterly Report on Form 10-Q for the quarter ended September 30, 2019, filed with the Securities and Exchange Commission.

Cheniere Energy Partners, L.P.
Consolidated Balance Sheets
(in millions, except unit data) ⁽¹⁾

| ASSETS | September 30, 2019 (unaudited) | December 31, 2018 |
|---|--------------------------------------|----------------------|
| Current assets | | |
| Cash and cash equivalents | \$ 1,707 | \$ — |
| Restricted cash | 185 | 1,541 |
| Accounts and other receivables | 277 | 348 |
| Accounts receivable—affiliate | 67 | 114 |
| Advances to affiliate | 177 | 228 |
| Inventory | 103 | 99 |
| Derivative assets | 8 | 6 |
| Other current assets | 65 | 20 |
| Total current assets | <u>2,589</u> | <u>2,356</u> |
| Property, plant and equipment, net | 16,338 | 15,390 |
| Operating lease assets, net | 91 | — |
| Debt issuance costs, net | 17 | 13 |
| Non-current derivative assets | 29 | 31 |
| Other non-current assets, net | 157 | 184 |
| Total assets | <u>\$ 19,221</u> | <u>\$ 17,974</u> |
| LIABILITIES AND PARTNERS' EQUITY | | |
| Current liabilities | | |
| Accounts payable | \$ 17 | \$ 15 |
| Accrued liabilities | 657 | 821 |
| Due to affiliates | 40 | 49 |
| Deferred revenue | 169 | 116 |
| Deferred revenue—affiliate | — | 1 |
| Current operating lease liabilities | 6 | — |
| Derivative liabilities | 29 | 66 |
| Total current liabilities | <u>918</u> | <u>1,068</u> |
| Long-term debt, net | 17,571 | 16,066 |

| | | |
|--|------------------|------------------|
| Non-current operating lease liabilities | 84 | — |
| Non-current derivative liabilities | 32 | 14 |
| Other non-current liabilities | 4 | 4 |
| Other non-current liabilities—affiliate | 20 | 22 |
| Partners' equity | | |
| Common unitholders' interest (348.6 million units issued and outstanding at September 30, 2019 and December 31, 2018) | 1,692 | 1,806 |
| Subordinated unitholders' interest (135.4 million units issued and outstanding at September 30, 2019 and December 31, 2018) | (1,035) | (990) |
| General partner's interest (2% interest with 9.9 million units issued and outstanding at September 30, 2019 and December 31, 2018) | (65) | (16) |
| Total partners' equity | 592 | 800 |
| Total liabilities and partners' equity | \$ 19,221 | \$ 17,974 |

(1) Please refer to the Cheniere Energy Partners, L.P. Quarterly Report on Form 10-Q for the quarter ended September 30, 2019, filed with the Securities and Exchange Commission.

Reconciliation of Non-GAAP Measures

Regulation G Reconciliation

In addition to disclosing financial results in accordance with U.S. GAAP, the accompanying news release contains a non-GAAP financial measure. Adjusted EBITDA is a non-GAAP financial measure that is used to facilitate comparisons of operating performance across periods. This non-GAAP measure should be viewed as a supplement to and not a substitute for our U.S. GAAP measures of performance and the financial results calculated in accordance with U.S. GAAP, and the reconciliation from these results should be carefully evaluated.

Adjusted EBITDA is calculated by taking net income before interest expense, net of capitalized interest, changes in the fair value and settlement of our interest rate derivatives, taxes, depreciation and amortization, and adjusting for the effects of certain non-cash items, other non-operating income or expense items and other items not otherwise predictive or indicative of ongoing operating performance, including the effects of modification or extinguishment of debt and changes in the fair value of our commodity derivatives. Adjusted EBITDA is not intended to represent cash flows from operations or net income as defined by U.S. GAAP and is not necessarily comparable to similarly titled measures reported by other companies.

We believe Adjusted EBITDA provides relevant and useful information to management, investors and other users of our financial information in evaluating the effectiveness of our operating performance in a manner that is consistent with management's evaluation of business performance. Management believes Adjusted EBITDA is widely used by investors

to measure a company's operating performance without regard to items such as interest expense, taxes, depreciation and amortization which vary substantially from company to company depending on capital structure, the method by which assets were acquired and depreciation policies. Further, the exclusion of certain non-cash items, other non-operating income or expense items and other items not otherwise predictive or indicative of ongoing operating performance enables comparability to prior period performance and trend analysis.

Adjusted EBITDA

The following table reconciles our Adjusted EBITDA to U.S. GAAP results for the three and nine months ended September 30, 2019 and 2018 (in millions):

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|-------------------------------------|--------|------------------------------------|----------|
| | 2019 | 2018 | 2019 | 2018 |
| Net income | \$ 110 | \$ 307 | \$ 727 | \$ 923 |
| Interest expense, net of capitalized interest | 231 | 183 | 648 | 552 |
| Loss on modification or extinguishment of debt | 13 | 12 | 13 | 12 |
| Derivative gain, net | — | (2) | — | (13) |
| Other income | (8) | (8) | (24) | (19) |
| Income from operations | \$ 346 | \$ 492 | \$ 1,364 | \$ 1,455 |
| Adjustments to reconcile income from operations to Adjusted EBITDA: | | | | |
| Depreciation and amortization expense | 138 | 107 | 390 | 318 |
| Loss (gain) from changes in fair value of commodity derivatives, net | 58 | (10) | (19) | 37 |
| Impairment expense and loss on disposal of assets | 1 | 8 | 6 | 8 |
| Legal settlement expense | — | 7 | — | 7 |
| Adjusted EBITDA | \$ 543 | \$ 604 | \$ 1,741 | \$ 1,825 |

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