

August 22, 2023



Pressure BioSciences, Inc. Reports Q2 2023 Financial Results, Provides Business Update, and Offers Guidance for 2nd Half 2023

Investor Call Scheduled for Tuesday, August 22, 2023 at 4:30 p.m. ET

SOUTH EASTON, MA / ACCESSWIRE / August 22, 2023 /Pressure BioSciences, Inc. (OTCQB:PBIO) ("PBI" or the "Company"), a leader in the development and sale of broadly enabling, pressure-based instruments, consumables, and specialty testing services to the worldwide biotechnology, biotherapeutics, nutraceuticals, cosmeceuticals, agriculture, and food & beverage industries, today reported financial results for the second quarter ended June 30, 2023, provided a business update, and offered limited guidance for expected achievements through the remainder of 2023.

Financial Highlights: Q2 2023 vs. Q2 2022(rounded to nearest hundred except EPS)

- Total revenue for Q2 2023 was \$511,800, an increase of 3% from \$498,100 for Q2 2022.
- Instrument/Consumable sales for Q2 2023 were \$445,500 an increase of 13% from \$388,100 for Q2 2022.
- BaroFold/UltraShear services in Q2 2023 were \$30,700 compared to \$110,000 for Q2 2022, a decrease of 72%; the Company believes this decrease reflects timing differences in BaroFold contract services.
- PBI Agrochem subsidiary sales for Q2 2023 were \$35,600 as compared to \$0 for Q2 2022.
- Operating loss for Q2 2023 was \$1,081,500 as compared to \$901,600 for Q2 2022, an increase of 20%, due primarily to higher R&D and G&A expenses.
- **Cash Used from Operations in Q2 2023 was \$899,200 vs. \$1,241,900 for Q2 2022**
- Basic and diluted net loss per share was \$(0.57) for Q2 2023 as compared to \$(0.32) for Q2 2022.

Financial Highlights: 1st Half 2023 vs. 1st Half 2022 (rounded to nearest hundred except EPS)

- Total revenue for the 1st Half 2023 was \$1,252,403, an increase of 28% from \$978,137 for the 1st Half 2022.
- Instrument/Consumable sales for the 1st Half 2023 were \$939,400, an increase of 39% from the 1st Half 2022.
- BaroFold/UltraShear services for the 1st Half 2023 were \$35,700, a decrease of 71% from the 1st Half 2022.

- PBI Agrochem subsidiary sales for the 1st Half 2023 were \$166,300, an increase of 100% from the 1st Half 2022.
- Operating loss for 1st Half 2023 was \$4,719,200 compared to \$1,987,900 for 1st Half 2022. This increase in operating loss was primarily due to non-cash expense items totaling \$2,911,800. Without the one-time charges, operating loss in the 1st Half 2023 would have been less than the operating loss in the 1st Half of 2022.
- **Cash Used from Operations in 1st Half 2023 was \$1,321,400 vs. \$1,998,200 for 1st Half 2022, a 34% decrease.**
- Basic and diluted net loss per share was \$(1.03) for the 1st Half 2023 as compared to \$(0.80) for 1st Half 2022.

Q2 2023 and Recent Operational and Technical Highlights

- PBIO reports strongly accelerating UltraShear Nano-CBD orders. (Aug 9)
- PBIO to evaluate UltraShear process for shelf-life extension coatings on fresh produce. (July 25)
- Company's UltraShear Nano-CBD commercial rollout program enters rapid expansion Phase 2. (July 17)
- Company announces Nano-CBD topical spray distribution agreement with Crème de Canna. (July 10)
- Key academic publication further validates PBIO's UltraShear platform's impact in clean-label foods. (July 6)
- PBIO partners with Somalab International for development of UltraShear-enabled health products. (July 5)
- Consumer testing validates rapid absorption/effectiveness of UltraShear Nano-THC oral spray. (June 27)
- PBIO partners with Veterans Service Team to offer exclusive access for VST members to Nano-CBD. (June 13)
- Commercial availability of Best-in-Class Nano-CBD topical spray with lightning-fast action announced. (May 22)
- PBIO announces Q1 2023 financial results: all-time quarterly record revenue. (May 16)
- Consumer testing strongly validates transforming performance of UltraShear Nano-THC oral spray. (May 9)
- PBIO and NutraLife Biosciences renew partnership for development of next generation nutraceuticals. (April 6)

Mr. Richard T. Schumacher, President and CEO of PBIO, commented: "We were pleased to report all-time record revenue in 1st Half 2023, despite our focus on preparations for the commercial launch and scale up of our UltraShear technology platform in late May. We more recently announced the initial surge in UltraShear distributor sign-ups and orders, which we believe will continue at an increasing rate through the coming months. We anticipate strong UltraShear revenues in 2nd Half 2023 and the announcement of contracts with multiple name brands across a diversity of industries."

Mr. Jeffrey N. Peterson, Chairman of PBIO, discussed the Company's strategic path forward: "The Board and PBIO's leadership team are highly focused on guiding the Company through financial repositioning and strategic options for growth acceleration and completion of our targeted re-uplist to the NASDAQ or NYSE equities market. We were

pleased to announce that a major long-term debt and equity investor in PBIO voluntarily converted \$10M of debt into equity during Q2 2023, as part of our balance sheet restructuring efforts. We believe large amounts of remaining debt are poised to do the same as the year progresses. The Board is also actively reviewing opportunities for strategic divestment of non-core assets, to complement our growth funding objectives and strategic concentration on UltraShear development. We are similarly examining opportunities for complementary and accretive merger/acquisition roll-ups that will be strategically leveraged by the market-transforming impact of our UltraShear platform."

Earnings Call

The Company will hold an Earnings Conference Call at 4:30 p.m. ET on Tuesday, August 22, 2023. To attend this teleconference via telephone, Dial-in: (888) 506-0062 (North America) & (973) 528-0011 (International); ACCESS CODE: 892354. Replay Number (877) 481-4010 (North America) & (919) 882-2331 (International); REPLAY ACCESS CODE: 48987. Teleconference Replay Available for 30 days.

About Pressure BioSciences, Inc.

Pressure BioSciences, Inc. (OTCQB: PBIO) is a global leader in providing innovative, broadly enabling, high pressure-based solutions for a range of industries, including biotechnology, pharmaceutical, nutraceutical, cosmeceutical, and agrochemical, as well as food and beverage manufacturing. Our products utilize both constant and alternating pressure. Our patented enabling technology platform, Pressure Cycling Technology (PCT), utilizes alternating cycles of pressure to control bio-molecular interactions (such as cell lysis and biomolecule extraction) safely and reproducibly. PCT-based products are beginning to be widely used for biomarker and target discovery, drug design and development, biotherapeutics characterization and quality control, soil & plant biology, forensics, and counter-bioterrorism applications. We have recently expanded our market opportunities with the acquisition of the BaroFold™ patented technology platform, allowing us to enter the bio-pharma contract services and GMP manufacturing equipment sector. We have also developed the scalable and high-efficiency pressure-based UltraShear Technology™ (UltraShear™) platform, which allows for the creation of stable nanoemulsions of otherwise immiscible fluids. It also allows for the preparation of higher quality, homogenized, extended shelf-life or room temperature-stable low-acid liquid foods that cannot be effectively preserved using existing non-thermal technologies. Our commitment to innovation and cutting-edge technology has established PBIO as a leader in the high-pressure industry, providing unique and effective solutions to our customers.

Forward Looking Statements

This press release contains forward-looking statements. These statements relate to future events or our future financial performance and involve known and unknown risks, uncertainties and other factors that may cause our or our industry's actual results, levels of activity, performance, or achievements to be materially different from any future results, levels of activity, performance or achievements expressed, implied, or inferred by these forward-looking statements. In some cases, you can identify forward-looking statements by terminology such as "may," "will," "should," "could," "would," "expects," "plans," "intends," "anticipates," "believes," "estimates," "predicts," "projects," "potential" or "continue" or the negative of such terms and other comparable terminology. These statements are only

predictions based on our current expectations and projections about future events. You should not place undue reliance on these statements. In evaluating these statements, you should specifically consider various factors. Actual events or results may differ materially. These and other factors may cause our actual results to differ materially from any forward-looking statement. These risks, uncertainties, and other factors include, but are not limited to, the risks and uncertainties discussed under the heading "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2022, and other reports filed by the Company from time to time with the SEC. The Company undertakes no obligation to update any of the information included in this release, except as otherwise required bylaw.

For more information about PBI and this press release, please click on the following website link:

<http://www.pressurebiosciences.com> Please visit us on Facebook, LinkedIn, and Twitter.

PRESSURE BIOSCIENCES, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(UNAUDITED)

	<u>June 30, 2023</u>	<u>December 31, 2022</u>
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 24,975	\$ 3,865
Accounts receivable	189,015	295,374
Inventories, net of \$913,019 and \$982,973 reserve, respectively	553,688	686,383
Prepaid expenses and other current assets	<u>281,014</u>	<u>257,527</u>
Total current assets	1,048,692	1,243,149
Investment in equity securities	83,883	63,638
Property and equipment, net	93,393	103,351
Right of use asset operating leases	175,750	282,095
Intangible assets, net	<u>274,038</u>	<u>317,308</u>
TOTAL ASSETS	<u><u>\$ 1,675,756</u></u>	<u><u>\$ 2,009,541</u></u>
LIABILITIES AND STOCKHOLDERS' DEFICIT		
CURRENT LIABILITIES		
Accounts payable	\$ 912,230	\$ 637,238
Accrued employee compensation	288,187	167,247
Accrued professional fees and other	2,560,269	2,497,762
Accrued interest and dividends payable	3,316,693	10,803,983
Deferred revenue	302,037	58,242
Convertible debt, net of unamortized debt discounts of \$1,596,850 and \$455,517, respectively	16,578,261	17,823,669
Other debt, net of unamortized discounts of \$171,103 and \$0, respectively	1,895,750	1,638,969
Related party, net of unamortized debt discount of \$898 and \$7,915, respectively	621,802	634,885
Right of use operating lease liability	<u>65,640</u>	<u>142,171</u>
Total current liabilities	<u>26,540,869</u>	<u>34,404,166</u>
LONG TERM LIABILITIES		
Long term debt	163,175	150,000
Right of use operating lease liability long term	80,906	139,924
Deferred revenue	<u>5,902</u>	<u>1,822</u>
TOTAL LIABILITIES	<u>26,790,852</u>	<u>34,695,912</u>
COMMITMENTS AND CONTINGENCIES (Note 4)	-	-
STOCKHOLDERS' DEFICIT		
Series D, G, H, H2, J, K, AA, BB and CC Convertible Preferred Stock, \$.01 par value (Note 6)	95	1,098
Preferred stock, value	95	1,098

Common stock, \$.01 par value; 100,000,000 shares authorized; 19,585,905 and 13,682,910 shares issued and outstanding on June 30, 2023 and December 31, 2022, respectively

	195,859	136,829
Warrants to acquire common stock	35,684,321	31,995,762
Additional paid-in capital	91,235,400	69,006,145
Accumulated deficit	(152,230,771)	(133,826,205)
TOTAL STOCKHOLDERS' DEFICIT	(25,115,096)	(32,686,371)
TOTAL LIABILITIES AND STOCKHOLDERS' DEFICIT	\$ 1,675,756	\$ 2,009,541

PRESSURE BIOSCIENCES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2023	2022	2023	2022
Revenue:				
Products, services, other	\$ 511,803	\$ 498,137	\$ 1,252,403	\$ 978,137
Total revenue	511,803	498,137	1,252,403	978,137
Costs and expenses:				
Cost of products and services	256,599	302,141	615,227	616,504
Research and development	280,446	172,726	716,092	454,315
Selling and marketing	154,014	129,434	380,029	195,896
General and administrative	902,265	795,466	4,260,321	1,699,351
Total operating costs	1,593,324	1,399,767	5,971,669	2,966,066
Operating loss	(1,081,521)	(901,630)	(4,719,266)	(1,987,929)
Other (expense) income:				
Interest expense, net	(5,879,653)	(1,835,589)	(9,773,339)	(4,414,750)
Unrealized gain (loss) on investment in equity securities	12,184	(18,510)	20,245	628
Gain (loss) on extinguishment of liabilities	28,314	(165,277)	687,591	(755,127)
Other income (expense)	(2,027)	4,668	4,232	1,155
Total other expense	(5,841,182)	(2,014,708)	(9,061,271)	(5,168,094)
Net loss	(6,922,703)	(2,916,338)	(13,780,537)	(7,156,023)
Deemed dividends on extension of warrants	(3,626,950)	-	(3,626,950)	-
Preferred stock dividends	(565,272)	(431,708)	(997,079)	(863,857)
Net loss attributable to common shareholders	\$ (11,114,925)	\$ (3,348,046)	\$ (18,404,566)	\$ (8,019,880)
Basic and diluted net loss per share attributable to common shareholders	\$ (0.57)	\$ (0.32)	\$ (1.04)	\$ (0.80)
Weighted average common shares outstanding used in the basic and diluted net loss per share calculation	19,471,057	10,462,520	17,629,225	10,029,068

Investor Contacts:

Richard T. Schumacher, President and CEO (508) 230-1828 (T)
Jeffrey N. Peterson, Chairman (650) 812-8121 (T)

SOURCE: Pressure BioSciences, Inc.

View source version on accesswire.com:

<https://www.accesswire.com/775948/Pressure-BioSciences-Inc-Reports-Q2-2023-Financial-Results-Provides-Business-Update-and-Offers-Guidance-for-2nd-Half-2023>

