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Westell Announces Appointment of Chuck Bernstein as Senior Vice President of Worldwide Sales

AURORA, Ill.--(BUSINESS WIRE)-- Westell Technologies, Inc. (NASDAQ: WSTL), a leading provider of in-building wireless, intelligent site management, cell site optimization, and outside plant solutions, announces today the appointment of Chuck Bernstein as Senior Vice President, Worldwide Sales.

A dynamic sales executive with an extensive career history, Bernstein brings to Westell 25 years of sales, business development and management experience, with a focus on launching industry-changing solutions.

“We are very excited to have Chuck Bernstein join the Westell Team to lead our sales organization and channel development,” stated Tom Gruenwald, President and CEO “Chuck is an exceptional sales leader bringing extensive experience with carrier and large global enterprise customers. His skills in building and leading world-class sales teams will be invaluable as we drive growth in these key verticals.”

Most recently, Bernstein served as Vice President Worldwide Sales for TeleCommunication Systems (TCS) Commercial Software Group where he was responsible for leading all global sales for TCS location platform and application technology business. Prior to TCS, Bernstein was Vice President North American Sales at Net Optics (acquired by Ixia) and Tellabs. Under Bernstein’s leadership his sales teams partnered with customers to revolutionize their network evolution plans, network deployments and service offerings that delivered major business growth.

Bernstein holds a Bachelor’s Degree from the University of Maryland and participated in the Executive Sales Management program at Columbia University.

About Westell

Westell Technologies, Inc., headquartered in Aurora, Illinois, is a leading provider of in-building wireless, intelligent site management, cell site optimization, and outside plant solutions focused on innovation and differentiation at the edge of telecommunication networks, where end users connect. The Company’s comprehensive set of products and solutions enable telecommunication service providers, cell tower operators, and other network operators to reduce operating costs and improve network performance. With millions of products successfully deployed worldwide, Westell is a trusted partner for

transforming networks into high quality, reliable systems. For more information, please visit www.westell.com.

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