February 11, 2014

Westell Signs Hutton Communications as a WIN Partner

AURORA, Ill.--(BUSINESS WIRE)-- Westell Technologies, Inc. (NASDAQ: WSTL), a global leader of intelligent site and outside plant solutions, has signed Hutton Communications as an authorized distributor in the Westell Independent Reseller Network (WIN) partner program. Hutton will be selling the entire suite of Westell solutions for cell sites, DAS and small cells, outside plant, and industrial networks.

Hutton Communications is a distributor of commercial wireless communications and related equipment. Headquartered in Dallas, Texas, Hutton will be distributing Westell's products including DAS interface, fuse, and breaker panels, Ethernet switches, cabinets, tower mounted amplifiers, enclosures, remote management products, and more to wireless communications carriers and dealers throughout the U.S. and Canada.

"Adding Westell's solutions to Hutton's comprehensive mix of offerings provides a great opportunity to improve our customer's network success," explains Mike Brownson, Vice President of DAS Technical Solutions at Hutton Communications. "Westell's products and services are well known for great quality, and combining their technological advancements with our local sales support and fast delivery will enhance our customer's experience while providing products and services for improved network availability."

"Our customers want product availability based on their terms, so having strong partners that meet their demands is important," said Rich Cremona, Chief Operating Officer of Westell Technologies. "We are pleased to add Hutton Communications to our WIN partner program to enhance our distribution channel and ensure our joint customers' successes."

About Westell

Westell Technologies, headquartered in Aurora, Illinois, is a global leader of intelligent site and outside plant solutions focused on the critical edge and access networks. The comprehensive solutions Westell provides enable service providers, industrial customers, tower operators, home network users, and other network operators to reduce operating costs while improving network performance. With millions of products successfully deployed worldwide, Westell is a trusted partner for transforming networks into high quality, reliable systems. For more information, please visit www.westell.com.

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Source: Westell Technologies, Inc.