

May 12, 2021



## Soliton Reports First Quarter 2021 Results

HOUSTON, May 12, 2021 /PRNewswire/ -- Soliton, Inc., (Nasdaq: SOLY) ("Soliton" or the "Company"), a medical device company with a novel and proprietary platform technology, today reported financial results for the first quarter ended March 31, 2021.



### Recent Company Highlights:

- Received FDA 510(k) clearance for short-term improvement in the appearance of cellulite;
- Selected RESONIC™ as the brand name for the Company's Rapid Acoustic Pulse (RAP) device;
- Received FDA Special 510(k) clearance for modifications to the RESONIC device to facilitate ease of use in commercial settings;
- Successfully completed all required safety testing including Quality System/Current Good Manufacturing Practice regulations for medical devices (21 CFR Part 820) inspection from the FDA;
- Expanded sales team through appointment of Sean J. Shapiro as Vice President of Sales, and two Senior Practice Development Managers with experience in the aesthetics space;
- Entered into a collaboration with the US Navy to conduct a 12-week proof-of-concept clinical study to evaluate the safety and efficacy of RESONIC for the improvement in the appearance of fibrotic scars; and
- Initiated second pre-clinical study in animals for treatment of liver fibrosis to validate positive results demonstrated in initial pre-clinical study.

### First Quarter 2021 Financial Results:

Operating expenses for the first quarter ended March 31, 2021 were \$5.2 million compared to \$3.3 million in the first quarter of 2020. The increase in the three months ended March 31, 2021 was primarily attributable to increases in general and administrative ("G&A") and sales and marketing expenses. The increase in G&A was a result of increased salary and stock compensation expenses, as well as board-related and legal expenses. Sales and marketing

expenses increased as we continued to prepare for our upcoming commercialization, with specific increases attributed to social media marketing development, new brand website development and supporting explanatory video creation.

Net loss for the quarter ended March 31, 2021 was \$5.2 million, or (\$0.25) basic and diluted per share, compared with net loss of \$3.3 million, or (\$0.19) basic and diluted per share, for the first quarter of 2020.

Total cash, cash equivalents and restricted cash was \$26.3 million as of March 31, 2021 compared to \$31.8 million as of December 31, 2020. The Company's cash, cash equivalents and restricted cash on hand is expected to be sufficient to fund the Company's operations into the third quarter of 2022 and is expected to fully support the initial phase of the commercial launch of RESONIC.

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**Conference Call Information**

Given the strategic announcement made earlier this week, the Company is cancelling the conference call previously scheduled for Thursday, May 13, 2021 at 4:30 p.m. ET.

**About Soliton, Inc.**

Soliton, Inc. is a medical device company with a novel and proprietary platform technology licensed from The University of Texas on behalf of MD Anderson Cancer Center. The Company's first FDA cleared commercial product, RESONIC™, will use rapid pulses of acoustic shockwaves for the treatment of cellulite and as an accessory to lasers for the removal of unwanted tattoos. The Company is based in Houston, Texas, and is actively engaged in bringing RESONIC to the market. The Company believes the technology will provide the first non-invasive acoustic technology to target the underlying causes of dimples and ridges in cellulite. The Company also believes this "Soliton" method has the potential to lower tattoo removal costs for patients, while increasing profitability to practitioners, compared to current laser removal methods. Soliton is investigating potential additional capabilities of the RAP technology. The device is currently cleared in the United States only for use in tattoo removal and cellulite."

For more information about the Company, please visit:<http://www.soliton.com>

**Forward-Looking Statements**

This press release includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934 and the Private Securities Litigation Reform Act of 1995, which statements involve risks and uncertainties. These statements relate to future events, future expectations, plans and prospects. Forward-looking statements in this release include, but are not limited to, our belief that our cash, cash equivalents and restricted cash on hand will be sufficient to fund our operations into the third quarter of 2022 and to fully support the initial phase of the

commercial launch of RESONIC, our belief that RESONIC will provide the first non-invasive acoustic technology to target the underlying causes of dimples and ridges in cellulite, and our belief that our "Soliton" method has the potential to lower tattoo removal costs for patients, while increasing profitability to practitioners, compared to current laser removal methods. Although we believe that the expectations reflected in such forward-looking statements are reasonable as of the date made, actual results or outcomes may prove to be materially different from the expectations expressed or implied by such forward-looking statements. These statements are only predictions and involve known and unknown risks, uncertainties, and other factors, including those discussed in our filings with the Securities and Exchange Commission ("SEC"), including under the heading "Risk Factors" in our most recently filed Form 10-K filed with the SEC and as updated in our Form 10-Q filings and in our other filings with the SEC. Any forward-looking statements contained in this release speak only as of its date. Soliton undertakes no obligation to update any forward-looking statements contained in this release to reflect events or circumstances occurring after its date or to reflect the occurrence of unanticipated events.

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