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UiPath Announces Go-to-Market Managed Services Partnership with Accelirate for Turnkey Enterprise Automation

New offering from Accelirate allows companies greater automation implementation opportunities and support across the UiPath platform

NEW YORK & SUNRISE, Fla.--(BUSINESS WIRE)-- UiPath (NYSE: PATH), a leading enterprise automation software company, today announced an enhanced partnership with Accelirate that introduces Accelirate's go-to-market UiPath managed services practice, offering customers advantages such as lower total cost of ownership and turnkey automation that simplifies an organization's implementation strategy.

The RPA365 managed services practice from Accelirate, a Diamond-level UiPath partner and UiPath Services Network (USN) member, marks an expansion of its investment in UiPath as the use of automation grows globally and within industries such as banking and finance, healthcare, and manufacturing and retail. A Forrester Consulting study commissioned by UiPath found that automation accelerates projects by 50% or more, and that organizations that invest in automation receive a return on investment of 97%.

Accelirate and UiPath have been jointly serving customers across industries, helping support automation journeys as enterprises strategize to become more agile in the face of macro market pressures and rapidly advancing digital transformation initiatives. With more enterprises across the world leveraging the power of automation and AI and augmenting employee productivity by deploying digital workers, Accelirate's RPA365 managed services of UiPath's market-leading automation platform allows businesses to flexibly deploy automation.

"Automation is transforming how businesses innovate and service their customers, and they're seeking solutions to implement automation technology more seamlessly," said Accelirate CEO Ahmed Zaidi. "In using a managed services model, businesses can take advantage of greater purchasing power from Accelirate along with our unique expertise in UiPath technologies to achieve the full benefits of automation while relying on Accelirate for license management, implementation, and support."

Armando Lambert, Vice President of Enterprise Optimization at one of Accelirate's financial services clients said, "RPA as a Service is the next evolution of RPA and is going to have a significant impact on the market by allowing enterprise customers to have turnkey solutions and recognize their value in an OpEx model."

"The automation layer in the enterprise technology stack is essential for growth across the business. Our partnership with Accelirate has already generated proven success for

customers at various stages of their automation journeys, and Accelirate's managed services offering marks a new phase of enabling those journeys," said Chris Weber, Chief Business Officer at UiPath. "The value that customers can derive from UiPath and Accelirate is nearly limitless. Organizations can boost productivity, lower costs, and create new efficiencies in their operations."

Accelirate is an Emerald sponsor of the [UiPath FORWARD 5](#) conference, the largest global gathering of automation professionals, taking place at the Venetian Resort in Las Vegas September 27-29, 2022. To register for the conference, please visit: https://www.uipath.com/events/forward/register.

To learn more about Accelirate's automation managed services, [click here](#) or email info@accelirate.com. To learn more about UiPath, please visitwww.uipath.com.

ABOUT ACCELIRATE

Accelirate is the largest niche RPA and AI services provider in the United States. Its mission is to help companies accelerate their business processes using Robotic Process Automation and AI technologies such as Machine Learning, Natural Language Processing, and smart OCR. Accelirate has experience in enterprise automation across a variety of industries including financial services, oil and gas, legal services, consumer manufacturing, and retail. With a focus solely on process automation, Accelirate's comprehensive set of automation development and implementation services deliver value to enterprises at all stages of RPA and AI adoption, from process discovery and analysis to post-deployment monitoring and support.

About UiPath

UiPath has a vision to deliver the Fully Automated Enterprise™, one where companies use automation to unlock their greatest potential. UiPath offers an end-to-end platform for automation, combining the leading [Robotic Process Automation](#) (RPA) solution with a full suite of capabilities that enable every organization to rapidly scale digital business operations.

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