



Q2 2023 Quarterly Update

August 9th, 2023



NASDAQ: RIOT

Forward Looking Statements

Statements in this presentation that are not statements of historical fact are forward-looking statements that reflect management's current expectations, assumptions, and estimates of future performance and economic conditions, and are not guarantees of future performance or actual results. Such statements are made in reliance on the safe harbor provisions of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements may include, but are not limited to, statements about the benefits of acquisitions, including potential future financial and operating results, as well as the Company's plans, objectives, expectations, and intentions. Words such as "anticipates," "believes," "plans," "expects," "intends," "will," "potential," "hope," and similar expressions are intended to identify forward-looking statements; however, forward-looking statements may be made without such signifying expressions.

Because such forward-looking statements reflect management's current expectations, assumptions and estimates of future performance and economic conditions, they are subject to risks and uncertainties that may cause actual results to differ materially from those expressed or implied by such forward-looking statements. These risks and uncertainties include, but are not limited to: unaudited estimates of Bitcoin production; our future hash rate growth (EH/s); the anticipated benefits, construction schedule, and costs associated with the Corsicana Facility; our expected schedule of new miner deliveries; our ability to successfully deploy new miners; MW capacity under development; risks related to our realization of the benefits we anticipate from immersion-cooling; risks related to the success, schedule, cost and difficulty of integrating businesses we acquire; our failure to realize anticipated efficiencies and strategic and financial benefits from our acquisitions; and the impact that COVID-19 and other global events may have on us, our customers, our suppliers, and on economic conditions in connection with our estimated timelines, future performance and operations.

Detailed information regarding the factors identified by the Company's management which they believe may cause actual results to differ materially from those expressed or implied by the forward-looking statements contained in this presentation may be found in the Company's filings with the U.S. Securities and Exchange Commission (the "SEC"), including the risks, uncertainties and other factors discussed under the sections entitled "Risk Factors" and "Cautionary Note Regarding Forward-Looking Statements" of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2022, as amended, and the other filings the Company makes with the SEC, copies of which may be obtained from the SEC's website, www.sec.gov. In addition to these risks and those identified by the Company's management and disclosed in the Company's filings with the SEC, other risks, factors and uncertainties not identified by management, or which management does not presently believe to be material to the Company, its business or prospects, may also materially affect the Company's actual future results, including in ways adverse to the Company's business. All forward-looking statements included in this presentation are made only as of the date of this presentation, and the Company disclaims any intention or obligation to update or revise any such forward-looking statements to reflect events or circumstances that subsequently occur, or of which the Company hereafter becomes aware, except as required by law. Persons reading this presentation are cautioned not to place undue reliance on such forward-looking statements.

Riot Platforms (NASDAQ: RIOT) is the Leading Bitcoin-Driven Infrastructure Platform

1

Significant scale of operations

Total revenue¹:
\$77 million

95,904 miners deployed /
10.7 EH/s hash rate
deployed²

1,775 Bitcoin mined¹ /
~19.5 Bitcoin
mined/day

2

Low-cost producer

Direct cost to produce
1 BTC^{1,3}:
\$8,389/BTC

Bitcoin Mining gross
margin^{1,3}:
70%

Cost of power^{1,3}:
2.8c/kWh

3

Strong financial and liquidity position

Cash balance⁴:
\$289 million

Bitcoin held⁴:
7,265 BTC
(~\$221 million)

Long-term debt
outstanding⁵:
Zero



1. Three months ended June 30, 2023.

2. As of June 30, 2023. Excludes 17,040 miners that are offline as a result of damage to Building G from the severe winter weather in Texas in late December 2022.

3. Non-GAAP, net of \$8.8 million of power curtailment credits allocated to Bitcoin Mining. Direct cost to produce 1 BTC of \$13,322 based on GAAP cost of Bitcoin Mining revenues, resulting in GAAP 52% Bitcoin Mining gross margin.

4. As of June 30, 2023. Estimated fair value of 'Bitcoin held' based on applying the market price of one Bitcoin on June 30, 2023, of approximately \$30,477 to the Company's 7,265 Bitcoin held.

5. As of June 30, 2023. Excluding net long-term balance of \$0.3 million on Equipment Guidance Line at ESS Metron recognized within Other long-term liabilities on the Condensed Consolidated Balance Sheet.



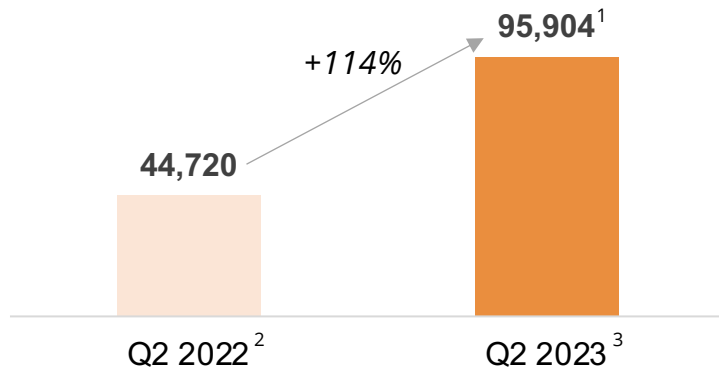
Q2 2023 Financial and Operational Results

Riot Platforms Q2 2023 Snapshot

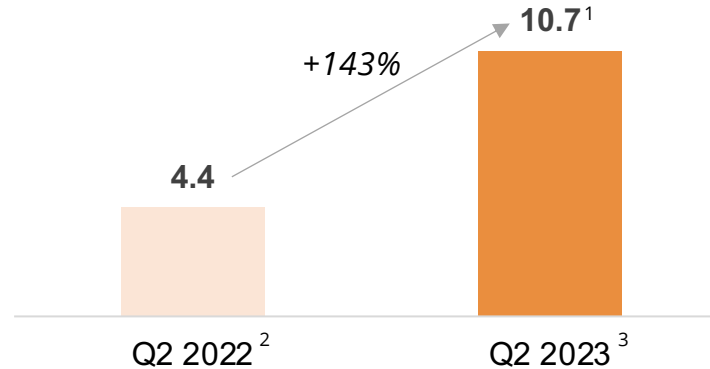
	Q2 2023	Notes
Ending hash rate deployed ¹	10.7 EH/s	▪ 143% increase year-over-year
Bitcoin produced	1,775 BTC	▪ 27% increase year-over-year
Bitcoin sold	1,600 BTC	▪ \$44.7 million in proceeds received (avg. price of \$27,953 per BTC)
Bitcoin held	7,265 BTC	▪ \$221.4 million (unaudited) ²
Revenue	\$76.7 million	▪ 4% increase quarter-over-quarter
Adj. EBITDA ³	\$24.0 million	▪ 31% EBITDA margin
Power curtailment credits	\$13.5 million	▪ 136% increase year-over-year
Net loss / Net loss per share	\$(27.7) million / \$(0.17)	▪ Includes \$66.2 million in D&A and \$5.6 million in non-cash impairment of BTC

Riot Achieved New All-Time Records in Miners Deployed and Hash Rate Capacity, while Significantly Executing on Power Strategy

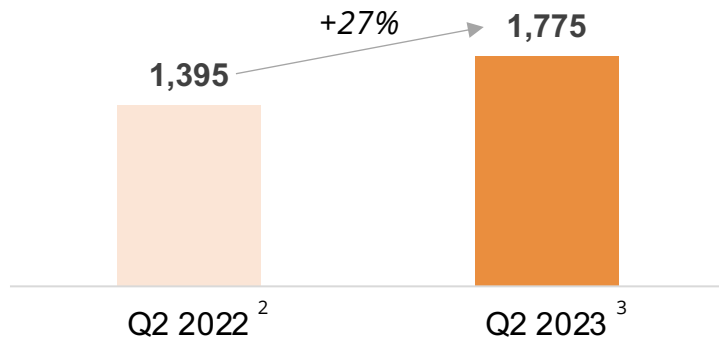
Ending miners deployed (# of miners)



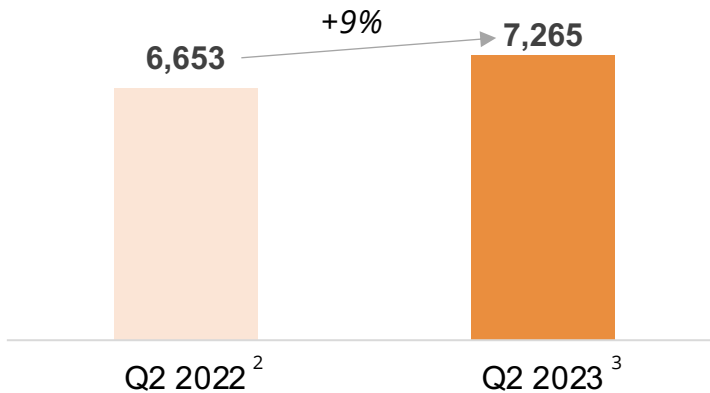
Ending hash rate deployed (EH/s)



Bitcoin produced (# of BTC)



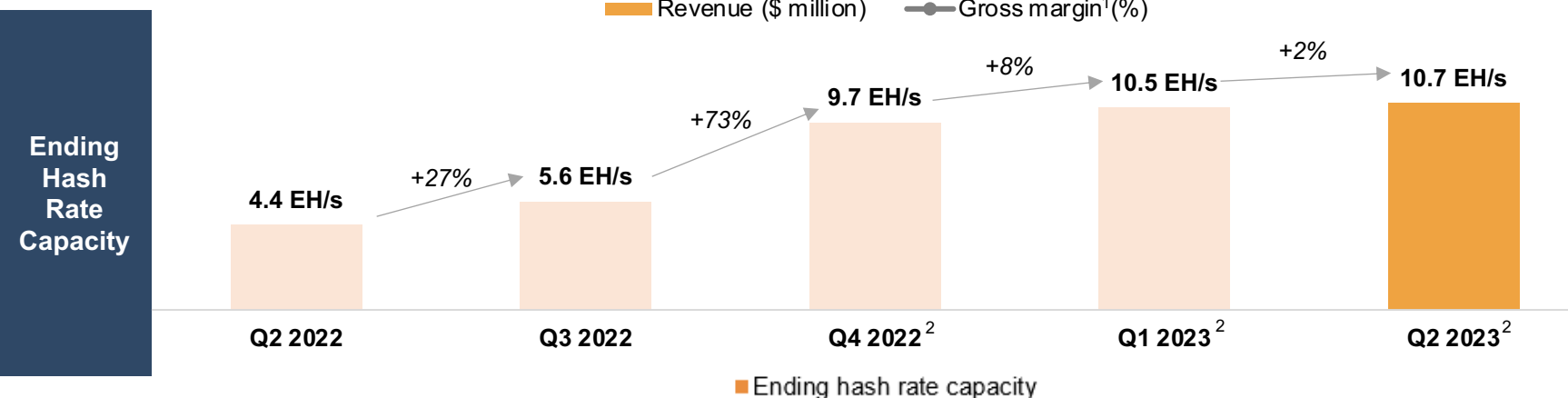
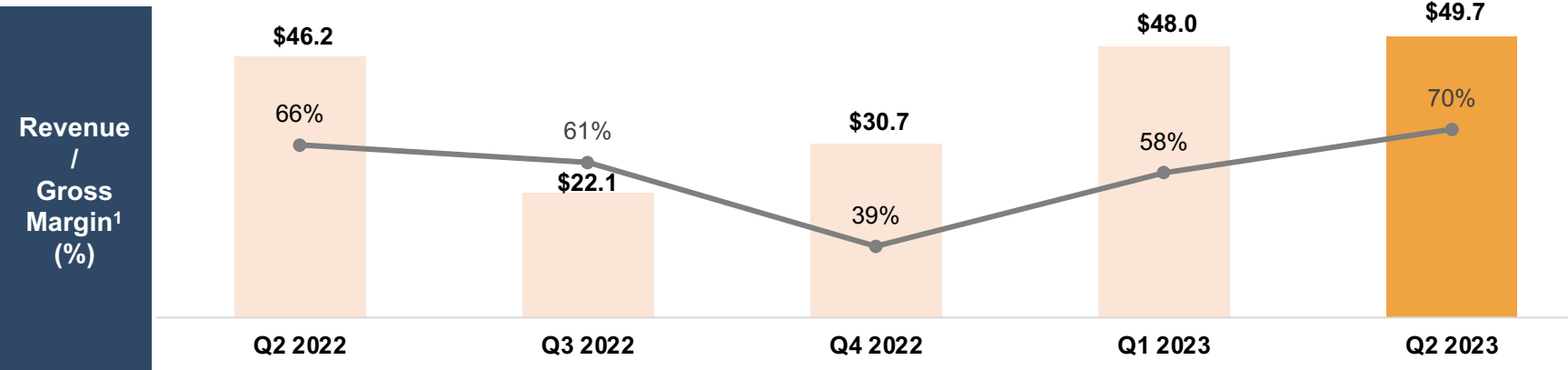
Bitcoin held (# of BTC)



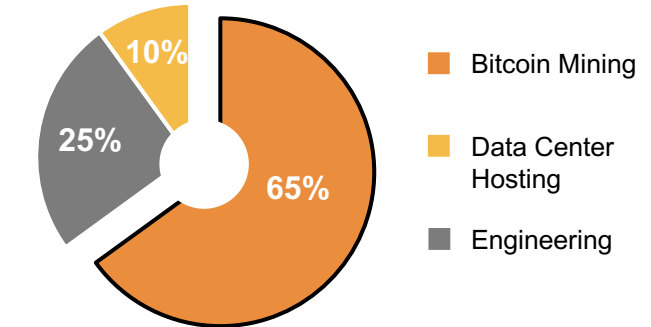
- New all-time records in 95,904 miners deployed and 10.7 EH/s hash rate capacity achieved at end of Q2 2023
- Ending miners and hash rate deployed grew >2x year-over-year
- 1,775 Bitcoin produced and \$8.8MM in power credits (out of \$13.5MM in total power credits) allocated to self mining, representing an effective 2,087 Bitcoin produced for the quarter⁴
- Bitcoin held increased to 7,265 Bitcoin, +9% year-over-year

Bitcoin Mining – Gross Margin Increase in Q2 2023 Driven by Rebound in Bitcoin Price and Power Strategy

Avg. BTC price	\$33,081	\$21,184	\$17,935	\$22,704	\$28,024
# of BTC produced	1,395	1,042	1,712	2,115	1,775
Cost to Mine ¹	\$11,316	\$8,227	\$9,744	\$9,438	\$8,389



Riot Revenue Breakdown – Q2 2023³

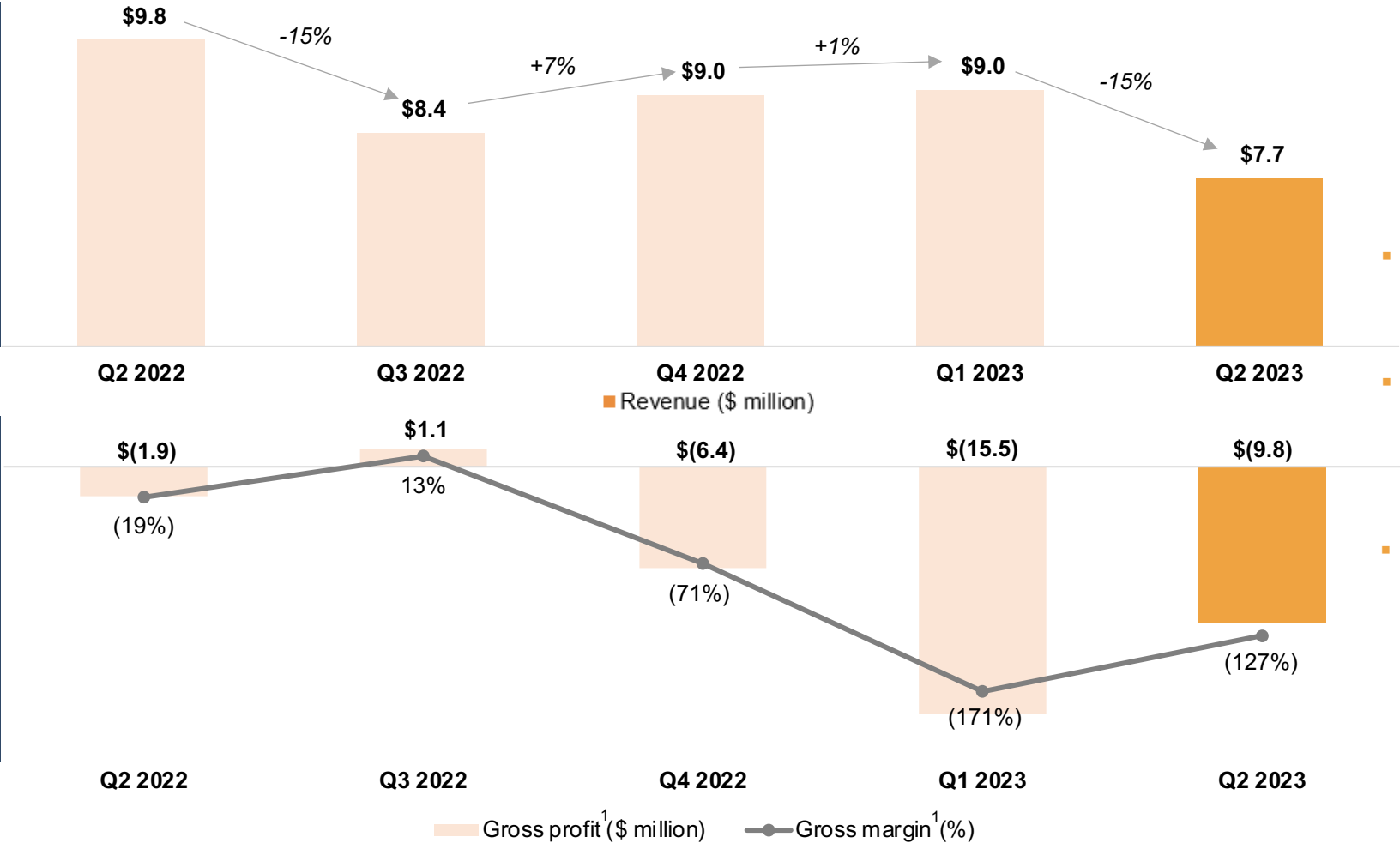


- \$1.7 million increase in mining revenue quarter-over-quarter in Q2 2023, primarily driven by a 32% increase in average Bitcoin price quarter-over-quarter, offset by a 16% decrease in Bitcoin mined quarter-over-quarter due to a 23% increase in average mining difficulty and increased power strategy execution
- Bitcoin Mining gross margins¹ continued to increase, driven by successful execution of power strategy and increase in average Bitcoin prices

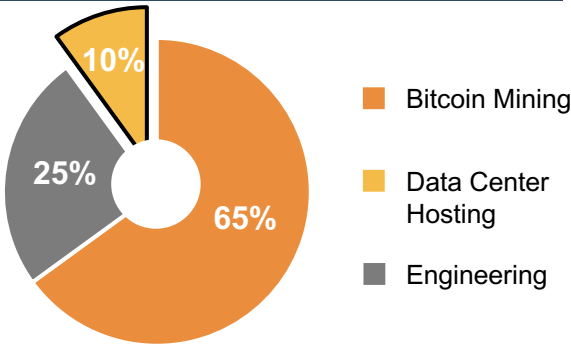
Data Center Hosting – Efforts to Resolve Legacy Contracts Continues

Revenue / Growth per Quarter (%)

Gross Profit¹ / Gross Margin¹ (%)



Riot Revenue Breakdown – Q2 2023²

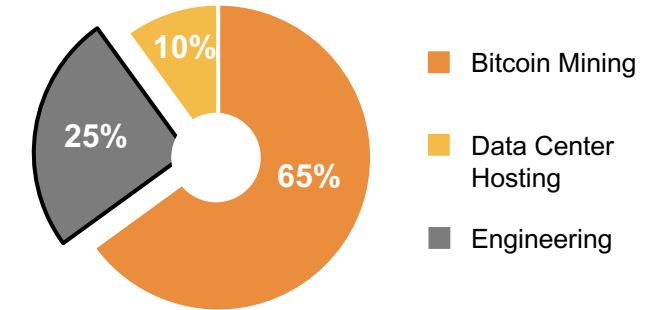


- Decrease in Q2 2023 hosting revenues of \$1.3MM driven by fewer hosted customers over the period
- Q2 2023 gross loss decreased to \$9.8MM versus Q1 2023 gross loss of \$15.5MM as the Company continues to address Legacy Contracts
- Latest actions to taken by Riot to address Legacy Contracts includes:
 - Filed lawsuit against Rhodium for \$26MM in damages
 - Terminated hosting agreement with GMO as of June 29, 2023

1. Non-GAAP, net of power curtailment credits allocated to Data Center Hosting. GAAP gross profit figures of \$(5.4m) in Q2'22, \$(5.9m) in Q3'22, \$(8.6m) in Q4'22, \$(16.6m) in Q1'23, and \$(14.5m) in Q2'23. GAAP gross margin figures of (54%) in Q2'22, (70%) in Q3'22, (95%) in Q4'22, (184%) in Q1'23, and (189%) in Q2'23.
2. Three months ended June 30, 2023.

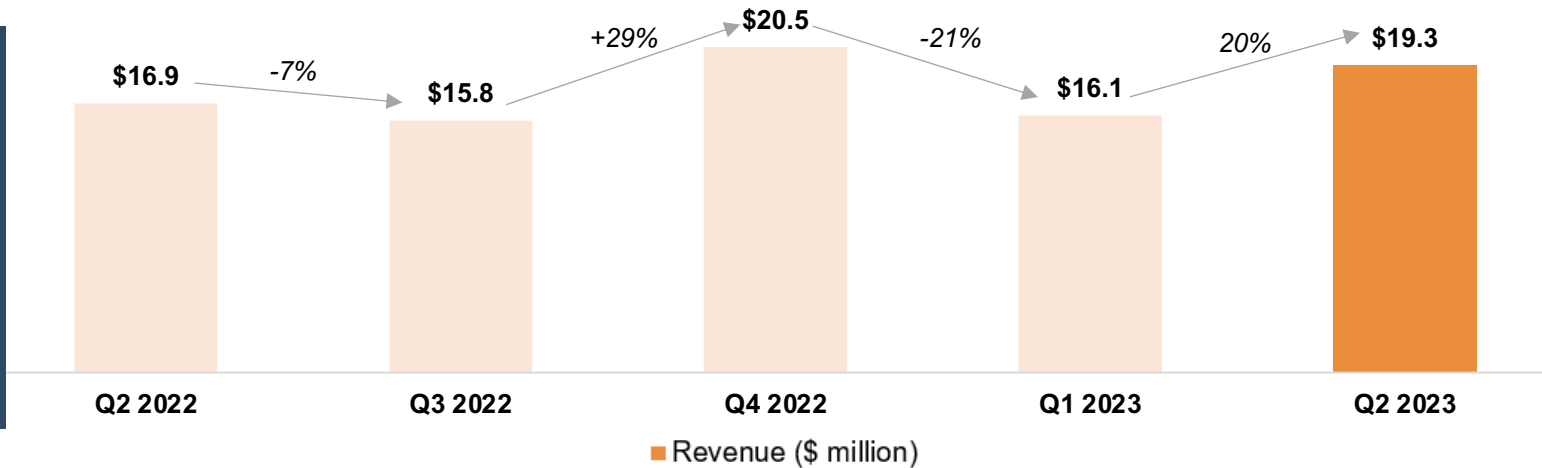
Engineering – Demand from Third-Party Data Center Customers Remains Strong

Riot Revenue Breakdown – Q2 2023¹

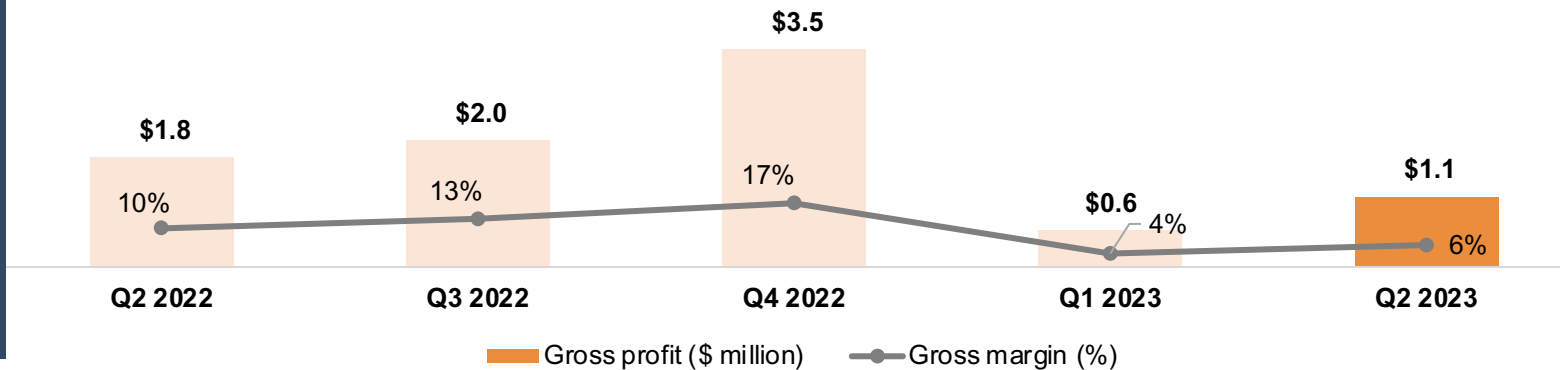


- \$3.2 million increase in revenue quarter-over-quarter in Q2 2023, primarily driven by increased demand from third-party Data Center Hosting developers and Engineering customers as projects were completed from a backlog
- 6% gross margin for Q2, increased from 4% in Q1
- Expect continued growth in data center demand from existing and new clients

Revenue / Growth per Quarter (%)



Gross Profit / Gross Margin (%)





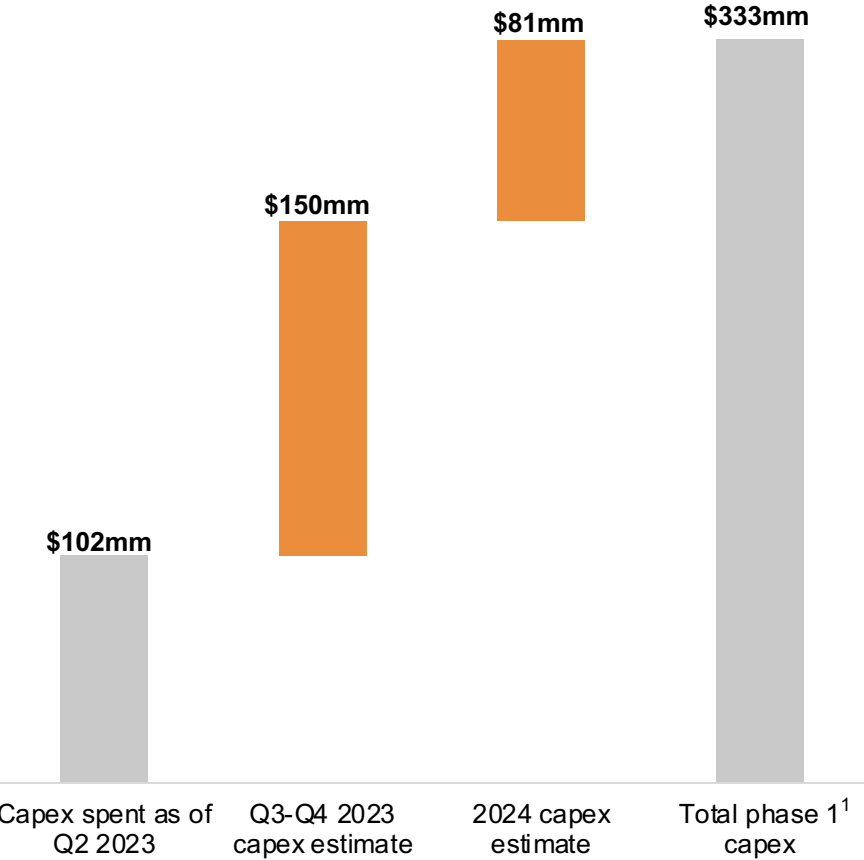
H2 2023 Growth Plans

Corsicana Facility – Riot's Second Large-Scale Facility [1 GW]



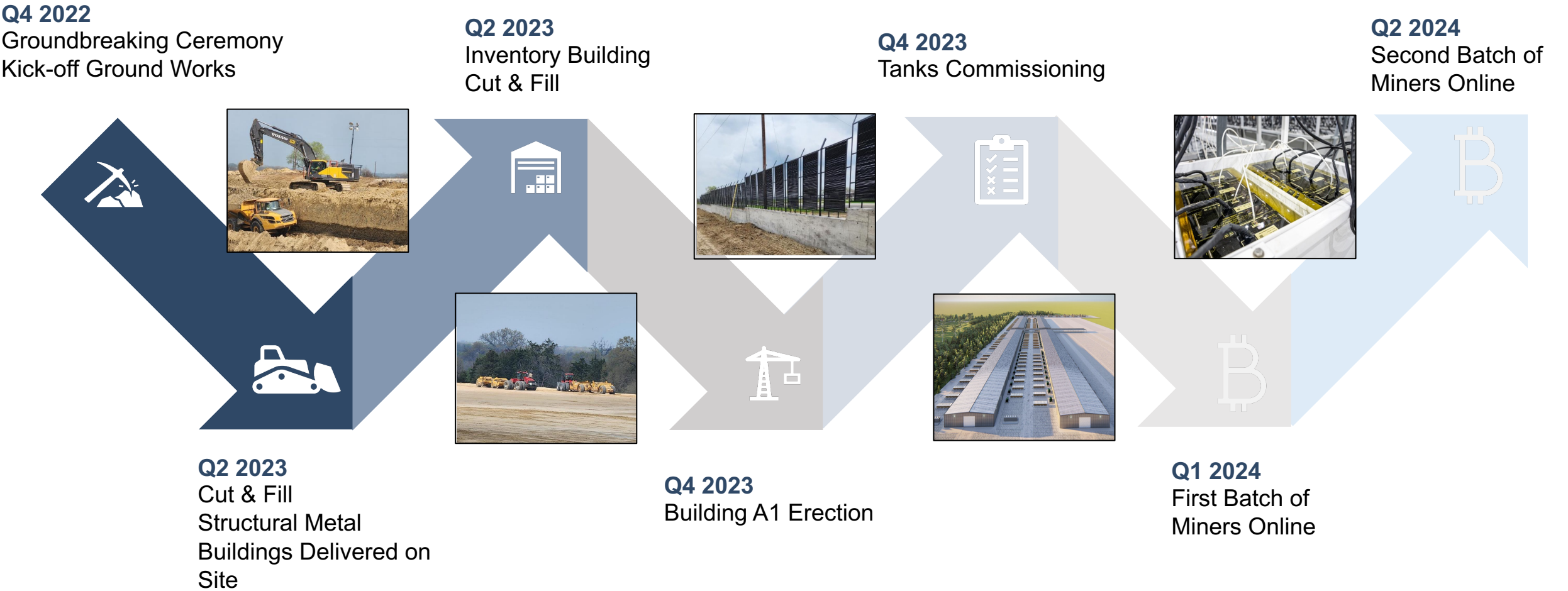
Corsicana Facility Development

Corsicana Phase 1 Capex Schedule¹



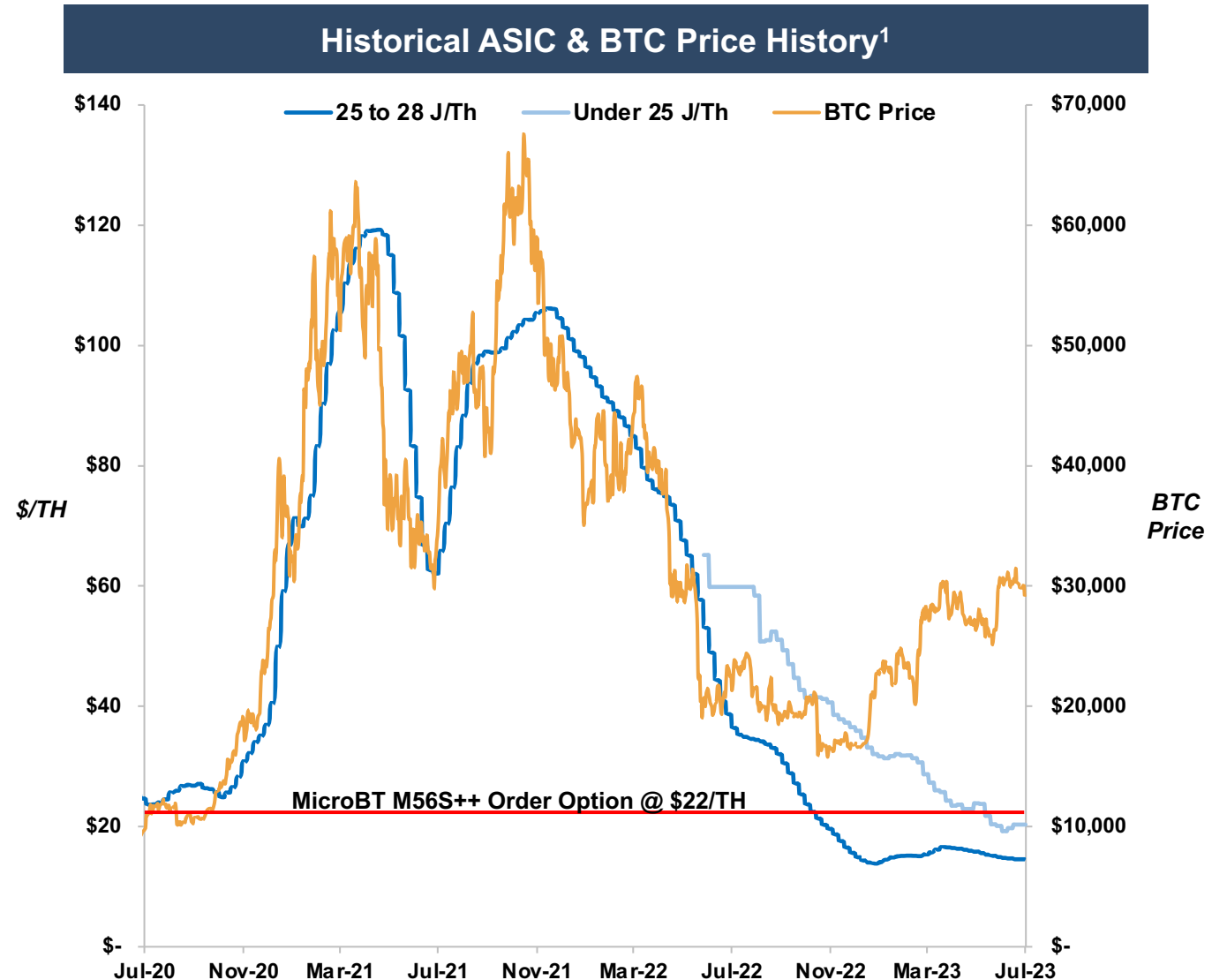
1. Phase 1 of the Corsicana Facility development is comprised of the buildout of an initial 400 MW of immersion-cooled data center infrastructure.

Corsicana Facility – Planned Phase 1 Timeline



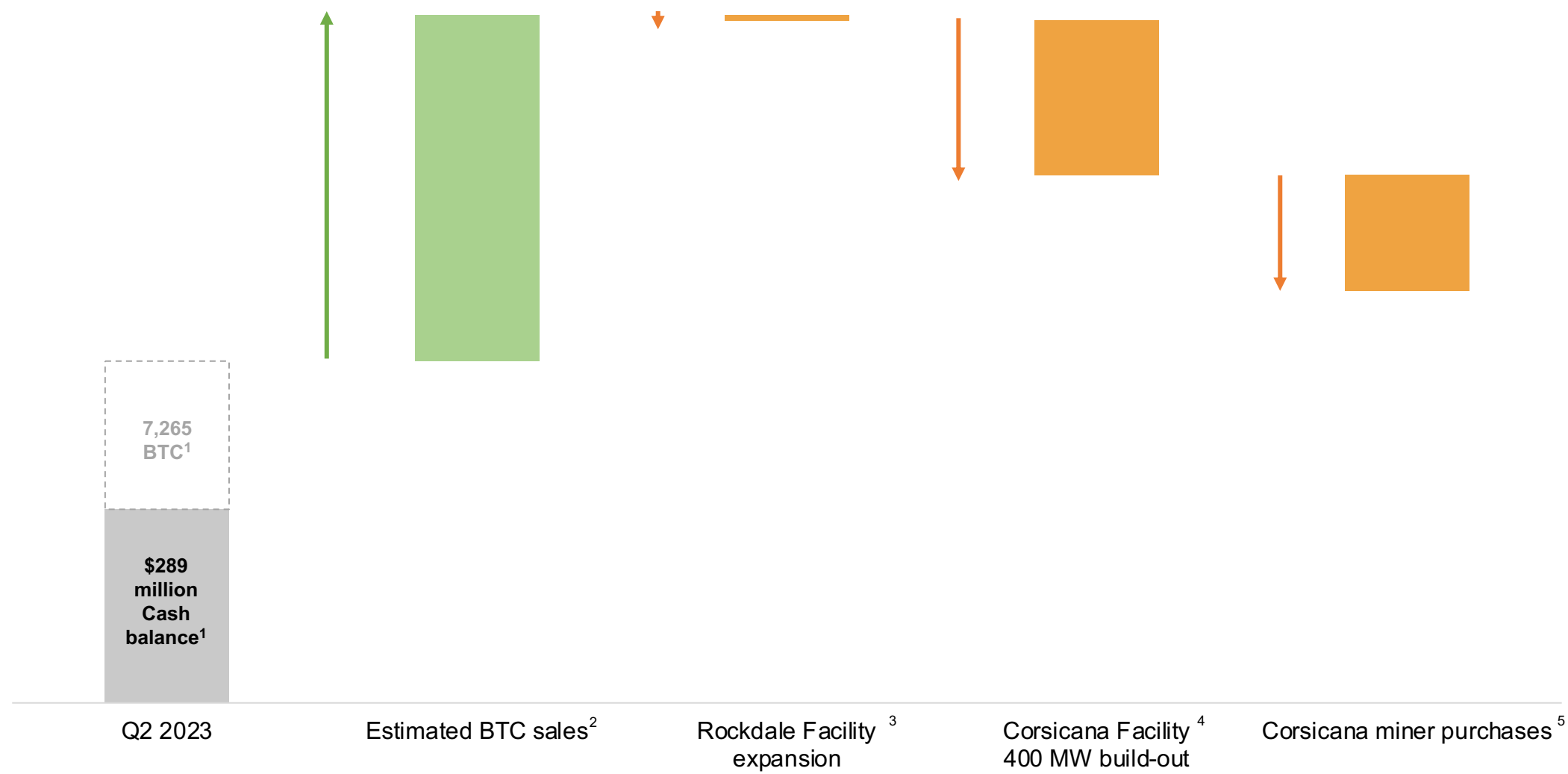
MicroBT Miner Order Secures Future ASIC Miner Purchase Pricing

- Riot began testing MicroBT miners in Q4 of 2022
 - Consistently demonstrates high uptime
 - Purpose built for immersion-cooling use
 - Made in the USA
- Initial order of 33,280 miners for the first two buildings in the Corsicana facility
 - 8,320 M56S+ miners @ \$20.00/TH
 - 24,960 M56S++ miners @ \$22.00/TH
 - Delivery of miners to begin November 2023
 - Adds approximately 7.6 EH/s
- Option to purchase up to an additional 66,560 M56S++ miners (22 J/TH) at the same price (\$22/TH), **locking in pricing** irrespective of cyclicalities in ASIC prices seen in previous bull markets
 - Gives Riot clear path to increase self-mining by an additional ~15 EH/s by the end of 2025



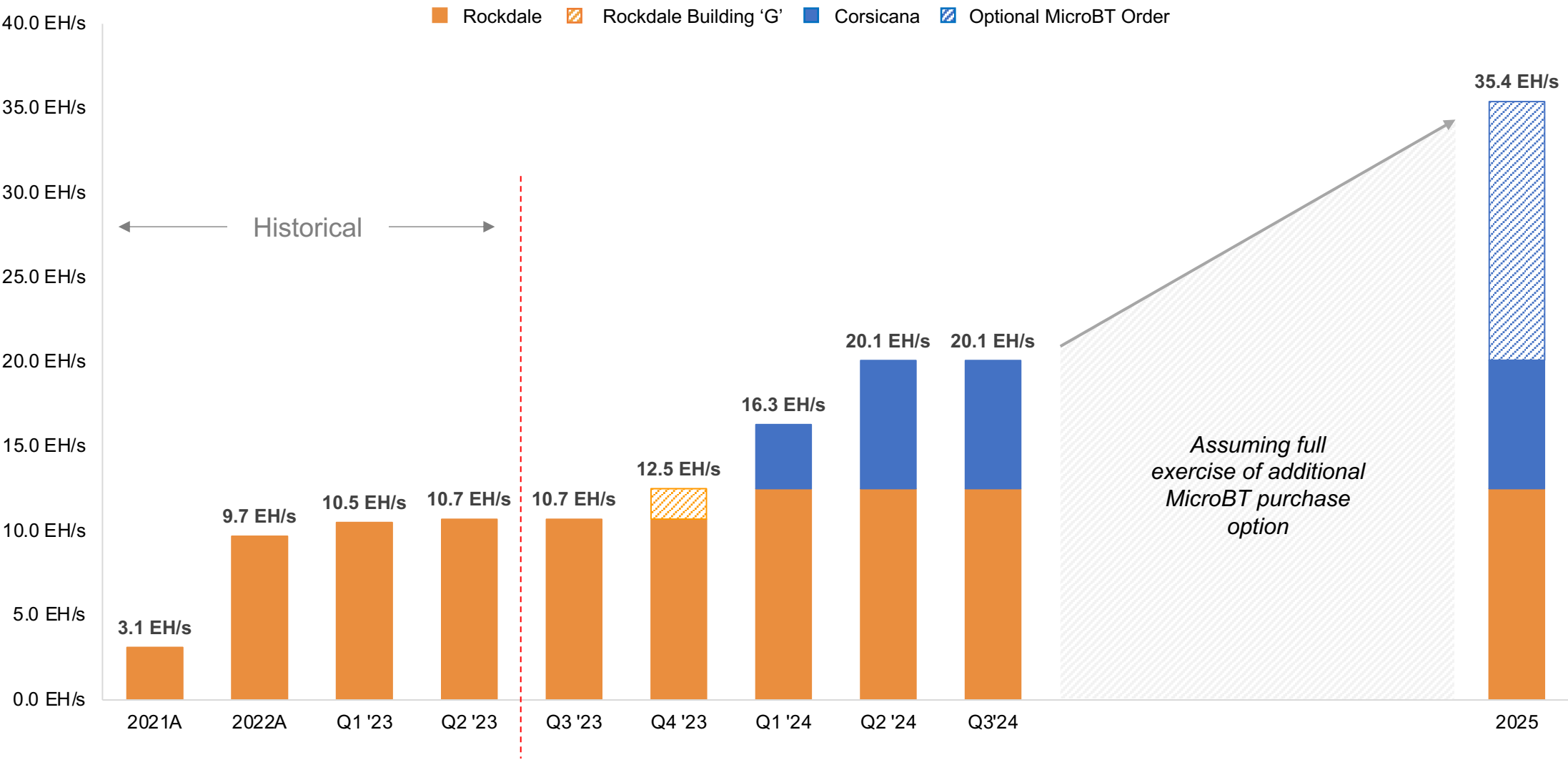
Source: Hashrate Index by Luxor as of July 28, 2023.

Industry-Leading Financial Strength, with Growth Plans Through Year-End 2024 Already Fully-Funded and Independent of External Financing



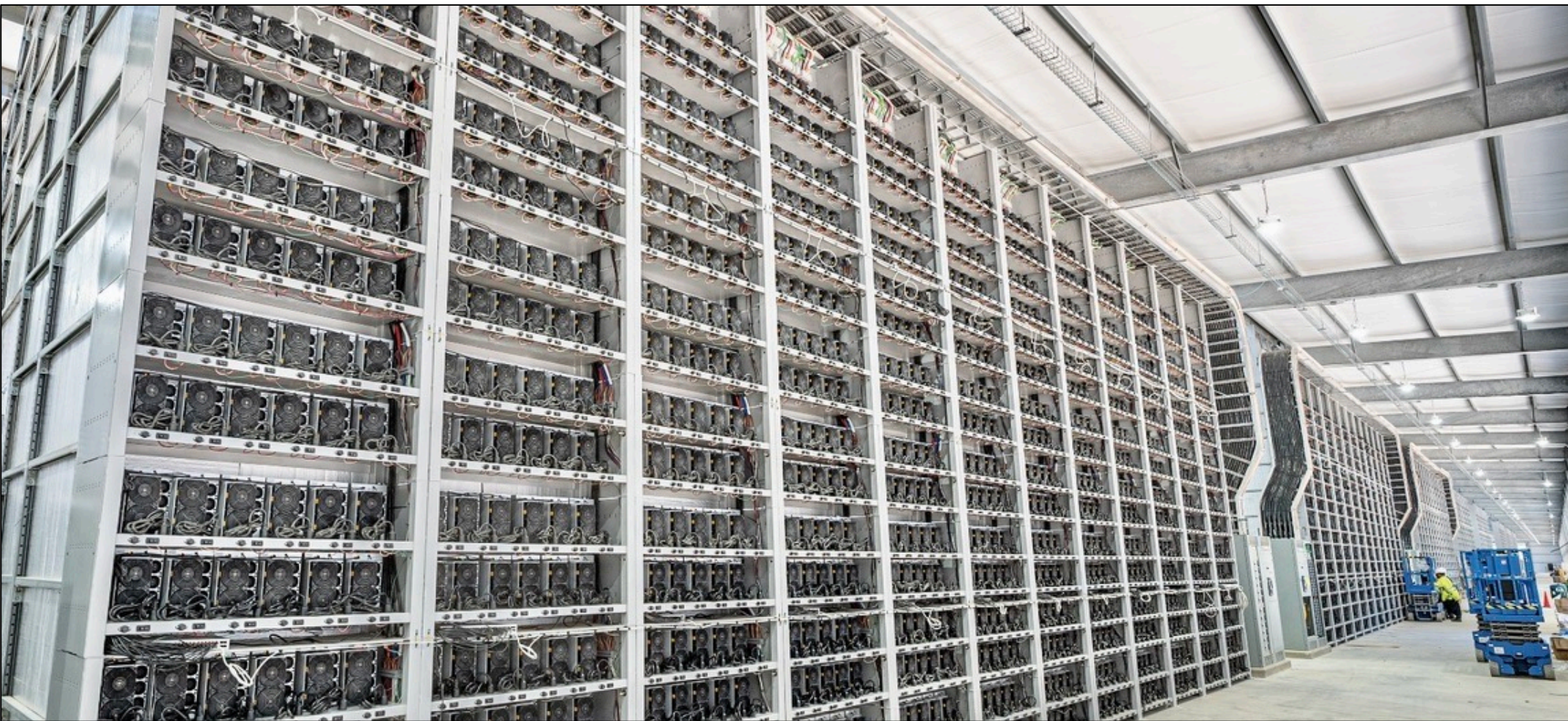
1. As of June 30, 2023. 2. Assumes \$30,000 BTC price increasing at a 2% monthly escalator, broker analysts global network hash rate of 381 EH/s in 2023 (July to December) and 349 EH/s in 2024 (January to December), majority of monthly BTC production sold (net of fees), self-mining operations from the Rockdale Facility, and estimated Company future deployed self-mining hash rate at the Corsicana Facility. 3. Assumes outstanding infrastructure capital expenditure. 4. Assumes outstanding infrastructure capital expenditure only. 5. Includes miner costs to fill out 200MW of the initial 400MW Corsicana build-out.

Strong Visibility on Growth Plan through 2025



Note: 'Optional MicroBT Order' represents hash rate increase associated with Riot's option to order an additional 66,560 miners, representing approximately 15.3 EH/s in total. Currently assumes a deployment schedule of 16,640 miners in Q4'24, 16,640 miners in Q1'25, 16,640 miners in Q3'25, and 16,640 miners in Q4'25.

***Riot's vision* is to be the world's leading
Bitcoin-driven infrastructure platform**



Appendix

Statement of Operations (Unaudited)

Three Months Ended June 30,

2023

2022

(in \$ thousands, except for per share amounts)

Revenue:

- Bitcoin Mining	\$	49,742	\$	46,151
- Data Center Hosting		7,661		9,834
- Engineering		19,312		16,938
- Other Revenue		24		24
Total Revenue	\$	76,739	\$	72,947

Costs and Expenses:

Cost of Revenue:

- Bitcoin Mining	\$	23,647	\$	17,995
- Data Center Hosting		22,134		15,184
- Engineering		18,182		15,175
Selling, General and Administrative		19,836		10,713
Depreciation and Amortization		66,162		20,562
Change in Fair Value of Derivative Asset		(13,109)		(60,931)
Power Curtailment Credits		(13,470)		(5,706)
Realized Gain on Sale/Exchange of Bitcoin		(19,828)		(15,260)
Impairment of Bitcoin		5,638		101,419
Other Expenses		30		327,034
Total Costs and Expenses		109,222		426,185
Operating Income (Loss)	\$	(32,483)	\$	(353,238)

Total Other Income (Expense)		4,908		(6,520)
Net Income (Loss) Before Taxes		(27,575)		(359,758)
Total Income Tax Benefit (Expense)		(112)		6,199
Net Income (Loss)	\$	(27,687)	\$	(353,559)
Basic and Diluted Net Income (Loss) per Share	\$	(0.17)	\$	(2.71)
Basic and Diluted Weighted Average Number of Shares Outstanding		167,342,813		130,405,502

Balance Sheet (Unaudited)

	As of June 30,	As of December 31,
	2023	2022
<i>(in \$ thousands, except for per share amounts)</i>		
Assets:		
Current Assets:		
Cash and Cash Equivalents	\$ 289,176	\$ 230,328
Accounts Receivable, net	13,181	26,932
Costs and Estimated Earnings in Excess of Billings	19,063	19,743
Prepaid Expenses and Other Current Assets	20,132	32,661
Bitcoin	140,931	109,420
Future Power Credits, Current Portion	271	24,297
Total Current Assets	\$ 482,754	\$ 443,381
Property and Equipment, net	\$ 699,637	\$ 692,555
Deposits	30,414	42,433
Finite-lived Intangible Assets, net	18,622	21,477
Derivative Asset	104,828	97,497
Operating Lease Right-of-Use Assets	21,221	21,673
Future Power Credits, less current portion	638	638
Other Long-Term Assets	816	310
Total Assets	\$ 1,358,930	\$ 1,319,964

Balance Sheet (Unaudited) (continued)

As of June 30,
2023

As of December 31,
2022

(in \$ thousands, except for per share amounts)

Liabilities and Stockholder's Equity:

Current Liabilities:

Accounts Payable	\$	12,616	\$	18,445
Billings in Excess of Costs and Estimated Earnings		3,117		8,446
Accrued Expenses		27,307		65,464
Deferred Gain on Acquisition Post-Close Dispute Settlement		26,007		
Deferred Revenue, current portion		2,670		2,882
Contingent Consideration Liability - future power credits, current portion		271		24,297
Operating Lease Liability, current portion		2,343		2,009
Total Current Liabilities	\$	74,331	\$	121,543

Deferred Revenue, less current portion	\$	16,853	\$	17,869
Operating Lease Liability, less current portion		19,510		20,242
Contingent Consideration Liability - future power credits, less current portion		638		638
Other Long-Term Liabilities		6,688		8,230
Total Liabilities	\$	118,020	\$	168,522

Stockholder's Equity:

Preferred Stock, no par value, 15,000,000 shares authorized:

2% Series A Convertible Preferred stock; 2,000,000 shares authorized; no shares issued and outstanding as of June 30, 2023 and December 31, 2022	-	-
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0% Series B Convertible Preferred stock; 1,750,001 shares authorized; no shares issued and outstanding as of June 30, 2023 and December 31, 2022	-	-
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Common Stock, no par value; 340,000,000 shares authorized; 182,250,554 and 167,751,112 shares issued and outstanding as of June 30, 2023 and December 31, 2022, respectively	2,080,627	1,907,784
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Accumulated Deficit	(839,717)	(756,342)
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Total Stockholder's Equity	1,240,910	1,151,442
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Total Liabilities and Stockholder's Equity	\$	1,358,930	\$	1,319,964
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Non-GAAP Adjusted EBITDA (Unaudited)

	Three Months Ended June 30,	
	2023	2022
<i>(in \$ thousands, except for per share amounts)</i>		
Net Income (Loss)	\$ (27,687)	\$ (353,559)
Interest Income (Expense)	(4,843)	-
Income Tax Expense (Benefit)	112	(6,199)
Depreciation and Amortization	66,162	20,562
EBITDA	\$ 33,744	\$ (339,196)
<u>Non-Cash / Non-Recurring Operating Expenses and Adjustments:</u>		
Stock-Based Compensation Expense	\$ 3,429	\$ 701
Acquisition-Related Costs	-	-
Change in Fair Value of Derivative Asset	(13,109)	(60,931)
Change in Fair Value of Contingent Consideration	-	-
(Gain) Loss on Marketable Equity Securities	-	6,461
Loss (Gain) on Sale/Exchange of Equipment	30	(8,614)
Casualty-Related Charges (Recoveries), net	-	-
Impairment of Goodwill	-	335,648
Other (Income) Expense	(65)	59
<u>Other Revenue, (Income) Expense Adjustments:</u>		
License Fees	(24)	(24)
Total Adjustments	(9,739)	273,300
Adjusted EBITDA	\$ 24,005	\$ (65,896)

* Indicates Non-GAAP measure. We use Adjusted EBITDA to eliminate the effects of certain non-cash and/or non-recurring items, that do not reflect our ongoing strategic business operations. Adjusted EBITDA includes impairment of Bitcoin charges. Adjusted EBITDA is provided in addition to, and not as a substitute for, or as superior to, the comparable GAAP measure, Net Income. For a full reconciliation of the Non-GAAP measures we use to their comparable GAAP measures, see the discussion under the heading "Non-GAAP Measures" commencing on page 29, under Item 2, "Management's Discussion & Analysis" in our June 30, 2023, Form 10-Q.

Non-GAAP Cost of Revenues (Unaudited)

	Three Months Ended June 30,	
	2023	2022
<i>(in \$ thousands, except for per share amounts)</i>		
<u>Bitcoin Mining:</u>		
Revenue	\$ 49,742	\$ 46,151
Cost of Revenues	23,647	17,995
Power Curtailment Credits	(8,755)	(2,209)
Cost of Revenues, net of Power Curtailment Credits	14,892	15,786
Bitcoin Mining Revenue in excess of Cost of Revenues, net of Power Curtailment Credits	\$ 34,850	\$ 30,365
Bitcoin Mining Revenue in excess of Cost of Revenues, net of Power Curtailment Credits as a percentage of Revenue	70.1%	65.8%
<u>Data Center Hosting:</u>		
Revenue	\$ 7,661	\$ 9,834
Cost of Revenues	22,134	15,184
Power Curtailment Credits	(4,715)	(3,497)
Cost of Revenues, net of Power Curtailment Credits	17,419	11,687
Data Center Hosting Revenue in excess of Cost of Revenues, net of Power Curtailment Credits	\$ (9,758)	\$ (1,853)
Data Center Hosting Revenue in excess of Cost of Revenues, net of Power Curtailment Credits as a percentage of Revenue	-127.4%	-18.8%
Total Power Curtailment Credits	\$ (13,470)	\$ (5,706)

* Indicates Non-GAAP measure. We use these Non-GAAP measures to evaluate the performance of our core business operations, Bitcoin Mining and Data Center Hosting, after including the impact of our power management strategy. They are provided in addition to, and not as a substitute for, or superior to, their comparable GAAP measures, Revenue and Cost of Revenues. For a full reconciliation of the Non-GAAP measures we use to their comparable GAAP measures, see the discussion under the heading "Non-GAAP Measures" commencing on page 29, under Item 2, "Management's Discussion & Analysis" in our June 30, 2023, Form 10-Q.