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# Ingram Micro Canada Extends IBM Relationship, Expands High Value IT Solutions Portfolio, With Addition of Power Systems

## Complete Portfolio of IBM Integrated Solutions Now Available to Authorized IBM Business Partners Through Ingram Micro Canada

MISSISSAUGA, ON -- (Marketwired) -- 06/09/16 -- Ingram Micro Canada, a subsidiary of [Ingram Micro Inc.](#) (NYSE: IM), today announced it has expanded its high value IT solutions offerings with the addition of IBM Power Systems to its Advanced Solutions portfolio. Under the expanded relationship, Ingram Micro Canada IBM Business Partners will now have access to the complete IBM portfolio including IBM Power Systems, IBM System Storage, IBM Software, IBM Services and IBM Global Financing.

"Power systems and enterprise storage are staple growth categories for our channel partners as they continue to experience building demand for these foundations of emerging technologies and cloud-based services adoption," said David Mason, Vice President, Advanced Solutions, Ingram Micro Canada. "We are thrilled to welcome IBM Power Systems to our growing portfolio of advanced solutions and give our channel partners even greater flexibility and choice when it comes to enterprise-grade systems and storage."

To generate demand for IBM, Ingram Micro is committed to recruiting, training and retaining IBM Business Partners focused on the business IT needs of midmarket organizations. Together, Ingram Micro and IBM are dedicating marketing, sales and technical expertise to support the addition of this important IBM line and deliver an exceptional partner experience.

"IBM is committed to accelerating our marketplace leadership of IBM Systems and Storage in a cognitive era," said Joe Sehl, Director, Canada Business Partners, IBM. "The authorization of Ingram Micro as a distributor for IBM Power Systems products in Canada will help accelerate our growth objectives within the midmarket particularly, and further enable us to build new and strengthen our existing relationships with managed service providers (MSPs), cloud providers and ISVs in Canada."

For more information on becoming an Ingram Canada IBM Business Partner contact: [ibmcanadateam@ingrammicro.com](mailto:ibmcanadateam@ingrammicro.com); or call 1 (800) 668-3450 x55074.

### ***About Ingram Micro Inc.***

Ingram Micro helps businesses *Realize the Promise of Technology™*. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve.

Unrivaled agility, deep market insights and the trust and dependability that come from decades of proven relationships, set Ingram Micro apart and ahead. More at [www.ingrammicro.com](http://www.ingrammicro.com).

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