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# Ingram Micro Canada Named Exclusive Distributor for Invixium

## Biometric Access Control Solutions Provider Taps Ingram Micro's Local and Global Expertise to Grow Market Share and Help Channel Partners Capitalize on Technology Convergence

MISSISSAUGA, ON -- (Marketwired) -- 08/18/14 -- [Ingram Micro Canada](#), a subsidiary of [Ingram Micro Inc.](#) (NYSE: IM), today announced it is the exclusive Canadian distribution partner of Invixium's IXM line of biometric fingerprint access control products.

As part of the new agreement, Ingram Micro Canada will distribute Invixium's full line of modern biometric access control solutions to channel partners throughout Canada. The new alliance is expected to broaden Invixium's Canadian reach and make it easier for channel partners to market, sell and deploy these solutions to business-to-business (B2B) channels, such as government, education, enterprise and small-to-medium business (SMB). Plans to expand the exclusive distribution agreement globally are underway.

Manufactured in Canada, the Invixium IXM product line incorporates industry-leading biometric fingerprint sensing technologies, allowing for multi-factor authentication with PINs and access cards all within a slim and stylish enclosure. The products support storage for up to 100,000 users and 500,000 log records with multiple connectivity options such as TCP/IP, PoE, Wi-Fi, or Bluetooth and include a playful and intuitive web-based software which allows for quick configuration and monitoring of the network.

"Our new relationship with Invixium broadens our physical security portfolio and provides channel partners with a proven and flexible solution that offers their end-users an easy to use and highly secure and advanced access control system," says Suzanne Macdonald, director of sales, Ingram Micro Canada. "Physical security represents a fast-growing, converging market opportunity for channel partners, and is a key area of focus and specialization for Ingram Micro."

"Biometrics is becoming main-stream rapidly," says Shiraz Kapadia, CEO, Invixium. "The market is primed to upgrade from traditional access control methods to biometric IP based security products and that presents a sizable opportunity to channel partners in Canada and worldwide. Our new alliance with Ingram Micro is further proof that physical security and IT are naturally converging and we are thrilled to have a distribution partner of Ingram Micro's stature to help our channel partners seize the opportunity."

For more information about Ingram Micro Canada and its dedicated physical security business unit and growing converged solutions portfolio, visit [www.ingrammicro.ca](http://www.ingrammicro.ca).

### **About Invixium**

Headquartered in Toronto, Ontario, Invixium is a high-tech engineering firm with extensive

knowledge in the commercial security sector focused on providing exquisitely designed and high quality products to the access control and time & attendance markets. Invixium products incorporate trusted technologies and offer a plethora of innovative features distinctively unique to our brand. We also take pride in providing best in class performance via in-house algorithms, intuitive designs and workflows and flexible architecture which allows for rapid product release cycles and customizations based on specific project needs. With a sophisticated reseller network in over 20 countries worldwide and growing, Invixium is intensely passionate about delivering a fresh experience to Biometric User Authentication. Invixium products are proudly made in Canada. Visit [www.invixium.com](http://www.invixium.com).

***About Ingram Micro Inc.***

Ingram Micro helps businesses realize the promise of technology. It delivers a full spectrum of global technology and supply chain services to businesses around the world. Deep expertise in technology solutions, mobility, cloud, and supply chain solutions enables its business partners to operate efficiently and successfully in the markets they serve. Unrivaled agility, deep market insights and the trust and dependability that come from decades of proven relationships, set Ingram Micro apart and ahead. Discover how Ingram Micro can help you realize the promise of technology. More at [www.ingrammicro.com](http://www.ingrammicro.com).

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