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Ingram Micro Adds Extricom WLAN to Portfolio

World's Largest Technology Distributor to Offer Next Generation Wireless LAN Across All North American Channel Segments

NEW YORK, October 30 /PRNewswire-FirstCall/ -- Extricom, a designer and manufacturer of high-performance, next generation wireless LAN (WLAN) infrastructure solutions, today announced that its award-winning Interference-Free(TM) WLAN System is available from Ingram Micro Inc. (NYSE: IM), the world's largest technology distributor. Since mid-summer, Ingram Micro has been offering its reseller customers the complete family of Extricom WLAN switches, access points and accessories.

"Ingram Micro is strongly committed to providing innovative Wi-Fi products for our solution provider and system integrator customers," stated Ken Bast, vice president, vendor management, Ingram Micro. "The Extricom WLAN adds a significantly differentiated, high-value solution to our wireless portfolio. The technology's combination of simplicity and higher performance offers an unmatched 'one-two punch' that enables the solution provider to pursue wireless projects of all sizes without incurring the deployment challenges traditionally seen in this space."

Extricom's patented WLAN System represents the next generation of enterprise Wi-Fi, with a fundamental shift in architecture from "cell-planning" to a "channel blanket" topology. This unique approach eliminates the co-channel interference that plagues traditional WLAN systems, to deliver seamless and zero-latency mobility, robust, "wire-like" client connections, greatly increased capacity, and the ability to design for a guaranteed and predictable level of service for all users. All this is achieved without the iterative and costly RF cell-planning required in traditional solutions. The result is a high-performance yet simple WLAN for the enterprise triple play of data, voice (VoWLAN), and video.

"Ingram Micro has an exceptional reputation with the value added reseller and system integrator community, built on the very best and most innovative products, as well as superb supply execution," commented Alan Casas, Extricom's VP Sales North America. "Their vendor selection criteria are tremendously stringent, so Ingram Micro's decision to include Extricom in its portfolio speaks volumes for the caliber and business value that our technology represents. This has certainly been evident by the interest and adoption we have seen from Ingram's partners."

About Ingram Micro

As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics services, technical support, financial services, and product aggregation and distribution. The company serves 150 countries and is the only broadline global IT distributor

with operations in Asia. Visit <http://www.ingrammicro.com>.

About Extricom

Extricom designs and manufactures enterprise Wireless LAN infrastructure solutions for converged data, voice (VoWLAN), and video. The Extricom Interference-Free(TM) architecture enables dramatically easier WLAN deployment and lower total cost of ownership, while achieving a generational leap in capacity, coverage, seamless mobility and security performance for Wi-Fi. The result is a large-scale, 802.11 standards-based WLAN infrastructure delivering enterprise-wide triple play services, with the dependability of a wired network. Extricom is privately held, with strategic investors that include Motorola.

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