

September 12, 2019



UiPath Hires Chris Townsend as New Vice President of Federal Sales

Former Symantec sales executive to lead UiPath's growth in government vertical

WASHINGTON--(BUSINESS WIRE)-- UiPath, the [Robotic Process Automation](#) (RPA) market leader, today announced the appointment of Chris Townsend as Vice President of Federal Sales. In this role, Townsend will report directly to UiPath's Managing Director of the Americas, Coenraad Van der Poel and will provide leadership to the government sales and operations team as they work to accelerate the adoption of RPA across the U.S. federal government.

Townsend joins UiPath from Symantec where he served as the federal vice president of sales and operations. Prior to this, Townsend worked in a variety of sales leadership roles at companies dedicated to solving mission-related problems for the public sector such as Blue Coat Systems, Intel Security and Cisco Systems.

"UiPath has a tremendous opportunity to help the federal government solve both of its top workforce challenges – preparing for the impending retirement tsunami and attracting millennials. Through the adoption of RPA, government can improve the productivity, efficiency and job satisfaction of its employees, which is critical as it tries to both position itself as an innovative employer and prepare for a shrinking workforce," said Townsend. "Perhaps once in a career, it's possible to find an opportunity to work for a company that is a real game-changer, and I'm thrilled to have found that opportunity with UiPath."

Townsend is a board member of the D.C. chapter of the Armed Forces Communications and Electronics Association (AFCEA) and an active supporter of the Leukemia and Lymphoma Society.

"Chris has an impressive track record working with fast-growth companies and positioning them for significant growth across the public sector," said Van der Poel. "Given the government's strong interest in RPA and the more than fifty agencies currently testing or implementing UiPath's solution, the time was right for us to bring on a leader of Chris's caliber to lead our federal team to the next level."

About UiPath

[UiPath](#) is leading the "automation first" era – championing one robot for every person, delivering free and open training and collaboration and enabling robots to learn new skills through AI and machine learning. Led by a commitment to bring digital era skills to more than a million people, the company's enterprise Robotic Process Automation (RPA) platform has already automated millions of repetitive, mind-numbing tasks for business and government organizations all over the world, improving productivity, customer experience and employee job satisfaction.

Recently named by Comparably as the 6th happiest place to work and the 11th best company culture among large businesses, UiPath is one of the fastest growing and highest-valued AI enterprise software companies worldwide.

View source version on businesswire.com:

<https://www.businesswire.com/news/home/20190912005052/en/>

Toni Iafrate

UiPath

toni.iafrate@uipath.com

978-239-5499

Katie Hanusik

REQ

khanusik@req.co

703-287-7824

Source: UiPath