

June 2, 2016



## Tecogen Announces Repeat Order from Stanley Black & Decker

WALTHAM, Mass., June 2, 2016 /PRNewswire/ -- [Tecogen® Inc.](#) (NASDAQ: TGEN) is pleased to announce the sale of a second Tecochill® CH-400 chiller to Stanley Black & Decker for use in their manufacturing plant in Reynosa, Tamaulipas, Mexico. Providing natural gas powered space conditioning and process cooling to the approximately 4000 employee manufacturing facility, the Tecochill chillers offset electric demand from the facility, saving the plant owner money while freeing electrical capacity. This freed capacity may be repurposed for direct use in powering the plant's core manufacturing processes and equipment.

Speaking about the repeat order, Arturo Cantu, General Manager of Tecogen's local representative, Cal frost de Mexico noted, "This follow on order came after strong performance from the first unit installed last year and is a testament to the appropriateness of the technology for this sort of customer."

Benjamin Locke, Tecogen co-Chief Executive Officer added, "Natural gas powered cooling makes a lot of sense for manufacturing facilities in Mexico looking for affordable and reliable alternatives to aging electric chillers that are often costly to operate and vulnerable to an unreliable electric grid. The additional chiller order builds on sales momentum we have seen in Mexico and supports our continued expansion in the territory. This perfectly aligns with our strategy of expanding geographically by first introducing our chillers and Ilios heat pumps and then following with combined heat and power equipment after the new territory's installed base has reached critical mass to support a dedicated service team."

The initial order was announced in January 2015 and detailed in [prior press release](#).

### About Tecogen

[Tecogen® Inc.](#) designs, manufactures, sells, installs, and maintains high efficiency, ultra-clean, cogeneration products including natural gas engine-driven combined heat and power, air conditioning systems, and high-efficiency water heaters for residential, commercial, recreational and industrial use. The company is known for cost efficient, environmentally friendly and reliable products for energy production that, through patented technology, nearly eliminate criteria pollutants and significantly reduce a customer's carbon footprint.

In business for over 20 years, Tecogen has shipped more than 2,300 units, supported by an established network of engineering, sales, and service personnel across the United States. For more information, please visit [www.tecogen.com](http://www.tecogen.com) or contact us for a free [Site Assessment](#).

Tecogen, InVerde, Ilios, Tecochill, Ultera, and e<sup>+</sup>, are registered trademarks or trademark

pending registration of Tecogen Inc.

**Tecogen Media & Investor Relations Contact Information:**

Ariel F. Babcock, CFA

John N. Hatsopoulos

P: (781) 466-6413

P: (781) 622-1120

E: [Ariel.Babcock@tecogen.com](mailto:Ariel.Babcock@tecogen.com)

E: [John.Hatsopoulos@tecogen.com](mailto:John.Hatsopoulos@tecogen.com)

To view the original version on PR Newswire, visit <http://www.prnewswire.com/news-releases/tecogen-announces-repeat-order-from-stanley-black--decker-300278649.html>

SOURCE Tecogen Inc.