

### Safe Harbor Statements

#### Forward-Looking Statements

This presentation contains certain statements that are, or may be deemed to be, "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended All statements, other than statements of historical or present facts or conditions, included or incorporated by reference herein are "forward-looking statements." Included among "forward-looking statements" are, among other things:

- statements regarding the ability of Cheniere Energy Partners, L.P. to pay distributions to its unitholders or Cheniere Energy, Inc. to pay dividends to its shareholders or participate in share or unit buybacks;
- · statements regarding Cheniere Energy, Inc.'s or Cheniere Energy Partners, L.P.'s expected receipt of cash distributions from their respective subsidiaries;
- statements that Cheniere Energy Partners, L.P. expects to commence or complete construction of its proposed liquefied natural gas ("LNG") terminals, liquefaction facilities, pipeline facilities or other projects, or any expansions or portions thereof, by certain dates or at all:
- statements that Cheniere Energy, Inc. expects to commence or complete construction of its proposed LNG terminals, liquefaction facilities, pipeline facilities or other projects, or any expansions or portions thereof, by certain dates or at all;
- statements regarding future levels of domestic and international natural gas production, supply or consumption or future levels of LNG imports into or exports from North America and other countries worldwide, or purchases of natural gas, regardless of the source of such information, or the transportation or other infrastructure, or demand for and prices related to natural gas. LNG or other hydrocarbon products:
- statements regarding any financing transactions or arrangements, or ability to enter into such transactions;
- statements regarding the amount and timing of share repurchases:
- statements relating to the construction of our proposed liquefaction facilities and natural gas liquefaction trains ("Trains") and the construction of our pipelines, including statements concerning the engagement of any engineering, procurement and construction ("EPC") contractor or other contractor and the anticipated terms and provisions of any agreement with any EPC or other contractor, and anticipated costs related thereto:
- statements regarding any agreement to be entered into or performed substantially in the future, including any revenues anticipated to be received and the anticipated timing thereof, and statements regarding the amounts of total LNG regasification, natural gas, liquefaction or storage capacities that are, or may become, subject to contracts;
- statements regarding counterparties to our commercial contracts, construction contracts and other contracts;
- statements regarding our planned development and construction of additional Trains or pipelines, including the financing of such Trains or pipelines;
- statements that our Trains, when completed, will have certain characteristics, including amounts of liquefaction capacities;
- statements regarding our business strategy, our strengths, our business and operation plans or any other plans, forecasts, projections or objectives, including anticipated revenues, capital expenditures, maintenance and operating costs, run-rate SG&A estimates, cash flows, EBITDA, Adjusted EBITDA, distributable cash flow, distributable cash flow per share and unit, deconsolidated debt outstanding, and deconsolidated contracted EBITDA, any or all of which are subject to change;
- statements regarding projections of revenues, expenses, earnings or losses, working capital or other financial items;
- statements regarding legislative, governmental, regulatory, administrative or other public body actions, approvals, requirements, permits, applications, filings, investigations, proceedings or decisions;
- · statements regarding our anticipated LNG and natural gas marketing activities;
- statements regarding the outbreak of COVID-19 and its impact on our business and operating results, including any customers not taking delivery of LNG cargoes, the ongoing credit worthiness of our contractual counterparties, any disruptions in our operations or construction of our Trains and the health and safety of our employees, and on our customers, the global economy and the demand for LNG; and
- any other statements that relate to non-historical or future information.

These forward-looking statements are often identified by the use of terms and phrases such as "achieve," "anticipate," "believe," "contemplate," "develop," "estimate," "example," "expect," "forecast," "goals," "guidance," "opportunities," "plan," "project," "forecast," "forecast," "goals," "guidance," "opportunities," "plan," "project," "ropose," "subject to," "strategy," "target," and similar terms and phrases, or by use of future tense. Although we believe that the expectations reflected in these forward-looking statements are reasonable, they do involve assumptions, risks and uncertainties, and these expectations may prove to be incorrect. You should not place undue reliance on these forward-looking statements, which speak only as of the date of this presentation. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of a variety of factors, including those discussed in "Risk Factors" in the Cheniere Energy, Inc. and Cheniere Energy Partners, L.P. Annual Reports on Form 10-K filed with the SEC on February 25, 2020 and Form 10-Q looking statements are made as of the date of this presentation, and other than as required by law, we undertake no obligation to update or revise any forward-looking statement or provide reasons why actual results may differ, whether as a result of new information, future events or otherwise.

#### Reconciliation to U.S. GAAP Financial Information

The following presentation includes certain "non-GAAP financial measures" as defined in Regulation G under the Securities Exchange Act of 1934, as amended. Schedules are included in the appendix hereto that reconcile the non-GAAP financial measures included in the following presentation to the most directly comparable financial measures calculated and presented in accordance with U.S. GAAP.





### Operating An Industry-Leading LNG Export Platform

### Premier LNG provider with substantial asset platform

Proven track record of execution and operations

Significant, stable, long-term cash flows

Full-service LNG offering with customer tailored solutions

Potential cash flow growth from portfolio volumes and expansions

Strong long-term global LNG demand fundamentals

# 2<sup>nd</sup> largest LNG operator and 4<sup>th</sup> largest LNG supplier globally in 2020



**Sabine Pass Liquefaction** ~30 mtpa Total Production Capacity

- Trains 1-5 operating, contracts with long-term buyers commenced
- Train 6 under construction, est. completion 1H 2023
- Trains 1-5 delivered ahead of schedule and within budget



**Corpus Christi LNG Terminal** ~15 mtpa Total Production Capacity

- Trains 1-2 operating, contracts with long-term buyers commenced
- Train 3 under construction, est. completion 1H 2021
- FERC approval for ~10 mtpa Stage 3 expansion project received November 2019
  - Trains 1-2 delivered ahead of schedule and within budget

### **Best-In-Class Operations**

Premier LNG provider with substantial asset platform

Proven track record of execution and operations

Significant, stable, long-term cash flows

Full-service LNG offering with customer tailored solutions

Potential cash flow growth from portfolio volumes and expansions

Strong long-term global LNG demand fundamentals

## Laser-focused on excellence in execution across all facets of our business

>1,100 Cargoes

Over 1,100 cargoes exported since start-up, milestone achieved faster than any other LNG producer in history<sup>1</sup>

>4,400 TBtu

Over 4,400 TBtu nominated to SPL/CCL with near-perfect scheduling efficiency. Cheniere is the largest consumer of natural gas in the US on a daily basis

>400 Cargoes

Over 400 cargoes delivered by CMI with up to 30 vessels on the water simultaneously

### Long-Term Contracts Form Foundation of Our Business Model

Premier LNG provider with substantial asset platform

Proven track record of execution and operations

Significant, stable, long-term cash flows

Full-service LNG offering with customer tailored solutions

Potential cash flow growth from portfolio volumes and expansions

Strong long-term global LNG demand fundamentals

Over \$5.5 billion<sup>®</sup> in run-rate annual fixed-fee, take-or-pay style revenue from long-term contracts

~85% Contracted

PLATFORM ~85%<sup>(2)</sup> CONTRACTED ON LONG-TERM BASIS WITH CREDITWORTHY COUNTERPARTIES

~19 Years

AVERAGE REMAINING LIFE OF CONTRACTS ~19 YEARS

**Customer Flexibility** 

PROVIDE VALUE TO OUR CUSTOMERS THROUGH DESTINATION FLEXIBILITY, OPTION TO NOT LIFT CARGOES, DIVERSITY OF PRICE & GEOGRAPHY



### Contract Structure Underscores Long-Lived Business Model

Premier LNG provider with substantial asset platform

Proven track record of execution and operations

Significant, stable, long-term cash flows

Full-service LNG offering with customer tailored solutions

Potential cash flow growth from portfolio volumes and expansions

Strong long-term global LNG demand fundamentals

# Capitalizing on competitive strengths to provide a differentiated product and secure long-term offtake

- ✓ Early Volumes
- ✓ Delivered Volumes
- ✓ Price and Volume Flexibility

Free-On-Board (FOB)

Customer provides vessel and title of LNG transfers at loading arms

Customer maintains destination flexibility

Delivered Ex-Ship (DES)

Cheniere delivers LNG to customer's specified receiving terminal

Potential for cargo optimization via procurement of a third-party cargo

Integrated Production Marketing (IPM)

Producer sells gas on a global LNG index price, less a fixed liquefaction fee, shipping, and other costs

Generates take-or-pay style fixed liquefaction fee

Provide flexibility and tailored solutions for customers to generate take-or-pay style fixed fees for Cheniere



### **Asset Optimization and Expansions**

Premier LNG provider with substantial asset platform

Proven track record of execution and operations

Significant, stable, long-term cash flows

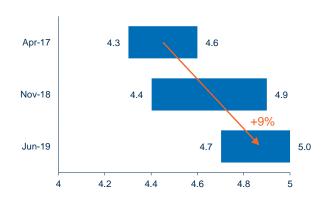
Full-service LNG offering with customer tailored solutions

Potential cash flow growth from portfolio volumes and expansions

Strong long-term global LNG demand fundamentals

# Maintenance/production optimization and debottlenecking opportunities have led to higher expected run-rate production levels

#### Run-Rate Liquefaction Capacity Per Train<sup>1</sup>



#### Corpus Christi Stage 3

~10 mtpa expansion approved by FERC November 2019

Seven midscale liquefaction trains that share significant infrastructure with Stages 1 & 2



### >100 MTPA of Incremental LNG Supply Required by 2030

Premier LNG provider with substantial asset platform

Proven track record of execution and operations

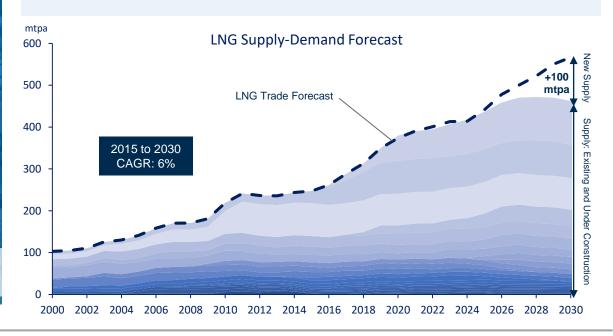
Significant, stable, long-term cash flows

Full-service LNG offering with customer tailored solutions

Potential cash flow growth from portfolio volumes and expansions

Strong long-term global LNG demand fundamentals

# Over 200 mtpa of global demand growth projected by 2030





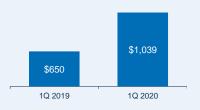
### First Quarter Operating and Financial Highlights



RECONFIRMING **FULL YEAR 2020 GUIDANCE** 

| (\$ billions, except per unit data) |        |   |        |
|-------------------------------------|--------|---|--------|
| Consolidated Adjusted EBITDA        | \$3.8  | - | \$4.1  |
| Distributable Cash Flow             | \$1.0  | - | \$1.3  |
| CQP Distribution per Unit           | \$2.55 | - | \$2.65 |

#### Consolidated Adjusted EBITDA



#### Distributable Cash Flow



>1,100

CARGOES EXPORTED SINCE START-UP

1,000th cargo milestone achieved January 2020, faster than any other LNG producer in history

53.9%

SABINE PASS TRAIN 6 PROJECT COMPLETION

Substantial Completion expected 1H 2023

128

CARGOES EXPORTED **FIRST QUARTER 2020** 

100th cargo milestone from Corpus Christi achieved January 2020

83.7%

CORPUS CHRISTI TRAIN 3 PROJECT COMPLETION

Substantial Completion expected 1H 2021

#### **FIRST QUARTER 2020 CARGO DESTINATIONS**



■ Europe ■ Asia ■ Latin America

### Cheniere's Response to COVID-19

COMPREHENSIVE SAFETY, EMERGENCY RESPONSE, AND PROTECTIVE MEASURES IMPLEMENTED Ensuring the health and safety of our workforce while providing for business continuity







### ENGINEERING AND CONSTRUCTION

Introduced biometric screenings at sites

Enhanced sanitation of infrastructure and common areas

Updated processes to minimize physical contact, enhanced use of personal protective equipment

#### **OPERATIONS**

Installed temporary housing facilities to isolate essential operating personnel at Sabine Pass and Corpus Christi to ensure uninterrupted operations

Implemented work group isolation, revised shift schedules and staffing levels

### COMMUNITY SUPPORT AND INVOLVEMENT

Pledged over \$1 million to global COVID-19 relief efforts in communities where we live and work

Helping reduce food insecurity for those most in need and providing provisions and equipment for first responders and frontline healthcare workers

### **Prioritizing Corporate Responsibility**

#### Commitment to a Sustainable Future

Established Board and executive-level oversight of ESG and sustainability strategy

Climate & Sustainability Principles adopted in 2018

Support peer-reviewed and other scientific studies

Founding member of Collaboratory to Advance Methane Sciences (CAMS)

Engagement with think-tanks and experts on energy transition

Supply chain engagement

Promoting lower emissions profile for our LNG

Corporate Responsibility report expected to cover 6 themes and approximately 70 key disclosures

#### Climate and Sustainability Principles



#### Science

We promote and follow peer-reviewed science to assess our impacts, anchor our engagements, and determine our actions



#### **Operational Excellence**

We design and operate our facilities to reduce environmental impacts



#### Supply Chain

We work with our partners to reduce environmental impacts throughout our supply chain



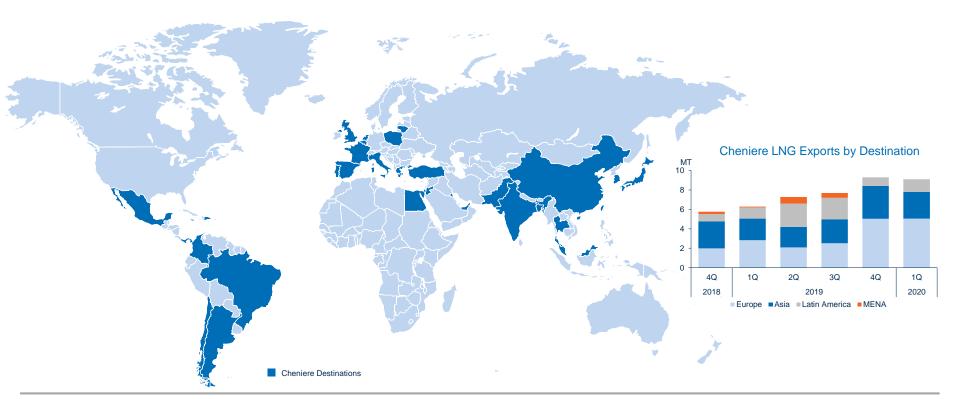
#### Transparency

We communicate openly and proactively with our stakeholders



### Cheniere LNG Exports

More Than 1,100 Cargoes (>75 Million Tonnes) Exported from our Liquefaction Projects





### Cheniere's Liquefaction Platform



**Sabine Pass Liquefaction Project** 



**Corpus Christi Liquefaction Terminal** 

Leading Process Technology, Equipment, EPC, and Infrastructure Providers











#### **Creditworthy Counterparties**





































### Sabine Pass Liquefaction Update



### Corpus Christi Liquefaction Update



#### **Liquefaction Operations**

- ✓ 2 Trains in Operation
- Increased production via maintenance optimization and debottlenecking
- √ >140 cargoes produced and exported

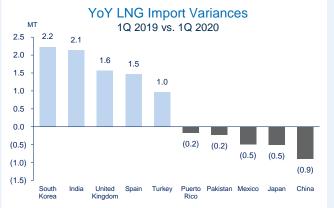
#### **Growth**

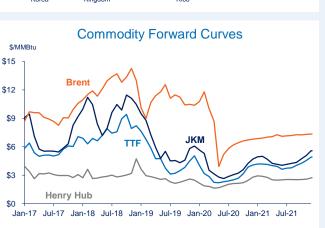
- ✓ Train 3 under construction
  - Expected completion 1H 2021
  - Project completion 83.7%
- FERC approval for ~10 mtpa Stage 3 expansion received November 2019
- ✓ Land position enables significant further liquefaction capacity expansion

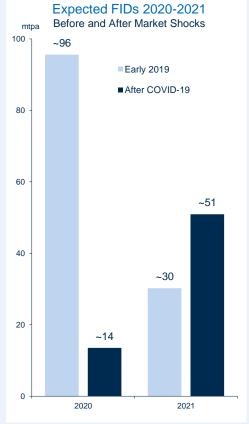


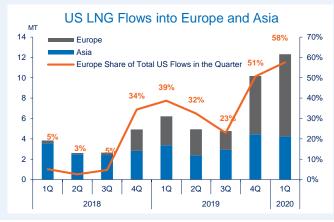
### LNG Production Reaches New High While Virus Takes Toll on Market



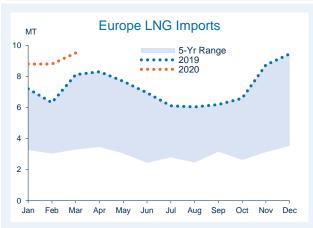


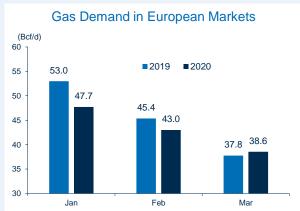


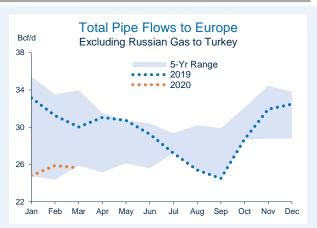


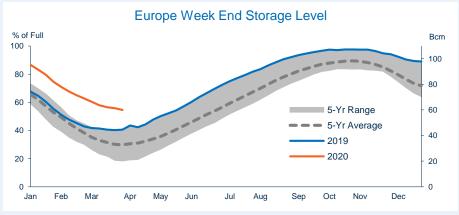


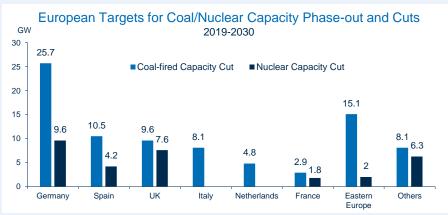
### EU LNG Flows Strengthen While Storage Remains at Record Levels





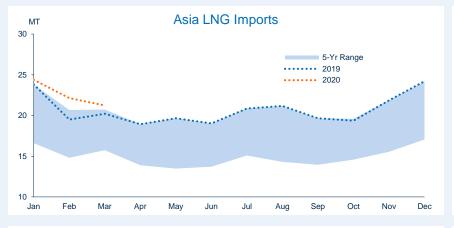




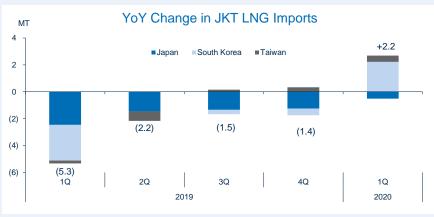


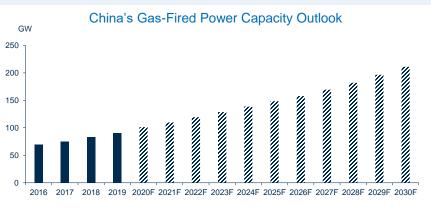


### Asia Imports Up 7% as JKT and S. Asia Increase Buying Activity

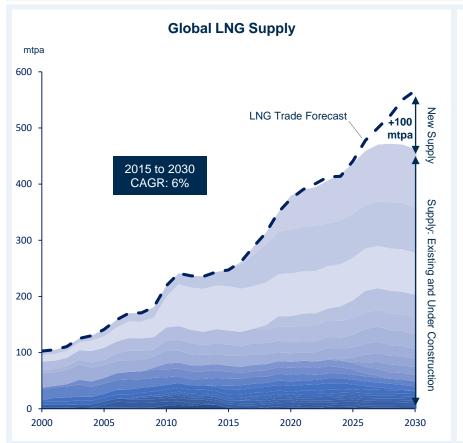


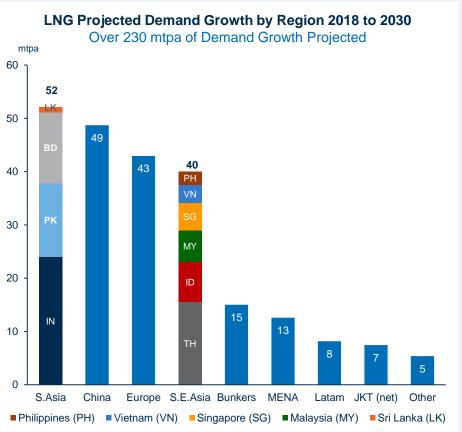






### >100 MTPA of Incremental LNG Supply Required by 2030







### First Quarter 2020 Financial Highlights

| SUMMARY RESULTS                              |         |         |
|--|---------|---------|
| (\$ millions, except per share and LNG data) | 1Q 2020 | 4Q 2019 |
| Revenues                                     | \$2,709 | \$3,007 |
| Income from Operations                       | \$1,346 | \$1,016 |
| Net Income <sup>1</sup>                      | \$375   | \$939   |
| Net Income per Share <sup>1</sup>            | \$1.43  | \$3.34  |
| Consolidated Adjusted EBITDA                 | \$1,039 | \$987   |
| LNG Exported                                 |         |         |
| LNG Volumes Exported (TBtu)                  | 453     | 462     |
| LNG Cargoes Exported                         | 128     | 130     |
| LNG Volumes Recognized in Income (TBtu)      |         |         |
| LNG Volumes from Liquefaction Projects       | 459     | 460     |
| Third-Party LNG Volumes                      | 14      | 9       |

79% of LNG volumes recognized in income in 1Q 2020 sold pursuant to SPA or IPM agreements

1Q 2020 Distributable Cash Flow ~\$250 million

Repurchased aggregate 2.9 million shares of LNG for \$155 million under share repurchase program in 1Q 2020

Paid down \$300 million of outstanding balance of Corpus Christi Holdco Convertible notes with cash

Reduced notional debt and prevented >6 million shares of equity dilution

Note: Consolidated Adjusted EBITDA and Distributable Cash Flow are non-GAAP measures. A definition of these non-GAAP measures and a reconciliation to Net income attributable to common stockholders, the most comparable U.S. GAAP measure, is included in the appendix.

1. Reported as Net income attributable to common stockholders and Net income per share attributable to common stockholders.



### Financial Position and 2020 Guidance

#### ~\$4 BILLION LIQUIDITY

Liquidity available for general corporate purposes, including cash on hand and undrawn balances under the working capital facilities and revolvers across our structure<sup>(1)</sup>

#### NO INCREMENTAL FINANCING NEEDS

To complete Corpus Christi Train 3 and Sabine Pass Train 6

#### NO DEBT MATURITIES IN 2020

Issued \$2 billion SPL Notes due 2030 in May 2020 to refinance SPL Notes due 2021, plan in place to address remaining 2021 and future maturities

#### SPL \$1.2 BILLION WORKING CAPITAL FACILITY

Refinanced prior facility with lower interest rate, improved flexibility under certain covenants, and extended maturity from 2020 to 2025

#### **FULL YEAR 2020 GUIDANCE**

(\$ billions, except per unit data)

| Consolidated Adjusted EBITDA | \$3.8  | - | \$4.1  |
|------------------------------|--------|---|--------|
| Distributable Cash Flow      | \$1.0  | - | \$1.3  |
| CQP Distribution per Unit    | \$2.55 | - | \$2.65 |

Over 95% of expected 2020 production sold forward into physical and financial LNG markets

Forecast \$1 change in market margin would impact FY 2020 Consolidated Adjusted EBITDA by ~\$60 million



### Balance Sheet Strategy and Capital Allocation

#### **DEBT MATURITY STACKS**





#### Capital Allocation Priorities

#### Continue to pursue accretive growth projects

- "Tie goes to growth"
- Fund Corpus Christi Train 3, Sabine Pass Train 6, and pursue attractive debottlenecking opportunities

#### De-lever consolidated enterprise

- Target mid-to-high 4x consolidated debt-to-EBITDA
- Goal of enterprise-wide investment grade credit ratings
- Pay down ~\$3-4 billion of consolidated debt through the early 2020s

#### Allocate excess capital in financially responsible way

3-year, \$1 billion share repurchase program with ~\$600 million remaining capacity as of March 31, 2020

### Run-Rate Guidance

|   | 9 Trains          |
|---|-------------------|
|   | (2023)            |
|   | SPL T1-6,         |
| (\$bn, except per share and per unit amounts or unless otherwise noted) | CCL T1-3          |
| CEI Consolidated Adjusted EBITDA  | \$5.2 - \$5.6     |
| Less: Distributions to CQP Non-Controlling Interest                     | (\$0.9) - (\$1.0) |
| Less: CQP Interest Expense / SPL Interest Expense / Other               | (\$1.1)           |
| Less: CEI Interest Expense / CCH Interest Expense / Other               | (\$0.7)           |
| CEI Distributable Cash Flow   | \$2.5 - \$2.9     |
| CEI Distributable Cash Flow per Share <sup>(1)</sup>                    | \$8.40 - \$9.60   |
| CQP Distributable Cash Flow per Unit                                    | \$3.70 - \$3.90   |

Note: Numbers may not foot due to rounding. Range driven by production and assumes CMI margin of \$2.50/MMBtu, 80/20 profit-sharing tariff with SPL/CCH. Interest rates at SPL and CCH for refinancings assumed to be 5.50%. Average tax rate as percentage of pre-tax cash flow expected to be 0-5% in the 2020s and 15-20% in the 2030s. Consolidated Adjusted EBITDA, Distributable Cash Flow, per Share and Distributable Cash Flow per Unit are non-GAAP measures. A definition of these non-GAAP measures is included in the appendix. We have not made any forecast of net income on a run-rate basis, which would be the most directly comparable measure under GAAP, and we are unable to reconcile differences between these run-rate forecasts and net income.

(1) Assumed share count of ~300mm shares

### Committed to Discipline in Capital Investment Decisions

#### **Growth Capital Investment Parameters**

Unlevered payback 10 years on fixed-fee contracted basis

High-single digit project returns on contracted volumes plus conservative margin on uncontracted volumes

Low double-digit project returns on contracted volumes plus run-rate margin on uncontracted volumes

Sufficient fixed fee cash flow to facilitate project finance transaction for at least 50% leverage

Uncontracted volumes no greater than 20% or less than 5% of total LNG production capacity

#### Corpus Christi Stage 3

Steps remaining to reach positive Final Investment Decision:





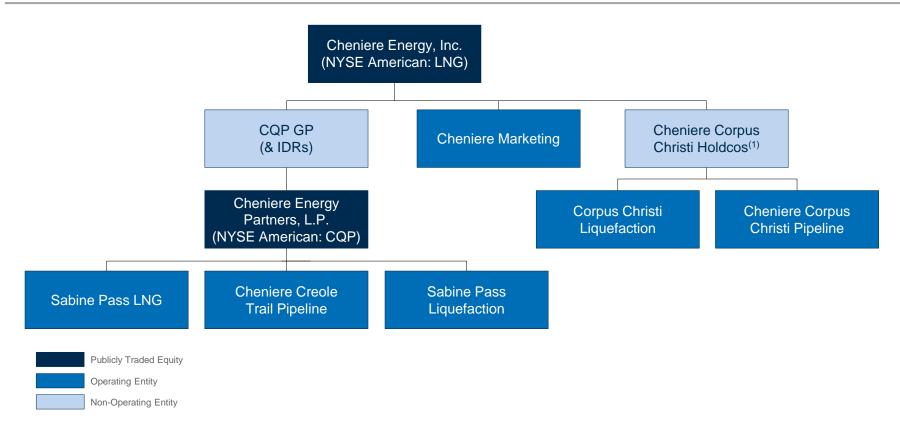




Committed to project FIDs only when parameters achieved; will redeploy capital to reduce leverage and return capital to shareholders if parameters not achieved

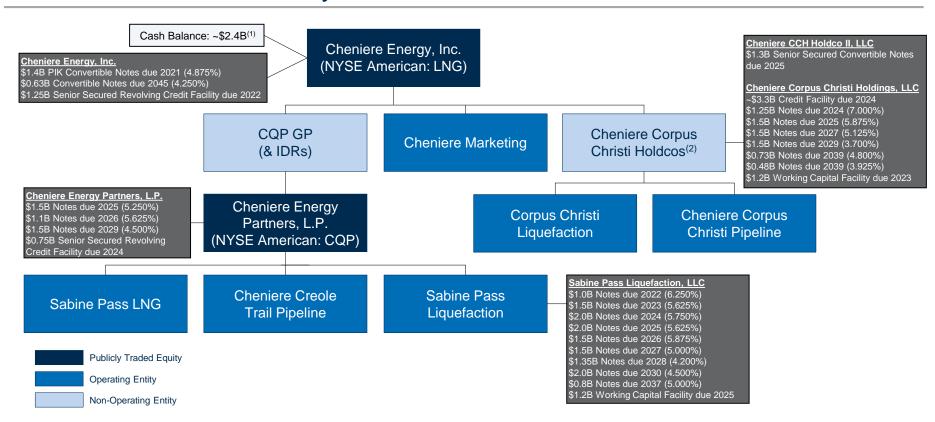


### Cheniere Corporate Structure



Note: This organizational chart is provided for illustrative purposes only, is not and does not purport to be a complete organizational chart of Cheniere. (1) Includes Cheniere CCH Holdco I and II and Cheniere Corpus Christi Holdings

### Cheniere Debt Summary



Note: This organizational chart is provided for illustrative purposes only, is not and does not purport to be a complete organizational chart of Cheniere. CEI Convertible Notes shown at value of total principal plus PIK interest due at estimated time of conversion. Debt balances as of March 31, 2020. SPL interest to use the net proceeds from the SPL Notes due 2030 and cash on hand to redeem all of SPL's outstanding 5.625% Senior Secured Notes due 2021. SPL has issued an irrevocable notice of redemption for all of SPL's outstanding 5.625% Senior Secured Notes due 2021. SPL has issued an irrevocable notice of redemption for all of SPL's outstanding 5.625% Senior Secured Notes due 2021. SPL has issued an irrevocable notice of redemption for all of SPL's outstanding 5.625% Senior Secured Notes due 2021. SPL has issued an irrevocable notice of redemption for all of SPL's outstanding 5.625% Senior Secured Notes due 2021. SPL has issued an irrevocable notice of redemption for all of SPL's outstanding 5.625% Senior Secured Notes due 2021. SPL has issued an irrevocable notice of redemption for all of SPL's outstanding 5.625% Senior Secured Notes due 2021. SPL has issued an irrevocable notice of redemption for all of SPL's outstanding 5.625% Senior Secured Notes due 2021. SPL has issued an irrevocable notice of redemption for all of SPL's outstanding 5.625% Senior Secured Notes due 2021. SPL has issued an irrevocable notice of redemption for all of SPL's outstanding 5.625% Senior Secured Notes due 2021. SPL has issued an irrevocable notice of redemption for all of SPL's outstanding 5.625% Senior Secured Notes due 2021. SPL has issued an irrevocable notice of redemption for all of SPL's outstanding 5.625% Senior Secured Notes due 2021. SPL has issued an irrevocable notice of redemption for all of SPL's outstanding 5.625% Senior SPL has issued an irrevocable notice of redemption for all of SPL's outstanding 5.625% Senior SPL has issued an irrevocable notice of redemption for all of SPL's outstanding 5.625% SPL has issued a

(2) Includes Cheniere CCH Holdco I and II and Cheniere Corpus Christi Holdings



### Reconciliation to Non-GAAP Measures

#### Regulation G Reconciliations

33

This presentation contains non-GAAP financial measures. Consolidated Adjusted EBITDA, Distributable Cash Flow, Distributable Cash Flow per Share, and Distributable Cash Flow per Unit are non-GAAP financial measures that we use to facilitate comparisons of operating performance across periods. These non-GAAP measures should be viewed as a supplement to and not a substitute for our U.S. GAAP measures of performance and the financial results calculated in accordance with U.S. GAAP and reconciliations from these results should be carefully evaluated.

Consolidated Adjusted EBITDA represents net income (loss) attributable to Cheniere before net income (loss) attributable to the non-controlling interest, interest, taxes, depreciation and amortization, adjusted for certain non-cash items, other non-operating income or expense items, and other items not otherwise predictive or indicative of ongoing operating performance, as detailed in the following reconciliation. Consolidated Adjusted EBITDA is not intended to represent cash flows from operations or net income (loss) as defined by U.S. GAAP and is not necessarily comparable to similarly titled measures reported by other companies.

We believe Consolidated Adjusted EBITDA provides relevant and useful information to management, investors and other users of our financial information in evaluating the effectiveness of our operating performance in a manner that is consistent with management's evaluation of business performance. We believe Consolidated Adjusted EBITDA is widely used by investors to measure a company's operating performance without regard to items such as interest expense, taxes, depreciation and amortization which vary substantially from company depending on capital structure, the method by which assets were acquired and depreciation policies. Further, the exclusion of certain non-cash items, other non-operating income or expense items, and items not otherwise predictive or indicative of ongoing operating performance enables comparability to prior period performance and trend analysis.

Consolidated Adjusted EBITDA is calculated by taking net income (loss) attributable to common stockholders before net income (loss) attributable to non-controlling interest, interest expense, net of capitalized interest, changes in the fair value and settlement of our interest rate derivatives, taxes, depreciation and amortization, and adjusting for the effects of certain non-cash items, other non-operating income or expense items, and other items not otherwise predictive or indicative of ongoing operating performance, including the effects of modification or extinguishment of debt, impairment expense and loss on disposal of assets, changes in the fair value of our commodity and foreign currency exchange ("FX") derivatives, non-cash compensation expense, and non-recurring costs related to our response to the COVID-19 outbreak. We believe the exclusion of these items enables investors and other users of our financial information to assess our sequential and year-over-year performance and operating trends on a more comparable basis and is consistent with management's own evaluation of performance.

Distributable Cash Flow is defined as cash received, or expected to be received, from Cheniere's ownership and interests in CQP and Cheniere Corpus Christi Holdings, LLC, cash received (used) by Cheniere's integrated marketing function (other than cash for capital expenditures) less interest, taxes and maintenance capital expenditures associated with Cheniere and not the underlying entities. Management uses this measure and believes it provides users of our financial statements a useful measure reflective of our business's ability to generate cash earnings to supplement the comparable GAAP measure.

Distributable Cash Flow per Share and Distributable Cash Flow per Unit are calculated by dividing Distributable Cash Flow by the weighted average number of common shares or units outstanding.

We believe Distributable Cash Flow is a useful performance measure for management, investors and other users of our financial information to evaluate our performance and to measure and estimate the ability of our assets to generate cash earnings after servicing our debt, paying cash taxes and expending sustaining capital, that could be used for discretionary purposes such as common stock dividends, stock repurchases, retirement of debt, or expansion capital expenditures. Management uses this measure and believes it provides users of our financial statements a useful measure reflective of our business's ability to generate cash earnings to supplement the comparable GAAP measure.

Distributable Cash Flow is not intended to represent cash flows from operations or net income (loss) as defined by U.S. GAAP and is not necessarily comparable to similarly titled measures reported by other companies.

Non-GAAP measures have limitations as an analytical tool and should not be considered in isolation or in lieu of an analysis of our results as reported under GAAP, and should be evaluated only on a supplementary basis.

#### Consolidated Adjusted EBITDA

The following table reconciles our Consolidated Adjusted EBITDA to U.S. GAAP results for the three months ended March 31, 2020, December 31, 2019, and March 31, 2019 (in millions):

|   | Three Months Ended |       |              |        |           |  |
|---|--------------------|-------|--------------|--------|-----------|--|
|   | March 31,<br>2020  |       | December 31, |        | March 31, |  |
|   |                    |       |              | 2019   | 2019      |  |
| Net income attributable to common stockholders                                      | \$                 | 375   | \$           | 939 \$ | 141       |  |
| Net income attributable to non-controlling interest                                 |                    | 228   |              | 214    | 196       |  |
| Income tax provision (benefit)  |                    | 131   |              | (517)  | 3         |  |
| Interest expense, net of capitalized interest                                       |                    | 412   |              | 418    | 247       |  |
| Loss on modification or extinguishment of debt                                      |                    | 1     |              | 28     | _         |  |
| Interest rate derivative loss (gain), net   |                    | 208   |              | (53)   | 35        |  |
| Other income, net   |                    | (9)   |              | (13)   | (16)      |  |
| Income from operations  | \$                 | 1,346 | \$           | 1,016  | \$ 606    |  |
| Adjustments to reconcile income from operations to Consolidated<br>Adjusted EBITDA: |                    |       |              |        |           |  |
| Depreciation and amortization expense   |                    | 233   |              | 233    | 144       |  |
| Net gain from changes in fair value of commodity and FX derivatives                 |                    | (577) |              | (314)  | (127)     |  |
| Total non-cash compensation expense   |                    | 29    |              | 36     | 25        |  |
| Impairment expense and loss on disposal of assets                                   |                    | 5     |              | 16     | 2         |  |
| Incremental costs associated with COVID-19 response                                 |                    | 3     |              | _      | _         |  |
| Consolidated Adjusted EBITDA  | \$                 | 1,039 | \$           | 987 \$ | 650       |  |

#### Consolidated Adjusted EBITDA and Distributable Cash Flow

The following table reconciles our actual Consolidated Adjusted EBITDA and Distributable Cash Flow to Net income attributable to common stockholders for the three months ended March 31, 2020, December 31, 2019, and March 31, 2019 and forecast amounts for full year 2020 (in billions):

|  | Three Months Ended |                   |                        |        |                   |        |    |     |              |       |
|--|--------------------|-------------------|------------------------|--------|-------------------|--------|----|-----|--------------|-------|
|  |                    | March 31,<br>2020 | , December 31,<br>2019 |        | March 31,<br>2019 |        |    |     | II Ye<br>020 | ar    |
| Net income attributable to common stockholders                             | \$                 | 0.38              | \$                     | 0.94   | \$                | 0.14   | \$ | 0.2 | - \$         | 0.5   |
| Net income attributable to non-controlling<br>interest                     |                    | 0.23              |                        | 0.21   |                   | 0.20   |    | 0.7 | -            | 0.8   |
| Income tax provision   |                    | 0.13              |                        | (0.52) |                   | 0.00   |    | 0.1 | -            | 0.2   |
| Interest expense, net of capitalized interest                              |                    | 0.41              |                        | 0.42   |                   | 0.25   |    |     |              | 1.6   |
| Depreciation and amortization expense                                      |                    | 0.23              |                        | 0.23   |                   | 0.14   |    |     |              | 0.9   |
| Other expense, financing costs, and certain<br>non-cash operating expenses |                    | (0.34)            |                        | (0.30) |                   | (0.08) |    | 0.3 | -            | 0.0   |
| Consolidated Adjusted EBITDA   | \$                 | 1.04              | \$                     | 0.99   | \$                | 0.65   | \$ | 3.8 | - \$         | 4.1   |
| Distributions to Cheniere Partners non-<br>controlling interest            |                    | (0.16)            |                        | (0.15) |                   | (0.15) |    |     |              | (0.6) |
| SPL and Cheniere Partners cash retained and<br>interest expense            |                    | (0.49)            |                        | (0.42) |                   | (0.31) |    |     |              | (1.6) |
| Cheniere interest expense, income tax and<br>other                         |                    | (0.14)            |                        | (0.14) |                   | 0.01   |    |     |              | (0.6) |
| Cheniere Distributable Cash Flow   | \$                 | 0.25              | \$                     | 0.27   | \$                | 0.20   | \$ | 1.0 | - \$         | 1.3   |





#### **INVESTOR RELATIONS CONTACTS**

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