

**Cheniere Energy April 2013** 

## **Forward Looking Statements**

This presentation contains certain statements that are, or may be deemed to be, "forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended". All statements, other than statements of historical facts, included herein are "forward-looking statements." Included among "forward-looking statements" are, among other things:

- statements regarding our ability to pay distributions to our unitholders;
- statements regarding our expected receipt of cash distributions from Cheniere Energy Partners, L.P., Sabine Pass LNG, L.P. or Sabine Pass Liquefaction, LLC;
- statements that we expect to commence or complete construction of our proposed LNG terminal or our proposed pipelines, liquefaction facilities or other projects, or any
  expansions thereof, by certain dates or at all;
- statements regarding future levels of domestic and international natural gas production, supply or consumption or future levels of liquefied natural gas ("LNG") imports into
  or exports from North America and other countries worldwide, regardless of the source of such information, or the transportation or demand for and prices related to
  natural gas, LNG or other hydrocarbon products;
- statements regarding any financing transactions or arrangements, or ability to enter into such transactions;
- statements relating to the construction of our Trains, including statements concerning the engagement of any engineering, procurement and construction ("EPC") contractor
  or other contractor and the anticipated terms and provisions of any agreement with any EPC or other contractor, and anticipated costs related thereto;
- statements regarding any arrangement to be entered into or performed substantially in the future, including any revenues anticipated to be received and the anticipated timing thereof, and statements regarding the amounts of total LNG regasification, liquefaction or storage capacities that are, or may become, subject to contracts;
- statements regarding counterparties to our commercial contracts, construction contracts and other contracts;
- statements regarding the anticipated drop down of the Creole Trail Pipeline from Cheniere Energy, Inc. to Cheniere Energy Partners, L.P.;
- statements regarding our planned construction of additional Trains, including the financing of such trains:
- statements that our Trains, when completed, will have certain characteristics, including amounts of liquefaction capacities;
- statements regarding any business strategy, our strengths, our business and operation plans or any other plans, forecasts, projections or objectives, including anticipated revenues and capital expenditures and EBITDA, any or all of which are subject to change;
- statements regarding projections of revenues, expenses, earnings or losses, working capital or other financial items;
- statements regarding legislative, governmental, regulatory, administrative or other public body actions, requirements, permits, investigations, proceedings or decisions;
- statements regarding our anticipated LNG and natural gas marketing activities; and
- any other statements that relate to non-historical or future information.

These forward-looking statements are often identified by the use of terms and phrases such as "achieve," "anticipate," "believe," "contemplate," "develop," "estimate," "expect," "forecast," "opportunities," "plan," "potential," "project," "propose," "subject to," "strategy," and similar terms and phrases. Although we believe that the expectations reflected in these forward-looking statements are reasonable, they do involve assumptions, risks and uncertainties, and these expectations may prove to be incorrect. You should not place undue reliance on these forward-looking statements, which speak only as of the date of this presentation. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of a variety of factors, including those discussed in "Risk Factors" in the Cheniere Energy, Inc. and Cheniere Energy Partners, L.P. Annual Reports on Form 10-K filed with the SEC on February 22, 2013, each as amended by Amendment No. 1 on Form 10-K/A filed with the SEC on March 1, 2013, which are incorporated by reference into this presentation. All forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by these "Risk Factors". These forward-looking statements are made as of the date of this presentation, and we undertake no obligation to publicly update or revise any forward-looking statements.

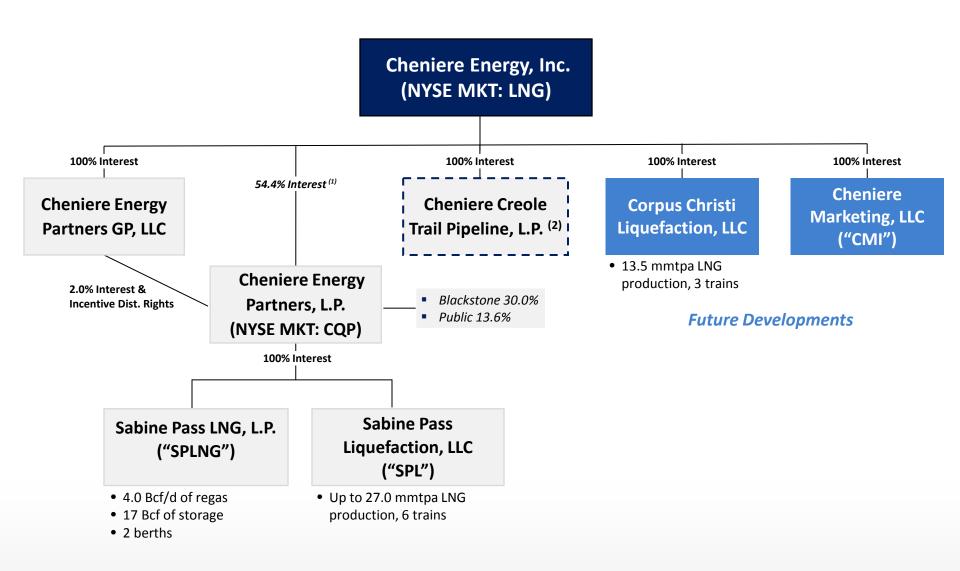




## Sabine Pass Liquefaction – Stage 1 Construction



## **Summary Organizational Structure**



<sup>(1)</sup> Represents ownership interest before accretion of Class B units...

<sup>(2)</sup> Expected to be acquired by CQP before first commercial delivery from Train 1.

## **Operating Assets**







# Contracted Capacity at SPLNG Third Party Terminal Use Agreements (TUAs)

#### Long-term, 20 year "take-or-pay" style commercial contracts

TOTAL



	Total Gas & Power N.A.	Chevron U.S.A. Inc.
Capacity	1.0 Bcf/d	1.0 Bcf/d
Fees (1)		
Reservation Fee (2)	\$0.28/MMBTU	\$0.28/MMBTU
Opex Fee (3)	\$0.04/MMBTU	\$0.04/MMBTU
2011 Full-Year Payments	\$124 million	\$129 million
Term	20 years	20 years
Guarantor	Total S.A.	Chevron Corp.
Guarantor Credit Rating **	Aa1/AA	Aa1/AA
Payment Start Date	April 1, 2009	July 1, 2009

<sup>(1)</sup> Fees do not vary with the actual quantity of LNG processed; tax reimbursement not included in the fees.

Note: Termination Conditions – (a) force majeure of 18 months or (b) unable to satisfy customer delivery requirements of ~192MMbtu in a 12-month period, 15 cargoes over 90 days or 50 cargoes in a 12-month period. In the case of force majeure, the customers are required to pay their capacity reservation fees for the initial 18 months.

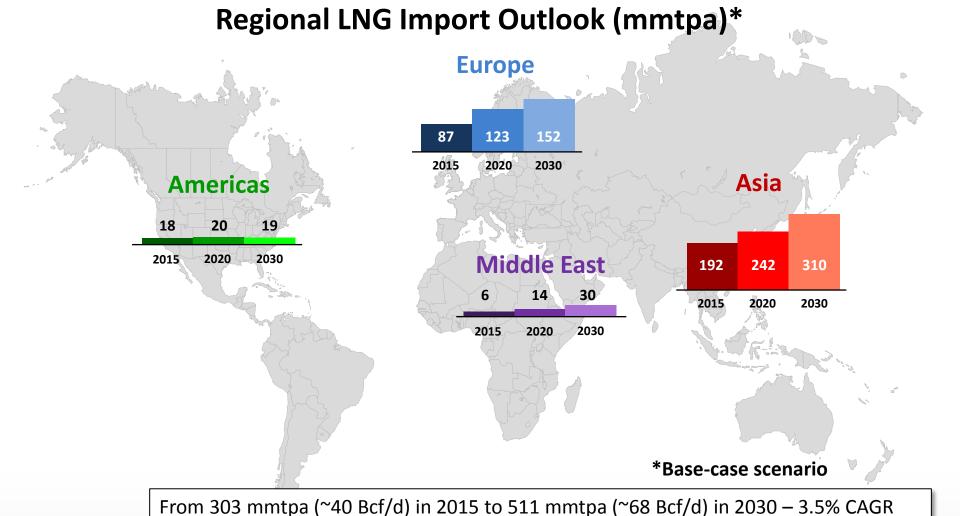


<sup>(2)</sup> No inflation adjustments.

<sup>(3)</sup> Subject to annual inflation adjustment.

<sup>\*\*</sup>Ratings may be changed, suspended or withdrawn at anytime and are not a recommendation to buy, hold or sell any security.

## **Projected Global LNG Demand Growth**



~ 14 mmtpa average growth (~three 4.5 mmtpa trains)

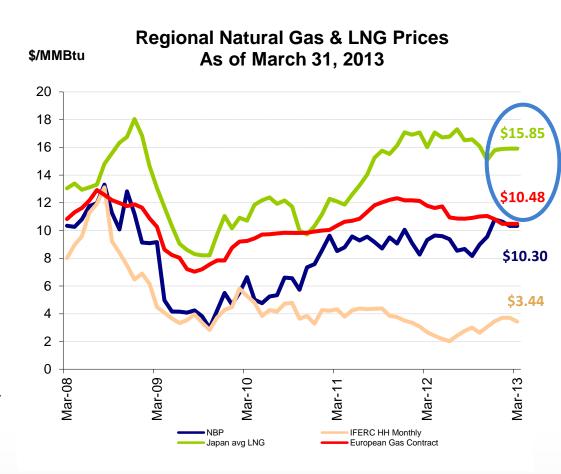
# Compelling Price Advantage Current Prices = ~\$2B-\$3B of Spread for Each Bcf/d

#### **Worldwide Gas Prices = 11% to 15% of Crude Oil**

**Estimated Prices** 

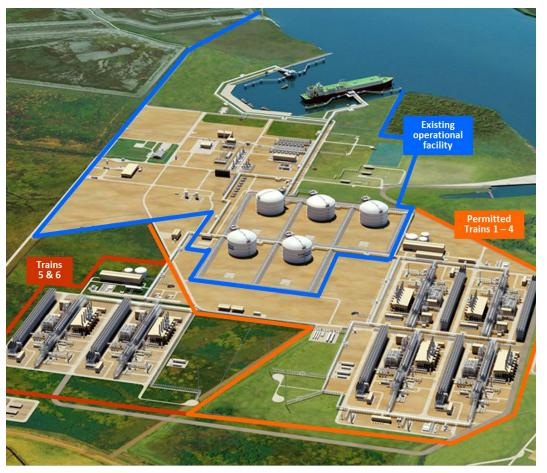
Henry Hub: \$4.00 / MMBtu Brent Crude: \$100 / Barrel

(\$/MMBtu)	<u>Americas</u>	<u>Europe</u>	<u>Asia</u>
Henry Hub	\$ 4.00	\$ 4.00	\$ 4.00
Liquefaction	3.00	3.00	3.00
Shipping	0.75	1.25	3.00
Fuel/Basis	0.60	0.60	0.60
Delivered Cost	\$ 8.35	\$ 8.85	\$10.60
	@ 15%	@ 12%	@ 15%
Regional Price	15.00	12.00	15.00
Margin	\$ 6.65	\$ 3.15	\$ 4.40



# Brownfield Project Utilizes Existing Assets Trains 1-2 Under Construction; Trains 3-4 EPC Contract Signed

Nameplate capacity is expected to be ~4.5 mmtpa per train



#### **Current Facility**

- ~1,000 acres in Cameron Parish, LA
- 40 ft ship channel 3.7 miles from coast
- 2 berths; 4 dedicated tugs
- 5 LNG storage tanks (~17 Bcf of storage)
- 5.3 Bcf/d of pipeline interconnection

#### **Liquefaction Trains 1 & 2**

- LSTK EPC contract w/ Bechtel
- Operations estimated 2015-2016
- Overall construction 22% complete (2/13)

#### **Liquefaction Trains 3 & 4**

- LSTK EPC contract w/ Bechtel
- Construction estimated to start 2013
- Operations estimated 2016-2017

#### **Liquefaction Expansion - Trains 5 & 6**

- Bechtel commenced preliminary engineering
- Permitting initiated February 2013

Significant infrastructure in place including storage, marine and pipeline interconnection facilities; pipeline quality natural gas to be sourced from U.S. pipeline network

## LNG Sale and Purchase Agreements (SPAs)

### ~20 mmtpa "take-or-pay" style commercial agreements ~\$2.9B annual fixed fee revenue for 20 years

	BG GROUP	gasNatural fenosa	KOGRS	ਹੀਜ਼ GAIL		centrica
	BG Gulf Coast LNG	Gas Natural Fenosa	Korea Gas Corporation (1)	GAIL (India) Limited (1)	<b>TOTAL</b> Total Gas & Power N.A. <sup>(6)</sup>	Centrica plc <sup>(7)</sup>
Annual Contract Quantity (MMBtu)	286,500,000	182,500,000	182,500,000	182,500,000	104,750,000	91,250,000
Annual Fixed Fees (5)	~\$723 MM	~\$454 MM	~\$548 MM	~\$548 MM	~\$314 MM	~\$274 MM
Fixed Fees \$/MMBtu (2	\$2.25 - \$3.00	\$2.49	\$3.00	\$3.00	\$3.00	\$3.00
Term (4)	20 years	20 years	20 years	20 years	20 years	20 years
Guarantor	BG Energy Holdings Ltd.	Gas Natural SDG S.A.	N/A	N/A	Total S.A.	N/A
Corporate / Guarantor Credit Rating <sup>(3)</sup>	A/A2	BBB/Baa2	A/A1	NR/Baa2/BBB-	AA/Aa1	A-/A3/A
Fee During Force Majeure	Up to 24 months	Up to 24 months	N/A	N/A	N/A	N/A
Contract Start Date	Train 1 + additional volumes with Trains 2,3,4	Train 2 1	Train 3	Train 4	Train 5	Train 5

<sup>(1)</sup> Conditions precedent must be satisfied by December 31, 2013 for KOGAS and GAIL (India) Ltd. or either party can terminate. CPs include financing, regulatory approvals and positive final investment decision.

<sup>(7)</sup> Centrica has agreed to purchase 91,250,000 MMBtu of LNG volumes annually upon the commencement of train 5 operations. Conditions precedent must be satisfied by June 30, 2015 or either party can terminate. CPs include financing, regulatory approvals and positive final investment decision.



<sup>(2)</sup> A portion of the fee is subject to inflation, approximately 15% for BG Group, 13.6% for Gas Natural Fenosa, 15% for KOGAS and GAIL (India) Ltd and 11.5% for Total and Centrica.

<sup>(3)</sup> Ratings may be changed, suspended or withdrawn at anytime and are not a recommendation to buy, hold or sell any security.

<sup>(4)</sup> SPAs have a 20 year term with the right to extend up to an additional 10 years. Gas Natural Fenosa has an extension right up to an additional 12 years in certain circumstances.

<sup>(5)</sup> BG will provide annual fixed fees of approximately \$520 million during trains 1-2 operations and an additional \$203 million once trains 3-4 are operational.

<sup>(6)</sup> Total has agreed to purchase 91,250,000 MMBtu of LNG volumes annually plus 13,500,000 MMBtu of seasonal LNG volumes upon the commencement of train 5 operations. Conditions precedent must be satisfied by June 30, 2015 or either party can terminate. CPs include financing, regulatory approvals and positive final investment decision.

## Sabine Pass Liquefaction Project Update

# Liquefaction project includes up to six trains in various stages of development

- Trains 1&2 fully financed & under construction, LSTK with Bechtel
  - Total EPC contract price ~\$3.97 billion
  - Trains 1&2 construction started August 2012
  - Bechtel is ahead of schedule expect operations by 1Q 2016
  - Full \$1.89 billion of equity capital has been contributed to SPL
- Trains 3&4 fully permitted, LSTK with Bechtel
  - EPC contract signed December 2012; total contract price ~\$3.77 billion
  - EPC contract terms materially same as Trains 1&2
  - Guaranteed schedule shorter than Trains 1&2
  - Commenced financing process, expected to close 2Q 2013
  - Construction expected to commence 2013
- Trains 5&6 initiated permitting process in Feb. 2013, preliminary engineering with Bechtel
  - Completed contracts for 3.75 mmtpa of LNG volumes from Train 5
  - Formal application expected to be filed with FERC in 2H 2013
  - Filed export applications with DOE for FTA and Non-FTA authorizations to export LNG volumes under Total SPA and Centrica SPA



### **SPL Estimated Cash Flows**

**Expect > 2.5X EBITDA: Debt Service Coverage And < 5X Debt: EBITDA** 

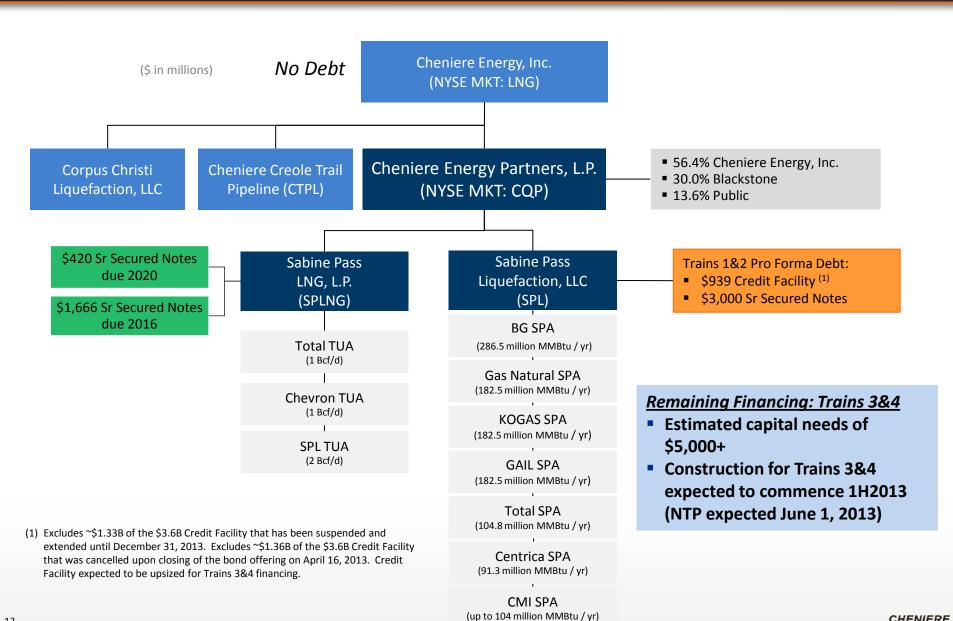
(\$ in millions)	<b>Trains 1-2</b>	<b>Trains 1-4</b>	<b>Trains 1-6</b>
BG	\$ 520	\$ 725	\$ 725
Gas Natural	455	455	455
KOGAS	-	550	550
GAIL	-	550	550
Total	-	-	315
Centrica	-	-	275
Commodity payments, net (1)	125	275	335
Total Revenues	1,100	2,555	3,205
O&M, gas procurement & other	(160)	(270)	TBD
SPLNG/Total TUA	(140)	(315)	TBD
Pipeline Costs	(80)	(160)	TBD_
Total Expenses	(380)	(745)	TBD
SPL EBITDA (2)	<b>\$ 720</b>	\$ 1,840	TBD
CQP EBITDA (2)	\$ 1,210	\$ 2,330	TBD

<sup>(1)</sup> Assumes \$6.00 / MMBtu natural gas price and that Offtakers lift 100% of their full contractual entitlement. Amounts are net estimated natural gas to be used for the liquefaction process.

<sup>2)</sup> EBITDA is a non-GAAP measure. EBITDA is computed as total revenues less non-cash deferred revenues, operating expenses, assumed commissioning costs and state and local taxes. It does not include depreciation expenses and certain non-operating items. Because we have not forecasted such depreciation expense and non-operating items, we have not made any forecast of net income, which would be the most directly comparable financial measure under generally accepted accounting principles, or GAAP. As a result, we are unable to reconcile differences between forecasts of EBITDA and net income. Statements regarding EBITDA are based on internal forecasts and are subject to change; therefore, actual performance may differ materially from the forecast. EBITDA has limitations as an analytical tool and should not be considered in isolation or in lieu of an analysis of our results as reported under GAAP, and should be evaluated only on a supplementary basis. We undertake no obligation to update or revise any forward-looking statements or provide reasons why actual results may differ.



## **Summary Organizational Structure**



### CMI SPA – Excess Volumes from Trains 1-4 at SPL

- CMI-SPL SPA provides CMI with up to 2 mmtpa of LNG delivered
   FOB Sabine Pass starting with the initial production from Train 1
  - Maximum Annual Contract Quantity of up to 104 Tbtu/year from first four trains
- SPA sharing mechanic incents profit maximization
  - Sharing based on ranking of the net profit for each cargo, from highest to lowest:
    - Tranche 1: CMI pays SPL up to \$3.00/MMBtu
    - Tranche 2: CMI pays SPL 20% of profits
  - Tranches shift at 18 TBtu for Trains 1&2, 36 TBtu for Trains 3&4
  - CMI is entitled to recover all operating costs during a year before allocating profit to SPL
- Initial deliveries anticipated to begin as early as 4Q 2015

### **Example Annual Cash Flow on CMI SPA**

LNG sold 104 Bcf

Net margin \$10/MMBtu

Net margin \$1 BN

## **Corpus Christi Liquefaction Project**



#### **Proposed Facility**

- >1,000 acres owned and/or controlled near Corpus Christi, TX
- 3 trains, each 4.5 mmtpa nameplate capacity
- 2 berths
- 3 LNG storage tanks (~10.1 Bcfe of storage)
- ConocoPhillips' Optimized Cascade® Process

#### **Key Project Attributes**

- Marine environment conducive to receiving large tankers
  - 45 ft ship channel 13.7 miles from coast
  - Protected berth
- Premier Site Conditions
  - Established industrial zone
  - Elevated site protects from storm surge
  - Soils do not require piles
  - Local labor, infrastructure & utilities
  - Proximate pipeline interconnections to 4.5
     Bcf/d receipt/takeaway capacity

All major permit applications have been filed

### **Timeline & Milestones**

	Target Date				
		Sabine Pas	Corpus		
Milestone		T3-4	T5-6	<u>Christi</u>	
<ul> <li>Initiate permitting process (FERC &amp; DO)</li> </ul>	E)	✓	$\checkmark$	✓	
<ul> <li>Commercial agreements</li> </ul>	✓	$\checkmark$	TBD	2H13	
<ul><li>EPC contract</li></ul>	$\checkmark$	$\checkmark$	2H14	2H13	
<ul><li>Financing commitments</li></ul>	$\checkmark$	1H13	1H15	1H14	
<ul><li>Regulatory approvals</li></ul>	$\checkmark$	$\checkmark$	2H14	1H14	
<ul> <li>Commence construction</li> </ul>	✓	2013	1H15	1H14	
<ul> <li>Commence operations (1)</li> </ul>	2015/16	2016/17	2018	2017	

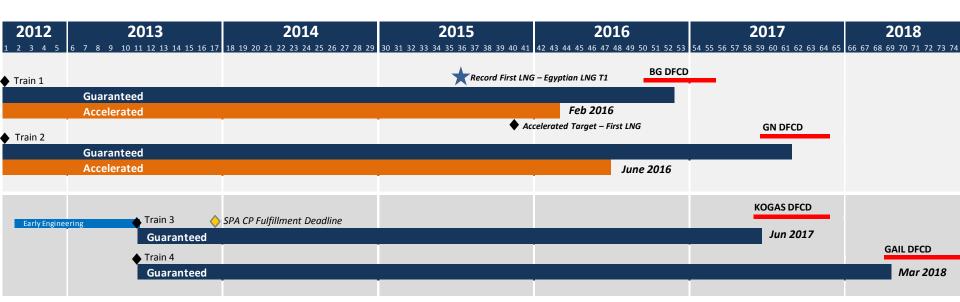
Project teams in place with the same key people that developed Sabine Pass LNG and Creole Trail Pipeline on-time and on-budget





## **Appendix**

## **Construction Completion Schedules Trains 1-4**



- Current plan estimates Train 1 operational in 40 months
  - Bechtel schedule bonus provides incentive for early delivery
  - Bechtel's record delivery was Egyptian LNG train 1, delivered in 36 months from NTP
- Bechtel LSTK for Trains 3&4 includes Guaranteed Substantial Completion dates of 48.5 and 57.5 months from NTP for Train 3 and Train 4, respectively
  - LSTK pricing valid through June 1, 2013



# LSTK EPC Contract with Bechtel Minimize Construction Costs and Risks

#### **Why Bechtel**

- Constructed one-third of the world's liquefaction facilities more than any other contractor
- Top US construction contractor for 14 straight years by Engineering News-Record
- Bechtel was the EPC contractor for the regasification project at the Sabine Pass LNG Terminal, which was constructed on time and on budget

## Bechtel **Experience**

Project name	Country	COD date	Туре
Wheatstone LNG	Australia	TBD	Cost replacement
Gladstone LNG	Australia	2015	Lump sum
Australia Pacific LNG	Australia	2015	Lump sum
Curtis LNG	Australia	2014	Lump sum
Angola LNG	Angola	2013	Lump sum
Equatorial Guinea LNG	Equatorial Guinea	2007	Lump sum
Darwin LNG	Australia	2006	Lump sum
Atlantic LNG	Trinidad & Tobago	2006 (1)	Lump sum
Egypt LNG	Egypt	2005	Lump sum
Kenai LNG	Alaska	1969	Construction only





(1) Commercial operation of Train 1 in 1999, Train 2 in 2002, Train 3 in 2003 and Train 4 in 2006.

#### Key Competitive and Cost Advantages

- Existing SPLNG infrastructure provides significant cost advantages
  - Jetty, pipeline, control room, ~17 Bcf storage tanks, etc.
- Economies of scale from building multiple trains
- Easy access to the Gulf Coast labor pool and we believe labor relations are strong
- Established marine and road access provide easy delivery of materials



## **Regulatory Approvals**

## First and only project in Lower 48 to receive all DOE export approvals and FERC construction and operation authorization for four trains

- SPL Trains 1-4: FERC and DOE authorization received
  - DOE: Authorization to Export
    - Approval to export 2 Bcf/d for 30 years to Free Trade Nations received in Aug. 2010
    - Approval to export to Non-free Trade Nations received in May 2011
    - Final order received in Aug. 2012
  - FERC: Authorization to Construct
    - NEPA pre-filing in July 2010 for Expansion
    - Formal application filed on Jan 31, 2011
    - Final approval obtained April 2012
- SPL Trains 5-6: Commenced FERC and DOE filings
  - Initiated FERC's NEPA pre-filing in Feb. 2013; filing of formal application expected 2H13
  - Filed for FTA and non-FTA authorizations with DOE to export ~2.0 mmtpa under Total SPA and ~1.75 mmtpa under Centrica SPA
- Corpus Christi Trains 1-3: Commenced formal FERC filing Aug. 2012
  - Initiated NEPA pre-filing process in August 2011
  - Filed for FTA and non-FTA authorizations with DOE to export ~15.0 mmtpa



## **Creole Trail Pipeline**

- In Feb 2013, CTPL received FERC authorization to reconfigure the system for bi-directional flow to source natural gas supply for SPL
- ~\$65MM of expected annual EBITDA (1)
- CQP expected to purchase CTPL in due course for \$300MM cash plus 12MM Class B units (2)



#### **Current Facility**

- Delivery from SPLNG: 2.0 Bcf/d
- Diameter: 42-inch; Length: 94 miles
- Interconnects: NGPL, Transco, TGPL,FGT, Bridgeline, Tetco, Trunkline

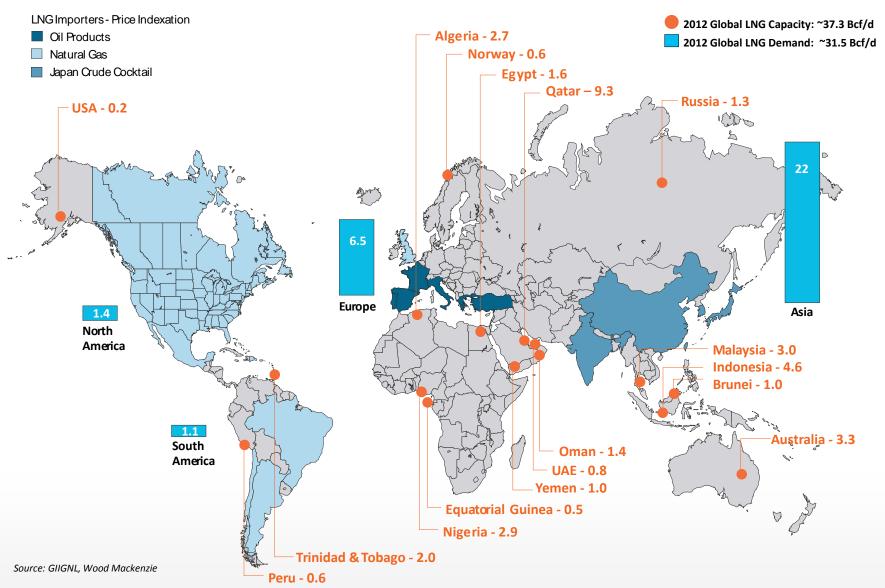
#### **Pipeline Modifications**

- Reconfigure for bi-directional flow
- One new compressor station with three new units
- Two new meter stations
- Modify existing meter stations
- Est ~\$90MM capital cost
- Est delivery to SPL: 1.5 Bcf/d
- Est in-service: 4Q2014 4Q2015

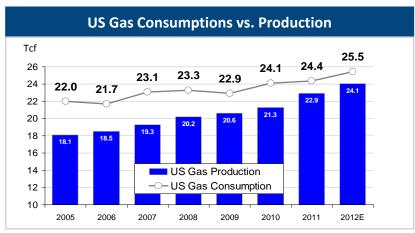
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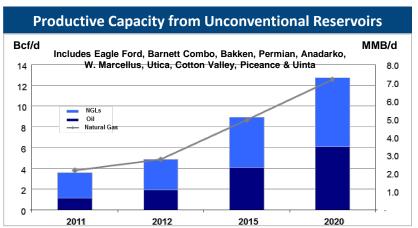
## 2012 Global LNG Supply & Demand



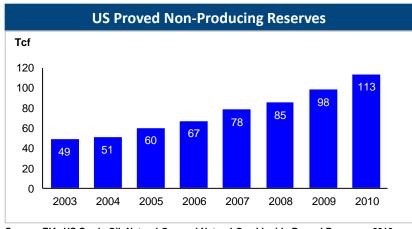
### **U.S. Natural Gas Markets**



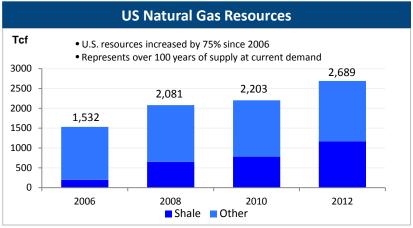
Source: EIA 2012 Natural Gas Annual.



Source: Advanced Resource Intl: Cheniere Research.



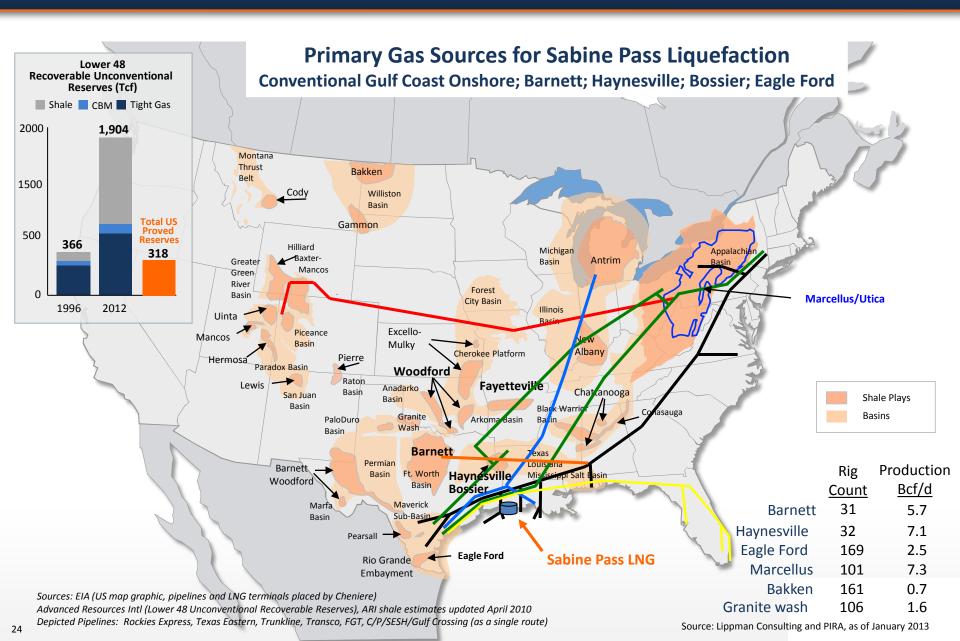
Source: EIA, US Crude Oil, Natural Gas and Natural Gas Liquids Proved Reserves, 2010.



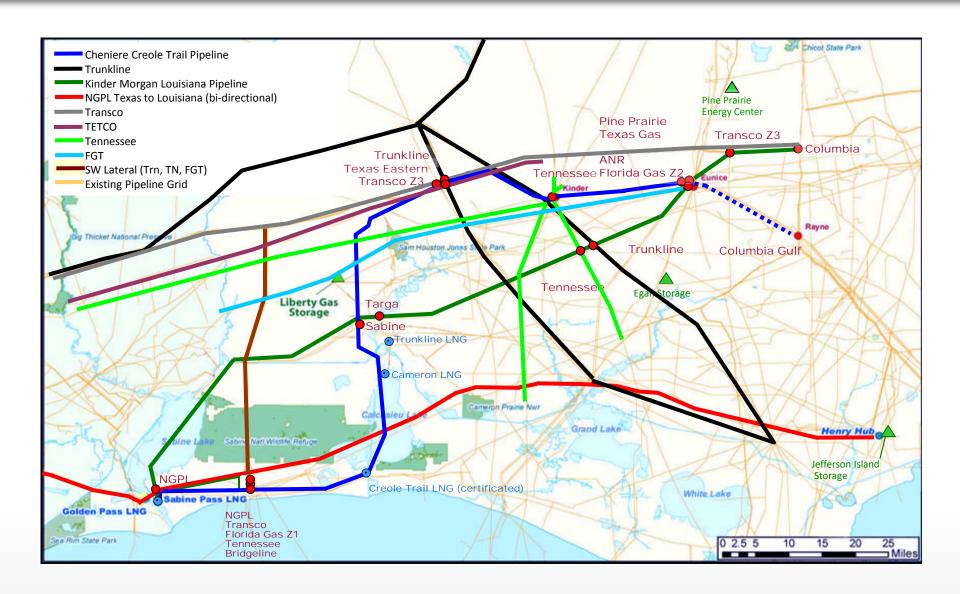
Source: Potential Gas Committee, 2013; EIA, Natural Gas Proved Reserves, 2010

Current market fundamentals in the U.S. – increased production, increased natural gas reserves and lackluster
increase in natural gas demand – have created an opportunity to expand into exports – benefitting U.S. economy,
creating jobs and reducing balance of trade

# Strategically Located – Extensive Market Access to Gas



## **Local Pipeline Interconnections**



## Pro Forma CQP Ownership

(in millions)	CEI	Blackstone	Public	Total
Common units	12.0	-	45.1	57.1
Class B units	33.3	100.0	-	133.3
Subordinated units	135.4	-	-	135.4
General partner @ 2%	6.6	-	-	6.6
	187.3	100.0	45.1	332.4
Percent of total (as of 3/1/13)	56.4%	30.0%	13.6%	100%
Pro forma accretion YE2016	48.6%	41.4%	10.0%	100%

- Reflects \$2B equity issuance of Class B units (fully funded by Blackstone and Cheniere)
- Class B units accrete 3.5% quarterly until convertible into common units

Note: The above represents a summary of internal forecasts, are based on current assumptions and are subject to change. Actual performance may differ materially from, and there is no plan to update, the forecast. See "Forward Looking Statements" slide. Unit amounts are current units outstanding, including Blackstone's total investment of \$1.5B but excluding accretion of Class B Units.

## **Condensed Balance Sheets**

#### As of December 31, 2012

(in millions)

	Cheniere Energy Partners, L.P.		Other C	Other Cheniere Energy, Inc. (1)		Consolidated Cheniere Energy, Inc. <sup>(2)</sup>	
Unrestricted cash and equivalents	\$	-	\$	202	\$	202	
Restricted cash and securities (3)		784		9		793	
Accounts and interest receivable		-		3		3	
Property, plant and equipment, net		2,705		577		3,282	
Goodwill and other assets		259		100		359	
Total assets	\$	3,748	\$	891	\$	4,639	
Deferred revenue and other liabilities	\$	218	\$	(8)	\$	210	
Current & long-term debt (4)		2,167		-		2,167	
Non-controlling interest		-		1,752		1,752	
Capital (deficit)		1,363		(853)		510	
Total liabilities and deficit	\$	3,748	\$	891	\$	4,639	

<sup>(1)</sup> Includes intercompany eliminations and reclassifications.

<sup>(2)</sup> For complete balance sheets, see the Cheniere Energy, Inc., Cheniere Energy Partners, L.P and Sabine Pass LNG, L.P. Annual Report on Form 10-K for the year ended December 31, 2012, filed with the SEC on February 22, 2013 and each as amended by Amendment No. 1 on Form 10-K/A filed with the SEC on March 1, 2013.

<sup>(3)</sup> Restricted cash includes debt service reserves as required per Sabine Pass LNG indentures. Cash is presented as restricted at the consolidated level.

<sup>(4)</sup> Includes related parties.











## **Investor Relations Contacts:**

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