# CODEXIS®

We engineer **enzymes** to improve health... of people and the planet

Q1 2021 Results

May 6, 2021

# **Forward Looking Statements**

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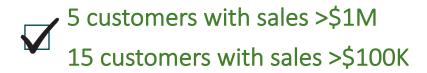
#### Growth Drivers Continue to Accelerate

### Strong Q1'21 Results









### **Executing on Growth Opportunities**



Sustainable Manufacturing: Exciting late clinical stage enzyme installations adding to solid commercial products base



Life Sciences: Accelerating adoption for RNA and DNA polymerases, plus growth in customer-funded partnerships

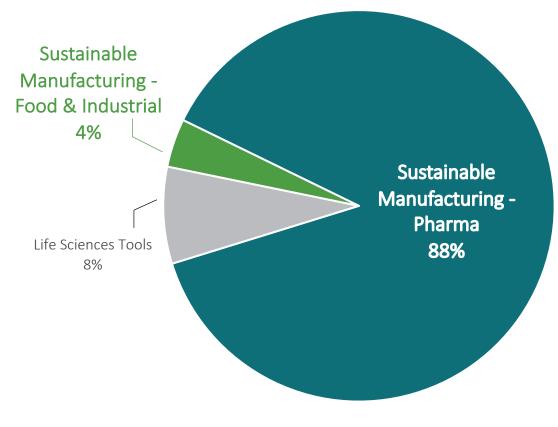


Biotherapeutics: Pipeline advancing; second program expected to reach clinic stage later in 2021



## Sustainable Manufacturing: Solid, Growing Base with Expanding Margins

#### % Total 2020 Performance Enzymes Revenue



\$48 Million - 2020 Performance Enzymes Revenue

#### CODEXIS®

#### Islatravir, antiviral drug candidate



- Converted 16-step process into 3-step process
- Higher yield and capital efficiency for Merck
- >\$1M product sales in Q1'21, enabling Merck's clinical stage manufacturing campaign

#### Novel enzymes for manufacture of COVID-19 Antivirals

- Two candidates moving rapidly through clinical development with a goal of fast-tracked regulatory submissions
- Codexis enzymes currently key to synthesis of both customers' candidates

# Life Science Tools: High Growth

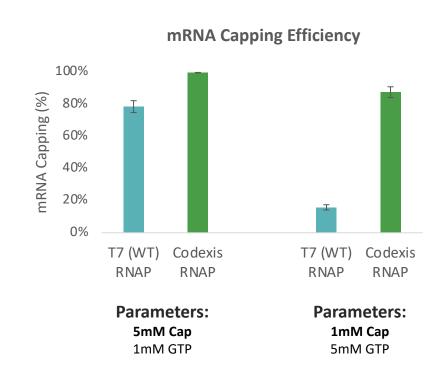
#### Strong Progress in Q1'21

- Initial sales of Codex® HiCap RNA polymerase to multiple customers; under testing with mRNA manufacturers
- Dozens of potential customers trialing Codex®
  HiFi DNA polymerase for use with current and
  future NGS kits
- Record new customer-partnered R&D programs
- Excellent progress towards commercialization the DNA synthesis enzyme in partnership with Molecular Assemblies

## CODENIS

#### Codex® HiCap RNA polymerase

- Significantly higher capping efficiency w/much lower 5' cap concentration
- Decreased unwanted double-stranded RNA synthesis
- All key attributes of wild-type RNA polymerase maintained or improved



# Biotherapeutics: Rapid Pipeline Expansion and Validation

ſ			Preclinical		Clinical
# of Program	Discovery		Research	 IND Enabling	Phase I
2016	1		1		
2018	4		1	1	
2020	8		2	1	1
By End 2021		10+		1+	2



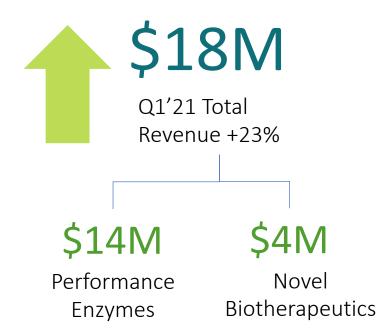
Partnership to discover optimized transgenes for Takeda's gene therapies for Fabry and Pompe Diseases, plus an undisclosed blood factor deficiency

#### Advancing Lead Candidates for Pompe Disease

- Overcoming wild type  $\alpha$ -glucosidase (GAA) limitations
- Nine rounds of CodeEvolver® enzyme engineering performed to date; assessed >19,000 GAA variants
- Improvements demonstrated preclinically to date:
  - Enzyme stability at target pH to enable enhanced half life
  - o Higher time-dependent uptake into hard to access cells
  - 40% fewer predicted T cell epitopes to enable reduced immunogenicity risk
- Presented by Dr. Rachel Botham, World LSD, Feb 11, 2021



## Strong Q1 2021 Results





Q1'21 Product Revenue +100%



59%

Gross Product Margin vs. 50% in Q1'20



\$140M

Cash Available for Growth. No Debt



\$12M

R&D Expense

\$11M

SG&A Expense

\$(9)M

Net Loss



# Reiterating 2021 Guidance

\$82-85M

Total Revenue



\$36-39M

**Product Revenue** 



54-58%

**Product Gross Margin** 





## **Executing 2021 Corporate Goals and Catalysts**

■ Enzymes for Phase 2 / 3 pharma processes commercialize into new recurring product revenues Sustainable ☐ Continue widening pharma adoption and advancing clients to new CodeEvolver® platform deals Manufacturing □ \$M+ food enzymes revenues from Tate & Lyle's recently commercialized sweeteners ☐ Broaden into other food and industrial applications ☐ \$M+ product sales from recently commercialized Codex® DNA and RNA polymerases ☐ Launch reverse transcriptase Life Science Tools ☐ Complete DNA synthesis enzyme engineering to enable 2022 launch ☐ Additional new product development and SynBio Innovation Accelerator announcements ☐ Initiate clinical development of CDX-7108 for GI Disorder ☐ Preclinical proof-of-concept data generation for CDXS wholly owned pipeline assets Biotherapeutics ☐ Deliver on strategic partnerships with Nestlé Health Science and Takeda ■ Expand pipeline of oral biologic and gene therapy candidates

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