Reconciliation of GAAP to Non-GAAP Measures For the Three and Six Months Ended June 30, 2011 and 2010 (unaudited, in thousands)

| (unaudited | | |
|--|---|--|
| | Three Months Ended June 30, | Six Months Ended June 30, |
| | 2011 2010 | 2011 2010 |
| Total revenue: | \$ 61,635 \$ 44,809 | \$ 119,183 \$ 86,187 |
| Acquisition-related deferred revenue adjustment Non-GAAP total revenue | 244 \$ 61.879 \$ 44.809 | 244 \$ 119.427 \$ 86.187 |
| | Three Months Ended | Six Months Ended |
| | June 30, | June 30, |
| Adjusted Gross Profit: | | 2011 2010 |
| Gross profit Acquisition-related deferred revenue adjustment | \$ 35,825 \$ 26,275 244 | \$ 68,690 \$ 49,795 244 |
| Depreciation Amortization of intangible assets | 1,519 1,347 2,231 1,520 | 3,009 2,619 4,407 2,985 |
| Stock-based compensation expense | 312 144 | 610 267 |
| Adjusted gross profit | \$ 40,131 \$ 29,286 | \$ 76,960 \$ 55,666 |
| Adjusted gross profit | 64.9% 65.4% | 64.4% 64.6% |
| | Three Months Ended | Six Months Ended |
| | June 30, 2011 2010 | June 30, 2011 2010 |
| Adjusted EBITDA: Net income (loss) | \$ 282 \$ 164 | \$ (366) \$ (39) |
| Acquisition-related deferred revenue adjustment Depreciation, asset impairment and loss on sale of asset | 244 - 2.750 2.595 | 244 - 5,874 5,051 |
| Amortization of intangible assets Interest expense, net | 4,491 2,282 732 1,472 | 8,537 4,496 1,515 2,936 |
| Income tax expense (benefit) | 190 95 | (349) (23) |
| Litigation-related expense Stock-based compensation expense | 36 - 4,969 1,292 | 356 - 9,822 2,386 |
| Acquisition-related expense Adjusted EBITDA | 44 68 \$ 13,738 \$ 7,968 | 230 392 \$ 25,863 \$ 15,199 |
| | | |
| Adjusted EBITDA Margin | 22.2% 17.8% | 21.7% 17.6% |
| | Three Months Ended June 30, | Six Months Ended June 30, |
| Non-GAAP Total Product Development: | 2011 2010 | 2011 2010 |
| Product Development | \$ 10,537 \$ 8,989 | \$ 20,853 \$ 17,304 |
| Less: Stock-based compensation expense Non-GAAP Total Product Development: | 1,105 530 \$ 9,432 \$ 8,459 | 2,085 1,037 \$ 18,768 \$ 16,267 |
| Non-GAAP Total Product Development as % of Revenue: | 15.2% 18.9% | 15.7% 18.9% |
| | | 15.7% 16.9% |
| For the Three and Six Month | P to Non-GAAP Measures s Ended June 30, 2011 and 2010 | |
| (unaudited | in thousands) | |
| | Three Months Ended June 30. | Six Months Ended June 30, |
| | 2011 2010 | 2011 2010 |
| Non-GAAP Total Sales and Marketing: Sales and Marketing | \$ 14,510 \$ 8,825 | \$ 27,304 \$ 16,365 |
| Less: Amortization of intangible assets Stock-based compensation expense | 2,260 762 2,627 176 | 4,130 1,511 5,360 340 |
| Non-GAAP Total Sales and Marketing: | \$ 9,623 \$ 7,887 | \$ 17,814 \$ 14,514 |
| Non-GAAP Total Sales and Marketing as % of Revenue: | 15.6% 17.6% | 14.9% 16.8% |
| | Three Months Ended | Six Months Ended |
| | June 30, 2011 2010 | June 30, 2011 2010 |
| Non-GAAP Total General and Administrative: | | |
| General and Administrative Less: Acquisition-related expense | \$ 9,574 \$ 6,739 44 68 | \$ 19,350 \$ 13,261 230 392 |
| Stock-based compensation expense Litigation related expense | 925 442 | 1,767 742 |
| | | \$ 16.997 \$ 12.127 |
| Non-GAAP Total General and Administrative: | \$ 8,569 \$ 6,229 | \$ 10,557 \$ 12,127 |
| Non-GAAP Total General and Administrative: Non-GAAP Total General and Administrative as % of Revenue: | <u>\$ 8,569</u> <u>\$ 6,229</u> 13.8% 13.9% | 14.2% 14.1% |
| | 13.8% 13.9% | 14.2% 14.1% |
| | 13.8% 13.9% Three Months Ended June 30, | 14.2% 14.1% Six Months Ended June 30, |
| Non-GAAP Total General and Administrative as % of Revenue: | 13.8% 13.9% Three Months Ended June 30, 2011 2010 | 14.2% 14.1% Six Months Ended June 30, 2011 2010 |
| Non-GAAP Total General and Administrative as % of Revenue: Non-GAAP Total Operating Expenses: Operating Expenses Less: Amorgano of Intanoble assets | 13.8% 13.9% Three Months Ended June 30, 2011 2010 \$ 34,621 \$ 24,553 2,260 762 | 14.2% 14.1% Six Months Ended June 30, 2011 2010 \$ 67,507 \$ 46,930 4,130 1,511 |
| Non-GAAP Total General and Administrative as % of Revenue: Non-GAAP Total Operating Expenses: Operating Expenses Loss Acquisition-related expense | 13.8% 13.9% Three Months Ended June 30, 2011 2010 \$ 34,621 \$ 24,553 | 14.2% 14.1% Six Months Ended June 30, 2011 2010 \$ 67.507 \$ 46.930 |
| Non-GAAP Total General and Administrative as % of Revenue: Non-GAAP Total Operating Expenses: Operating Expenses Lass: Annotation of intangble assets Adjusticut-related expense Lingain or related expense | 13.8% 13.9% Three Months Ended June 30, 2011 2010 \$ 34.621 \$ 24.553 2.260 765 4.657 1,148 36 | 14.2% 14.1% Six Months Ended June 30, 2010 2011 2010 \$ 67,507 46,930 4,130 1,511 203 392 9,212 2,119 356 |
| Non-GAAP Total General and Administrative as % of Revenue: Non-GAAP Total Operating Expenses: Operating Expenses Less: Annoulisation of intangble assets Acquisition-related acpoints Display the operating Expenses: Non-GAAP Total Operating Expenses: | 13.8% 13.9% Three Months Ended June 30, 2011 2011 210 34,621 \$ 24,553 467 762 467 762 36 1,148 36 22,575 | 14.2% 14.1% Six Months Ended June 30, 2011 2010 \$ 67:507 \$ 46:930 4_130 1.511 202 392 9.52 2.111 5 53:579 \$ 42:906 |
| Non-GAAP Total General and Administrative as % of Revenue: Non-GAAP Total Operating Expenses: Operating Expenses Less: Annotation of intangble assets Adjuitton-related expense Lingtion related expense Lingtion related expense | 13.8% 13.9% Three Months Ended June 30, 2010 2010 2010 \$ 34,621 24,653 2.600 762 4.657 1,144 5 27,624 5 27,624 5 27,624 5 27,624 5 27,624 44.5% 50.4% | 14.2% 14.1% Six Months Ended June 30, 2010 2011 2010 \$ 67,507 \$ 46,930 4,130 1.5/11 230 392 9,212 2.119 36 5.5/77 \$ 42,900 44,9% 49.8% |
| Non-GAAP Total General and Administrative as % of Revenue: Non-GAAP Total Operating Expenses: Operating Expenses Less: Annoulisation of intangble assets Acquisition-related acpoints Display the operating Expenses: Non-GAAP Total Operating Expenses: | 13.8% 13.9% Three Months Ended June 30. 2010 2010 \$ 2010 2010 \$ 2010 2010 \$ 2010 2010 \$ 2010 2010 \$ 2010 2010 \$ 2010 2010 \$ 2010 2010 \$ 2010 2010 \$ 2010 700 \$ 2010 700 \$ 2010 700 \$ 2010 700 \$ 2010 700 \$ 2000 700 \$ 2000 700 \$ 2000 700 \$ 2000 700 \$ 2000 700 \$ 2000 700 \$ 2000 700 \$ 2000 700 \$ 2000 700 \$ 2000 700 \$ 2000 700 \$ 2000 700 \$ 2000 700 \$ 2000 700 \$ 2000 700 \$ 2000 | 14.2% 14.1% Six Monthe Ended June 30, 2011 2010 2013 2010 \$ 67.507 \$ 46.30 4_130 1.512 9.212 2.119 366 2.4200 4.9% 49.8% Six Monthe Ended 49.8% |
| Non-GAAP Total Operating Expenses: Operating Expenses Less: Amorization of intangible assets Acquisition-related acpoints Block-based compensation represe Suck-based compensation represe Non-GAAP Total Operating Expenses: Non-GAAP Total Operating Expenses as % of Revenue: | 13.8% 13.9% Three Months Ended June 30, 2010 2010 2010 \$ 34,621 24,653 2.600 762 4.657 1,144 5 27,624 5 27,624 5 27,624 5 27,624 5 27,624 44.5% 50.4% | 14.2% 14.1% Six Months Ended June 30, 2010 2011 2010 \$ 67,507 \$ 46,930 4,130 1.511 230 392 9,212 2,119 356 53.577 \$ 42,903 44,9% 49.8% |
| Non-GAAP Total General and Administrative as % of Revenue: Non-GAAP Total Operating Expenses: Operating Expenses Less: Anoculation of intangible assets Acquisition-related expenses Suck-abad compensation expense Lagiation related expenses: Non-GAAP Total Operating Expenses as % of Revenue: Non-GAAP Total Operating Expenses as % of Revenue: | 13.8% 13.9% Three Months Ended Join 30, 2011 2010 \$ 34,621 \$ 24,653 2,600 782 4,64 68 4,455 1,144 \$ 27,624 \$ 22,575 44.6% \$ 50,4% Three Months Ended Joint 30, 2011 2011 2011 2010 \$ 1,204 \$ 1,224 | 14.2% 14.1% Six Months Ended June 30, 2010 2011 2010 \$ 67.507 \$ 46.930 46.930 4.130 1 1.511 230 2 2.119 \$ 53579 \$ 42.908 44.5% 44.5% 40.8% Six Months Ended June 30, 2011 2.041 2011 2.086 \$ 1,163 \$ 2.865 |
| Non-GAAP Total General and Administrative as % of Revenue: Non-GAAP Total Operating Expenses: Operating Expenses Lass: Anotoxidian elabel operating Stock-based componistion expenses Liggiano related expenses Non-GAAP Total Operating Expenses: Non-GAAP Total Operating Expenses as % of Revenue: Non-GAAP Total Operating Expenses as % of Revenue: Non-GAAP Total Operating Expenses as % of Revenue: Operating income: Operating income: Operating income: | 13.8% 13.9% Three Monthe Ended 2010 2011 2210 3.4,821 2.240 2.201 2.240 3.2,24 86 4.657 1.148 5 2.7,624 44.6% 50.4% Three Monthe Ended 2.610 2011 2.010 | 14.2% 14.1% Six Monthe Ended 2011 2010 \$ 67,507 \$ 46,307 \$ 000 1.531 \$ 366 - \$ 355,579 \$ 42,908 \$ 44,9% 49,8% \$ Six Monthe Ended June 30, \$ 2011 2010 |
| Non-GAAP Total General and Administrative as % of Revenue: Non-GAAP Total Operating Expenses: Operating Expenses Less: Annotation of intangble assets Acquisition-reliated approximation of the second Display of the second operating expenses: Non-GAAP Total Operating Expenses: Non-GAAP Total Operating Expenses: Non-GAAP Total Operating Expenses as % of Revenue: Non-GAAP Total Operating Expenses as % of Revenue: Non-GAAP Total Operating Expenses as % of Revenue: Non-GAAP Total Operating Income: Operating income Acquisition-reliated operator foreton adjustment Acquisition-reliated operator foreton adjustment Stock-based compensation segments | 13.8% 13.8% Three Months Ended 2010 2010 \$ 2011 2010 \$ 2010 2010 \$ 2010 2010 \$ 2010 2010 \$ 2010 2010 \$ 2010 702 \$ 4,651 11.68 \$ 2016 702 \$ 4,657 11.68 \$ 2016 \$ 20.2575 44.8% 50.4% Three Monthe Ended 2010 \$ 2011 2010 \$ 2012 2014 \$ 2014 \$ 1.722 4.484 \$ 2.499 4.969 1.722 4.969 1.232 | 14.2% 14.1% Six Months Ended 2011 2010 \$ 67.507 \$ 46.930 4.130 1.511 220 383 9.012 2.119 \$ 53.579 \$ 42.908 4.3% 4.9% Six Months Ended June 30. 201 2010 \$ 1.183 2.865 2.537 \$ 2.436 9.822 2.366 |
| Non-GAAP Total General and Administrative as % of Revenue: Non-GAAP Total Operating Expenses: Operating Expenses Less: Annotation of intrangble assets Acquisition-related acportune Distribution of the apple assets Non-GAAP Total Operating Expenses: Non-GAAP Total Operating Expenses: Non-GAAP Total Operating Expenses as % of Revenue: Non-GAAP Total Operating Expenses as % | 13.8% 13.8% Three Months Ended 2010 2011 2010 \$ 24,653 2.600 762 4.67 1,114 \$ 27,624 \$ 22,575 44.6% 50.4% Three Months Ended June 30, 2011 \$ 2012 2014 \$ 1,722 244 \$ 2011 \$ 2012 2,232 4,659 1,222 4,659 1,282 4,659 1,282 4,659 1,282 4,659 1,282 4,659 1,282 4,659 1,282 4,659 1,282 4,659 1,282 4,65 1,485 | 14.2% 14.1% Six Months Ended June 30, 2011 2010 \$ 67.507 \$ 46.930 4,130 1.511 202 2011 \$ 53.579 \$ 42.906 4.15% KMonths Ended June 30, 2011 \$ 53.579 \$ 42.906 2011 2010 \$ 2011 2010 \$ 2011 2010 2011 2010 2011 2010 2011 2010 2011 2010 2012 2011 2013 2010 2014 2010 2015 1.163 2016 2.065 2103 2.065 2204 2.382 3056 .392 |
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| Non-GAAP Total General and Administrative as % of Revenue: Non-GAAP Total Operating Expenses: Operating Expenses Less: Annotation of intangble assets Acquisition-related acportance Display of the Comparison of the Comparison Non-GAAP Total Operating Expenses: Non-GAAP Total Operating Expenses as % of Revenue: Non-GAAP To | 13.8% 13.8% Three Months Ended 2010 2011 2010 \$ 24,653 2.600 762 4.67 1,114 \$ 27,624 \$ 22,575 44.6% 50.4% Three Months Ended June 30, 2011 \$ 2012 2014 \$ 1,722 244 \$ 2011 \$ 2012 2,232 4,659 1,222 4,659 1,282 4,659 1,282 4,659 1,282 4,659 1,282 4,659 1,282 4,659 1,282 4,659 1,282 4,659 1,282 4,65 1,485 | 14.2% 14.1% Six Months Ended June 30, June 30, 2010 \$ 67:507 \$ 46:930 4,130 1.511 230 392 9.65 2,111 \$ 53:579 \$ 42:906 4.3% \$ 48.8% Six Months Ended June 30, 2011 2010 2011 2010 244 2.065 244 8.557 230 2382 3056 .201 |
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| Non-GAAP Total General and Administrative as % of Revenue: Non-GAAP Total Operating Expenses: Liss: Anotation of interaptions expenses Stock-based compensation expenses Stock-based compensation expenses Based on the stock of the stock of the stock of the stock Non-GAAP Total Operating Expenses: Non-GAAP Total Operating Expenses as % of Revenue: Non-GAAP Total Operating Expenses as % of Revenue: Non-GAAP Total Operating Expenses as % of Revenue: Non-GAAP Total Operating Expenses Stock-based compensation expenses Adjustor-related depend evenue adjustment Amotization of interaptic aspenses Non-GAAP operating mangin Non-GAAP operating mangin Non-GAAP operating mangin Non-GAAP predictions the stock of the stock of the stock Stock-based compensition expenses Adjustor-related depende stock Stock-based compensition expenses Adjustor-related depende stock Stock-based compensition expenses Adjustor-related depende stock Non-GAAP net income stack Non-GAAP net incom | 13.8% 13.9% 13.8% 13.9% Three Monthe Ended Jone 30. 2010 \$ \$ 2010 \$ 24.653 2.664 7.66 4.657 1.148 \$ 27.622 \$ 2.010 \$ 2.2675 4.657 1.48 \$ 3.00 \$ 2.2675 4.657 1.48 \$ 2.011 2.010 \$ 2.01 2.010 \$ 4.46 \$ 5.044 1.204 \$ 1.722 4.661 1.222 4.66 5 10.088 \$ \$ 5.364 7.038 12.04 \$ 1.722 4.66 \$ 5.364 1.204 7.038 12.04 \$ 2.22 4.66 \$ 2.22 4.64 2.011 2.201 2.21 2.44 6.69 1.224 <td>14.2% 14.1% Six Monthe Ended June 30, 2011 2010 \$ 67:507 \$ 46:330 4.1% 1.512 9.212 2.19 35.6 2.119 35.6 2.12 4.9% 49.8% Six Monthe Ended June 30, 2.210 \$ 1.183 \$ 2.655 2.44.9% 4.98% Six Monthe Ended June 30, 2.210 \$ 1.183 \$ 2.665 2.45 3.0372 \$ 200.372 \$ 10.139 17.1% 11.8% Six Monthe Ended June 30, 2.210 \$ 2.036 3.239 36.5 3.239 17.1% 11.8% Six Monthe Ended June 30, 2.211 \$ 2.016 \$ (39) \$ 2.211 \$ 2.365 \$ 2.335 3.32 336 - 2.214 \$ 6.47 7.274 \$ 115.54 7.274 \$ (633) 2.210 \$ 11.3.21 \$ 4.327</td> | 14.2% 14.1% Six Monthe Ended June 30, 2011 2010 \$ 67:507 \$ 46:330 4.1% 1.512 9.212 2.19 35.6 2.119 35.6 2.12 4.9% 49.8% Six Monthe Ended June 30, 2.210 \$ 1.183 \$ 2.655 2.44.9% 4.98% Six Monthe Ended June 30, 2.210 \$ 1.183 \$ 2.665 2.45 3.0372 \$ 200.372 \$ 10.139 17.1% 11.8% Six Monthe Ended June 30, 2.210 \$ 2.036 3.239 36.5 3.239 17.1% 11.8% Six Monthe Ended June 30, 2.211 \$ 2.016 \$ (39) \$ 2.211 \$ 2.365 \$ 2.335 3.32 336 - 2.214 \$ 6.47 7.274 \$ 115.54 7.274 \$ (633) 2.210 \$ 11.3.21 \$ 4.327 |
| Non-GAAP Total General and Administrative as % of Revenue: Non-GAAP Total Generaling Expenses: Description related operation Stock-based compensation expenses Stock-based compensation expenses Non-GAAP Total Operating Expenses: Non-GAAP Total Operating Expenses as % of Revenue: Non-GAAP Total Operating Expenses as % of Revenue: Non-GAAP Operating Income: Operating Income Acquisition-related depred revenue adjustment Acquisition-related depred revenue adjustment Acquisition of Intargible assets Stock-Based compensation expenses Based on editors (S) Non-GAAP operating Income Stock-Based depred revenue adjustment Acquisition of Intargible assets Stock-Based operation Based on editors (S) Non-GAAP net Income persons SubckBased adversed revenue adjustment Acquisition-related adversed revenue adjustment Non-GAAP net Income persons Acquisition-related adversed revenue adjustment adversed adversed Non-GAAP net Income related related tells the association- Sociation-related adversed relater adversed adve | 13.8% 13.8% Three Monte Ended Jume 30, 2011 2010 2 2011 2010 3 2210 2010 2 2011 2010 2 2011 2010 2 2010 2012 2 2010 2012 2 2010 2012 4 65 3 2 2210 2010 2 1204 \$ 2 1204 \$ 2 1204 \$ 2 1204 \$ 2 1204 \$ 2 1204 \$ 4 66 3 5 10.088 \$ 3 5.344 120% Pto Non-GAP Mesures \$ 4 4 6 3 5.344 1282 4,010 \$ 2010 \$ 2.0212 2.0202 2 <t< td=""><td>14.2% 14.1% Six Monthe Ended 2011 2010 3 67.57 5 46.200 4 150 1.511 3.66 42.000 1.521 3.66 42.000 5 42.000 4.4.9% 48.8% 58.16 64.200 4.4.9% 4.8.8% 58.16 64.200 2.012 2.119 3.66 42.000 4.4.9% 4.8.8% 48.8% 3.66 42.000 2.011 2.010 5 2.017 2.010 2.017 2.010 5 2.018 2.0212 2.386 3.62 2.032 2.366 3.030 392 3.66 7.224 4.406 9.221 2.386 3.62 3.62 2.0132 1.13.1% 2.010 5 2.016 2.036 2.236 3.232 3.236 3.365 7.274 4.408 3.22 3.232 3.236 3.22</td></t<> | 14.2% 14.1% Six Monthe Ended 2011 2010 3 67.57 5 46.200 4 150 1.511 3.66 42.000 1.521 3.66 42.000 5 42.000 4.4.9% 48.8% 58.16 64.200 4.4.9% 4.8.8% 58.16 64.200 2.012 2.119 3.66 42.000 4.4.9% 4.8.8% 48.8% 3.66 42.000 2.011 2.010 5 2.017 2.010 2.017 2.010 5 2.018 2.0212 2.386 3.62 2.032 2.366 3.030 392 3.66 7.224 4.406 9.221 2.386 3.62 3.62 2.0132 1.13.1% 2.010 5 2.016 2.036 2.236 3.232 3.236 3.365 7.274 4.408 3.22 3.232 3.236 3.22 |
| Non-GAAP Total General and Administrative as % of Revenue: Non-GAAP Total Generaling Expenses: Description related operation Stock-based compensation expenses Stock-based compensation expenses Non-GAAP Total Operating Expenses: Non-GAAP Total Operating Expenses as % of Revenue: Non-GAAP Total Operating Expenses as % of Revenue: Non-GAAP Operating Income: Operating Income Acquisition-related depred revenue adjustment Acquisition-related depred revenue adjustment Acquisition of Intargible assets Stock-Based compensation expenses Based on editors (S) Non-GAAP operating Income Stock-Based depred revenue adjustment Acquisition of Intargible assets Stock-Based operation Based on editors (S) Non-GAAP net Income persons SubckBased adversed revenue adjustment Acquisition-related adversed revenue adjustment Non-GAAP net Income persons Acquisition-related adversed revenue adjustment adversed adversed Non-GAAP net Income related related tells the association- Sociation-related adversed relater adversed adve | 13.8% 13.9% 13.8% 13.9% 2011 2010 \$ 2010 2010 \$ 2010 2010 \$ 2010 2010 \$ 2010 2010 \$ 2010 2010 \$ 2010 2010 \$ 2010 762 \$ 2010 762 \$ 2010 762 \$ 2010 762 \$ 2010 762 \$ 2010 762 \$ 2010 762 \$ 2010 762 \$ 2010 762 \$ 2010 762 \$ 2010 762 \$ 2010 762 \$ 2010 762 \$ 2010 764 \$ 2010 764 \$ 2010 764 \$ 2010 72.012 \$ 2010 72.012 \$ 2011 2010 \$ 2012 71.012 \$ 2012 71.012 \$ 2012 20114 \$ 2012 | 14.2% 14.1% Six Monthe Ended June 30, 2011 2010 \$ 67,500 \$ 46,931 4,200 \$ 1,921 9,312 2,119 36,62 2,119 36,62 2,112 31,63 2,212 2,355,750 5,42,300 44,9% 42,98% Six Monthe Ended June 30, 2,219 \$ 2,2352 2,2352 356,5 2,013 9,222 2,356 2,2352 5,013 17,1% 11,8% Six Monthe Ended June 30, 2010 \$ 20,325,5 10,339 17,1% 11,8% Six Monthe Ended June 30, 320 20,52,2,2,50,11 2010 \$ 10,354 7,274 9,8537 4,486 9,8537 4,486 9,8537 4,486 9,8537 4,486 9,8537 4,486 9,8537 4,486 9,8537 4,486 9,8537 |

 June 30,
 June 30,

 June 30,
 June 30,
 June 30,

 Annualized on demand preserve per average on demand unit:
 \$ 77.03
 \$ 40.089
 \$ 100.976
 \$ 77.28

 Anguilation-stellad definerd revenue adjustment
 \$ 47.284
 \$ 77.285
 \$ 40.089
 \$ 110.220
 \$ 77.295

 Ending on demand units
 6.381
 \$ 5.056
 6.381
 \$ 2.066
 \$ 4.195
 \$ 77.295

 Average on demand units
 6.381
 \$ 5.056
 6.191
 4.089
 \$ 31.020
 \$ 77.295

 Annualized on demand revenue per average on demand unit
 \$ 36.54
 \$ 31.70
 \$ 35.81
 \$ 31.58

 Annualized on demand revenue⁽¹⁾
 \$ 233.162
 \$ 165.030
 \$ 10.200
 \$ 31.285

S 233,162
 S 165,030
 This metric represents managements estimate for the current annual run-rate value of on demand customer relationships. This metric
is calculated by multiplying ending on demand units times annualized on demand revenue per average on demand unit for the periods
presented.