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Quantum GO Now Available to Provide a Subscription Model to Meet Customers' Growing Data Management Needs and Budgetary Objectives

SAN JOSE, Calif.--(BUSINESS WIRE)-- **Quantum® Corporation (NASDAQ: QMCO)**, the pioneer in end-to-end data management solutions designed for the AI era, today announced the availability of Quantum GO™, a subscription model to meet growing data demands and cost objectives.

This press release features multimedia. View the full release here:

<https://www.businesswire.com/news/home/20240501671744/en/>

Compared to traditional purchasing models, Quantum GO delivers low upfront payments with a subscription model and cloud-like pay-as-you-grow options (Graphic: Business Wire)

Organizations with large and growing data management requirements --

particularly as artificial intelligence (AI) and machine learning (ML) continue to drive massive data growth -- face the challenge of keeping up with those demands, often with limited budgets. Public cloud storage can generate high and unpredictable costs, and it can be difficult to estimate and purchase years of storage requirements in advance. Quantum GO offers customers the best of both worlds—a private cloud experience with a low initial entry point and low fixed monthly payment options for a true storage-as-a-service experience. As storage requirements increase, Quantum GO gives customers the added advantage of a simple 'pay-as-you-grow' subscription model.

Quantum GO is especially beneficial for customers who need long-term archiving, the ability to create massive data lakes for AI/ML, or who want to build private clouds where ActiveScale® object storage is an ideal fit. However, Quantum GO is available for most Quantum solutions. Each Quantum GO implementation is managed and monitored by Quantum Support.

Quantum GO is available in flexible durations, with either monthly, quarterly, or annual payments, and even options for deferred initial costs and payments to help customers secure the subscription that meets their needs.

Key benefits of Quantum GO include:

- **Public Cloud Experience in Customer's Data Center:**
Pay on a subscription model and enjoy a cloud-like support experience where the infrastructure is deployed and managed for you.
- **Remove Hidden Fees:**

Store and access data for optimal workflow without worrying about unpredictable egress or other access fees.

- **Security Your Way**

Gain better control and security over data – the solution is installed in the customer's data center or third-party data center as a secure private cloud solution.

- **Pay-As-You-Grow:**

Choose the length of term and initial commitment to get started, then pay as you grow for a true cloud-like experience.

- **Always Up to Date:**

Gain confidence that technology is up to date and always serviced with complete solution management and monitoring from Quantum Support.

"We are thrilled to offer Quantum GO, which provides our customers with seamless access to our end-to-end data management solutions," said Ross Fujii, chief customer officer at Quantum. "By offering flexible payment options, we aim to alleviate the financial burden associated with initial purchases, upgrading or expanding data management platforms, allowing businesses to focus on their core objectives."

Quantum GO will offer organizations a range of purchasing plans designed to align with their budgetary constraints and operational requirements. Whether businesses are looking to deploy on-premises storage solutions or embrace cloud-based storage architectures, they can now leverage the expertise and purchasing options of Quantum solutions to drive innovation in whatever stage they are in their digital transformation journey.

Quantum GO is available immediately. For more information, visit the [Quantum GO web page](#).

About Quantum

Quantum delivers end-to-end data management solutions designed for the AI era. With over four decades of experience, our data platform has allowed customers to extract the maximum value from their unique, unstructured data. From high-performance ingest that powers AI applications and demanding data-intensive workloads, to massive, durable data lakes to fuel AI models, Quantum delivers the most comprehensive and cost-efficient solutions. Leading organizations in life sciences, government, media and entertainment, research, and industrial technology trust Quantum with their most valuable asset – their data. Quantum is listed on Nasdaq (QMCO). For more information visit www.quantum.com.

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Forward-Looking Information

The information provided in this press release may include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These forward-looking statements are largely based on

our current expectations and projections about future events affecting our business. Such forward-looking statements include, in particular Quantum GO and our plans, objectives and intentions that are not historical facts generally.

These forward-looking statements may be identified by the use of terms and phrases such as “anticipates”, “believes”, “can”, “could”, “estimates”, “expects”, “forecasts”, “intends”, “may”, “plans”, “projects”, “targets”, “will”, and similar expressions or variations of these terms and similar phrases. Additionally, statements concerning future matters and other statements regarding matters that are not historical are forward-looking statements. Investors are cautioned that these forward-looking statements relate to future events or our future performance and are subject to business, economic, and other risks and uncertainties, both known and unknown, that may cause actual results, levels of activity, performance or achievements to be materially different from those expressed or implied by any forward-looking statements.

These forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those projected, including without limitation, the following: Quantum GO and the impact of these factors on our performance and outlook. See also other risks that are described in “Risk Factors” in our filings with the Securities and Exchange Commission (the SEC), including its Annual Report on Form 10-K filed with the SEC for the fiscal year ended March 31, 2023, and any subsequent reports filed with the SEC. We do not intend to update or alter these forward-looking statements, whether as a result of new information, future events or otherwise, except as required by applicable law or regulation.

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