

arbe

Radar Revolution. Delivered.

Q4 and FY 2025 Financial Results



Disclaimer

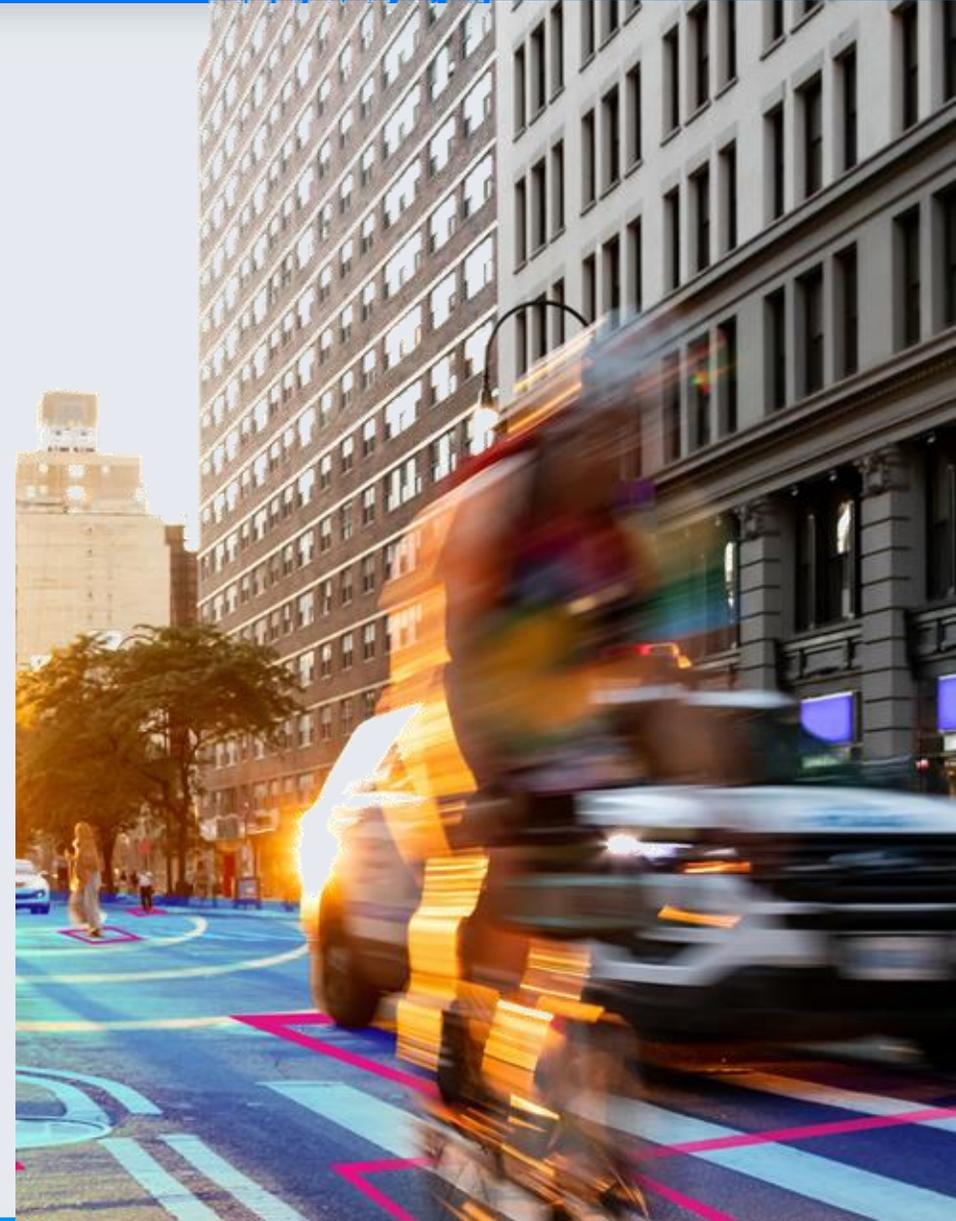
This Presentation contains “forward-looking statements” within the meaning of the Securities Act of 1933 and the Securities Exchange Act of 1934, both as amended by the Private Securities Litigation Reform Act of 1995. The words “expect,” “believe,” “estimate,” “intend,” “plan,” “anticipate,” “may,” “should,” “strategy,” “future,” “will,” “project,” “potential” and similar expressions indicate forward-looking statements. Forward-looking statements are predictions, projections and other statements about future events that are based on current expectations and assumptions and, as a result, are subject to risks and uncertainties. These risks and uncertainties include ; the effect on the Israeli economy generally and on Arbe’s business resulting from the terrorism and the hostilities in Israel and with its neighboring countries including the effects of the continuing war with Hamas in Gaza and any intensification of hostilities with others, including Iran and Hezbollah, and the effect of the call-up of a significant portion of its working population, including the Company’s employees; the effect of any potential boycott both of Israeli products and business and of stocks in Israeli companies; the effect of any downgrading of the Israeli economy, the ability of any Tier-1s and manufacturers who order our products to meet production schedules and to market its products as contemplated, and the effect of changes in the exchange rate between the US dollar and the Israeli shekel; and the risk and uncertainties described in “Cautionary Note Regarding Forward-Looking Statements,” “Item 3. Key Information – D. Risk Factors” and “Item 5. Operating and Financial Review and Prospects” in the Company’s Annual Report on Form 20-F for the year ended December 31, 2024, which was filed with the Securities and Exchange Commission (the “SEC”) on March 28, 2025, as well as other documents filed by Arbe with the SEC. Accordingly, you are cautioned not to place undue reliance on these forward-looking statements. Forward-looking statements relate only to the date they were made, and Arbe does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date they were made except as required by law or applicable regulation. Information contained on, or that can be accessed through, Arbe’s website or any other website or any social media is expressly not incorporated by reference into and is not a part of this presentation.

- **Broaden market reach:**
Expanding beyond automotive OEMs into markets such as the defense, robotaxi, robotruck, and off-road, with increased focus on China; revenue contribution expected starting 2026 while continuing Western OEM engagement.
- **New CEO appointed:**
Ram Machness becomes CEO Apr 1, 2026; co-founder Kobi Marenko shifts to President to drive long-term strategy, partnerships focusing on defense, and growth initiatives.
- **Stronger balance sheet:**
Arbe raised \$18.5M to fund working capital and corporate needs, supporting new-market entry and product advancement.
- **Higher efficiency:**
Implemented cost cuts delivering about 15% expense reduction, extending runway and aligning resources to priorities.

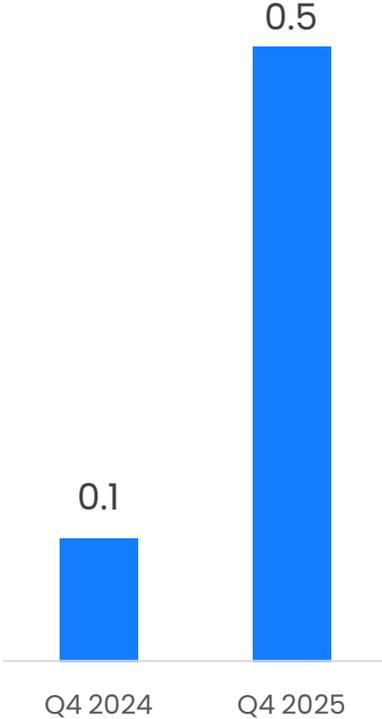


Ram Machness
Arbe's Appointed CEO

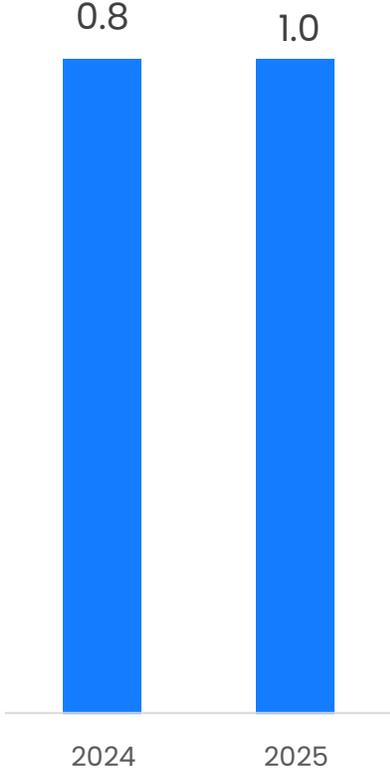
- **China OEM serial-production win:** Hirain LRR610, powered by Arbe's chipset, selected for L4 program; thousands of vehicles expected on market early 2027; chipset orders placed for 2026 delivery.
- **Strategic progress in the defense sector:** Sensrad placed chipset orders for Forterra's autonomous vehicle programs for DoW. Forterra equips the next generation of defense UGVs.
- **Homeland security partnerships:** Arbe is integrating chipset into leading suppliers' systems for defense forces, law enforcement, and perimeter security solutions.
- **Marine safety expansion:** Sensrad issued follow-on order for WATCHIT for collision prevention solutions that are now commercially available; announcing a first customer – the Azimut-Benetti Group.
- **Smart city/infrastructure:** Tianyi follow-on orders for 4D imaging radars; deliveries completed Dec 2025.
- **Robotaxi momentum:** Supporting radar system development across multiple global robotaxi projects, positioning for scale.
- **NVIDIA ecosystem:** Working to integrate Arbe radar into NVIDIA DRIVE Hyperion to accelerate production-ready L3 autonomy and OEM time-to-market.



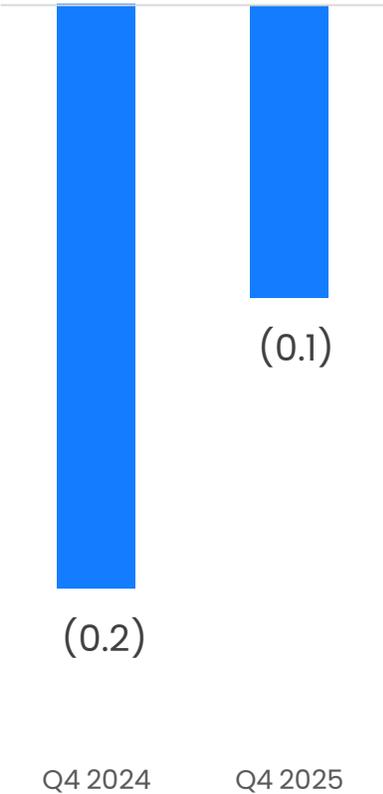
Q4 Revenue (\$M)



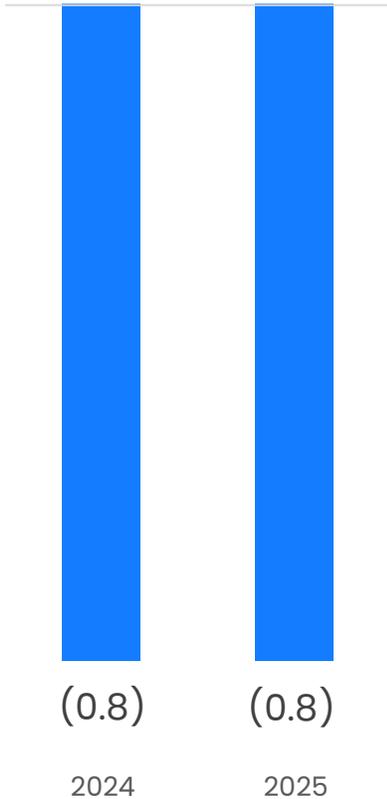
Yearly Revenue (\$M)



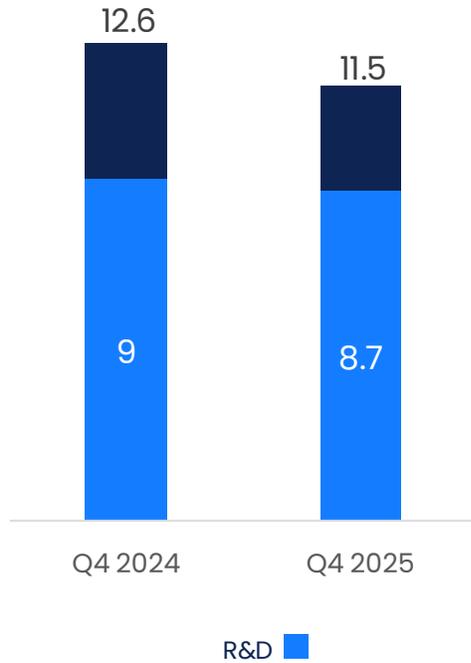
Q4 Gross Margin Loss (\$M)



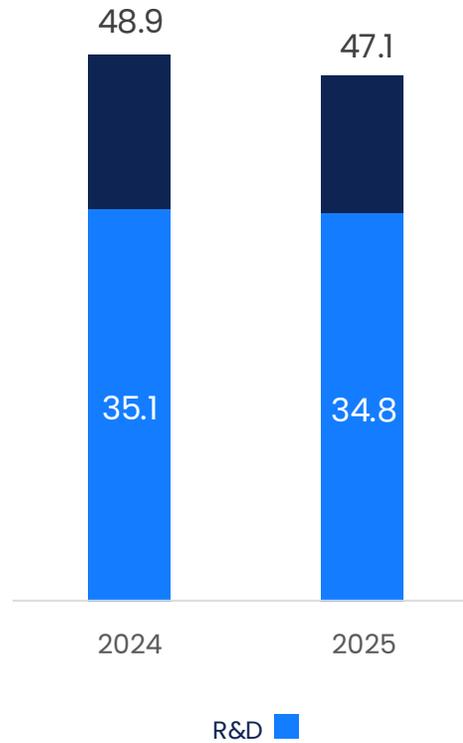
Yearly Gross Margin Loss (\$M)



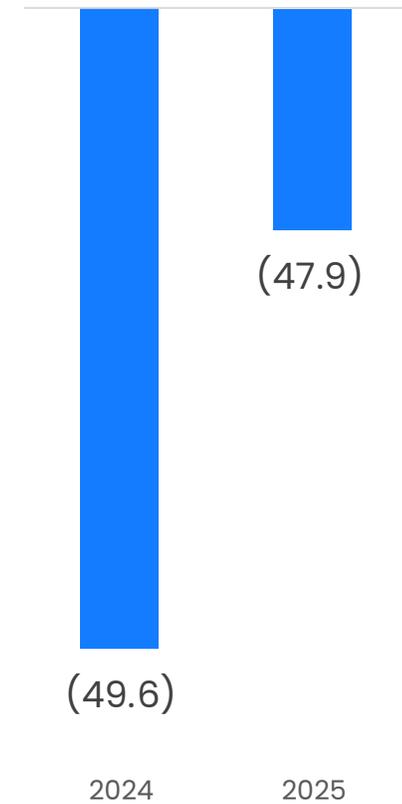
Q4 Operating Expenses (\$M)



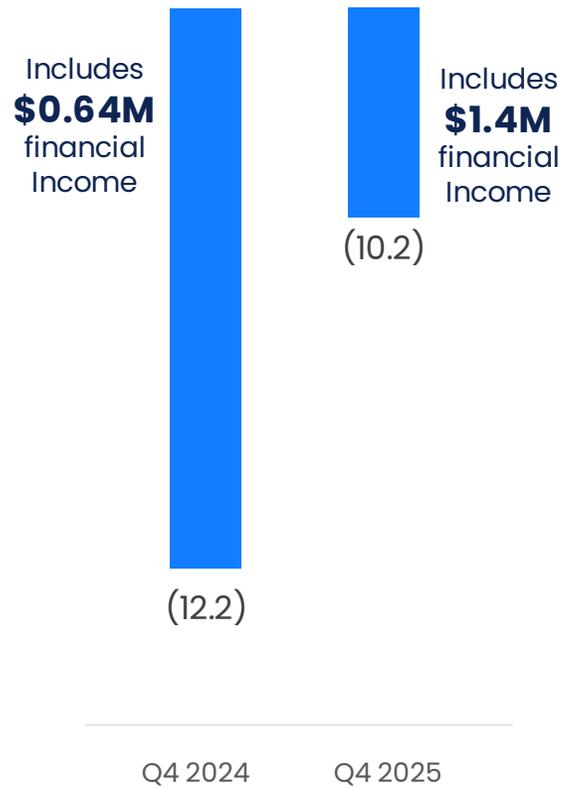
Operating Expenses (\$M)



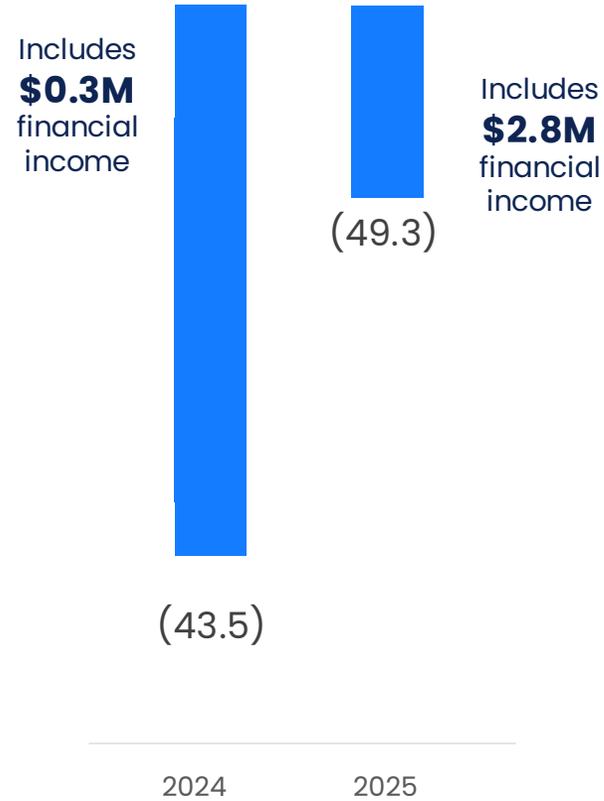
Operating Loss (\$M)



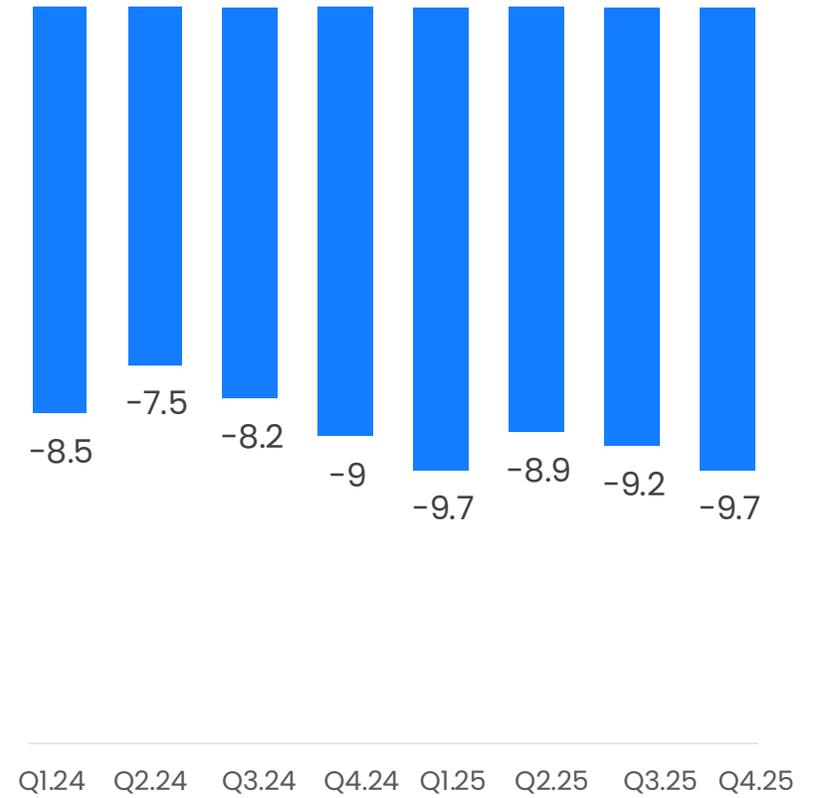
Q4 Net Loss (\$M)



Net Loss (\$M)



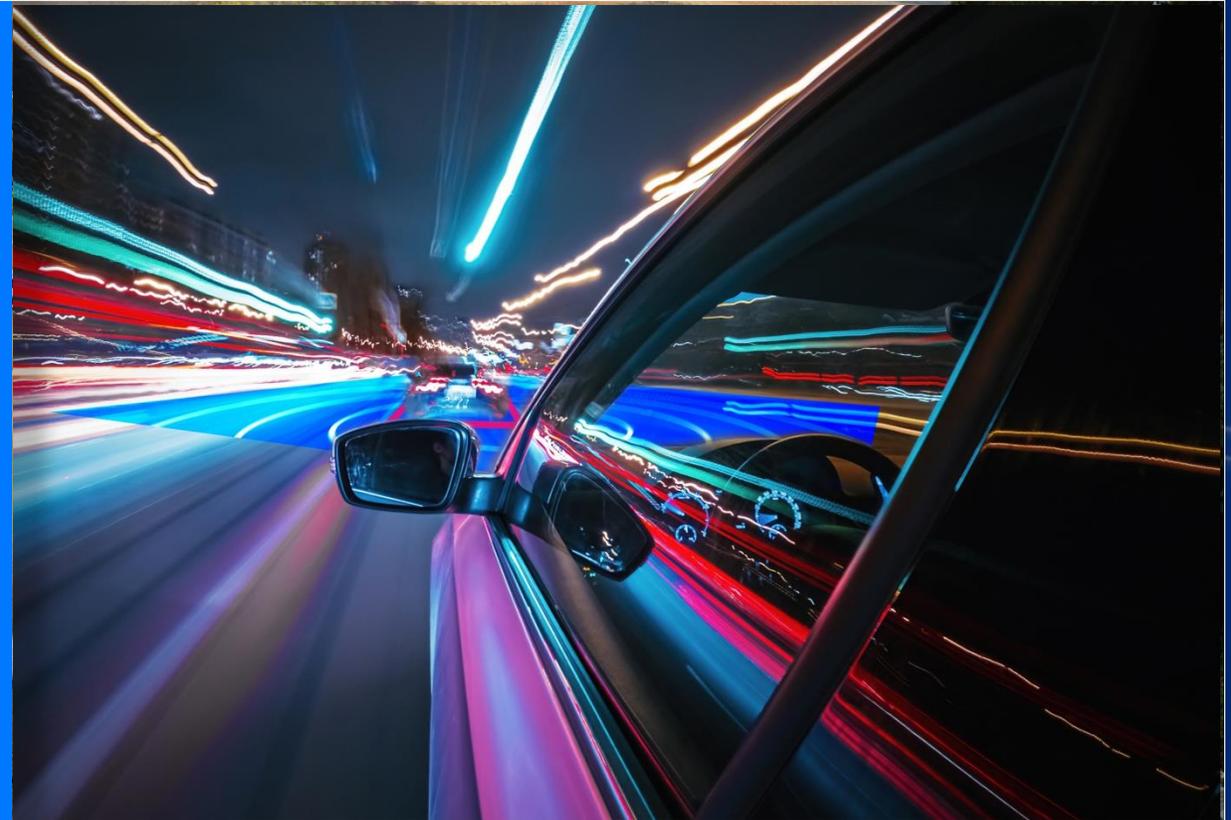
Adjusted EBITDA (\$M)*



* Adjusted EBITDA - a Non-GAAP measurement, which excludes expenses for non-cash share-based compensation and for non-recurring items.

\$45M

Cash and cash equivalents
& bank deposits



4-6 Revenues

(\$28M)-(\$31M)

Adjusted EBITDA*

* Adjusted EBITDA - a Non-GAAP measurement, which excludes expenses for non-cash share-based compensation and for non-recurring items.



Thank You

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