

# Avalon Energy Services and Ameresco Assist District of Columbia Department of General Services Realize Significant Reduction in their Natural Gas Spend

FRAMINGHAM, Mass. & WASHINGTON--(BUSINESS WIRE)-- Ameresco, Inc., a leading [energy efficiency](#) and [renewable energy](#) company and Avalon Energy Services LLC, the Mid-Atlantic region's leader in energy consulting, today announced that they successfully completed a second natural gas procurement process for the District of Columbia Department of General Services (DC DGS). Under its initial supply contract, DC DGS experienced an estimated 40 percent reduction in the price it pays for natural gas supply. This second round allowed the District of Columbia to avoid the extreme volatility in natural gas prices that occurred during this winter's heating season.

Sam Brooks, Associate Director of DC DGS and Director, Energy & Sustainability Division said, "The expertise and experience of the Ameresco and Avalon Energy Services team was crucial in helping us assess our needs and develop a thoughtful energy procurement strategy."

"Avalon Energy and Ameresco were great partners in this effort and we look forward to working together," added DC DGS Director Brian J. Hanlon.

"In this period of volatile energy prices, DC DGS took charge of its natural gas supply costs to a very favorable result," expressed Jim McDonnell, Chief Operating Officer with Avalon Energy Services. "It is very rewarding when we can help customers realize efficiencies and significant cost savings."

"The Department of General Services manages over 25 million square feet of building space in the District of Columbia and is committed to saving taxpayer money," said Bruce McLeish, Ameresco Vice President of [Energy Supply and Risk Management](#). "This goes a long way to that end," he added.

## About DC Department of General Services

The mission of the Department of General Services (DGS) is to elevate the quality of life for the District with superior construction, first-rate maintenance and expert real estate management. By building and maintaining safe and green state-of-the-art facilities which foster economic growth and elevate educational environments, our trusted and skillful employees create modern and vibrant communities across all of the District of Columbia.

## About Avalon Energy Services

**Avalon Energy Services, LLC**, (Avalon Energy) is dedicated to helping commercial,

industrial, institutional, and government clients save energy and save money. Avalon Energy is one of the Mid-Atlantic region's fastest growing, premier energy consulting firms, providing independent and objective advice to clients on matters related to energy procurement, energy efficiency, and energy project finance. Avalon Energy's website is [www.avalonenergy.us](http://www.avalonenergy.us).

### **About Ameresco, Inc.**

Founded in 2000, Ameresco, Inc. (NYSE:AMRC) is a leading independent provider of comprehensive services, energy efficiency, infrastructure upgrades, asset sustainability and renewable energy solutions for facilities throughout North America. Ameresco's services include upgrades to a facility's energy infrastructure and the development, construction and operation of renewable energy plants. Ameresco has successfully completed energy saving, environmentally responsible projects with federal, state and local governments, healthcare and educational institutions, housing authorities, and commercial and industrial customers. With its corporate headquarters in Framingham, MA, Ameresco provides local expertise through its 70 offices in 33 states, five Canadian provinces and the United Kingdom. Ameresco has more than 900 employees. For more information, visit [www.ameresco.com](http://www.ameresco.com).

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Source: Ameresco, Inc.