

SEI Trust Company and The London Company Partner to Launch a Master Collective Trust

SEI Trust Company Leverages Its Operational Efficiency in Establishing the First Collective Investment Trust Advised by The London Company

OAKS, PA -- (Marketwired) -- 12/22/15 -- <u>SEI</u> (NASDAQ: SEIC) today announced that The London Company, a majority employee-owned registered investment advisor, has partnered with SEI. The firm will act as an advisor to a newly created equity collective investment trust (CIT) created by SEI Trust Company. SEI Trust Company is a subsidiary of SEI, a leading supplier of customized operating infrastructure and services to investment organizations worldwide.

A \$9 trillion industry according to Morningstar, CITs have gained significant acceptance in the retirement industry due to their flexible investment strategies and speed to market, among other benefits. The London Company Small-Mid Equity Collective Trust aims to satisfy market demand for a daily-valued equity CIT product which leverages The London Company's investment expertise.

"CITs are a simplified and low-cost investment vehicle for an increasingly sophisticated institutional market," said Stephen Goddard, Founder & Managing Principal, The London Company. "Our partnership with SEI Trust Company will help us efficiently cater to the market's demand for CIT products by leveraging SEI's proven, comprehensive and fully integrated CIT solution."

The London Company has approximately \$10.0 billion in assets under management (\$21.2 billion in total entity assets* as of 9/30/2015), with strategies focusing on U.S. equity management across all market capitalizations. Aiming to increase their retirement market presence, The London Company Small-Mid Equity Collective Trust is their first CIT fund. The SEI Trust Company will serve as the trustee, act as an ERISA 3(38) fiduciary investment manager, and provide accounting and administrative functions for the CIT.

"The London Company's growth potential coupled with SEI Trust Company's expertise in CIT is an advantage for retirement investors," said <u>John Alshefski</u>, Senior Vice President and Managing Director of SEI's <u>Investment Manager Services</u> division. "SEI's fully scalable,

flexible infrastructure enables investment managers to focus on their core business -- product management and growing and retaining assets."

A pioneer in the CIT arena, the SEI Trust Company has successfully partnered with CIT advisors for more than 25 years. It has provided services to more than 130 CITs representing over \$25 billion in assets, making it one of the leading providers of CIT services and expertise.

About SEI Trust Company

SEI Trust Company (the "Trustee") serves as the Trustee of the Fund and maintains ultimate fiduciary authority over the management of, and the investments made, in the Fund. The Fund is part of a Collective Investment Trust ("the Trust") operated by the Trustee. The Trustee is a trust company organized under the laws of the Commonwealth of Pennsylvania and a wholly owned subsidiary of SEI Investments Company (SEI).

About SEI's Investment Manager Services Division

SEI IMS supplies investment organizations of all types with advanced operating infrastructure they must have to evolve and compete in a landscape of escalating business challenges. SEI's award-winning global operating platform provides asset managers with customized and integrated capabilities across multiple investment vehicles, strategies, and jurisdictions. Our services enable investment managers to gain scale and efficiency, keep pace with marketplace demands, and run their businesses more strategically. SEI presently partners with more than 300 traditional, alternative and sovereign wealth managers representing \$15 trillion in assets, including 32 of the top 100 managers worldwide. For more information visit seic.com/ims.

About SEI

SEI (NASDAQ: SEIC) is a leading global provider of investment processing, investment management, and investment operations solutions that help corporations, financial institutions, financial advisors, and ultra-high-net-worth families create and manage wealth. As of September 30, 2015, through its subsidiaries and partnerships in which the company has a significant interest, SEI manages or administers \$638 billion in mutual fund and pooled or separately managed assets, including \$245 billion in assets under management and \$393 billion in client assets under administration. For more information, visit seic.com.

About The London Company

The London Company is an independent registered investment advisor founded in 1994 in Richmond, Virginia. The firm manages domestic equity portfolios across the capitalization spectrum for institutional and high net worth individuals, with \$21.2 billion in total entity assets as of 9/30/2015. The investment team has more than three decades of experience in managing a conservative investment process, focused on producing a consistent performance record with relatively low downside risk. More information about The London Company is described in Part 2 of its Form ADV, which is available upon request by visiting www.tlcadvisory.com, or by calling (804) 775-0317.

Company Contact:

Dana Grosser SEI +1 610-676-2459 dgrosser@seic.com

Includes non-discretionary assets as of 9/30/2015.

Media Contact:

Julia Watts
Prosek Partners
+1 212-279-3115
jwatts@prosek.com

Source: SEI