

SEI Reports Second-Quarter 2011 Financial Results

OAKS, PA -- (MARKET WIRE) -- 07/21/11 -- SEI Investments Company (NASDAQ: SEIC) today announced financial results for second-quarter 2011. Diluted earnings per share were \$.29 in second-quarter 2011 compared to \$.28 in second-quarter 2010.

Consolidated Overview										
(In thousands, except	Foi	the Thr	e	e Months		F	or the Si	ĹХ	Months	
earnings per share)		Ended J	Ended June 30, Ended June 30,							
		2011		2010	응		2011		2010	용
Revenues	\$	237,760	\$	228,388	4%	\$	470,253	\$	449,923	5%
Net Income attributable to										
SEI		53 , 603		53 , 478	- %		111,331		112,898	(1%)
Diluted Earnings Per Share	\$	0.29	\$	0.28	4%	\$	0.59	\$	0.59	- %

"Our second-quarter results came in essentially flat versus both year-ago and first-quarter levels," said Alfred P. West, Jr., SEI Chairman and CEO. "These results reflect the increased Global Wealth Platform spending, which is preparing us to launch GWP in the US for our bank and advisor segments. While we're excited about the opportunity that GWP provides, we are not satisfied with short-term performance. We are working hard to increase revenues and control costs. While we believe our accelerated spending will continue to put pressure on financial results in the short-term, particularly in the banking segment, we are confident that we are well-positioned for long-term growth in all of our business segments."

Summary of Second-Quarter and Year to Date Results by Business Segment

(In thousands)	For			Month Pe June 30,					Month Pe June 30,	riod
		2011		2010	용		2011		2010	용
						-		_		
Private Banks:										
Revenues	\$	87,873	\$	90,091	(2%)	\$	174,582	\$	177,212	(1%)
Expenses		86,274		78 , 612	10%		168,677		156,211	8%
						-		_		
Operating Profit	\$	1,599	\$	11,479	(86%)	\$	5 , 905	\$	21,001	(72%)
Operating Margin		2%	5	13%			3%		12%	

Investment Advisors: Revenues Expenses	49,768 27,734	46,398 28,120	7% (1%)	97,876 54,774		91,861 55,703	7% (2%)
Operating Profit Operating Margin		18,278		43,102 44%			
Institutional Investors:							
Revenues Expenses	 54,731 27,406	51,446 26,576	6% 3%	107,916 54,359		101,785 52,956	6% 3%
Operating Profit Operating Margin		24,870		53 , 557			
Investment Managers:							
Revenues Expenses			14%	87,893 57,281			
Operating Profit Operating Margin	15 , 170 34%		10%	30,612 35%		26,895 35%	
Investments in New							
Businesses: Revenues	026	1 012	/O&\	1,986		2 015	/10\
Expenses				6,045			
Operating Loss Operating Margin	 (1,984) N/A			(4,059) N/A		(3,385) N/A	20%
Totals:							
Revenues	\$ 237,760	\$ 228,388	4%	\$ 470,253	\$	449,923	5%
Expenses	173,616	161,643	7%	341,136		320,425	6%
Corporate overhead expenses Noncontrolling	10,720	9,941	8%	21,368		19,658	9%
interest reflected in							
segments	(533)	 (368)	N/A	 (805)	_	(677)	N/A
Income from	 _	 		 	_		
operations	\$ 53 , 957	\$ 57 , 172	(6%)	\$ 108,554	\$	110,517	(2%)

Second-Quarter Business Commentary:

- Asset management, administration, and distribution fee revenues increased, primarily
 due to higher asset balances under management and administration from existing
 clients as a result of improved capital markets.
- Assets under management increased \$1.1 billion to \$180.3 billion at June 30, 2011, as compared to \$179.2 billion at March 31, 2011.
- Sales events, net of client losses, during second-quarter 2011 totaled \$9.0 million and are expected to generate net annualized recurring revenues of approximately \$8.4 million.
- Total consolidated expenses in second-quarter 2011 reflect increased spending on the Global Wealth Platform. During the second-quarter 2011, we incurred additional costs

related to system enhancements to meet new and existing client requirements as well as production and maintenance costs to run the platform. These costs mainly include personnel, consulting, and outsourcing and are the primary cause for the expense increase in the Private Banks segment.

- Prior-year Private Banks segment revenues and profits include \$5.0 million of one-time contract termination fees from a bank client lost as a result of an acquisition.
- Net income attributable to SEI includes losses from SIV securities of \$1.9 million in second-quarter 2011 compared to gains of \$3.9 million in second-quarter 2010.
- The effective tax rates were 34.7 percent for the second-quarter 2011 as compared to 37.8 percent for the second-quarter 2010. The decrease in the tax rate was due to tax planning strategies.
- In the second-quarter 2011, SEI purchased 2.5 million shares of its common stock for \$55.7 million.
- In the second-quarter 2011, we made a \$20.0 million payment on our long-term debt. As of June 30, 2011, the remaining balance on our debt is \$40.0 million.

Earnings Conference Call

A conference call to review earnings is scheduled for 2:00 PM ET on July 21, 2011. Investors may listen to the call at www.seic.com/investors or listen at www.earnings.com, a service of Thomson Streetevents. The call may also be accessed at numerous financial services web sites including AOL and Yahoo. Investors may also listen to replays at these web sites, or by telephone at (USA) 1-866-847-7860; (International) 703-639-1427, access code 210438.

About SEI

SEI (NASDAQ: SEIC) is a leading global provider of investment processing, fund processing, and investment management business outsourcing solutions that help corporations, financial institutions, financial advisors, and ultra-high-net-worth families create and manage wealth. As of June 30, 2011, through its subsidiaries and partnerships in which the company has a significant interest, SEI manages or administers \$430 billion in mutual fund and pooled assets or separately managed assets, including \$180 billion in assets under management and \$250 billion in client assets under administration. For more information, visit www.seic.com.

Many of the statements in this release may be considered "forward looking statements" and include discussions about future operations, strategies and financial results. Forward-looking statements are based upon estimates and assumptions that involve risks and uncertainties, many of which are beyond our control or are subject to change. Although we believe our assumptions are reasonable, they could be inaccurate. Our actual future revenues and income could differ materially from our expected results. We have no obligation to publicly update or revise any forward-looking statements.

SEI INVESTMENTS COMPANY
CONSOLIDATED STATEMENTS OF OPERATIONS
(In thousands, except per share data)
(Unaudited)

Three Months Ended June 30,

2011 2010

Asset management, admin. and distribution fees	\$ 172,331	\$ 154,774
Information processing and software servicing fees	56,035	61,296
Transaction-based and trade execution fees	9,394	12,318
Total revenues	237,760	228,388
Subadvisory, distribution and other asset mgmt costs Software royalties and other	26,304	24,600
information processing costs Brokerage commissions Compensation, benefits and other	7,188 6,599	6,374 8,666
personnel Stock-based compensation Consulting, outsourcing and	72,613 3,810	67,012 6,278
professional fees Data processing and computer related Facilities, supplies and other costs	29,398 11,610 14,098	22,702 10,417 13,586
Amortization Depreciation	6,792 5,391	5,997 5,584
Total expenses	183,803	171,216
Income from operations	53,957	57,172
Net (loss) gain on investments Interest and dividend income Interest expense Other income, net	(1,948) 1,436 (155)	3,594 1,502 (415) 1,070
Equity in earnings of unconsolidated affiliate	29,530	23,519
Income before taxes	82,820	86,442
Income taxes	28,707	32,603
Net income	54,113	53,839
Less: Net income attributable to noncontrolling interest	(510)	(361)
Net income attributable to SEI	\$ 53,603	\$ 53,478 =========
Diluted earnings per common share	\$ 0.29	\$ 0.28
Shares used to calculate diluted earnings per common share	187,020	191,500
Basic earnings per common share	\$ 0.29	
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SEI INVESTMENTS COMPANY CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share data) (Unaudited)

Six	Months	Ended	June	30,

	2011	2010
Asset management, admin. and distribution fees Information processing and software	\$ 339,835	\$ 307,712
servicing fees	111,859	119,922
Transaction-based and trade execution fees	18,559	22,289
Total revenues	470,253	449,923
Subadvisory, distribution and other asset mgmt costs Software royalties and other	52,600	50,183
information processing costs	14,205	12,448
Brokerage commissions	13,180	16,091
Compensation, benefits and other	13,100	10,001
	1/12 620	124 220
personnel	143,638	
Stock-based compensation	7,542	12,935
Consulting, outsourcing and	55.006	40.400
professional fees	55,396	43,409
Data processing and computer related		
Facilities, supplies and other costs	28,200	
Amortization	13,023	11 , 897
Depreciation	11,002	10,790
Total expenses	361,699	339,406
Income from operations	108,554	110,517
Net gain on investments	5,330	21,073
Interest and dividend income	2,980	3,202
Interest expense	(359)	
Other income, net	(333)	1,070
Equity in earnings of unconsolidated		1,070
affiliate	58,479	47,593
Income before taxes	174,984	182,569
Income taxes	62,831	68 , 872
	·	·
Net income	112,153	113,697

Less: Net income attributable to the noncontrolling interest	(822)	(799)
Net income attributable to SEI	\$ 111,331 	\$ 112,898
Diluted earnings per common share	\$ 0.59	\$ 0.59
Shares used to calculate diluted earnings per common share	187,757	191,281
Basic earnings per common share	\$ 0.60	\$ 0.60
Shares used to calculate basic earnings per common share	185,186	189 , 652

SEI INVESTMENTS COMPANY CONDENSED BALANCE SHEETS (In thousands)

	(Unaudited) June 30, 2011	December 31,
Assets		
Cash and short-term investments Restricted cash Receivables, net Securities owned Other current assets	4,000 180,660 21,032	496,292 4,000 165,772 2 - 17,655
Total current assets	665,133	683,719
Property and equipment, net Marketable securities Capitalized software, net Investment in unconsolidated affiliate Other assets, net	138,479 302,33° 72,439	140,568 179,364 7 294,332 64,409 4 14,831
Total assets		5 \$ 1,377,223 = =========
Liabilities		
Current liabilities Long-term debt Deferred income taxes Long-term liabilities	\$ 104,555 40,000 91,645 7,549	92,253

Total SEI Investments Company shareholders'		
equity	1,070,160	1,041,570
Noncontrolling interest	16,902	15,155
Total Equity	1,087,062	1,056,725
Total liabilities and equity	\$ 1,330,805 \$	1,377,223

SEI INVESTMENTS COMPANY ASSET BALANCES (In millions) (Unaudited)

	J			Dec. 31,		
Private Banks: Equity/Fixed Income prgms.	\$	11,769	\$ 12,842	\$ 13,512	\$ 14,809	\$ 16,720
Collective Trust Fund prgms. Liquidity funds				626 5 , 120		
Total assets under mgmt.	\$	17 , 584	\$ 18,491	\$ 19,258	\$ 20,602	\$ 22,142
Client assets under admin.		10,335	10,557	10,672	11,227	10,994
Total assets	\$	27 , 919	\$ 29,048	\$ 29,930	\$ 31,829	\$ 33,136
<pre>Investment Advisors: Equity/Fixed Income prgms. Collective Trust Fund prgms. Liquidity funds</pre>		2,066	2,028	27,680 1,820 1,641	1,618	1,499
Total assets under mgmt.	 \$		 	 	 	
<pre>Institutional Investors: Equity/Fixed Income prgms. Collective Trust Fund prgms. Liquidity funds</pre>	\$	643	641	48,699 623 3,382	608	482
Total assets under mgmt.	\$	46,707	\$ 51,783	\$ 52,704	\$ 55 , 097	\$ 54,808
<pre>Investment Managers: Equity/Fixed Income prgms. Collective Trust Fund prgms. Liquidity funds</pre>	\$		7,781	1 8,177 313		10,372
Total assets under mgmt.	 \$	7,795	\$ 8,205	\$ 8,491	\$ 9,017	\$ 10,601

Client assets under admin. (A)	220,459	227,777	233,079	238,335	238,432
Total assets	\$ 228,254	\$ 235,982	\$ 241,570	\$ 247,352	\$ 249,033
Investments in New Businesses: Equity/Fixed Income					
prgms. Liquidity funds	\$		569 65		
Total assets under mgmt.	\$ 570	\$ 615	\$ 634	\$ 654	\$ 599
LSV Asset Management Equity/Fixed Income prgms.	\$ 47,822	\$ 54,492	\$ 60,058	\$ 62,370	\$ 60,626
Consolidated: Equity/Fixed Income prgms (B) Collective Trust Fund	\$ 127,293	\$ 141,626	\$ 150,519	\$ 157,397	\$ 157,544
prgms. Liquidity funds			11,246 10,521		
Total assets under mgmt.	\$ 148,878	\$ 163,958	\$ 172,286	\$ 179,205	\$ 180,336
Client assets under admin. (C)	 230,794	 238,334	 243,751	 249,562	 249,426
Total assets	\$ 379 , 672	\$ 402,292	\$ 416,037	\$ 428,767	\$ 429,762

- (A) Client assets under administration in the Investment Managers segment include \$52.2 billion of assets balances that require limited services and therefore are at fee levels below our normal full service assets (as of June 30, 2011).
- (B) Equity/Fixed Income programs include \$2.4 billion of assets invested in various asset allocation funds at June 30, 2011.
- (C) In addition to the numbers presented, SEI also administers an additional \$4.7 billion in Funds of Funds assets (as of June 30, 2011) on which SEI does not earn an administration fee.

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