

SEI Reports Second-Quarter 2009 Financial Results

OAKS, Pa., July 22 /PRNewswire-FirstCall/ -- SEI Investments Company (Nasdag: SEIC) today announced financial results for second-quarter 2009, reporting decreases in revenues, net income attributable to SEI, and diluted earnings per share compared to second-quarter 2008.

Consolidated Overview (In thousands, except earnings	For th	ne Three 1	Months	For th	ne Six Mor	nths
per share)	End	ded June 3	30,	End	ded June 3	30,
	2009	2008	용	2009	2008	용
			_			_
Revenues Net Income attributable	\$252,009	\$329,523	-24%	\$500,620	\$663,431	-25%
to SEI	41,571	46,164	-10%	75 , 771	95 , 110	-20%
Diluted Earnings Per Share	\$0.22	\$0.24	-8%	\$0.40	\$0.48	-17%

"While the capital markets did improve in the second quarter, their still-depressed levels continue to have a significant negative impact on our second-quarter financial results as compared to the second quarter, 2008," said Alfred P. West, Jr., SEI Chairman and CEO.

"We have resized our company and put in place certain cost reduction initiatives which are reflected in our second-quarter results. We are concentrating our marketing and sales activities where we have short and intermediate term opportunities for revenue growth. At the same time, our positive cash flow allows us to maintain a strong capital base and balance sheet so we can implement our long-term strategies to grow our business.

"In these times, it is especially important to focus on our clients' well-being and success. We are firm in our belief that what we are doing today will significantly benefit our clients and SEI both today and in the future."

Summary of Second-Quarter and Year to Date Results by Business Segment

For the Three Month Period Ended June 30, Period Ended June 30,

For the Six Month

		2009	2008	%	2009	2008	%
Private Bank	s:			_			_
Revenues					\$183,593		-13%
Expenses		70,761 			149,559 		-13%
Operating Operating		\$15,884	\$18,235	-13%		\$39,122	-13%
Investment A	dvisors:						
Revenues		39,582					
Expenses		25 , 939	31,551			62 , 927	-16%
Operating	Profit		30,297		24.042	59,440	-60%
			49%			49%	
Tnatitutiona	1 Tna+	0.70.0					
Institutional Revenues	Invest	42,164	51,300	-18%	81,543	101,989	-20%
Expenses		23,264			47,434	59,468	-20%
	- 61.			1.40			0.00
Operating Operating					34,109 42%		
operacing	11019111	10 0	100		120	120	
Investment Ma	anagers:						
Revenues		33,371 22,245	37,307 25,012			73,800 50,976	-10% -12%
Expenses		22 , 243	23,012 		45,112	50 , 976	-126
Operating	Profit	11,126	12,295	-10%	21,591	22,824	- 5%
Operating	Margin	33%	33%		32%	31%	
Investments	in New B	usinesses	:				
Revenues		1,169	1,864	-37%	2,423	3,698	-34%
Expenses		2,325	4,147		5,618	8,799	-36%
Operating	T.OSS	 (1, 156)	(2-283)		(3,195)	(5,101)	-37%
Operating	Margin	n/a			n/a		370
LSV: Revenues		49 078	73 602	- 338	89,268	150,921	- ⊿1%
Expenses	(1)					93,196	
Operating Profit		17 260	27 762	_27%	31,113	57 725	_16%
	Margin		38%		31,113		-40%
			230		230	230	
Consolidated	_		¢220 E22	240	¢500 C00	¢662 421	250
Revenues Expenses					358,926	\$663,431 446,900	-25% -20%
720000							200
						\$216,531	-35%
Operating	Margin	30%	33%		28%	33%	

⁽¹⁾ Includes \$24,428 and \$38,072 for the three-month period ended June 30, 2009 and 2008, respectively, and \$43,291 and \$79,310 for the six-month period ended June 30, 2009 and 2008, respectively of noncontrolling interest to the other partners of LSV.

A reconciliation of the totals reported for the business segments to the applicable line items in the Consolidated Statements of Income for the three-and six-month periods ended June 30, 2009 and 2008 is as follows:

		onths ende ne 30,		Six months ended June 30,		
	2009	2008	2009	2008		
Total operating profit from business segments	\$75 , 766	\$108,278	\$141,694	\$216,531		
Corporate overhead expenses Noncontrolling interest	(8 , 697)	(10,347)	(18,338)	(20,456)		
reflected in segments LSV Employee Group Expenses (1)	24,737	39,082	43,800	81,270		
	(1,820)	(1,819)	(3,640)	(3,640) 		
Income from operations	\$89,986	\$135,194	\$163,516	\$273 , 705		

(1) Includes \$1,806 for the three-month period ending June 30, 2009 and 2008, and \$3,611 for the six-month period ended June 30, 2009 and 2008 of amortization expense related to intangible assets owned by LSV Employee Group LLC. The amortization is offset through noncontrolling interest since SEI does not have any ownership in LSV Employee Group LLC.

Second-Quarter Business Commentary:

- -- Revenues were down across all segments due to the decline in the capital markets. The Institutional Investors and Investment Managers segments partially offset the negative capital market impact with new business growth. Investment processing revenues helped the Private Banks segment offset the negative capital markets as well.
- -- The second-quarter 2009 results include losses of \$2.3 million associated with SIV-related issues involving SEI-sponsored money market funds. SEI has recognized cumulative losses of \$200.0 million associated with these SIV-related issues through June 30, 2009. Additional information pertaining to SIV-related issues involving SEI-sponsored money market funds is contained in SEI's 2008 Form 10-K filed February 25, 2009 and SEI's 2009 first-quarter Form 10-Q filing dated May 4, 2009.
- -- In June 2009, SEI purchased the remaining SIVs from the SLAT Prime Obligation Fund for \$57.5 million. SEI borrowed \$59.0 million on its credit facility in order to finance the purchase of the notes. As a result of this purchase, SEI's obligation under the Capital Support Agreement with the SLAT Prime Obligation Fund was canceled.
- -- Our obligation under the Capital Support Agreement with the SDIT Prime Obligation Fund is \$30.0 million at June 30, 2009.
- -- Assets under management increased by \$12.9 billion during the second-quarter 2009 to \$135.7 billion, primarily due to market appreciation.
- -- In the second-quarter, SEI purchased 453,000 shares of its common stock for \$7.7 million.

Earnings Conference Call

A conference call to review earnings is scheduled for 2:00 PM ET on July 22, 2009. Investors may listen to the call at www.seic.com (Investor Information section), or listen at www.earnings.com, a service of Thomson Streetevents. The call may also be accessed at

numerous financial services web sites including AOL and Yahoo. Investors may also listen to replays at these web sites, or by telephone at (USA) 1-800-475-6701; (International) 320-365-3844, access code 107763.

About SEI

SEI (Nasdaq: SEIC) is a leading global provider of outsourced asset management, investment processing and investment operations solutions. The company's innovative solutions help corporations, financial institutions, financial advisors, and affluent families create and manage wealth. As of June 30, 2009, through its subsidiaries and partnerships in which the company has a significant interest, SEI administers \$224 billion in mutual fund and pooled assets and manages \$136 billion in assets. SEI serves clients, conducts or is registered to conduct business and/or operations, from numerous offices worldwide. For more information, visit www.seic.com.

Many of the statements in this release may be considered "forward looking statements" and include discussions about future operations, strategies and financial results. Forward-looking statements are based upon estimates and assumptions that involve risks and uncertainties, many of which are beyond our control or are subject to change. Although we believe our assumptions are reasonable, they could be inaccurate. Our actual future revenues and income could differ materially from our expected results. We have no obligation to publicly update or revise any forward-looking statements.

SEI INVESTMENTS COMPANY
CONSOLIDATED STATEMENTS OF INCOME
(In thousands, except per share data)
(Unaudited)

Three Months

	Ended	June 30,
	2009	2008
Asset management, admin. and distribution fees Information processing and software servicing fees Transaction-based and trade execution fees		\$260,931 57,088 11,504
Total revenues	252,009	329,523
Commissions and fees Compensation, benefits and other personnel Consulting, outsourcing and professional fees Data processing and computer related Facilities, supplies and other costs Depreciation and amortization	36,139 67,031 18,711 11,177 16,203 12,762	83,529 26,611 11,229 18,417 11,498
Total expenses	162,023	194,329
Income from operations	89,986	135,194
Net loss on investments Interest and dividend income Interest expense	1,937	(27,294) 3,223 (808)

Income before taxes	88,339	110,315
Income taxes	24,212	27 , 572
Net income	64,127	82,743
Less: Net income attributable to the noncontrolling interest	(22,556)	(36 , 579)
Net income attributable to SEI	\$41,571 ======	
Diluted earnings per common share		\$0.24 ====
Shares used to calculate diluted earnings per common share	191 , 933	•
Basic earnings per common share	·	\$0.24 ====
Shares used to calculate basic earnings per common share	191,023 ======	•

SEI INVESTMENTS COMPANY CONSOLIDATED STATEMENTS OF INCOME (In thousands, except per share data) (Unaudited)

	Six Months Ended June 30,		
	2009	2008	
Asset management, admin. and distribution fees	\$352 , 573	\$520 , 990	
Information processing and software servicing fees	116,911	117,227	
Transaction-based and trade execution fees	31,136	25 , 214	
Total revenues	500,620	663,431	
Commissions and fees	73 , 692	88,340	
Compensation, benefits and other personnel	143,899	167,421	
Consulting, outsourcing and professional fees	39 , 861	53 , 368	
Data processing and computer related	22,692	21,777	
Facilities, supplies and other costs	31,636	35,802	
Depreciation and amortization	25 , 324	23,018	
Total expenses	337,104	389 , 726	
Income from operations	163,516	273 , 705	

Net loss on investments Interest and dividend income Interest expense	3,648	(51,340) 7,361 (1,775)
Income before taxes	148,331	227,951
Income taxes	33,141	56 , 747
Net income	115,190	171 , 204
Less: Net income attributable to the noncontrolling interest	(39,419)	(76 , 094)
Net income attributable to SEI	\$75 , 771	
Diluted earnings per common share		\$0.48 ====
Shares used to calculate diluted earnings per common share	191,671	
Basic earnings per common share		\$0.49 ====
Shares used to calculate basic earnings per common share	191,053	

CONDENSED BALANCE SHEETS (In thousands)

	(Unaudited)	
	June 30,	December 31,
	2009	2008
Assets		
Cash and short-term investments	\$493 , 128	\$416,643
Restricted cash	17,000	14,000
Receivables	207,573	208,209
Other current assets	55 , 300	100,819
Total current assets	773,001	739,671
Property and equipment, net	144,058	148,124
Marketable securities	165,295	86,693
Capitalized software, net	285,118	270,606
Goodwill	22,842	22,842
Intangible assets, net	48,689	52 , 518
Other assets, net	19,819	21,261
Total assets	\$1,458,822	\$1,341,715

	=======	=======
Liabilities		
Current liabilities (1)	\$147,585	\$329,894
Long-term debt Deferred income taxes	272 , 288 96 , 295	24,332 104,548
Long-term liabilities	4,913	4,067
Total SEI Investments Company		
shareholders' equity	836 , 826	769 , 152
Noncontrolling interest	100,915	109,722
Total Equity	937,741	878 , 874
Total liabilities and equity	\$1,458,822 ======	\$1,341,715 =======

(1) Includes \$29,973 and \$173,983 at June 30, 2009 and December 31, 2008, respectively, of an accrual related to money market funds support agreements.

SEI INVESTMENTS COMPANY
ASSET BALANCES
(In millions)
(Unaudited)

		-	Dec. 31, 2008		
Private Banks: Equity/Fixed					
Income prgms. Collective Trust	\$18,163	\$14,436	\$10,573	\$9 , 679	\$10,892
Fund prgm.	955	1,028	1,145	1,198	1,176
= 2			9,194		
Total assets					
under mgmt.	\$27,463	\$24 , 717	\$20,912	\$19,806	\$19 , 649
Client assets					
under admin.	13,242	12,301	10,622	9 , 920	10,143
Total assets	\$40,705	\$37,018	\$31,534	\$29 , 726	\$29 , 792
Investment Advisors:					
Equity/Fixed Income prgms.	\$31 938	\$27 817	\$21,631	\$18 832	\$21 705
Collective Trust	Ψ31 , 330	727 , 017	721 , 031	910 , 032	721 , 703
Fund prgm.	2,259	2,471	2,606	2,716	2,621
Liquidity funds	2,410	2,859 	3,436	3,458	2,469
Total assets					
under mgmt.	\$36 , 607	\$33,147	\$27 , 673	\$25,006	\$26 , 795
Institutional Investors Equity/Fixed	s:				
Income prgms.	\$43,608	\$39 , 775	\$34,966	\$32 , 565	\$36 , 955

Collective Trust					
Fund prgm.		1,001	942	791	755
Liquidity funds	3 , 950	3 , 930	4,582	3,802	3,462
Total assets					
under mgmt.	\$48,505	\$44,706	\$40,490	\$37 , 158	\$41,172
-					
Investment Managers:					
Equity/Fixed					
Income prgms.	\$19	\$10	\$8	\$3	\$3
Collective Trust	717	410	40	43	43
Fund prgm.	6 572	6 153	5 974	6 917	6 791
	0,372	0,433	3,974	0,917	6,794
Liquidity funds	438				505
Total assets					
under mgmt.	\$7 , 029	\$7 , 162	\$6,851	\$7 , 818	\$7 , 302
Client assets					
under admin. (A)	228,722	256 , 553	234,628	221,798	213,930
Total assets	\$235,751	\$263,715	\$241,479	\$229,616	\$221,232
Investments in					
New Businesses:					
Equity/Fixed					
	6020	¢704	¢ = 1 0	6170	\$473
Income prgms.		\$704			
Liquidity funds	98	_	153		
Total assets					
under mgmt.	\$936	\$819	\$672	\$629	\$606
LSV Asset Management					
Equity/Fixed					
Income prgms.	\$57,692	\$51,296	\$37,714	\$32,308	\$40,210
Consolidated:					
Equity/Fixed					
Income prgms (B)	\$152 258	\$134,038	\$105 /11	\$03 850	\$110 238
Collective Trust	7132,230	7134,030	7100,411	φ <i>σσ</i> , σσσ	7110,230
	10 700	10 050	10 667	11 (00	11 246
Fund prgm.					11,346
Liquidity funds		16,856			
Total assets					
under mgmt.	\$178 , 232	\$161 , 847	\$134,312	\$122 , 725	\$135 , 734
Client assets					
under admin. (C) 241,964	268,854	245,250	231,718	224,073
Total assets	\$420.196	\$430,701	\$379.562	\$354,443	\$359.807
	,		,	,	,

- (A) Client assets under administration in the Investment Managers segment include \$68,673 of assets balances that require limited services and therefore are at fee levels below our normal full service assets.
- (B) Equity/Fixed Income programs include \$1,941 of assets invested in various asset allocation funds at June 30, 2009.
- (C) In addition to the numbers presented, SEI also administers an additional \$7,483 in Funds of Funds assets (as of June 30, 2009) on which SEI does not earn an administration fee.

SOURCE SEI Investments Company