

SEI Reports Third-Quarter 2007 Results

Net Income Up 21% on Revenue Gains of 17%

OAKS, Pa., Oct. 25 /PRNewswire-FirstCall/ -- SEI Investments Company (Nasdaq: SEIC) today announced financial results for third-quarter 2007, reporting increases in revenues, net income and earnings per share, compared to the corresponding period for the prior year.

Consolidated Overview (In thousands, except earnings per share)		e Three Mo September		For the Nine Months Ended September 30,				
J. 1 ,	2007	2006	90	2007	2006	90		
Revenues	\$349,636	\$298,084	17 %	\$1,015,619	\$860 , 235	18 %		
Net Income Before Taxe Net Income Diluted Earnings Per	s 111,727 73,299	88,724 60,549	26 % 21 %	324,748 206,177	260,702 173,366	25 % 19 %		
Share	\$.37	\$.30	23 %	\$1.02	\$.85	20 %		

[&]quot;We continue to be satisfied with our quarterly results," said Alfred P. West, Jr., SEI Chairman and CEO.

"We are beginning to realize increased contributions to growth from our core businesses. Our first installation of the global wealth platform continues to meet our expectations and, we continue to make steady progress on our other key investments. In the long run, we remain firm in our belief that what we are doing will provide our clients with increased opportunities for success and allow us to grow our future revenues and profits more rapidly."

Summary of Third-Quarter and Year to Date Results by Business Segment

(In thousands)		For the Three Month Period Ended			For the Nine Month Period Ended		
	Septe	September 30,			ember 30,		
	2007	2006	용	2007	2006	용	
Private Banks:							
Revenues	\$104,280	\$94 , 058	11%	\$302,108	\$273 , 176	11%	
Expenses	82 , 846	71,512	16%	241,668	204,666	18%	

Operating Profit Operating Margin	\$21,434 21%	\$22,546 24%	(5%)	\$60,440 20%	\$68,510 25%	(12%)
Investment Advisors: Revenues	65,715	55,117		192,724	165,646	16%
Expenses Operating Profit	31,257 34,458	27 , 535 27 , 582	14% 25%	91,550 101,174	82,745 82,901	11% 22%
Operating Margin		50%	256	52%	50%	226
Institutional Invest	ors:					
Revenues	51 , 275	42,115	22%	146,815	119,166	23%
Expenses	30,980	27,210	14%	89,334	77,814	15%
Operating Profit		14,905	36%	57,481	41,352	39%
Operating Margin	40%	35%		39%	35%	
Investment Managers:						
Revenues	35 , 844	29 , 802	20%	105,131	86,138	22%
Expenses	25 , 445	22,131		74 , 649	67 , 158	11%
Operating Profit		7 , 671	36%	30,482	18,980	61%
Operating Margin	29%	26%		29%	22%	
Investments in New						
Businesses:						
Revenues	1,881	1,914	(2%)		5,346	
Expenses	5,020	6,118	(18%)	14,597	16,843	(13%)
Operating Loss	(3,139)	(4,204)	25%	(9 , 250)	(11,497)	20%
Operating Margin	n/a	n/a		n/a	n/a	
LSV						
Revenues	90,641	75 , 078	21%	263,494	210,763	25%
Expenses (1)	56 , 252	45 , 990	22%	162,411	129,768	25%
Operating profit	34,389	29 , 088	18%	101,083	80,995	25%
Operating Margin	38%	39%		38%	38%	
Consolidated Segment Totals:						
Revenues	\$349,636	\$298,084	17%	\$1,015,619	\$860 , 235	18%
Expenses	231,800	200,496	16%	674,209	578 , 994	16%
Operating Profit	\$117,836	\$97 , 588	21%	\$341,410	\$281,241	21%
Operating Margin	34%	33%		34%	33%	

⁽¹⁾ Includes \$47,671 and \$39,653 for the three month period ended September 30, 2007 and 2006, respectively, and \$139,204 and \$110,519 for the nine month period ended September 30, 2007 and 2006, respectively, of minority interest to the other partners of LSV.

A reconciliation of the totals reported for the business segments to the applicable line items in the Consolidated Statements of Income for the three and nine month periods ended September 30, 2007 and 2006 are as follows:

		ths ended ber 30,		ths ended ber 30,
	2007	2006	2007	2006
Total operating profit from business segments	\$117 , 836	\$97 , 588	\$341,410	\$281 , 241

Corporate overhead expenses	(9,754)	(9 , 772)	(30,459)	(28,621)
Minority interest reflected in				
segments	49,016	40,749	142,641	114,564
LSV Employee Group Expenses (1)	(1,820)	(1,806)	(5,460)	(5,417)
Income from operations	\$155,278	\$126,759	\$448,132	\$361,767

(1) Includes \$1,805 for the three month period ending September 30, 2007 and 2006, and \$5,416 for the nine month period ending September 30, 2007 and 2006 of Amortization expense related to intangible assets. The amortization is offset through Minority interest since SEI does not have any ownership in LSV Employee Group LLC.

Third-Quarter Business Commentary:

- -- All four core business segments (Private Banks, Investment Advisors, Institutional Investors and Investment Managers) reported double-digit revenue gains versus a year ago.
- -- The Investment Advisors, Institutional Investors, Investment Managers and LSV segments all realized substantial operating profit growth versus year ago levels.
- -- The Global Wealth Platform was placed into service during the thirdquarter 2007. Expenses reflect an increase of \$3.2 million for amortization. The amortization is primarily recognized in the Private Banks and Investment Advisors segments.
- -- The company's percentage ownership in LSV remained at approximately 43 percent. In the third-quarter 2007, the company recognized \$34.4 million as its portion of the earnings from LSV versus \$29.1 million in the third-quarter 2006.
- -- The tax rate for the third-quarter 2007 was approximately 34% vs. 32% for the third-quarter 2006 and approximately 38% for second-quarter 2007
- -- Assets under management grew by almost \$3 billion during third-quarter 2007 to \$202 billion.
- -- In the third-quarter 2007, SEI purchased 2,285,800 shares of its common stock for \$59.2 million.

Earnings Conference Call

A conference call to review earnings is scheduled for 2:00 PM EDT on October 25, 2007. Investors may listen to the call at www.seic.com, or listen at www.earnings.com, a service of Thomson Streetevents. The call may also be accessed at numerous financial services web sites including AOL and Yahoo. Investors may also listen to replays at these web sites, or by telephone at (USA) 1-800-475-6701; (International) 320-365-3844, access code 889135.

About SEL

SEI (Nasdaq: SEIC) is a leading global provider of outsourced asset management, investment processing and investment operations solutions. The company's innovative solutions help corporations, financial institutions, financial advisors, and affluent families create and manage wealth. As of September 30, 2007, through its subsidiaries and partnerships in which the company has a significant interest, SEI administers \$423 billion in mutual fund and pooled assets and manages \$202 billion in assets. SEI serves clients, conducts or is registered to conduct business and/or operations from more than 20 offices in over a dozen countries. For more information, visit www.seic.com.

Many of our responses may be considered "forward looking statements" and include discussions about future operations, strategies and financial results. Forward-looking statements are based upon estimates and assumptions that involve risks and uncertainties, many of which are beyond our control or are subject to change. Although we believe our assumptions are reasonable, they could be inaccurate. Our actual future revenues and income could differ materially from our expected results. We have no obligation to publicly update or revise any forward-looking statements.

SEI INVESTMENTS COMPANY CONSOLIDATED STATEMENTS OF INCOME (In thousands, except per share data) (Unaudited)

	Three	Months 2007	Ended	September 2006	30,
Asset management, admin. and distribution fees	\$2	280,287		\$232 , 25	51
Information processing and software servicing fees		58,485		56 , 71	7
Transaction-based and trade execution feet	5	10,864		9,11	
Total revenues	3	349,636		298 , 08	34
Commissions and fees		44,184		36,48	
Compensation, benefits and other personne		88,463		80,90	
Consulting, outsourcing and professional	fees	23,703		19,06	
Data processing and computer related		10,410		9,50	
Facilities, supplies and other costs		16,607		18,05	
Depreciation and amortization		10,991		7,31	.9
Total expenses	1	L94 , 358		171,32	25
Income from operations	1	L55 , 278		126,75	59
Minority interest		(46,463)		(37,73	31)
Net loss on investments		(202)		(2,22	(6)
Interest and dividend income		4,381		3,39	7
Interest expense		(1,267)		(1,47	(5)
Income before taxes	1	111,727		88 , 72	2.4
Income taxes		38,428		28,17	'5
Net income	Ş	73 , 299		\$60,54	9
Diluted earnings per common share		\$.37		\$.3	30
Shares used to calculate diluted earnings per common share	2	200,321		203,26	50
Basic earnings per common share		\$.38		\$.3	31
Shares used to calculate basic earnings per common share	1	L94 , 930		197,14	4

SEI INVESTMENTS COMPANY CONSOLIDATED STATEMENTS OF INCOME (In thousands, except per share data) (Unaudited)

	Nine Months Ende	ed September 30, 2006
Asset management, admin. and distribution fees	\$813 , 338	\$668,332
Information processing and software servicing fees	168,131	159 , 373
Transaction-based and trade execution fees	34,150	32,530
Total revenues	1,015,619	860,235
Commissions and fees	129,857	107,898
Compensation, benefits and other personnel	261 , 293	231,374
Consulting, outsourcing and professional fe	ees 67,199	56 , 926
Data processing and computer related	31,404	27,436
Facilities, supplies and other costs	51 , 867	52 , 985
Depreciation and amortization	25,867	21,849
Total expenses	567,487	498,468
Income from operations	448,132	361,767
Minority interest	(134,439)	(105,858)
Net loss on investments	(1,515)	(1,866)
Interest and dividend income	13,314	9,149
Interest expense	(3,696)	(4,078)
Other income	2,952	1,588
Income before taxes	324,748	260,702
Income taxes	118,571	87,336
Net income	\$206,177	\$173,366
Diluted earnings per common share	\$1.02	\$.85
Shares used to calculate diluted		
earnings per common share	202 , 875	202,802
Basic earnings per common share	\$1.05	\$.88
Shares used to calculate basic		
earnings per common share	196,720	197,218
Dividends declared per common share	\$.07	\$.06

SEI INVESTMENTS COMPANY CONDENSED BALANCE SHEETS (In thousands)

	(Unaudited)			
	September 30,	December 31,		
	2007	2006		
Assets				
Cash and short-term investments	\$297,194	\$286,948		

Restricted cash Receivables Securities owned Other current assets	10,250 282,807 16,456 38,255	10,250 244,599 16,431 28,245
Total current assets	644,962	586,473
Property and equipment, net Investments available for sale Capitalized software, net Goodwill Intangible asset Other assets	138,508 78,808 224,643 22,842 62,093 21,332	130,732 71,690 180,014 22,842 67,836 20,118
Total assets	\$1,193,188	\$1,079,705
Liabilities		
Current liabilities Long-term debt Deferred income taxes Long term liabilities Minority interest	\$186,825 49,943 90,785 11,910 138,549	\$196,127 67,538 76,148 109,380
Shareholders' Equity	715,176	630,512
Total liabilities and shareholders' equity	\$1,193,188	\$1,079,705

SEI INVESTMENTS COMPANY ASSET BALANCES (In millions) (Unaudited)

	-		Mar. 31, 2007		-
Private Banks:					
Equity/Fixed Income					
prgms.	\$15 , 055	\$16,806	\$18,196	\$20 , 666	\$21,816
Collective Trust Fund					
prgm.	1,460	1,251	1,148	1,078	1,056
Liquidity funds	7,707	8,513	8,241	8,224	8,836
Total assets under					
mgmt.	\$24,222	\$26 , 570	\$27 , 585	\$29 , 968	\$31 , 708
Client assets under					
admin.	15,001	14,738	14,864	15,019	15 , 655
Total assets	\$39,223	\$41,308	\$42,449	\$44 , 987	\$47,363
Investment Advisors:					
Equity/Fixed Income					
prgms.	\$32,205	\$34,096	\$35 , 225	\$36 , 923	\$37 , 751
Collective Trust Fund					
prgm.	2,425	2,480	2,491	2,334	2,325
Liquidity funds	1,263	1,421	1,404	1,400	1,619
Total assets under					
mgmt.	\$35,893	\$37 , 997	\$39,120	\$40,657	\$41,695

Institutional Investors: Equity/Fixed Income					
prgms. Collective Trust Fund	\$34,674	\$37 , 720	\$39,504	\$40 , 771	\$43,504
prqm.	1,150	1,081	1,078	895	907
Liquidity funds	4,167		5 , 072	4,128	4,342
Total assets under	,	, -	. , .	,	, -
mgmt.	\$39,991	\$42,172	\$45,654	\$45 , 794	\$48,753
Investment Managers: Equity/Fixed Income					
prgms.	\$34	\$30	\$29	\$32	\$24
Collective Trust Fund		750	723	732	724
	9,009	8,675	8,300	7,990	6,814
prgm. Liquidity funds	253		178	7 , 990	360
= = =	233	213	1/0	2/1	300
Total assets under mgmt.	\$9 , 296	\$8 , 920	\$8 , 507	\$8 , 293	\$7 , 198
Client assets under	161 000	170 244	100 745	100 001	005 051
admin.	161,000	•	180,745	192,931	
Total assets	\$170,296	\$179,264	\$189,252	\$201,224	\$212,449
Investments in New Businesses: Equity/Fixed Income					
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prgms.	\$685	\$805	\$843	\$887	\$907
Liquidity funds	64	53	43	43	40
Total assets under	+=	+ 0 = 0	+006	+	+0.45
mgmt.	\$749	\$858	\$886	\$930	\$947
LSV Asset Management Equity/Fixed Income					
	\$58 , 785	\$64,970	\$68,225	\$73 , 100	\$71 , 349
prgms.	700,700	704,970	700,223	\$73,100	\$71 , 349
Consolidated:					
Equity/Fixed Income	61/11 / 20	¢1E4 407	6160 000	6170 270	¢175 251
prgms (A)		\$154,427	\$162 , 022	\$172 , 379	\$175 , 351
Collective Trust Fund		12 407	12 017	12 207	11 100
prgm.	14,044		13,017	12,297	11,102
Liquidity funds	13,454	13,573	14,938	14,066	15 , 197
Total assets under	4160 006	4101 407	4100 077	\$100 T40	¢001 650
mgmt.	\$168,936	\$181,487	\$189 , 977	\$198,742	\$201,650
Client assets under					
admin. (B)	176 001	185,082	195,609	207,950	220,906
Total assets	•	\$366,569	\$385,586	•	\$422,556
IULAI ASSELS	7344,931	4200,209	4303,386	\$406,692	24ZZ, 336

⁽A) Equity/Fixed Income programs include \$3,859 of assets invested in SEI's Asset Allocation Funds at September 30, 2007.

SOURCE SEI Investments Company

⁽B) In addition to the numbers presented, SEI also administers an additional \$5,692 in Funds of Funds assets (as of September 30, 2007) on which SEI does not earn an administration fee.