

## **SEI Reports Second-Quarter 2007 Results**

### Revenues and Net Income up 20%

OAKS, Pa., July 25 /PRNewswire-FirstCall/ -- SEI Investments Company (Nasdaq: SEIC) today announced financial results for second-quarter 2007, reporting increases in revenues, net income and earnings per share, compared to the corresponding period for the prior year.

Consolidated Overview (In thousands, except earnings per share)	For the Three Months Ended June 30,			For the Ended		
-	2007	2006	엉	2007	2006	બ
Revenues	\$343 <b>,</b> 258	\$285,018	20%	\$665 <b>,</b> 983	\$562 <b>,</b> 151	18%
Net Income Before Taxes	112,102	85,238	32%	213,021	171 <b>,</b> 978	24%
Net Income	69 <b>,</b> 501	57 <b>,</b> 911	20%	132,878	112,817	18%
Diluted Earnings Per						
Share	\$.34	\$.29	17%	\$.65	\$.56	16%

"We are satisfied with our quarterly results, especially since we have shifted into the execution stage of our new strategies," said Alfred P. West, Jr., SEI Chairman and CEO.

"We are excited about the successful implementation this month of the first broad application of our global wealth platform. The platform is now in production and has surpassed our expectations both in the installation and early operating phases. All other key investments continue to be on schedule as we make steady progress in our transformation. In the long run, we remain firm in our belief that what we are doing will provide our clients with increased opportunities for success and allow us to grow our future revenues and profits more rapidly."

Summary of Second-Quarter and Year to Date Results by Business Segment

(In thousands)	For the Three Month			For the Six Month		
	Period Er	Period Ended June 30			Ended June	30
	2007	2006	용	2007	2006	용
Private Banks						
Revenues	\$100,090	\$90 <b>,</b> 816	10%	\$197 <b>,</b> 828	\$179 <b>,</b> 118	10%
Expenses	80,829	68 <b>,</b> 622	18%	158,822	133,154	19%
Operating Profit	\$19 <b>,</b> 261	\$22 <b>,</b> 194	(13%)	\$39,006	\$45 <b>,</b> 964	(15%)
Operating Margin	19%	24%		20%	26%	

Investment Advisors:	:					
Revenues	65,446	55,232	18%	127,009	110,529	15%
Expenses	30,919	28 <b>,</b> 993	7%	60 <b>,</b> 293	55,210	9%
Operating Profit	34,527	26,239	32%	66,716	55 <b>,</b> 319	21%
Operating Margin	53%	48%		53%	50%	
Institutional						
Investors:						
Revenues	48,911	30 523	27%	95,540	77,051	24%
Expenses	30,181	38,523 26,154	15%	58,354	50,604	15%
-			51%		26,447	41%
Operating Profit Operating Margin	18,730 38%	12 <b>,</b> 369 32%	214	37 <b>,</b> 186 39%	34%	416
Operating Margin	30%	326		39%	34%	
Investment Managers:	:					
Revenues	35 <b>,</b> 293	29,051	21%	69 <b>,</b> 287	56,336	23%
Expenses	24,302	22,554	8%	49,204	45,027	9%
Operating Profit	10,991	6,497	69%	20,083	11,309	78%
Operating Margin	31%	22%		29%	20%	
Investments in New						
Businesses:						
Revenues	1,836	1,745	5%	3,466	3,432	1%
Expenses	4,725	5,165	(9%)	9,577	10,725	(11%)
Operating Loss	(2,889)		16%	(6,111)	(7,293)	16%
Operating Margin	n/a	n/a		n/a	n/a	_ • •
LSV						
Revenues	91,682	69,651	32%	172 <b>,</b> 853	135,685	27%
Expenses (1)	56 <b>,</b> 262	42,840	31%	106,159	83 <b>,</b> 778	27%
Operating profit	35 <b>,</b> 420	26,811	32%	66 <b>,</b> 694	51 <b>,</b> 907	28%
Operating Margin	39%	38%		39%	38%	
Consolidated Segment	-					
Totals:						
Revenues	\$343,258	\$285,018	20%	\$665,983	\$562,151	18%
Expenses	227,218	194,328	17%	442,409	378,498	17%
Operating Profit		\$90,690	28%	\$223,574	\$183,653	22%
Operating Margin						

<sup>(1)</sup> Includes \$48,861 and \$36,573 for the three month period ended June 30, 2007 and 2006, respectively, and \$91,533 and \$70,866 for the six month period ended June 30, 2007 and 2006, respectively, of minority interest to the other partners of LSV.

A reconciliation of the totals reported for the business segments to the applicable line items in the Consolidated Statements of Income for the three and six month periods ended June 30, 2007 and 2006 are as follows:

	Three months ended June 30,		Six months ended June 30,	
	2007	2006	2007	2006
Total operating profit from business segments	\$116,040	\$90 <b>,</b> 690	\$223,574	\$183,653
Corporate overhead expenses Minority interest reflected in	(10,578)	(8,927)	(20,705)	(18,849)
segments	50,033	38,199	93 <b>,</b> 625	73,815

(1) Includes \$1,806 for the three month period ending June 30, 2007 and 2006, and \$3,611 for the six month period ending June 30, 2007 and 2006 of Amortization expense related to intangible assets. The amortization is offset through Minority interest since SEI does not have any ownership in LSV Employee Group LLC.

#### Second-Quarter Business Commentary:

- -- All major business segments reported double digit revenue gains versus year ago.
- -- The Investment Advisors, Institutional Investors, Investment Managers and LSV segments all realized substantial operating profit growth versus year ago levels.
- -- The company's percentage ownership in LSV remained at approximately 43 percent. In the second-quarter 2007, the company recognized \$35.4 million as its portion of the earnings from LSV versus \$26.8 million in second-quarter 2006.
- -- In the second-quarter 2007, SEI recognized a one-time pre-tax gain of \$3.0 million from the sale of its remaining ownership in a joint venture.
- -- The tax rate for the second-quarter 2007 was approximately 38% vs. 32% for the second-quarter 2006.
- -- Assets under management grew by \$9 billion during second-quarter to \$199 billion.
- -- In the second-quarter 2007, SEI purchased 2,682,800 shares of its common stock for \$79.4 million.
- -- In the second-quarter 2007, SEI declared and paid a 2 for 1 stock split. All per-share information has been adjusted to reflect the split.

### Earnings Conference Call

A conference call to review earnings is scheduled for 2:00 PM EDT on July 25, 2007. Investors may listen to the call at <a href="www.seic.com">www.seic.com</a>, or listen at <a href="www.earnings.com">www.earnings.com</a>, a service of Thomson Streetevents. The call may also be accessed at numerous financial services web sites including AOL and Yahoo. Investors may also listen to replays at these web sites, or by telephone at (USA) 1-800-475-6701; (International) 320-365-3844, access code 879867.

#### About SEI

SEI (Nasdaq: SEIC) is a leading global provider of outsourced asset management, investment processing and investment operations solutions. The company's innovative solutions help corporations, financial institutions, financial advisors, and affluent families create and manage wealth. As of June 30, 2007, through its subsidiaries and partnerships in which the company has a significant interest, SEI administers \$407 billion in mutual fund and pooled assets and manages \$199 billion in assets. SEI serves clients, conducts or is registered to conduct business and/or operations, from more than 20 offices in over a dozen countries. For more information, visit <a href="https://www.seic.com">www.seic.com</a>.

Many of our responses may be considered "forward looking statements" and include discussions about future operations, strategies and financial results. Forward-looking statements are based upon estimates and assumptions that involve risks and uncertainties,

many of which are beyond our control or are subject to change. Although we believe our assumptions are reasonable, they could be inaccurate. Our actual future revenues and income could differ materially from our expected results. We have no obligation to publicly update or revise any forward-looking statements.

# SEI INVESTMENTS COMPANY CONSOLIDATED STATEMENTS OF INCOME (In thousands, except per share data) (unaudited)

	Three Months Ended	June 30, 2006
Asset Management, admin. and distribution		
fees Information processing and software	\$276,653	\$222 <b>,</b> 369
servicing fees	55,414	52,410
Transaction-based and trade execution fees	11,191	10,239
Total Revenues	343,258	285,018
Commissions and Fees	43,036	35 <b>,</b> 773
Compensation, benefits and other personnel	88,552	74 <b>,</b> 795
Consulting, outsourcing and professional fee		19 <b>,</b> 787
Data processing and computer related	10,227	9,330
Facilities, supplies and other costs	17 <b>,</b> 700	19,900
Depreciation and amortization	7,451	7 <b>,</b> 276
Total Expenses	189,583	166,861
Income from operations	153,675	118,157
Minority Interest	(47,242)	(35,171)
Net (loss) gain on investments	(997)	602
Interest income	4,882	3,098
Interest expense	(1,168)	(1,448)
Other income	2,952	
Income before taxes	112,102	85 <b>,</b> 238
Income taxes	42,601	27,327
Net income	\$69,501	\$57 <b>,</b> 911
Diluted earnings per common share	\$.34	\$.29
Shares used to calculate diluted		
earnings per common share	203,604	202 <b>,</b> 526
Basic earnings per common share	\$.35	\$.29
Shares used to calculate basic		
earnings per common share	197,314	196,990

SEI INVESTMENTS COMPANY
CONSOLIDATED STATEMENTS OF INCOME
(In thousands, except per share data)

### (unaudited)

	Six Months Ended	June 30, 2006
Asset Management, admin. and distribution		
fees	\$533 <b>,</b> 051	\$436,081
Information processing and software servicing fees	109,646	102,656
Transaction-based and trade execution fees	23,286	23,414
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Total Revenues	665,983	562 <b>,</b> 151
Commissions and Fees	85,673	71,411
Compensation, benefits and other personnel	172,830	150,474
Consulting, outsourcing and professional fees	43,496	37 <b>,</b> 865
Data processing and computer related	20,994	17 <b>,</b> 928
Facilities, supplies and other costs	35 <b>,</b> 260	34,935
Depreciation and amortization	14,876	14,530
Total Expenses	373,129	327,143
Income from operations	292,854	235,008
Minority Interest	(87 <b>,</b> 976)	(68,127)
Net (loss) gain on investments	(1,313)	360
Interest income	8,933	5,752
Interest expense	(2,429)	(2,603)
Other income	2,952	1,588
Income before taxes	213,021	171,978
Income taxes	80,143	59,161
Net income	\$132,878	\$112 <b>,</b> 817
Diluted earnings per common share	\$.65	\$.56
Shares used to calculate diluted earnings per common share	204,153	202,574
Basic earnings per common share	\$.67	\$.57
Shares used to calculate basic earnings per common share	197,614	197,254

### SEI INVESTMENTS COMPANY CONDENSED BALANCE SHEETS (In thousands)

	June 30, 2007	December 31, 2006
Assets		
Cash and short-term investments	\$246 <b>,</b> 292	\$286 <b>,</b> 948
Restricted Cash	10,250	10,250
Receivables	272,965	244 <b>,</b> 599
Securities owned	16,302	16,431
Other current assets	35,092	28,245

Total current assets	580,901	586,473
Property and Equipment, net Investments available for sale Capitalized Software, net Goodwill Intangible asset Other assets  Total assets	136,267 79,463 214,154 22,842 64,007 21,130 \$1,118,764	130,732 71,690 180,014 22,842 67,836 20,118 \$1,079,705
Liabilities		
Current liabilities Long-term debt	\$146,469 57,822	\$196 <b>,</b> 127 67 <b>,</b> 538
Deferred income taxes	90,333	76,148
Other long-term liabilities	11,619	·
Minority Interest	127,513	109,380
Shareholders' Equity	685,008	630,512
Total liabilities and shareholders' equity	\$1,118,764	\$1,079,705

# SEI INVESTMENTS COMPANY ASSET BALANCES (In millions) (unaudited)

		Sep. 30,		Mar. 31, 2007	
Private Banks:					
Equity/Fixed Income					
prgms.	\$14 <b>,</b> 517	\$15 <b>,</b> 055	\$16,806	\$18,196	\$20 <b>,</b> 666
Collective Trust Fund					
prgm.	1,459	1,460	1,251	1,148	1,078
Liquidity funds	7 <b>,</b> 627	7,707	8,513	8,241	8,224
Total assets under					
mgmt.	\$23 <b>,</b> 603	\$24 <b>,</b> 222	\$26 <b>,</b> 570	\$27 <b>,</b> 585	\$29 <b>,</b> 968
Client assets under					
	•	•	•	14,864	•
Total assets	\$42,813	\$39,223	\$41,308	\$42,449	\$44 <b>,</b> 987
Investment Advisors: Equity/Fixed Income					
proms.	\$30.948	\$32,205	\$34,096	\$35,225	\$36,923
Collective Trust Fund	400,010	402,200	401,000	400,220	400,320
prqm.	2,473	2,425	2,480	2,491	2,334
1 3			1,421		
Total assets under	,	,	,	,	,
mgmt.	\$34,727	\$35 <b>,</b> 893	\$37 <b>,</b> 997	\$39 <b>,</b> 120	\$40,657
<pre>Institutional Investors:     Equity/Fixed Income     prgms.</pre>	\$32,709	\$34 <b>,</b> 674	\$37 <b>,</b> 720	\$39,504	\$40,771
Collective Trust Fund					

prgm.	1,147		1,081	1,078	895
Liquidity funds Total assets under	3,823	4,167	3,371	5 <b>,</b> 072	4,128
mgmt.	\$37 <b>,</b> 679	\$39 <b>,</b> 991	\$42 <b>,</b> 172	\$45 <b>,</b> 654	\$45 <b>,</b> 794
Investment Managers:					
Equity/Fixed Income					
prgms.	\$34	\$34	\$30	\$29	\$32
Collective Trust Fund prgm.	8,923	9,009	8 <b>,</b> 675	8,300	7,990
Liquidity funds	363		215	178	271
Total assets under					
mgmt.	\$9 <b>,</b> 320	\$9 <b>,</b> 296	\$8 <b>,</b> 920	\$8 <b>,</b> 507	\$8,293
Client assets under					
admin.	•	161,000	170,344		
Total assets	\$162 <b>,</b> 726	\$170,296	\$179 <b>,</b> 264	\$189 <b>,</b> 252	\$201,224
Investments in New					
Businesses:					
Equity/Fixed Income					
prgms.	\$626		\$805	\$843	\$887
Liquidity funds	49	64	53	43	43
Total assets under mgmt.	\$675	\$749	\$858	\$886	\$930
	4070	4 / 23	4000	4000	4300
LSV Asset Management					
Equity/Fixed Income	¢55 607	¢50 705	664 070	¢.co. 225	672 100
prgms.	\$55 <b>,</b> 687	\$58 <b>,</b> 785	\$64 <b>,</b> 970	\$68,225	\$73 <b>,</b> 100
Consolidated:					
Equity/Fixed Income					
prgms (A)		\$141,438	\$154,427	\$162 <b>,</b> 022	\$172 <b>,</b> 379
Collective Trust Fund prgm.	14,002	14,044	13,487	13,017	12,297
Liquidity funds	13,168		13,573	14,938	14,066
Total assets under	10,100	10, 101	10,070	11,000	11,000
mgmt.	\$161,691	\$168,936	\$181 <b>,</b> 487	\$189 <b>,</b> 977	\$198,742
Client assets under					
admin. (B)	172.616	176,001	185,082	195,609	207,950
Total assets	•	\$344,937	\$366,569	\$385,586	\$406,692
	•	•	•	•	•

<sup>(</sup>A) Equity/Fixed Income programs include \$3,821 of assets invested in SEI's Asset Allocation Funds at June 30, 2007.

### SOURCE SEI Investments Company

<sup>(</sup>B) In addition to the numbers presented, SEI also administers an additional \$5,872 in Funds of Funds assets (as of June 30, 2007) on which SEI does not earn an administration fee.