

SEI Investments Reports First-Quarter 2007 Results

Net Income up 15%

OAKS, Pa., April 25 /PRNewswire-FirstCall/ -- SEI Investments Company (Nasdaq: SEIC) today announced financial results for first-quarter 2007, reporting increases in revenues, net income and earnings per share, compared to the corresponding period for the prior year.

Consolidated Overview (In thousands, except	F	or the Three Months Ended March 31,	
earnings per share)	2007	2006	왕
Revenues	\$322 , 725	\$277 , 133	16%
Net Income Before Taxes	100,919	86 , 740	16%
Net Income	63 , 377	54 , 906	15%
Diluted Earnings Per Share	\$.62	\$.54	15%

"We are satisfied with our quarterly results, especially since we are shifting into the execution stage of our new strategies," said Alfred P. West, Jr., SEI Chairman and CEO.

"We continue to be encouraged by the successful beta of the global wealth platform. The investments we are making are on schedule and our transformation is well underway. In the long run, we remain firm in our belief that what we are doing will help us provide our clients with increased opportunities for success and allow us to grow our future revenues and profits more rapidly."

Summary of First-Quarter Results by Business Segment

(In thousands)	For the Three Month Period Ended March 31,			
	2007	2006	왕	
Private Banks				
Revenues	\$97 , 738	\$88,302	11%	
Expenses	77 , 993	64,532	21%	
Operating Profit	\$19 , 745	\$23 , 770	(17%)	

Operating Margin	20%	27%	
Investment Advisors:			
Revenues	61,563	55 , 297	11%
Expenses	29,374	26,217	12%
Operating Profit	32,189	29,080	11%
Operating Margin	52%	53%	
Institutional Investors:			
Revenues	46,629	38,528	21%
Expenses	28,173	24,450	15%
Operating Profit	18,456	14,078	31%
Operating Margin	40%	37%	
Investment Managers:			
Revenues	33,994	27 , 285	25%
Expenses	24,902	22,473	11%
Operating Profit	9,092	4,812	89%
Operating Margin	27%	18%	
Investments in New Businesses:			
Revenues	1,630	1,687	(3%)
Expenses	4,852	5 , 560	(13%)
Operating Loss	(3,222)	(3,873)	17%
Operating Margin	n/a	n/a	
LSV			
Revenues	81,171	66,034	23%
Expenses (1)	49,897	40,938	22%
Operating profit	31,274	25 , 096	25%
	39%	38%	
Consolidated Segment Totals:			
Revenues	\$322 , 725	\$277 , 133	16%
Expenses	215,191	184,170	17%
Operating Profit	\$107 , 534	\$92 , 963	16%
Operating Margin	33%	34%	

⁽¹⁾ Includes \$42,672 and \$34,293 for the three month period ended March $31,\ 2007$ and 2006, respectively, of minority interest to the other partners of LSV.

A reconciliation of the totals reported for the business segments to the applicable line items in the Consolidated Statements of Income for the three month periods ended March 31, 2007 and 2006 are as follows:

	Three months ended 2007	March 31, 2006
Total operating profit from business segment	s \$107,534	\$92 , 963
Corporate overhead expenses Minority interest reflected in segments LSV Employee Group Expenses (1)	(10,127) 43,592 (1,820)	(9,922) 35,616 (1,806)
Income from operations	\$139,179	\$116 , 851

⁽¹⁾ Includes \$1,805 of Amortization expense related to intangible assets. The amortization is offset through Minority interest since SEI does not have any ownership in LSV Employee Group LLC.

First-Quarter Business Commentary:

- -- First-quarter results reflect the consolidation of all of SEI's banking business into the Private Banks segment. This consolidation has a positive effect on revenue growth rates and a negative effect on operating margins when compared to the Private Bank and Trust segment as reported in prior years.
- -- For the first time, year over year revenue comparisons reflect the consolidation of LSV in both reporting periods; resulting in more normal year over year revenue growth for the company.
- -- The company's percentage ownership in LSV remained at 43 percent. In the first-quarter 2007, the company recognized \$31.3 million as its portion of the earnings from LSV versus \$25.1 million in first-quarter 2006.
- -- All major business segments reported double digit revenue gains versus year ago.
- -- The Investment Advisors, Institutional Investors, Investment Managers and LSV segments all realized double digit operating profit growth versus year ago levels.
- -- The tax rate for the first-quarter 2007 was just over 37%.
- -- Assets under management grew by \$8.5 billion during first-quarter 2007 to \$190.0 billion.
- -- In the first-quarter 2007, SEI purchased 743,400 shares of its common stock for \$45.3 million.

Earnings Conference Call

A conference call to review earnings is scheduled for 2:00 PM EDT on April 25, 2007. Investors may listen to the call at www.seic.com, or listen at www.earnings.com, a service of Thomson Streetevents. The call may also be accessed at numerous financial services web sites including AOL and Yahoo. Investors may also listen to replays at these web sites, or by telephone at (USA) 1-800-475-6701; (International) 320-365-3844, access code 870768.

About SEL

SEI (Nasdaq: SEIC) is a leading global provider of outsourced asset management, investment processing and investment operations solutions. The company's innovative solutions help corporations, financial institutions, financial advisors, and affluent families create and manage wealth. As of March 31, 2007, through its subsidiaries and partnerships in which the company has a significant interest, SEI administers \$382.4 billion in mutual fund and pooled assets and manages \$190.0 billion in assets. SEI serves clients, conducts or is registered to conduct business and/or operations, from more than 20 offices in over a dozen countries. For more information, visit www.seic.com.

Many of our responses may be considered "forward looking statements" and include discussions about future operations, strategies and financial results. Forward-looking statements are based upon estimates and assumptions that involve risks and uncertainties, many of which are beyond our control or are subject to change. Although we believe our assumptions are reasonable, they could be inaccurate. Our actual future revenues and income could differ materially from our expected results. We have no obligation to publicly update or revise any forward-looking statements.

CONSOLIDATED STATEMENTS OF INCOME (In thousands, except per share data) (unaudited)

	Three Months 2007	Ended March 31, 2006
Asset Management, admin. and distribution fees Information processing and	\$256 , 398	\$213 , 712
software servicing fees Transaction-based and trade execution fees	54,232 12,095	50,246 13,175
Total Revenues	322,725	277,133
Commissions and Fees Compensation, benefits and other personnel Consulting, outsourcing and professional fees Data processing and computer related Facilities, supplies and other costs Depreciation and amortization	42,637 84,278 20,879 10,767 17,560 7,425	35,638 75,679 18,078 8,598 15,035 7,254
Total Expenses	183,546	160,282
Income from operations	139,179	116,851
Minority Interest Net loss on investments Interest income Interest expense Other income	(40,734) (316) 4,051 (1,261)	(32,956) (242) 2,654 (1,155) 1,588
Income before taxes	100,919	86,740
Income taxes	37,542	31,834
Net income	\$63 , 377	\$54,906
Diluted earnings per common share	\$.62	\$.54
Shares used to calculate diluted earnings per common share	102,351	101,311
Basic earnings per common share	\$.64	\$.56
Shares used to calculate basic earnings per common share	98 , 957	98 , 758

SEI INVESTMENTS COMPANY CONDENSED BALANCE SHEETS (In thousands)

	(unaudited) March 31, 2007	December 31, 2006
Assets		
Cash and short-term investments Restricted Cash	\$271,485 10,250	\$286,948 10,250
Receivables	250,869	244,599

Securities owned Other current assets	16,558 30,293	16,431 28,245
Other Current assets	30,293	20,243
Total current assets	579,455	586,473
Property and Equipment, net Investments available for sale Capitalized Software, net Goodwill Intangible asset Other assets	134,435 75,560 197,044 22,842 65,922 21,456	130,732 71,690 180,014 22,842 67,836 20,118
Total assets	\$1,096,714	\$1,079,705
Liabilities		
Current liabilities Long-term debt Deferred income taxes Other long term liabilities Minority Interest	\$148,355 62,719 79,871 10,091 117,269	\$196,127 67,538 76,148 109,380
Shareholders' Equity	678,409	630,512
Total liabilities and shareholders' equity	\$1,096,714	\$1 , 079 , 705

SEI INVESTMENTS COMPANY ASSET BALANCES (In millions)

	Mar. 31, 2006	Jun. 30, 2006	Sep. 30, 2006	Dec. 31, 2006	
Private Banks: Equity/Fixed					
Income prgms. Collective Trust	\$14,322	\$14 , 517	\$15 , 055	\$16,806	\$18,196
Fund prgm.	1,581	1,459	1,460	1,251	1,148
Liquidity funds Total assets	7,139	7,627	7,707	8,513	8,241
under mgmt. Client assets	\$23,042	\$23,603	\$24,222	\$26 , 570	\$27 , 585
under admin.	19,775	19,210	15,001	14,738	14,864
Total assets	\$42 , 817	\$42,813	\$39,223	\$41,308	\$42,449
Investment Advisors: Equity/Fixed					
Income prgms. Collective Trust Fund	\$31,815	\$30,948	\$32 , 205	\$34,096	\$35 , 225
prgm.	2,482	2,473	2,425	2,480	2,491
Liquidity funds Total assets	1,017	1,306	1,263	1,421	1,404
under mgmt.	\$35,314	\$34 , 727	\$35 , 893	\$37 , 997	\$39 , 120
<pre>Institutional Investors: Equity/Fixed</pre>					
Income prgms. Collective	\$32,083	\$32 , 709	\$34,674	\$37 , 720	\$39 , 504

Trust Fund					
prgm.	1,157	1,147	1,150	1,081	1,078
Liquidity funds	4,076	3,823	4,167	3,371	5,072
Total assets					
under mgmt.	\$37,316	\$37 , 679	\$39,991	\$42,172	\$45 , 654
<pre>Investment Managers: Equity/Fixed</pre>					
Income prgms. Collective	\$33	\$34	\$34	\$30	\$29
Trust Fund					
prgm.	9,096	8,923	9,009	8,675	8,300
Liquidity funds Total assets	505	363	253	215	178
under mgmt.	\$9,634	\$9 , 320	\$9 , 296	\$8 , 920	\$8 , 507
Client assets					
under admin.	151,688	153,406	161,000	170,344	177,520
Total assets	\$161,322	\$162 , 726	\$170 , 296	\$179 , 264	\$186 , 027
Investments in New Businesses: Equity/Fixed					
Income prgms.	\$617	\$626	\$685	\$805	\$843
Liquidity funds	67	49	64	53	43
Total assets					
under admin	\$684	\$675	\$749	\$858	\$886
LSV Asset Management					
Equity/Fixed Income prgms.	\$54 , 128	\$55 , 687	\$58 , 785	\$64,970	\$68,225
Consolidated: Equity/Fixed Income					
<pre>prgms (A,B) Collective Trust Fund</pre>	\$132,998	\$134,521	\$141,438	\$154 , 427	\$162,022
prgm. Liquidity	14,316	14,002	14,044	13,487	13,017
funds (B)	12,804	13,168	13,454	13,573	14,938
Total assets under mgmt.	\$160,118	\$161 , 691	\$168,936	\$181,487	\$189 , 977
Client assets					
under admin.	171,463	172,616	176,001	185,082	192,384
Total assets	\$331,581	\$334,307	\$344 , 937	\$366 , 569	\$382,361

⁽A) Equity/Fixed Income programs include \$3,646 of assets invested in SEI's Asset Allocation Funds at 3/31/07

SOURCE SEI Investments Company

⁽B) In addition to the numbers presented, SEI also administers an additional \$9,115 in Funds of Funds assets (as of March 31, 2007) on which SEI does not earn an administration fee.