



SUPER LEAGUE

LEADING THE FUTURE OF
IMMERSIVE 3D ENGAGEMENT

APRIL 2024

Forward Looking Statements:

Certain statements in this presentation constitute “forward-looking statements” within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended. Any statements that refer to expectations or other characterizations of future events, circumstances or results are forward-looking statements. You can also identify these statements by use of the words “may,” “will,” “should,” “plans,” “explores,” “expects,” “anticipates,” “continues,” “estimates,” “projects,” “intends,” and similar expressions. Forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. These risks and uncertainties include, but are not limited to the overall strength and growth opportunities in the esports industry, changes in consumer demand for the company’s services and the games the company licenses, changes in the competitive environment for the company’s technologies, services and products, and changes in the price of streaming services, licensing fees, and network infrastructure, hosting and maintenance. Given these uncertainties, you should not place undue reliance on these forward-looking statements. The views expressed herein are those of management and are based on currently available information. Estimates and projections contained herein have been prepared by management and involve significant elements of subjective judgment and analysis and are based on certain assumptions. No representation nor warranty, expressed or implied, is made as to the accuracy or completeness of the information contained in this presentation and nothing contained herein is, or shall be relied upon as a promise or representation, whether as to the past or the future.

This presentation includes statistical and other industry and market data that the company obtained from the industry publications and research, surveys and studies conducted by third parties. Industry publications and third-party research, surveys and studies generally indicate that their information has been obtained from sources believed to be reliable, although they do not guarantee the accuracy or completeness of such information. While the company believes that these industry publications and third-party research, surveys and studies are reliable, the company has not independently verified such data and the company does not make any representation as to the accuracy of the information.

You are cautioned not to place undue reliance on these forward-looking statements. Except for ongoing obligations of the company to disclose material information under the federal securities laws, the company does not undertake any obligation to release any revisions to any forward-looking statements, to report events or to report the occurrence of unanticipated events.

Additional risks and uncertainties that could affect our financial results are included in the section titled “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in our Annual Report on Form 10-K for the year ended December 31, 2022 and other filings that we make from time to time with the Securities and Exchange Commission which, once filed, are available on the SEC’s website at www.sec.gov.

SUPER LEAGUE

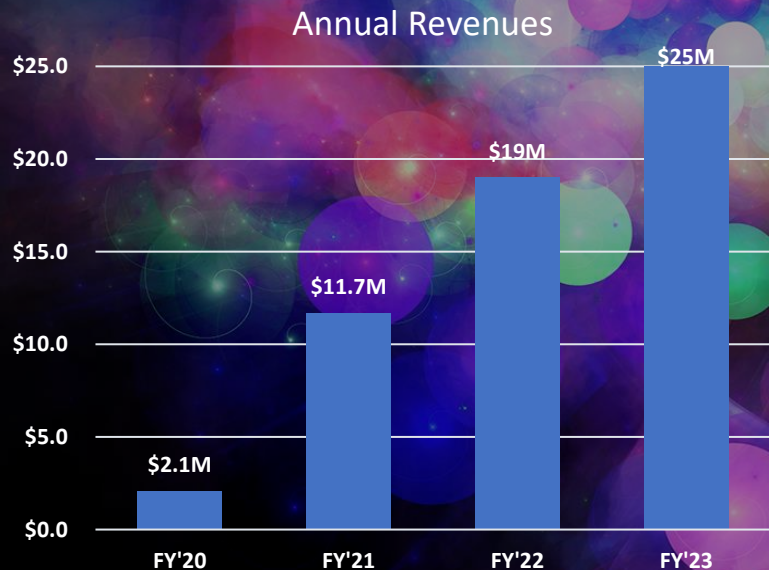
**We are a team of
strategists, innovators,
creators, storytellers &
builders – and experts
in the language of 3D
engagement.**



**SUPER
LEAGUE**

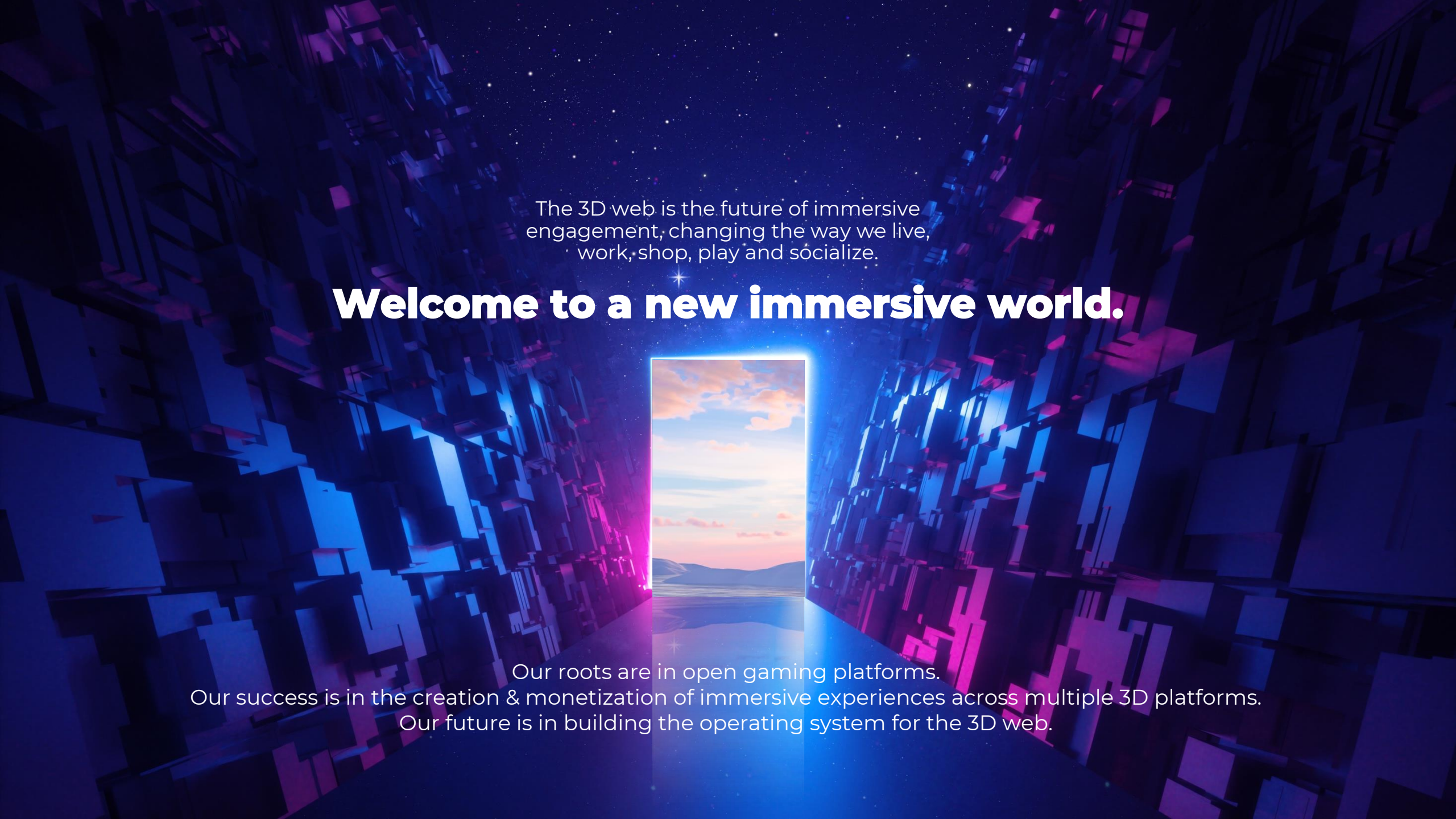
Overview

SUPER LEAGUE



We believe the bulk of digital ad spend will move toward 3D engagement, and we are ready:

- **An operating system for the 3D web;** helping brands speak the language of 3D engagement.
- 3500 in-network game experiences reaching over **130 Million immersive monthly active players.**
- **One-stop shop for global marquee brands** to reach Gen Z & Alphas in this fast growing social channel where they live.
- Powerful suite of tech and capabilities, offering **immersive experiences, proprietary immersive media products and creator tools and analytics** to deliver full campaign goals.
- **Growth driven by larger deals, more persistent brand programs** – recent \$3.8M win in Q3/Q4 for largest deal ever.
- **Serving ~ 100 brands in '23** – 26 immersive builds with 30 minute peak engagement and over 500M+ visits, 180+ in-game ad campaigns.
- Turning an important corner - **our path to profitability in '24.**

The background is a complex 3D digital environment. It features a central rectangular portal that is brightly lit from within, showing a serene sunset over a calm body of water with distant mountains. The surrounding space is filled with a dense, layered structure of blue and purple rectangular blocks, creating a sense of depth and a futuristic, data-driven atmosphere. The overall color palette is dominated by deep blues and purples, with the warm colors of the sunset providing a focal point of contrast.

The 3D web is the future of immersive engagement, changing the way we live, work, shop, play and socialize.

Welcome to a new immersive world.

Our roots are in open gaming platforms.
Our success is in the creation & monetization of immersive experiences across multiple 3D platforms.
Our future is in building the operating system for the 3D web.

Immersion Increases as Tech Advances.

TV



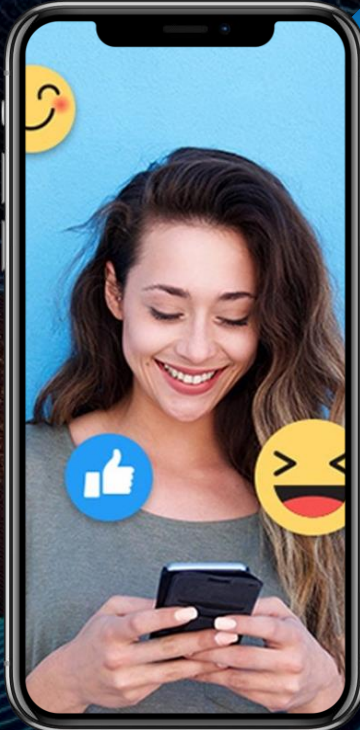
WWW



APPS



SOCIAL



GAMING/
METAVERSE/
WEB3.0



The Evolution of Engagement.



We see 3 major trends that are opening doors for the next evolution of immersive engagement:

The 3D Web and future of digital advertising is upon us.

H&M

1 Phygital Commerce – elevating Spatial Commerce to live between the digital and physical world

2 Co-creation Platforms – immersive engagement with consumer communities deepening brand relationships

3 AI Led Transformation – creating unprecedented experience adaptability & evolution

**The immersive platforms
on the 3D Web continue to
realize incredible growth.**

The audience is already there.

+3.1B

Gamers in the World
(+25% since 2018)

+500M

In Immersive Platforms
(+250% since 2018)

250M
ROBLOX

140M
MINECRAFT

70M
FORTNITE

23M
RECROOM

Massive global brands are creating culture, community & commerce through immersive new models.



Travis Scott's
Fortnite
Concert

27M
TOTAL
USERS



Barbie
DREAMHOUSE™

60M
VISITS
IN 30
DAYS



Nike new
profit earner

\$185M
IN NFT
SALES



Lil Nas
Roblox
Concert
was
attended

33M
TIMES



37M
INTER-
ACTIONS



Chipotle
gave away

130K
REAL
BURRITOS
IN 30 MIN



\$81B

Web 3.0 Total Addressable
Market Size by 2030,
47% CAGR as a sector

**Immersive environments
create unprecedented reach,
engagement & conversion.**

Consumer behaviors are shifting.

Immersive content
increases engagement by

252%

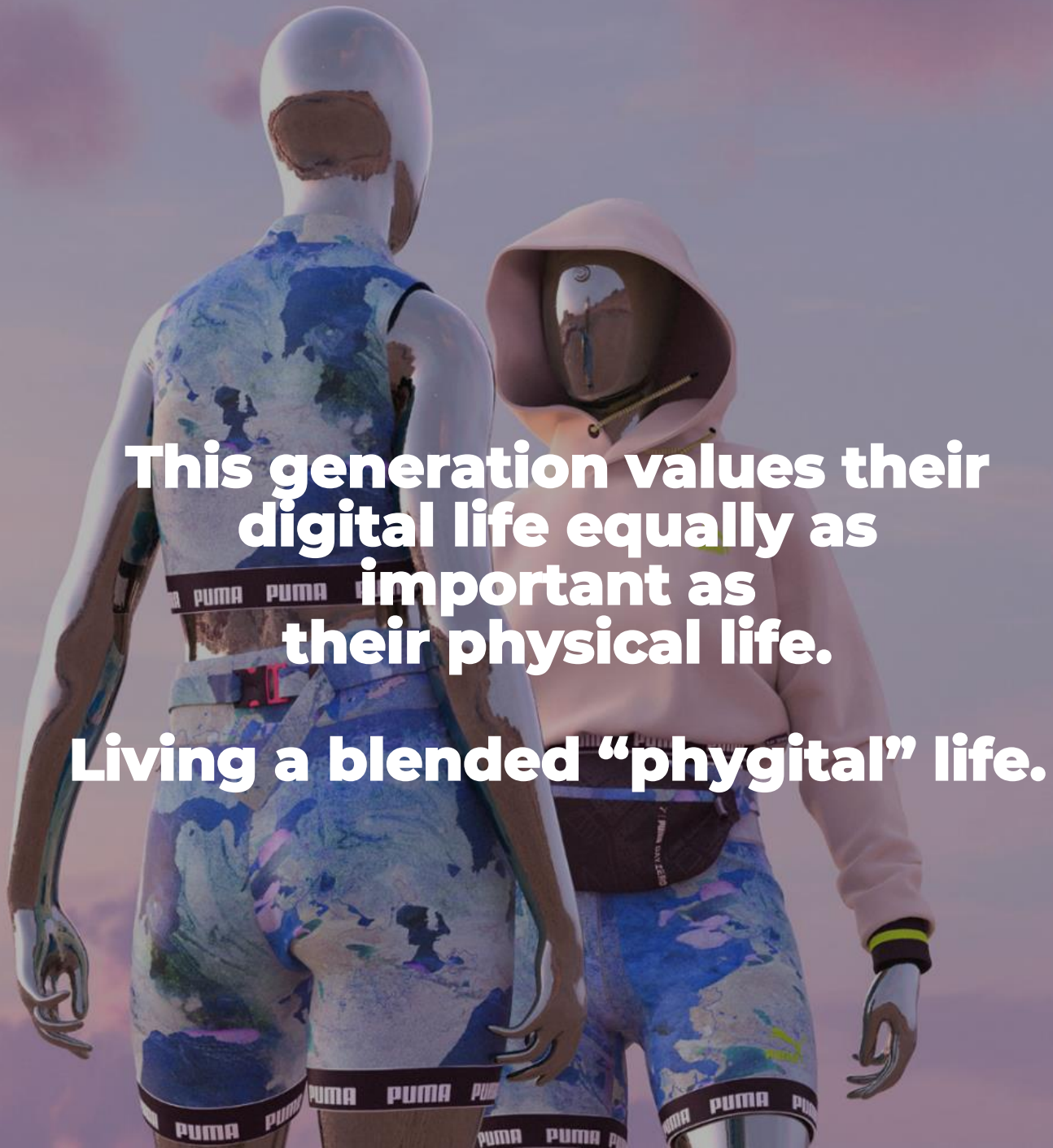
156 Min
spent daily
on Roblox
(vs. 95 on TT,
74 on YT and
51 on IG)

40% higher
conversion
rates with 3D
content

47% of
consumers
expect to
discover
brands first in
the metaverse

\$56B

Annual in-game advertising
spend by 2024



This generation values their digital life equally as important as their physical life.

Living a blended “phygital” life.

70%

of US consumers believe their digital identity is as important as their real identity

43%

of GenZ believe self-expression in the digital world is more important than the physical world

75%

of GenZ say they will spend money on virtual fashion ... With 1 in 4 spending \$20 - \$100 on a single item



**We have built
a powerful engine
to be the most
comprehensive
team & solution
driving success in
the immersive web.**

Marketing Solutions

- In-Game Display, Video + Engagement Media
- Digital-to-Physical Roblox Solution
- Influencer Marketing
- Family-Friendly Video Distribution
- Developer Collabs

STRATEGISTS

**BUILDERS,
INNOVATORS
& LEADERS OF
IMMERSIVE IP**

**MARKETING
SOLUTIONS**

**CREATIVE
SERVICES**

ANALYTICS & INSIGHTS

Immersive Experiences

- Experience + Game Development
- Live Operations
- Monetization and Optimization
- UGC Strategy, Creation + Management
- Custom Integrations

**SPECIALIZED
EXPERTISE**

(The People)

**DISTINCT
ENABLERS**

(The Products)

Creative Services

- Content Strategy + Implementation
- Video Productions + Live Stream Broadcasts
- Social Video Content Creation
- Full Graphic Design Capabilities



Super League helped Mattel deliver deep engagement... product placement on steroids.



Super League created dream results in honor of Barbie's Dreamhouse 60th anniversary. The 30-day house party delivered massive engagement results and drove real-life Barbie doll sales.

60M Visits to the Dreamhouse

~8MIN Avg time in game

81% More likely to prefer Barbie over competition

+\$1.2M Value delivered against a \$700K Barbie & Polly budget



Super League helped Chipotle drive digital engagement into physical sales.



Super League built the first ever QSR new menu item in the metaverse and sparked the highest digital app download day and 2nd highest digital food sales day ever.

24M Total visits to BOORITO Maze & Restaurant

14MIN Avg time in Burrito Builder – more than IRL

4.6BN Total PR/game impressions

2M Hours of in-game engagement

130,000 FREE REAL BURRITOS given away in 30 minutes.

MAYBELLINE
NEW YORK

Super League helped Maybelline captivate makeup enthusiasts and introduce them to a wide range of cosmetics.



Super League created a Maybelline virtual world offering virtual makeup looks, mini games and exclusive music to promote self-expression.

29M Total visits to ...

9MIN Avg time in...

23M Virtual good try-ons

6.3M Makeup try-ons

Kraft

LUNCHABLES

Super League helped Lunchables attract kids through a loyalty and rewards program.



Super League created a Lunchables Playables virtual world offering virtual avatars, augmented reality games, virtual pets and loyalty and rewards program.

6.3% Higher purchase rate¹

10M Hours of engagement

7.4B Points collected by users

7.3M Lunchables Pets redeemed by users

How we scale...



**ushering brands
through a 4-step journey
into the future of
advertising.**

1

Introduce brands to 3D engagement to achieve campaign objectives: new brand entrants, larger deal sizes

2

Become a “go to” for brands across all campaigns; repeat %, larger annual advertiser spend

3

Guide brands to create a persistent 3D presence; recurring, predictable revenues

4

Build omni-channel 3D strategies for brands including their own web presence; new revenue opps - DTC, 1st party data, TaaS/SaaS

We proudly create & partner with some of the most powerful brands in the world.



VISA



HOT TOPIC



Paramount



**iHeart
RADIO**



claire's

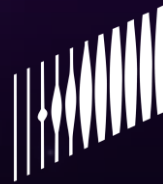


CHEVROLET

nickelodeon



TOYOTA



**SONY
PICTURES**

H★MILTON

SAMSUNG

NETFLIX

L'ORÉAL

SPIDER-MAN



PUMA



Coca-Cola



T-Mobile

SUPER LEAGUE

Pop-Ups

Software distributed to
3,500 experiences
reaching 140+MM MAUs
within Roblox enabling
turnkey Content
Integration solutions at
scale.



Makeup Counter



Kitchen



Fashion Runway



**SOUNDZ
Listening Party**



Car Modeler



Obstacle Course

SUPER LEAGUE

Loyalty & Rewards



Available Now to Marketers

Create Challenges for users on Roblox.

Users receive credit for every action/challenge completed.

Credit can be redeemed on- or off-Roblox, in exchange for rewards.

Purchasing a UGC hoodie can earn a discount on the real-world version.

Continued engagement on the retailer's website can earn value redeemable back on Roblox.

How we monetize...



delivering material topline growth through organic and inorganic growth with a path to profitability by the end of 2024.

Immersive Experience Publishing & Content Revenue

Immersive Media Products Revenue

Direct to Consumer Revenue

Data & Insights Revenue

Strategic Consulting Revenue



Meet the league.



Ann Hand
CEO & Chair
[Meet Ann](#)



Matt Edelman
President & Chief Commercial Officer
[Meet Matt](#)



David Steigelfest
Chief Platform Officer
[Meet David](#)



Clayton Haynes
Chief Financial Officer
[Meet Clayton](#)

SUPER LEAGUE



**An operating system
bringing brands into
the 3D Web.**