

# 2<sup>nd</sup> QUARTER 2024 EARNINGS PRESENTATION

August 6, 2024

BRIDGE INVESTMENT GROUP

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#### **Forward-Looking Statements**

This presentation contains forward-looking statements. All statements other than statements of historical facts contained in this presentation may be forward-looking statements. Statements regarding our future results of operations and financial position, business strategy and plans and objectives of management for future operations, including, among others, statements regarding expected growth, capital raising, expectations or targets related to financial and non-financial measures, future capital expenditures, fund performance and debt service obligations, are forward-looking statements. In some cases, you can identify forward-looking statements by terms, such as "may," "will," "should," "expects," "plans," "seek," "anticipates," "plan," "forecasts," "outlook," "could," "intends," "targets," "projects," "contemplates," "believes," "estimates," "predicts," "potential" or "continue" or the negative of these terms or other similar expressions. Accordingly, we caution you that any such forward-looking statements are not guarantees of future performance and are subject to risks, assumptions and uncertainties that are difficult to predict and beyond our ability to control.

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### **Industry Information**

Unless otherwise indicated, information contained in this presentation concerning our industry, competitive position and the markets in which we operate is based on information from independent industry and research organizations, other third-party sources and management estimates. Management estimates are derived from publicly available information released by independent industry analysts and other third-party sources, as well as data from our internal research, and are based on assumptions made by us upon reviewing such data, and our experience in, and knowledge of, such industry and markets, which we believe to be reasonable. In addition, projections, assumptions and estimates of the future performance of the industry in which we operate and our future performance are necessarily subject to uncertainty and risk due to a variety of factors, which could cause results to differ materially from those expressed in the estimates made by the independent parties and by us.

#### Non-GAAP Financial Measures

This presentation uses financial measures that are not presented in accordance with generally accepted accounted principles in the United States ("GAAP"), such as Distributable Earnings, Fee Related Earnings, Fee Related Earnings, Fee Related Revenues and Performance Related Earnings, to supplement financial information presented in accordance with GAAP. There are limitations to the use of the non-GAAP financial measures presented in this presentation. For example, the non-GAAP financial measures may not be comparable to similarly titled measures of other companies. Other companies may calculate non-GAAP financial measures differently than the Company, limiting the usefulness of those measures for comparative purposes.

Throughout this presentation, all current period amounts are preliminary and unaudited.



### **GAAP Income Statement**

GAAP Condensed Consolidated Statements of Operations (Unaudited)

(\$ in thousands, except shares and per share amounts)	ee Months 024	ne 30, 023	Six Months En 2024	nded Ju	une 30, 2023
Revenues:					
Fund management fees	\$ 61,453	\$ 60,317	\$ 122,558	\$	114,166
Property management and leasing fees	17,763	19,130	37,700		39,029
Construction management fees	1,814	2,902	3,511		6,187
Development fees	828	1,337	1,659		1,672
Transaction fees	6,404	4,682	13,204		7,059
Fund administration fees	4,579	4,304	9,636		8,480
Insurance premiums	6,405	3,485	11,102		8,214
Other asset management and property income	5,514	2,646	8,179		5,443
Total revenues	104,760	98,803	207,549		190,250
Investment income (loss):					
Incentive fees	_	41	_		41
Performance allocations: realized	7,063	8,425	20,032		11,587
Performance allocations: unrealized	18,533	(19,284)	(43,138)		(126,309)
Earnings from investments in real estate	_	215	_		215
Total investment income (loss)	25,596	(10,603)	(23,106)		(114,466)
Expenses:					
Employee compensation and benefits	62,681	56,376	125,521		107,553
Incentive fee compensation	_	3	_		3
Performance allocations compensation: realized	3,748	495	11,156		2,227
Performance allocations compensation: unrealized	(1,150)	(4,649)	2,027		(19,319)
Loss and loss adjustment expenses	4,436	1,684	7,118		4,004
Third-party operating expenses	3,476	5,219	7,512		11,329
General and administrative expenses	9,397	12,872	20,747		26,765
Depreciation and amortization	4,510	5,118	9,946		6,211
Total expenses	87,098	77,118	184,027		138,773
Other (expense) income:					
Realized and unrealized (losses) gains, net	(3,273)	(1,367)	(7,503)		120
Interest income	4,351	3,728	10,141		7,182
Interest expense	(6,846)	(8,735)	(14,210)		(12,881)
Total other expense	(5,768)	(6,374)	(11,572)		(5,579)
Income (loss) before provision for income taxes	37,490	4,708	(11,156)		(68,568)
Income tax (expense) benefit	(9,996)	(7,468)	1,851		(1,624)
Net income (loss)	27,494	(2,760)	(9,305)		(70,192)
Net income (loss) attributable to non-controlling interests in Bridge Investment Group Holdings LLC	13,825	(4,186)	(28,095)		(60,435)
Net income (loss) attributable to Bridge Investment Group Holdings LLC	13,669	1,426	18,790		(9,757)
Net income (loss) attributable to non-controlling interests in Bridge Investment Group Holdings Inc.	16,100	6,198	11,403		(7,019)
Net (loss) income attributable to Bridge Investment Group Holdings Inc.	\$ (2,431)	\$ (4,772)	\$ 7,387	\$	(2,738)

### **Financial Results**

- GAAP Net income was \$27.5 million for the 2nd quarter
- GAAP Net loss attributable to Bridge Investment Group Holdings Inc. was \$2.4 million for the 2nd quarter
- Loss per share of Class A common stock - basic and diluted was \$0.11 for the 2nd quarter

# 2<sup>ND</sup> Quarter 2024 overview

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Financial
Highlights

(\$ in MM, except per share data or as noted)	Q2 2024	Q2 2023	YOY Change %	2024	2023	YOY Change %
Total Revenue	\$104.8	\$98.8	6%	\$407.9	\$396.1	3%
GAAP Net Income (Loss)	\$27.5	\$(2.8)	1,096%	\$(26.5)	\$(19.7)	(35)%
Loss per share, Basic	\$(0.11)	\$(0.24)	54%	\$(0.11)	\$(0.08)	(38)%
Fee Related Earnings ("FRE") to the Operating Company	\$35.9	\$35.1	2%	\$134.4	\$138.4	(3)%
Distributable Earnings ("DE") of the Operating Company	\$35.5	\$35.0	1%	\$133.8	\$153.8	(13)%
After-tax DE per share	\$0.19	\$0.20	(5)%	\$0.72	\$0.89	(19)%

VoV Change

VoV Change

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 $ITM \cap 2$ 

VoV Change

VoV Change

### Key Operating Metrics

	Q2 2024	Q2 2023	%	2024	2023	%
Gross AUM	\$48.9 Bn	\$48.9 Bn	_	\$48.9 Bn	\$48.9 Bn	
Fee-Earning AUM	\$21.5 Bn	\$22.2 Bn	(3)%	\$21.5 Bn	\$22.2 Bn	(3)%
Capital Raised	\$0.3 Bn	\$0.3 Bn	2%	\$1.1 Bn	\$2.9 Bn	(62)%
Capital Deployed	\$0.4 Bn	\$0.5 Bn	(26)%	\$2.3 Bn	\$3.0 Bn	(23)%
Dry Powder	\$3.1 Bn	\$4.1 Bn	(24)%	\$3.1 Bn	\$4.1 Bn	(24)%
Realized Performance Allocations	\$7.1	\$8.5	(17)%	\$51.0	\$38.4	33%
Unrealized Accrued Performance Allocations	\$338.9	\$428.4	(21)%	\$338.9	\$428.4	(21)%

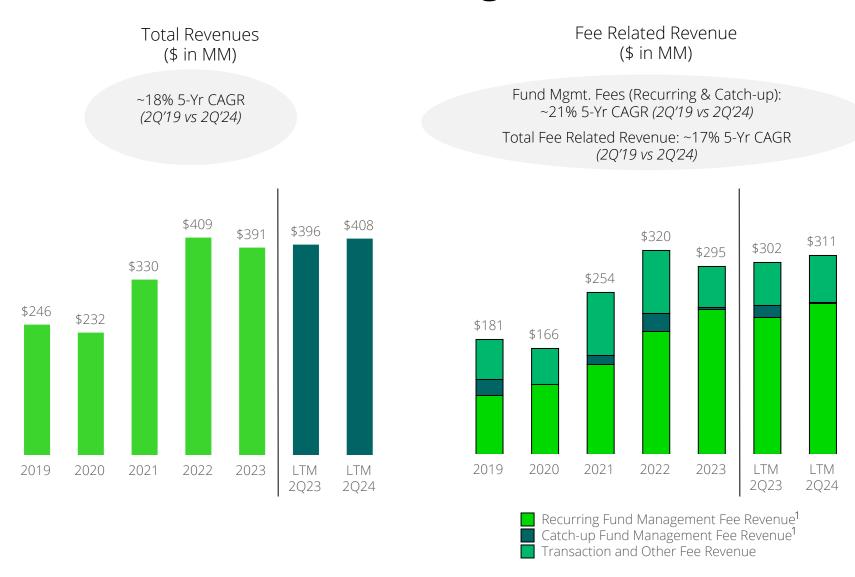
### Business Update

- Declared quarterly dividend of \$0.13 per share of Class A common stock, payable on September 13, 2024 to stockholders of record on August 30, 2024.
- At the end of the second quarter of 2024, the Company had \$3.1 billion of dry powder, a majority of which is in our Multifamily, Secondaries, Credit and Workforce & Affordable Housing vehicles.
- Subsequent to quarter-end, Bridge raised an additional \$400 million within our Debt Strategies vertical.

# Proven record of AUM growth



# Proven record of revenue growth



<sup>&</sup>lt;sup>1</sup> Netted out for placement agent fees (allocated pro rata between recurring and catch-up fund management fees).

# Non-GAAP financial measures

	TI	nree Mor June			Lá	ast Twelve N June		
(\$ in thousands)	2	024		<u>2023</u>		2024		<u>2023</u>
Fund-level fee revenues								
Fund management fees	\$	61,193	\$	60,353	\$	239,001	\$	233,706
Transaction fees		6,404		4,682		26,612		23,624
Total net fund-level fee revenues		67,597		65,035		265,613		257,330
Net earnings from Bridge property operators		1,778		2,828		9,548		11,529
Development fees		828		1,337		2,905		4,309
Fund administration fees		4,653		4,304		19,114		16,214
Other asset management and property income		5,514		2,636		14,560		12,321
Fee Related Revenues		80,370		76,140		311,740		301,703
Cash-based employee compensation and benefits		(38,715)		(35,248)		(151,417)		(130,464)
Net administrative expenses		(6,696)		(6,663)		(25,907)		(27,782)
Fee Related Expenses		(45,411)		(41,911)		(177,324)		(158,246)
Total Fee Related Earnings		34,959		34,229		134,416		143,457
Total Fee Related Earnings attributable to non-controlling interests		924		865		(12)		(5,010)
Total Fee Related Earnings to the Operating Company		35,883		35,094		134,404		138,447
Fund level performance fee revenues								
Realized performance allocations and incentive fees		7,063		8,466		49,547		38,391
Realized performance allocations and incentive fees compensation		(3,748)		(498)		(16,708)		(3,900)
Net realized performance allocations attributable to non- controlling interests		(1,608)		(5,066)		(18,556)		(20,502)
Net insurance income		1,969		1,801		6,009		8,476
Earnings from investments in real estate <sup>1</sup>		_		215		537		1,093
Net investment and interest income (expense) and realized gain (loss)		(4,072)		(5,006)		(21,483)		(8,194)
Distributable Earnings attributable to the Operating Company	\$	35,487	\$	35,006	\$	133,750	\$	153,811
Distributable After-Tax Earnings per share of Class A common stock - Basic	\$	0.19	\$	0.20	\$	0.72	\$	0.89
Weighted-average shares of Class A common stock outstanding - Basic	32,	461,347	2	5,143,289	2	29,389,787		24,685,504

**Fee Related Revenues** 

- Growth in recurring fund management fees driven by acquisition of Newbury Partners
- Increase in transaction fees in Q2 2024 is primarily due to increase in Opportunity Zone deployment
- Fund administration fees from internalization of fund administration continues to yield positive results

### **Fee Related Earnings**

 Compensation and benefits increased due to the timing of the Newbury acquisition as well as annual compensation adjustments

### **Distributable Earnings**

- Timing and amount of realization of performance allocations
- Higher debt balances resulted in increased interest expense

<sup>&</sup>lt;sup>1</sup> Earnings from investments in real estate is offset by interest expense related to GP Lenders.

# **Fee-earning AUM drivers**



### Deployment (\$ in MM)



Fee-Earning Assets Under Management (\$ in Bn)<sup>1</sup>



- \$305 million of capital raised in Q2 2024 driven by Workforce & Affordable Housing, Debt Strategies and Development (Opportunity Zones).
- \$364 million of deployment in Q2 2024 mostly driven by Workforce & Affordable Housing, Development (Opportunity Zones), Logistics, Multifamily, and Secondaries Strategies.
- Fee-earning AUM decreased in Q2 2024 primarily due to conversion of fee basis from committed capital to NAV for Newbury Equity Partners III which reached its 11th anniversary.

<sup>&</sup>lt;sup>1</sup> AUM and FEAUM as of Q1 2023 includes the acquisition of Newbury Partners, LLC which closed on March 31, 2023.

# Fee related revenue summary

### Management Fees (\$ in MM)



### Fee Related Revenue (\$ in MM)



### Transaction Fees (\$ in MM)

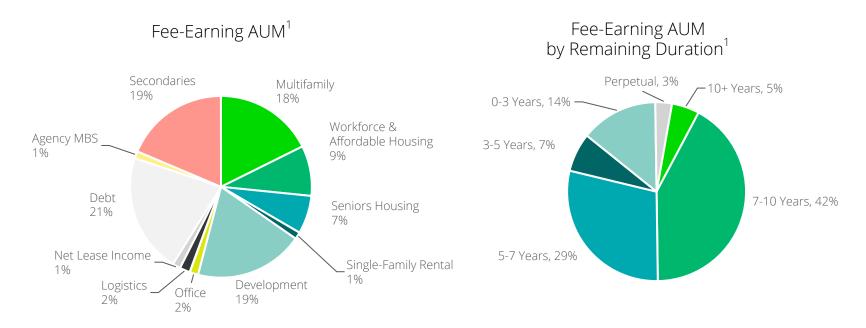


- Recurring fund management fees was consistent between Q2 2024 and Q2 2023 due to long-term nature of invested capital.
- Fund management fees includes catch-up fees of \$1.0 million in Q1 2024.
- Transaction fees remained relatively similar in Q2 2024 compared to Q1 2024 as Bridge continued to lean into property acquisitions.

### All Other Fees (\$ in MM)



# Long duration capital drives fee visibility



- \$458.1 million of capital raised in 2024 and the acquisition of Newbury Partners continue to drive growth in recurring fund management fees, which increased by 8% year-over-year compared to 2023.
- Commitments on capital raised in the 2nd quarter averaged 11.3 years in duration.
- 76% of total FEAUM is greater than 5 years of remaining duration, with a weighted-average FEAUM remaining duration of 6.6 years.<sup>2</sup>
- Over 97% of FEAUM is in long-term, closed end funds with no redemption features.

As of June 30, 2024

<sup>&</sup>lt;sup>2</sup> Weighted-average fund life for closed-end funds as of June 30, 2024.

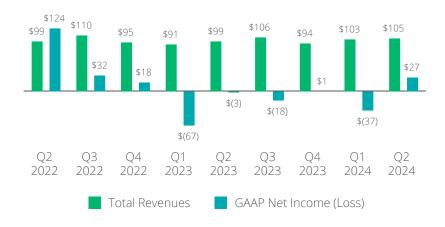
# **Earnings summary**

Fee Related Earnings & Margin (\$ in MM)



- Fee Related Earnings increased \$1.7 million, or 5% compared to Q1 2024, driven by stable FEAUM and healthy margins.
- Distributable Earnings to the Operating Company increased \$3.3 million, or 10% compared to Q1 2024.

Total Revenues & GAAP Net Income (Loss) (\$ in MM)



Fee Related Earnings & Distributable Earnings attributable to the Operating Company (\$ in MM)



Fee Related Earnings attributable to Operating Company
Distributable Earnings attributable to Operating Company

# Performance fee summary

Accrued Performance Allocations (\$ in MM)<sup>1</sup>

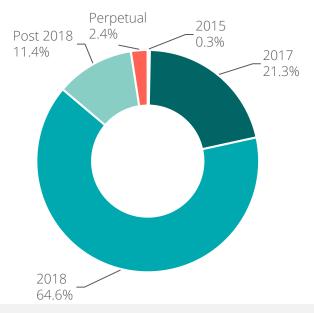


Performance Fees & Realizations (\$ in MM)



Net realized performance fees to the Operating Company
Gross realized performance fees

Net Unrealized Performance Allocations by Vintage<sup>2</sup>



- Carry-eligible AUM of \$17.7 billion<sup>3</sup>, over 82% of FEAUM.
- Accrued performance allocations attributable to the Operating Company is \$127.6 million<sup>2</sup>.
- Pipeline for future performance-driven Distributable Earnings is significant.
- Quarterly realization pace and performance fees will vary based upon market conditions.

<sup>&</sup>lt;sup>1</sup> Based on fair value one quarter in arrears.

<sup>&</sup>lt;sup>2</sup> As of June 30, 2024.

<sup>&</sup>lt;sup>3</sup> Does not include any carried interest related to Newbury Funds I through V.

# Compelling fund-level track record

	As of June 30, 2024						
Closed-End Funds	Investor Levered	Investor Unlevered					
(Investment Period Beginning, Ending Date)	Net IRR	Net IRR					
Equity Strategies Funds							
Multifamily							
Bridge Multifamily I (Mar 2009, Mar 2013)	15.1 %	15.1 %					
Bridge Multifamily II (Apr 2012, Apr 2015)	23.0 %	22.5 %					
Bridge Multifamily III (Jan 2015, Jan 2018)	18.4 %	17.9 %					
Bridge Multifamily IV (Jun 2018, Jun 2021)	13.5 %	13.3 %					
Bridge Multifamily V (Jul 2021, to present) <sup>1</sup>	(19.8)%	(18.0)9					
Bridge Multifamily Continuation Vehicle	26.4 %	26.4 9					
Total Multifamily Funds	14.8 %	14.5 9					
Workforce & Affordable Housing							
Bridge Workforce Housing I (Aug 2017, Aug 2020)	12.7 %	12.7 9					
Bridge Workforce Housing II (Aug 2020, to present) <sup>2</sup>	(2.5)%	(2.1)9					
Total Workforce & Affordable Housing Funds	6.3 %	6.3 9					
Seniors Housing							
Bridge Seniors I (Jan 2014, Jan 2018)	(3.4)%	(3.2)%					
Bridge Seniors II (Mar 2017, Mar 2020)	(0.2)%	(0.1)9					
Bridge Seniors III (Nov 2020, to present)	7.4 %	7.3 9					
Total Seniors Housing Funds	(1.7)%	(1.5)9					
Office							
Bridge Office I (Jul 2017, Jul 2020)	***	**					
Bridge Office II (Dec 2019, Dec 2022)	(4.2)%	(3.0)9					
Total Office Funds	***	**					
Secondaries							
Newbury Equity Partners I (Sep 2006, Mar 2013)	8.2 %	8.1 9					
Newbury Equity Partners II (Oct 2009, Oct 2015)	14.9 %	14.8 9					
Newbury Equity Partners III (Jul 2013, Mar 2019)	14.6 %	12.9 9					
Newbury Equity Partners IV (May 2017, Feb 2023)	15.8 %	13.4 9					
Newbury Equity Partners V (Nov 2019, to present)	12.5 %	10.5 9					
Total Secondaries Funds	12.6 %	11.8 9					
Single-Family Rental							
Bridge SFR Predecessor Fund I (Jan 2013, Jan 2015)	15.7 %	15.7 9					
Bridge SFR Predecessor Fund II (Jan 2015, Jan 2017)	16.5 %	16.5 9					
Bridge SFR Predecessor Fund III (Aug 2019, Aug 2022)	15.3 %	15.3 9					
Bridge Single-Family Rental IV (Jan 2022, to present)	14.3 %	12.9 9					
Total Single-Family Rental Funds	15.9 %	15.8 9					
Logistics Value							
Bridge Logistics Value I (Nov 2021, to present)	(2.3)%	(0.6)9					
Total Logistics Value Fund	(2.3)%	(0.6)9					
Opportunity Zone							
Opportunity Zone I (Apr 2019, Dec 2019)	(3.8)%	(3.7)9					
Total Opportunity Zone Fund	(3.8)%	(3.7)9					
Debt Strategies Funds							
Bridge Debt I (Sep 2014, Sep 2017)	5.9 %	5.9 9					
Bridge Debt II (Jul 2016, Jul 2019)	7.6 %	7.5 9					
Bridge Debt III (May 2018, May 2021)	8.8 %	8.8 9					
Bridge Debt IV (Nov 2020, to present)	9.2 %	8.7 9					
Total Debt Strategies Funds	8.5 %	8.3 %					
Total Debt Strategies Funds  This is a summary only. Please refer to Appendix for the Notes to Performance		8.					

- Strong performance by residential housing funds driven by Bridge's vertical integration.
- Excludes performance for funds currently raising capital, including in Logistics, Net Lease Income, Secondaries, Agency MBS, Renewable Energy, Debt and Opportunity Zones.

This is a summary only. Please refer to Appendix for the Notes to Performance Summary on slide 34 for additional information.

<sup>&</sup>lt;sup>1</sup> Bridge Multifamily V is approximately 59% called with approximately \$0.9 billion of dry powder available to deploy before the end of the investment period in July 2025

<sup>&</sup>lt;sup>2</sup> Bridge Workforce Housing II is approximately 85% called with approximately \$0.2 billion of dry powder available to deploy before the end of the investment period in August 2024.

# Distributable earnings and capitalization

Earnings (Loss) Per Share of Class A Common Stock - Diluted



After-Tax Distributable Earnings Per Share



Balance Sheet (\$ in MM) As of June 30, 2024

5 , -		
Assets		
Cash and cash equivalents	\$	75.2
Restricted cash		9.7
Marketable securities, at fair value		22.1
Receivables from affiliates		44.7
Notes receivable from affiliates		41.6
Other assets		90.7
Other investments		184.9
Accrued performance allocations		338.9
Intangible assets, net		131.6
Goodwill		233.6
Deferred tax assets, net		71.5
Total assets	\$	1,244.5
1.15-1.00-1.5		
Liabilities	<b>+</b>	
Accrued performance allocations compensation	\$	55.5
Accrued compensation and benefits		38.3
Accounts payable and accrued expenses		36.1
Due to affiliates		71.6
General Partner Notes Payable, at fair value		3.1
Insurance loss reserves		16.1
Self-insurance reserves		3.4
Line of credit		7.0
Other liabilities		40.6
Notes payable		447.0
Total liabilities	\$	718.7

# Company Overview

# **Bridge Investment Group overview**



A leading vertically integrated alternative investment manager, diversified across specialized asset classes



Nationwide, "boots on the ground" team and scalable infrastructure with active asset management, property management, leasing, and construction management



Ranked #13 global private equity real estate firm for fundraising by PERE (June 2024)



Loyal global investor base with ~\$17.7Bn of capital raised over the last five years<sup>2</sup>



Track record of strong organic and inorganic growth with proven ability to grow new business lines



Experienced and aligned management team leading a deep and talented organization

\$48.9Bn

Gross AUM

~12%

2Q'19 - 2Q'24 Fee Related Earnings CAGR<sup>2</sup>

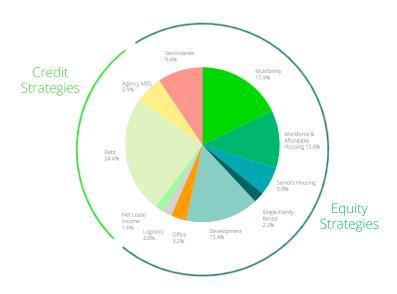
\$133MM

LTM Q2 2024 Pre-Tax Distributable Earnings

~\$700MM

Principal, Employee, and Affiliate Capital Commitments

### AUM by Strategy<sup>1</sup>



Key Stats<sup>1</sup>

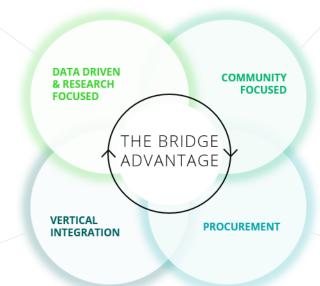
<sup>&</sup>lt;sup>1</sup> As of June 30, 2024.

<sup>&</sup>lt;sup>2</sup> From July 1, 2019 through June 30, 2024.

# Bridge's differentiated approach drives results

Data-driven approach to market selection, incorporating intel from our local ~2,200 on the ground colleagues¹ and macroeconomic factors and trends to help identify prime growth markets with long-term growth potential.

Our vertically integrated Omodel allows us to maintain control over the value chain and promotes knowledge sharing, while also providing quality operating execution at a lower cost.



 We seek to provide lifeenhancing social & community programs at certain real estate assets to advance social and economic mobility, environmental sustainability and equity and inclusion.

Citizenship initiatives, including charitable giving and diversity & inclusion are embedded into firm governance and structure.

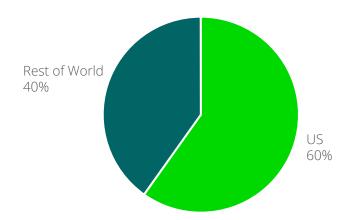
 Streamlined platform-wide procurement process provides substantial economies of scale and cost efficiencies.

<sup>&</sup>lt;sup>1</sup>Plus approximately 2,800 professionals employed through a professional employment organization at sites managed by Bridge Senior Living.

# **Balanced investor base**

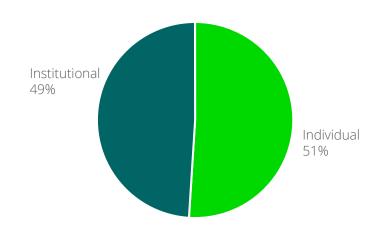
Bridge's Client Solutions Group maintains deep institutional and retail investor relationships and has built an impressive track record of raising capital and driving growth.

### Fund Investor by Geography<sup>1</sup>



▶ During Q2 2024, 72% of capital was raised domestically and 72% came from institutional investors.

### Fund Investor by Type<sup>1</sup>

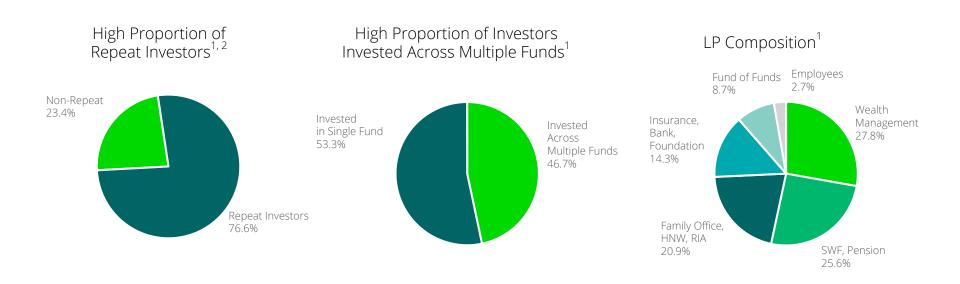


▶ Deep and broad individual investors relationships driven in part by relationships with some of the largest wirehouses and RIAs in the world.

<sup>&</sup>lt;sup>1</sup> Based on committed capital as of June 30, 2024.

### Track record of fundraising success with a loyal investor base

Bridge enjoys a diverse investor base with many repeat investors.



- ▶ Bridge has succeeded in penetrating key institutional segments (e.g., sovereign wealth funds, pension funds, insurance) as a complement to its extensive high-net-worth relationships.
- ► Continued success gathering assets across wirehouses driven by strong investment results, excellent client service and positioning as a sector specialist.

<sup>&</sup>lt;sup>1</sup> Based on committed capital as of June 30, 2024.

<sup>&</sup>lt;sup>2</sup> "Repeat investors" groups investors coming through a single wirehouse platform as one repeat investor.

# **GAAP** condensed consolidated balance sheets

	As	of	
(\$ in thousands)	June 30, 2024	De	cember 31, 2023
Assets	(Unaudited)		(Audited)
Cash and cash equivalents	\$ 75,209	\$	57,702
Restricted cash	9,697		9,558
Marketable securities, at fair value	22,071		19,838
Receivables from affiliates	44,717		44,370
Notes receivable from affiliates	41,619		48,275
Other assets	90,698		82,102
Other investments	184,906		203,661
Accrued performance allocations	338,855		381,993
Intangible assets, net	131,636		140,198
Goodwill	233,584		233,584
Deferred tax assets, net	71,515		67,537
Total assets	\$ 1,244,507	\$	1,288,818
Liabilities and equity			
Accrued performance allocations compensation	\$ 55,477	\$	55,488
Accrued compensation and benefits	38,331		35,428
Accounts payable and accrued expenses	36,101		35,072
Due to affiliates	71,645		69,543
General Partner Notes Payable, at fair value	3,133		3,355
Insurance loss reserves	16,076		12,684
Self-insurance reserves	3,389		2,917
Line of credit	7,000		34,000
Other liabilities	40,619		48,386
Notes payable	446,961		446,597
Total liabilities	\$ 718,732	\$	743,470
Total equity	\$ 525,775	\$	545,348
Total liabilities and equity	\$ 1,244,507	\$	1,288,818

### **Unaudited Historical Non-GAAP Measures**

	Three Months Ended										
(\$ in thousands)	6/	30/2022	9/30/2022	12/31/2022	3/31/2023	6/30/2023	9/30/2023	12/31/2023	3/31/2024	6/30/2024	
Net income (loss)	\$	124,382 \$	32,241	\$ 18,245	\$ (67,431)	\$ (2,760)	\$ (17,894)	\$ 677	\$ (36,800) \$	27,494	
Income tax expense (benefit)		5,837	3,203	7,610	(5,844)	7,468	1,107	3,396	(11,846)	9,996	
Income (loss) before provision for income taxes		130,219	35,444	25,855	(73,275)	4,708	(16,787)	4,073	(48,646)	37,490	
Depreciation and amortization		887	703	713	1,093	5,118	5,275	4,873	5,437	4,510	
Impact of fund consolidation		_	_	_	_	2,259	1,314	287	335	(2,664)	
Less: Unrealized performance allocations		(70,116)	16,367	4,437	107,025	19,284	50,940	(4,519)	61,670	(18,533)	
Plus: Unrealized performance allocations compensation		7,987	3,789	3,856	(14,670)	(4,649)	1,788	6,961	3,178	(1,150)	
Less: Unrealized (gains) losses, net		(3,483)	(387)	101	(1,493)	1,368	(1,113)	6,512	1,868	4,859	
Plus: Other (income) expenses, net		_	_	(1,246)	_	_	_	2,112	_	_	
Plus: Share-based compensation		6,553	9,624	8,702	9,360	11,119	10,655	9,694	11,810	12,732	
Plus: Transaction and non-recurring costs		_	_	_	4,118	_	80	4,562	642	424	
Less: Net realized performance allocations attributable to non-controlling interests		(18,409)	(12,460)	(2,357)	(619)	(5,066)	(10,280)	(4,220)	(2,448)	(1,608)	
Less: Cash income attributable to non-controlling interests in subsidiaries		977	(3,307)	(4,424)	1,856	865	(1,074)	(5,041)	(1,675)	(573)	
Distributable Earnings attributable to the Operating Company	\$	54,615 \$	49,773	\$ 35,637	\$ 33,395	\$ 35,006	\$ 40,798	\$ 25,294	\$ 32,171 \$	35,487	
Realized performance allocations and incentive fees		(33,581)	(22,308)	(4,455)	(3,162)	(8,466)	(20,225)	(9,290)	(12,969)	(7,063)	
Realized performance allocations and incentive fees compensation		2,165	1,321	349	1,732	498	2,713	2,840	7,407	3,748	
Net realized performance allocations to non-controlling interests		18,409	12,460	2,357	619	5,066	10,280	4,220	2,448	1,608	
Net insurance (income) loss		(1,406)	(1,183)	(3,083)	(2,409)	(1,801)	(1,701)	(324)	(2,015)	(1,969)	
(Earnings) losses from investments in real estate		(1,251)	(818)	(60)	_	(215)	(537)	_	_	_	
Net investment and interest (income) expense and realized (gain) loss		1,529	2,323	168	697	5,006	4,711	5,799	6,901	4,072	
Plus: Fee related income attributable to non-controlling interests in subsidiaries		(977)	3,307	4,424	(1,856)	(865)	1,074	581	(719)	(924)	
Total Fee Related Earnings	\$	39,503 \$	44,875	\$ 35,337	\$ 29,016	\$ 34,229	\$ 37,113	\$ 29,120	\$ 33,224 \$	34,959	
Total Fee Related Earnings attributable to non-controlling interests		977	(3,307)	(4,424)	1,856	865	(1,074)	(581)	719	924	
Total Fee Related Earnings attributable to the Operating Company	\$	40,480 \$	41,568	\$ 30,913	\$ 30,872	\$ 35,094	\$ 36,039	\$ 28,539	\$ 33,943 \$	35,883	

### **Unaudited Historical Non-GAAP Measures**

					Thre	ee Months End	ed			
(\$ in thousands)	6/30/	2022	9/30/2022	12/31/2022	3/31/2023	6/30/2023	9/30/2023	12/31/2023	3/31/2024	6/30/2024
Fund-level fee revenues										
Fund management fees	\$ 4	9,380	\$ 64,096	\$ 55,408	\$ 53,849	\$ 60,353	\$ 61,584	\$ 55,040	\$ 61,184 \$	61,193
Transaction fees	1	7,643	11,532	5,033	2,377	4,682	9,679	3,729	6,800	6,404
Total net fund-level fee revenues	6	7,023	75,628	60,441	56,226	65,035	71,263	58,769	67,984	67,597
Net earnings from Bridge property operators		2,108	1,294	4,164	3,243	2,828	2,142	2,891	2,737	1,778
Development fees		793	986	1,651	335	1,337	247	999	831	828
Fund administration fees		3,657	3,808	3,925	4,177	4,304	4,556	4,773	5,132	4,653
Other asset management and property income		2,659	4,413	2,475	2,797	2,636	3,289	3,092	2,665	5,514
Fee Related Revenues	7	5,240	86,129	72,656	66,778	76,140	81,497	70,524	79,349	80,370
Cash-based employee compensation and benefits	(3	0,120)	(34,242)	(29,351)	(31,623)	(35,248)	(37,275)	(35,518)	(39,909)	(38,715)
Net administrative expenses	(	5,617)	(7,012)	(7,968)	(6,139)	(6,663)	(7,109)	(5,886)	(6,216)	(6,696)
Fee Related Expenses	(3	5,737)	(41,254)	(37,319)	(37,762)	(41,911)	(44,384)	(41,404)	(46,125)	(45,411)
Total Fee Related Earnings	3	9,503	44,875	35,337	29,016	34,229	37,113	29,120	33,224	34,959
Total Fee Related Earnings attributable to non-controlling interests		977	(3,307)	(4,424)	1,856	865	(1,074)	(581)	719	924
Total Fee Related Earnings to the Operating Company	4	0,480	41,568	30,913	30,872	35,094	36,039	28,539	33,943	35,883
Realized performance allocations and incentive fees	3	3,581	22,308	4,455	3,162	8,466	20,225	9,290	12,969	7,063
Realized performance allocations and incentive fees compensation	(	2,165)	(1,321)	(349)	(1,732)	(498)	(2,713)	(2,840)	(7,407)	(3,748)
Net realized performance allocations attributable to non- controlling interests	(1	3,409)	(12,460)	(2,357)	(619)	(5,066)	(10,280)	(4,220)	(2,448)	(1,608)
Net insurance income		1,406	1,183	3,083	2,409	1,801	1,701	324	2,015	1,969
Earnings from investments in real estate		1,251	818	60	_	215	537	_	_	_
Net investment and interest income (expense) and realized gain (loss)	(	1,529)	(2,323)	(168)	(697)	(5,006)	(4,711)	(5,799)	(6,901)	(4,072)
Distributable Earnings attributable to the Operating Company	\$ 5	4,615	\$ 49,773	\$ 35,637	\$ 33,395	\$ 35,006	\$ 40,798	\$ 25,294	\$ 32,171 \$	35,487

### Unaudited Historical Reconciliation of Non-GAAP Distributable Earnings per Share

	Three Months Ended									
(\$ in thousands, except per share and per share amounts)	6	5/30/2022	9/30/2022	12/31/2022	3/31/2023	6/30/2023	9/30/202	3 12/31/2023	3/31/2024	6/30/2024
Numerator:										
Distributable Earnings ("DE") attributable to the Operating Company	\$	54,615 \$	49,773	\$ 35,637	\$ 33,395	\$ 35,006	\$ 40,79	8 \$ 25,294	\$ 32,171	\$ 35,487
Less: DE attributable to non-controlling interests in the Operating Company		(42,256)	(38,451)	(27,488)	(25,230)	) (26,436	) (30,66	5) (18,704)	(22,734)	(24,812)
DE attributable to Bridge Investment Group Holdings Inc.		12,359	11,322	8,149	8,165	8,570	10,13	3 6,590	9,437	10,675
Less: Income allocated to participating Restricted Shares		(2,126)	(1,969)	(1,405)	(1,917	(1,998	) (2,39	3) (1,445)	(2,177)	(2,372)
DE available to common shareholders		10,233	9,353	6,744	6,248	6,572	7,74	0 5,145	7,260	8,303
Income tax benefit (expense)		(2,558)	(2,338)	(1,686)	(1,562)	(1,643	) (1,93	5) (1,286)	(1,815)	(2,076)
After-tax DE available to common shareholders	\$	7,675 \$	7,015	\$ 5,058	\$ 4,686	\$ 4,929	\$ 5,80	5 \$ 3,859	\$ 5,445	\$ 6,227
Denominator: Weighted-average shares of Class A Common stock outstanding - Basic	2	4,029,107	24,157,236	24,373,172	25,068,319	25,143,289	25,956,58	7 27,798,236	31,342,979	32,461,347
After-Tax Non-GAAP Distributable Earnings Per Share	\$	0.32 \$	0.29	\$ 0.21	\$ 0.19	\$ 0.20	\$ 0.2	2 \$ 0.14	\$ 0.17	\$ 0.19

### **Unaudited Historical Non-GAAP to GAAP Reconciliation**

						Thre	ee Months End	ed			
(\$ in thousands)	6/	30/2022	9/30/2022	12	/31/2022	3/31/2023	6/30/2023	9/30/2023	12/31/2023	3/31/2024	6/30/2024
Cash-based employee compensation and benefits	\$	30,120 \$	34,242	\$	29,351 \$	31,623	\$ 35,248	\$ 37,275	\$ 35,518	\$ 39,909	\$ 38,715
Compensation expense of Bridge property operators		10,020	11,102		9,436	10,195	10,009	10,627	9,546	11,121	11,234
Share-based compensation		6,553	9,624		8,702	9,360	11,119	10,655	9,694	11,810	12,732
Employee compensation and benefits	\$	46,693 \$	54,968	\$	47,489 \$	51,178	\$ 56,376	\$ 58,557	\$ 54,758	\$ 62,840	\$ 62,681
Administrative expenses, net of Bridge property operators	\$	6,617 \$	7,012	\$	7,968 \$	6,139	\$ 6,663	\$ 7,109	\$ 5,886	\$ 6,216	\$ 6,696
Administrative expenses of Bridge property operators		3,152	3,673		3,140	3,636	3,976	4,304	3,924	3,738	3,090
Transaction and non-recurring costs		_	_		_	4,118	_	80	4,562	642	424
Impact of fund consolidation		_	_		_	_	2,233	649	926	753	(813)
General and administrative expenses	\$	9,769 \$	10,685	\$	11,108 \$	13,893	\$ 12,872	\$ 12,142	\$ 15,298	\$ 11,349	\$ 9,397
Unrealized gains (losses) Other expenses from Bridge property operators	\$	3,483 \$ (13)	387 (8)	\$	(101) \$	1,493	\$ (1,368)	\$ 1,113	\$ (6,512)	\$ (1,868)	\$ (4,859)
Net investment and interest income (expense) and realized gain (loss)		(1,529)	(2,323)		(168)	(697)	(5,006)	(4,711)	(5,799)	(6,901)	(4,072)
Other income (expense), net		(1,323)	(2,323)		1,246	(057)	(5,000)		(2,112)	(0,501)	(1,072)
Impact of fund consolidation		_	_			_	_	(334)	867	571	1,666
Non-FRE income attributable to non-controlling interest in subsidiaries		_	_		_	_	_	_	4.461	2.393	1,497
Total other expense	\$	1,941 \$	(1,944)	\$	977 \$	796	\$ (6,374)	\$ (3,932)	\$ (9,095)	\$ (5,805)	
Cash income attributable to non-controlling interests in subsidiaries	\$	(977) \$	3,307	\$	4,424 \$	(1,856)	. ,	, , ,			
Non-cash income attributable to non-controlling interest in subsidiaries		_	_		(644)	(434)	(607)	(374)	(2,861)	(3,319)	. , ,
Non-FRE income attributable to non-controlling interest in subsidiaries		_	_		_	_	_	1,845	4,461	2,393	1,497
Impact of fund consolidation		_	_		_	_	(1,607)	(792)	(512)	(582)	
Realized performance allocations attributable to non-controlling interests		18,409	12,460		2,357	619	5,066	10,280	4,220	2,448	1,608
Unrealized performance allocations attributable to non-controlling interests		32,316	(14,386)		(5,838)	(54,578)	(6,173)	(31,991)	(5,396)	(42,142)	14,148
Net income (loss) attributable to non-controlling interests in Bridge Investment Group Holdings LLC	\$	49,748 \$	1,381	\$	299 \$	(56,249)	\$ (4,186)	\$ (19,958)	\$ 493	\$ (41,921)	\$ 13,825

### **AUM Roll Forward (Unaudited)**

(\$ in millions)	Three Months Ended June 30, 2024	LTM June 30, 2024
Balance as of beginning of period	\$48,029	\$48,892
New capital / commitments raised <sup>1</sup>	302	1,088
Distributions / return of capital <sup>2</sup>	(431)	(1,684)
Change in fair value and acquisitions <sup>3</sup>	1,025	628
AUM as of end of period	\$48,925	\$48,925
% Change	1.9 %	0.1 %

### **FEAUM Roll Forward (Unaudited)**

(\$ in millions)	Three Months Ended June 30, 2024	LTM June 30, 2024
Balance as of beginning of period	\$21,953	\$22,238
Increases (capital raised/deployment) <sup>4</sup>	127	1,341
Changes in fair market value	10	(364)
Decreases (liquidations/other) <sup>5</sup>	(605)	(1,730)
FEAUM as of end of period	\$21,485	\$21,485
% Change	(2.1)%	(3.4)%

<sup>&</sup>lt;sup>1</sup> New capital / commitments raised generally represents limited partner capital raised by our funds and other vehicles, including any reinvestments in our open-ended vehicles.

<sup>&</sup>lt;sup>2</sup> Distributions / return of capital generally represents the realization proceeds from the disposition of assets, current income, or capital returned to investors.

<sup>&</sup>lt;sup>3</sup> Change in fair value and acquisitions generally represents realized and unrealized activity on investments held by our funds and other vehicles (including changes in fair value and changes in leverage) as well as the net impact of fees, expenses, and non-investment income.

<sup>&</sup>lt;sup>4</sup> Increases generally represents limited partner capital raised or deployed by our funds and other vehicles that is fee earning when raised or deployed, respectively, including any reinvestments in our open-ended vehicles.

<sup>&</sup>lt;sup>5</sup> Decreases generally represents liquidations of investments held by our funds or other vehicles or other changes in fee basis, including the change from committed capital to invested capital after the expiration or termination of the investment period.

### **FEAUM by Fund (Unaudited)**

FEAUN BY FUND	וטו	iauuiteu)	
		June 30,	June 30,
(\$ in millions)		2024	2023
Bridge Debt Strategies Fund IV	\$	2,774 \$	2,773
Bridge Multifamily Fund V		2,239	2,233
Newbury Equity Partners Fund V		1,951	1,951
Bridge Opportunity Zone Fund IV		1,476	1,476
Newbury Equity Partners Fund IV		1,408	1,408
Bridge Workforce Fund II		1,372	1,719
Bridge Multifamily Fund IV		1,370	1,358
Bridge Opportunity Zone Fund III		1,019	1,019
Bridge Debt Strategies Fund III		840	872
Bridge Seniors Housing Fund II		782	782
Bridge Seniors Housing Fund I		615	615
Bridge Opportunity Zone Fund V		550	551
Bridge Workforce Fund I		545	556
Bridge Opportunity Zone Fund I		482	482
Bridge Debt Strategies IV JV Partners		474	349
Newbury Equity Partners Fund III		431	895
Bridge Opportunity Zone Fund II		408	408
Bridge Net Lease Industrial Income Fund		307	233
Bridge Logistics U.S. Venture I		303	273
Bridge Agency MBS Fund		271	254
Bridge Debt Strategies Fund II		246	280
Bridge Opportunity Zone Fund VI		236	42
Bridge Single-Family Rental Fund IV		233	231
Newbury Equity Partners Fund VI		211	49
Bridge Multifamily Continuation Fund		190	_
Bridge Office Fund II		162	161
Bridge Debt Strategies Fund V		98	_
Bridge Office III JV Partners		92	92
Bridge Logistics U.S. Venture II		89	26
Bridge Debt Strategies III JV Partners		79	211
Bridge Seniors Housing Fund III		68	65
Bridge Office I JV Partners		51	108
Bridge Debt Strategies II JV Partners		44	139
Bridge Single-Family Rental Fund III		32	32
Bridge Office II JV Partners		21	21
Bridge Debt Strategies V JV Partners		9	_
Bridge Solar Energy Development Fund I		7	7
Bridge Office Fund I		_	424
Bridge Multifamily Fund III		_	138
Bridge Multifamily III JV Partners			4
Total FEAUM	\$	21,485 \$	22,238

# Reconciliation of GAAP Shares of Common Stock Outstanding to Total Shares Outstanding

	Q2 2024
GAAP Shares of Common Stock Outstanding	32,487,464
Unvested Participating Shares of Common Stock	9,134,520
Total Participating Shares of Common Stock	41,621,984
Participating Partnership Units	96,216,756
Unvested Participating Partnership Units	773,154
Total Shares Outstanding	138,611,894

### **Shareholder Dividends**

(\$ in thousands, except per share data)	Q2 2024
Distributable Earnings Attributable to the Operating Company	\$35,487
Less: Transaction and non-recurring costs	(424)
Less: 30% Holdback of Profits in the Operating Company to reinvest	(10,519)
Less: DE attributable to non-controlling interests in Operating Company	(17,157)
DE before Certain Payables Attributable to Common Stockholders	\$7,387
Less: Other Payables Attributable to Common Stockholders	(1,847)
DE Attributable to Participating Common Stockholders	\$5,540
Total Participating Shares of Common Stock, estimated	41,771,702
DE per Share after Certain Payables Attributable to Common Shareholders	\$0.13
Less: Retained Capital per Share	0.00
Dividend per Share	\$0.13
Record Date	August 30, 2024
Payment Date	September 13, 2024

### **Reconciliation of GAAP Loss per Share to Distributable Earnings per Share**

		Q2 2024	
(\$ in thousands, except per share data)	Amount	Weighted- Average Shares Outstanding	Amount per Share
Net (loss) income available to Common Shareholders	\$ (3,543)	32,461,347	\$(0.11)
Add: (Loss) income allocated to unvested Participating Shares of Restricted Stock	1,112		
Net (loss) income attributable to Bridge Investment Group Holdings Inc.	\$ (2,431)	41,733,485	\$(0.06)
Net income attributable to non-controlling interests in Operating Company	16,100		
Net (loss) income attributable to non-controlling interests in subsidiaries of Operating Company	13,825		
Net income (loss)	\$ 27,494	138,737,131	\$0.20
Income tax benefit (expense)	(9,996)		
Income (loss) before provision for income taxes	\$ 37,490	138,737,131	\$0.27
Depreciation and amortization	4,510		
Impact of fund consolidation	(2,664)		
Less: Unrealized performance allocations	(18,533)		
Plus: Unrealized performance allocations compensation	(1,150)		
Less: Unrealized (gains) losses, net	4,859		
Plus: Share-based compensation	12,732		
Plus: Transaction and non-recurring costs	424		
Less: Net realized performance allocations attributable to non-controlling interests	(1,608)		
Less: Cash income attributable to non-controlling interests in subsidiaries	(573)		
Distributable Earnings attributable to the Operating Company	\$ 35,487	138,737,131	\$0.26
Less: DE attributable to non-controlling interests in the Operating Company	24,812	97,003,646	\$0.26
Distributable Pre-Tax Earnings attributable to Bridge Investment Group Holdings Inc.	\$ 10,675	41,733,485	\$0.26
Less: Income allocated to participating Restricted Shares	2,372		
Distributable Pre-Tax Earnings available to Common Shareholders	\$ 8,303	32,461,347	\$0.26
Less: Income tax expense	2,076		
Distributable After-Tax Earnings available to Common Shareholders	\$ 6,227	32,461,347	\$0.19

### **Non-Controlling Interests**

(\$ in thousands)	For Three	Мо	nths Ended Jui	ne 3	30, 2024
NON-GAAP FINANCIAL MEASURES	Total		Fund Management		Performance income
Fund-level fee revenues					
Fund management fees	\$ 61,193	\$	61,193	\$	_
Transaction fees	6,404		6,404		
Total net fund-level fee revenues	67,597		67,597		_
Net earnings from Bridge property operators	1,778		1,778		_
Development fees	828		828		_
Fund administration fees	4,653		4,653		_
Other asset management and property income	5,514		5,514		
Fee Related Revenues	80,370		80,370		
Cash-based employee compensation and benefits	(38,715)		(38,715)		_
Net administrative expenses	(6,696)		(6,696)		_
Fee Related Expenses	(45,411)		(45,411)		_
Total Fee Related Earnings	34,959		34,959		_
Total Fee Related Earnings attributable to non-controlling interests	924		924		_
Total Fee Related Earnings to the Operating Company	35,883		35,883		
Realized performance allocations and incentive fees	7,063		_		7,063
Realized performance allocations and incentive fees compensation	(3,748)		_		(3,748)
Net realized performance allocations attributable to non-controlling interests	(1,608)		_		(1,608)
Net insurance income	1,969		1,969		_
Earnings from investments in real estate	_		_		_
Net investment and interest income (expense) and realized gain (loss)	(4,072)		(4,072)		_
Distributable Earnings Attributable to the Operating Company	\$ 35,487	\$	33,780	\$	1,707

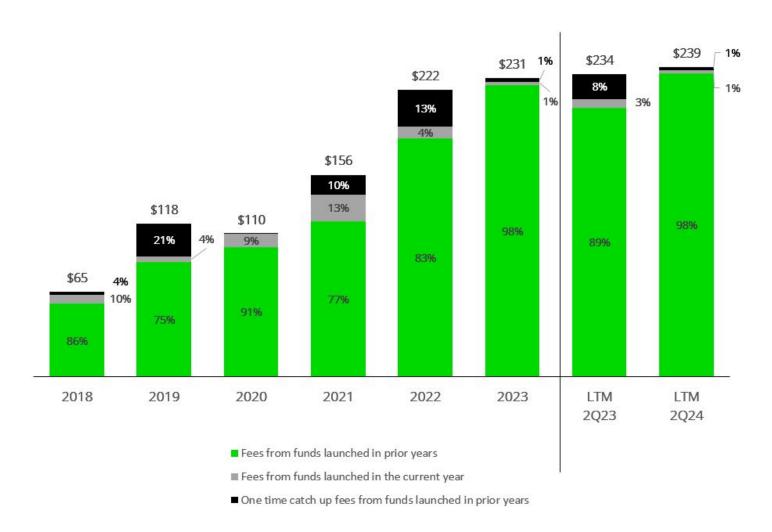
### **Profits Interests**

- 2019 profits interests converted on January 1, 2022
- 2020 profits interests converted on January 1, 2023
- 2021 profits interests converted on July 1, 2023
- Resulted in a reduction in non-controlling interest and an increase in Net Income to the Operating Company.
- Resulted in an increase in share count; however, expected to be antidilutive to public shareholders.

### **Performance Income**

 The Operating Company receives 24% to 40% of the gross performance allocations.

**Composition of Fund Management Fees** (\$ in MM)



# Appendix Investment Performance Summary - As of June 30, 2024 (\$ in MM)

									Tota	al Investr	ment-Level			Fund-Leve	el Returns
losed-End Funds <sup>(1)</sup> nvestment Period Beginning, Ending Date)	F Com	nulative Fund nmitted pital <sup>(2)</sup>	Drav plus	returned wn Capital s Accrued Pref <sup>(3)</sup>	Inve: Inv	nulative stment ested pital <sup>(4)</sup>	Reali Investi Valu	ment	Unrealiz Investm Value	nent	Unrealized Investment MOIC <sup>(7)</sup>	Total stment Fair /alue <sup>(8)</sup>	Total Investment MOIC <sup>(9)</sup>	Investor Levered Net IRR <sup>(10)</sup>	Investor Unlevered Net IRR <sup>(11)</sup>
quity Strategies Funds															
Multifamily															
Bridge Multifamily I (Mar 2009, Mar 2013)	\$	124	\$	_	\$	150	\$	280	\$	_	N/A	\$ 280	1.87x	15.1 %	15.1 %
Bridge Multifamily II (Apr 2012, Apr 2015)		596		_		605		1,264		_	N/A	1,264	2.09x	23.0 %	22.5 %
Bridge Multifamily III (Jan 2015, Jan 2018)		912		_		904		2,003		_	N/A	2,003	2.22x	18.4 %	17.9 %
Bridge Multifamily IV (Jun 2018, Jun 2021)		1,590		1,659		1,529		531		2,273	1.81x	2,805	1.83x	13.5 %	13.3 9
Bridge Multifamily V (Jul 2021, to present)		2,257		1,478		1,190		52		868	0.77x	920	0.77x	(19.8)%	(18.0)%
Bridge MF Continuation Vehicle (Jul 2023, Jul 2023)		201		216		185		3		247	1.34x	250	1.35x	26.4 %	26.4 %
Total Multifamily Funds <sup>(12)</sup>	\$	5,680	\$	3,353	\$	4,563	\$	4,135	\$	3,388	1.34x	\$ 7,523	1.65x	14.8 %	14.5 %
Workforce & Affordable Housing															
Bridge Workforce Housing I (Aug 2017, Aug 2020)	\$	619	\$	683	\$	596	\$	207	\$	946	1.89x	\$ 1,153	1.94x	12.7 %	12.7 9
Bridge Workforce Housing II (Aug 2020, to present)		1,741		1,604		1,370		135		1,285	1.04x	1,420	1.04x	(2.5)%	(2.1)%
Total Workforce & Affordable Housing Funds <sup>(12)</sup>	\$	2,360	\$	2,287	\$	1,966	\$	342	\$	2,231	1.29x	\$ 2,573	1.31x	6.3 %	6.3 %
Secondaries Funds															
Newbury Equity Partners I (Sep 2006, Mar 2013)	\$	702	\$	_	\$	631	\$	1,038	\$	17	1.61x	\$ 1,055	1.67x	8.2 %	8.1 9
Newbury Equity Partners II (Oct 2009, Oct 2015)		1,024		_		860		1,526		90	1.75x	1,616	1.88x	14.9 %	14.8 %
Newbury Equity Partners III (Jul 2013, Mar 2019)		1,102		_		986		1,363		447	1.82x	1,810	1.84x	14.6 %	12.9 9
Newbury Equity Partners IV (May 2017, Feb 2023)		1,447		744		1,276		850		1,514	1.89x	2,363	1.85x	15.8 %	13.4 %
Newbury Equity Partners V (Nov 2019, to present)		2,000		1,492		1,663		272		1,982	1.35x	2,254	1.36x	12.5 %	10.5 9
Total Secondaries Funds <sup>(12)</sup>	\$	6,275	\$	2,236	\$	5,415	\$	5,049	\$	4,049	1.64x	\$ 9,098	1.68x	12.6 %	11.8 9
Seniors Housing															
Bridge Seniors I (Jan 2014, Jan 2018)	\$	578	\$	914	\$	759	\$	463	\$	287	0.85x	\$ 750	0.99x	(3.4)%	(3.2)9
Bridge Seniors II (Mar 2017, Mar 2020)		820		934		788		335		554	1.15x	889	1.13x	(0.2)%	(0.1)9
Bridge Seniors III (Nov 2020, to present)		48		40		28		3		40	1.54x	43	1.54x	7.4 %	7.3 9
Total Seniors Housing Funds <sup>(12)</sup>	\$	1,446	\$	1,888	\$	1,575	\$	801	\$	881	1.04x	\$ 1,682	1.07x	(1.7)%	(1.5)9
Office															
Bridge Office I (Jul 2017, Jul 2020)	\$	573	\$	754	\$	643	\$	179	\$	(25)	0.21x	\$ 154	0.24x	***	**
Bridge Office II (Dec 2019, Dec 2022)		208		235		248		84		164	1.00x	248	1.00x	(4.2)%	(3.0)9
Total Office Funds <sup>(12)</sup>	\$	781		989				263						***	**

Please refer to the Notes to Performance Summary for additional information.

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# Appendix Investment Performance Summary - As of June 30, 2024 (\$ in MM)

							Total Investr	ment-Level				Fund-Leve	el Returns
Closed-End Funds <sup>(1)</sup> (Investment Period Beginning, Ending Date) Equity Strategies Funds (Continued)	Committed plus Accrued Invested Invest Ending Date) Capital Pref Capital Valu		Realized Investment Value <sup>(5)</sup>	Unrealized Investment Value <sup>(6)</sup>	Unrealized Investment MOIC <sup>(7)</sup>	Inv	Total estment Fair Value <sup>(8)</sup>	Total Investment MOIC	Investor Levered Net IRR <sup>(10)</sup>	Investor Unlevered Net IRR <sup>(11)</sup>			
Single-Family Rental													
Bridge SFR Predecessor Fund I (Jan 2013, Jan 2015)	\$	51	\$ _	\$ 47	\$	165	\$ _	N/A	\$	165	3.53x	15.7 %	15.7 %
Bridge SFR Predecessor Fund II (Jan 2015, Jan 2017)		90	_	81		233	_	N/A		233	2.88x	16.5 %	16.5 %
Bridge SFR Predecessor Fund III (Aug 2019, Aug 2022)		34	44	31		_	62	2.00x		62	2.00x	15.3 %	15.3 %
Bridge Single-Family Rental IV (Jan 2022, to present)		150	172	149		9	204	1.42x		213	1.43x	14.3 %	12.9 %
Total Single Family Funds <sup>(12)</sup>	\$	324	\$ 216	\$ 308	\$	407	\$ 266	1.52x	\$	673	2.18x	15.9 %	15.8 %
Opportunity Zone													
Opportunity Zone I (Apr 2019, Dec 2019)	\$	509	\$ 680	\$ 551	\$	47	\$ 464	0.93x	\$	511	0.93x	(3.8)%	(3.7)%
Total Opportunity Zone Fund <sup>(12)</sup>	\$	509	\$ 680	\$ 551	\$	47	\$ 464	0.93x	\$	511	0.93x	(3.8)%	(3.7)%
Logistics Value													
Bridge Logistics Value I (Nov 2021, to present)	\$	336	\$ 373	\$ 315	\$	_	\$ 320	1.01x	\$	320	1.01x	(2.3)%	(0.6)%
Total Logistics Value Fund <sup>(12)</sup>	\$	336	\$ 373	\$ 315	\$	_	\$ 320	1.01x	\$	320	1.01x	(2.3)%	(0.6)%
Debt Strategies Funds													
Bridge Debt I (Sep 2014, Sep 2017)	\$	132	\$ _	\$ 219	\$	264	\$ _	N/A	\$	264	1.21x	5.9 %	5.9 %
Bridge Debt II (Jul 2016, Jul 2019)		1,002	231	2,828		3,066	183	1.14x		3,249	1.15x	7.6 %	7.5 %
Bridge Debt III (May 2018, May 2021)		1,624	809	6,290		6,184	822	1.29x		7,006	1.11x	8.8 %	8.8 %
Bridge Debt IV (Nov 2020, to present)		2,888	2,787	9,015		6,858	2,903	1.18x		9,761	1.08x	9.2 %	8.7 %
Total Debt Strategies Funds <sup>(12)</sup>	\$	5,646	\$ 3,827	\$ 18,352	\$	16,372	\$ 3,908	1.20x	\$	20,280	1.11x	8.5 %	8.3 %

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### **Notes to Performance Summary**

The investment performance presented herein is intended to illustrate the performance of investments held by the funds and other vehicles we manage and the potential for which is relevant to the performance-based fees to Bridge. Other than the Investor Unlevered Net IRR and the Investor Levered Net IRR numbers presented herein, the cash flows in the investment performance do not reflect the cash flows used in presentations of fund performance due to the fund level expenses, reserves, and reinvested capital.

- (1) Closed-End Funds represented herein does not include performance for (i) certain Opportunity Zone funds with investments which have not been marked-to-market, and (ii) funds that are currently raising capital, including our open-ended funds. Each fund identified contemplates all associated parallel and feeder limited partnerships in which investors subscribe and accordingly share common management. All intercompany accounts and transactions have been eliminated in the combined presentation. Values and performance presented herein are the combined investor returns gross of any applicable legal entity taxes.
- (2) Cumulative Fund Committed Capital represents total capital commitments to the fund (excluding joint ventures or separately managed accounts).
- (3) Unreturned Drawn Capital + Accrued Pref represents the amount the fund needs to distribute to its investors as a return of capital and a preferred return before the General Partner is entitled to receive performance fees or allocations from the fund.
- (4) Cumulative Investment Invested Capital represents the total cost of investments since inception (including any recycling or refinancing of investments). This figure will differ from Cumulative Paid-In Capital, which represents the total contributions or drawn down commitments from all investors since inception.
- (5) Realized Investment Value represents net cash proceeds received in connection with all investments, including distributions from investments and disposition proceeds.
- (6) Unrealized Investment Value represents the estimated liquidation values that are generally based upon appraisals, contracts and internal estimates. There can be no assurance that Unrealized Investment Value will be realized at valuations shown, and realized values will depend on numerous factors including, among others, future asset-level operating results, asset values and market conditions at the time of disposition, transaction costs, and the timing and manner of disposition, all of which may differ from the assumptions on which the Unrealized Investment Fair Value are based. Direct fund investments in real property are held at cost minus transaction expenses for the first six months.
- (7) Unrealized Investment MOIC represents the Multiple on Invested Capital ("MOIC") for Total Investment Fair Value associated with unrealized investments before management fees, fund level expenses and carried interest, divided by Cumulative Investment Invested Capital attributable to those unrealized investments.
- (8) Total Investment Fair Value represents the sum of Realized Investment Value and Unrealized Investment Value, before management fees, expenses and carried interest.
- Total Investment MOIC represents MOIC for Total Investment Fair Value divided by Cumulative Investment Invested Capital.
- (10) Investor Levered Net IRR is an annualized realized and unrealized internal rate of return to fee-paying fund investors, computed from inception based on the effective dates of cash inflows (capital contributions) and cash outflows (distributions) and the remaining fair value, net of the investors actual management fees, fund level expenses, and carried interest. Net return information reflects aggregated fund-level returns for fee-paying investors using actual management fees paid by the fund. The actual management fee rates from individual investors will be higher and lower than the actual aggregate fund level rate. This return may differ from actual investor level returns due to timing, variance in fees paid by investors, and other investor-specific investment costs such as taxes. Because IRRs are time-weighted calculations, for newer funds with short measurement periods, IRRs may be amplified by fund leverage and early fund expenses and may not be meaningful. For IRRs calculated with an initial date less than one year from the reporting date, the IRR presented is de-annualized, representing such period's return.
- (11) Investor Unlevered Net IRR is an annualized realized and unrealized internal rate of return to fee-paying fund investors, computed from inception based on the effective dates of cash inflows (capital contributions and drawdowns on fund lines of credit) and cash outflows (distributions and repayments on fund lines of credit) and the remaining fair value (after removing outstanding balances on fund lines of credit), net of the investors actual management fees, fund level expenses, and carried interest. Net return information reflects aggregated fund-level returns for feepaying investors using actual management fees paid by the fund. The actual management fee rates from individual investors will be higher and lower than the actual aggregate fund level rate. Because IRRs are time-weighted calculations, for newer funds with short measurement periods, this IRR may be amplified by early fund expenses and may not be meaningful. For IRRs calculated with an initial date less than one year from the reporting date, the IRR presented is de-annualized, representing such period's return.
- (12) Any composite returns presented herein do not represent actual returns received by any one investor and are for illustrative purposes only. Composite performance is based on actual cash flows of the funds within a strategy over the applicable timeframes and are prepared using certain assumptions. Each fund has varied investment periods and investments were made during different market environments; past performance of prior funds within a strategy is not a guarantee of future results. Fund investors generally pay fees based on a defined percentage of total commitments during the investment period and invested capital thereafter, but some fund investors may pay fees based on invested capital for the life of the fund according to the applicable governing documents. Additional information on the calculation of this composite performance, including applicable assumptions and supporting data, can be made available promptly upon request.

\*\*\* Indicates a negative return that results in an IRR that is incalculable. The returns for Total Office Funds are not presented because Bridge Office I is incalculable.

# **Glossary**

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Assets Under Management	Assets under management, or AUM, represents the sum of (a) the fair value of the assets of the funds and vehicles we manage, plus (b) the contractual amount of any uncalled capital commitments to those funds and vehicles (including our commitments to the funds and vehicles and those of Bridge affiliates). Our AUM is not reduced by any outstanding indebtedness or other accrued but unpaid liabilities of the assets we manage. Our calculations of AUM and fee-earning AUM may differ from the calculations of other investment managers. As a result, these measures may not be comparable to similar measures presented by other investment managers. In addition, our calculation of AUM includes uncalled commitments to (and the fair value of the assets in) the funds and vehicles we manage from Bridge and Bridge affiliates, regardless of whether such commitments or investments are subject to fees. Our definition of AUM is not based on any definition contained in the agreements governing the funds and vehicles we manage or advise.
Distributable Earnings	Distributable Earnings, or DE, is a key performance measure used in our industry and is evaluated regularly by management in making resource deployment and compensation decisions, and in assessing our performance. DE differs from net income before provision for income taxes, computed in accordance with U.S. GAAP in that it does not include depreciation and amortization, income (loss) from consolidated fund investments, unrealized performance allocations and related compensation expense, unrealized gains (losses), share-based compensation, cash income attributable to non-controlling interests, charges (credits) related to corporate actions and non-recurring items. Although we believe the inclusion or exclusion of these items provides investors with a meaningful indication of our core operating performance, the use of DE without consideration of the related U.S. GAAP measures is not adequate due to the adjustments described herein. This measure supplements and should be considered in addition to and not in lieu of the results of operations discussed further in our most recent annual report on Form 10-K and quarterly report of Form 10-Q under "Management's Discussion and Analysis of Financial Condition and Results of Operations—Key Components of our Results of Operations—Combined Results of Operations" prepared in accordance with U.S. GAAP. Our calculations of DE may differ from the calculations of other investment managers. As a result, these measures may not be comparable to similar measures presented by other investment managers.
Dry Powder	Dry Powder represents of uncalled committed capital that is available for investment.
Fee-Earning AUM	Fee-Earning AUM, or FEAUM, reflects the assets from which we earn management fee revenue. The assets we manage that are included in our FEAUM typically pay management fees based on capital commitments, invested capital or, in certain cases, NAV, depending on the fee terms.
Fee Related Earnings	Fee Related Earnings, or FRE, is a supplemental performance measure used to assess our ability to generate profits from fee-based revenues that are measured and received on a recurring basis. FRE differs from income before provision for income taxes computed in accordance with U.S. GAAP in that it adjusts for the items included in the calculation of Distributable Earnings, and also adjusts Distributable Earnings to exclude realized performance allocations income and related compensation expense, net insurance income, earnings from investments, net interest (interest income less interest expense), net realized gain (loss), income (loss) from consolidated fund investments, and, if applicable, certain general and administrative expenses when the timing of any future payment is uncertain. FRE is not a measure of performance calculated in accordance with U.S. GAAP. The use of FRE without consideration of the related U.S. GAAP measures is not adequate due to the adjustments described herein. Our calculations of FRE may differ from the calculations of other investment managers. As a result, these measures may not be comparable to similar measures presented by other investment managers.

# **Glossary (cont'd)**

Fee Related Expenses	Fee Related Expenses is a component of Fee Related Earnings. Fee Related Expenses differs from expenses computed in accordance with U.S. GAAP in that it does not include incentive fee compensation, performance allocations compensation, share-based compensation, loss and loss adjustment expenses associated with our insurance business, depreciation and amortization, or charges (credits) related to corporate actions and non-recurring items, expenses from consolidated fund investments, and expenses attributable to non-controlling interest in consolidated entities. Additionally, Fee Related Expenses is reduced by the costs associated with our property operations, which are managed internally in order to enhance returns to the Limited Partners in our funds. Fee Related Expenses are used in management's review of the business. Please refer to the reconciliation to the comparable line items on the consolidated and combined statements of operations.
Fee Related Revenues	Fee Related Revenues is a component of Fee Related Earnings. Fee Related Revenues is a component of Fee Related Earnings. Fee Related Revenues includes fund management fees, transaction fees net of any third-party operating expenses, fee related performance revenue, net earnings from Bridge property operators, development fees, fund administration fees, and other asset management and property income. Fee related performance revenue is comprised of performance-based fees earned by our general partners from open-end funds. These fees are generally based on the investment returns, subject to preferred returns and/or high-watermarks, for the applicable measurement period of the open-end fund. Fee related performance revenues are measured and eligible to be received on a recurring basis and are not dependent on realization events from the underlying investments. Net earnings from Bridge property operators is calculated as a summation of property management, leasing fees and construction management fees less third-party operating expenses and property operating expenses. Property operating expenses is calculated as a summation of employee compensation and benefits, general and administrative expenses and interest expense at our property operators. We believe our vertical integration enhances returns to our shareholders and fund investors, and we view the net earnings from Bridge property operators as part of our fee related revenue as these services are provided to essentially all of the real estate properties in our equity funds. Net earnings from Bridge property operators is a metric that is included in management's review of our business. Please refer to the reconciliation to the comparable line items on the combined statements of operations. Fee Related Revenues differs from revenue computed in accordance with U.S. GAAP in that it excludes insurance premiums and income (loss) from consolidated fund investments. Additionally, Fee Related Revenues is reduced by the costs associated with our property operations, whi
Fund Management Fees	Fund management fees refers to fees we earn for advisory services provided to our funds, which are generally based on total commitments, invested capital or net asset value managed by us. Fund management fees are generally based on a quarterly measurement period and amounts are paid in advance of recognizing revenue.
Operating Company	Bridge Investment Group Holdings LLC, or the Operating Company, acts as a holding company of certain affiliates that provide an array of asset management services. The Operating Company is the ultimate controlling entity, through its wholly owned subsidiary Bridge Fund Management Holdings LLC, of the investment manager entities, which we refer to collectively as the Fund Managers.
Sponsored Funds	Sponsored Funds refers to the funds, co-investment vehicles and other entities and accounts that are managed by Bridge, and which are structured to pay fees.