

# TTM Technologies, Inc. Reports First Quarter 2011 Results

SANTA ANA, Calif., May 5, 2011 (GLOBE NEWSWIRE) -- TTM Technologies, Inc. (Nasdaq:TTMI), a major global printed circuit board (PCB) manufacturer, today reported results for the first quarter 2011, ended March 28, 2011.

# First Quarter 2011 Highlights

Net sales were \$342.8 million

GAAP net income attributable to stockholders was \$27.1 million, or \$0.33 per dilute

Non-GAAP net income attributable to stockholders was \$33.3 million, or \$0.40 per di

Gross margin was 23.9 percent

"We are pleased with the continuing progress in our business," said Kent Alder, President and CEO of TTM. "Our first quarter results were in line with our expectations and reflected normal seasonality. We maintained solid gross margin despite typical seasonal sales patterns, which reflects the growing contribution of our advanced technology products to our overall product mix. Overall, sales increased approximately 16 percent compared to first quarter 2010 pro forma sales of \$296.5 million."

#### **Financial Results**

Net sales for the first quarter of 2011 decreased to \$342.8 million from \$373.4 million in the fourth guarter of 2010.

Operating income for the first quarter of 2011 decreased to \$45.7 million from \$52.6 million in the fourth quarter of 2010.

GAAP net income attributable to stockholders for the first quarter of 2011 was \$27.1 million, or \$0.33 per diluted share, compared to \$33.0 million, or \$0.41 per diluted share, for the fourth quarter of 2010.

On a non-GAAP basis, net income attributable to stockholders for the first quarter of 2011 was \$33.3 million, or \$0.40 per diluted share. This compares to non-GAAP net income attributable to stockholders of \$39.7 million, or \$0.49 per diluted share, in the fourth quarter of 2010.

EBITDA for the first quarter of 2011 was \$66.5 million, or 19.4 percent of net sales, compared to \$76.5 million, or 20.5 percent of net sales, for the fourth quarter of 2010.

"We remain encouraged by current market trends and believe we are well positioned within the global PCB market," Alder continued. "Our Asia Pacific operations, in particular, are experiencing strong demand for PCBs used in touchpad tablets and smartphones. Our North America operations continue to generate solid cash flow. We are focused on leveraging our combined strengths as a company to continue to execute our growth strategy."

Please refer to the tables below for a reconciliation between GAAP and non-GAAP net income attributable to stockholders as well as EBITDA.

#### **Business Outlook**

For the second quarter of 2011, TTM estimates revenue will be in the range of \$350 million to \$370 million, GAAP earnings attributable to stockholders in a range from \$0.28 to \$0.37 per diluted share and non-GAAP earnings attributable to stockholders in a range from \$0.36 to \$0.45 per diluted share.

#### To Access the Live Webcast/Conference Call

The company will host a conference call and webcast to discuss the first quarter 2011 results and the second quarter 2011 outlook on Thursday, May 5, 2011, at 4:30 p.m. Eastern Time (1:30 p.m. Pacific Time).

Telephone access is available by dialing 1-877-941-2928. The conference also will be webcast on TTM Technologies' website at <a href="https://www.ttmtech.com">www.ttmtech.com</a>.

# To Access a Replay of the Webcast

The webcast will be available for replay until May 12, 2011, on TTM Technologies' website at www.ttmtech.com.

## About Our Non-GAAP Financial Measures

This release includes information about the Company's non-GAAP net income attributable to stockholders and non-GAAP earnings per share attributable to stockholders, which are non-GAAP financial measures. Management believes that both measures -- which add back amortization of intangibles, stock-based compensation expense, non-cash interest expense on debt, asset impairment, restructuring and other charges as well as the associated tax impact of these charges -- provide additional useful information to investors regarding the Company's ongoing financial condition and results of operations.

A material limitation associated with the use of the above non-GAAP financial measures is that they have no standardized measurement prescribed by GAAP and may not be comparable with similar non-GAAP financial measures used by other companies. The Company compensates for these limitations by providing full disclosure of each non-GAAP financial measure and reconciliation to the most directly comparable GAAP financial measure. However, the non-GAAP financial measures should not be considered in isolation from, or as a substitute for, financial information prepared in accordance with GAAP.

## Safe Harbor Statement

This release contains forward-looking statements that relate to future events or performance. These statements reflect the company's current expectations, and the company does not undertake to update or revise these forward-looking statements, even if experience or future

changes make it clear that any projected results expressed or implied in this or other company statements will not be realized. Furthermore, readers are cautioned that these statements involve risks and uncertainties, many of which are beyond the company's control, which could cause actual results to differ materially from the forward-looking statements. These risks and uncertainties include, but are not limited to, the company's dependence upon the electronics industry, contemplated significant capital expenditures and related financing requirements, the Company's ability to integrate and manage its Asia Pacific operations, the company's dependence upon a small number of customers, the unpredictability of and potential fluctuation in future revenues and operating results and other "Risk Factors" set forth in the company's most recent SEC filings.

## About TTM

TTM Technologies, Inc. is a major global printed circuit board manufacturer, focusing on quick-turn and technologically advanced PCBs and the backplane and sub-system assembly business. TTM stands for time-to-market, representing how the company's time-critical, one-stop manufacturing services enable customers to shorten the time required to develop new products and bring them to market. Additional information can be found at <a href="https://www.ttmtech.com">www.ttmtech.com</a>.

The TTM Technologies logo is available at <a href="https://www.globenewswire.com/newsroom/prs/?">https://www.globenewswire.com/newsroom/prs/?</a>
<a href="pkgid=5691">pkgid=5691</a>

TTM TECHNOLOGIES, INC.

Selected Unaudite (In thousands,

	2011	First Quar
CONSOLIDATED STATEMENTS OF OPERATIONS		
Net sales Cost of goods sold	\$ 342,801 260,875	\$ 138,219 111,2
Gross profit	81,926	26,9
Operating expenses:  Selling and marketing  General and administrative  Amortization of definite-lived intangibles  Restructuring charges  Impairment of long-lived assets  Total operating expenses	9,033 23,051 4,158   36,242	6,7. 9,0. 7 5 50 17,1
Operating income	45,684	9,8
Interest expense Interest income Other, net	(6,291) 197 780	(2,78
Income before income taxes Income tax provision	40,370 (11,282)	7,0° (2,59°
Net income	29,088	4,4

Net income attributable to noncontrolling :     Net income attributable to stock		(1,965) \$ 27,123	\$ 4,485
Earnings per share attributable to stock!	nolders: Basic Diluted	\$ 0.34 \$ 0.33	\$ 0.10 \$ 0.10
Weighted average common	shares: Basic Diluted	80,696 82,304	
SELECTED BALANCE SHEET DATA			
			December 31, 20
Cash and cash equivalents	\$	202,340	\$ 216 <b>,</b> 078
Accounts and notes receivable, net		292,033	287,70
Inventories		144,600	135,38
Total current assets		679 <b>,</b> 505	676,49
Property, plant and equipment, net		760 <b>,</b> 370	740,63
Other non-current assets		349,059	344,82
Total assets	1	,788 <b>,</b> 934	1,761,95
Current portion long-term debt		87 <b>,</b> 504	67,12
Accounts payable		204,025	204,97
Total current liabilities		449,739	418,20
Debt, net of discount		407,277	458 <b>,</b> 27
Total long-term liabilities		464,023	510,89
Noncontrolling interest		106,911	104,60
Total stockholders' equity		875 <b>,</b> 172	832 <b>,</b> 85
Total liabilities and stockholders' equity	1	,788,934	1,761,95
SUPPLEMENTAL I	DATA		
			First Quarter
		2011	2010
Gross ma:	-	23.9%	19.5%
EBITDA mai	_	19.4	10.5
Operating ma:	rgin	13.3	7.1
End Market Breakdo	own:		
			First Quarter
		2011	2010
Aerospace/Defe	ense	16%	42%
Cellular Pl		9	
Computing/Storage/Periphe		27	12
Medical/Industrial/Instrumenta		8	11
Networking/Communicat:		34	33
	ther	6	2
		Ü	2
Stock-based Compensat:	ion:		
			First Quarter
		2011	2010
Amount included	in:		
Cost of goods s	sold	\$ 216	\$ 328
Selling and market	ting	111	108
General and administration		1,427	976

Total stock-based compensation expense \$ 1,754 \$ 1,412

## Operating Segment Data:

		First Quarter
Net sales:	2011	2010
Asia Pacific	\$ 202 <b>,</b> 465	\$
North America	142,250	138,219
Total sales	344,715	138,219
Inter-segment sales	(1,914)	
Total net sales	\$ 342,801	\$ 138,219
Operating segment income:		
Asia Pacific	\$ 33 <b>,</b> 077	\$
North America	16,765	10,659
Total operating segment income	49,842	10,659
Amortization of definite-lived intangibles	(4,158)	(791)
Total operating income	45 <b>,</b> 684	9,868
Total other expense	(5,314)	(2,789)
Income before income taxes	\$ 40,370	\$ 7 <b>,</b> 079

2 EBITDA is defined as earnings before interest expense, income taxes, depreciation as

CONTACT: Steve Richards, CFO

714-327-3000

Image: TTM Technologies

Source: TTM Technologies