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Inpixon Gains Channel Partner Momentum with Indoor Positioning Analytics and Security Offering

IT Solutions Firm GDT, Phirelight Security Solutions and Integrated Security Technologies Integrating with Inpixon to Protect Federal Agencies and Organizations from BYOD and IoT Risks

PALO ALTO, Calif.--(BUSINESS WIRE)--

[Inpixon](#) (NASDAQ: INPX), a leading indoor positioning and data analytics company, today announced increasing channel momentum for Inpixon's leading Indoor Positioning Analytics (IPA) solution. The company is now working with IT solutions firm [GDT](#), [Phirelight Security Solutions](#) and [Integrated Security Technologies](#) (IST) to deliver the benefits of sensor technology, real-time positioning, and data analytics to customers across industries.

Inpixon IPA is the first positioning system designed to deliver full scope real-time location and precise positioning of all mobile devices – including cellular, Wi-Fi and Bluetooth—from a single security dashboard and can integrate with other physical and logical security systems. As a result, this has enabled partners to meet customer demand and develop solutions suites for several markets including financial services, healthcare, manufacturing, energy, retail and government agencies.

"Federal and government agencies, along with other industries handling mission-critical information, are racing to stay ahead of the risks associated with the rapid adoption of integrated Internet of Things (IoT) and smart devices in the workplace," said Nadir Ali CEO of Inpixon. "MarketWatch reports IoT Security Market is expected to grow from \$6.62 billion to \$29.02 billion, at a CAGR of 34.4% from 2017 to 2022. Through our partnership with innovative technology integrators like GDT, Phirelight, and IST we are continuing our strong momentum in the security market in delivering the benefits of advanced security and visibility to combat risks associated with Bring-Your-Own-Device (BYOD) and IoT."

The Inpixon IPA solution improves visibility into the network and total enterprise, multiplying a security team's effect by positioning trusted devices and uncovering potential threats. Its sensors passively and anonymously monitor of both known and unknown devices, sending alerts in real-time when unauthorized devices enter a protected zone. Inpixon's data science analytics platform enables administration, real-time monitoring, data collection, auditing and analytics reporting including connectors to integrate other surveillance, device management, and identity management systems.

"We are continuously looking for new technologies to help our customers with the best possible IT solutions. Growing dependency on IoT devices in our business and personal lives is one such threat situation that enterprises are not prepared to tackle. Inpixon IPA

identifies wireless devices and integrates a security platform to create customer-centric offerings for various markets,” said JW Roberts CEO of GDT.

“Security and privacy of customer data, detecting security policies breaches and protection of the corporate network is paramount for our federal and commercial customers including utilities, banks, hospitals and educational institutions. Traditional attack patterns are being exploited leveraging modern IoT technologies that are not covered by traditional security software. Inpixon IPA will help us to detect the rogue devices to prevent network attacks in our customer premises, and strengthen our commitment to creating a secured workplace,” said Christine Lanning President of IST.

“Having the most vivid, accurate, and real-time positioning technology of BYOD or enterprise devices from a security perspective is a high-value proposition for our client base. We’re delighted to include Inpixon within our growing security portfolio and integrate Inpixon’s [Indoor Positioning Analytics](#) (IPA) into our comprehensive suite of IT Security and Cyber Protection solutions and services,” said Wayne Teeple CEO of Phirelight Security Solutions.

To learn more about Inpixon click [here](#).

About Inpixon

Inpixon (NASDAQ: INPX) is a leader in Indoor Positioning and Data Analytics. Inpixon sensors are designed to find all accessible cellular, Wi-Fi, and Bluetooth devices anonymously. Paired with a high performance, data analytics platform this technology delivers visibility, security, and business intelligence on any commercial or government premises world-wide. Inpixon’s products, infrastructure solutions, and professional services group help customers take advantage of mobile, big data, analytics, and the Internet of Things (IoT) to uncover the untold stories of the indoors. For the latest insight on Indoor Positioning and Data Analytics, follow Inpixon on [LinkedIn](#) and [@InpixonHQ](#) on [Twitter](#).

About GDT

GDT is an award-winning technology integration partner with revenue nearing a billion dollars annually. GDT is Cisco Gold Reseller with triple master specializations and an impressive list of awards that includes Cisco Enterprise Partner of the Year for four consecutive years. With headquarters in Dallas, Texas, GDT maintains offices in the Northeast and on the West Coast of the US, as well as an international presence in Australia, Brazil, Canada, Hong Kong, Singapore, and the UK. GDT translates the latest ideas and technologies into inventive solutions that accelerate outcomes and realize the goals of IT and the vision of business leaders.

About Phirelight

Phirelight was created in 2001 by a team of defense intelligence, cyber security, and military experts who recognized the need to help organizations manage and protect their critical assets. Makers of [rapidPHIRE](#), the new dimension in cyber intelligence, Phirelight empowers enterprises to easily understand how their networks behave, while at the same time assessing and managing cyber threats in real time.

About Integrated Security Technologies

Integrated Security Technologies (IST) has been protecting Hawaii’s government, its businesses, and their employees with quality electronic security solutions since 1998. Our team is exceptionally well prepared with decades of experience, persistent training

regimens, and organized communications. We're called upon during all hours of the night, and across the Pacific to as far away as Kwajalein atoll, to support solutions that protect our country's strategic and economic interests and we're committed to making sure that your system performs optimally, protecting your staff and your facilities around the clock.

Safe Harbor Statement

All statements in this release that are not based on historical fact are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 and the provisions of Section 27A of the Act, and Section 21E of the Securities Exchange Act of 1934, as amended. While management has based any forward-looking statements included in this release on its current expectations, the information on which such expectations were based may change. These forward-looking statements rely on a number of assumptions concerning future events and are subject to a number of risks, uncertainties and other factors, many of which are outside of the control of Inpixon and its subsidiaries, which could cause actual results to materially differ from such statements. Such risks, uncertainties, and other factors include, but are not limited to, the fluctuation of global economic conditions, the performance of management and employees, Inpixon's ability to obtain financing, competition, general economic conditions and other factors that are detailed in Inpixon's periodic and current reports available for review at www.sec.gov. Furthermore, we operate in a highly competitive and rapidly changing environment where new and unanticipated risks may arise. Accordingly, investors should not place any reliance on forward-looking statements as a prediction of actual results. We disclaim any intention to, and undertake no obligation to, update or revise forward-looking statements.

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