BD Announces Results for Fourth Fiscal Quarter and Full Year

- Reports record revenues for the quarter and year
- Fourth-quarter earnings per share from continuing operations increased 15% to 98 cents
- Full-year earnings per share from continuing operations, excluding specified items, increased 15% to \$3.84
- Expects full fiscal year 2008 earnings per share from continuing operations, excluding specified items, to increase 10%-12%

FRANKLIN LAKES, N.J., Nov. 1 /PRNewswire-FirstCall/ -- BD (Becton, Dickinson and Company) (NYSE: BDX) today reported record quarterly revenues of \$1.651 billion for the fourth fiscal quarter ended September 30, 2007, representing an increase of 13 percent over the prior year period. This quarter's growth rate reflects the favorable impact on all segments from foreign currency translation, which overall is estimated to account for 3 percentage points of the increase in quarterly revenues.

For the full fiscal year ended September 30, 2007, BD reported record revenues of \$6.360 billion, representing an increase of 11 percent over the prior year, which reflects an overall estimated 3 percent favorable impact from foreign currency translation that affected all segments.

"We are pleased with our solid finish to another successful year during which BD exceeded its financial and operating goals," said Edward J. Ludwig, Chairman, President and Chief Executive Officer. "Our performance was strong across all three segments. We continue to invest in innovation while delivering double-digit earnings growth. Strong cash flow driven by operating margin expansion enables us to return value to shareholders through dividend increases and share repurchases. We are enthusiastic about our outlook for fiscal 2008."

Fourth Quarter Earnings and Analysis of Full Fiscal Year 2007 and 2006 Earnings

Reported diluted earnings per share from continuing operations of 98 cents for the fourth quarter increased by 15 percent over diluted earnings per share from continuing operations of 85 cents for the fourth fiscal quarter of 2006.

For the twelve-month period ending September 30, 2007, reported diluted earnings per share were \$3.36. The following analysis (Table 1) of diluted earnings per share from continuing operations for the twelve-month periods ended September 30, 2007 and 2006 identifies specified items that affect the comparability of results between periods. As illustrated, diluted earnings per share from continuing operations, excluding specified items,

of \$3.84 for fiscal 2007 increased by 15 percent over diluted earnings per share from continuing operations, excluding specified items, of \$3.34 for fiscal 2006.

(Table 1)

			Months otember	
	F	Y2007	FY2006	% Change
Diluted EPS from Continuing Operations:	\$	3.36	\$ 3.18	6%
<pre>Specified Items: In-Process Research and Development Charge(1) Insurance Settlement(2) Rounding</pre>		0.48	0.21 (0.04) (0.01) 0.16	
Diluted EPS from Continuing Operations Excluding Specified Items:	\$	3.84	\$ 3.34	15%

- (1) Represents the effect on diluted earnings per share from continuing operations of the in-process research and development ("IPR&D") charges recorded in fiscal 2007 primarily related to the TriPath acquisition, and in fiscal 2006 related to the GeneOhm acquisition.
- (2) Represents the effect on diluted earnings per share from continuing operations in fiscal 2006 related to proceeds received from insurance settlements associated with the Company's previously owned latex glove business.

Segment Results

In the BD Medical segment, worldwide revenues for the quarter were \$868 million, representing an increase of 11 percent from the prior year period. For the full fiscal year ended September 30, 2007, the BD Medical segment reported 10 percent revenue growth to \$3.421 billion. Strong sales in the Pharmaceutical Systems unit continued to significantly contribute to the growth of the segment.

In the BD Diagnostics segment, worldwide revenues for the quarter were \$498 million, representing an increase of 16 percent from the prior year's quarter. This growth includes \$29 million of revenues from TriPath, a maker of innovative solutions to improve the clinical management of cancer, which was acquired at the end of the first quarter of fiscal 2007. For the full fiscal year ended September 30, 2007, the BD Diagnostics segment reported revenue growth of 11 percent to \$1.905 billion, which includes \$88 million of revenues from TriPath.

In the BD Biosciences segment, worldwide revenues for the quarter were \$285 million, representing an increase of 14 percent from the prior year period. Sales of flow cytometry and bioimaging instruments, flow cytometry reagents, and advanced bioprocessing products contributed to growth. For the full fiscal year ended September 30, 2007, the BD Biosciences segment reported 13 percent revenue growth to \$1.034 billion, resulting from continued strong sales of those same products.

Geographic Results

Fourth quarter revenues in the U.S. were \$790 million, representing an increase of 12 percent over the prior year period. Revenues outside the U.S. were \$861 million, representing an increase of 13 percent over the prior year period, and reflected an estimated 5 percent favorable impact from foreign currency translation.

For the full fiscal year ended September 30, 2007, revenues in the U.S. were \$3.033 billion, representing an increase of 11 percent over the prior year period. Revenues outside of the U.S. were \$3.327 billion, representing an increase of 11 percent over the prior year period, and reflected an estimated 5 percent favorable impact from foreign currency translation.

Fiscal 2008 Outlook for Full Year

The Company estimates that diluted earnings per share from continuing operations for the full fiscal year 2008 will increase approximately 10 to 12 percent over diluted earnings per share from continuing operations, excluding specified items, of \$3.84 for the fiscal year 2007.

Conference Call Information

A conference call regarding BD's fourth fiscal quarter and full year results and its expectations for fiscal year 2008 will be broadcast live on BD's website, www.bd.com/investors, at 10:00 a.m. (ET) Thursday, November 1, 2007. The conference call will be available for replay through the close of business on November 8, 2007 on BD's website, www.bd.com/investors, or at 1-800-475-6701 (domestic) and 1-320-365-3844 (international), access code 889224.

This news release contains certain non-GAAP financial measures. A reconciliation of these and other measures to the comparable GAAP measures is included in this release and in the attached financial tables.

About BD

BD, a leading global medical technology company that manufactures and sells medical devices, instrument systems and reagents, is dedicated to improving people's health throughout the world. BD is focused on improving drug therapy, enhancing the quality and speed of diagnosing infectious diseases, and advancing research and discovery of new drugs and vaccines. The Company's capabilities are instrumental in combating many of the world's most pressing diseases. Founded in 1897 and headquartered in Franklin Lakes, New Jersey, BD employs approximately 28,000 people in approximately 50 countries throughout the world. The Company serves healthcare institutions, life science researchers, clinical laboratories, industry and the general public. For more information, please visit www.bd.com.

This press release, including the section entitled "Fiscal 2008 Outlook for Full Year," contains certain estimates and other forward-looking statements (as defined under Federal securities laws) regarding BD's performance, including future revenues, earnings per share and income, or events or developments that BD expects to occur or anticipates occurring in the future. All such statements are based upon current expectations of BD and involve a number of business risks and uncertainties. Actual results could vary materially from anticipated results described, implied or projected in any forward-looking statement. With respect to forward-looking statements contained herein, factors that could cause actual results to vary materially from any forward-looking statement include, but are not limited to: competitive factors; pricing and market share pressures; changes in interest or foreign currency exchange rates; difficulties inherent in product development and delays in product

introductions; changes in regional, national or foreign economic conditions; further increases in energy costs and their effect on, among other things, the cost of producing BD's products; fluctuations in costs and availability of raw materials and in BD's ability to maintain favorable supplier arrangements and relationships; uncertainties of litigation (as described in BD's filings with the Securities and Exchange Commission); the effects of potential pandemic diseases; changes in healthcare or other governmental regulation; and issuance of new or revised accounting standards, as well as other factors discussed in this press release and in BD's filings with the Securities and Exchange Commission. We do not intend to update any forward-looking statements to reflect events or circumstances after the date hereof except as required by applicable laws or regulations.

BECTON DICKINSON AND COMPANY CONSOLIDATED INCOME STATEMENTS (Unaudited; Amounts in thousands, except per-share data)

		Three Mont 2007	hs	Ended Septe 2006	ember 30, % Change
REVENUES	\$	1,651,101	\$	1,462,616	12.9
Cost of products sold Selling and administrative Research and development TOTAL OPERATING COSTS		807,377 399,525 100,430		709,038 378,252 82,399	13.9 5.6 21.9
AND EXPENSES		1,307,332		1,169,689	11.8
OPERATING INCOME		343,769		292,927	17.4
<pre>Interest expense Interest income Other expense, net</pre>		(10,268) 9,083 (4,334)		(14,056) 15,488 (4,763)	(26.9) (41.4) (9.0)
INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES		338,250		289,596	16.8
Income tax provision		89,142		72,716	22.6
INCOME FROM CONTINUING OPERATIONS		249,108		216,880	14.9
INCOME/(LOSS) FROM DISCONTINUED OPERATIONS NET OF INCOME TAX PROVISION/(BENEFIT) OF \$1,176 AND \$(20,695), RESPECTIVELY		1,923		(42,901)	NM
NET INCOME	\$	251,031	\$	173,979	44.3
EARNINGS PER SHARE					
Basic: Income from continuing operations	\$	1.02	\$	0.88	15.9
<pre>Income/(loss) from discontinued operations Net income</pre>	\$ \$	0.01 1.03	\$ \$	(0.17) 0.71	NM 45.1

Diluted:

<pre>Income from continuing operations</pre>	\$	0.98	\$	0.85	15.3
<pre>Income/(loss) from discontinued operations Net income</pre>	\$ \$		\$ \$	(0.17) 0.68	NM 45.6
AVERAGE SHARES OUTSTANDING					
Basic Diluted		243,841 253,009		245,522 254,843	

NM - Not Meaningful

BECTON DICKINSON AND COMPANY

CONSOLIDATED INCOME STATEMENTS
(Unaudited; Amounts in thousands, except per-share data)

		Twelve Mon 2007	ths	Ended Se 2006	ptember 30, % Change
REVENUES	\$	6,359,708	\$	5,738,017	10.8
Cost of products sold Selling and administrative Research and development Acquired in-process research and development TOTAL OPERATING COSTS AND EXPENSES		3,071,921 1,602,404 360,050		2,793,265 1,448,166 301,872	10.7
		122,133		53,300	NM
		5,156,508		4,596,603	12.2
OPERATING INCOME		1,203,200		1,141,414	5.4
Interest expense Interest income Other expense, net		(46,420) 46,221 944		(66,046 59,296 (8,762	(22.1)
INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES		1,203,945		1,125,902	6.9
Income tax provision		347,778		310,792	11.9
INCOME FROM CONTINUING OPERATIONS		856,167		815,110	5.0
INCOME (LOSS) FROM DISCONTINUED OPERATIONS NET OF INCOME TAX PROVISION/(BENEFIT) OF \$15,242 AND \$(32,823), RESPECTIVELY		25,085		(62,830) NM
NET INCOME	\$	881,252	\$	752,280	17.1
EARNINGS PER SHARE					
Basic: Income from continuing operations Income (loss) from discontinued	\$	3.50	\$	3.30	6.1
operations Net income (1)	\$ \$	0.10 3.60	\$ \$	(0.25 3.04) NM 18.4

Diluted: Income from continuing			
operations	\$ 3.36	\$ 3.18	5.7
Income (loss) from discontinued			
operations	\$ 0.10	\$ (0.24)	NM
Net income (1)	\$ 3.46	\$ 2.93	18.1
AVERAGE SHARES OUTSTANDING			
Basic Diluted	244,929 254,810	247,067 256,554	

NM - Not Meaningful

(1) Total per share amounts may not add due to rounding.

BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION Twelve Months Ended September 30, (Unaudited; Amounts in thousands, except per-share data)

		2007		
	As Reported	TriPath IPR&D (1)	Plasso IPR&D (1)	Excluding Items
Operating Income as a % of revenues	\$ 1,203,200 18.9%	\$ 114,739 \$	7,394	\$ 1,325,333 20.8%
Income taxes effective tax rate	347,778 28.9%	-	- -	347,778 26.2%
<pre>Income from continuing operations as a % of revenues</pre>	856,167 13.5%	114,739	7,394	978,300 15.4%
Diluted earnings per share Income from continuing operations	\$ 3.36	\$ 0.45 \$	0.03	\$ 3.84

(1) Represents the acquired in-process research and development charges of \$114,739 and \$7,394 related to the TriPath and Plasso acquisitions, respectively.

	2006						
	As Reported	Insurance Settlement (1)	GeneOhm IPR&D (2)	Excluding Items			
Selling and administrative as a % of revenues	\$ 1,448,166 25.29		\$ -	\$ 1,465,166 25.5%			
Operating Income as a % of revenues	1,141,414 19.9	(17,000)	53,300	1,177,714 20.5%			

Income taxes effective tax rate	310,792 27.6%		(6,460)		-	3	304,332 26.2%
<pre>Income from continuing operations as a % of revenues</pre>	815,110 14.2%	(10,540)	53,	300	8	857,870 15.0%
Diluted earnings per share							
<pre>Income from continuing operations (3)</pre>	\$ 3.18	\$	(0.04)	\$ 6).21	\$	3.34

- (1) Represents the effect in 2006 related to proceeds received from insurance settlements in connection with the Company's previously owned latex glove business.
- (2) Represents the acquired in-process research and development charge of \$53,300 related to the GeneOhm acquisition.
- (3) Total per share amounts may not add due to rounding.

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY SEGMENT AND GEOGRAPHIC AREA (Unaudited; Amounts in thousands)

	Three Month 2007	s E		tember 30, & Change	
BD MEDICAL United States International TOTAL	\$ 476,128	\$	361,198 422,616 783,814		
BD DIAGNOSTICS United States International TOTAL	\$ 272,743 225,206 497,949	\$ \$	232,343 196,523 428,866		
BD BIOSCIENCES United States International TOTAL	\$ 125,367 159,491 284,858	\$ \$	110,319 139,617 249,936		
TOTAL REVENUES United States International TOTAL	\$ 860,825		703,860 758,756 ,462,616	12.3 13.5 12.9	

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY SEGMENT AND GEOGRAPHIC AREA (Unaudited; Amounts in thousands)

BD MEDICAL United States International TOTAL	1,882,362	1,418,077 1,688,569 3,106,646	8.5 11.5 10.1
BD DIAGNOSTICS United States International TOTAL	850,717	919,071 796,019 1,715,090	14.7 6.9 11.1
BD BIOSCIENCES United States International TOTAL	593,624	402,196 514,085 916,281	9.5 15.5 12.8
TOTAL REVENUES United States International TOTAL	3,326,703	2,739,344 2,998,673 5,738,017	10.7 10.9 10.8

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS Three Months Ended September 30, (Unaudited; Amounts in thousands)

		United States 2007 2006 % Char				
BD MEDICAL	.	242 427	+	221 022	F 0	
Medical Surgical Systems Diabetes Care	\$	243,427 98,384	·	231,932 90,789	8.4	
Pharmaceutical Systems Ophthalmic Systems		44,376 5,979		32,856 5,621		
TOTAL	\$	392,166	\$	361,198		
BD DIAGNOSTICS	_	120 202	_	121 020	4.0	
Preanalytical Systems Diagnostic Systems	\$	138,203 134,540		131,838 100,505		
TOTAL	\$	272,743	\$	232,343	17.4	
BD BIOSCIENCES	_	40. 224	_	27 277	7.6	
Discovery Labware Immunocytometry Systems	\$	40,234 64,232	\$	37,377 52,679		
Pharmingen TOTAL	\$	20,901 125,367		20,263 110,319		
	•	,		•		
TOTAL UNITED STATES	\$	790,276	\$	703,860	12.3	

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS Three Months Ended September 30, (continued) (Unaudited; Amounts in thousands)

International	
% Change	

	2007	2006	Reported	FX Neutral	FX Impact
BD MEDICAL Medical Surgical Systems Diabetes Care Pharmaceutical Systems Ophthalmic Systems TOTAL	\$ 233,366 \$ 82,851 149,023 10,888 \$ 476,128 \$	75,337 121,886 9,442	10.0 22.3 15.3	2.0 4.5 15.9 8.9 6.6	6.1 5.5 6.4 6.4 6.1
BD DIAGNOSTICS Preanalytical Systems Diagnostic Systems TOTAL	\$ 122,337 s 102,869 \$ 225,206 s	89,124	15.4	7.5 10.3 8.8	6.4 5.1 5.8
BD BIOSCIENCES Discovery Labware Immunocytometry Systems Pharmingen TOTAL	\$ 32,976 9 105,403 21,112 \$ 159,491 9	89,768 19,248	17.4 9.7	_	4.7 4.8 5.1 4.8
TOTAL INTERNATIONAL	\$ 860,825	758,756	13.5	7.7	5.8

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS Three Months Ended September 30, (continued) (Unaudited; Amounts in thousands)

			Total	%	Change	
	2007	2	006 Repor	ted	FX Neutral	FX Impact
BD MEDICAL Medical Surgical Systems Diabetes Care Pharmaceutical Systems Ophthalmic Systems TOTAL	\$ 476,793 181,235 193,399 16,867 868,294	\$	447,883 166,126 154,742 15,063 783,814	9.1 25.0 12.0	1 6.6 20.0 7.9	3.0 2.5 5.0 4.1 3.3
BD DIAGNOSTICS Preanalytical Systems Diagnostic Systems TOTAL	\$ 260,540 237,409 497,949	\$	239,237 189,629 428,866		22.8	2.9 2.4 2.7
BD BIOSCIENCES Discovery Labware Immunocytometry Systems Pharmingen TOTAL	\$ 73,210 169,635 42,013 284,858	\$	67,978 142,447 39,511 249,936	6.3	1 16.0 3 3.8	2.1 3.1 2.5 2.7
TOTAL REVENUES	\$ 1,651,101	\$	1,462,616	12.9	9.9	3.0

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS Twelve Months Ended September 30, (Unaudited; Amounts in thousands)

	2007	Uni	ted States 2006	% Change
BD MEDICAL Medical Surgical				
Systems Diabetes Care Pharmaceutical	\$ 954,971 378,639	\$	904,371 363,298	5.6 4.2
Systems Ophthalmic Systems	180,337 24,361		127,896 22,512	41.0 8.2
TOTAL	\$ 1,538,308	\$	1,418,077	8.5
BD DIAGNOSTICS Preanalytical				
Systems Diagnostic Systems	\$ 541,415 512,973	\$	511,948 407,123	5.8 26.0
TOTAL	\$ 1,054,388	\$	919,071	14.7
BD BIOSCIENCES				
Discovery Labware Immunocytometry	\$ 149,939	\$	138,205	8.5
Systems	210,916		186,369	13.2 2.4
Pharmingen TOTAL	\$ 79,454 440,309	\$	77,622 402,196	9.5
TOTAL UNITED STATES	\$ 3,033,005	\$	2,739,344	10.7

BECTON DICKINSON AND COMPANY
SUPPLEMENTAL REVENUE INFORMATION
REVENUES BY BUSINESS SEGMENTS AND UNITS
Twelve Months Ended September 30, (continued)
(Unaudited; Amounts in thousands)

			International % Change					
		2007	2006	Reported	FX Neutral	FX Impact		
BD	MEDICAL Medical Surgical							
	Systems	\$ 909,109	\$ 844,372	2 7.7	2.8	4.9		
	Diabetes Care	317,342	293,235	8.2	3.3	4.9		
	Pharmaceutical							
	Systems	611,563	511,798		12.5	7.0		
	Ophthalmic Systems	44,348	39,164		6.7	6.5		
T0	ΓAL	\$ 1,882,362	\$ 1,688,569	9 11.5	5.9	5.6		
BD	DIAGNOSTICS Preanalytical							
	Systems	\$ 465,276	\$ 415,81	l 11.9	6.2	5.7		
	Diagnostic Systems	385,441	380,208		(2.5)	3.9		
TO ⁻	ΓAL	\$ 850,717	\$ 796,019	6.9	2.0	4.9		
BD	BIOSCIENCES Discovery Labware Immunocytometry	\$ 127,963	\$ 117,880	8.6	4.4	4.2		

Systems Pharmingen TOTAL	\$	377,485 88,176 593,624	\$	316,478 79,727 514,085	19.3 10.6 15.5	14.2 5.8 10.7	5.1 4.8 4.8
TOTAL INTERNATIONAL	\$ 3	3,326,703	\$ 2	, 2,998,673	10.9	5.7	5.2

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS Twelve Months Ended September 30, (continued) (Unaudited; Amounts in thousands)

Total

			% Change
	2007	2006 Reporte	FX FX ed Neutral Impact
BD MEDICAL Medical Surgical			
Systems Diabetes Care Pharmaceutical	\$ 1,864,080 695,981	\$ 1,748,743 6.6 656,533 6.6	
Systems Ophthalmic Systems	791,900 68,709	639,694 23.8 61,676 11.4	7.3 4.1
TOTAL	\$ 3,420,670	\$ 3,106,646 10.1	7.1 3.0
BD DIAGNOSTICS Preanalytical			
Systems Diagnostic Systems	\$ 1,006,691 898,414	\$ 927,759 8.5 787,331 14.1	
TOTAL	\$ 1,905,105	\$ 1,715,090 11.1	8.8 2.3
BD BIOSCIENCES Discovery Labware Immunocytometry	\$ 277,902	\$ 256,085 8.5	6.6 1.9
Systems Pharmingen	588,401 167,630	502,847 17.0 157,349 6.5	5 4.1 2.4
TOTAL	\$ 1,033,933	\$ 916,281 12.8	3 10.1 2.7
TOTAL REVENUES	\$ 6,359,708	\$ 5,738,017 10.8	8.1 2.7

SOURCE BD (Becton Dickinson and Company)