BD Announces Results for First Fiscal Quarter

- First-quarter earnings per share from continuing operations, excluding specified item, increased 12% to 96 cents
- Raises guidance for full fiscal year 2007 earnings per share from continuing operations, excluding specified item, to a range of \$3.71 to \$3.77

FRANKLIN LAKES, N.J., Jan. 25 /PRNewswire-FirstCall/ -- BD (Becton, Dickinson and Company) (NYSE: BDX) today reported record quarterly revenues of \$1.502 billion for the first fiscal quarter ended December 31, 2006, representing an increase of 8 percent over the prior year period. This quarter's growth rate reflects the favorable impact on all segments from foreign currency translation, which overall is estimated to account for 2 percentage points of the growth.

"We are pleased with our strong start to fiscal 2007," said Edward J. Ludwig, Chairman, President and Chief Executive Officer. "Increased sales of safety-engineered devices, prefillable drug delivery devices, and Biosciences products demonstrate the breadth of our growth drivers. Higher margin products and increased operating effectiveness continued to expand our operating profit margin. This performance has enabled us to increase the pace of our R&D spending while delivering double-digit earnings growth."

TriPath Imaging Acquisition Completed

On December 20, 2006, BD completed its acquisition of TriPath Imaging, a maker of innovative solutions to improve the clinical management of cancer. The Company recorded an in-process research and development charge of \$115 million associated with the acquisition, which reduced diluted earnings per share from continuing operations by 45 cents in the first quarter (see Table 1 below).

BGM Product Line Sold

Following the receipt of an unsolicited offer during the quarter, the Company sold the blood glucose monitoring (BGM) product line for \$20 million, resulting in a pre-tax gain of \$15 million. Consequently, the results of operations of the BGM product line have been classified as discontinued operations for all quarters and years referred to in this release. Included in the attached financial tables are the Company's Consolidated Income Statements for fiscal year 2006, which reflect this classification change.

Analysis of First Quarter Fiscal Year 2007 and 2006 Earnings

Reported diluted earnings per share from continuing operations was 51 cents for the first quarter of fiscal 2007, which included the in-process research and development charge of 45 cents related to the TriPath acquisition. The following analysis of diluted earnings per share

from continuing operations for the first quarter of fiscal 2007 and 2006 identifies specified items that affect comparability of results between periods. As illustrated in Table 1, diluted earnings per share from continuing operations, excluding specified item, for the first fiscal quarter of 2007 of 96 cents increased by 12 percent over diluted earnings per share from continuing operations, excluding specified items, of 86 cents for the first fiscal quarter of 2006.

(Table 1)	Three Months FY2007	Ended Dece FY2006	ember 31, % Change
Diluted EPS from Continuing Operations:	\$0.51	\$0.87	-41%
Specified Items: In-Process Research and Development	0.45		
Charge(1)	0.45	-	
<pre>Insurance Settlement(2)</pre>	-	(0.02)	
Rounding	-	0.01	
•	0.45	(0.01)	
Diluted EPS from Continuing Operations		,	
Excluding Specified Items:	\$0.96	\$0.86	12%

- (1) Represents the effect on diluted earnings per share from continuing operations of the in-process research and development charge recorded in the first quarter of fiscal 2007 related to the TriPath acquisition.
- (2) Represents the effect on diluted earnings per share from continuing operations related to proceeds received from insurance settlements regarding the Company's previously owned latex glove business.

Segment Results

In the BD Medical segment, worldwide revenues for the quarter were \$826 million, representing an increase of 10 percent over the prior year period. Strong sales of Pharmaceutical Systems products and safety-engineered devices contributed to growth.

In the BD Diagnostics segment, worldwide revenues for the quarter were \$442 million, representing an increase of 2 percent over the prior year period. The Preanalytical Systems unit of the segment reported revenue growth of 8 percent due to strong sales of safety-engineered devices. Revenues in the Diagnostic Systems unit of the segment decreased 5 percent. The decline in sales of flu diagnostics tests, as compared to strong sales in the prior year period, more than offset double-digit growth from the BD ProbeTec(TM) ET and BD Phoenix(TM) instruments.

In the BD Biosciences segment, worldwide revenues for the quarter were \$233 million, representing an increase of 11 percent over the prior year period. Research instruments and reagent sales continued to be the primary growth contributors, driven by increased demand for research analyzers and clinical reagents.

Geographic Results

First quarter revenues in the U.S. were \$721 million, representing an increase of 9 percent over the prior year period. Revenues outside the U.S. were \$781 million, representing an

increase of 7 percent over the prior year period, and reflect an estimated 4 percent favorable impact from foreign currency translation.

Fiscal 2007 Outlook for Full Year

The following analysis of estimated diluted earnings per share from continuing operations for the full fiscal year identifies specified items that affect the comparability of results between periods. As illustrated in Table 2, the Company estimates that diluted earnings per share from continuing operations, excluding specified item, for the full fiscal year 2007 will be in the \$3.71 to \$3.77 range, representing an increase of approximately 11 to 13 percent over diluted earnings per share from continuing operations, excluding specified items, of \$3.34 for the fiscal year 2006.

(Table 2)	Twelve Months Ended September 30,					
	FY2007 (Estimated)	FY2006	% Change			
Diluted EPS from Continuing Operations:	\$3.26-\$3.32	\$3.18	3%-4%			
Specified Items: In-Process Research and						
Development Charge(1)	0.45	0.21				
Insurance Settlements(2)	-	(0.04)				
Rounding	-	(0.01)				
	0.45	0.16				
Diluted EPS from Continuing Operations Excluding						
Specified Items:	\$3.71-\$3.77	\$3.34	11%-13%			

- (1) Represents the effect on diluted earnings per share from continuing operations of the in-process research and development charge recorded in the first quarter of fiscal 2007 related to the TriPath acquisition and in the second quarter of fiscal 2006 related to the GeneOhm acquisition.
- (2) Represents the effect on diluted earnings per share from continuing operations related to proceeds received from insurance settlements regarding the Company's previously owned latex glove business.

Conference Call Information

A conference call regarding BD's first quarter results and its expectations for the full fiscal year will be broadcast live on BD's website, www.bd.com/investors, at 10:00 a.m. (ET) Thursday, January 25, 2007. The conference call will be available for replay on BD's website, www.bd.com/investors, or at 1-866-427-6404 (domestic) and 1-203-369-0894 (international) through the close of business on February 1, 2007.

This news release contains certain non-GAAP financial measures. A reconciliation of these and other measures to the comparable GAAP measures is included in this release and the attached financial tables.

BD, a leading global medical technology company that manufactures and sells medical devices, instrument systems and reagents, is dedicated to improving people's health throughout the world. BD is focused on improving drug therapy, enhancing the quality and speed of diagnosing infectious diseases, and advancing research and discovery of new drugs and vaccines. The Company's capabilities are instrumental in combating many of the world's most pressing diseases. Founded in 1897 and headquartered in Franklin Lakes, New Jersey, BD employs approximately 27,000 people in approximately 50 countries throughout the world. The Company serves healthcare institutions, life science researchers, clinical laboratories, industry and the general public. For more information, please visit www.bd.com.

This press release, including the section entitled "Fiscal 2007 Outlook for Full Year," contains certain estimates and other forward-looking statements (as defined under Federal securities laws) regarding BD's performance, including future revenues, earnings per share and income, or events or developments that BD expects to occur or anticipates occurring in the future. All such statements are based upon current expectations of BD and involve a number of business risks and uncertainties. Actual results could vary materially from anticipated results described, implied or projected in any forward-looking statement. With respect to forward-looking statements contained herein, factors that could cause actual results to vary materially from any forward-looking statement include, but are not limited to: competitive factors; pricing and market share pressures; changes in interest or foreign currency exchange rates; difficulties inherent in product development and delays in product introductions; changes in regional, national or foreign economic conditions; further increases in energy costs and their effect on, among other things, the cost of producing BD's products; fluctuations in costs and availability of raw materials and in BD's ability to maintain favorable supplier arrangements and relationships; uncertainties of litigation (as described in BD's filings with the Securities and Exchange Commission); the effects of potential pandemic diseases; changes in healthcare or other governmental regulation; and issuance of new or revised accounting standards, as well as other factors discussed in this press release and in BD's filings with the Securities and Exchange Commission. We do not intend to update any forward-looking statements to reflect events or circumstances after the date hereof except as required by applicable laws or regulations.

BECTON DICKINSON AND COMPANY CONSOLIDATED INCOME STATEMENTS (Unaudited; Amounts in thousands, except per-share data)

	Three 2006	Mon	ths Ended 2005	December 31, % Change
REVENUES	\$ 1,501,526	\$	1,393,845	7.7
Cost of products sold Selling and administrative Research and development TOTAL OPERATING COSTS AND EXPENSES	708,933 384,084 194,679		665,946 349,027 68,359 1,083,332	6.5 10.0 NM 18.9
OPERATING INCOME	213,830		310,513	(31.1)
Interest income Interest expense Other expense, net	16,114 (12,868) (2,368)		14,671 (16,760 (1,163) (23.2)

INCOME FROM CONTINUING

OPERATIONS BEFORE INCOME TAXES		214,708		307,261	(30.1)
Income tax provision		83,657		83,559	0.1
INCOME FROM CONTINUING OPERATIONS		131,051		223,702	(41.4)
INCOME/(LOSS) FROM DISCONTINUED OPERATIONS NET OF INCOME TAX PROVISION/(BENEFIT) OF \$7,140 AND \$(3,550), RESPECTIVELY		11,828		(5,842)	NM
NET INCOME	\$	142,879	\$	217,860	(34.4)
EARNINGS PER SHARE					
Basic: Income from continuing operations Income/(loss) from discontinued operations Net income	\$ \$ \$	0.53 0.05 0.58	\$ \$ \$	0.90 (0.02) 0.88	(41.1) NM (34.1)
Diluted: Income from continuing operations Income/(loss) from discontinued operations Net income	\$ \$ \$	0.51 0.05 0.56	·	0.87 (0.02) 0.85	(41.4) NM (34.1)
AVERAGE SHARES OUTSTANDING	ì				
Basic Diluted		245,550 254,941		248,046 255,851	

NM - Not Meaningful

BECTON DICKINSON AND COMPANY SUPPLEMENTAL INFORMATION Three Months Ended December 3

Three Months Ended December 31, (Unaudited; Amounts in thousands, except per-share data)

	As Reported	2006 Tri Path IPR&D (1)	Excluding Items
Research and Development as a % of Revenue	\$ 194,679 13.0%	\$ (114,739)	\$ 79,940 5.3%
Operating Income as a % of Revenues	213,830 14.2%	114,739	328,569 21.9%
<pre>Income from continuing operations as a % of revenues</pre>	131,051 8.7%	114,739	245,790 16.4%

\$ 0.51 \$ 0.45

0.96

(1) Represents the in-process research and development ("IPR&D") charge related to the TriPath acquisition.

	As Reported	2005 Insurance Settlement(2)	Excluding Items
Selling and administrative as a % of revenues	\$ 349,027 25.0%	\$ 7,000	\$ 356,027 25.5%
Operating Income as a % of revenues	310,513 22.3%	(7,000)	303,513 21.8%
<pre>Income taxes effective tax rate</pre>	83,559 27.2%	(2,660)	80,899 26.9%
<pre>Income from continuing operations as a % of revenues</pre>	223,702 16.0%	(4,340)	219,362 15.7%
Diluted earnings per share Income from continuing operations(3)	\$ 0.87	\$ (0.02)	\$ 0.86

- (2) Represents the effect in 2006 related to proceeds received from insurance settlements in connection with the Company's previously owned latex glove business.
- (3) Total per share amounts may not add due to rounding.

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY SEGMENT AND GEOGRAPHIC AREA (Unaudited; Amounts in thousands)

	Three	Months	Ended I	December 31,
	2006		2005	% Change
BD MEDICAL				
United States International	\$ 381,806 444,441	\$	347,670 402,814	
TOTAL	\$ 826,247	\$	750,484	
BD DIAGNOSTICS				
United States International	\$ 242,899 199.501	\$	224,731 209,387	
TOTAL	\$ 442,400	\$	434,118	` '
BD BIOSCIENCES				
United States International	\$ 95,921 136,958	\$	89,670 119,573	
TOTAL	\$ 232,879	\$	209,243	11.3
TOTAL REVENUES				
United States	\$ 720,626	\$	662,071	8.8

International	780,900	731,774	6.7
TOTAL	\$ 1,501,526	\$1,393,845	7.7

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS Three Months Ended December 31, (Unaudited; Amounts in thousands)

		United States					
		2006	20	905	% Change		
BD MEDICAL Medical Surgical Systems	¢	242 201	¢	222	266	0.0	
Medical Surgical Systems Diabetes Care Pharmaceutical Systems	Þ	242,301 90,492 42,899	\$	-	488 400	9.0 (1.1) 51.1	
Ophthalmic Systems		6,114			516	10.8	
TOTAL	\$	381,806	\$	347,		9.8	
BD DIAGNOSTICS Preanalytical Systems	\$	131,703	\$	122,	789	7.3	
Diagnostic Systems(1)	Ψ	111,196	Ψ	101,		9.1	
TOTAL	\$	242,899	\$	224,	731	8.1	
BD BIOSCIENCES							
<pre>Discovery Labware(1) Immunocytometry Systems</pre>	\$	34,088 43,905	\$		056 437	6.3 8.6	
Pharmingen		17,928		-	177	4.4	
TOTAL	\$	95,921	\$	89,	670	7.0	
TOTAL UNITED STATES	\$	720,626	\$	662,	071	8.8	

(1) Refer to page 9.

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS Three Months Ended December 31,(continued) (Unaudited; Amounts in thousands)

			Intern	% Change		
2006	2006	2005	Reported	FX Neutral	FX Impact	
BD MEDICAL Medical Surgical						
Systems Diabetes Care Pharmaceutical	\$	225,450 78,194	\$ 205,897 71,992	9.5 8.6	6.2 5.1	3.3 3.5
Systems Ophthalmic		130,041	115,363	12.7	7.9	4.8
Systems TOTAL	\$	10,756 444,441	\$ 9,562 402,814	12.5 10.3	7.7 6.5	4.8 3.8
BD DIAGNOSTICS Preanalytical						
Systems	\$	108,369	\$ 99,374	9.1	4.8	4.3

Diagnostic Systems(1) TOTAL	\$ 91,132 199,501	\$ 110,013 209,387	(17.2) (4.7)	(19.3) (7.8)	2.1 3.1
BD BIOSCIENCES Discovery					
Labware(1) Immunocytometry	\$ 29,800	\$ 27,389	8.8	5.7	3.1
Systems Pharmingen	85,696 21,462	72,415 19,769	18.3 8.6	14.4 5.2	3.9 3.4
TOTAL	\$ 136,958	\$ 119,573	14.5	10.9	3.6
TOTAL INTERNATIONAL	\$ 780,900	\$ 731,774	6.7	3.1	3.6

(1) Refer to page 9.

BECTON DICKINSON AND COMPANY SUPPLEMENTAL REVENUE INFORMATION REVENUES BY BUSINESS SEGMENTS AND UNITS Three Months Ended December 31,(continued) (Unaudited; Amounts in thousands)

				0. Change			
		2006		2005	Reported	% Change FX Neutral	FX Impact
BD MEDICAL Medical Surgical							
Systems Diabetes Care Pharmaceutical	\$	467,751 168,686	\$	428,163 163,480	9.2 3.2	7.6 1.6	1.6 1.6
Systems Ophthalmic		172,940		143,763	20.3	16.5	3.8
Systems TOTAL	\$	16,870 826,247		15,078 750,484	11.9 10.1	8.9 8.0	3.0 2.1
BD DIAGNOSTICS Preanalytical							
Systems Diagnostic	\$	240,072	\$	222,163	8.1	6.2	1.9
Systems(1) TOTAL	\$	202,328 442,400		211,955 434,118	(4.5) 1.9	(5.6) 0.4	1.1 1.5
BD BIOSCIENCES Discovery							
Labware(1) Immunocytometry	\$	63,888	\$	59,445	7.5	6.0	1.5
Systems Pharmingen		129,601 39,390		112,852 36,946	14.8 6.6	12.3 4.8	2.5 1.8
TOTAL	\$	232,879		209,243	11.3	9.2	2.1
TOTAL REVENUES	\$1	,501,526	\$1	,393,845	7.7	5.8	1.9

⁽¹⁾ Refer to page 9.

Revised for Blood Glucose Monitoring Discontinued Operations (Unaudited; Amounts in thousands, except per-share data)

REVENUES		arter 1 ,393,845		arter 2 ,424,209		arter 3 ,457,347 \$		\$5	Year ,738,017
Cost of products sold		665,946		698,766		719,515	709,038	2	,793,265
Selling and administrative		349,027		346,322		374,565	378,252	1	,448,166
Research and development TOTAL OPERATING		68,359		127,715		76,699	82,399		355,172
COSTS AND EXPENSES	1	,083,332	1	,172,803	1	,170,779	1,169,689	4	,596,603
OPERATING INCOM	E	310,513		251,406		286,568	292,927	1	,141,414
Interest expens Interest income Other expense,		(16,760) 14,671 (1,163)		(19,805) 16,991 (451)		(15,425) 12,146 (2,385)	(14,056) 15,488 (4,763)		(66,046) 59,296 (8,762)
INCOME FROM CONTINUING OPERATIONS BEF INCOME TAXES	0RE	307,261		248,141		280,904	289,596	1	,125,902
Income tax provision		83,559		84,683		69,834	72,716		310,792
INCOME FROM CONTINUING OPERATIONS		223,702		163,458		211,070	216,880		815,110
Loss from Discontinued Operations bef Income Tax Income Tax Bene		(9,392) (3,550)		(15,102) (5,712)		(7,562) (2,865)	(63,597) (20,696)		(95,653) (32,823)
NET LOSS FROM DISCONTINUED OPERATIONS		(5,842)		(9,390)		(4,697)	(42,901)		(62,830)
NET INCOME	\$	217,860	\$	154,068	\$	206,373 \$	173,979	\$	752,280
EARNINGS PER SH	ARE								
Basic: Income from continuing operations Loss from discontinued operations Net income (1)									
	\$	0.90	\$	0.66	\$	0.86 \$	0.88	\$	3.30
	\$ \$	(0.02) 0.88	\$ \$	(0.04) 0.62	\$ \$	(0.02)\$ 0.84 \$			(0.25) 3.04
Diluted: Income from continuing operations	\$	0.87	\$	0.63	\$	0.83 \$	0.85	\$	3.18
	т	J. J.	т	5.05	т	υ.υυ ψ	0.00	т	5.10

Loss from discontinued operations(1) Net income (1)	\$ \$	(0.02) 0.85	(0.04) 0.60	(0.02)\$ 0.81 \$	(0.17) 0.68	(0.24) 2.93
AVERAGE SHARES OUTSTANDING						
Basic Diluted		248,046 255,851	248,088 258,299	246,633 255,070	245,522 254,843	247,067 256,554

(1) Total per share amounts may not add due to rounding.

BECTON DICKINSON AND COMPANY
REVISED SUPPLEMENTAL INFORMATION
Revised for Blood Glucose Monitoring Discontinued Operations
(Unaudited; Amounts in thousands, except per-share data)

	As Revised	cond Quarter 2006 Insurance Settlement(2)	Gene0hm	Excluding Items
Selling and administrative as a % of revenues	\$ 346,322 24.3%	\$ 10,000	\$ -	\$ 356,322 25.0%
Research and development as a % of revenues	127,715 9.0%	-	(53,300)	74,415 5.2%
Operating Income as a % of revenues	251,406 17.7%	(10,000)	53,300	294,706 20.7%
Income taxes effective tax rate	84,683 34.1%	(3,800)	-	80,883 27.8%
Income from continuing operations as a % of revenues	163,458 11.5%	(6,200)	53,300	210,558 14.8%
Diluted earnings per share				
<pre>Income from continuing operations(4)</pre>	\$ 0.63	\$ (0.02)	\$ 0.21	\$ 0.81
	As Revised	iscal Year 2006 (Insurance Settlement(2)	1) GeneOhm IPR&D(3)	Excluding Items
Selling and administrative as a % of revenues	\$1,448,166 25.2%	\$ 17,000	\$ -	\$1,465,166 25.5%
Research and development as a % of revenues	355,172 6.2%	-	(53,300)	301,872 5.3%

Operating Income as a % of revenues	1,141,414 19.9%	(17,000)	53,300	1,177,714 20.5%
Income taxes effective tax rate	310,792 27.6%	(6,460)	-	304,332 26.2%
<pre>Income from continuing operations as a % of revenues</pre>	815,110 14.2%	(10,540)	53,300	857,870 15.0%
Diluted earnings per share Income from continuing operations(4)	\$ 3.18	\$ (0.04)	\$ 0.21	\$ 3.34

- (1) Revised supplemental information is not applicable for the third and fourth quarters of 2006.
- (2) Represents the effect in 2006 related to proceeds received from insurance settlements in connection with the Company's previously owned latex glove business.
- (3) Represents the IPR&D charge related to the GeneOhm acquisition.
- (4) Total per share amounts may not add due to rounding.

BECTON DICKINSON AND COMPANY SEGMENT RECLASSIFICATION FOR FISCAL 2006 REVENUES (Unaudited; Amounts in thousands)

	United	States(1)	Inter	national(1)	T	otal (1)
Quarter 1	\$	4,357	\$	5,379	\$	9,736
Quarter 2		4,344		4,568		8,912
Quarter 3		4,389		5,085		9,474
Quarter 4		5,432		6,222		11,654
TOTAL	\$	18,522	\$	21,254	\$	39,776

(1) Represents the impact of the reclassification of BD Advanced Bioprocessing revenues from the Diagnostic Systems unit of the BD Diagnostics Segment to the Discovery Labware unit of the BD Biosciences segment to conform to the current year presentation.

SOURCE BD (Becton, Dickinson and Company)