



Advancing the world of healthTM



Caution Concerning Forward-Looking Statements



This presentation contains certain estimates and other forward-looking statements (as defined under Federal securities laws) regarding BD's future prospects and performance, including, but not limited to, future revenues, margins, and earnings per share, leverage targets, capital deployment, and the proposed spinoff of the diabetes business, including strategies of BD and the independent company following the proposed spinoff, the anticipated benefits of the spinoff, and the expected timing of completion of the spinoff. All such statements are based upon current expectations of BD and involve a number of business risks and uncertainties. Actual results could vary materially from anticipated results described, implied or projected in any forward-looking statement. With respect to forward-looking statements contained herein, a number of factors could cause actual results to vary materially. These factors include, but are not limited to, risks relating to any impact of the current disruptions in the global supply chain on our operations, including our ability to source raw materials and components needed to manufacture our products and inflationary pressures, the impact of the COVID-19 pandemic on our business (including decreases in the demand for our products, any disruptions to our operations and our supply chain, and factors such as vaccine utilization rates and competitive factors that could impact the demand and pricing for our COVID-19 diagnostics testing); product efficacy or safety concerns resulting in product recalls or actions being taken with respect to our products; new or changing laws and regulations impacting our business (including the imposition of tariffs, changes in tax laws, new environmental laws and regulations, or changes in laws impacting international trade) or changes in enforcement practices with respect to such laws; fluctuations in costs and availability of raw materials, labor shortages or increased labor costs and BD's ability to maintain favorable supplier arrangements and relationships; legislative or regulatory changes to the U.S. or foreign healthcare systems, potential cuts in governmental healthcare spending (including China's volume-based procurement tender process), or governmental or private measures to contain healthcare costs, including changes in pricing and reimbursement policies, each of which could result in reduced demand for our products or downward pricing pressure; changes in interest or foreign currency exchange rates; adverse changes in regional, national or foreign economic conditions, including inflation, deflation and fluctuations in interest rates, particularly in emerging markets, including any impact on our ability to access credit markets and finance our operations; the demand for our products and services, or our suppliers' ability to provide products needed for our operations; the adverse impact of cyber-attacks on our information systems or products; competitive factors including technological advances and new products introduced by competitors; risks related to our overall indebtedness; interruptions in our supply chain, manufacturing or sterilization processes; pricing and market pressures; difficulties inherent in product development, delays in product introductions and uncertainty of market acceptance of new products; adverse changes in geopolitical conditions; increases in energy costs and their effect on, among other things, the cost of producing BD's products; the remediation of our infusion pump business (including risks relating to our ability to obtain regulatory clearance and market acceptance of the BD Alaris™ System); our ability to achieve our projected level or mix of product sales; our ability to successfully integrate any businesses we acquire; uncertainties of litigation and/or investigations and/or subpoenas (as described in BD's filings with the Securities and Exchange Commission); issuance of new or revised accounting standards; risks associated with the proposed spin-off of our Diabetes Care business, including factors that could delay, prevent or otherwise adversely affect the completion, timing or terms of the spin-off, our ability to realize the expected benefits of the spin-off, or the qualifications of the spin-off as a tax-free transaction for U.S. federal income tax purposes, as well as other factors discussed in BD's filings with the Securities and Exchange Commission. There can be no assurance that BD's spinoff will in fact be completed in the manner described or at all. We do not intend to update any forward-looking statements to reflect events or circumstances after the date hereof except as required by applicable laws or regulations.



Caution Concerning Non-GAAP Financial Measures



To supplement financial measures prepared in accordance with generally accepted accounting principles in the United States. ("GAAP"), we use financial measures not prepared in accordance with GAAP, including base business margins, base revenue, adjusted earnings per share, adjusted gross margin, adjusted operating margin, free cash flow, free cash flow conversion and net leverage. BD management believes that the use of non-GAAP measures to adjust for items that are considered by management to be outside of BD's underlying operational results or that affect period to period comparability helps investors to gain a better understanding of our performance year-over-year, to analyze underlying trends in our businesses, to analyze our base operating results, and understand future prospects. Management uses these non-GAAP financial measures to measure and forecast the company's performance, especially when comparing such results to previous periods or forecasts. We believe presenting such adjusted metrics provides investors with greater transparency to the information used by BD management for its operational decision-making and for comparison for other companies within the medical technology industry. Although BD's management believes non-GAAP results are useful in evaluating the performance of its business, its reliance on these measures is limited since items excluded from such measures may have a material impact on BD's net income, earnings per share or cash flows calculated in accordance with GAAP. Therefore, management typically uses non-GAAP results in conjunction with GAAP results to address these limitations. BD strongly encourages investors to review its consolidated financial statements and publicly filed reports in their entirety and cautions investors that the non-GAAP measures used by BD may differ from similar measures used by other companies, even when similar terms are used to identify such measures. Non-GAAP measures should not be considered replacements for, and should be read together with, the mos

Reconciliations of these and other non-GAAP measures to the comparable GAAP measures are included in the financial tables at the end of this presentation and in our November 4, 2021, earnings press release. Within these financial tables, certain columns and rows may not add due to the use of rounded numbers. Percentages and earnings per share amounts presented are calculated from the underlying amounts. Current, prior-quarter and prior-year adjusted diluted earnings per share results exclude, among other things, the impact of purchase accounting adjustments, integration and restructuring costs, spin-off related charges, certain transaction gains, certain legal defense and product remediation costs, certain regulatory costs, certain investment gains and asset impairments and the impact of the extinguishment of debt.

We also provide these measures, as well as revenues, on a currency-neutral basis after eliminating the effect of foreign currency translation, where applicable. We calculate foreign currency-neutral percentages by converting our current-period local currency financial results using the prior period foreign currency exchange rates and comparing these adjusted amounts to our current-period results. Reconciliations of these amounts to the most directly comparable GAAP measures are included in the financial tables at the end of this presentation and in our November 4, 2021, earnings press release.



Caution Concerning Products



Not all products in the coming section are launched, and some are only launched/available in some regions given regulatory authorizations. Furthermore:

The **BD Veritor System for Rapid Detection of SARS-CoV-2** has not been FDA cleared or approved, but has been authorized by FDA under an EUA for use by authorized laboratories, and has been authorized only for the detection of proteins from SARSCoV-2, not for any other viruses or pathogens.

The **BD Veritor SystemTM for Rapid Detection of SARS-CoV-2 and Flu A+B** have not been FDA cleared or approved; but have been authorized by FDA under an EUA for use by authorized laboratories; these products have been authorized only for the detection of proteins from SARS-CoV-2, influenza A and influenza B, not for any other viruses or pathogens.

The **BD Veritor At-Home COVID-19 Test** has not been FDA cleared or approved; but has been authorized by FDA under an EUA; the product has been authorized only for the detection of proteins from SARS- CoV-2, not for any other viruses or pathogens.

The **BD SARS-CoV-2 Reagents for BD MAX SystemTM** has not been FDA cleared or approved, but has been authorized for emergency use by FDA under an EUA for use by authorized laboratories, and has been authorized only for the detection of nucleic acid from SARS-CoV-2, not for any other viruses or pathogens.

The **BD SARS-CoV-2/Flu for BD MAX System** has not been FDA cleared or approved, but has been authorized for emergency use by FDA under an EUA for use by authorized laboratories, and has been authorized only for the detection of nucleic acid of SARSCoV-2, influenza A, and influenza B, not for any other viruses or pathogens.

These products are only authorized for the duration of the declaration that circumstances exist justifying the authorization of emergency use of in vitro diagnostics for detection and/or diagnosis of COVID-19 under Section 564(b)(1) of the Federal Food, Drug, and Cosmetic Act, 21 U.S.C. § 360bbb3(b)(1), unless the declaration is terminated or authorization is revoked sooner.



Basis of Presentation



- All dollar amounts presented are USD (\$) in millions, unless otherwise indicated, except per share figures.
- Certain financial information, described as FXN (defined below), excludes the impact of foreign currency translation.
- Revenue year-over-year change comparisons are on a FXN basis unless otherwise noted.
- All forward looking targets are through fiscal 2025, unless noted otherwise.
- Base business margins adjusts for the net impact of estimated COVID-19 diagnostic testing profitability and the related profit reinvestments back into our business.
- Base revenue denotes total revenues less estimated revenues for COVID-19 diagnostic testing
- COVID diagnostic testing includes our BD Veritor™ and BD Max™ COVID assays as well as estimated collection, transport, and swab related to COVID.
- FXN denotes currency neutral basis. We calculate foreign currency-neutral percentages by converting our current-period local currency financial results using the prior period foreign currency exchange rates and comparing these adjusted amounts to our current-period results.
- Unless noted otherwise, all references to market sizes, market share positions, and market growth rates (i.e. weighted average growth rate [WAMGR] and total addressable market [TAM]) are BD estimates.
- NewCo refers to the diabetes care business unit on a pro forma basis as an independent publicly traded company.
- RemainCo refers to BD on a pro forma basis post the separation of the diabetes care business.
- Total return refers to adjusted EPS growth plus dividend yield.



Glossary



Acronym	Defined Term	Acronym	Defined Term
AI	Artificial intelligence	IDS	Integrated Diagnostics Solutions
BDB	Biosciences	LDD	Low double-digit
BPS	Basis points	M&A	Mergers and acquisitions
CAGR	Compounded annual growth rate	MDS	Medication Delivery Solutions
Capex	Capital expenditures	MMS	Medication Management Solutions
CFN	CareFusion	MSD	Mid-single digit
DC	Diabetes Care	PI	Peripheral Intervention
DD	Double digit	POC	Point of care
EMR	Electronic medical records	PS	Pharmaceutical Systems
EPS	Earnings per share	R&D	Research and development
ERP	Enterprise resource planning	SURG	Surgery
ESG	Environmental, Social, Governance	TAM	Total addressable market
FCF	Free cash flow	ТВ	Tuberculosis
FY	Fiscal year	UCC	Urology & Critical Care
HSD	High single digit	WAMGR	Weighted average market growth rate



Agenda

8:00 AM Welcome

8:05 AM Strategic Overview (20 mins)

TOM POLEN

Medical Segment (30 mins) 8:30 AM

ALBERTO MAS, RICK BYRD, MIKE GARRISON, ERIC BORIN

Q&A (15 mins)

9:20 AM Life Sciences (30 mins)

DAVE HICKEY, PUNEET SARIN, BROOKE STORY

Q&A (15 mins)

10:10 AM BREAK

10:25 AM Interventional Segment (30 mins)

SIMON CAMPION, PADDY O'BRIEN, RIMA ALAMEDDINE, KEVIN KELLY

Q&A (15 mins)

Financials and Value Creation (20 mins) 11:20 AM

CHRISTOPHER DELOREFICE

11:40 AM Final Q&A (30 mins)

TOM POLEN, CHRISTOPHER DELOREFICE, BETH MCCOMBS, TONY EZELL, ALBERTO MAS, DAVE HICKEY, SIMON CAMPION





Delivering value for all stakeholders



Tom Polen Chairman, CEO, and President



BD is helping reinvent healthcare, driven by our purpose of advancing the world of health™ to improve:



Discovery and Diagnosis



Medication Delivery



Interventional Treatment



BD is an innovative med tech leader



Unmatched scale and global reach to address healthcare's most pressing challenges



45B + devices made annually



190 + countries served



29,000 + active patents

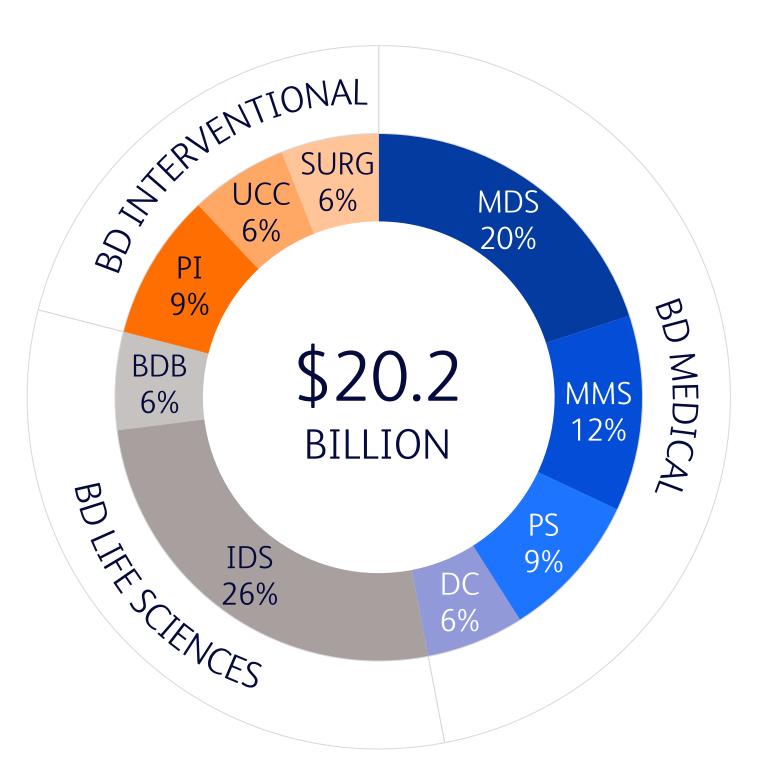


\$1B + annual R&D spending

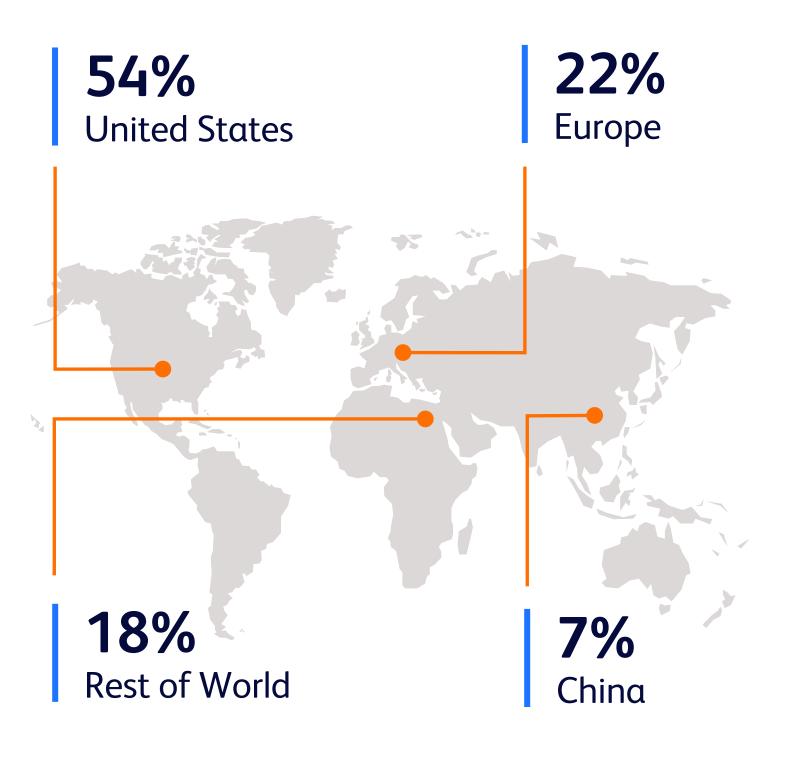


70,000 + BD associates

REVENUE BY SEGMENT



FY21 REVENUE BY REGION





Delivered on FY21 goals amid unprecedented environment Strengthening our competitive position

and long-term growth profile

Strong execution delivered revenue and EPS above expectations

Industry leading role in COVID-19 response across diagnosis, treatment and prevention

Future growth opportunities accelerated by Growth & Innovation Fund, COVID-19 reinvestment and tuck-in M&A





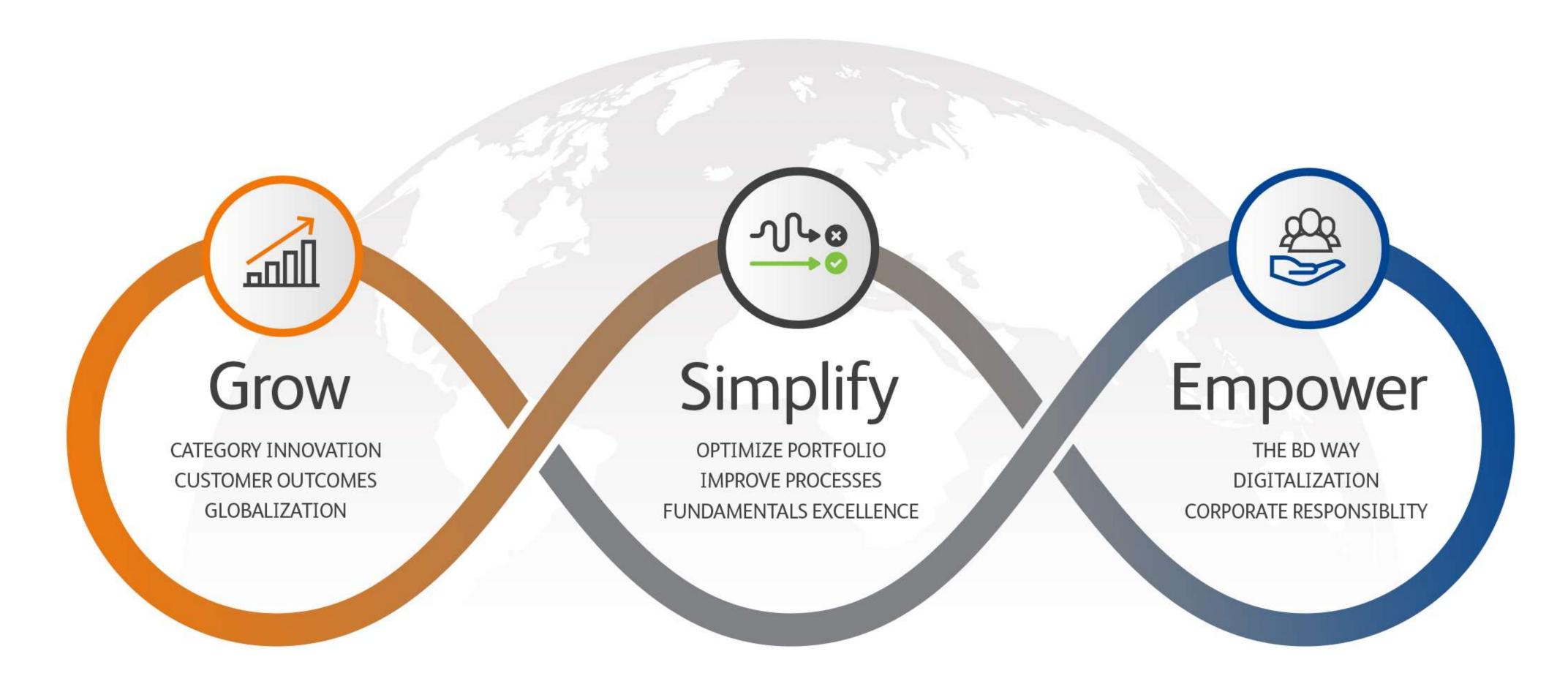




Strong performance is creating momentum behind our BD2025 strategy

Accelerating growth and driving stronger margins







Our plan for substantial, sustained shareholder value creation

1

Strengthened long-term targeted growth profile of 5.5%+

Bold actions over the past 18 months have accelerated our BD 2025 strategy

2

Reshaped innovation pipeline and tuck-in M&A strategy towards higher growth markets

Increasing growth and margins in markets where BD is uniquely positioned to win

3

Expanded simplification programs underway driving double-digit EPS

Improving margins to pre-pandemic levels and beyond

4

Disciplined and balanced capital deployment strategy

Strong cash flow enables investment into business and capital return to shareholders

5

Strong team
focused on
execution
and delivering
shareholder value



Two axes of growth: Durable Core and Transformative Solutions

DURABLE CORE: ~\$14B¹

Backbone of healthcare













TRANSFORMATIVE SOLUTIONS: ~\$4B1

Reinventing the future of healthcare







New care settings



Chronic disease outcomes



Delivering reliable and consistent growth in our durable core Extending our unmatched relevance, global presence and capabilities



Ubiquitous to healthcare

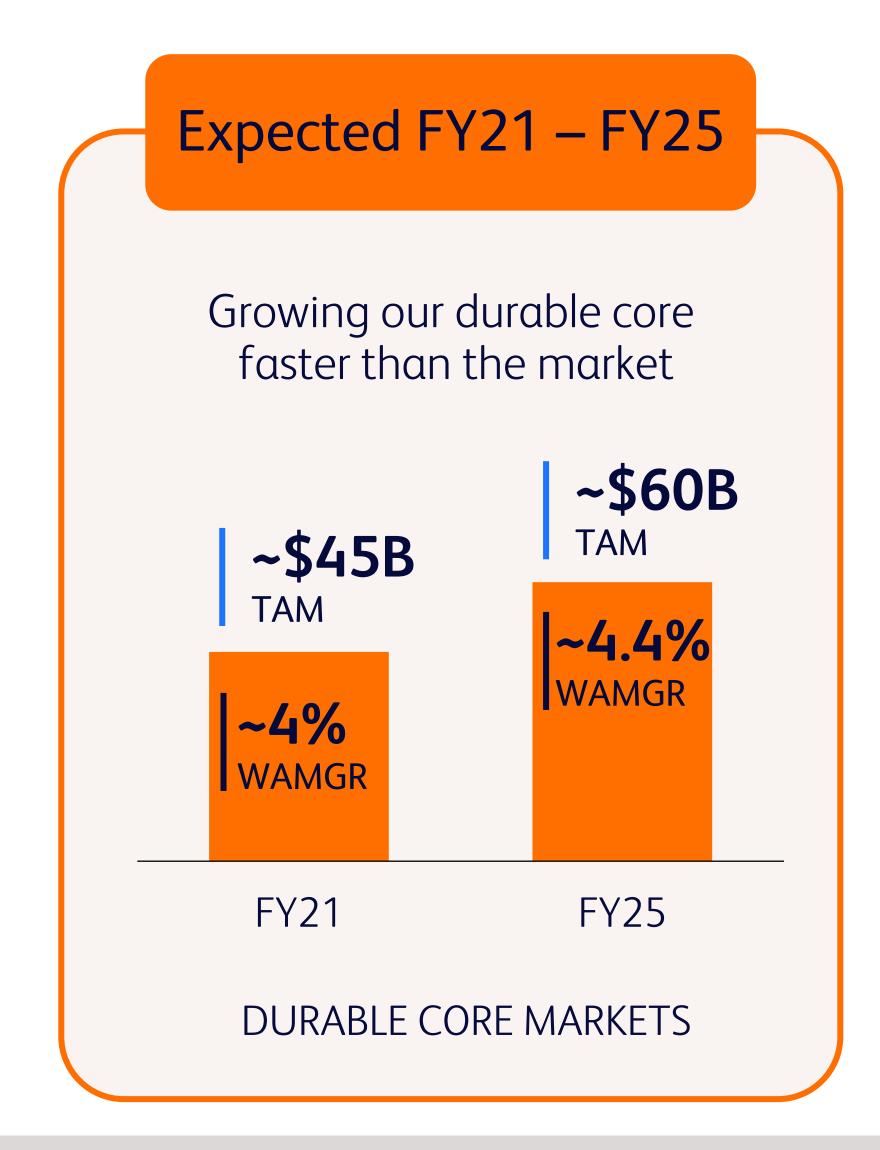
- ~90% of hospital patients will be touched by one of our 45 billion devices
- Leader in a large majority of served categories
- ~85% recurring revenue stream
- Leading global presence

Purposeful investments

- Targeted innovation to expand our leadership position and redefine the basis of competition
- Continuing to extend our manufacturing leadership
- Capitalizing on global market expansion

Broad and unrivaled digital capabilities

- 2M+ BD smart devices in market
- Multiple advanced analytics and AI solutions
- Connected to ~70% of U.S. EMR's
- 2,000+ software engineers and data scientists





A legacy of transforming healthcare to catalyze new phases of growth

Today's transformative solutions become tomorrow's durable core











1950s

1980s

1990s

2010s

Reusable \rightarrow disposable medical devices

Addressing infectious disease (HIV/TB)

Healthcare worker safety

Connected medication management

Chronic disease management



BD is investing in three irreversible forces reinventing healthcare Fueling our next phase of growth

SMART CONNECTED CARE

AI, informatics, and robotics will transform healthcare processes, tools and treatments



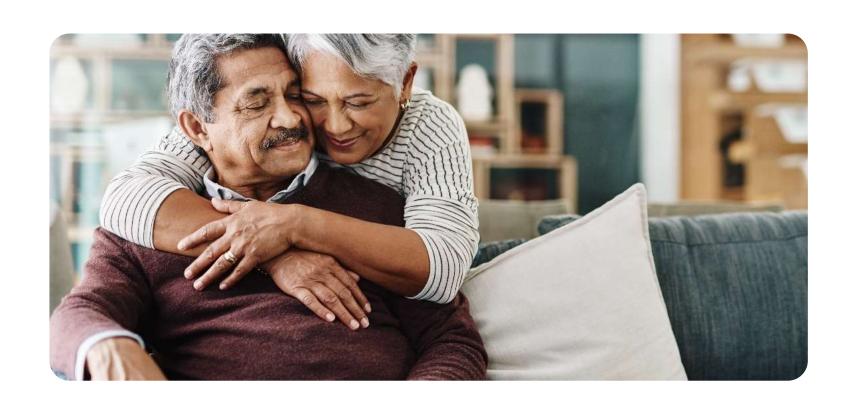
NEW CARE SETTINGS

Shift into new settings creates major opportunities to improve patient outcomes and costs



CHRONIC DISEASE OUTCOMES

Medical technology will have a growing role in improving outcomes in chronic diseases





We are accelerating our investments into transformative solutions Leveraging BD's competitive advantages into faster growing, higher margin markets





Category Growth: High-single Digits to Double Digits

- Smart medical devices
- Lab automation and informatics
- Connected medication management



New care settings

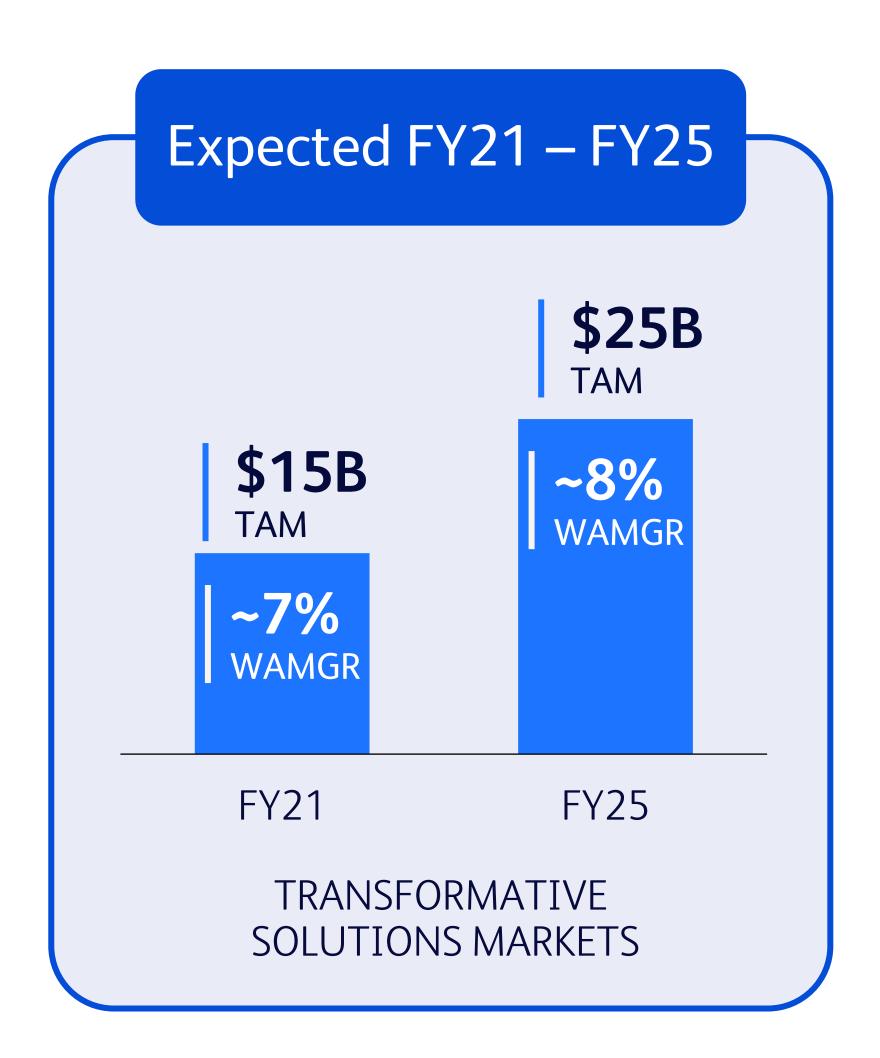
- Category Growth: Double Digits to High-teens
- Point of care blood collection and diagnostics
- Non-acute medication management
- Self-administered drug delivery
- Home incontinence



Chronic disease outcomes

Category Growth: High-single Digits to Double Digits

- Peripheral vascular disease
- Tissue regeneration / reconstruction
- Molecular diagnostics
- End-stage Kidney Disease





Tuck-in M&A is a new lever for accelerating our strategy Meaningful capital allocation through our strengthened balance sheet

Investor Day

DISCIPLINED **EXECUTION**

13 transactions closed since FY20

Built multi-year pipeline, including new early-stage investment portfolio

Capacity for up to ~\$2B in tuck-in M&A per year

FINANCIAL CONTRIBUTION

Over \$900 million capital deployed since FY20, with ~80% towards transformative solutions

~\$200M+ expected FY22 revenue from recent M&A¹

Durable Core





Smart Connected Care





New Care Settings





Chronic Disease Outcomes





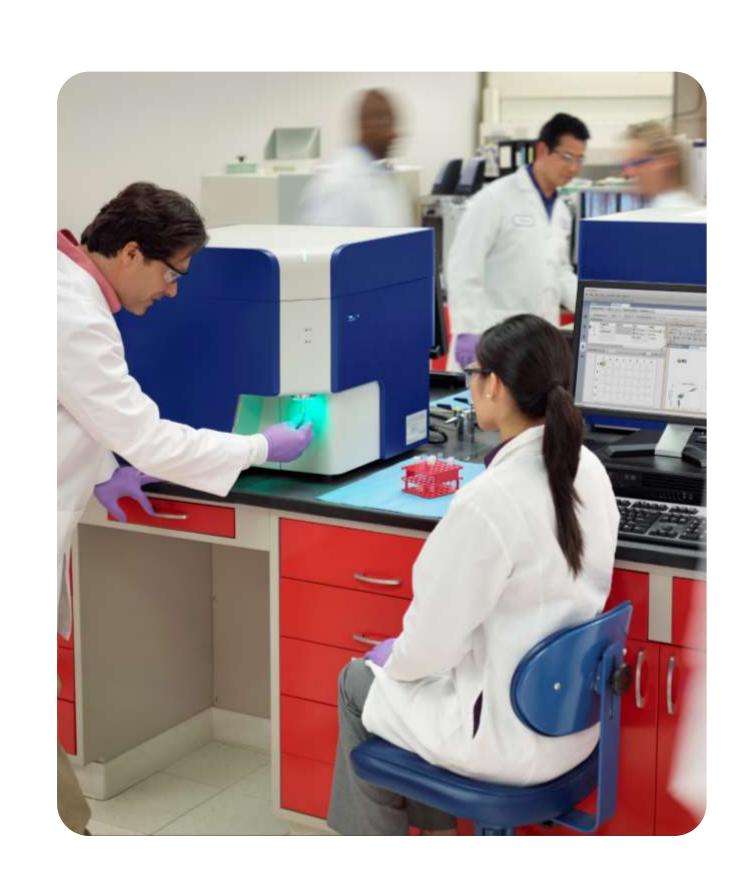




Purposeful and balanced investments driving consistent, durable growth

Shifting our portfolio mix with an increasing contribution from transformative solutions

	DURABLE CORE ~\$14B ¹	TRANSFORMATIVE SOLUTIONS ~\$4B1
CapEx ²	~75%	~25%
R&D Spend	~40%	~60%
M&A Investment	~20%	~80%
FY21 to FY25 WAMGR	~4.0% to ~4.4%	~7% to ~8%





^{1.} FY21 revenue excluding \$2.0 billion of COVID only testing. Refer to the BD Q4 FY21 earnings presentation for a reconciliation back to GAAP revenue.

Diabetes Care spin represents value creation opportunity for all stakeholders

| Investor | Day

Active portfolio management enables acceleration of RemainCo and NewCo

FY21 revenues ~\$1.2 billion

Global leader in insulin injection devices

Serving an estimated 30 million patients worldwide

- Strengthens the growth profile of RemainCo and NewCo
- Allows RemainCo and NewCo to have more efficient business processes and allocation of resources and capital
- Enables NewCo to invest its capital in growth opportunities including high-growth markets and next-generation products
- Strong NewCo leadership team in place







Driving value for all stakeholders through our long-standing and industry-leading ESG efforts



IMPACTING COMPANY HEALTH

IMPACTING PLANET HEALTH





Member of
Dow Jones
Sustainability Indices

Powered by the S&P Global CSA







IMPACTING COMMUNITY HEALTH

IMPACTING HUMAN HEALTH

















Our ESG strategy and 2030+ goals support human health, communities and the planet





WE ARE
COMMITTED
TO:

- Setting science-based targets that will:
 - reduce our Scope 1 and 2 greenhouse gas emissions 46% by 2030 (from a 2019 baseline)
 - achieve carbon neutrality across our direct operations by 2040
- Provide transparency through established reporting frameworks

- Ensuring equal pay by gender worldwide
- Paying competitive market rates utilizing living wage assessments in key regions or countries
- Improving employee ethnic and gender diversity year over year



Our plan for substantial, sustained shareholder value creation



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focused on
execution and
delivering
shareholder value



Who you'll hear from today

Executive and Regional Leadership



Tom Polen

Chairman,

Chief Executive Officer

and President



Christopher DelOrefice

EVP and

Chief Financial Officer



Roland Goette

EVP and President,

Europe, Middle East and Africa



Tony Ezell
President, North America;
Chief Marketing Officer



James Deng
SVP and General Manager,
Greater China



Beth McCombs

EVP and

Chief Technology Officer



Alexandre Conroy

EVP Integrated Supply Chain

BD Medical Leadership



Alberto Mas

EVP and President,

Medical Segment



Eric Borin

WW President,

Pharmaceutical Systems



Rick Byrd

WW President,

Medication Delivery

Solutions



Mike Garrison

WW President,

Medication Management

Solutions

BD Life Sciences Leadership



Dave Hickey

EVP and President,

Life Sciences Segment



Puneet Sarin

WW President,

Biosciences



Brooke Story

WW President,
Integrated Diagnostic Solutions

BD Interventional Leadership



Simon Campion

EVP and President,

Interventional Segment



Rima Alameddine

WW President,

Urology and Critical Care



Kevin Kelly
WW President,
Surgery



Paddy O'Brien

WW President,

Peripheral Intervention







Advancing the world of healthTM





BD Medical



Alberto Mas EVP and President, Medical Segment



BD Medical key takeaways

| Investor | Day

Strong FY21 performance builds robust foundation for post-pandemic BD2025 growth and margin objectives while assertively navigating headwinds.

GROWTH THESIS

- Drive above category growth rates in our dynamic durable core for all our businesses through deliberate investments that project our leadership
 - High impact category innovation and next generation products
 - Global operational footprint, portfolio simplification and margin expansion
- Accelerate growth by investing in transformative solutions (smart connected care, new care settings) that can reinvent healthcare in our categories
- Actively manage portfolio to enable our strategies (including setting up Diabetes Care for a successful spin-off)

Revenue growth target

~5% (inclusive of Diabetes Care)



BD Medical is a leader in each of our business units



MEDICATION DELIVERY SOLUTIONS

MEDICATION MANAGEMENT SOLUTIONS

PHARMACEUTICAL SYSTEMS

















KEY CATEGORIES

- Vascular access devices
- Vascular care and maintenance
- Infusion specialty disposables

- Acute infusion
- Acute dispensing
- Non acute med management

- Pre-filled syringes
- Self-administered injection systems
- Safety and shielding solutions

FY21 REVENUE, GROWTH

\$4.1B, +12%*

\$2.4B, (2%)**

\$1.8B, +11%

CATEGORY SIZE, WAMGR

\$14B, ~4%

\$5.7B, ~4%

\$3B, ~7%

LEADERSHIP POSITION¹

#1

#1

#1

BD

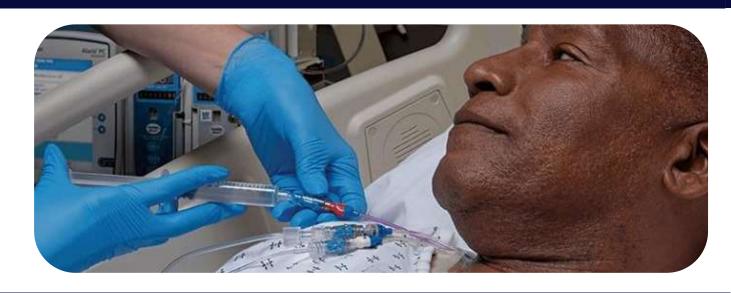
^{1.} Represents leadership position across majority of each business unit's portfolio

^{*} Includes recovery from Covid-19 from FY20

^{**} Reflects impact of Alaris ship-hold

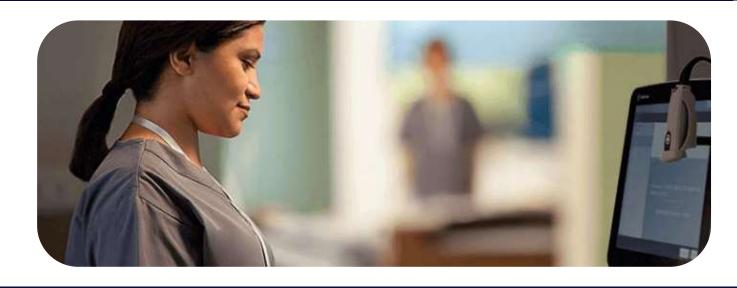
We are driving our portfolio towards higher growth spaces and expanding our WAMGR

MEDICATION DELIVERY SOLUTIONS



Revolutionizing Vascular Access Management (VAM) with digitally enabled best in class products delivering improved outcomes

MEDICATION MANAGEMENT SOLUTIONS



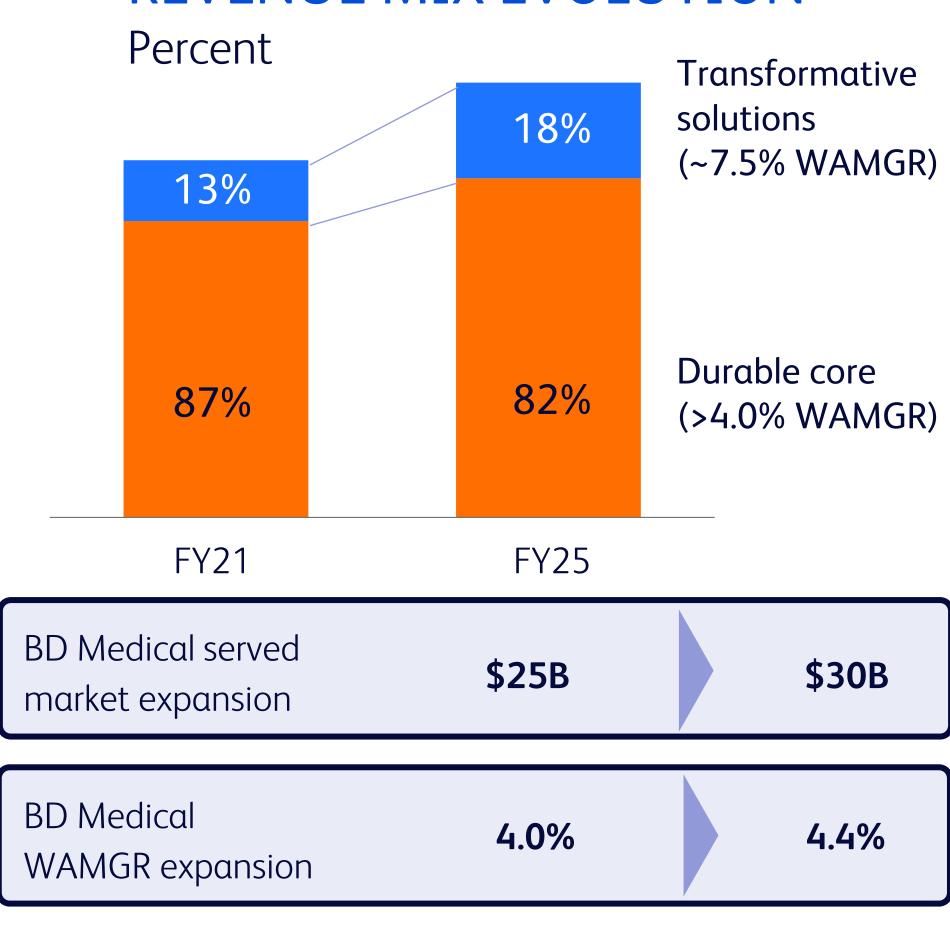
Reinventing medication management helping to make it safer, simpler and smarter

PHARMACEUTICAL SYSTEMS



Powering the delivery of next-generation of injectable therapeutics and vaccines

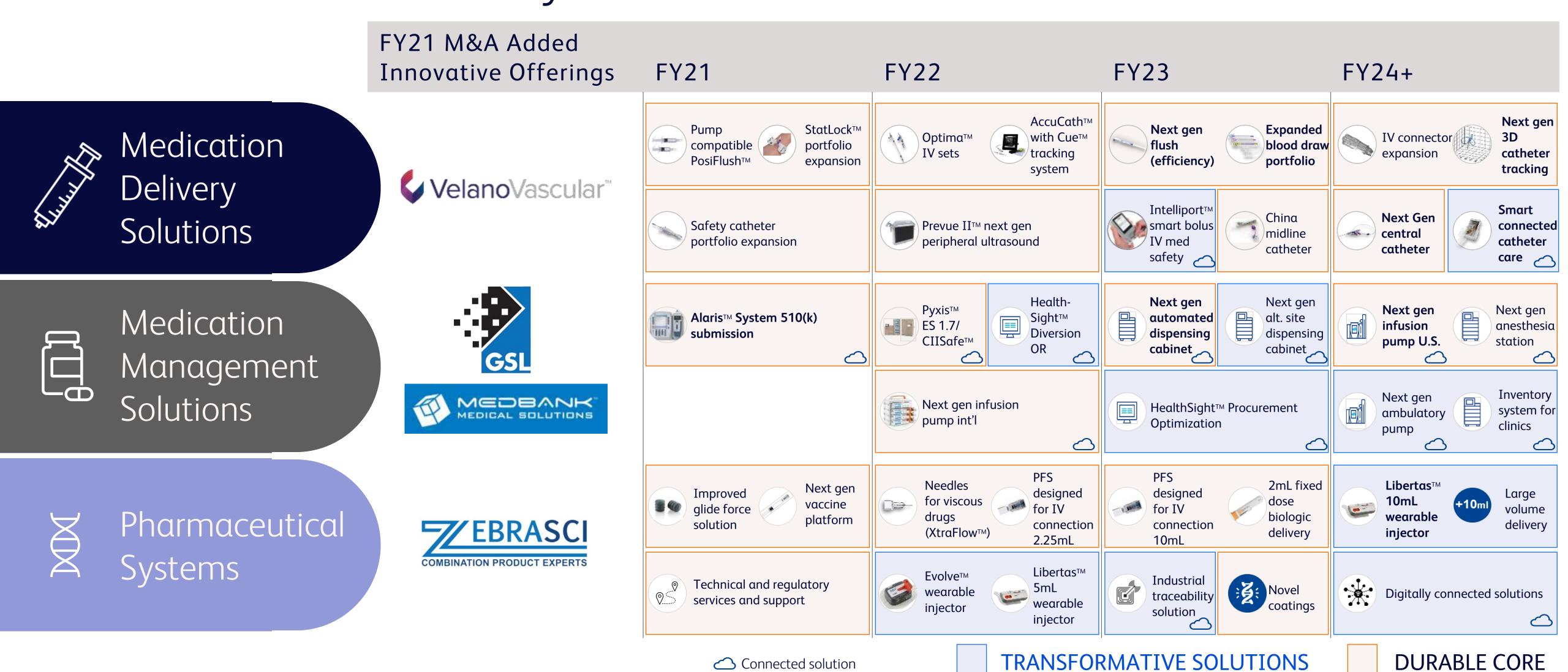
BD MEDICAL PROJECTED REVENUE MIX EVOLUTION





Balanced innovation pipeline expected to deliver >\$600M in incremental revenues by FY25









Medication Delivery Solutions



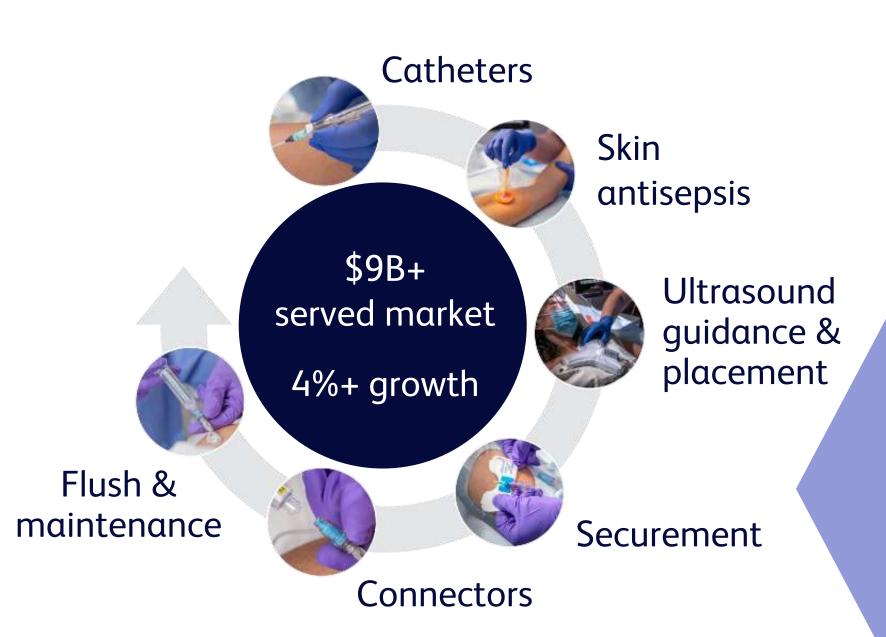
Rick Byrd WW President, Medication Delivery Solutions



Our BD+Bard+CFN portfolio expected to drive above market growth in Vascular Access Management



HIGHLY ATTRACTIVE SPACE



Significant unmet needs remain



Patient safety



Many sticks & poor patient satisfaction



Inefficient & costly

SUSTAINABLE, ABOVE MARKET GROWTH

- Competitive gains
- Growing global markets
- Upgrading practice to higher value
- Expanding across new care settings

GLOBAL LEADER







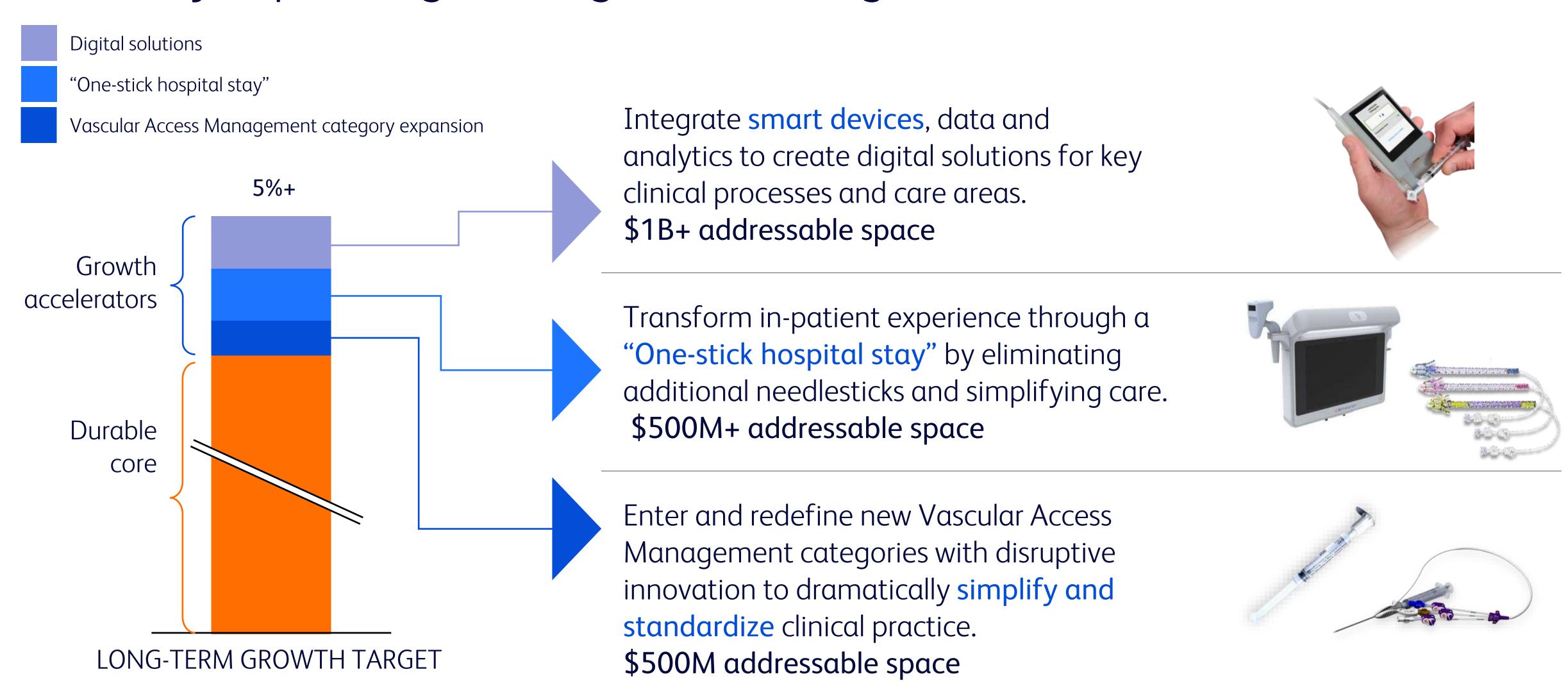






Transformative innovation expected to drive long-term growth to 5%+ by expanding into higher value segments







"One-stick hospital stay" aims to transform the in-patient experience creating \$500M+ long-term growth opportunity



UNACCEPTABLE STATUS QUO

Multiple sticks per hospital stay



Poor first-stick insertion success

• On avg, takes nearly 2 attempts to place a peripheral catheter¹



Frequent catheter replacements

 Up to 50% of catheters require replacement before therapy ends¹



Extensive venipunctures

10+ sticks per hospital stay

BD UNIQUELY POSITIONED

Leadership & innovation legacy



HIGH-VALUE INNOVATION AGENDA

Impact & growth

Novel placement & guidance technologies



Revolutionary catheter-based blood draw portfolio



EXT™ Stabilized Extension Set





MDS smart device strategy opens significant growth opportunity, beginning with intelligent IV bolus medication delivery



CONNECTED BD MED SAFETY ECOSYSTEM

\$21B direct medical costs in U.S. due to medication errors¹

Controlled substance management

BD Pyxis[™] C ^{II} Safe[™]



Smart med dispensing



Intelligent med delivery





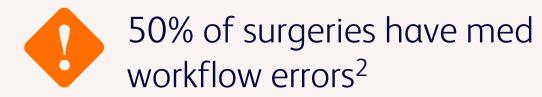


Clinical workflow analytics

BD HealthSight ™

SIGNIFICANT UNMET NEEDS IN IV BOLUS

~\$1.3B total available market









BD INTELLIPORT™ SYSTEM

Smart connected IV injection port



Provides real time med identification, dose measurement, allergy alerts, automated documentation at the point of injection



Gen 2 launches in FY2023

MDS smart connected care strategy estimated to deliver \$100M+, 5 years post launch





Medication Management Solutions



Mike Garrison WW President, Medication Management Solutions



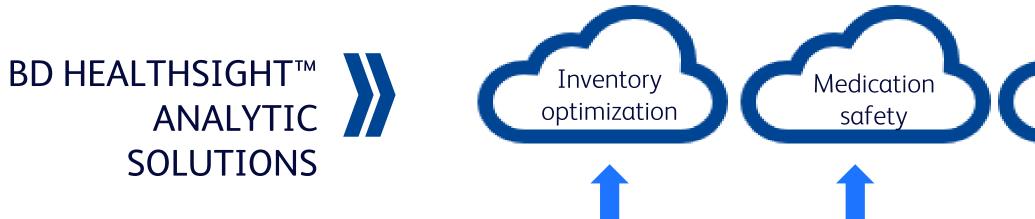
Our strategy in connected medication management expected to return us to durable ~6% growth



\$5B served space, ~4% growth

BROADEST, CONNECTED OFFERING BREADTH Only provider of end-to-end connected #1 provider of infu

#1 provider of infusion and dispensing solutions



med management solutions

ation Diversion ety management

BD INTEGRATION TECHNOLOGY

BD Care Coordination Engine -EMR Interoperability







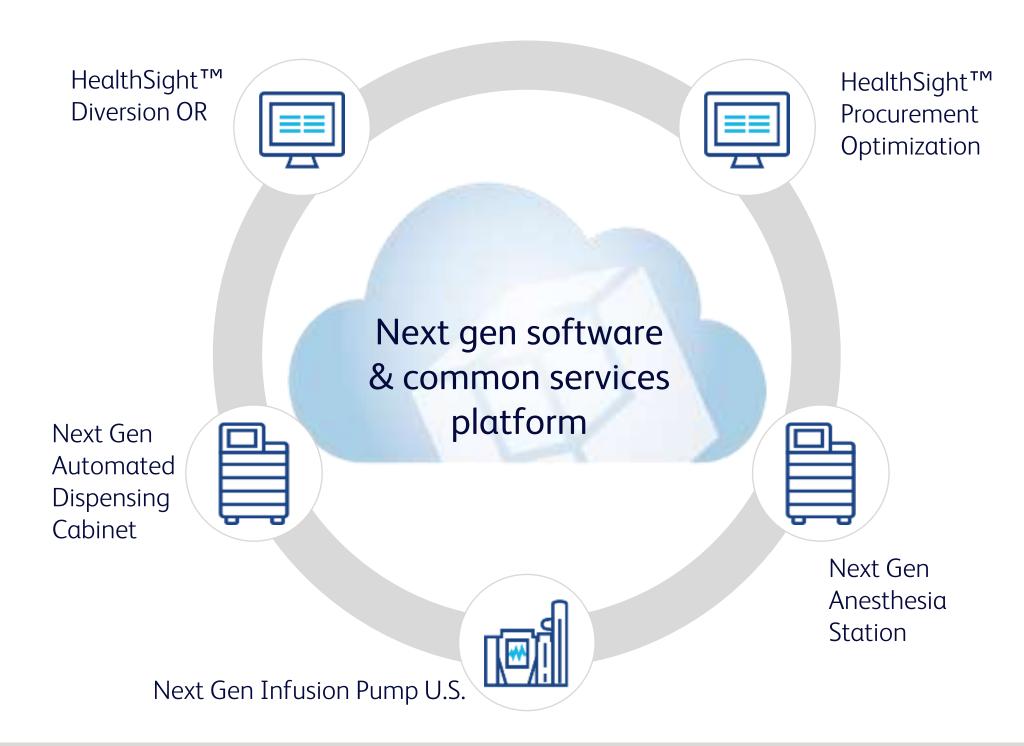
BD IV Prep™





BD Alaris™

INVESTING IN MEANINGFUL INNOVATION POWERING NEXT GENERATION SOLUTIONS





Focus on the foundation – aim to launch enhanced BD Alaris™ system following 510(k) clearance





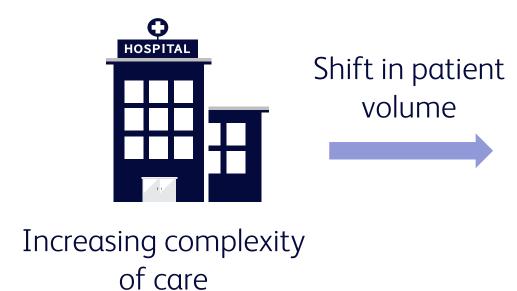


Driving growth via expansion in high growth new care settings Targeting to double revenue (~\$200M) in category with tailored solutions by 2025



\$0.7B served space, ~10% growth

DYNAMIC CHANGES ACROSS INTEGRATED DELIVERY NETWORKS











Increasing need for integrated care

~\$1B greenfield growth opportunity

Similar to Pyxis™ 30 years ago

Extended connected medication management across the delivery network

UNIQUELY POSITIONED FOR GROWTH AND VALUE CREATION



Medication safety & visibility

MedBank™



Medication will-call optimization and security

GSL IntelliCab™





Pharmaceutical Systems



Eric Borin WW President, Pharmaceutical Systems



Aim to deliver sustainable HSD growth by focusing on rapidly growing, high value categories

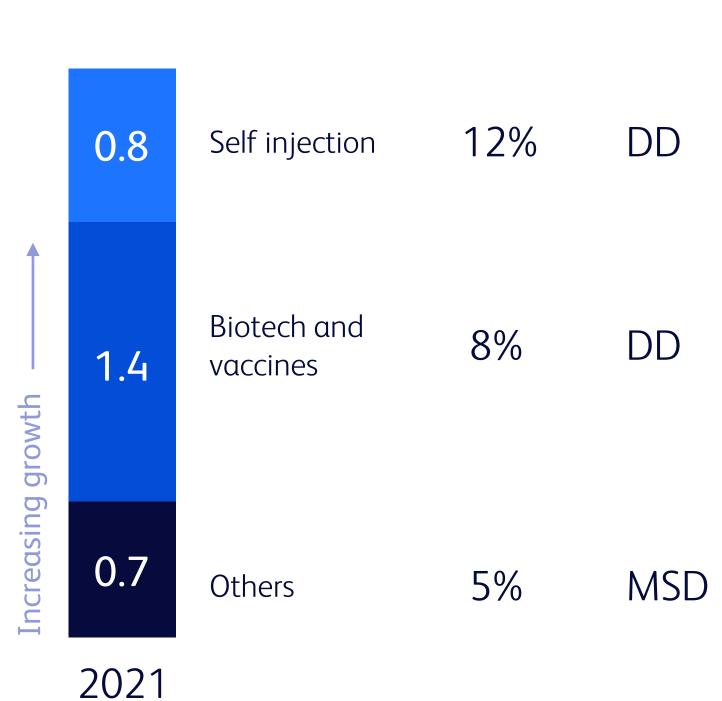


43

\$3B served space, +7% WAMGR

SERVED CATEGORY

\$3B CAGR¹ CAGR¹





Positioning to win in growing biotech and vaccine space





70%+ of the top 100 biopharma companies use BD pre-fillable syringes



6x capacity of the next PFS competitor (with redundant manufacturing)



50% increased capacity by 2025

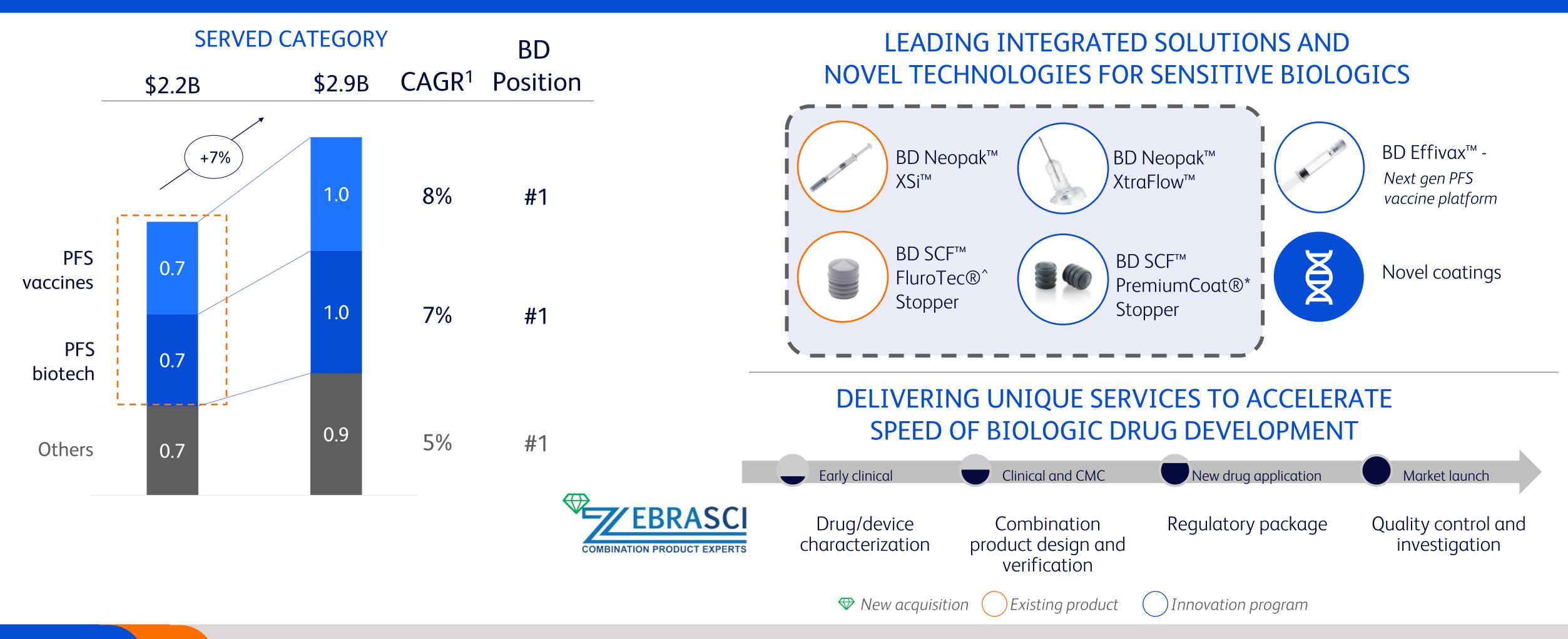


1. FY21-FY25 time period

Expanding portfolio of innovative products and services that aim to deliver 10%+ growth in the high-growth biologics space



\$2.2B served space, +7% Growth

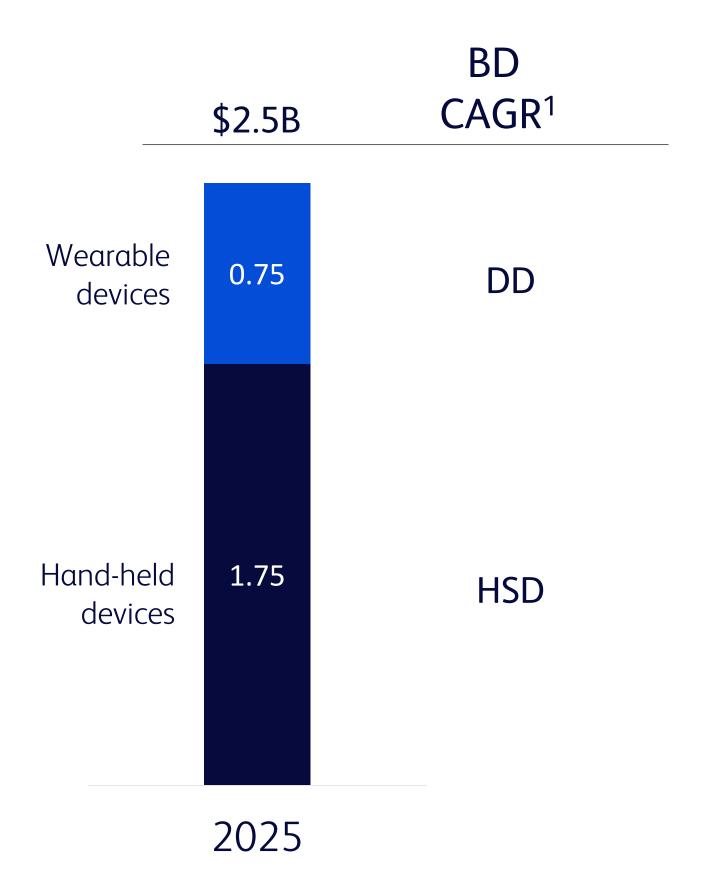


Opportunity to unlock significant growth in \$2.5B+ category by bringing novel solutions to enable the shift to new care settings



\$2.5B TAM 2025

TOTAL ADDRESSABLE MARKET









1. FY21-FY25 time period

In closing, BD Medical is positioned to deliver next-tier impact



Drive a dynamic durable core through category innovation and operational excellence



Reinvent healthcare in our categories by investing in smart connected care and new care settings



Continued focus on quality, compliance, and margin expansion







Advancing the world of healthTM





BD Life Sciences

Advancing the world of healthTM



Dave Hickey EVP and President, Life Sciences Segment



BD Life Sciences Key Takeaways



Strong FY21 performance in core business and significant performance in COVID testing

GROWTH THESIS

- Competing in attractive, growing categories and top tier in all segments served
- Capitalizing on our installed base of Molecular and POC instruments, which rapidly expanded during COVID
- Investing to accelerate high impact innovation that drives significant growth:
 - Smart, connected workflows that accelerate time to insight and enhance laboratory efficiency
 - Migrate point of care diagnostics to new care settings
 - Improving chronic disease treatment with clinically differentiated assays and companion diagnostics





A leader in all categories, delivering above served market growth rates



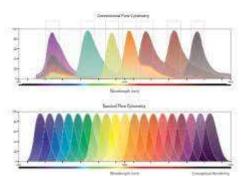
BIOSCIENCES

INTEGRATED DIAGNOSTIC SOLUTIONS

POINT OF CARE

















KEY CATEGORIES

- Research Flow Cytometry
- Clinical Flow Cytometry
- Single-cell Multiomics

- Microbiology
- Specimen Management
- Molecular and Women's Health

- Professional POC Diagnostics
- At-Home Diagnostics

FY21 REVENUE, GROWTH

\$1.3B, +11.1%

 $$3.8B^{1}, +19.3\%^{1}$

 $$1.4B^{1}, +217\%^{1}$

CATEGORY SIZE, WAMGR

~\$3B, ~5.5%

~\$11B, ~5%

~\$2.8B, ~25%

LEADERSHIP POSITION

#1 Flow Top 5

Top 2
Microbiology

#1 Specimen Mngmt. Top 5
Molecular

Top 5
Prof POC



Innovation investments accelerate expansion in high growth segments

BIOSCIENCES



Illuminating the immune system to increase experimental power and faster time to insights

INTEGRATED DIAGNOSTIC SOLUTIONS



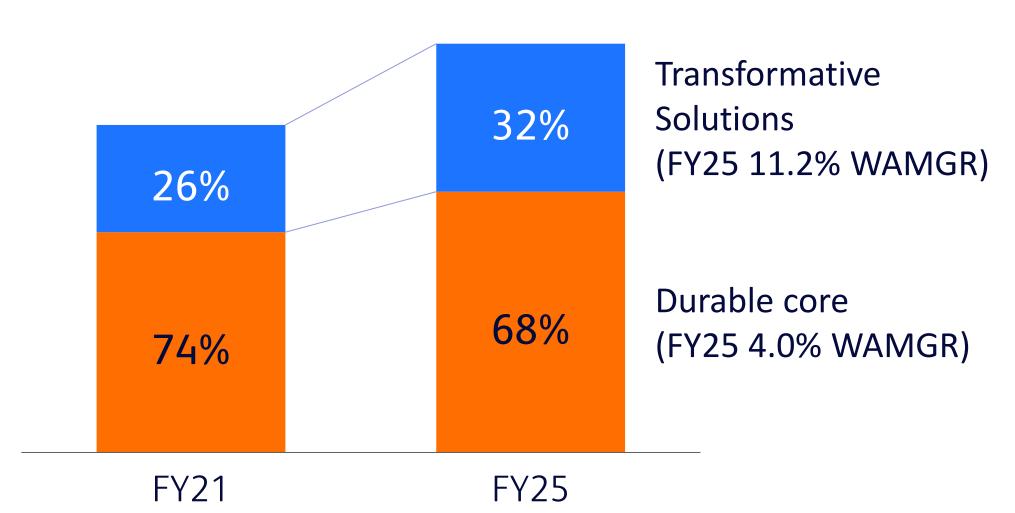
Focusing on improved clinical outcomes and laboratory performance through automation, integration and informatics

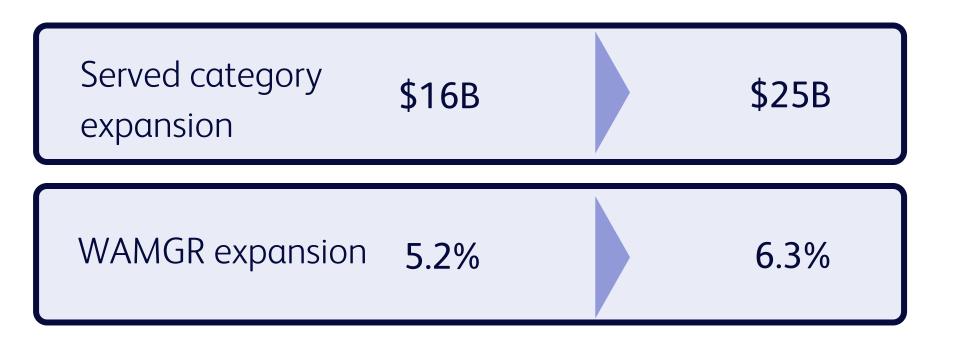
POINT OF CARE



Making diagnostics simple and available to all in new care settings

BD LIFE SCIENCES PROJECTED REVENUE MIX EVOLUTION

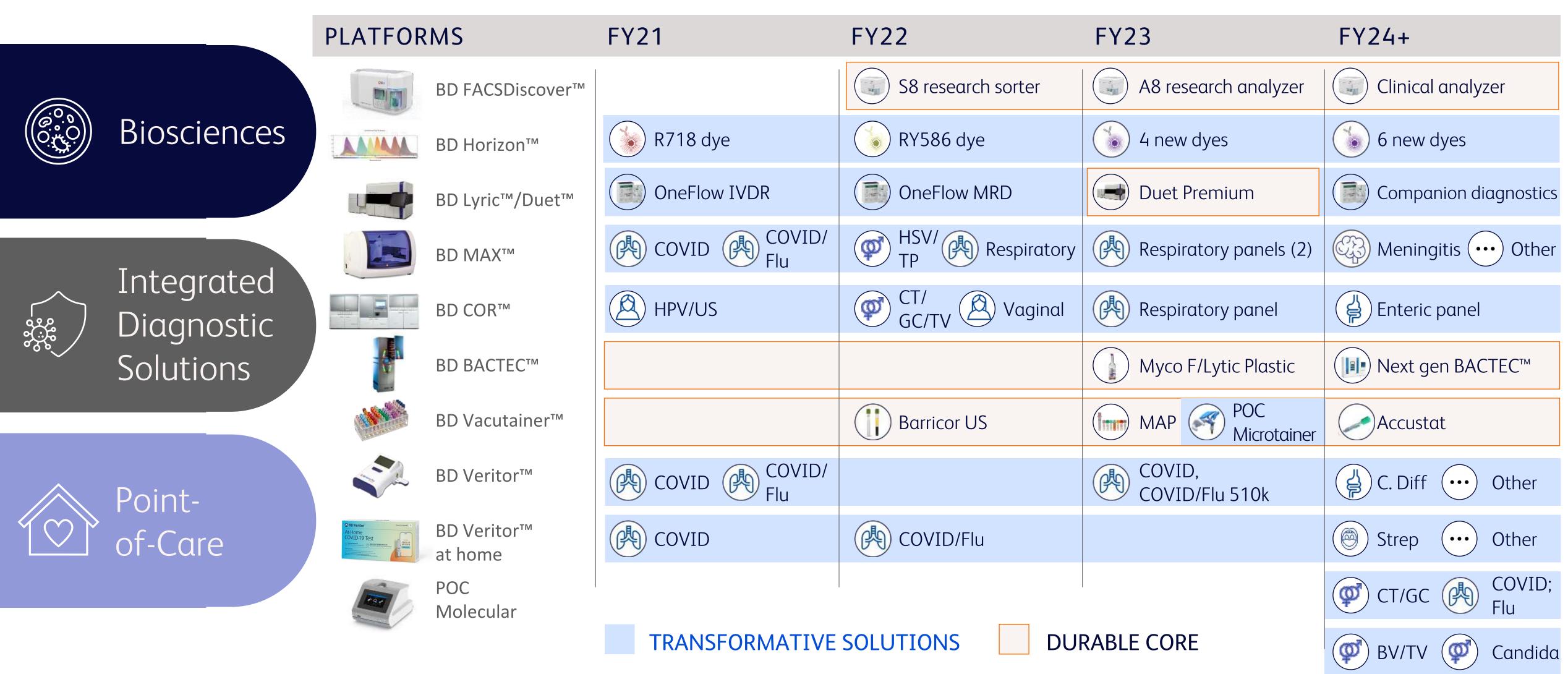






Extending innovation leadership with 50+ major launches and targeting \$600M incremental revenue by 2025.









Biosciences



Puneet Sarin WW President



Advancing footprint and innovation targeting to deliver ~\$100M growth annually by 2025



\$3 Billion served space ~5.5% WAMGR

BIOSCIENCES SERVED SEGMENTS

	\$3B		Segment CAGR	BD CAGR	
	10%	Single Cell Multiomics	>25%	DD	
	27%	Research Reagents	7%	HSD	
Increasing growth	28%	Clinical Reagents	5%	HSD	
	22%	Research Instruments	5%	MSD	
Incre	13%	Clinical Instruments	4%	MSD	
	2021				

RESEARCH DISCOVERY 6% CAGR New scalable and modular architecture



Leading and innovative dyes and large expanding antibody portfolio

CLINICAL

TRANSLATIONAL **DIAGNOSTICS** 5% CAGR

THERAPEUTICS 10%+ CAGR



12%+ CAGR

High dimensional biology by combining flow and single cell genomics



End-to-end workflows resulting in faster and reproducible results



Clinical menu expansion in oncology and immuno-oncology -Minimal residual disease and companion diagnostics

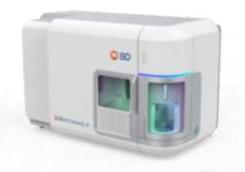


Research solutions estimated to grow 8%+ with innovative technologies in instruments and reagents



BD FACSDiscover™

- High-speed cell imaging-based sorting
- Advanced spectral analysis
- Standardization across instruments
- Enabled by new platform technology (Omega acquisition)



FY22 S8 Sorter



FY23 A8 Analyzer



FY24+ S4 Sorter

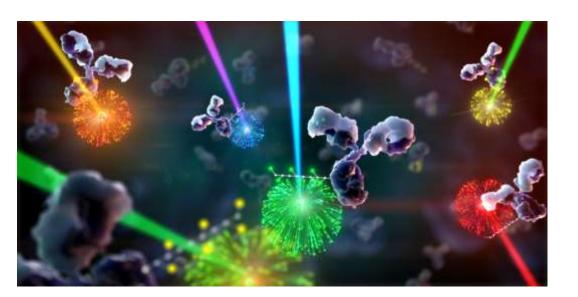


FY24+ A2 Analyzer

Aim to accelerate growth to 6%+ in \$550M category

BD Horizon™

- Dyes with maximum brightness and minimized spillover
- Thousands of antibody/dye combinations
- Matched to spectral instruments (FACSDiscover[™])
- New dyes for blue & yellow-green lasers to reinvent category



New 10%+ growth opportunity in \$800M category



Pioneers in flow uniquely positioned to continue shaping the \$1.5B research segment with fully integrated solutions









Integrated Diagnostic Solutions



Brooke Story WW President



IDS targeting high single-digit growth through unique innovation in specimen management, microbiology and molecular



\$11 Billion served space ~5% WAMGR

IDS SERVED SEGMENTS

	10.	JULINALD	SEGIVILI	4 I J			
	\$11B		Segment CAGR	BD CAGR	Expand with clinically differentiated		
	39%	Molecular	9%	LDD	menu for acute and high-throughput labs to gain share in the high-growth molecular category	BD COR™ System BD On	aclarity™ HPV
growth	36%	Microbiology	5%	HSD	Transform the microbiology lab with automation and integrate new modalities through informatics and AI		BD Kiestra™
Increasing gr	24%2021	Specimen Management	4%	MSD	Disrupt the blood collection paradigm with novel solutions for POC and home settings	BD Vacut	ainer®



Targeting double-digit growth in the \$4.3B molecular category by leveraging expanded installed base and extensive assay menu



BD MAXTM



- Acute walkaway system
- Clinically differentiated menu
- 60%+ installed base increase
- 4X increase in assay production

BD CORTM



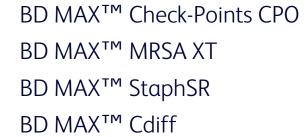
- Fully integrated automation
- Differentiated solution for women's health & STI
- FDA approved in 2021
- Entering 3 new geographies in 2022

COMPLETE TARGETED DISEASE STATE SOLUTIONS











GASTROINTESTIN AL INFECTIONS

BD MAX™ Ent. Bact. Panel BD MAX™ Ex. Ent. Bact. Panel BD MAX™ Ent. Parasite Panel BD MAX[™] Ent. Viral Panel BD MAX[™] Ent. Viral Panel-NR BD COR™ Ent. Bact. Panel¹ BD COR™ Ex. Ent. Bact. Panel¹



RESPIRATORY INFECTIONS

BD MAX[™] MDR-TB BD SARS-CoV-2/Flu BD Extended Respiratory¹ BD CoV Respiratory¹



SEXUALLY TRANSMITTED INFECTIONS

BD MAX™ CT/GC/TV BD COR™ CT/GC/TV BD Mycoplasma genitalium¹



WOMEN'S HEALTH

BD Onclarity™ HPV



OPEN-SYSTEM CAPABILITIES



BD SARS-CoV-2 Reagents BD SARS-CoV-2/Flu/RSV¹

with extended genotyping BD MAX[™] Vaginal Panel BD MAX[™] Group B Strep BD COR™ Vaginal Panel¹





1. Assays in development 59

BD Onclarity™ HPV on BD COR™ in first year of launch in four EU countries: 30%+ share



Cervical cancer is preventable

ANNUAL TOLL OF CERVICAL CANCER¹

604,000 NEW CASES 342,000 WOMEN DIED

- Persistent genotype-specific
 HPV infection is the single
 greatest risk factor
- Changing screening programs



BD Onclarity™ HPV



- The only clinically validated, FDA approved assay for both primary screening and extended genotyping
- Extended genotyping enables risk stratification, which, supported by guidelines, empowers patient specific choices

BD COR™ System



- Targeting \$150M+
 incremental revenue
 (all assays) in 2025
- Menu expansion to include CT/GC/TV, vaginal panel, respiratory and enterics
- \$2.5B Women's health and STI testing category



BD is creating a disruptive blood collection category with \$1B+ potential and capture the shift to new sites of care

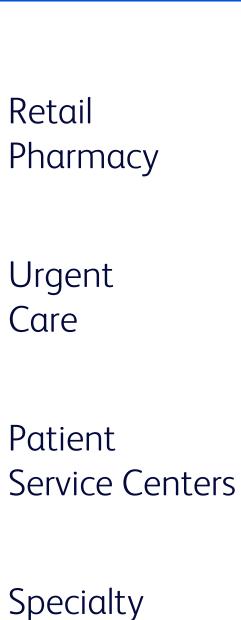


~\$150M category in FY21

- Less invasive
- High quality results
- Right volume
- Easy to use
- De-skilled labor
- Patient experience









Care Offices

PARTNERS













Point of Care



Dave Hickey EVP and President, Life Sciences Segment

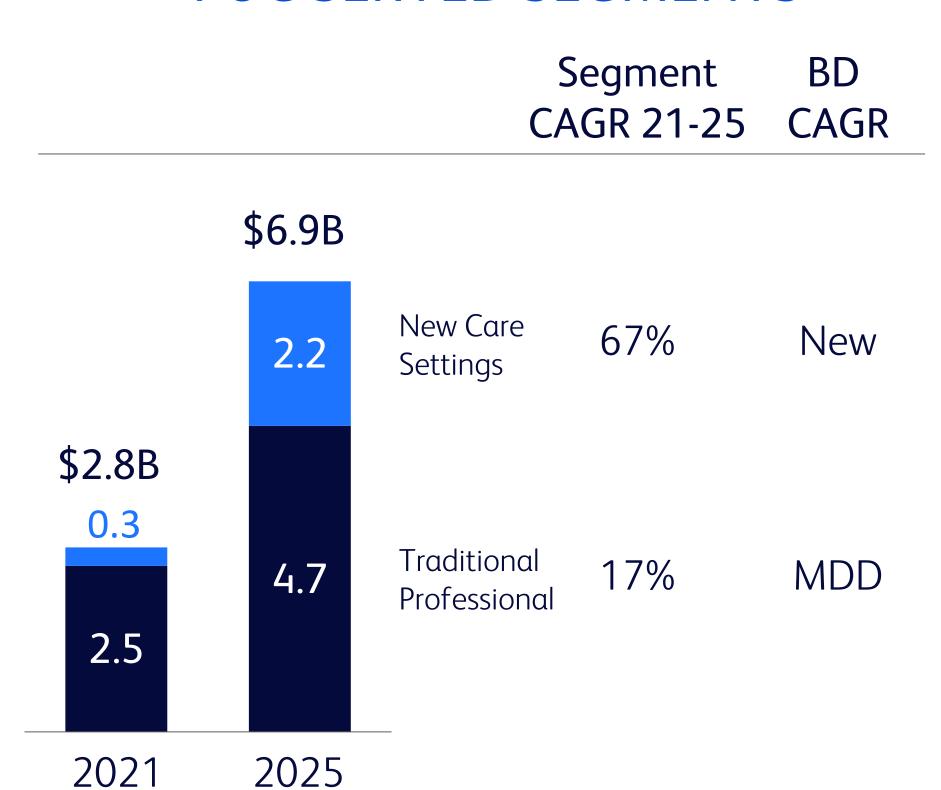


Potential to access a \$2.2B opportunity across new care settings, targeting \$200M incremental revenue by 2025



\$2.8 Billion served space, ~25% CAGR

POC SERVED SEGMENTS



POC PROFESSIONAL



BD Veritor™ Plus 100,000+ installed base



Flu A&B

Covid



Strep A



RSV



Adenovirus

Covid/



POC Molecular (NATDx) Launch FY24 10 minutes time to result



Covid¹







Flu A&B¹

SELF-TEST AT HOME



BD Veritor[™] At-Home digitally enabled guidance; AI interpretation and reporting



Covid









Strep A¹



In summary, BD Life Sciences targets ~6-7% revenue growth and year over year margin expansion by...



... investing in transformative solutions around smart, connected, end-to-end workflows and



... collection and diagnostics at new care settings



... which will improve the diagnosis and treatment of chronic conditions and diseases







Advancing the world of healthTM





BD Interventional



Simon Campion EVP and President, Interventional Segment



BD Interventional Key Takeaways



While navigating elective procedure challenges, BD Interventional delivered strong FY21 performance which positions us well to drive future growth

GROWTH THESIS

- 1
- Continue to deliver above market performance in our durable core businesses by focused investments in:
- Continued evolution from product to category leadership
- Selective geographic expansion
- 2
- Active organic and inorganic investment in TRANSFORMATIVE SOLUTIONS that increase our presence in attractive high growth spaces and strategic adjacencies
- Develop connected care solutions
- Expand into non-acute settings
- Enhance solutions for chronic diseases
- 3

Drive business transformation with a key focus on driving margin expansion





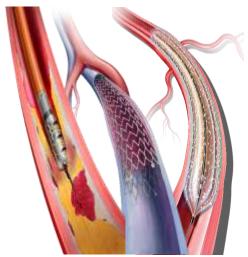
BD Interventional is a leader in each of our business units with ~\$4B in revenues

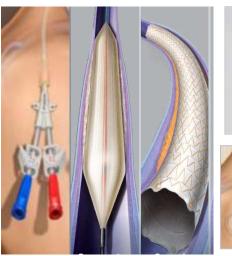


PERIPHERAL INTERVENTION

SURGERY

UROLOGY & CRITICAL CARE

















KEY CATEGORIES

- Peripheral Vascular Disease
- End Stage Kidney Disease
- Oncology

- Hernia Repair & Reconstruction
- Infection Prevention
- Biosurgery

- Acute Urological Drainage
- Endourology
- Homecare Urology
- Targeted Temperature Management

FY21 REVENUE, GROWTH

\$1.7B, ~10%

\$1.3B, ~14%

\$1.2B, ~8%

CATEGORY SIZE, WAMGR

~\$8B, ~6%

~\$9B, ~4%

~\$5B, ~6%

LEADERSHIP POSITION¹

#1

#1

#1



BD Interventional is actively shifting its portfolio towards higher growth spaces while strengthening our durable core

PERIPHERAL INTERVENTION



Advancing care of chronic disease to reduce the burden to patients, clinicians and caregivers across PVD, ESKD and Oncology

SURGERY



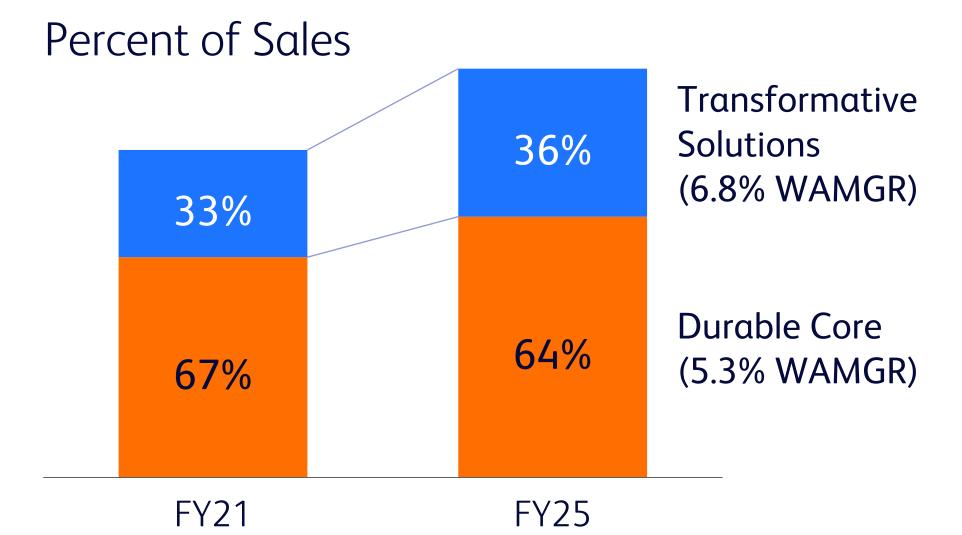
Advancing surgical procedures and improving clinical outcomes through leading innovations in soft tissue repair, complication prevention and tissue regeneration

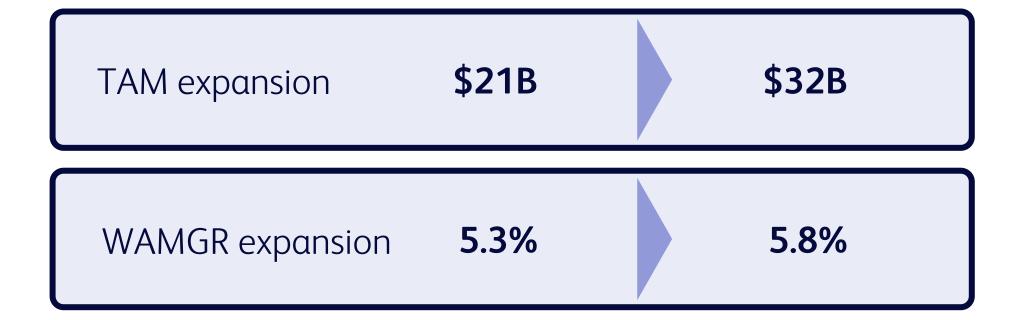
UROLOGY & CRITICAL CARE



Improving patient care with innovative Urology and Temperature Management services and solutions through the care continuum

BD INTERVENTIONAL PROJECTED REVENUE MIX EVOLUTION

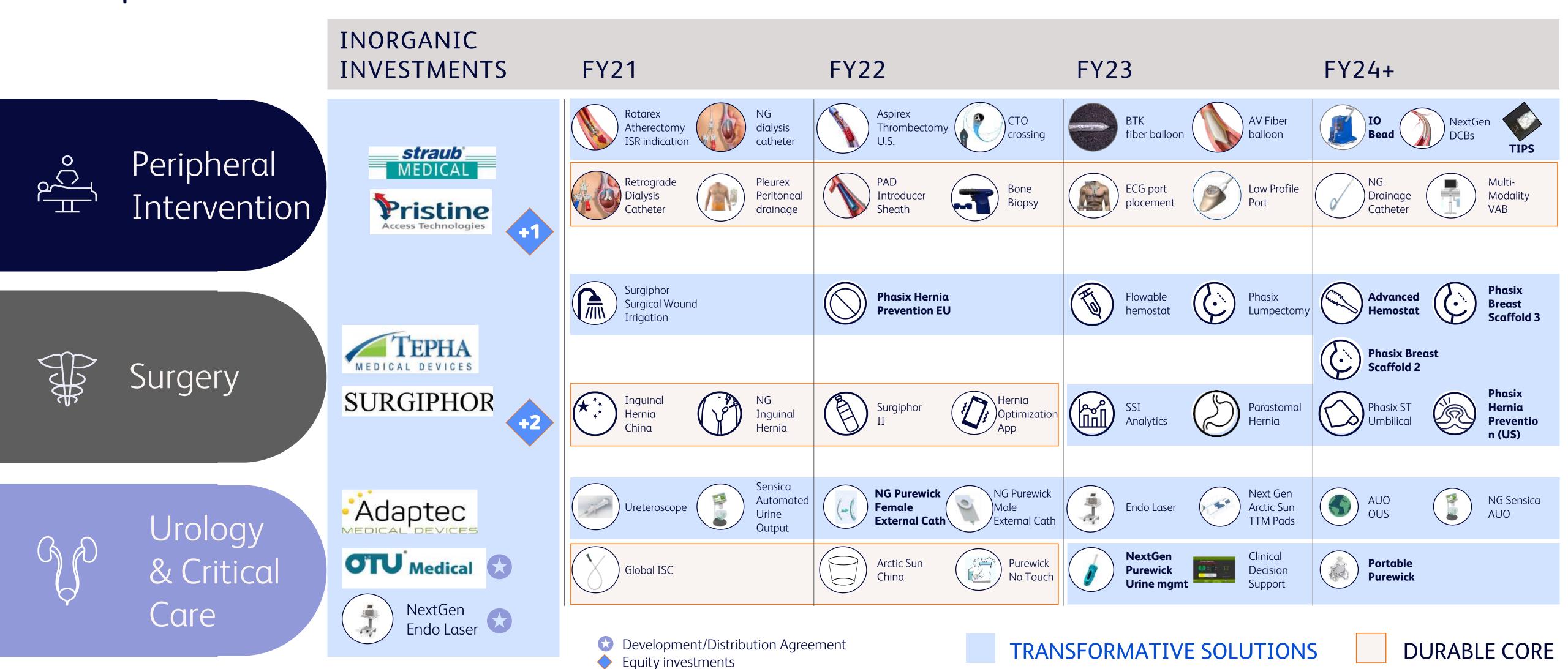






Our Innovation Funnel will fund our transformative solutions and is expected to deliver over \$500M in incremental revenue in FY25









Peripheral Intervention



Paddy O'Brien WW President, Peripheral Intervention

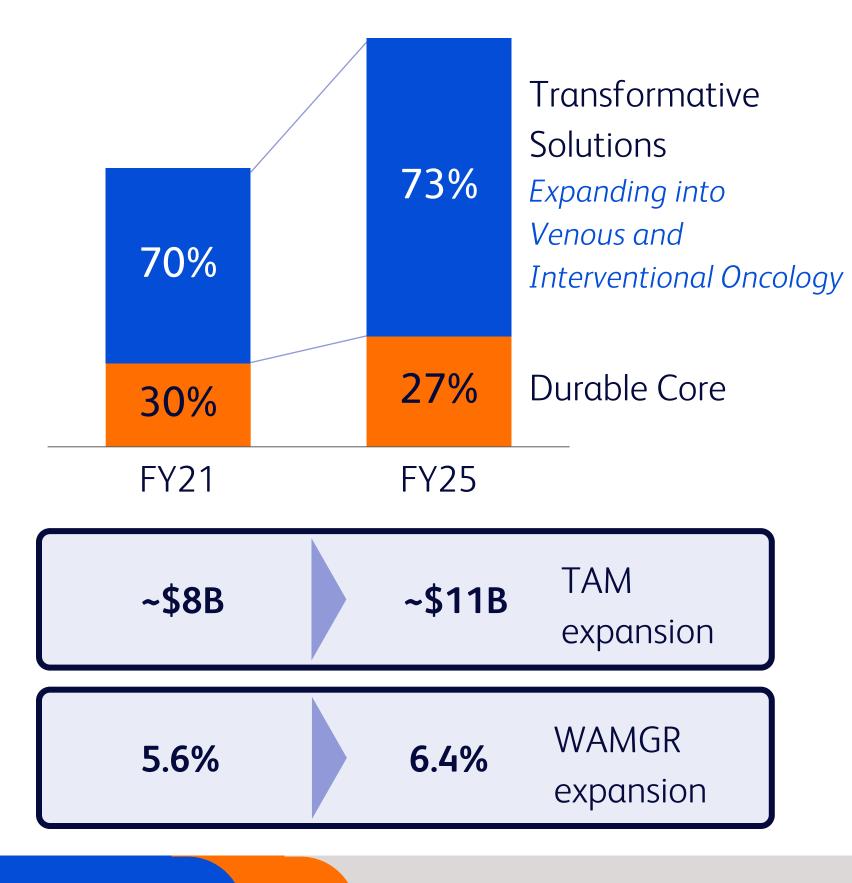


Peripheral Intervention: Expanding our addressable market from \$8B to \$11B delivering an expected ~7% growth



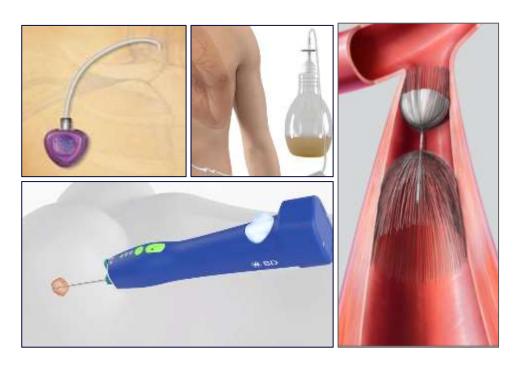
BD PERIPHERAL INTERVENTION

Served Segments



ONCOLOGY / IO

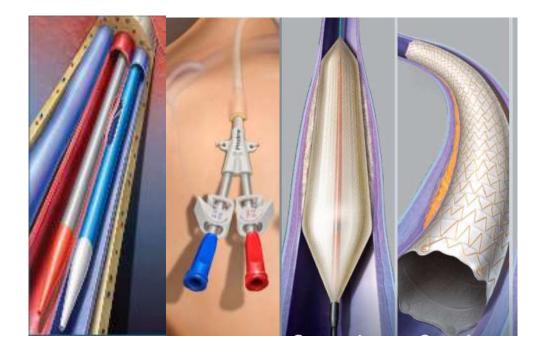
Category: \$3.1B, ~6% Growth



Drive category leadership across our core portfolio and expand into \$2B interventional oncology segment

ESKD

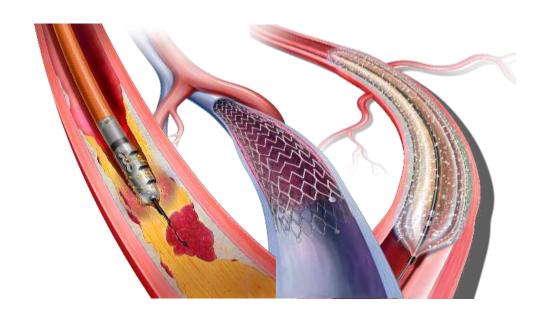
Category: \$1.0B, ~6% Growth



Continue to expand category leadership in ESKD access and enable shift to non-acute

PVD

Category: \$4.1B, ~6% Growth



Broaden category leadership in arterial disease while expanding venous portfolio and driving to non-acute



Biopsy

Modality

VAB



Lung Tract IO Bead







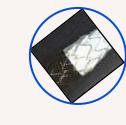
Pristine











Globalization (At

Straub (Ather/Thromb)

NextGen DCBs

TIPS

KEY GROWTH ACCELERATORS

AV Fiber

balloon



We are establishing venous category leadership driving new innovations and delivering a compelling portfolio to our customers



\$1.5 billion market growing at ~6%

~10 million¹
Venous Thromboembolisms

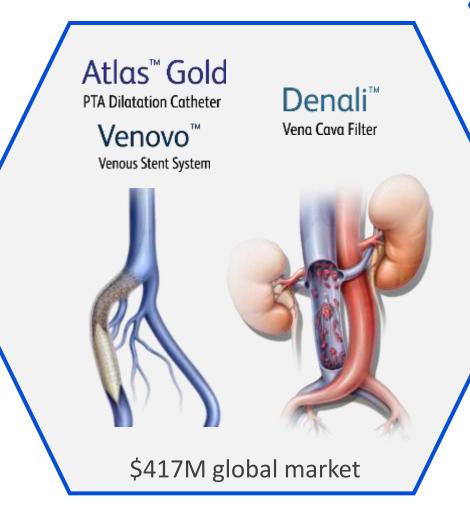
globally each year

Thromboembolic conditions account for 1 in 4 deaths worldwide²

Chronic Venous Insufficiency (CVI) has a prevalence ranging between

25–40% and 10–20% in women and men³, respectively

Core venous platform addresses peripheral venous disease with our market leading angioplasty balloons, stents and IVC filters



Aspirex[™]
Thrombectomy Catheter System

\$129M global market

Aspirex mechanical thrombectomy is expanding our core venous offering internationally with U.S. launch expected in 2022

~6 active innovation programs to expand category leadership in venous category

Pulmonary Embolism

Endovascular treatment of acute pulmonary embolism

\$114M global market

Chronic Venous Insufficiency

Superficial venous ablation/closure for chronic venous insufficiency

\$738M global market

TIPS (Liver Disease)

Trans hepatic portal shunt to treat liver disease

\$113M global market



- 1. Jha AK, Larizgoitia I, Audera-Lopez C, Prasopa-Plaisier N, Waters H, Bates DW. The global burden of unsafe medical care: analytic modeling of observational studies
- 2. https://www.ahajournals.org/doi/10.1161/CIRCRESAHA.115.306841
- 3. Int J Health Sci (Qassim). 2014 Jul; 8(3): 231–236



Surgery



Kevin Kelly WW President, Surgery

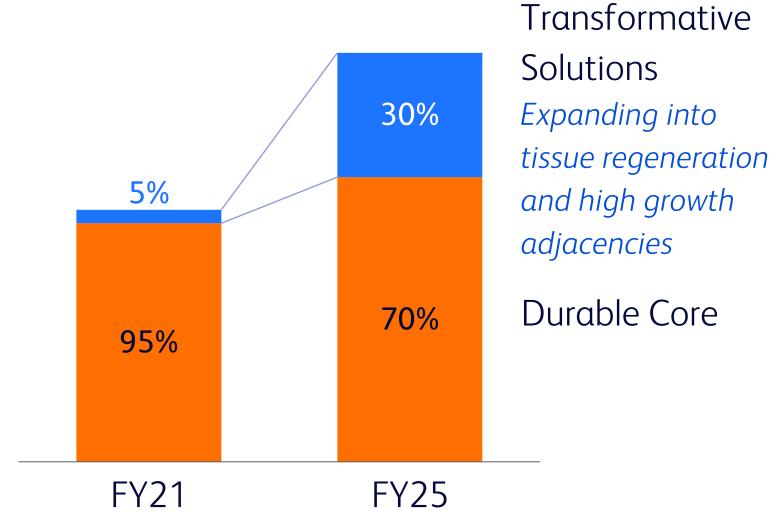


BD Surgery: Expanding our addressable market from \$9B to \$14B expected to deliver ~5-6% growth



BD SURGERY

Served Segments



Durable Core

BIOSURGERY

Category: \$3.1B, ~6% Growth



Accelerating toward global category leadership in Biosurgery

INFECTION **PREVENTION**

Category: \$2.6B, ~4% Growth

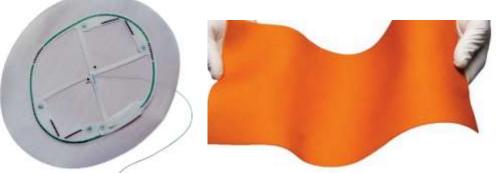


Expanding from skin prep to intra-op wound and surgical complication management

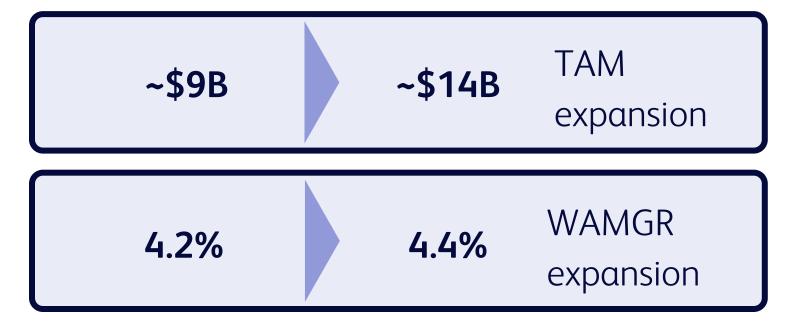
HERNIA

Category: \$1.5B, ~4% Growth





Optimize Hernia mesh portfolio for robotics and resorbable solutions





Hemostat

Advanced

Hemostat

















Surgiphor II

Analytics

Globalization

Hernia Prevention

Robot Optimized Mesh

Globalization

KEY GROWTH ACCELERATORS



CORE

ORMATIVE

ANSE

\$3.5 billion @ ~5% growth

Leading a surgical evolution to meet unmet patient & clinician needs across soft tissue repair

MARKET OPPORTUNITY

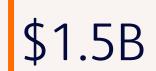




Portfolio Transformation Only 10% of hernias use a bioresorbable today



Phasix option for every hernia procedure by 2025¹





Broadest hernia portfolio from inguinal to umbilical



5+ Years clinical data

for Phasix in Complex Ab Wall



Advanced Materials

innovative biopolymers, coatings and optimized designs



>6,000 surgeons trained globally per year

Prevention

1 out of 4 laparoscopic patients will develop a hernia²

FY22 EU launch followed by PMA indication & optimized design in US¹

\$0.5B



Adjacent Growth

Phasix success unlocks new applications in breast surgery Launches begin in FY23 in breast reconstruction with lumpectomy¹

\$3.0B



- . Expected launch dates
- 2. Alli V.V., Zhang J., Telem D.A. Impact of Incisional Hernia following abdominal operations on total healthcare cost



Urology & Critical Care



Rima Alameddine WW President, Urology and Critical Care

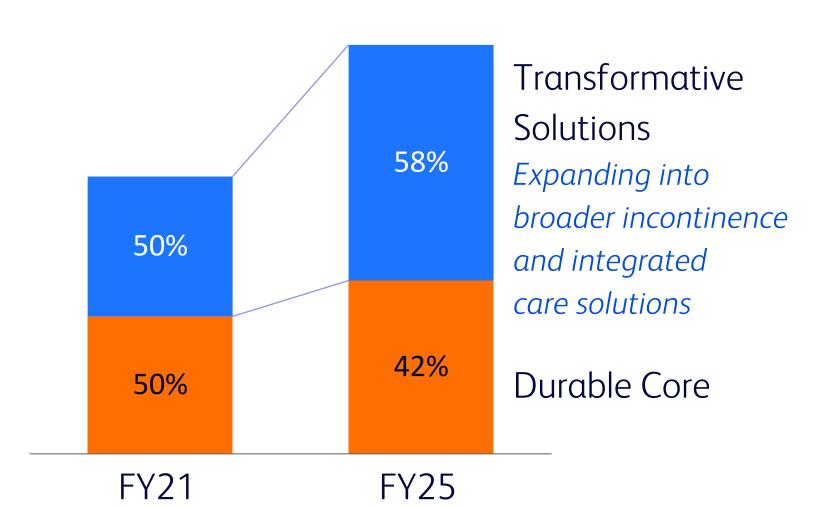


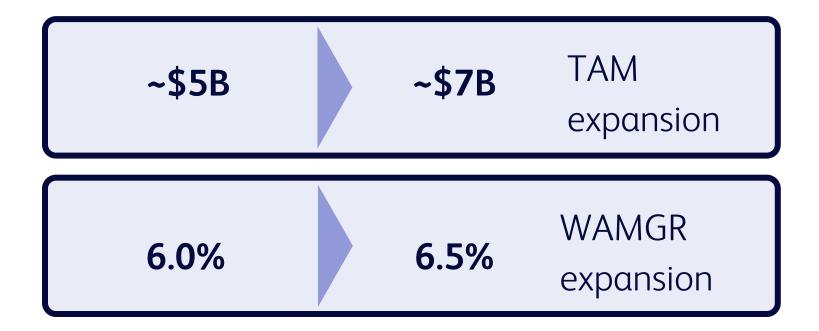
Urology and Critical Care: Expanding our addressable market from \$5B to \$7B targeting sustainable ~6-7% growth



BD UROLOGY & CRITICAL CARE

Served Segments





ACUTE UROLOGY

Category: \$2.4B, ~6% Growth



Continue category leadership in acute urological drainage and expand our endourology portfolio into key adjacencies

TARGETED TEMP MANAGEMENT

Category: \$200m, ~7% Growth



Extend category leadership by providing clinicians tools & info to effectively manage their targeted temperature management program.

HOMECARE UROLOGY

Category: \$2.7B, ~8% Growth



Expand urology homecare leadership with personalized services and new-to-world incontinence solutions









Pads



Services









Urine mgmt

KEY GROWTH ACCELERATORS



We are building a comprehensive incontinence platform that solves problems across the healthcare continuum

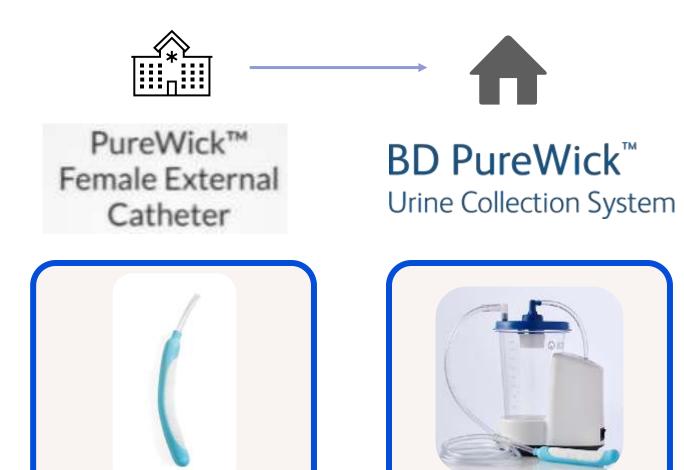


\$2.6 billion potential market growing at ~9% CAGR

400M¹
people suffering
from incontinence
globally

\$22.3B²
spent out of
pocket to manage
incontinence

2X growth in global 60+ population by 2050



Fastest launch to >\$100M

\$0.3B

US Market

- Reduces hospital infections
- Used by >70% of US hospitals

• Launched in 2020

\$1.3B

US Market

- >35,000 consumers used
- Utilized by national SNFs

IMPROVE USER EXPERIENCE



Improved Ease of Use



Digital Connectivity



EXPAND ADDRESSABLE MARKET

TPM: US Market

Males

\$175M

Portable Functional Incontinence

\$300M \$500M

Market Access & Globalization



- US Medicare
- Japan LTC Insurance
- EU Payors

LEVERAGE UCC'S RETAIL SERVICE CAPABILITIES DME

- Liberator™

Clinician Rx Portal



eCommerce





- 1. Global Forum on Incontinence
- 2. 2017 IPSOS Research

In closing, BD Interventional is strongly positioned to continue its growth trajectory by delivering category leading solutions

Drive strong durable core through category leading innovations

Invest behind transformative solutions to solve critical healthcare needs and enable shift from acute to non acute to home

Enhancing capabilities and regional portfolios to drive globalization

Business
transformation
and portfolio
simplification
driving margin
expansion















Advancing the world of healthTM





BD Financials & Value Creation



Christopher DelOrefice

EVP and Chief Financial Officer



BD is well-positioned to create long-term value

1

Reliable and strengthened growth profile

2

Reshaped innovation pipeline and tuck-in M&A strategy towards higher growth markets

3

Expanded simplification programs delivering improved margin profile above historic highs¹

4

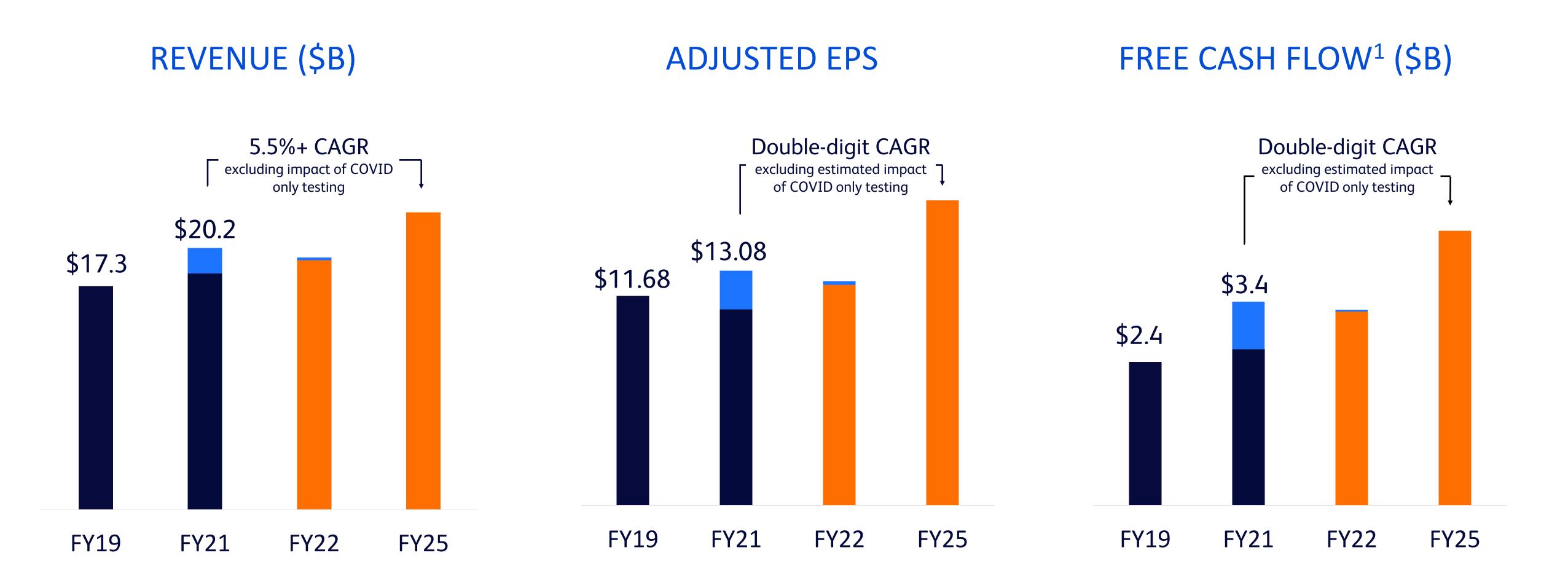
Strong cash flow and disciplined capital deployment strategy supporting growth and value creation

Targeting consistent long-term revenue growth of 5.5%+ and double-digit EPS growth²



BD is well-positioned to create sustainable long-term growth

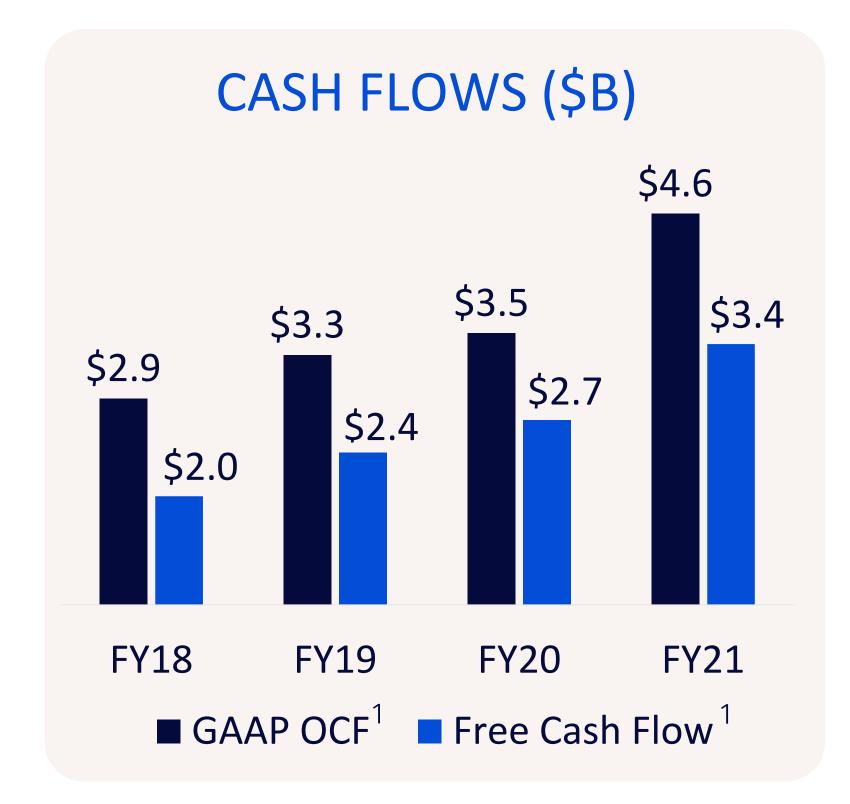




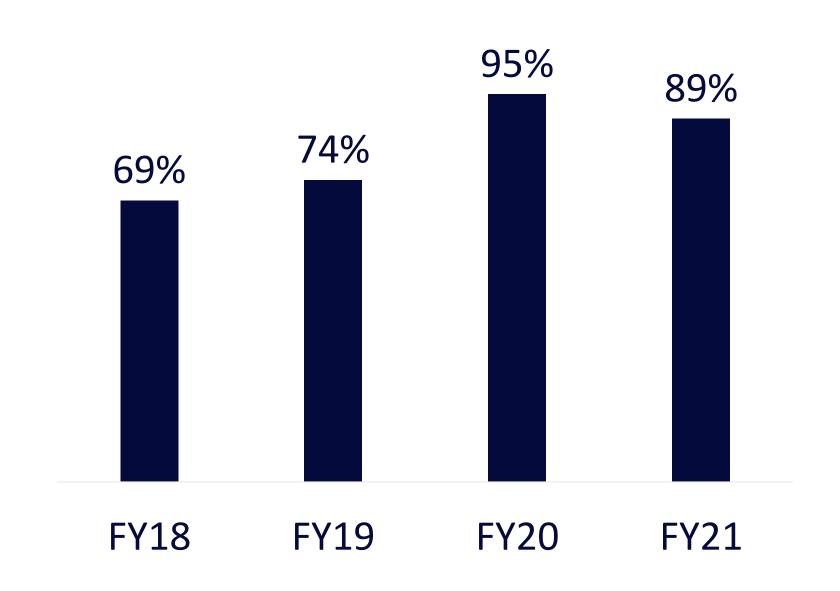


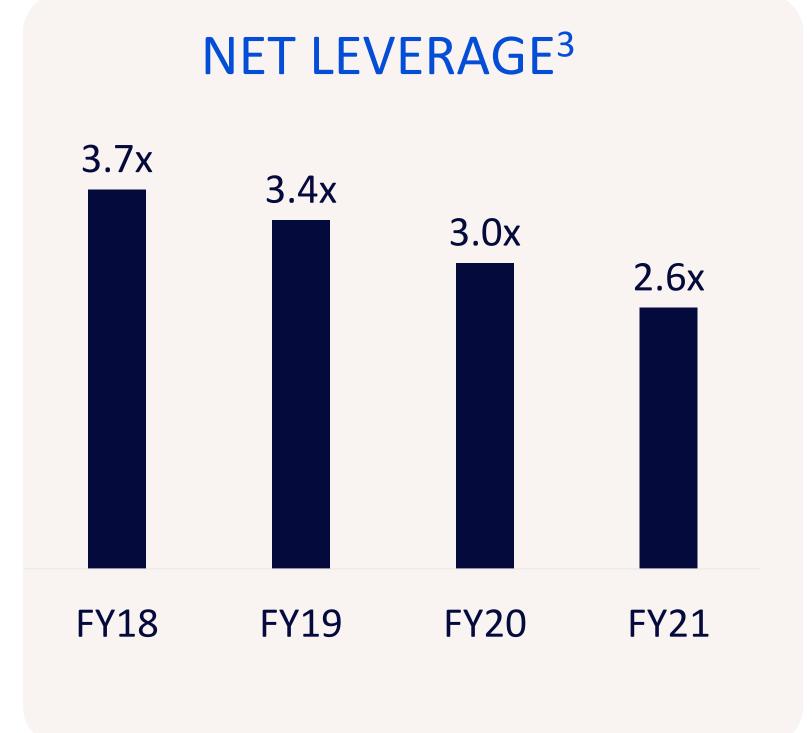
Strong and sustainable cash flow profile provides financial flexibility to support growth













Focused approach on working capital and expense management throughout the organization



Cash flow discipline supports competitive FCF conversion moving forward



Balance sheet provides flexibility for capital deployment



[.] Free cash flow (FCF) defined as GAAP Operating Cash Flow (OCF) less capital expenditures

^{2.} Conversion defined as FCF as a % of adjusted net income for common shareholders

^{3.} Net leverage defined as total debt less cash & investments divided by adjusted EBITDA See appendix for GAAP to non-GAAP reconciliations

Disciplined financial policy, supported by strong cash flows, creates continuous value creation opportunities

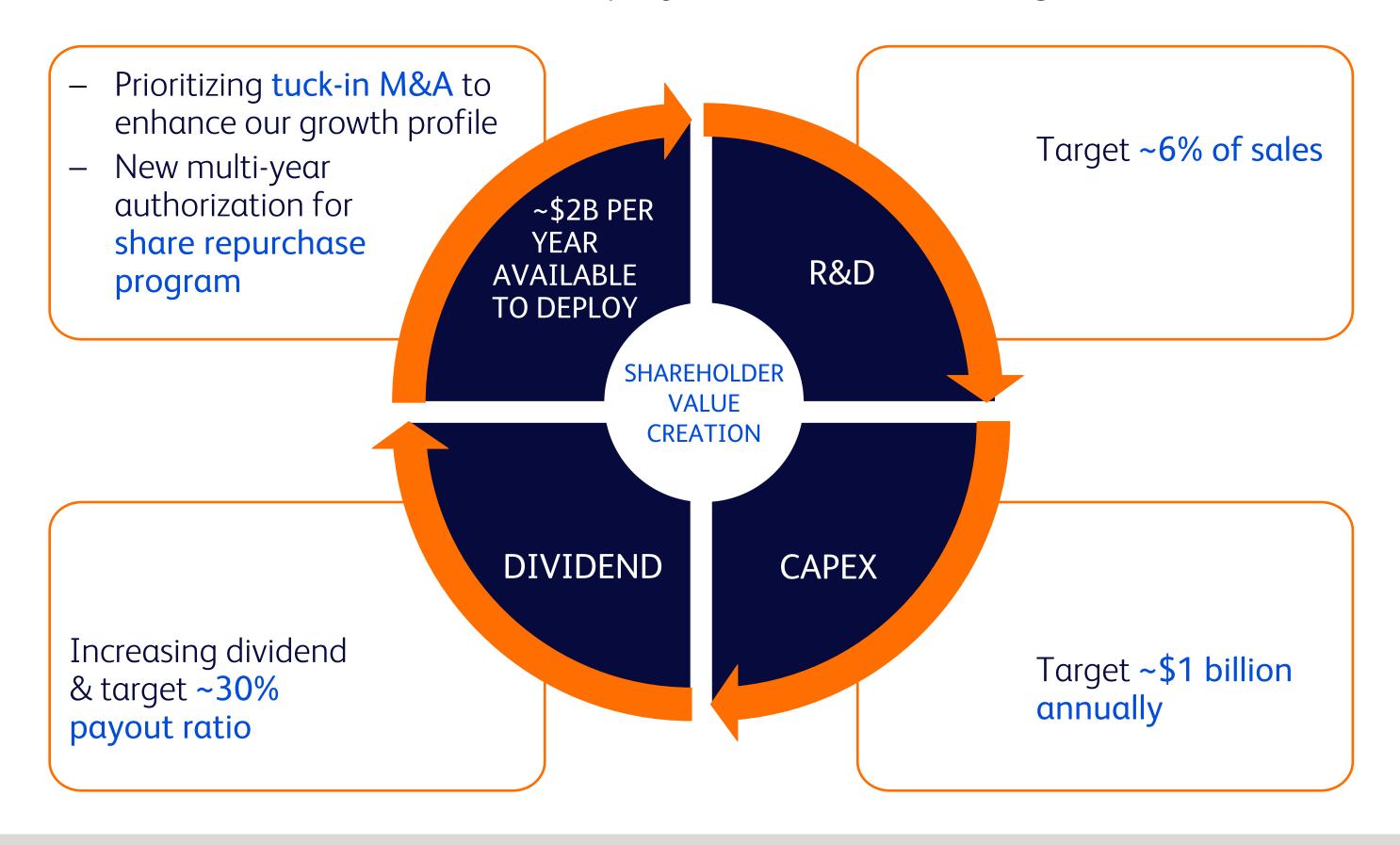


Financial policy anchored on maintaining a strong, flexible balance sheet.

Managing capital deployment around our 2.5x long-term net leverage target and full investment grade credit ratings

ILLUSTRATIVE FY22 – FY25 CASH ALLOCATION

~\$18B available for deployment after investing in R&D

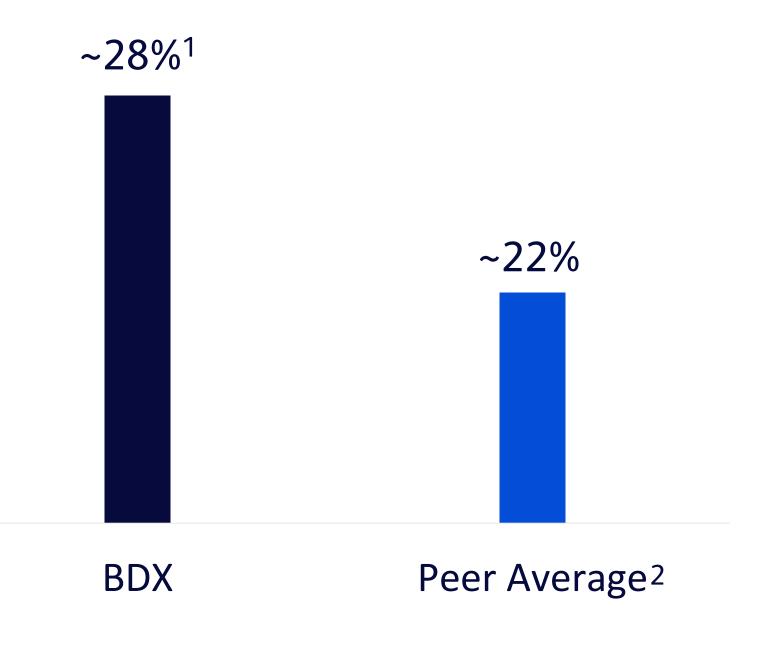




Committed to consistent dividend growth and competitive payout ratio

- Increased annual dividend per share by ~5% to \$3.48 for FY22
 50th consecutive annual increase
- Payout ratio is attractive relative to peers
- Dividend payout expected to increase after the Diabetes
 Care spin
- Committed to continued dividend growth as a driver for shareholder returns

DIVIDEND PAYOUT RATIO

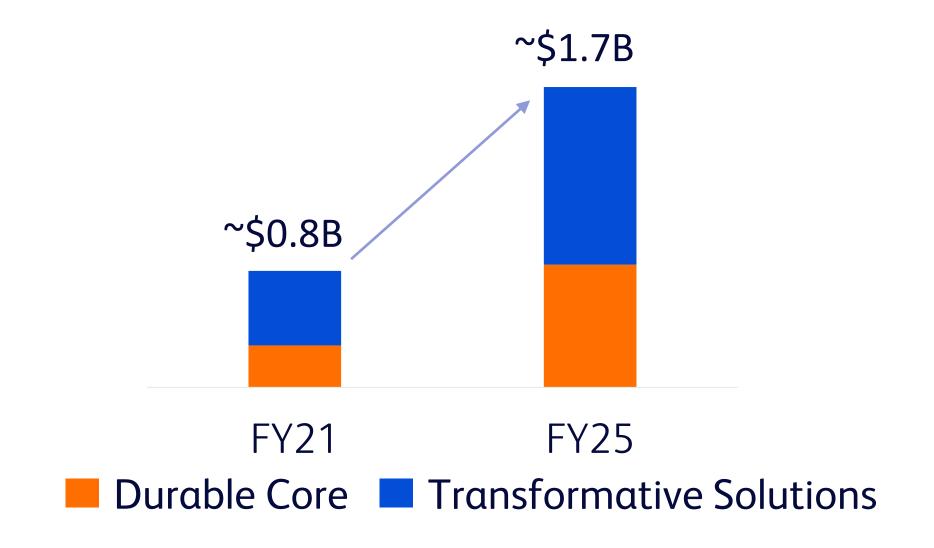




R&D initiatives expected to double new product revenue by FY25



INCREMENTAL NEW PRODUCT REVENUE¹



- Competitive R&D investment of ~6% of revenue
- Investments focused on areas with higher than corporate average growth rates











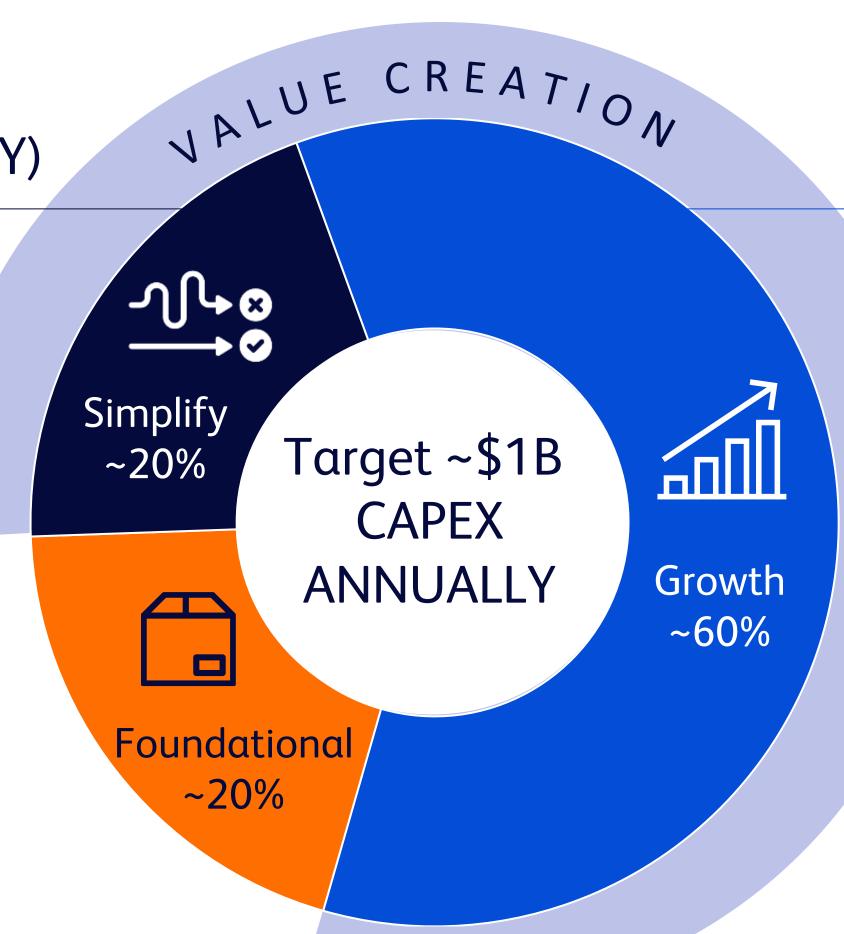
^{1.} Expected incremental new product revenue net of cannibalization

~80% of capital expenditures strategically deployed to value creating programs



~20%
DRIVING EFFICIENCIES (SIMPLIFY)

- Network Architecture
- Process and System Upgrade



~60% ENABLING GROWTH

- Capacity expansion

 (e.g., pharmaceutical systems)
- New products development

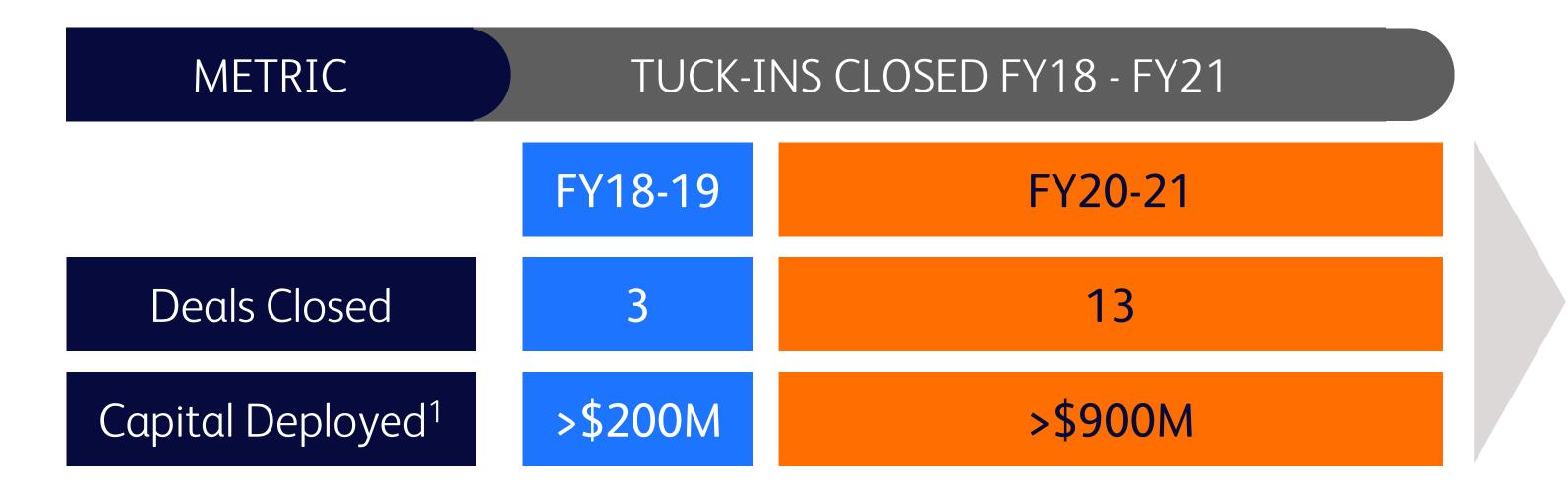






Tuck-in M&A is an ongoing lever to strengthen growth





FY22 revenue ~\$200M with strong double-digit revenue growth expected through FY25



Needle-free technology that enables high-quality blood draws from existing peripheral intravenous catheter (PIVC) lines; new market opportunity



Innovative health care automation and cloud-based intelligent solutions for non-acute medication management; served market growth rate double-digits



Drug/device combination testing services; served market growth rate double-digits



Atherectomy and thrombectomy; served market growth rate double-digits



RFID pharmacy technology solution for prescriptions; served market growth rate double-digits



Diabetes spin optimizes value creation for all stakeholders



Fundamental growth and value creation profile is enhanced post Diabetes spin



- RemainCo revenue and adjusted EPS growth profile enhanced as the Diabetes Care growth rate is dilutive
- Diabetes Care margins, above corporate average, but declining. Margins will be restated to adjust for the spin-off
- Proposed spin-off creates value through an upfront cash infusion equal to multiple years of cash generated from Diabetes Care unit
- Increasing dividend payout on a proforma basis post spin
- Intended to be tax-free for U.S. federal income tax purposes
- Transition Service Agreement mitigates stranded costs



NewCo CONSIDERATIONS

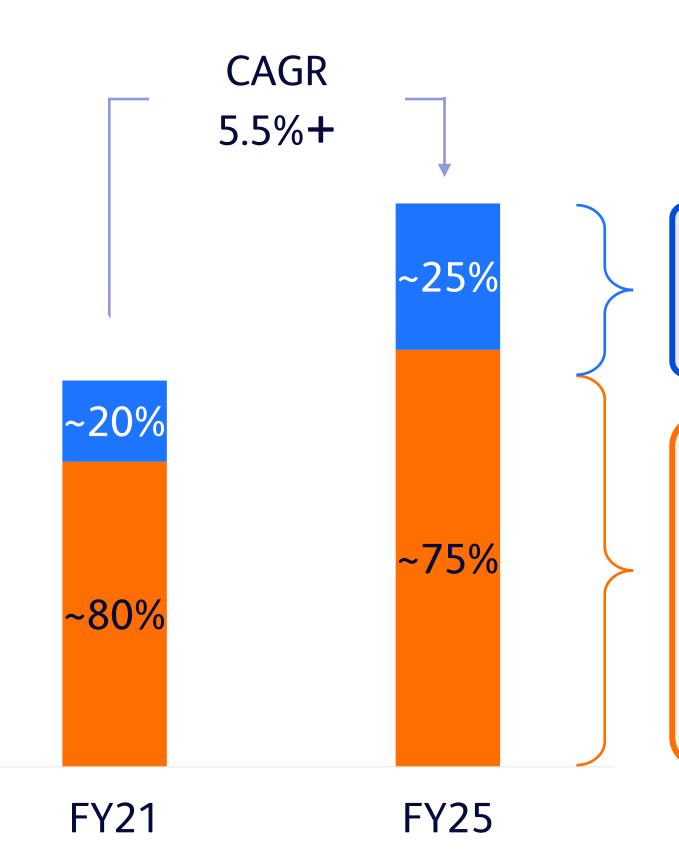
- One of the largest pure-play Diabetes companies in existence today, with an ability to drive strong cash flow
- Capital structure designed to support investment in growth
- Growth acceleration opportunities through high-growth markets and next-generation products
- Further opportunity to pursue acquisitions aligned with growth strategy
- Experienced executive team and enhanced ability to attract and retain top talent



Targeting reliable and consistent above market growth of 5.5%+

Driven by tuck-in M&A and R&D weighted towards transformative solutions

BD REVENUE MIX



TRANSFORMATIVE SOLUTIONS (WAMGR ~7.0% to ~8.0%)

Highly attractive adjacent spaces that drive above current company growth rates

DURABLE CORE (WAMGR ~4.0% to ~4.4%)

Driven by high impact products and category leadership opportunities



Margins expected to exceed historic peak levels by FY24 ~400 bps base operating margin improvement from FY21 through FY25



MARGIN DRIVERS THROUGH FY25

Completion of FY21
COVID testing
reinvestment programs

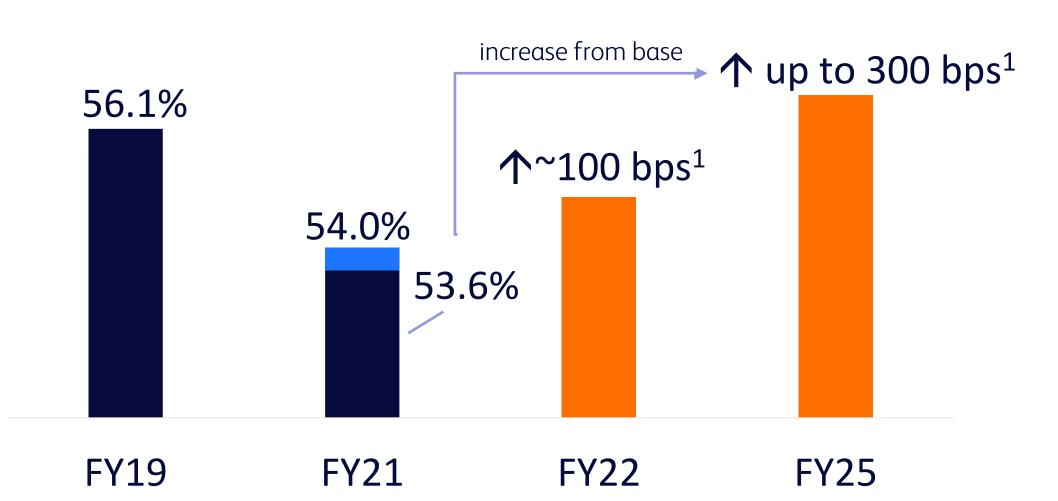


Leverage growth and annual cost containment programs

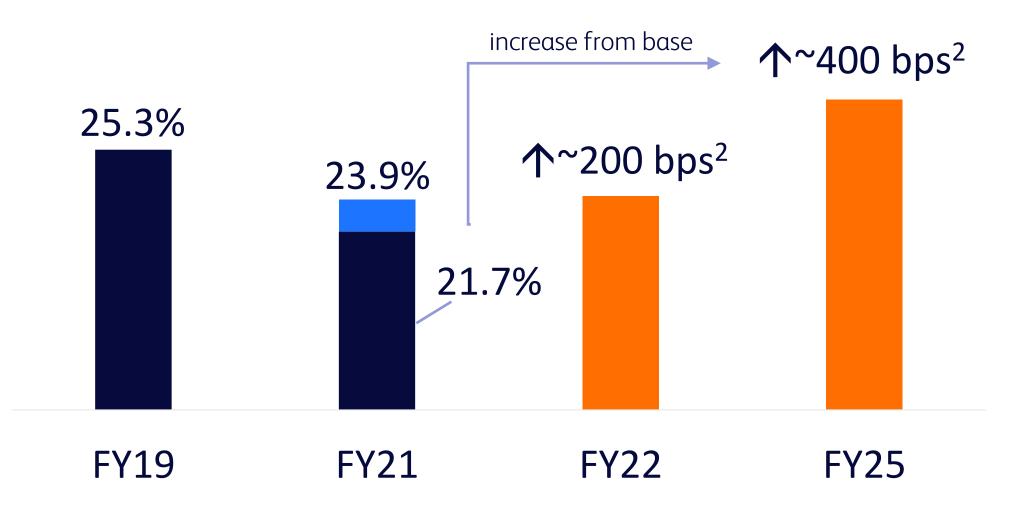
Expanded inflation mitigation programs

Alaris pump clearance

ADJUSTED GROSS MARGIN



ADJUSTED OPERATING MARGIN





[.] Projected margin expansion is calculated off the base adjusted gross margin in FY21

^{2.} Projected margin expansion is calculated off the base adjusted operating margin in FY21 See slide 5 for basis of presentation.

See appendix for GAAP to non-GAAP reconciliations

Multiple margin recapture programs underway RECODE initiatives planned to save ~\$300 million by year-end 2024







Winning portfolio



Business process simplification



Operations architecture optimization

BD'S UROLOGICAL DRAINAGE PORTFOLIO IS HIGHLY COMPLEX

Recode will simplify our offering

6 Substrates	9 Balloon sizes	3 Tip reinforcements	2 Bag ink colors
6 Coatings	2 Balloon types	10 Tip types	8 Drainage bag types
13 Foley diameters	3 Eyelet placements	3 Temperature options	3 Outlet port options
2 Foley lengths	3 Eyelet count options	6 Tray types	2 Bag coatings
3 Channel options	3 Eyelet methods	2 Securement options	2 Tube coatings





Multiple margin recapture programs underway RECODE initiatives planned to save ~\$300 million by year-end 2024







Winning portfolio



Business process simplification



Operations architecture optimization

CURRENT GLOBAL MANUFACTURING FOOTPRINT INCLUDES 80 FACILITIES

RECODE optimizes our footprint to enhance resilience and maximize value





| Investor | Day

Strategic sourcing and supply initiatives

Value-based shipping tiers

Portfolio mix optimization strategies

Value-based pricing and price optimization strategies

Contract Compliance Performancebased rebates and discounts contracting





Well-positioned for strong and expanding value creation



Targeted growth profile¹



STRONG CASH FLOW AND BALANCE SHEET PROVIDES ADDITIONAL VALUE CREATION OPPORTUNITIES







Advancing the world of healthTM



Appendix



Supplemental Non-GAAP Reconciliation



Yearly Reconciliation of Adjusted Change and Adjusted Foreign Currency Neutral Change

	Revenues	Gross Profit	SSG&A	R&D	Acquisitions and Other Restructurings	Other (Income) Expense	Operating Income	Interest Income (Expense) Net	Other Income, Net	Income Tax Provision	Net Income	Diluted Earnings per Share
Twelve Months Ended Sep 30, 2021												
Reported \$ for Twelve Months Ended Sep 30, 2021	\$20,248	\$9,427	\$4,867	\$1,339	\$185	\$238	\$2,799	(\$460)	(\$97)	\$150	\$2,092	\$6.85
Reported % of Revenues Reported effective tax rate		46.6%	24.0%	6.6%			13.8%			6.7%	10.3%	
Specified items:												
Purchase accounting adjustments pre-tax (1)	-	1,399	(11)	(7)	-	-	1,417	(7)	(5)	-	1,406	4.82
Integration costs pre-tax (2)	-	-	-	-	(135)	-	135	-	-	-	135	0.46
Restructuring costs pre-tax (2)	-	-	-	-	(50)	-	50	-	-	-	50	0.17
Separation & Related costs (3)	-	-	-	-	-	(35)	35	-	-	-	35	0.12
Transaction gain/loss, product and other litigation-related	-	63	-	-	-	(203)	265	-	6	-	272	0.93
matters pre-tax (4)												
European regulatory initiatives-related costs pre-tax (5)	-	41	(1)	(93)	-	-	135	-	-	-	135	0.46
Investment gains/losses and asset impairments pre-tax (6)	-	-	-	-	-	-	-	-	(46)	-	(46)	(0.16)
Impacts of debt extinguishment pre-tax	-	-	-	-	-	-	-	6	178	-	185	0.63
Income tax benefit of special items and impact of tax reform	-	-	-	-	-	-	-	-	-	353	(353)	(1.21)
Adjusted \$ for Twelve Months Ended Sep 30, 2021	A \$20,248	\$10,930	\$4,855	\$1,239	\$0	\$0	\$4,835	(\$460)	\$37	\$503	\$3,909	\$13.08
Adjusted % of Adjusted Revenues		54.0%	24.0%	6.1%			23.9%				19.3%	
Adjusted FXN % of Adjusted Revenues (A adjusted for E) Adjusted effective tax rate		54.7%	24.0%	6.2%			24.5%			11.4%		

- 1. Includes amortization and other adjustments related to the purchase accounting for acquisitions impacting identified intangible assets and valuation of fixed assets and debt.
- 2. Represents amounts associated with integration and restructuring activities resulting from acquisitions, as well as simplification and other cost saving initiatives.
- 3. Represents costs recorded to Other operating expense, net which were incurred for consulting, legal, tax and other advisory services associated with the planned spin-off of BD's Diabetes Care business.
- 4. The 2021 amount includes gains of \$158 million on sale-leaseback transactions. The amount in 2021 include charges to record product liability reserves, including related legal defense costs, of \$361 million. The sale-leaseback gains and product liability-related charges were recorded to Other operating expense, net. The amount in 2021 also include charges of \$56 million recorded to Cost of products sold related to the estimate of future product remediation costs.
- 5. Represents costs required to develop processes and systems to comply with regulations such as the EUMDR and GDPR.
- 6. The amount in 2021 includes unrealized gains recorded within Other (expense) income, net relating to certain investments.



Supplemental Non-GAAP Reconciliation

Yearly Reconciliation of Adjusted Change and Adjusted Foreign Currency Neutral Change

		Revenues	Gross Profit	SSG&A	R&D	Acquisitions and Other Restructurings	Other (Income) Expense	Operating Income	Interest Income (Expense) Net	Other Income, Net	Income Tax Provision	Net Income	Diluted Earnings per Share
Twelve Months Ended Sep 30, 2019													
Reported \$ for Twelve Months Ended Sep 30, 2019		\$17,290	\$8,288	\$4,332	\$1,062	\$480	\$654	\$1,760	(\$627)	\$43	(\$57)	\$1,233	\$3.94
Reported % of Revenues			47.9%	25.1%	6.1%			10.2%				7.1%	
Reported effective tax rate											-4.8%		
Specified items:													
Purchase accounting adjustments pre-tax ⁽¹⁾		-	1,374	(8)	-	-	-	1,382	(5)	122	-	1,499	5.46
Integration costs pre-tax (2)		-	25	-	-	(298)	-	323	-	-	-	323	1.18
Restructuring costs pre-tax (2)		-	-	-	-	(180)	-	180	-	-	-	180	0.66
Transaction gain/loss and product liability-related matters pre-tax (3)		-	-	11	-	-	(654)	643	-	3	-	646	2.35
European regulatory initiatives-related costs pre-tax (4)		-	15	(4)	(33)	-	-	51	-	-	-	51	0.19
Investment gains/losses and asset impairments pre-tax (5)		-	-	-	(30)	-	-	30	-	(13)	-	17	0.06
Impacts of debt extinguishment pre-tax		-	-	-	-	-	-	-	(5)	59	-	54	0.20
Hurricane-related (insurance proceeds) recovery costs pre-tax		-	-	-	-	-	-	-	-	(24)	-	(24)	(0.09)
Transaction costs pre-tax (2)		-	-	-	-	(1)	-	1	-	-	-	1	-
Income tax benefit of special items		-	-	-	-	-	-	-	-	-	622	(622)	(2.26)
Adjusted \$ for Twelve Months Ended Sep 30, 2019	В	\$17,290	\$9,701	\$4,331	\$999	(\$0)	\$0	\$4,372	(\$637)	\$190	\$565	\$3,360	\$11.68
Adjusted % of Revenues			56.1%	25.1%	5.8%			25.3%				19.4%	
Adjusted effective tax rate											14.4%		

- 1. Includes amortization and other adjustments related to the purchase accounting for acquisitions impacting identified intangible assets and valuation of fixed assets and debt.
- 2. Represents integration and restructuring costs associated with acquisitions.
- 3. Includes amounts recorded to Other operating expense, net to record product liability reserves, including related legal defense costs, of \$914 million in 2019. The amount in 2019 also includes the estimated cumulative costs of a product recall of \$75 million recorded to Other operating expense, net, as well as the pre-tax gain of \$336 million related to BD's sale of its Advanced Bioprocessing business which was recorded to Other operating expense, net.
- 4. Represents costs required to develop processes and systems to comply with emerging regulations such as the EUMDR and GDPR.
- 5. Includes charges recorded in Cost of products sold and Research and development expense to write down the carrying values of certain assets. The amount in 2019 also includes an unrealized gain recorded within Other income, net relating to an investment.



Supplemental Non-GAAP Reconciliation Reported Diluted EPS to Adjusted EPS

(unaudited)	2021	2019
Reported Diluted Earnings per Share	\$6.85	\$3.94
Purchase accounting adjustments ($$1.406$ billion and $$1.499$ billion pre-tax, respectively) ¹	4.82	5.46
Integration costs (\$135 million and \$323 million pre-tax, respectively) ²	0.46	1.18
Restructuring costs (\$50 million and \$180 million pre-tax, respectively) ²	0.17	0.66
Separation and related costs (\$35 million pre-tax) ³	0.12	-
Transaction gain/loss, product and other litigation-related matters (\$272 million and \$646 million pre-tax, respectively) 4	0.93	2.35
European regulatory initiative-related costs (\$135 million and \$51 million pre-tax, respectively) ⁵	0.46	0.19
Investment gains/losses and asset impairments (\$(46) million and \$17 million re-tax, respectively ⁶	(0.16)	0.06
Impacts of debt extinguishment (\$185 million and \$54 million pre-tax, respectively)	0.63	0.20
Income tax benefit of special items and impact of tax reform (\$(353) million and \$(622) million, respectively)	(1.21)	(2.26)
Hurricane-related (insurance proceeds) recovery costs (\$(24) million)	-	(0.09)
Adjusted Diluted Earnings per Share	\$13.08	\$11.68

- 1. Includes amortization and other adjustments related to the purchase accounting for acquisitions impacting identified intangible assets and valuation of fixed assets and debt.
- 2. Represents amounts associated with integration and restructuring activities resulting from acquisitions, as well as simplification and other cost saving initiatives.
- 3. Represents costs recorded to Other operating expense, net which were incurred for consulting, legal, tax and other advisory services associated with the planned spin-off of BD's Diabetes Care business.
- 4. The 2021 amount includes gains of \$158 million on sale-leaseback transactions as well as charges to record product liability reserves, including related legal defense costs, of \$361 million. The sale-leaseback gains and product liability-related charges were recorded to Other operating expense, net. The amounts in 2021 also includes charges of \$56 million, recorded to Cost of products sold related to the estimate of future product remediation costs. 2019 includes amounts recorded to Other operating expense, net to record product liability reserves, including related legal defense costs, of \$914 million and the estimated cumulative costs of a product recall of \$75 million. Also includes the pre-tax gain of \$336 million recognized in Other operating expense, net related to BD's sale of its Advanced Bioprocessing business.
- 5. Represents costs required to develop processes and systems to comply with regulations such as the EUMDR and GDPR.
- 6. The amount in 2021 and 2019 includes unrealized gains recorded within Other (expense) income, net relating to certain investments. The prior-period amount also includes charges recorded in Cost of products sold and Research and development expense to write down the carrying values of certain assets.



Free Cash Flow Reconciliation

Fiscal Year Ended September 30 th , (\$ in millions)	2018	2019	2020	2021
Net Cash Provided by Operating Activities (OCF)	2,865	3,330	3,539	4,647
Capital Expenditures	(895)	(957)	(810)	(1,231)
Free Cash Flow (FCF)	1,970	2,373	2,729	3,416
	2021 FCF fro	(800)		
	2021 Adjust	2,616		



Free Cash Flow Conversion Reconciliation

Fiscal Year Ended September 30 th , (\$ in millions)	2018	2019	2020	2021
Net Income Applicable to Common Shareholders	159	1,082	767	2,002
After-Tax Impact of Specified Items ¹	2,674	2,127	2,114	1,818
Adjusted Net Income for Common	2,833	3,208	2,881	3,819
Free Cash Flow ²	1,970	2,373	2,729	3,416
Free Cash Flow Conversion ³	69%	74%	95%	89%

^{1.} Specified items include purchase accounting adjustments, integration costs, restructuring costs, separation costs related to the Diabetes Care spin, litigation-related charges, transaction gains/losses, debt extinguishment charges and other specified items in the 10-K filings

^{2.} See "Free Cash Flow Reconciliation" for details

^{3.} Free Cash Flow divided by Adjusted Net Income for Common

Net Leverage Reconciliation

Fiscal Ended September 30 th , (\$ million)	2018 ⁽¹⁾	2019	2020	2021
Net Income (Loss)	(81)	1,233	874	2,092
Provision for (Benefit from) Income Taxes	1,044	(57)	111	150
Interest Expense	721	639	528	469
Depreciation & Amortization (2)	2,032	2,253	2,154	2,273
Stock Based Compensation	337	261	244	237
Specified Items ⁽³⁾	1,409	1,178	1,119	754
Adjusted EBITDA	5,461	5,507	5,030	5,975
Total Debt	21,496	19,390	17,931	17,610
Cash & Equivalents	1,140	536	2,825	2,283
Short-Term Investments	17	30	20	12
Net Debt ⁽⁴⁾	20,338	18,824	15,085	15,315
Net Leverage ⁽⁵⁾	3.7x	3.4x	3.0x	2.6x

^{1.} Includes one remaining quarter of Bard

^{5.} Net Leverage defined as Net Debt divided by Adjusted EBITDA



^{2.} Purchase accounting is included in Depreciation & Amortization and is a specified item in the 10-K filings

^{3.} Specified items include litigation-related charges, acquisition-related transaction costs, losses on debt extinguishment and other specified items in the 10-K filings

^{4.} Net Debt defined as Total Debt minus Cash & Equivalents and Short-Term Investments





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