

Second Quarter 2022 Earnings

AUGUST 10, 2022

Forward looking statements and non-GAAP financial measures

Forward-Looking Statements

This presentation includes "forward-looking statements" within the meaning of the "safe harbor" provisions of the United States Private Securities Litigation Reform Act of 1995. These forward-looking statements are provided for illustrative purposes only and are not intended to serve as, and must not be relied on by any investor as, a guarantee, an assurance, a prediction or a definitive statement of fact or probability. Paysafe Limited's ("Paysafe," "PSFE" or the "Company") actual results may differ from their expectations, estimates, and projections and, consequently, you should not rely on these forward-looking statements as predictions of future events. Words such as "anticipate," "appear," "approximate," "believe," "budget," "continue," "could," "estimate," "forecast," "forecast," "foresee," "goal," "guidance," "intends," "may," "might," "plan," "possible," "potential," "predict," "project," "seek," "should," "would" and variations of such words and similar expressions (or the negative version of such words or expressions) may identify forward-looking statements, but the absence of these words does not mean that a statement is not forward-looking. These forward-looking statements include, without limitation, Paysafe's expectations with respect to future performance.

These forward-looking statements involve significant risks and uncertainties that could cause the actual results to differ materially, and potentially adversely, from those expressed or implied in the forward-looking statements. While the Company believes its assumptions concerning future events are reasonable, a number of factors could cause actual results to differ materially from those projected, including, but not limited to: cyberattacks and security vulnerabilities; complying with and changes in money laundering regulations, financial services regulations, cryptocurrency regulations, consumer and business privacy and data use regulations or other regulations in Bermuda, the UK, Ireland, Switzerland, the United States, Canada and elsewhere; geopolitical events, including acts of war and terrorism, including the conflict in Ukraine, the economic and other impacts of such conflict and the responses of governments around the world thereto changes in our relationships with banks, payment card networks, issuers and financial institutions; risk related to processing online payments for merchants and customers engaged in the online gambling and foreign exchange trading sectors; risks related to our focus on specialized and high-risk verticals; risks related to becoming an unwitting party to fraud or be deemed to be handling proceeds of crimes being committed by customers; the effects of chargebacks, merchant insolvency and consumer deposit settlement risk; changes to our continued financial institution sponsorships; failure to hold, safeguard or account accurately for merchant or customer funds; risks related to the availability, integrity and security of internal and external IT transaction processing systems and services; our ability to manage regulatory and ligation risks, and the outcome of legal and regulatory proceedings; failure of third parties to comply with contractual obligations; changes and compliance with payment card network operating rules; substantial and increasingly intense competition worldwid

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Statement Regarding Non-GAAP Financial Measures

This presentation also contains non-GAAP financial information. Paysafe management believes the presentation of these non-GAAP financial measures, when considered together with the Company's results presented in accordance with GAAP, provide users with useful supplemental information regarding Paysafe's operating performance. Reconciliations of these non-GAAP financial measures to their most directly comparable GAAP measures are set forth in the Appendix. These non-GAAP measures exclude items that are significant in understanding and assessing Paysafe's financial results or position. Therefore, these measures should not be considered in isolation or as alternatives to measures under GAAP.

Q2 summary

Q2 results

- Q2 results in line with guidance
- Strong US Acquiring growth

Organizational updates

- Hired Paysafe's first Chief Revenue Officer
- Simplifying organizational structure
- Project underway to improve operational efficiency

Outlook

• Updating FY 2022 outlook to reflect further FX headwind and macro uncertainty



Revenue \$379M +3% YoY cc¹; -1%

Adj. EBITDA \$103m 27% margin

Adj. Net Income \$37.5M \$0.05 per share

Recent Highlights



'Payment Innovation' Award (2022 SBC Awards North America)



Ontario iGaming expansion continues; live or onboarding 14 operators



Merchant – successful 2022 Partner Conference with record attendance

First 90 Days Review Key messages

Paysafe has a unique, scaled platform serving attractive merchant and consumer groups



We play in large, high-growth verticals and have many of the assets to own the payments journey



We have meaningful opportunities to accelerate growth and simplify Paysafe

Today Paysafe largely serves Entertainment verticals across North America and Europe

Revenue by Vertical and Geography







entertainment

Paysafe:

Note: Pie charts are rounded to 100% for presentation purposes.

(1) Entertainment includes predominantly iGaming, Retail & Hospitality, Travel & Entertainment, Stocks, FX and Crypto Trading, and Video Gaming/Streaming. (2) Split by region of transaction initiation for Digital Wallets and eCash, and by merchant location for US Acquiring. Includes intercompany revenues.

Paysafe plays in a ~\$7 Trn market with double-digit growth



(3) Newzoo 2021 global gaming report, EDC market analysis and annual reports and Wall Street Research of Amazon, Apple, Google, Facebook, Netflix, and Spotify.

(4) TSG Strawhecker Sept 2020 report; McKinsey Global Payments Map 2020, includes US SMB Retail, Eating and drinking, and personal services.

(5) PSE Consulting, Binance statistics – Business of Apps, and internal analysis.

(6) AMI Consulting, eMarketer, FIS, and internal analysis.

Secure. Scalable. Global.



Strong Results in Key Areas



(1) Defined as merchants generating >\$100K in revenue.

Paysafe:

(2) Pro forma view includes pre-acquisition results of SafetyPay, PagoEfectivo and viafintech for comparison purposes.

(3) Defined as a user who has interacted with the platform (eCash and Digital Wallet). Quarterly average of monthly users. Excludes embedded finance.

Areas of Opportunity



Organizational and Operational Simplification



European iGaming (wallet user engagement)

Sales Transformation



Acceleration of Product Marketability/Useability

Initial changes underway

Leadership Team









Roy Aston Chief Operating Officer Izzy DawoodRob GattoChief Financial OfficerChief Revenue Officer

Chi-Eun Lee Chief of Staff

Chirag Patel President, Digital Wallets





Richard Swales Chief Risk & Compliance Officer

Valker Elliott Wiseman gle Officer General Counsel



Simplifying organizational/leadership structure and go-to market model

- Digital Wallets division will focus on all Paysafe consumers (eCash + Digital Wallets)
- Simplifying our B2B merchant proposition
- Streamlining support functions (Risk & Compliance; Technology & Operations)
- Hired Chief Revenue Officer to transform Sales function
- Project underway to drive significant
 operational efficiency further update next
 quarter
- Reviewing additional / improved metrics to share progress on transformation – further update next quarter
- Cost/capex allocation under review to better support innovation and growth

Long-term growth accelerators

Product Innovation

Focusing on helping our clients be successful – improved emphasis on bringing product to market.

Creating a new team to help us get back to innovation.

Additional focus on partnering to accelerate product to market.

Sales Transformation

SALES

Creating a strong sales culture focused on consumer and merchant acquisition, cross-selling into top accounts and uniformly aligning on our verticals with one voice.

Client Experience

Reducing friction and improving customer journey (incl. onboarding, KYC, personalization, deposit success rate).

Digitalize product experience to enhance real-time self service and reduce manual processes.

International Expansion

Increasing breadth of APMs.

Further North America & Latin America expansion (real time payments, wallets, card).

High Growth Adjacencies

Expanding in target verticals with 'right to win' segments.

Expanding Digital Assets across in-wallet trading, crypto payments, and card processing.

Q2 Financial Results

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Q2 performance in line with guidance

| \$millions | Q2 Guidance | Actual |
|-------------|---------------|----------------|
| Revenue | \$370 – \$380 | √ \$379 |
| Adj. EBITDA | \$100 - \$110 | ✓ \$103 |

Q2 financial highlights



Continued weakness in European iGaming markets; Russia/Ukraine impact; softer activity in financial markets/crypto

Paysafe:

Note: Volume = total payment volume. Take rate = total revenue divided by volume. CC = Constant Currency. LTM = Last Twelve Months

Absorbed ~\$30m FX headwind (1H YoY)

(1) Q2'22 Volume excludes embedded finance-related volumes of approximately \$13.5 billion.

(2) Constant currency growth excludes revenue and Adj. EBITDA headwinds of \$18.3 million and \$5.1 million, respectively resulting from movement in foreign exchange rates.

(3) Adj. EBITDA and FCF are non-GAAP financial measures. See the appendix of this presentation for a reconciliation to the most directly comparable GAAP financial measures.

Growth in Americas offset by Europe, FX

Q2 Revenue Bridge by Region¹

Q2 Revenue Mix¹ %





Paysafe:

Note: RoW = Rest of World; Figures based on Q2 2022. CC = constant currency. (1) Split by region of transaction initiation for Digital Wallets and eCash, and by merchant location for US Acquiring. Includes intercompany revenues.

Q2 summary of consolidated results

| \$ in millions | Q2 '21 | Q2'22 | Change | |
|---|-------------------------|-------------------------|-------------------|--|
| Revenue | \$384.3 | \$378.9 | (1%) 3% cc | Reduction in interest expense reflects acceleration of deferred |
| Gross Profit (excluding D&A) Margin % | \$228.6 <i>59.5%</i> | \$219.9 <i>58.0%</i> | (4%) (150bps) | debt financing expense in prior year |
| Adj. EBITDA <i>Margin %</i> | \$118.8 <i>30.9%</i> | \$103.0 <i>27.2%</i> | (13%) (370bps) | \$676.5m additional non-cash goodwill impairment due to the sustained decline in PSFE market |
| Depreciation and amortization | \$70.1 | \$69.6 | (1%) | capitalization as well as current market and macro conditions |
| Interest expense, net | \$62.7 | \$28.4 | (55%) | No impact on cash flow, liquidity, or compliance with debt |
| Net income (loss) attributable to Paysafe | \$6.6 | (\$631.5) | NM | covenants |
| Adjusted net income ¹ | \$66.4 | \$37.5 | (43%) | |
| Adjusted EPS ¹ | \$0.09 | \$0.05 | (43%) | |

Digital Commerce

Paysafe:



(2) Constant currency growth excludes revenue and Adj. EBITDA headwinds of \$18.3 million and \$8.2 million respectively, resulting from movement in foreign exchange rates

US Acquiring

| Volu | me (\$bn) | Reve | nue (\$m) | Adj. EB | ITDA (\$m) | |
|---------|----------------------|-------------------------------|---------------------------------------|---------------------------|--|--|
| \$20.5 | +8% \$22.1 | \$164.6 0.80% take rate | +14% \$187.2 0.85% take rate | \$40.7 24.7% margin | +30% \$53.0 28.3% margin | Volume reflects stable merchant portfolio and growth from existing merchants (incl. higher average ticket) Overall strong growth and margin expansion driven by continued strength in US SMB retail, recovery from the direct marketing vertical and operational efficiency |
| Q2 2021 | Q2 2022 | Q2 2021 | Q2 2022 | Q2 2021 | Q2 2022 | |

Leverage summary

| Facility | Fixed rate vs. Floating rate | Interest rate | Outstanding (\$m) | Liquidity summary (\$m) | 6/30/22 |
|-----------------------------|---------------------------------|----------------------------------|----------------------|--|---------|
| Term Loan Facility (USD) | Floating, 0.5% rate floor | USD LIBOR + 2.75% | \$1,009 | Cash and cash equivalents | \$244 |
| Term Loan Facility (EUR) | Floating, 0.0% rate floor | EURIBOR + 3.00% | 735 | Undrawn amounts under revolving credit facility ⁽¹⁾ | \$269 |
| Revolver (EUR)(USD) | Floating, 0.0% rate floor | EURIBOR/USD LIBOR + 2.25% | 36 | | |
| Secured Loan Notes (EUR) | Fixed | 3.00% | 456 | Leverage (\$m) | 6/30/22 |
| Secured Loan Notes (USD) | Fixed | 4.00% | 388 | Total debt ⁽¹⁾ | \$2,623 |
| | | Total Debt ⁽¹⁾ | \$2,623 | Cash and cash equivalents | \$244 |
| | F | Fixed incl. \$389m SWAP (USD TL) | 47% of total | Net debt ⁽¹⁾ | \$2,380 |
| ~70% hedged against incre | eases in USD interest rate; o | over 100% hedged against increa | ses in EURIBOR | | . , |
| (accounting for natural hea | dge impact of segregated co | ash balances on which Paysafe a | ccrues interest) | Net debt-to-LTM Adj. EBITDA ⁽²⁾ | 5.7x |

Paysafe:

(1): Total debt includes the outstanding principal on the Company's borrowings. Total debt excludes the drawn amounts of a local \$75m Credit Facility (upsized in Q2'22 from \$50m Q1'22) held in the US outside the Company's Senior Credit Facility. The nature of the facility is to draw on the facility daily and to prefund daily interchange and it acts as a source of working capital.
 (2): Net debt-to-LTM Adj. EBITDA is defined as Net Debt (Total Debt less Cash and cash equivalents) divided by the Company's adjusted EBITDA as defined in the appendix for the last 12 months and does not represent the definition of adjusted EBITDA that is used for covenant calculation purposes.



| | Q3'22 Guidance (\$m) | Co | Commentary and Revenue Bridge (\$m) | | | | | |
|-----------------|----------------------|--|-------------------------------------|------------------|-------------------|-------------------------------|----------------|--------------------------------|
| Revenue \$m | \$350 – \$365 | US Acquiring growth moderates | | | | d to High Sin git growth (| (CC) | \$350 - \$365 |
| Year-over-Year | (1%) to 3% | Digital Commerce improves YoY constant currency basis; down YoY reported basis | \$354 | | | | _ | |
| Adj. EBITDA \$m | \$90 — \$95 | Mid to high single-digit growth constant currency Macro uncortainty | | | | | | |
| Margin % | ~26% | Macro uncertainty YoY mix shift to US Acquiring (lower margin) | Q3'21 | US Acq growth | DC growth (CC) | Q3'22e excl. FX | FX headwind | Q3'22e reported guidance |

FY 2022 guidance (updated)

| | FY Guidance ¹ (\$m) | Commentary | Commentary and Revenue Bridge (midpoint of guidance) | | | | | |
|-----------------|--------------------------------|--|--|------------------|-------------------|--------------------------------|----------------|-------------------------------|
| Revenue \$m | \$1,470 – \$1,490 | Expect reported Revenue roughly flat YoY; +4% to +5% growth excl. FX | | | | + 4.5% YoY ~\$1.56bn | | ~ Flat YoY |
| Year-over-Year | (1%) to 0% | FX revenue impact ~\$75m; additional ~\$40m vs previous guidance (May earnings call) | \$1.49bn | | | | | ~\$1.48bn |
| Adj. EBITDA \$m | \$400 – \$415 | Macro uncertainty in addition to the expected impacts from Russia-Ukraine and European | | | | | | |
| Margin % | (200-270 bps) YoY | gambling regulationsYoY mix shift to US Acquiring | 2021 | US Acq growth | DC growth (CC) | 2022e excl. FX | FX headwind | 2022e reported guidance |



Appendix

Digital Commerce revenue disaggregation

| | | | YoY % cl | | |
|------------------------|------------|-----------------------|----------|------|---------------------------------------|
| \$m | Q2 Revenue | % of total Segment | Reported | сс | Active Users ¹ 12-month |
| eCash | \$ 96 | 50% | -8% | 2% | 16.8m |
| Digital Wallet | 79 | 41% | -19% | -11% | 2.5m |
| Integrated & eCommerce | 26 | 13% | -4% | -2% | |
| Intrasegment | (8) | | | | |
| Total Digital Commerce | \$ 192 | 100% | -13% | -4% | 19.3m |

Paysafe:

Note: Digital Wallet active users excludes embedded finance; CC = constant currency. (1) Active users reflects 12-month actives as of June. Active defined as a customer who has transacted at least once in the relevant period.

Supplemental: summary of segment results

| | 2021 | | | | | | | 2022 | 2 | | | | |
|--------------------------------|------|--------|----|--------|----|--------|----|--------|----|---------|--------------|----|--------|
| | | Q1 | | Q2 | | Q3 | | Q4 | F١ | 2021 | Q1 | | Q2 |
| Volume (\$m) | | | | | | | | | | | | | |
| US Acquiring | \$ | 16,398 | \$ | 20,507 | \$ | 20,685 | \$ | 20,439 | \$ | 78,028 | \$ 19,849 | \$ | 22,117 |
| Digital Commerce | | 11,114 | | 11,786 | | 10,374 | | 11,050 | | 44,325 | 11,320 | | 11,245 |
| Total | \$ | 27,512 | \$ | 32,292 | \$ | 31,060 | \$ | 31,489 | \$ | 122,353 | \$ 31,169 | \$ | 33,361 |
| Take Rate | | | | | | | | | | | | | |
| US Acquiring | | 0.9% | | 0.8% | | 0.8% | | 0.8% | | 0.8% | 0.9% | | 0.8% |
| Digital Commerce | | 2.0% | | 1.9% | | 1.8% | | 1.9% | | 1.9% | 1.8% | | 1.7% |
| Total | | 1.4% | | 1.2% | | 1.1% | | 1.2% | | 1.2% | 1.2% | | 1.1% |
| Revenue (\$m) | | | | | | | | | | | | | |
| US Acquiring | \$ | 153.3 | \$ | 164.6 | \$ | 164.9 | \$ | 166.8 | \$ | 649.8 | \$ 169.1 | \$ | 187.2 |
| Digital Commerce | | 224.1 | | 219.7 | | 188.6 | | 204.8 | | 837.2 | 198.5 | | 191.8 |
| Total | \$ | 377.4 | \$ | 384.3 | \$ | 353.6 | \$ | 371.7 | \$ | 1,487.0 | \$ 367.7 | \$ | 378.9 |
| Gross Profit, excl. D&A (\$m) | | | | | | | | | | | | | |
| US Acquiring | \$ | 78.5 | \$ | 79.7 | \$ | 81.0 | \$ | 82.3 | \$ | 321.5 | \$ 84.3 | \$ | 90.4 |
| Digital Commerce | | 147.9 | | 148.8 | | 127.8 | | 141.2 | | 565.7 | 136.2 | | 129.5 |
| Total | \$ | 226.4 | \$ | 228.6 | \$ | 208.7 | \$ | 223.5 | \$ | 887.2 | \$ 220.6 | \$ | 219.9 |
| Gross Profit Margin, excl. D&A | | | | | | | | | | | | | |
| US Acquiring | | 51% | | 48% | | 49% | | 49% | | 49% | 50% | | 48% |
| Digital Commerce | | 66% | | 68% | | 68% | | 69% | | 68% | 69% | | 68% |
| Total | | 60% | | 59% | | 59% | | 60% | | 60% | 60% | | 58% |
| Adj. EBITDA (\$m) | | | | | | | | | | | | | |
| US Acquiring | \$ | 39.3 | \$ | 40.7 | \$ | 40.7 | \$ | 46.9 | \$ | 167.6 | \$ 47.2 | \$ | 53.0 |
| Digital Commerce | | 91.5 | | 95.1 | | 80.0 | | 84.8 | | 351.4 | 75.8 | | 71.7 |
| Corporate | | (17.5) | | (16.9) | | (14.3) | | (26.3) | | (75.0) | (19.1) | | (21.8) |
| Total | \$ | 113.2 | \$ | 118.8 | \$ | 106.4 | \$ | 105.5 | \$ | 443.9 | \$ 104.0 | \$ | 103.0 |
| Adj. EBITDA Margin | | | | | | | | | | | | | |
| US Acquiring | | 26% | | 25% | | 25% | | 28% | | 26% | 28% | | 28% |
| Digital Commerce | | 41% | | 43% | | 42% | | 41% | | 42% | 38% | | 37% |
| Total | | 30% | | 31% | | 30% | | 28% | | 30% | 28% | | 27% |

Paysafe:

Note: Q1'22 and Q2'22 Volume excludes embedded finance-related volumes of approximately \$4.4 billion and \$13.5 billion, respectively.

Note: Gross Profit has been calculated as revenue, less cost of services and depreciation and amortization. Gross profit is not presented within the Company's consolidated financial statements.

Statement regarding Non-GAAP financial measures

To supplement the Company's condensed consolidated financial statements presented in accordance with generally accepted accounting principles, or GAAP, the company uses non-GAAP measures of certain components of financial performance. This includes Gross Profit (excluding depreciation and amortization), Gross Profit Margin (excluding depreciation and amortization), Adjusted EBITDA, Adjusted EBITDA margin, Free cash flow and Free cash flow conversion, Adjusted net income and Adjusted net income per share, which are supplemental measures that are not required by, or presented in accordance with, accounting principles generally accepted in the United States ("U.S. GAAP").

Gross Profit (excluding depreciation and amortization) is defined as revenue less cost of services (excluding depreciation and amortization). Gross Profit Margin (excluding depreciation and amortization) is defined as Gross Profit (excluding depreciation and amortization) as a percentage of revenue. Management believes Gross Profit to be a useful profitability measure to assess the performance of our businesses and ability to manage cost.

Adjusted EBITDA is defined as net income/(loss) before the impact of income tax (benefit)/expense, interest expense, net, depreciation and amortization, share based compensation, impairment expense on goodwill and intangible assets, restructuring and other costs, loss/(gain) on disposal of a subsidiaries and other assets, net, and other income/(expense), net. These adjustments also include certain costs and transaction items that are not reflective of the underlying operating performance of the Company. Adjusted EBITDA margin is defined as Adjusted EBITDA as a percentage of Revenue. Management believes Adjusted EBITDA to be a useful profitability measure to assess the performance of our businesses and improves the comparability of operating results across reporting periods.

Adjusted net income excludes the impact of certain non-operational and non-cash items. Adjusted net income is defined as net income/(loss) attributable to the Company before the impact of other non-operating income / (expense), net, impairment expense on goodwill and intangible assets, restructuring and other costs, accelerated amortization of debt fees, amortization of acquired assets, loss/(gain) on disposal of subsidiaries and other assets, share based compensation and the income tax (benefit)/expense on these non-GAAP adjustments. Adjusted net income per share is adjusted net income as above divided by weighted average dilutive shares outstanding. Management believes the removal of certain non-operational and non-cash items from net income enhances shareholders ability to evaluate the Company's business performance and profitability by improving comparability of operating results across reporting periods.

Free cash flow is defined as net cash flows provided by/used in operating activities, adjusted for the impact of capital expenditure, payments relating to restructuring and other costs, cash paid for interest and movements in customer accounts and other restricted cash. Capital expenditure includes purchases of property plant & equipment and purchases of other intangible assets, including software development costs. Capital expenditure does not include purchases of merchant portfolios. Free cash flow conversion is defined as free cash flow as a percentage of Adjusted EBITDA. Management believes free cash flow to be a liquidity measure that provides useful information about the amount of cash generated by the business.

Management believes the presentation of these non-GAAP financial measures, when considered together with the Company's results presented in accordance with GAAP, provide users with useful supplemental information in comparing the operating results across reporting periods by excluding items that are not considered indicative of Paysafe's core operating performance. In addition, management believes the presentation of these non-GAAP financial measures provides useful supplemental information in assessing the Company's results on a basis that fosters comparability across periods by excluding the impact on the Company's reported GAAP results of acquisitions and dispositions that have occurred in such periods. However, these non-GAAP measures exclude items that are significant in understanding and assessing Paysafe's financial results or position. Therefore, these measures should not be considered in isolation or as alternatives to revenue, net income, cash flows from operations or other measures of profitability, liquidity or performance under GAAP.

You should be aware that Paysafe's presentation of these measures may not be comparable to similarly titled measures used by other companies. In addition, the forward-looking non-GAAP financial measures of Adjusted EBITDA, Free Cash Flow conversion and Gross Profit provided herein have not been reconciled to comparable GAAP measures due to the inherent difficulty in forecasting and quantifying certain amounts that are necessary for such reconciliations. We have reconciled the historical non-GAAP financial measures presented herein to their most directly comparable GAAP financial measures. A reconciliation of our forward-looking non-GAAP financial measures to their most directly comparable GAAP financial measures of the inherent difficulty of accurately forecasting the occurrence and financial impact of the adjusting items necessary for such reconciliations that have not yet occurred, are out of our control, or cannot be reasonably predicted. For the same reasons, we are unable to address the probable significance of the unavailable information, which could be material to future results.

GAAP Net (loss) income to adjusted EBITDA reconciliation

| | Three months ended June 30, | | | | | Six months ended June 30, | | | | |
|--|--------------------------------|-----------|----|----------|----|------------------------------|----|----------|--|--|
| (\$ in thousands) | | 2022 | | 2021 | | 2022 | | 2021 | | |
| Net (loss) / income | \$ | (631,521) | \$ | 6,785 | \$ | (1,802,333) | \$ | (53,744) | | |
| Income tax expense / (benefit) | | (10,233) | | 16,690 | | (53,647) | | 10,754 | | |
| Interest expense, net | | 28,426 | | 62,650 | | 54,382 | | 125,019 | | |
| Depreciation and amortization | | 69,585 | | 70,114 | | 133,008 | | 135,576 | | |
| Share-based compensation expense | | 17,736 | | 3,276 | | 31,706 | | 84,117 | | |
| Impairment expense on goodwill and intangible assets | | 676,456 | | 1,357 | | 1,882,187 | | 1,935 | | |
| Restructuring and other costs | | 7,999 | | 4,518 | | 20,590 | | 7,488 | | |
| Gain on disposal of subsidiaries and other assets, net | | 660 | | (28) | | 660 | | (28) | | |
| Other income, net | | (56,155) | | (46,558) | | (59,633) | | (79,083) | | |
| Adjusted EBITDA | \$ | 102,953 | \$ | 118,804 | \$ | 206,920 | \$ | 232,034 | | |
| Adjusted EBITDA Margin | | 27.2% | | 30.9% | | 27.7% | | 30.5% | | |
| | | | | | | | | | | |

Reconciliation of GAAP net (loss) income to Adjusted net income

| | | Three mont | ths en | ded | Six months ended | | | | | |
|---|----|------------|--------|----------|------------------|-------------|-----|----------|--|--|
| | _ | June | 30, | | | June | 30, | | | |
| (\$ in thousands) (unaudited) | | 2022 | 2021 | | 2022 | | _ | 2021 | | |
| Net (loss) / income attributable to the Company | \$ | (631,521) | \$ | 6,597 | \$ | (1,802,704) | \$ | (54,050) | | |
| Other non operating income, net ⁽¹⁾ | | (58,611) | | (50,546) | | (64,019) | | (89,266) | | |
| Impairment expense on goodwill and intangible assets | | 676,456 | | 1,357 | | 1,882,187 | | 1,935 | | |
| Accelerated amortization of debt fees ⁽²⁾ | | _ | | 40,538 | | _ | | 62,262 | | |
| Amortization of acquired assets ⁽³⁾ | | 43,283 | | 50,298 | | 85,549 | | 100,363 | | |
| Restructuring and other costs | | 7,999 | | 4,518 | | 20,590 | | 7,488 | | |
| Loss / (gain) on disposal of subsidiaries and other assets, net | | 660 | | (28) | | 660 | | (28) | | |
| Share based compensation expense | | 17,736 | | 3,276 | | 31,706 | | 84,117 | | |
| Discrete tax items ⁽⁴⁾ | | 13,601 | | 25,394 | | 6,976 | | 22,300 | | |
| Income tax (benefit) / expense on non-GAAP adjustments $^{(5)}$ | | (32,062) | | (15,032) | | (86,143) | | (25,105) | | |
| Adjusted net income | \$ | 37,541 | \$ | 66,372 | \$ | 74,802 | \$ | 110,016 | | |
| (in millions) | | | | | | | | | | |
| Weighted average shares - diluted | | 725.9 | | 728.0 | | 724.9 | | 723.7 | | |
| Diluted impact - adjusted | | 1.8 | | 1.7 | | 1.5 | | 3.1 | | |
| Adjusted weighted average shares - diluted | | 727.7 | | 729.7 | | 726.5 | | 726.8 | | |

(1): Other non operating (income) /expense, net primarily consists of income and expenses outside of the Company's operating activities, including fair value gain on derivative instruments, fair value fair on warrant liabilities and (gain) / loss on contingent consideration payable and receivables and gain on foreign exchange. For the three months and six months ended June 30, 2022, this item includes the gain on the repurchase of secured notes.
 (2): Accelerated amortization of debt fees represents the non-cash amortization of debt fees relating to the refinancing in 2021.

(3): Amortization of acquired asset represents amortization expense on the fair value of intangible assets acquired through various Company acquisitions, including Brands, Customer relationships, software and merchant portfolios.
 (4): Discrete tax items represents certain amounts within income tax (benefit)/expense, including changes in uncertain tax positions and the remeasurement of certain deferred tax balances due to changes in the statutory tax rates in certain jurisdictions.
 (5): Income tax (benefit) / expense on non-GAAP adjustments reflects the tax impact of the non-GAAP adjustments to Net (loss)/income attributable to the Company to calculated Adjusted net income.

Operating Cash Flow to Free Cash Flow reconciliation (LTM)

| | LTM | LTM |
|---|--------------|------------|
| (\$ in thousands) | Q2 2022 | Q2 2021 |
| Net cash inflows from operating activities | \$ 1,562,905 | \$ 315,077 |
| Capital expenditure | (89,953) | (74,737) |
| Cash paid for interest | 80,291 | 152,391 |
| Payments relating to restructuring and other costs | 37,691 | 10,252 |
| Movement in customer accounts and other restricted cash | (1,368,841) | (64,201) |
| Free Cash Flow | \$222,093 | \$338,782 |
| Adjusted EBITDA | 418,784 | 434,658 |
| Free Cash Flow conversion | 53% | 78% |

Operating Cash Flow to Free Cash Flow reconciliation

| | | Three mont June | ded | Six months ended June 30, | | | | |
|---|----|--------------------|---------------|------------------------------|-------------|----|-----------|--|
| (\$ in thousands) (unaudited) | | 2022 | 2021 | | 2022 | | 2021 | |
| Net cash (outflows)/ inflows from operating activities | \$ | 875,599 | \$ (7,730) | \$ | 1,379,447 | \$ | 41,010 | |
| Capital Expenditure | | (24,092) | (23,215) | | (44,731) | | (38,621) | |
| Cash paid for interest | | 29,856 | 19,011 | | 44,610 | | 55,864 | |
| Payments relating to Restructuring and other costs | | 7,995 | 725 | | 20,136 | | 4,180 | |
| Movement in Customer Accounts and other restricted cash | | (849,697) | 65,805 | | (1,300,579) | | 100,691 | |
| Free Cash Flow | | \$39,661 | \$54,596 | | \$98,883 | | \$163,124 | |
| Adjusted EBITDA | | 102,953 | 118,804 | | 206,920 | | 232,034 | |
| Free Cash Flow Conversion | | 39% | 46% | | 48% | | 70% | |

GAAP Gross Profit to Gross Profit (excl. D&A) reconciliation

| (\$ in thousands) | Three months ended June 30, | | | Six months ended June 30, | | | | |
|--|-----------------------------|-----------|------|---------------------------|------|-----------|------|-----------|
| | 2022 | | 2021 | | 2022 | | 2021 | |
| Revenue | \$ | 378,913 | \$ | 384,343 | \$ | 746,581 | \$ | 761,767 |
| Cost of services (excluding depreciation and amortization) | | 158,987 | | 155,778 | | 306,090 | | 306,815 |
| Depreciation and amortization | | 69,585 | | 70,114 | | 133,008 | | 135,576 |
| Gross Profit ⁽¹⁾ | \$ | 150,341 | \$ | 158,451 | \$ | 307,483 | \$ | 319,376 |
| Depreciation and amortization | | 69,585 | | 70,114 | | 133,008 | | 135,576 |
| Gross Profit (excluding depreciation and amortization) | | \$219,926 | | \$228,565 | | \$440,491 | | \$454,952 |





Second Quarter 2022 Earnings

THANK YOU