

## Quantum Appoints Gregg Pugmire as Vice President, Americas Sales

Industry veteran to lead North American sales strategy, fueling growth and expanding Quantum's market impact

CENTENNIAL, Colo.--(BUSINESS WIRE)-- Quantum Corporation (Nasdaq: QMCO), a leader in solutions for unstructured data, today announced the appointment of seasoned sales executive <u>Gregg Pugmire</u> as Vice President of Americas Sales. In this role, Pugmire will lead Quantum's sales strategy and execution across the U.S., Canada, and Latin America, accelerating growth and expanding customer adoption of the company's end-to-end data management solutions that support the entire lifecycle, from ingest and collaboration to data protection, backup, and long-term archive.

Pugmire brings more than 30 years of experience delivering high-impact technology solutions spanning data storage, unmanned aerial systems, and hyperconverged cloud software. He is widely recognized for his unique ability to simplify the complex, translating advanced technologies into tangible value for customers and partners in media and entertainment, government, research, enterprise IT, and beyond.

"Gregg is a proven leader with a strong track record of aligning innovative technologies with the practical needs of customers and partners," said Tony Craythorne, chief revenue officer for Quantum. "His ability to connect strategy with execution and his customer-first leadership style make him an ideal fit to lead our Americas sales organization at a pivotal time in Quantum's growth."

Throughout his career, Pugmire has helped organizations design secure storage architectures, implement compliance-driven cloud strategies, and adopt next-generation solutions for mission-critical environments. He has built and led high-performing sales teams by fostering trust, active listening, and a results-driven culture.

"I'm thrilled to join Quantum at such an exciting stage in its journey," said Pugmire. "Quantum's portfolio—spanning high-performance NVMe, all-flash and hybrid backup appliances, and industry-leading tape and object storage for long-term archiving—offers customers exactly what they need to manage, protect, and preserve data in today's Aldriven world. I look forward to working with our customers and partners to drive continued success together."

Pugmire holds both a Bachelor's and a Master of Science in Electrical Engineering from Brigham Young University. For more information, visit <a href="https://www.quantum.com">www.quantum.com</a>.

## **About Quantum**

Quantum delivers end-to-end data management solutions designed for the AI era. With over four decades of experience, our data platform has allowed customers to extract the

maximum value from their unique, unstructured data. From high-performance ingest that powers AI applications and demanding data-intensive workloads, to massive, durable data lakes to fuel AI models, Quantum delivers the most comprehensive and cost-efficient solutions. Leading organizations in life sciences, government, media and entertainment, research, and industrial technology trust Quantum with their most valuable asset – their data.

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## **Forward-Looking Statements**

The information provided in this press release may include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 ("Exchange Act"). These forward-looking statements are largely based on our current expectations and projections about future events and financial trends affecting our business. Such forward-looking statements include, in particular, statements about the anticipated benefits and features of Quantum's leadership team as well as our business prospects, changes and trends in our business and the markets in which we operate.

These forward-looking statements may be identified by the use of terms and phrases such as "anticipates", "believes", "can", "could", "estimates", "expects", "forecasts", "intends", "may", "plans", "projects", "targets", "will", and similar expressions or variations of these terms and similar phrases. Additionally, statements concerning future matters and other statements regarding matters that are not historical are forward-looking statements. Investors are cautioned that these forward-looking statements relate to future events or our future performance and are subject to business, economic, and other risks, and uncertainties, both known and unknown, that may cause actual results, levels of activity, performance or achievements to be materially different from those expressed or implied by any forward-looking statements.

These forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those projected, including without limitation, the following: the competitive pressures we face; risks associated with executing our strategy; the distribution of our products and the delivery of our services effectively; the development and transition of new products and services and the enhancement of existing products and services to meet customer needs and respond to emerging technological trends; and other risks that are described herein, including but not limited to the items discussed in "Risk Factors" in our filings with the Securities and Exchange Commission, including our most recent Annual Report on Form 10-K filed with the Securities and Exchange Commission (the "SEC") and any subsequent filings with the SEC. We do not intend to update or alter our forward-looking statements, whether as a result of new information, future events or otherwise, except as required by applicable law or regulation.

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