FORTIVE

First Quarter 2021 Earnings Release

April 29, 2021

FORWARD LOOKING STATEMENTS & NON-GAAP FINANCIAL MEASURES

FORTIVE

Statements in this presentation that are not strictly historical, including statements regarding the future impact of the COVID-19 pandemic, the Company's anticipated financial results, business, investment and acquisition opportunities, timing of acquisitions, dispositions and other transactions, anticipated revenue, anticipated operating margin, anticipated cash flow, economic conditions, future prospects, anticipated impact of geopolitical events, and any other statements identified by their use of words like “anticipate,” “expect,” "believe," “outlook,” “guidance,” or “will” or other words of similar meaning are “forward-looking” statements within the meaning of the federal securities laws. There are a number of important factors that could cause actual results, developments and business decisions to differ materially from those suggested or indicated by such forward-looking statements and you should not place undue reliance on any such forward-looking statements. These factors include, among other things: the duration and impact of the COVID-19 pandemic, deterioration of or instability in the economy, the markets we serve, international trade policies and the financial markets, changes in trade relations with China, contractions or lower growth rates and cyclicality of markets we serve, competition, changes in industry standards and governmental regulations, our ability to recruit and retain key employees, our ability to successfully identify, consummate, integrate and realize the anticipated value of appropriate acquisitions and successfully complete divestitures and other dispositions, our ability to realize the intended benefits of our separation of Vontier, our ability to develop and successfully market new products, software, and services and expand into new markets, the potential for improper conduct by our employees, agents or business partners, contingent liabilities relating to acquisitions and divestitures, impact of the phase out of LIBOR, impact of changes to tax laws, our compliance with applicable laws and regulations and changes in applicable laws and regulations, risks relating to international economic, political, legal, compliance and business factors, risks relating to potential impairment of goodwill and other intangible assets, currency exchange rates, tax audits and changes in our tax rate and income tax liabilities, the impact of our debt obligations on our operations, litigation and other contingent liabilities including intellectual property and environmental, health and safety matters, our ability to adequately protect our intellectual property rights, risks relating to product, service or software defects, product liability and recalls, risks relating to product manufacturing, our relationships with and the performance of our channel partners, commodity costs and surcharges, our ability to adjust purchases and manufacturing capacity to reflect market conditions, reliance on sole sources of supply, security breaches or other disruptions of our information technology systems, adverse effects of restructuring activities, risk related to tax treatment of our separation of Vontier, impact of our indemnification obligation to Vontier, impact of changes to U.S. GAAP, labor matters, and disruptions relating to man-made and natural disasters. Additional information regarding the factors that may cause actual results to differ materially from these forward-looking statements is available in our SEC filings, including our Annual Report on Form 10-K for the year ended December 31, 2020. These forward-looking statements speak only as of the date of this presentation and Fortive does not assume any obligation to update or revise any forward-looking statement, whether as a result of new information, future events and developments or otherwise.

This presentation contains references to "adjusted revenue," "adjusted gross profit," "adjusted gross profit margin (adjusted gross margin)," "adjusted operating profit," "adjusted operating profit margin (adjusted operating margins)," "incremental adjusted operating profit margin," "adjusted net earnings from continuing operations," "adjusted diluted net earnings per share (adjusted diluted net EPS)," "core revenue growth (core growth),” “core operating margin expansion (core OMX),” “free cash flow," "adjusted free cash flow," "free cash flow conversion," "adjusted free cash flow conversion," "adjusted diluted shares outstanding," "adjusted income tax expense," "adjusted effective tax rate," and "adjusted incremental margin," which are, in each case, not presented in accordance with generally accepted accounting principles (“GAAP”). We have not reconciled forward-looking outlook regarding core revenue growth, adjusted operating profit margin, and adjusted free cash flow conversion because any corresponding projected GAAP measures and the reconciliations thereto would require us to make estimates or assumption about unidentified and unknown acquisitions, currency exchange rate, capital expenditures and similar adjustments during the relevant period.

Information required by Regulation G with respect to such non-GAAP financial measures are provided herewith. We have not reconciled forward-looking outlook regarding adjusted incremental margins, adjusted tax rate, adjusted free cash flow conversion, and adjusted diluted shares outstanding because any corresponding GAAP measures and the reconciliations thereto would require us to make estimates or assumptions about unidentified and unknown acquisitions, stock price, "cash expenditures" and similar adjustments during the relevant period. The historical non-GAAP financial measures should not be considered in isolation or as a substitute for the GAAP financial measures but should instead be read in conjunction with the corresponding GAAP financial measures.

On October 9, 2020 (the “Distribution Date”), Fortive completed the separation of its Industrial Technologies segment by distributing 80.1% of the outstanding shares of Vontier Corporation (“Vontier”), the entity incorporated to hold such businesses, to Fortive stockholders (the “Separation”) on a pro rata basis. As the separation occurred during the fourth fiscal quarter of 2020, we have classified Vontier as discontinued operations in our financial statements for all periods. Unless otherwise indicated, all of the financial results in this presentation are presented on a continuing operations basis.

Q1 2021 SUMMARY

- **Improving top-line momentum with total revenue growth of 13.6% and core revenue growth of 9.1% - both above high-end of guidance**
  - Strong growth across all segments:
    - Core revenue growth: +5.5% at IOS, +12.1% at PT, +10.9% at AHS
  - Continued momentum among SaaS offerings with +LDD growth Y/Y

- **Strong execution continuing to deliver margin expansion and strong FCF**
  - Adjusted gross margin 57.0%, +90bps Y/Y
  - Core OMX +240bps Y/Y, with positive core OMX across all segments
  - Adjusted EPS of $0.63, +37.0% Y/Y
  - Q1 FCF of $144M, +50% Y/Y, driven primarily by strong earnings growth

- **Continuing to invest in organic innovation initiatives across the portfolio**
  - Scaling growth accelerators and scope of AI/ML project activity at the Fort
  - Growing pipeline of opportunities at Pioneer Square Labs partnership

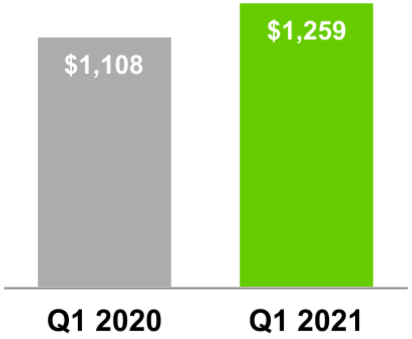
Strong Start to the Year with Improving Macro Backdrop

Q1 2021 FINANCIAL PERFORMANCE

FORTIVE

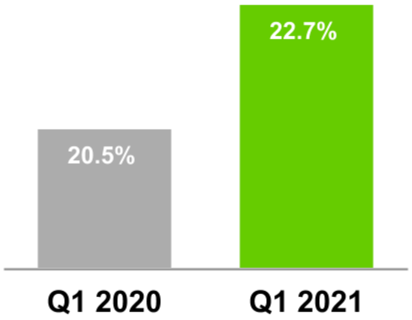
Summary of Key Financial Items

Revenue ($M)



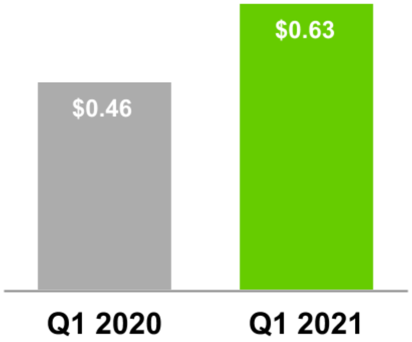
- **Core growth: 9.1%**
  - Price: 0.9%
- **Acquisitions: 1.9%**
- **FX: 2.6%**
- **Total Growth: 13.6%**

Adjusted Operating Profit Margin (%)



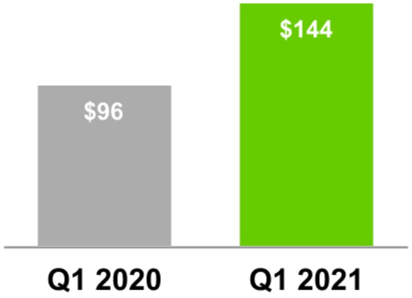
- **Adjusted Margins +220bps Y/Y**
  - Core OMX: 240bps
  - Acquisitions: (20)bps
- **IOS Adjusted Margin: 28.6%**
- **PT Adjusted Margin: 22.4%**
- **AHS Adjusted Margin: 21.8%**

Adjusted Diluted Net Earnings Per Share ($)



- **Adjusted EPS +37.0% Y/Y**

Free Cash Flow ($M)



- **FCF: +50% Y/Y**
- **63% Conversion of Adjusted Net Earnings**

Significant Earnings Growth Driven by Revenue Acceleration and Strong Core OMX

Q1 2021 REGIONAL COMMENTARY

FORTIVE

North America	Western Europe	Asia Pacific
Q1 Growth (Y/Y): +LSD	**+LDD**	**+Low-20%**
• Strong growth at Tektronix, Sensing and Fluke Health Solutions • Continued strong SaaS growth • POS turned positive at Fluke (+LSD Y/Y) and Tektronix (+MSD Y/Y)	• Broad strength highlighted by Tektronix, Sensing, ASP, and Fluke Health Solutions • Continued strong momentum at Accruent and Intelex • POS improved at Fluke (+MSD Y/Y) and Tektronix (+Mid-20% Y/Y)	• Growth led by Sensing, Tektronix, Fluke and ASP • China +High-20%: Strong demand in areas of government investment (5G, electric vehicles, IoT) • Japan +LDD driven by +Mid-Teens growth at AHS from increased capital equipment installations at ASP, and Low-20% growth at IOS

Growth Across All Major Regions Led by Asia Pacific and Western Europe

FORTIVE

Segment Detail

Q1 2021 INTELLIGENT OPERATING SOLUTIONS

- **Fluke revenue increased +HSD:** Growth led by China, which saw broad strength
  - Q1 growth driven by +LDD growth at Fluke Industrial and +High-Teens growth at Fluke Calibration, partially offset by a -MSD decline in Industrial Imaging due to a tough prior year comp

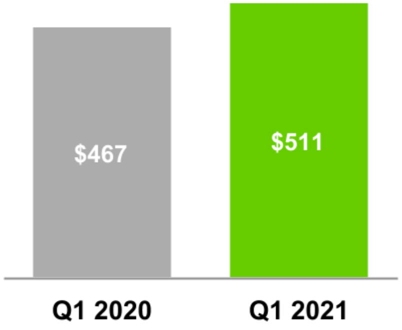
- **ISC revenue declined -LSD:** Revenue growth improved sequentially in Q1, helped by a record revenue quarter at Intelex.
  - iNet (+LSD) continued to show resilience
  - Intelex (+LDD): +MSD growth in N. America complemented by +Mid-20% growth in W. Europe from continued execution of Intelex's expansion strategy into the region

- **Accruent and Gordian returned to growth**
  - Signs of improvement with customer site access
  - SaaS offerings continued to perform well: +HSD at Accruent, +Mid-20% at Gordian
  - Accruent seeing good momentum in industrial and life sciences segments as customers continue to accelerate digital transformation efforts and emphasize return to work solutions

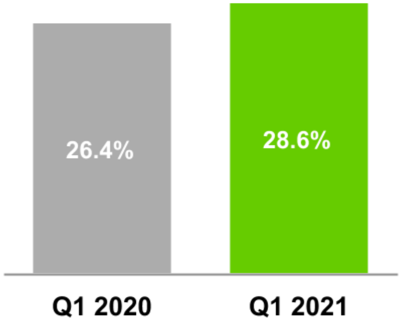
Revenue ($M)

Total Growth: 9.5%

- Core: 5.5%
- Acquisitions: 1.1%
- FX: 2.9%



Adjusted Operating Profit Margin (%)



Adjusted Operating Profit Margin: 28.6%

- Core OMX: 230bps
- Acquisitions/Divestitures: (10)bps

Fluke Accelerating; ISC Stabilizing; Gordian & Accruent Seeing Improvement in Site Access Issues

Q1 2021 PRECISION TECHNOLOGIES

- **Tektronix revenue increased +High Teens:** +LDD in North America; +Mid-20% in Western Europe; +Low-20% in China
  - POS solidly positive in all regions in Q1
  - Mainstream scopes and Keithley both had a strong quarter, posting High-30% and Mid-Teens growth respectively
  - Semiconductor, Industrial Manufacturing and Communications end markets all showed strength
  - Services business continued to show stability, +MSD in Q1

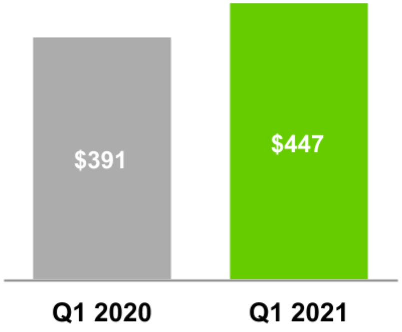
- **Sensing Tech revenue grew +LDD:** Core growth turned positive Y/Y; China particularly strong at +Mid-70%; N. America +MSD; W. Europe +HSD
  - Q1 driven by strong demand in general industrial and semiconductor markets, and continued strength in critical environment applications

- **PacSci EMC revenue +LSD:** Continued to see good order trends and has a strong backlog that we expect to support improving growth in the coming quarters

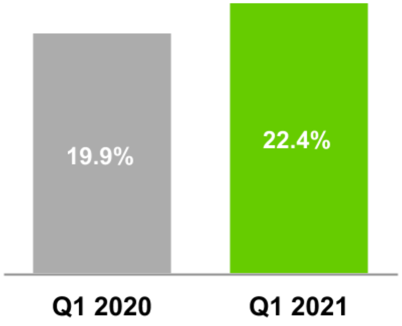
Revenue ($M)

Total Growth: 14.3%

- Core: 12.1%
- Acquisitions: —%
- FX: 2.2%



Adjusted Operating Profit Margin (%)



Adjusted Operating Profit Margin: 22.4%

- Core OMX: 250bps
- Acquisitions/Divestitures: 0bps

Tektronix Growth Accelerates; Sensing Reports Broad Strength

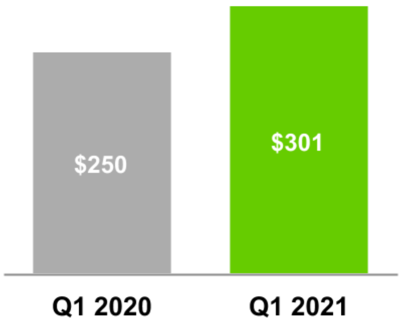
Q1 2021 ADVANCED HEALTHCARE SOLUTIONS

- **ASP returned to growth (+MSD):** N. America -LSD; W. Europe +MSD; China +50%
  - Elective procedures ~91% of pre-COVID levels globally in Q1 (Consumables revenue Flat Y/Y) - Hospitals beginning to move to a more normal operating and purchasing environment
  - Low-40% increase in Capital sales driven by China, W. Europe, and Japan
- **Fluke Health Solutions (FHS) revenue increased +Low-Teens:** N. America +HSD; W. Europe +LDD
  - Continuing to drive growth and margin improvements at Landauer - Adjusted OP margin up 2.5X since acquisition
- **Censis revenue increased +Low Teens:** Growth driven by +LDD increase in Censitrac SaaS revenue due to new customer growth and existing customer upsell
  - Improved customer site access, particularly in March; increased number of customers willing to sign deals virtually

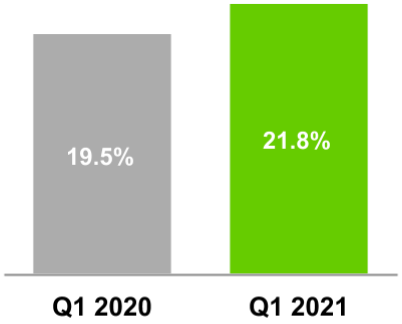
Revenue ($M)

Total Growth: 20.3%

- Core: 10.9%
- Acquisitions: 7.1%
- FX: 2.3%



Adjusted Operating Profit Margin (%)



Adjusted Operating Profit Margin: 21.8%

- Core OMX: 230bps
- Acquisitions/Divestitures: 0bps

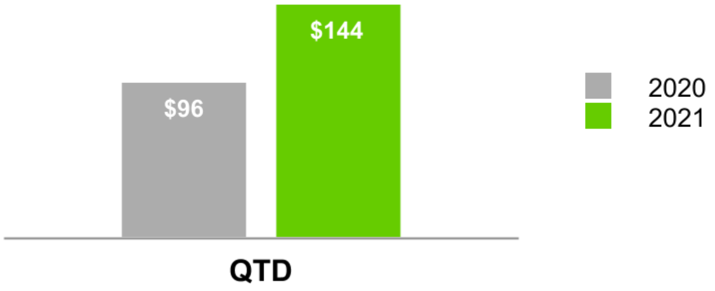
ASP Returns to Growth; Fluke Health Solutions and Censis Both Strong

Q1 2021 FINANCIAL PERFORMANCE

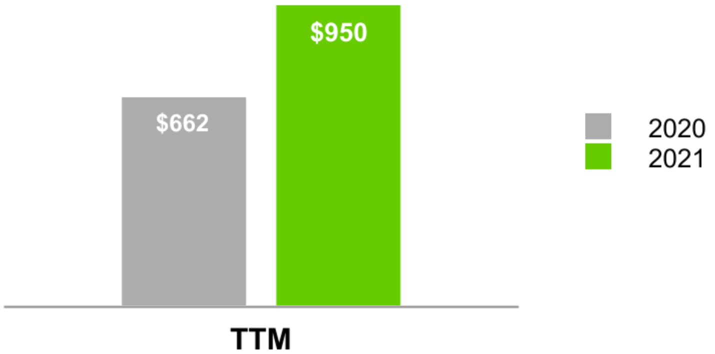
Free Cash Flow Detail

- **Q1 2021:**
  - **Free Cash Flow:** $144 million (+50% versus Prior Year)
  - **FCF Conversion:** 63% of Adjusted Net Earnings
  - Q1 FCF driven by high fall-through of strong volume at Fluke, Tektronix and Sensing, as well as continued growth of high margin SaaS businesses
- **Trailing 6-Months:**
  - **Free Cash Flow:** $456 million of FCF generated since execution of Vontier spin at beginning of Q4 2020
- **Trailing 12-Months:**
  - **Free Cash Flow:** $950 million
  - **FCF Conversion:** 116% of Adjusted Net Earnings

Free Cash Flow ($M) - Q1 2021



Free Cash Flow ($M) - 2021 Mar TTM



Strong Quarter for FCF on Improved Growth and ~40% Adjusted Incremental Margins

FY 2021 GUIDANCE

FORTIVE

	New Guidance	Prior Guidance
Core Growth	+7.0% - +10.0%	+4.0% - +7.0%
Adjusted Operating Profit Margin	~22.0% - ~23.0%	~22.0% - ~23.0%
Adjusted EPS	$2.50 - $2.60 (+20% - +24% Y/Y)	$2.40 - $2.55
FCF Conversion (of Adjusted Net Income)	~105%	~105%

What We Are Seeing / Expectations

- Continued strong momentum across core industrial end markets as recovery proceeds
- Improvement in customer site access to allow for increased implementation/service revenue from software businesses
- Elective procedure volume improvement through end of year to drive growth at AHS
- Additional growth investments of $35M starting in Q2
- Adjusted incremental margins still expected at ~35% for FY 2021 (40%+ in H2)

See Slides 16 and 17 for additional FY 2021 and Q2 2021 modeling assumptions

Core Growth & EPS Guidance Both Raised

Q2 2021 GUIDANCE

FORTIVE

	Guidance	What We Are Seeing / Expectations
Core Growth	**+16.0% - +19.0%**	• **Addressing strengthening customer demand across key end markets** • **Comparison against prior-year quarter with most COVID-related impact**
Adjusted Operating Profit Margin	**~19.5% - ~20.5%**	• **Prior year quarter had ~$60M of temporary cost actions** • **~$15M of incremental growth investments in the quarter**
Adjusted EPS	**$0.56 - $0.60 (+30% - +40% Y/Y)**	• **Driven by strong topline improvement Y/Y** • **Adjusted Tax Rate: ~14%**
FCF Conversion (of Adjusted Net Income)	**~85%**	• **Conversion in-line with normal seasonal pattern**

See Slides 16 and 17 for additional FY 2021 and Q2 2021 modeling assumptions

Expect Topline Momentum to Continue in Q2

CONTINUING TO MAKE PROGRESS ON OUR ESG GOALS

FORTIVE

- **Making progress...**
  - Substantial reduction in Scope 1 & 2 carbon emissions intensity since 2017
- **...with more to come in 2021**
  - Targeting >5% of our capital spend on new emission reduction projects
  - Announcing new, more aggressive carbon emissions reduction goals at May Investor Day
- **Investing in the foundation for accelerated progress going forward**
  - New materiality analysis complete - basis for revised Sustainability Pillars and strategy
  - Implemented Intelex Sustainability Progress Indicators platform across the portfolio for collection of 2020 emission data

2020 global employee engagement score of 77%

FORTUNE WORLD'S MOST ADMIRED COMPANIES® 2021

Living Our Values to Accelerate Progress Toward a Sustainable Future

Q1 2021 WRAP UP

FORTIVE

- **Delivered strong start to the year in Q1; raised core revenue and adjusted earnings per share outlook for the full-year**
- **Application of FBS and strong execution continuing to drive share gains and enhance margins across the portfolio**
- **Expanding investments in innovation to accelerate growth with advantaged software and data positions**
- **Significant FCF and Balance Sheet capacity; well positioned to deploy capital to M&A**

Strong Q1 - Expect to Deliver Robust Revenue, Earnings and FCF Growth in 2021

Supplemental Reconciliation Data

Q2 & FY 2021 GUIDANCE SUMMARY

FORTIVE

FY 2021

- **Adjusted diluted net EPS of $2.50 to $2.60 (+20% to +24% Y/Y)**
- **Assumptions:**
  - Core revenue growth of +7.0% to +10.0%
    - IOS ~8.0% to ~11.0%
    - PT ~7.0% to ~10.0%
    - AHS ~6.0% to ~9.0%
  - Total revenue growth of +10.0% to +13.0%
    - IOS ~10.0% to ~13.0%
    - PT ~8.0% to ~11.0%
    - AHS ~11.0% to ~14.0%
  - Adjusted operating profit margin of ~22.0% to ~23.0%
    - IOS ~27.0% to ~28.0%
    - PT ~21.0% to ~22.0%
    - AHS ~22.0% to ~23.0%
  - Effective tax rate ~14%
  - Share Count ~362M
  - FCF as a percentage of adjusted net income ~105%

Q2 2021

- **Adjusted diluted net EPS of $0.56 to $0.60 (+30% to +40% Y/Y)**
- **Assumptions:**
  - Core revenue growth of +16.0% to +19.0%
    - IOS ~24.0% to ~27.0%
    - PT ~14.0% to ~17.0%
    - AHS ~10.0% to ~13.0%
  - Total revenue growth of +20.0% to +23.0%
    - IOS ~25.0% to ~28.0%
    - PT ~15.0% to ~18.0%
    - AHS ~20.0% to ~23.0%
  - Adjusted operating profit margin of ~19.5% to ~20.5%
    - IOS ~24.5% to ~25.5%
    - PT ~18.5% to ~19.5%
    - AHS ~19.0% to ~20.0%
  - Effective tax rate ~14%
  - Share Count ~361M
  - FCF as a percentage of adjusted net income ~85%

FY 2021 SEGMENT GUIDANCE DETAIL

FORTIVE

	Core Growth	Total Growth	Adjusted Operating Profit Margin	What We Are Seeing / Expectations
IOS	+8.0% - +11.0%	+10.0% - +13.0%	~27.0% - ~28.0%	• Demand accelerating broadly across key industrial end markets • Strong growth continuing across software offerings • Some alleviation of site access issues driving on-site services and support
PT	+7.0% - +10.0%	+8.0% - +11.0%	~21.0% - ~22.0%	• Demand picking up across industrial, semi, auto (EV) and power end markets • Continued momentum in medical, life science, and critical environment applications
AHS	+6.0% - +9.0%	+11.0% - +14.0%	~22.0% - ~23.0%	• Growing installed base and improving elective procedure volumes to drive stronger consumables sales at ASP • U.S. hospitals moving to "post-COVID" operations and faster purchasing decisions
Fortive	+7.0% - +10.0%	+10.0% - +13.0%	~22.0% - ~23.0%	• Continued progress with vaccine rollout and economic re-opening • Improvement in industrial production trends and capital investment • Supply chain challenges remain manageable (continued mitigation strategies)

Higher Core Growth Outlook for the Full Year on Strong Q1 Performance and Improved Macro

ADJUSTED GROSS PROFIT AND ADJUSTED GROSS PROFIT MARGIN

FORTIVE

	Three Months Ended	
$ in millions	**April 2, 2021**	**March 27, 2020**
Revenue (GAAP)	**$ 1,259.2**	**$ 1,108.1**
Acquisition-Related Fair Value Adjustments to Deferred Revenue	—	6.9
Adjusted Revenue (Non-GAAP)	**$ 1,259.2**	**$ 1,115.0**
Adjusted Gross Profit		
Gross Profit (GAAP)	**$ 711.9**	**$ 612.0**
Acquisition-Related Fair Value Adjustments to Deferred Revenue and Inventory	5.5	14.0
Adjusted Gross Profit (Non-GAAP)	**$ 717.4**	**$ 626.0**
Adjusted Gross Profit Margin		
Gross Profit (GAAP) Margin	**56.5 %**	**55.2 %**
Acquisition-Related Fair Value Adjustments to Deferred Revenue and Inventory	0.5 %	0.9 %
Adjusted Gross Profit Margin (Non-GAAP)	**57.0 %**	**56.1 %**

ADJUSTED OPERATING PROFIT & ADJUSTED OPERATING PROFIT MARGIN

FORTIVE

$ in millions	Three Months Ended April 2, 2021					Three Months Ended March 27, 2020				
	Intelligent Operating Solutions	**Precision Technologies**	**Advanced Healthcare Solutions**	**Corporate**	**Total Fortive**	**Intelligent Operating Solutions**	**Precision Technologies**	**Advanced Healthcare Solutions**	**Corporate**	**Total Fortive**
Revenue (GAAP)	**$ 510.9**	**$ 447.4**	**$ 300.9**	**$ —**	**$ 1,259.2**	**$ 466.7**	**$ 391.3**	**$ 250.1**	**$ —**	**$ 1,108.1**
Acquisition-Related Fair Value Adjustments to Deferred Revenue	—	—	—	—	—	4.6	—	2.3	—	6.9
Adjusted Revenue (Non-GAAP)	**$ 510.9**	**$ 447.4**	**$ 300.9**	**$ —**	**$ 1,259.2**	**$ 471.3**	**$ 391.3**	**$ 252.4**	**$ —**	**$ 1,115.0**
Operating Profit (GAAP)	**$ 108.1**	**$ 95.9**	**$ 18.9**	**$ (25.3)**	**$ 197.6**	**$ 81.1**	**$ 73.5**	**$ (15.8)**	**$ (23.4)**	**$ 115.4**
Acquisition and Other Transaction Costs	—	—	5.8	—	5.8	0.3	—	20.4	—	20.7
Acquisition-Related Fair Value Adjustments to Deferred Revenue and Inventory	—	—	5.5	—	5.5	4.9	—	9.1	—	14.0
Amortization of Acquisition-Related Intangible Assets	37.9	4.3	35.3	—	77.5	38.1	4.5	35.6	—	78.2
Adjusted Operating Profit (Non-GAAP)	**$ 146.0**	**$ 100.2**	**$ 65.5**	**$ (25.3)**	**$ 286.4**	**$ 124.4**	**$ 78.0**	**$ 49.3**	**$ (23.4)**	**$ 228.3**
Operating Profit Margin (GAAP)	**21.2 %**	**21.4 %**	**6.3 %**		**15.7 %**	**17.4 %**	**18.8 %**	**(6.3) %**		**10.4 %**
Acquisition and Other Transaction Costs	— %	— %	1.9 %		0.5 %	0.1 %	— %	8.2 %		1.9 %
Acquisition-Related Fair Value Adjustments to Deferred Revenue and Inventory	— %	— %	1.9 %		0.3 %	0.7 %	— %	3.4 %		1.1 %
Amortization of Acquisition-Related Intangible Assets	7.4 %	1.0 %	11.7 %		6.2 %	8.2 %	1.1 %	14.2 %		7.1 %
Adjusted Operating Profit Margin (Non-GAAP)	**28.6 %**	**22.4 %**	**21.8 %**		**22.7 %**	**26.4 %**	**19.9 %**	**19.5 %**		**20.5 %**

ADJUSTED OPERATING PROFIT MARGIN

	Three Months Ended April 2, 2021			
	Intelligent Operating Solutions	Precision Technologies	Advanced Healthcare Solutions	Total Fortive
2020 Adjusted Operating Profit Margin (Non-GAAP)	**26.4 %**	**19.9 %**	**19.5 %**	**20.5 %**
Core (Non-GAAP)	2.3 %	2.5 %	2.3 %	2.4 %
Acquisitions (Non-GAAP)	(0.1) %	— %	— %	(0.2) %
2021 Adjusted Operating Profit Margin (Non-GAAP)	**28.6 %**	**22.4 %**	**21.8 %**	**22.7 %**

INCREMENTAL ADJUSTED OPERATING PROFIT MARGIN

$ in millions	Three Months Ended April 2, 2021					Three Months Ended March 27, 2020				
	Intelligent Operating Solutions	Precision Technologies	Advanced Healthcare Solutions	Corporate	Total Fortive	Intelligent Operating Solutions	Precision Technologies	Advanced Healthcare Solutions	Corporate	Total Fortive
Revenue (GAAP)	**$ 510.9**	**$ 447.4**	**$ 300.9**	**$ —**	**$ 1,259.2**	**$ 466.7**	**$ 391.3**	**$ 250.1**	**$ —**	**$ 1,108.1**
Acquisition-Related Fair Value Adjustments to Deferred Revenue	—	—	—	—	—	4.6	—	2.3	—	6.9
Adjusted Revenue (Non-GAAP)	**$ 510.9**	**$ 447.4**	**$ 300.9**	**$ —**	**$ 1,259.2**	**$ 471.3**	**$ 391.3**	**$ 252.4**	**$ —**	**$ 1,115.0**
Operating Profit (GAAP)	**$ 108.1**	**$ 95.9**	**$ 18.9**	**$ (25.3)**	**$ 197.6**	**$ 81.1**	**$ 73.5**	**$ (15.8)**	**$ (23.4)**	**$ 115.4**
Acquisition and Other Transaction Costs	—	—	5.8	—	5.8	0.3	—	20.4	—	20.7
Acquisition-Related Fair Value Adjustments to Deferred Revenue and Inventory	—	—	5.5	—	5.5	4.9	—	9.1	—	14.0
Amortization of Acquisition-Related Intangible Assets	37.9	4.3	35.3	—	77.5	38.1	4.5	35.6	—	78.2
Adjusted Operating Profit (Non-GAAP)	**$ 146.0**	**$ 100.2**	**$ 65.5**	**$ (25.3)**	**$ 286.4**	**$ 124.4**	**$ 78.0**	**$ 49.3**	**$ (23.4)**	**$ 228.3**
Operating Profit Margin (GAAP)	**21.2 %**	**21.4 %**	**6.3 %**		**15.7 %**	**17.4 %**	**18.8 %**	**(6.3) %**		**10.4 %**
Acquisition and Other Transaction Costs	— %	— %	1.9 %		0.5 %	0.1 %	— %	8.2 %		1.9 %
Acquisition-Related Fair Value Adjustments to Deferred Revenue and Inventory	— %	— %	1.9 %		0.3 %	0.7 %	— %	3.4 %		1.1 %
Amortization of Acquisition-Related Intangible Assets	7.4 %	1.0 %	11.7 %		6.2 %	8.2 %	1.1 %	14.2 %		7.1 %
Adjusted Operating Profit Margin (Non-GAAP)	**28.6 %**	**22.4 %**	**21.8 %**		**22.7 %**	**26.4 %**	**19.9 %**	**19.5 %**		**20.5 %**
Incremental Adjusted Operating Profit Margin[(a)]										
Year-over-year change in Adjusted Revenue (Non-GAAP)										$ 144.2
Year-over-year change in Adjusted Operating Profit (Non-GAAP)										$ 58.1
Q1 2021 Incremental Adjusted Operating Profit Margin (Non-GAAP)[(a)]										**40.3 %**

(a) Incremental adjusted operating profit margin is calculated as the increase in adjusted operating profit between two periods, divided by the increase in adjusted revenue between the same two periods.

ADJUSTED NET EARNINGS FROM CONTINUING OPERATIONS

FORTIVE

$ in millions	Three Months Ended April 2, 2021	Three Months Ended March 27, 2020
Net Earnings Attributable to Common Stockholders from Continuing Operations (GAAP) [(a)]	**$ 94.4**	**$ 37.5**
Dividends on the mandatory convertible preferred stock to apply if-converted method [(a)]	17.3	17.3
Net Earnings from Continuing Operations (GAAP)	**$ 111.7**	**$ 54.8**
Pretax amortization of acquisition-related intangible assets in the three months ($78 million pretax, $65 million after tax) ended April 2, 2021, and in the three months ($78 million pretax, $66 million after tax) ended March 27, 2020	77.5	78.2
Pretax acquisition and other transaction costs in the three months ($6 million pretax, $5 million after tax) ended April 2, 2021, and in the three months ($21 million pretax, $18 million after tax) ended March 27, 2020	5.8	20.7
Pretax acquisition-related fair value adjustments to deferred revenue and inventory related to significant acquisitions in the three months ($6 million pretax, $5 million after tax) ended April 2, 2021, and in the three months ($14 million pretax, $12 million after tax) ended March 27, 2020	5.5	14.0
Pretax losses from equity method investments in the three months ($3 million pretax, $2 million after tax) ended April 2, 2021, and in the three months ($4 million pretax, $3 million after tax) ended March 27, 2020	2.6	3.7
Pretax loss on debt extinguishment, net of gain on Vontier common stock in the three months ($48 million pretax, $34 million after tax) ended April 2, 2021	47.9	—
Pretax non-cash interest expense associated with our 0.875% convertible notes in the three months ($8 million pretax, $7 million after tax) ended April 2, 2021, and in the three months ($8 million pretax, $7 million after tax) ended March 27, 2020	7.7	8.4
Tax effect of the adjustments reflected above [(b)]	(29.6)	(18.8)
Non-cash discrete tax expense adjustment resulting from the Separation of Vontier	—	3.8
Adjusted Net Earnings from Continuing Operations (Non-GAAP)	**$ 229.1**	**$ 164.8**

(a) The MCPS were anti-dilutive for the three months ended April 2, 2021 and March 27, 2020, and as such GAAP net earnings per share was calculated using net earnings from continuing operations attributable to common stockholders.

(b) The dividend on the MCPS is not tax deductible and therefore the tax effect of the adjustments includes only the amortization of acquisition-related intangible assets, acquisition and other transaction costs, acquisition-related fair value adjustments to deferred revenue and inventory, losses from equity method investments, loss on extinguishment of debt, and the non-cash interest expense associated with the 0.875% convertible notes. The gain on the fair value change in Vontier common stock had no tax effect.

ADJUSTED DILUTED NET EPS

FORTIVE

	Three Months Ended (a)	
	April 2, 2021	March 27, 2020
Diluted Net Earnings Per Share from Continuing Operations (GAAP) (b)	**$ 0.28**	**$ 0.11**
Dividends on the mandatory convertible preferred stock to apply if-converted method	0.05	0.05
Assumed dilutive impact on the Diluted Net Earnings Per Share Attributable to Common Stockholders if the MCPS Converted Shares had been outstanding	(0.02)	(0.01)
Pretax amortization of acquisition-related intangible assets in the three months ($78 million pretax, $65 million after tax) ended April 2, 2021, and in the three months ($78 million pretax, $66 million after tax) ended March 27, 2020	0.21	0.22
Pretax acquisition and other transaction costs in the three months ($6 million pretax, $5 million after tax) ended April 2, 2021, and in the three months ($21 million pretax, $18 million after tax) ended March 27, 2020	0.02	0.06
Pretax acquisition-related fair value adjustments to deferred revenue and inventory related to significant acquisitions in the three months ($6 million pretax, $5 million after tax) ended April 2, 2021, and in the three months ($14 million pretax, $12 million after tax) ended March 27, 2020	0.02	0.04
Pretax losses from equity method investments in the three months ($3 million pretax, $2 million after tax) ended April 2, 2021, and in the three months ($4 million pretax, $3 million after tax) ended March 27, 2020	0.01	0.01
Pretax loss on debt extinguishment, net of gain on Vontier common stock in the three months ($48 million pretax, $34 million after tax) ended April 2, 2021	0.13	—
Pretax non-cash interest expense associated with our 0.875% convertible notes in the three months ($8 million pretax, $7 million after tax) ended April 2, 2021, and in the three months ($8 million pretax, $7 million after tax) ended March 27, 2020	0.02	0.02
Tax effect of the adjustments reflected above (c)	(0.08)	(0.05)
Non-cash discrete tax expense adjustment resulting from the Separation of Vontier	—	0.01
Adjusted Diluted Net Earnings Per Share from Continuing Operations (Non-GAAP)	**$ 0.63**	**$ 0.46**

(a) Each of the per share adjustments below was calculated assuming the MCPS Converted Shares had been outstanding. The 0.875% convertible notes did not have an impact on the adjusted diluted shares outstanding.

(b) The MCPS were anti-dilutive for the three months ended April 2, 2021 and March 27, 2020, and as such GAAP net earnings per share was calculated using net earnings from continuing operations attributable to common stockholders.

(c) The dividend on the MCPS is not tax deductible and therefore the tax effect of the adjustments includes only the amortization of acquisition-related intangible assets, acquisition and other transaction costs, acquisition-related fair value adjustments to deferred revenue and inventory, losses from equity method investments, loss on extinguishment of debt, and the non-cash interest expense associated with the 0.875% convertible notes. The gain on the fair value change in Vontier common stock had no tax effect.

The sum of the components of adjusted diluted net earnings per share from continuing operations may not equal due to rounding.

ADJUSTED DILUTED SHARES OUTSTANDING

	Three Months Ended	
(shares in millions)	**April 2, 2021**	**March 27, 2020**
Average common diluted stock outstanding	341.7	340.0
MCPS Converted Shares [(a)]	20.0	18.4
Adjusted average common stock and common equivalent shares outstanding	**361.7**	**358.4**

(a) The MCPS were anti-dilutive for the three months ended April 2, 2021 and March 27, 2020. The number of MCPS Converted Shares for the three months ended April 2, 2021 assumes the conversion of all 1.38 million shares applying the “if-converted” method and using an average 20-day VWAP of $68.94 as of April 2, 2021. The 0.875% convertible notes did not have an impact on the adjusted diluted shares outstanding.

FORECASTED ADJUSTED DILUTED NET EPS FROM CONTINUING OPERATIONS

FORTIVE

	Three Months Ending July 2, 2021[a]		Year Ending December 31, 2021[a]	
	Low	High	Low	High
Forecasted Diluted Net Earnings Per Share from Continuing Operations Attributable to Common Stockholders	**$ 0.32**	**$ 0.36**	**$ 1.50**	**$ 1.60**
Anticipated dividends on mandatory convertible preferred stock in the three months ending July 2, 2021 ($17 million) and year ending December 31, 2021 ($35 million)	0.05	0.05	0.10	0.10
Anticipated dilutive impact on Forecasted Diluted Net Earnings Per Share from Continuing Operations of the MCPS Converted Shares (18.7 million shares in the three months ending July 2, 2021 and 9.7 million shares in the year ending December 31, 2021)	(0.02)	(0.02)	(0.05)	(0.05)
Anticipated pretax amortization of acquisition-related intangible assets in the three months ending July 2, 2021 ($78 million pretax (or $0.21 per share), $65 million after tax (or $0.18 per share)) and year ending December 31, 2021 ($310 million pretax (or $0.86 per share), $260 million after tax (or $0.72 per share))	0.21	0.21	0.86	0.86
Anticipated pretax significant acquisition and other transaction costs in the three months ending July 2, 2021 ($4 million pretax (or $0.01 per share), $3 million after tax (or $0.01 per share)) and year ending December 31, 2021 ($15 million pretax (or $0.04 per share), $12 million after tax (or $0.03 per share))	0.01	0.01	0.04	0.04
Anticipated pretax fair value adjustments to deferred revenue and inventory related to significant acquisitions in the three months ending July 2, 2021 ($2 million pretax (or $0.00 per share), $1 million after tax (or $0.00 per share)) and year ending December 31, 2021 ($8 million pretax (or $0.02 per share), $6 million after tax (or $0.02 per share))	—	—	0.02	0.02
Anticipated pretax losses from equity method investments in the three months ending July 2, 2021 ($2 million pretax (or $0.01 per share), $2 million after tax (or $0.01 per share)) and year ending December 31, 2021 ($7 million pretax (or $0.02 per share), $6 million after tax (or $0.02 share))	0.01	0.01	0.02	0.02
Anticipated pretax non-cash interest from 0.875% convertible notes in the three months ending July 2, 2021 ($7 million pretax (or $0.02 per share), $6 million after tax (or $0.02 per share)) and the year ending December 31, 2021 ($29 million pretax (or $0.08 per share), $24 million after tax (or $0.07 per share))	0.02	0.02	0.08	0.08
Pretax loss on debt extinguishment, net of gain on Vontier common stock in the year ending December 31, 2021 ($48 million pretax (or $0.13 per share), $34 million after tax (or $0.10 per share))	—	—	0.13	0.13
Tax effect of the adjustments reflected above [b]	(0.04)	(0.04)	(0.20)	(0.20)
Forecasted Adjusted Diluted Net Earnings Per Share from Continuing Operations	**$ 0.56**	**$ 0.60**	**$ 2.50**	**$ 2.60**

(a) Each of the per share adjustments reflect the conversion of the MCPS on July 1, 2021.

(b) The MCPS are not tax deductible and therefore the tax effect of the adjustments includes only the amortization of acquisition-related intangible assets, acquisition and other transaction costs, acquisition-related fair value adjustments to deferred revenue and inventory, losses from equity method investments, non-cash interest from 0.875% convertible notes, and the loss on debt extinguishment. The gain on the fair value change in Vontier common stock had no tax effect.

The sum of the components of forecasted adjusted diluted net earnings per share from continuing operations may not equal due to rounding.

FREE CASH FLOW CONVERSION RATIO

$ in millions	Three Months Ended		
	April 2, 2021	March 27, 2020	% Change
Operating Cash Flows from Continuing Operations (GAAP)	**$ 152.0**	**$ 121.7**	**24.9 %**
Less: purchases of property, plant & equipment (capital expenditures) from continuing operations (GAAP)	(8.4)	(26.2)	
Free Cash Flow from Continuing Operations (Non-GAAP)	**$ 143.6**	**$ 95.5**	**50.4 %**
Net Earnings from Continuing Operations (GAAP)	**$ 111.7**	**$ 54.8**	
Free Cash Flow Conversion Ratio (Non-GAAP)	**129 %**	**174 %**	

FREE CASH FLOW CONVERSION RATIO - TWELVE MONTHS ENDED APRIL 2, 2021

FORTIVE

$ in millions	**Three Months Ended**				**Twelve Months Ended**
	April 2, 2021	**December 31, 2020**	**September 25, 2020**	**June 26, 2020**	**April 2, 2021**
Operating Cash Flows from Continuing Operations (GAAP)	**$ 152.0**	**$ 329.4**	**$ 217.5**	**$ 309.1**	**$ 1,008.0**
Less: purchases of property, plant & equipment (capital expenditures) from continuing operations (GAAP)	(8.4)	(16.8)	(13.4)	(19.3)	(57.9)
Free Cash Flow from Continuing Operations (Non-GAAP)	**$ 143.6**	**$ 312.6**	**$ 204.1**	**$ 289.8**	**$ 950.1**
Net Earnings from Continuing Operations (GAAP)	**$ 111.7**	**$ 1,251.6**	**$ 86.0**	**$ 59.8**	**$ 1,509.1**
Free Cash Flow Conversion Ratio (Non-GAAP)	**129 %**	**25 %**	**237 %**	**485 %**	**63 %**

FREE CASH FLOW CONVERSION RATIO - SIX MONTHS ENDED APRIL 2, 2021

$ in millions	**Three Months Ended**		**Six Months Ended**
	April 2, 2021	**December 31, 2020**	**April 2, 2021**
Operating Cash Flows from Continuing Operations (GAAP)	**$ 152.0**	**$ 329.4**	**$ 481.4**
Less: purchases of property, plant & equipment (capital expenditures) from continuing operations (GAAP)	(8.4)	(16.8)	(25.2)
Free Cash Flow from Continuing Operations (Non-GAAP)	**$ 143.6**	**$ 312.6**	**$ 456.2**
Net Earnings from Continuing Operations (GAAP)	**$ 111.7**	**$ 1,251.6**	**$ 1,363.3**
Free Cash Flow Conversion Ratio (Non-GAAP)	**129 %**	**25 %**	**33 %**

FREE CASH FLOW CONVERSION RATIO - TWELVE MONTHS ENDED MARCH 27, 2020

$ in millions	Three Months Ended				Twelve Months Ended
	March 27, 2020	December 31, 2019	September 27, 2019	June 28, 2019	March 27, 2020
Operating Cash Flows from Continuing Operations (GAAP)	**$ 121.7**	**$ 247.1**	**$ 230.0**	**$ 147.8**	**$ 746.6**
Less: purchases of property, plant & equipment (capital expenditures) from continuing operations (GAAP)	(26.2)	(21.9)	(20.5)	(16.2)	(84.8)
Free Cash Flow from Continuing Operations (Non-GAAP)	**$ 95.5**	**$ 225.2**	**$ 209.5**	**$ 131.6**	**$ 661.8**
Net Earnings from Continuing Operations (GAAP)	**$ 54.8**	**$ 74.7**	**$ 74.0**	**$ 45.0**	**$ 248.5**
Free Cash Flow Conversion Ratio (Non-GAAP)	**174 %**	**301 %**	**283 %**	**292 %**	**266 %**

ADJUSTED FREE CASH FLOW CONVERSION RATIO

$ in millions	Three Months Ended		
	April 2, 2021	March 27, 2020	% Change
Operating Cash Flows from Continuing Operations (GAAP)	**$ 152.0**	**$ 121.7**	**24.9 %**
Less: purchases of property, plant & equipment (capital expenditures) from continuing operations (GAAP)	(8.4)	(26.2)	
Free Cash Flow from Continuing Operations (Non-GAAP)	**$ 143.6**	**$ 95.5**	**50.4 %**
Adjusted Net Earnings from Continuing Operations (Non-GAAP)	**$ 229.1**	**$ 164.8**	
Adjusted Free Cash Flow Conversion Ratio (Non-GAAP)	**63 %**	**58 %**	

ADJUSTED FREE CASH FLOW CONVERSION RATIO - TWELVE MONTHS ENDED APRIL 2, 2021

$ in millions	**Three Months Ended**				**Twelve Months Ended**
	April 2, 2021	**December 31, 2020**	**September 25, 2020**	**June 26, 2020**	**April 2, 2021**
Operating Cash Flows from Continuing Operations (GAAP)	**$ 152.0**	**$ 329.4**	**$ 217.5**	**$ 309.1**	**$ 1,008.0**
Less: purchases of property, plant & equipment (capital expenditures) from continuing operations (GAAP)	(8.4)	(16.8)	(13.4)	(19.3)	(57.9)
Free Cash Flow from Continuing Operations (Non-GAAP)	**$ 143.6**	**$ 312.6**	**$ 204.1**	**$ 289.8**	**$ 950.1**
Adjusted Net Earnings from Continuing Operations (Non-GAAP)	**$ 229.1**	**$ 252.9**	**$ 179.3**	**$ 154.9**	**$ 816.2**
Adjusted Free Cash Flow Conversion Ratio (Non-GAAP)	**63 %**	**124 %**	**114 %**	**187 %**	**116 %**

ADJUSTED FREE CASH FLOW CONVERSION RATIO - TWELVE MONTHS ENDED MARCH 27, 2020

$ in millions	Three Months Ended				Twelve Months Ended
	March 27, 2020	December 31, 2019	September 27, 2019	June 28, 2019	March 27, 2020
Operating Cash Flows from Continuing Operations (GAAP)	**$ 121.7**	**$ 247.1**	**$ 230.0**	**$ 147.8**	**$ 746.6**
Less: purchases of property, plant & equipment (capital expenditures) from continuing operations (GAAP)	(26.2)	(21.9)	(20.5)	(16.2)	(84.8)
Free Cash Flow from Continuing Operations (Non-GAAP)	**$ 95.5**	**$ 225.2**	**$ 209.5**	**$ 131.6**	**$ 661.8**
Adjusted Net Earnings from Continuing Operations (Non-GAAP)	**$ 164.8**	**$ 211.9**	**$ 166.4**	**$ 191.0**	**$ 734.1**
Adjusted Free Cash Flow Conversion Ratio (Non-GAAP)	**58 %**	**106 %**	**126 %**	**69 %**	**90 %**

CORE REVENUE GROWTH

FORTIVE

Components of Revenue Growth	Three Months Ended April 2, 2021
Total Fortive	
Total Revenue Growth (GAAP)	**13.6 %**
Core (Non-GAAP)	9.1 %
Acquisitions (Non-GAAP)	1.9 %
Impact of currency translation (Non-GAAP)	2.6 %
Intelligent Operating Solutions	
Total Revenue Growth (GAAP)	**9.5 %**
Core (Non-GAAP)	5.5 %
Acquisitions (Non-GAAP)	1.1 %
Impact of currency translation (Non-GAAP)	2.9 %
Precision Technologies	
Total Revenue Growth (GAAP)	**14.3 %**
Core (Non-GAAP)	12.1 %
Acquisitions (Non-GAAP)	— %
Impact of currency translation (Non-GAAP)	2.2 %
Advanced Healthcare Solutions	
Total Revenue Growth (GAAP)	**20.3 %**
Core (Non-GAAP)	10.9 %
Acquisitions (Non-GAAP)	7.1 %
Impact of currency translation (Non-GAAP)	2.3 %

ADJUSTED EFFECTIVE TAX RATE

$ in millions	Three Months Ended April 2, 2021	Three Months Ended March 27, 2020
Earnings before income taxes from continuing operations	$ 118.7	$ 72.3
Income tax expense	(7.0)	(17.5)
Effective tax rate (GAAP)	**5.9 %**	**24.2 %**
Earnings before income taxes from continuing operations (GAAP)	**$ 118.7**	**$ 72.3**
Pretax amortization of acquisition-related intangible assets	77.5	78.2
Pretax acquisition and other transaction costs	5.8	20.7
Pretax acquisition-related fair value adjustments to deferred revenue and inventory related to significant acquisitions	5.5	14.0
Pretax losses from equity method investments	2.6	3.7
Pretax loss on debt extinguishment, net of gain on Vontier common stock	47.9	—
Pretax non-cash interest expense associated with our 0.875% convertible notes	7.7	8.4
Pretax Adjusted Net Earnings (Non-GAAP)	**$ 265.7**	**$ 197.3**
Tax effect of the adjustments reflected above	(29.6)	(18.8)
Non-cash discrete tax expense adjustment resulting from the Separation of Vontier	—	3.8
Adjusted income tax expense (Non-GAAP)	**$ (36.6)**	**$ (32.5)**
Adjusted effective tax rate (Non-GAAP)	**13.8 %**	**16.5 %**

FORTIVE