

Fortive Reports Strong Fourth Quarter and Full Year 2024 Results Introduces First Quarter and Full Year 2025 Outlook

- Delivered robust margin expansion and record cash flow in 2024
- Strong execution and FBS-driven innovation enabled better-than-expected Q4 operating performance, including record margins and cash flow
- Q4 GAAP diluted EPS of \$0.60, adjusted diluted EPS of \$1.17, up 19% year-over-year
- Q4 reported operating cash flow of \$502 million and free cash flow of \$465 million, up 13% year-over-year
- Introducing 2025 outlook; GAAP diluted EPS of \$2.38 to \$2.50, year-over-year increase of 1% to 6%; adjusted diluted EPS of \$4.00 to \$4.12, year-over-year increase of 3% to 6%
- Separation of PT segment progressing well, expect to close early Q3'25

EVERETT, WA, February 7, 2025 - Fortive Corporation ("Fortive") (NYSE: FTV) today announced financial results for the fourth quarter and full year 2024.

For the fourth quarter, net earnings were \$209 million. For the same period, adjusted net earnings were \$406 million. Diluted net earnings per share for the fourth quarter were \$0.60. For the same period, adjusted diluted net earnings per share were \$1.17.

For the fourth quarter, revenues increased 2% year-over-year to \$1.62 billion, which included 2% core revenue growth.

For the full year, net earnings were \$833 million. For the same period, adjusted net earnings were \$1.37 billion. Diluted net earnings per share for the full year were \$2.36. For the same period, adjusted diluted net earnings per share were \$3.89.

For the full year, revenues increased 3% year-over-year to \$6.23 billion, which included 1% core revenue growth.

James A. Lico, President and Chief Executive Officer, stated, "Our fourth quarter results once again demonstrated strong execution despite the mixed macro environment, leading to better-than-expected core growth, earnings, and free cash flow. Continued growth in our Intelligent Operating Solutions (IOS) and Advanced Healthcare Solutions (AHS) segments was driven by steady demand for our safety and productivity solutions and increased contributions from FBS-driven product innovations. We saw strong order growth across all of our segments, including the second consecutive quarter of double-digit orders growth for our Precision Technologies (PT) segment. This momentum drove sequential improvement in PT core growth and supports our view of a gradual recovery as we move through 2025. As we look ahead, Fortive is poised for improving core sales growth and continued strong operating performance again in 2025."

For the first quarter of 2025, Fortive anticipates revenue of \$1.48 billion to \$1.51 billion, diluted net earnings per share of \$0.39 to \$0.42 and adjusted diluted net earnings per share of \$0.83 to \$0.86.

For the full year 2025, Fortive anticipates revenue of approximately \$6.23 billion to \$6.35 billion, diluted net earnings per share of \$2.38 to \$2.50, and adjusted diluted net earnings per share of \$4.00 to \$4.12. The foregoing guidance for the full year 2025 does not give effect to the pending separation of the Precision Technologies segment.

Mr. Lico continued, "We have a proven track record of evolving Fortive to ensure sustained performance. Our enhanced portfolio of leading brands and dedication to the Fortive Business System have enabled us to deliver consistent, compounding results over the past five years. As we move through the separation, we are well-prepared to continue this success in 2025 and beyond. I am incredibly excited for the future. Both companies are strategically positioned to build on our performance history and thrive with focused growth and capital allocation strategies that reflect our unwavering commitment to creating sustained value for all stakeholders."

Update on Pending Separation Into Two Independent, Publicly Traded Companies

On September 4, 2024, Fortive announced its intention to separate its Precision Technologies business into an independent publicly traded company, which will be named Ralliant. The Separation will create (i) a technology solutions company, retaining the Fortive name, with a portfolio of the brands currently operating under Fortive's Intelligent Operating Solutions and Advanced Healthcare Solutions business segments, focused on resilient, high-quality recurring growth by delivering productivity and safety to customers, and (ii) a global technology company consisting of the brands currently operating under the Precision Technologies segment with a focus on precision instruments and highly engineered products essential for breakthrough innovation and aligned to powerful secular trends. The Separation is intended to qualify as a tax-free spin-off to Fortive shareholders for U.S. federal income tax purposes. Fortive is currently targeting completion of the Separation early in the third quarter of 2025, subject to the satisfactory completion of financing, receipt of a favorable opinion of legal counsel and/or a private letter ruling from the U.S. Internal Revenue Service with respect to the tax treatment of the transaction for U.S. federal income tax purposes, the effectiveness of a Form 10 registration statement filed with the SEC, and other regulatory approvals.

CONFERENCE CALL DETAILS

Fortive will discuss results and outlook during its quarterly investor conference call today starting at 12:00 p.m. ET. The call and an accompanying slide presentation will be webcast on the "Investors" section of Fortive's website, www.fortive.com, under "Events/Presentations." A replay of the webcast will be available at the same location shortly after the conclusion of the presentation.

The conference call can be accessed by dialing 877-407-3110 within the U.S. or by dialing 215-268-9915 outside the U.S. a few minutes before 12:00 p.m. ET and notifying the operator that you are dialing in for Fortive's earnings conference call. A digital recording of the conference call will be available two hours after the completion of the call until Friday, February 21, 2025. You can access the conference call replay on the "Investors" section of Fortive's website, www.fortive.com, under "Events/Presentations," or by dialing 877-660-6853 within the U.S. or 201-612-7415 outside the U.S (Access ID: 13750805).

ABOUT FORTIVE

Fortive is a provider of essential technologies for connected workflow solutions across a range of attractive end-markets. Fortive's strategic segments - Intelligent Operating Solutions, Precision Technologies, and Advanced Healthcare Solutions - include well-known brands with leading positions in their markets. The company's businesses design, develop, service, manufacture, and market professional and engineered products, software, and services, building upon leading brand names, innovative technologies, and significant market positions. Fortive is headquartered in Everett, Washington and employs a team of more than 18,000 research and development, manufacturing, sales, distribution, service and administrative employees in more than 50 countries around the world. With a culture rooted in continuous improvement, the core of our company's operating model is the Fortive Business System. For more information please visit: www.fortive.com.

NON-GAAP FINANCIAL MEASURES

In addition to the financial measures prepared in accordance with generally accepted accounting principles (GAAP), this earnings release also references "adjusted net earnings," "adjusted diluted net earnings per share," "adjusted operating profit margin," "free cash flow," and "core revenue growth," which are non-GAAP financial measures. The reasons why we believe these measures, when used in conjunction with the GAAP financial measures, provide useful information to investors, how management uses such non-GAAP financial measures, a reconciliation of these measures to the most directly comparable GAAP measures and other information relating to these measures are included in the supplemental reconciliation schedule attached. The non-GAAP financial measures, but should instead be read in conjunction with the GAAP financial measures. The non-GAAP financial measures used by Fortive in this release may be different from similarly-titled non-GAAP measures used by other companies.

FORWARD-LOOKING STATEMENTS

Statements in this presentation that are not strictly historical, including statements regarding anticipated financial results, global and regional economic conditions, industry trends, geopolitical events, our plans to separate into two independent, publicly-traded companies, including the timing and cost related to the planned separation, interest rate and current exchange rate impact, future prospects, shareholder value, and any other statements identified by their use of words like "anticipate," "expect," "believe," "outlook," "guidance," "target", or "will" or other words of similar meaning, are "forward-looking statements" within the meaning of the United States federal securities laws. Factors that could cause actual results to differ materially from those in the forward-looking statements include, among other things: deterioration of or instability in the economy, the markets we serve, geopolitical conditions and conflicts, international trade policies and the financial markets, security breaches or other disruptions of our information technology systems, supply chain constraints, our ability to adjust purchases and manufacturing capacity to reflect market conditions, reliance on sole sources of supply, changes in trade relations with other countries, contractions or lower growth rates and cyclicality of markets we serve, competition, changes in industry standards and governmental regulations, our ability to recruit and retain key employees, our ability to successfully identify, consummate, integrate and realize the anticipated value of appropriate acquisitions and successfully complete divestitures and other dispositions, our ability to develop and successfully market new products, software, and services and expand into new markets, the potential for improper conduct by our employees, agents or business partners, contingent liabilities relating to acquisitions and divestitures, impact of changes to tax laws, our compliance with applicable laws and regulations and changes in applicable laws and regulations, risks relating to international economic, geopolitical, including war and sanctions, legal, compliance and business factors, risks relating to potential impairment of goodwill and other intangible assets, currency exchange rates, tax audits and changes in our tax rate and income tax liabilities, the impact of our debt obligations on our operations, litigation and other contingent liabilities including intellectual property and environmental, health and safety matters, our ability to adequately protect our intellectual property rights, risks relating to product, service or software defects, product liability and recalls, risks relating to product manufacturing, our relationships with and the performance of our channel partners, commodity costs and surcharges, adverse effects of restructuring activities, our plans to separate into two independent, publicly-traded companies, risk related to tax treatment of our prior or pending separation, impact of our indemnification obligation to Vontier, impact of changes to U.S. GAAP, labor matters, and disruptions relating to man-made and natural disasters and climate change. Additional information regarding the factors that may cause actual results to differ materially from these forward-looking statements is available in our SEC filings, including our Annual Report on Form 10-K for the year ended December 31, 2023 and Quarterly Report on Form 10-Q for the quarter ended September 27, 2024. These forward-looking statements speak only as of the date of this presentation, and Fortive does not assume any obligation to update or revise any forward-looking statement, whether as a result of new information, future events and developments or otherwise.

CONTACT

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FORTIVE CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF EARNINGS

(\$ and shares in millions, except per share amounts)

	Three Months Ended					Year Ended									
	Da	Three Mon cember 31, 2024		Ended ecember 31, 2023	D	Year E ecember 31, 2024	December 31, 2023								
	Dee	(unaudited)	De	(unaudited)	<u>D</u>	(unaudited)	De	cember 31, 2023							
Sales	\$	1,620.3	\$	1,583.7	\$	× /	\$	6,065.3							
Cost of sales		(643.1)		(636.2)		(2,500.8)		(2,471.2)							
Gross profit		977.2		947.5		3,731.0		3,594.1							
Operating costs:															
Selling, general and administrative expenses		(563.0)		(537.4)		(2,173.5)		(2,062.6)							
Research and development expenses		(107.1)		(99.2)		(414.0)		(397.8)							
Gain on sale of property						63.1		_							
Operating profit		307.1		310.9		1,206.6		1,133.7							
Non-operating income (expense), net:															
Interest expense, net		(33.1)		(28.5)		(152.8)		(123.5)							
Loss from divestiture						(25.6)		_							
Other non-operating expense, net		0.7		(4.9)		(58.6)		(19.4)							
Earnings before income taxes		274.7		277.5		969.6		990.8							
Income taxes		(65.9)		(12.3)		(136.7)		(125.0)							
Net earnings	\$	208.8	\$	265.2	\$	832.9	\$	865.8							
Net earnings per share:															
Basic	\$	0.61	\$	0.75	\$	2.39	\$	2.46							
Diluted	\$	0.60	\$	0.75	\$	2.36	\$	2.43							
Average common stock and common equivalent shares outstanding:															
Basic		344.5		351.3		349.2		352.5							
Diluted		348.0		354.5		352.8		355.6							

FORTIVE CORPORATION AND SUBSIDIARIES SEGMENT INFORMATION

(\$ in millions)

	Three Months Ended					Year Ended							
	Dece	mber 31, 2024	Dee	cember 31, 2023	De	cember 31, 2024	Dec	ember 31, 2023					
	(unaudited)		(unaudited)		(unaudited)							
Sales:													
Intelligent Operating Solutions	\$	710.8	\$	682.7	\$	2,714.7	\$	2,612.2					
Precision Technologies		567.7		569.8		2,229.4		2,223.7					
Advanced Healthcare Solutions		341.8		331.2		1,287.7		1,229.4					
Total	\$	1,620.3	\$	1,583.7	\$	6,231.8	\$	6,065.3					
Operating Profit:													
Intelligent Operating Solutions	\$	199.6	\$	176.8	\$	704.6	\$	628.8					
Precision Technologies		113.6		142.9		500.0		544.2					
Advanced Healthcare Solutions		46.9		35.8		155.6		101.6					
Other ^(a)		(53.0)		(44.6)		(153.6)		(140.9)					
Total	\$	307.1	\$	310.9	\$	1,206.6	\$	1,133.7					
Operating Margins:													
Intelligent Operating Solutions		28.1 %		25.9 %		26.0 %		24.1 %					
Precision Technologies		20.0 %		25.1 %		22.4 %		24.5 %					
Advanced Healthcare Solutions		13.7 %		10.8 %		12.1 %		8.3 %					
Total		19.0 %		19.6 %		19.4 %		18.7 %					

(a) Operating profit amounts in the Other category consist of unallocated corporate costs and other costs not considered part of our evaluation of reportable segment operating performance.

FORTIVE CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(\$ and shares in millions, except per share amounts)

		r 31,		
		2024		2023
	((unaudited)		
ASSETS				
Current assets:				
Cash and equivalents	\$	813.3	\$	1,888.8
Accounts receivable less allowance for doubtful accounts of \$30.7 and \$39.2, respectively		945.4		960.8
Inventories:				
Finished goods		220.1		214.1
Work in process		105.4		108.9
Raw materials		219.3		213.9
Inventories		544.8		536.9
Prepaid expenses and other current assets		288.8		285.1
Total current assets	_	2,592.3		3,671.6
Property, plant and equipment, net		433.1		439.8
Other assets		494.7		518.9
Goodwill		10,156.0		9,121.7
Other intangible assets, net		3,340.0		3,159.8
Total assets	\$	17,016.1	\$	16,911.8
LIABILITIES AND EQUITY				
Current liabilities:				
Current portion of long-term debt	\$	376.2	\$	_
Trade accounts payable		677.4		608.6
Accrued expenses and other current liabilities		1,184.8		1,182.7
Total current liabilities		2,238.4		1,791.3
Other long-term liabilities		1,251.0		1,149.0
Long-term debt		3,331.1		3,646.2
Commitments and Contingencies (Note 13)		- ,		-,
Equity:				
Common stock: \$0.01 par value, 2.0 billion shares authorized; 366.6 and 363.7 issued; 341.2 and 350.7 outstanding; respectively		3.7		3.6
Additional paid-in capital		4,035.0		3,851.3
Treasury shares, at cost		(1,612.3)		(715.8)
Retained earnings		8,227.6		7,505.9
Accumulated other comprehensive loss		(465.4)		(326.1)
Total Fortive stockholders' equity		10,188.6		10,318.9
Noncontrolling interests		7.0		6.4
Total stockholders' equity		10,195.6	_	10,325.3
Total liabilities and equity	\$	17,016.1	\$	16,911.8

FORTIVE CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (\$ in millions)

	Year Ended	December 31
	2024	2023
	(unaudited)	
Cash flows from operating activities:		
Net earnings from continuing operations	\$ 832.9	\$ 865.8
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Amortization	453.3	370.4
Depreciation	90.6	86.4
Stock-based compensation	109.2	113.3
Gain on sale of property	(63.1)	—
Loss from divestiture	25.6	_
Loss from equity investments	39.4	17.3
Change in certain assets and liabilities:		
Change in deferred income taxes	(65.0)	(104.1)
Change in accounts receivable, net	(4.5)	9.8
Change in inventories	8.8	(1.7)
Change in trade accounts payable	74.3	(16.8)
Change in prepaid expenses and other assets	8.5	(86.3)
Change in accrued expenses and other liabilities	16.8	99.5
Net cash provided by operating activities	1,526.8	1,353.6
Cash flows from investing activities:		
Cash paid for acquisitions, net of cash received	(1,721.8)	(95.8)
Purchases of property, plant and equipment	(120.4)	(107.8)
Proceeds from sale of property	61.2	7.4
Cash infusion into divestiture	(14.0)	—
All other investing activities	(1.0)	0.8
Net cash used in investing activities	(1,796.0)	(195.4)
Cash flows from financing activities:		
Net proceeds from (repayments of) commercial paper borrowings	(596.5)	839.9
Proceeds from borrowings (maturities greater than 90 days), net of issuance costs	1,733.5	549.3
Repayment of borrowings (maturities greater than 90 days)	(1,000.0)	(1,000.0)
Repurchase of common shares	(889.6)	(272.9)
Payment of common stock cash dividend to shareholders	(111.2)	(102.0)
All other financing activities	71.1	18.0
Net cash provided by (used in) financing activities	(792.7)	32.3
Effect of exchange rate changes on cash and equivalents	(13.6)	(10.9)
Net change in cash and equivalents	(1,075.5)	1,179.6
Beginning balance of cash and equivalents	1,888.8	709.2
Ending balance of cash and equivalents	\$ 813.3	\$ 1,888.8

FORTIVE CORPORATION AND SUBSIDIARIES RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES

AND OTHER INFORMATION

Management believes that each of the non-GAAP financial measures described below provide useful information to investors by reflecting additional ways of viewing aspects of our operations that, when reconciled to the corresponding GAAP measure, help our investors to understand the long-term profitability trends of our business, and facilitate comparisons of our operational performance and profitability to prior and future periods and to our peers.

These non-GAAP measures should be considered in addition to, and not as a replacement for or superior to, the comparable GAAP measures, and may not be comparable to similarly titled measures reported by other companies.

Adjusted Net Earnings, Adjusted Diluted Net Earnings per Share, and Adjusted Operating Profit Margin

We disclose the non-GAAP measures of historical adjusted net earnings, historical and forecasted adjusted diluted net earnings per share and historical adjusted operating profit margin, which to the extent applicable, make the following adjustments to GAAP net earnings, GAAP diluted net earnings per share, and GAAP operating profit margin:

- Excluding on a pretax basis amortization of acquisition related intangible assets and non-cash impairments;
- Excluding on a pretax basis acquisition, divestiture, and separation related items;
- Excluding on a pretax basis the gain on sale of property; and
- Excluding on a pretax basis the costs incurred pursuant to discrete restructuring plans that are fundamentally different from ongoing productivity improvements in terms of the size, strategic nature, planning requirements and the inconsistent frequency of such plans as well as the associated macroeconomic drivers which underlie such plans (the "Discrete Restructuring Charges").

In addition, with respect to the non-GAAP measures of historical adjusted net earnings and historical and forecasted adjusted diluted net earnings per share, we make the following adjustments to GAAP net earnings and GAAP diluted net earnings per share:

- Excluding on a pretax basis the effect of gains and losses from our equity investments;
- Excluding the loss from divestiture;
- Excluding on a pretax basis the charitable contribution expense;
- Excluding the tax effect (to the extent tax deductible) of the pretax adjustments noted above. The tax effect of such adjustments was calculated by applying our overall estimated effective tax rate to the pretax amount of each adjustment (unless the nature of the item and/or the tax jurisdiction in which the item has been recorded requires application of a specific tax rate or tax treatment, in which case the tax effect of such item is estimated by applying such specific tax rate or tax treatment). We expect to apply our overall estimated effective tax rate to each adjustment going forward;
- Excluding the discrete tax expense resulting from the Separation of NewCo; and
- Excluding discrete non-cash tax benefits.

Amortization of Acquisition Related Intangible Assets and Non-cash Impairments

As a result of our acquisition activity, we have significant amortization expense associated with definite-lived intangible assets. We adjust for amortization expense of acquisition related intangible assets incurred in each period, and impairment charges incurred, if any. During the three and twelve month periods ended December 31, 2023, we recognized \$2.3 million and \$5.2 million, respectively, related to impairment charges. We believe that this adjustment provides our investors with additional insight into our operational performance and profitability as such impacts are not related to our core business performance.

Acquisition, Divestiture, and Separation Related Items

While we have a history of acquisition and divestiture activity, we do not acquire and divest businesses or assets on a predictable cycle. The amount of an acquisition's purchase price allocated to inventory fair value adjustments are unique to each acquisition and can vary significantly from acquisition to acquisition. In addition, transaction costs, which include acquisition, divestiture, integration, restructuring, and separation costs related to completed or announced transactions, and the non-recurring gains on divestitures of businesses or assets are unique to each transaction and are impacted from period to period depending on the number of acquisitions or divestitures evaluated, pending, or completed during such period, and the complexity of such transactions. As a result of the Separation, we also incurred costs primarily related to professional fees for legal, tax, accounting and finance, information technology services, and other general and administrative costs as well as costs to stand up the new company to operate as a stand alone entity. We adjust for transaction costs, costs related to the Separation, acquisition related fair value adjustments to inventory, integration costs and corresponding restructuring charges related to acquisitions, in each case, incurred in a given period.

Gains and Losses from Equity Investments

We adjust for the effect of earnings and losses from our equity method investments over which we do not exercise control over the operations or the resulting earnings or losses. We believe that this adjustment provides our investors with additional insight into our operational performance. However, it should be noted that earnings and losses from our equity method investments will recur in future periods while we maintain such investments.

In addition, we adjust for remeasurement gains and losses, including impairment loss, on equity investments. We believe such adjustments facilitate comparison of our performance with prior and future periods and provides our investors with additional insight into our operational performance.

Loss from Divestiture

In June 2024, we divested and transferred ownership of Invetech, excluding the Motion Solution Business, to its management team (the "Invetech Divestiture"). We adjust for the loss from the Invetech Divestiture because we believe the adjustment facilitates comparison of our performance with prior and future periods and provides our investors with additional insight into our operational performance.

Gain on Sale of Property and Charitable Contribution Expense

On March 14, 2024, we completed a transaction to sell land and certain office buildings in our Precision Technologies segment for \$90 million, for which we received \$20 million cash proceeds and a \$70 million promissory note secured by a letter of credit. We received \$10 million of principal in August and the remaining in November 2024. During the year ended December 31, 2024, we recorded a gain on sale of property of \$63.1 million in the Consolidated Statements of Earnings.

Concurrently, during the first quarter of 2024, we pledged to make a charitable donation of \$20 million to the Fortive Foundation ("the Foundation"), a related party, without any donor imposed conditions or restrictions. In the third quarter of 2024, \$20 million of the promissory note due in November 2024 was reassigned to the Foundation. We recorded a charitable contribution expense of \$20 million within the "Other non-operating expense, net" line in the Consolidated Statements of Earnings.

We adjust for the gain on sale of property and charitable donation expense because we believe the adjustment facilitates comparison of our performance with prior and future periods and provides our investors with additional insight into our operational performance.

Discrete Restructuring Costs

We will exclude costs incurred pursuant to discrete restructuring plans that are fundamentally different in terms of the size, strategic nature and planning requirements, as well as the inconsistent frequency, of such plans originating from significant macroeconomic trends or material disruptions to operations, economy or capital markets from the ongoing productivity improvements that result from application of the Fortive Business System or from execution of general cost saving strategies. Because these restructuring plans will be incremental to the fundamental activities that arise in the ordinary course of our business and we believe are not indicative of our ongoing operating costs in a given period, we exclude these costs to facilitate a more consistent comparison of operating results over time. Restructuring costs related primarily to an acquisition are not included in this adjustment but are instead included in acquisition and divestiture related items. In the fourth quarter of 2024, we initiated a discrete restructuring plan related to the Separation that is expected to be completed by December 31, 2025, we adjusted for the related discrete restructuring charges in the fourth quarter of 2024. Discrete restructuring charges adjusted for in the quarter and the year-to-date period in 2023 are related to our 2023 discrete plan.

Discrete Tax Expense Resulting from the Separation of NewCo

We adjust for discrete tax expense items that resulted from the Separation of NewCo. These discrete items are non-recurring expenses that resulted from the US GAAP calculation of income taxes from continuing operations and do not reflect our current or future cash tax obligations.

Discrete Non-cash Tax Benefit

As a result of revaluation of deferred tax assets required due to changes in tax rates in Switzerland, we recognized a non-cash tax benefit during the three and twelve month period ended December 31, 2023. We adjust for this non-cash tax benefit because we believe such benefit occurs with inconsistent frequency and for reasons that are unrelated to our commercial performance. We believe such adjustment facilitates comparison with prior and future periods and provides our investors with additional insight into our ongoing tax expenses.

Management believes that each of the non-GAAP financial measures noted above provide useful information to investors by reflecting additional ways of viewing aspects of our operations that, when reconciled to the corresponding GAAP measure, help our investors to understand the long-term profitability trends of our business, and facilitate comparisons of our operational performance and profitability to prior and future periods and to our peers.

These non-GAAP measures should be considered in addition to, and not as a replacement for or superior to, the comparable GAAP measures, and may not be comparable to similarly titled measures reported by other companies.

Core Revenue Growth

We use the term "core revenue growth" when referring to a corresponding year-over-year GAAP revenue measure, excluding (1) the impact from acquired or divested businesses and (2) the impact of foreign currency translation. References to sales attributable to acquisitions or acquired businesses refer to GAAP sales from acquired businesses recorded prior to the first anniversary of the acquisition less the amount of sales attributable to certain divested businesses or product lines that have been divested or, at the time of reporting, are pending divestiture but are not, and will not be, considered discontinued operations prior to the first anniversary of the divestiture. The portion of sales attributable to the impact of currency translation is calculated as the difference between (a) the period-to-period change in sales (excluding sales impact from acquired businesses) after applying the current period foreign exchange rates to the prior year period. This non-GAAP measure should be considered in addition to, and not as a replacement for or superior to, the comparable GAAP measure, and may not be comparable to similarly titled measures reported by other companies.

Management believes that this non-GAAP measure provides useful information to investors by helping identify underlying growth trends in our business and facilitating comparisons of our revenue performance with prior and future periods and to our peers. We exclude the effect of acquisition and divestiture-related items because the nature, size and number of such transactions can vary dramatically from period to period and between us and our peers. We exclude the effect of currency translation from sales measures because currency translation is not under management's control and is subject to volatility. We believe that such exclusions, when presented with the corresponding GAAP measures, may assist in assessing the business trends and making comparisons of long-term performance.

Free Cash Flow

We use the term "free cash flow" when referring to net cash provided by operating activities calculated according to GAAP less payments for capital expenditures.

Management believes that such non-GAAP measure provides useful information to investors in assessing our ability to generate cash without external financing, fund acquisitions and other investments and, in the absence of refinancing, repay our debt obligations. However, it should be noted that free cash flow as a liquidity measure has material limitations because it excludes certain expenditures that are required or that we have committed to, such as debt service requirements and other non-discretionary expenditures. Such non-GAAP measure should be considered in addition to, and not as a replacement for or superior to, the comparable GAAP measure, and may not be comparable to similarly titled measures reported by other companies.

Adjusted Operating Profit and Adjusted Operating Profit Margin (unaudited)

		Three Mo	nths E	nded		Year	Ended			
(\$ in millions)	Decem	ber 31, 2024	Dec	ember 31, 2023	Dee	cember 31, 2024	Dec	December 31, 2023		
Revenue (GAAP)	\$	1,620.3	\$	\$ 1,583.7		6,231.8	\$	6,065.3		
Operating Profit (GAAP)	\$	307.1	\$	310.9	\$	1,206.6	\$	1,133.7		
Amortization of acquisition-related intangible assets and non-cash impairments		112.9		95.5		453.3		375.6		
Acquisition, divestiture, and separation related Items		24.7		2.7		59.6		4.4		
Gain on sale of property		—		_		(63.1)		—		
Discrete restructuring charges		19.7		29.4		19.7		58.6		
Adjusted Operating Profit (Non-GAAP)	\$	464.4	\$	438.5	\$	1,676.1	\$	1,572.3		
Operating Profit Margin (GAAP)		19.0 %		19.6 %		19.4 %		18.7 %		
Adjusted Operating Profit Margin (Non-GAAP)		28.7 %		27.7 %		26.9 %		25.9 %		

The sum of the components of adjusted operating profit may not equal due to rounding.

Adjusted Net Earnings and Adjusted Diluted Net Earnings Per Share (unaudited)

	 Three Months Ended										Year	Year Ended								
(\$ in millions, except per share amounts)	Decembe	r 31,	2024		December	r 31,	2023	Decem	bei	r 31, 20	24		December	023						
		Per	share values			Ре	r share values			Per sh	are values			Per s	hare values					
Net Earnings and Net Earnings Per Share (GAAP)	\$ 208.8	\$	0.60	\$	265.2	\$	0.75	\$ 832	.9	\$	2.36	\$	865.8	\$	2.43					
Pretax amortization of acquisition related intangible assets and non-cash impairments	112.9		0.32		95.5		0.27	453	.3		1.28		375.6		1.06					
Pretax acquisition, divestiture, and separation related items	24.7		0.07		2.7		0.01	59	.6		0.17		4.4		0.01					
Pretax losses from equity investments	—		—		4.4		0.01	39	.4		0.11		17.3		0.05					
Loss from divestiture	_		_		—		—	25	.6		0.07		—		_					
Pretax gain on sale of property and charitable contribution expense	—		—				—	(43	.1)		(0.12)		—							
Pretax discrete restructuring charges	19.7		0.06		29.4		0.08	19	.7		0.06		58.6		0.16					
Tax effect of the adjustments reflected above ^(a)	(25.4)		(0.07)		(23.0)		(0.07)	(80	.7)		(0.23)		(76.1)		(0.21)					
Discrete tax expense resulting from the Separation of NewCo	65.6		0.19		—		—	65	.6		0.19				_					
Discrete non-cash tax benefit	—				(25.5)		(0.07)	-	_				(25.5)		(0.07)					
Adjusted Net Earnings and Adjusted Net Earnings Per Share (Non-GAAP)	\$ 406.3	\$	1.17	\$	348.7	\$	0.98	\$ 1,372	.3	\$	3.89	\$	1,220.1	\$	3.43					
Average Common Diluted Stock Outstanding (shares in millions)			348.0				354.5				352.8				355.6					

(a) The loss from divestiture had no tax impact. The tax effect of the adjustments includes all other line items above.

The sum of the components of adjusted diluted net earnings per share may not equal due to rounding.

Core Revenue Growth (unaudited)

	% Change Three Months Ended December 31, 2024 vs. Comparable 2023 Period	% Change Year Ended December 31, 2024 vs. Comparable 2023 Period
Total Revenue Growth (GAAP)	2.3 %	2.7 %
Impact of:		
Acquisitions and divestitures (Non-GAAP)	(1.1)%	(2.0)%
Impact of currency translation (Non-GAAP)	0.6 %	0.6 %
Core Revenue Growth (Non-GAAP)	1.8 %	1.3 %

Free Cash Flow (unaudited)

(\$ in millions)	Three Months Ended						Year	End	ed	
	Dec	December 31, 2024		cember 31, 2023	% Change	D	ecember 31, 2024	D	ecember 31, 2023	% Change
Operating Cash Flows (GAAP)	\$	502.2	\$	446.8	12.4 %	\$	1,526.8	\$	1,353.6	12.8 %
Less: purchases of property, plant & equipment (capital expenditures) (GAAP)		(37.0)		(34.1)			(120.4)		(107.8)	
Free Cash Flow (Non-GAAP)	\$	465.2	\$	412.7	12.7 %	\$	1,406.4	\$	1,245.8	12.9 %

Forecasted Adjusted Diluted Net Earnings Per Share (unaudited)

	Three Mon March 2		Twelve Mo Decembe			
	 Low		High	Low		High
Forecasted Diluted Net Earnings Per Share (GAAP)	\$ 0.39	\$	0.42	\$ 2.38	\$	2.50
Anticipated pretax amortization of acquisition related intangible assets	0.33		0.33	1.33		1.33
Anticipated pretax acquisition, divestiture, and separation related items	0.11		0.11	0.40		0.40
Anticipated pretax discrete restructuring charges	0.02		0.02	0.04		0.04
Tax effect of the adjustments reflected above	(0.07)		(0.07)	(0.27)		(0.27)
Discrete tax expense resulting from the Separation of NewCo	 0.05		0.05	 0.12		0.12
Forecasted Adjusted Diluted Net Earnings Per Share (Non-GAAP)	\$ 0.83	\$	0.86	\$ 4.00	\$	4.12

The sum of the components of forecasted adjusted diluted net earnings per share may not equal due to rounding.