

ANNUAL SHAREHOLDER MEETING 2021

JUNE 8, 2021

🖉 FORTIVE

FORWARD LOOKING STATEMENTS & NON-GAAP FINANCIAL MEASURES

Statements in this presentation that are not strictly historical, including statements regarding business and acquisition opportunities, timing of acquisitions and other transactions, anticipated financial results, economic conditions, future prospects, anticipated market opportunities, anticipated impact of geopolitical events, and any other statements identified by their use of words like "anticipate," "expect," "believe," "outlook," "guidance," "forecast," or "will" or other words of similar meaning are "forward-looking" statements within the meaning of the federal securities laws. There are a number of important factors that could cause actual results, developments and business decisions to differ materially from those suggested or indicated by such forward-looking statements and you should not place undue reliance on any such forward-looking statements. These factors include, among other things: the duration and impact of the COVID-19 pandemic, deterioration of or instability in the economy, the markets we serve, international trade policies and the financial markets, changes in trade relations with China, contractions or lower growth rates and cyclicality of markets we serve, competition, changes in industry standards and governmental regulations, our ability to recruit and retain key employees, our ability to successfully identify, consummate, integrate and realize the anticipated value of appropriate acquisitions and successfully complete divestitures and other dispositions, our ability to realize the intended benefits of our separation of Vontier, our ability to develop and successfully market new products, software, and services and expand into new markets, the potential for improper conduct by our employees, agents or business partners, contingent liabilities relating to acquisitions and divestitures, impact of the phase out of LIBOR, impact of changes to tax laws, our compliance with applicable laws and regulations and changes in applicable laws and regulations, risks relating to international economic, political, legal, compliance and business factors, risks relating to potential impairment of goodwill and other intangible assets, currency exchange rates, tax audits and changes in our tax rate and income tax liabilities, the impact of our debt obligations on our operations, litigation and other contingent liabilities including intellectual property and environmental, health and safety matters, our ability to adequately protect our intellectual property rights, risks relating to product, service or software defects, product liability and recalls, risks relating to product manufacturing, our relationships with and the performance of our channel partners, commodity costs and surcharges, our ability to adjust purchases and manufacturing capacity to reflect market conditions, reliance on sole sources of supply, security breaches or other disruptions of our information technology systems, adverse effects of restructuring activities, risk related to tax treatment of our separation of Vontier, impact of our indemnification obligation to Vontier, impact of changes to U.S. GAAP, labor matters, and disruptions relating to man-made and natural disasters. Additional information regarding the factors that may cause actual results to differ materially from these forward-looking statements is available in our SEC filings, including our Annual Report on Form 10-K for the year ended December 31, 2020. These forward-looking statements speak only as of the date of this presentation and Fortive does not assume any obligation to update or revise any forward-looking statement, whether as a result of new information, future events and developments or otherwise.

We present forward-looking non-GAAP measures, including "adjusted gross margin" and "adjusted operating profit margin." We have not reconciled such forward-looking non-GAAP outlook because any corresponding GAAP measures and the reconciliations thereto would require us to make estimates or assumptions about unidentified and unknown acquisitions, currency exchange rate, and capital investments and similar adjustments during the relevant period.

We completed the divestiture of our Automation and Specialty Business ("A&S Business") on October 1, 2018, and of our Industrial Technologies segment on October 9, 2020. The forward-looking financial outlook in this presentation are presented on continuing operations.



ENHANCING OUR ABILITY TO DELIVER ON OUR SHARED PURPOSE



ESSENTIAL TECHNOLOGIES FOR THE PEOPLE WHO ACCELERATE PROGRESS



FBS IS THE CORNERSTONE OF OUR CULTURE

Tools & Processes that span across business functions

We build extraordinary teams for extraordinary results

Customer success defines our innovation

Kaizen is our way of life

We compete for shareholders

Fundamental commitment to continuous improvement



Core Value Drivers (CVDs)

SHAREHOLDERS Core Growth **Operating Margin Expansion** Cash Flow Return on Invested Capital **CUSTOMERS** Customer Quality **Customer Delivery** TEAM **Employee Experience** Turnover



CONSISTENTLY IMPROVING FBS TO INCREASE IMPACT



ENHANCING FBS TO DRIVE INCREASED IMPACT ACROSS OUR HARDWARE, SOFTWARE, AND DATA ANALYTICS OFFERINGS



COMMITMENT TO SUSTAINABILITY

Our Shared Purpose	Essential Technology for technology		ur Vision	Accelerating Progress Toward a Sustainable Future								
Our Sustainability Pillars												
EMPOWER INCLUSIVE & DIVERSE TEAMS	INVEST IN OUR COMMUNITIES	PROTECT THE PLANET		& SOURCE ONSIBLY	OPERATE WITH PRINCIPLE							
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DRIVING MEANINGFUL, RESPONSIBLE, AND SUSTAINABLE IMPACT FOR AREAS THAT MATTER MOST TO OUR STAKEHOLDERS

6 FORTIVE

STRONG AND INCLUSIVE CULTURE

Continued Commitment

- **77%** Employee Engagement (+19 points since 2016)
- **100%** Human Rights Campaign Corporate Equality Index
- **100%** Employees Completed Unconscious Bias Learning

Diversity Representation

- 80% Involvement and Belonging
- **12%** increase in representation of professional women since 2018
- **16%** increase in US BIPOC professional representation since 2018

* Based on 2021 Director Nominees

Board of Directors Diversity*

- **38%** Women
- **38%** US Black, indigenous, people of color (BIPOC)

we are more together

CEO ACTION FOR DIVERSITY & INCLUSION



2020 - 2025 Ambitions

- +5 point increase in Involvement in Belonging
- >1.5X increase

in representation of women

 >2.0X increase in Black and Latinx representation





I&D in our DNA

CREATING AN ENVIRONMENT WHERE PEOPLE CAN DO THEIR BEST WORK



POSITIONED FOR ACCELERATED GROWTH & COMPOUNDING

	Intelligent Operating Solutions (~40% of Sales*)			Precision Technologies (~35%*)		Advanced Healthcare Solutions (~25%*)			
	Delivering leading workflow solutions that facilitate field and facility safety, reliability, and productivity			Enabling IoT expansion and accelerating the development of new technologies and innovations			Serving hospital customers with essential products and workflow solutions that ensure safe, efficient and timely healthcare		
LT Core Growth		MSD+			LSD			MSD+	
Кеу	Adj. Gross Margin	Adj. OP Margin	Recurring Revenue	Adj. Gross Margin	Adj. OP Margin	Recurring Revenue	Adj. Gross Margin	Adj. OP Margin	Recurring Revenue
Financials*	Mid-60s	High-20s	~30%	Low-50s	Low-20s	High-20s	Mid-50s	Low-to- Mid-20s	Low-70s
Key Brands	FLUKE. G&RDIAN®			Tektronix Qualitrol. Defining Reliability		ASP.		Censis	
Key Brands	INTELEX INDUSTRIAL SCIENTIFIC ACCRUENT			setra	° Sen	Gems - sors & Controls	LANDAU	JER®	FLUKE.

* Based on expected FY 2021 results.

DIFFERENTIATED COMPOUNDING PROFILE SUPPORTED BY HIGH QUALITY GROWTH SEGMENTS



VALUE CREATION COMPOUNDING THROUGH PROVEN FLYWHEEL

SUSTAINABLE COMPETITIVE ADVANTAGES

Leadership positions in attractive growth markets – solving critical customer needs

Durable financial profile with strong margins and free cash flow

Successful capital allocation track record

Supported by the Fortive Business System, the cornerstone of our culture



* Represents strategic targets and not forecasted results for any future periods

TARGETING CONSISTENT, DOUBLE-DIGIT EARNINGS GROWTH