



Bank of America Industrials AI Conference

Victor Fetter, SVP & Chief Information Officer

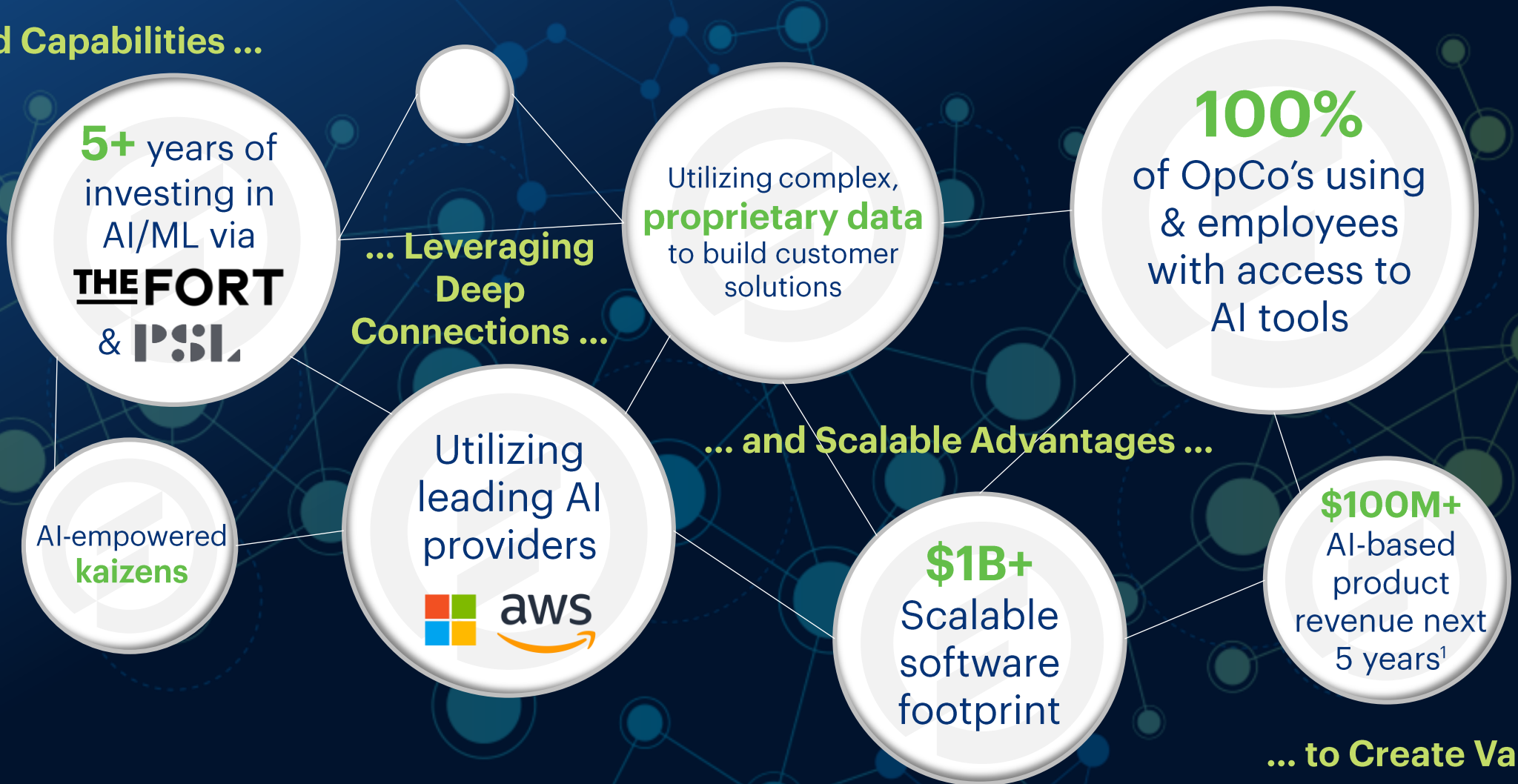
June 14, 2024

Forward Looking Statements

Statements in this presentation that are not strictly historical, including statements regarding AI adoption internally and by our customers, product development, market opportunities, financial impact of product and technology development, or ability to develop and successfully market new products, software, and services and expand into new markets, our ability to adequately protect our intellectual property risks, and any other statements identified by their use of words like “anticipate,” “expect,” “believe,” “outlook,” “guidance,” “target”, or “will” or other words of similar meaning are “forward-looking” statements within the meaning of the federal securities laws. These factors include, among other things: deterioration of or instability in the economy, the markets we serve, international trade policies and the financial markets, geopolitical conflicts, security breaches or other disruptions of our information technology systems, any future pandemic, supply chain constraints, our ability to adjust purchases and manufacturing capacity to reflect market conditions, reliance on sole sources of supply, changes in trade relations with China, contractions or lower growth rates and cyclicalities of markets we serve, competition, changes in industry standards and governmental regulations, our ability to recruit and retain key employees, our ability to successfully identify, consummate, integrate and realize the anticipated value of appropriate acquisitions and successfully complete divestitures and other dispositions, the potential for improper conduct by our employees, agents or business partners, contingent liabilities relating to acquisitions and divestitures, impact of changes to tax laws, our compliance with applicable laws and regulations and changes in applicable laws and regulations, risks relating to international economic, geopolitical, including war and sanctions, legal, compliance and business factors, risks relating to potential impairment of goodwill and other intangible assets, currency exchange rates, tax audits and changes in our tax rate and income tax liabilities, the impact of our debt obligations on our operations, litigation and other contingent liabilities including intellectual property and environmental, health and safety matters, risks relating to product, service or software defects, product liability and recalls, risks relating to product manufacturing, our relationships with and the performance of our channel partners, commodity costs and surcharges, adverse effects of restructuring activities, risk related to tax treatment of our separation of Vontier, impact of our indemnification obligation to Vontier, impact of changes to U.S. GAAP, labor matters, and disruptions relating to man-made and natural disasters and climate change. Additional information regarding the factors that may cause actual results to differ materially from these forward-looking statements is available in our SEC filings, including our Annual Report on Form 10-K for the year ended December 31, 2023. These forward-looking statements speak only as of the date of this presentation, and Fortive does not assume any obligation to update or revise any forward-looking statement, whether as a result of new information, future events and developments or otherwise.

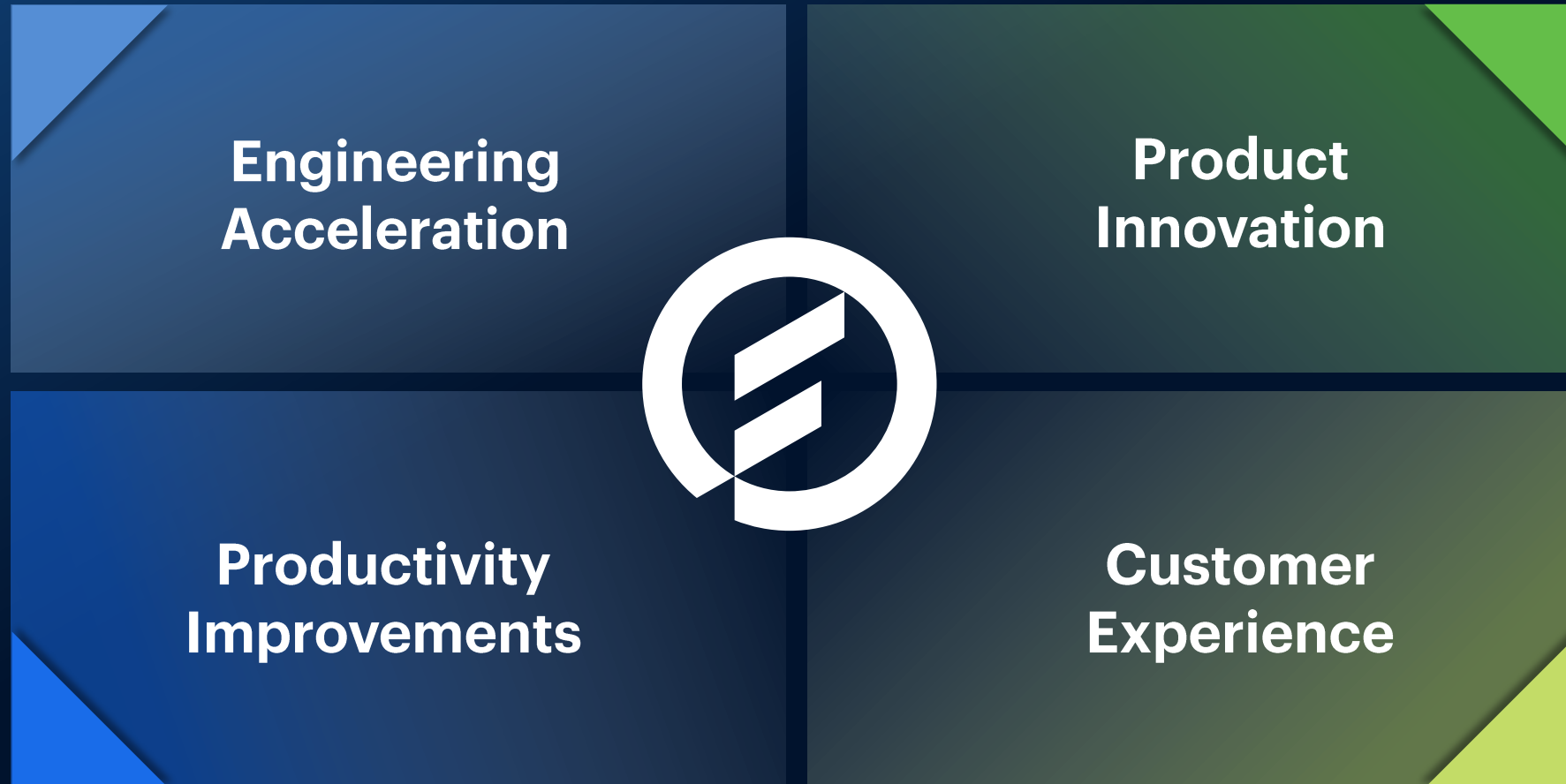
AI @ Fortive

Shared Capabilities ...



AI @ Fortive

Framework for AI-Enabled Value Creation



Engineering Acceleration

Using AI to Accelerate Engineering Lifecycle Management



Design



Code



Test



Deploy

ServiceChannel

FLUKE®

Censis

ACCRUENT

INTELEX

INDUSTRIAL
SCIENTIFIC

FLUKE®
Biomedical

Utilizing AI tools across 3,000 software engineers to **increase efficiency by 20%**, allowing for faster time-to-market and more new products

Productivity Improvements

Automation Agents Accelerating Business Impact



Seller
Productivity



Enhanced Technical
Assistance



Predictive Supply
Chain



AR/AP
Optimization

Tektronix
FLUKE ®
ASP ™

Deployed AI models for a **40% reduction** in testing time on Fluke calibrators, reducing **working capital** and improving **OTD**

Customer Experience

AI-Enhanced Sales & Service Engagement Lifting Win Rates



Customized Buying
Experience



Enhanced Order
Management



Customer-enabled
Technical Assistance



Accelerated
Customer
Response



Tektronix is using **guided selling** to customize the buying experience across diverse industries, resulting in **20% decrease in time to sell**

Product Innovation

Targeting \$100M+ in AI-based Revenue in 5 Years



Computer Vision



Co-Pilot
Experiences



Anomaly Detection



Proprietary Data/
Predictive Insights

Tektronix



GARDIAN®

 ServiceChannel



Censis

*Censis AI² is a next-generation platform using AI to boost sterile processing productivity, reducing the cost of missing instruments by **60%** and improving technician productivity by **20%***

AI is Embedded in FBS

Tools for Proven Success Deployed Across Fortive

