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# Ladenburg Thalmann Congratulates Independent Broker-Dealer Subsidiaries on Industry Recognition for Success in Recruiting and Developing Women Financial Advisors

*Prestigious Industry Survey Ranks Securities America, Triad Advisors and KMS Financial Services Among Top Five Firms with Highest Representation of Female Advisors*

*Opens Registration for Ladenburg Institute of Women & Finance's Sixth Annual Symposium to Promote Professional Growth Opportunities for Female Advisors*

MIAMI--(BUSINESS WIRE)-- Ladenburg Thalmann Financial Services Inc. (NYSE MKT: LTS, LTS PrA) ("Ladenburg"), a leading network of independent broker-dealers and financial advisory firms, today congratulated three of its subsidiaries for being recognized across the industry for their success in recruiting women financial advisors and supporting their professional development. Ladenburg subsidiaries Securities America, Triad Advisors and KMS Financial Services were named as three of the top five independent broker-dealers with the greatest number of female advisors as a percentage of their total advisors by Financial Planning magazine as part of its annual FP50 survey, a prestigious ranking of the top independent broker-dealers in the country. In an article published on June 25, 2017 and titled "FP50 2017: Which IBDS Have the Most Women Advisers," Securities America is ranked #2 in the industry with 30% female advisors, Triad Advisors is ranked #3 with 28% female advisors, and KMS Financial Services is ranked as #5 with 26% female advisors.

Richard Lampen, President and Chief Executive Officer of Ladenburg, said, "We're delighted that we continue to lead the way in championing the professional growth of female financial advisors. Ladenburg's recognition in the FP50 is a natural culmination of our early awareness years ago on the surging importance of women in our economy, and our decision to get ahead of this trend. Since then, we've built extensive resources to promote the careers of female advisors, while aligning all advisors across our subsidiaries – both men and women – with the tools they need to more effectively serve female clients. We congratulate Securities America, Triad Advisors and KMS Financial Services on their accomplishments in supporting the success of female advisors, and most importantly, we thank the advisors affiliated with all of our subsidiary firms for the incredible work they do every day."

This industry-wide recognition comes as the Ladenburg Institute of Women & Finance (the

"Institute") opens registration this week for its sixth annual Symposium, which will be held from October 2-3, 2017 in Miami, FL, and brings together female advisors throughout the Ladenburg organization. Established five years ago with the goal of actively promoting education, networking and career advancement opportunities for women advisors across Ladenburg's subsidiaries, the Institute also facilitates the mentoring of new female advisors through its LIFT Mentoring Program. The Symposium, which has grown each year since its inaugural event in 2012, is anticipated to welcome over 175 participants this year, encompassing home office leaders, financial advisors and industry experts from diverse professional backgrounds.

Commenting on behalf of the Ladenburg Institute of Women & Finance, Jaime Desmond, Chief Operating Officer of Ladenburg Thalmann Asset Management, said, "The growing role women play as household financial decision-makers, primary breadwinners and holders of personal wealth brings with it considerable opportunity for the financial advisors we support. The Ladenburg Institute of Women & Finance is an outstanding example of how Ladenburg looks around corners to see what's ahead for our industry – sometimes years in advance – and then moves decisively to create platforms that our subsidiaries and their affiliated advisors can use to drive future growth. Having been closely involved with the Institute since its inception, I'm very proud of everything we've achieved for the advisors we support and, more broadly, across the retail financial advice industry."

For further information, please visit the Ladenburg Institute of Women & Finance website: [www.ltiwf.com](http://www.ltiwf.com).

### **About Ladenburg**

Ladenburg Thalmann Financial Services Inc. (NYSE MKT: LTS, LTS PrA) is a publicly-traded diversified financial services company based in Miami, Florida. Ladenburg's subsidiaries include industry-leading independent broker-dealer firms Securities America, Inc., Triad Advisors, Inc., Securities Service Network, Inc., Investacorp, Inc. and KMS Financial Services, Inc., as well as Premier Trust, Inc., Ladenburg Thalmann Asset Management Inc., Highland Capital Brokerage, Inc., a leading independent life insurance brokerage company, and Ladenburg Thalmann & Co., Inc., an investment bank which has been a member of the New York Stock Exchange for over 135 years. The company is committed to investing in the growth of its subsidiaries while respecting and maintaining their individual business identities, cultures and leadership. For more information, visit [www.ladenburg.com](http://www.ladenburg.com).

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