

# Q4 2023 Business Update & Results

March 11, 2024



NETPOWER



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# Overview

**Danny Rice**, Chief Executive Officer



# Three-Pillar Strategy to Create Shareholder Value

- ① **Develop and Prove the Technology at the Utility Scale**
  - Progress equipment development program with Baker Hughes
  - Complete Front-End Engineering and Design (FEED)
  - Secure equipment partnerships, supply and offtake agreements, and necessary capital
  - Construct and operate with focus on clean, reliable, safe operations
- ② **Build the Customer Backlog**
  - Drive rapid adoption of NET Power's technology by focusing on economic, financeable, fleet-deployment opportunities
  - Leverage business intelligence to identify the "bright spots"
  - Employ origination strategy to kick-start development and create shareholder value
- ③ **Prepare for Manufacturing Mode**
  - Maximize standardization, modularization and cost competitiveness for major equipment, systems and services
  - Develop partnerships for key equipment supply including Air Separation Units and Heat Exchangers
  - Pre-qualify Engineering, Procurement and Construction ("EPC") companies and equipment manufacturers to ensure ample production and construction capacity

# Fourth Quarter Updates & Full Year 2023 Highlights

## Q4 2023 Updates

- ✓ Continued progress on Project Permian **Front-End Engineering and Design (FEED)**
- ✓ **Signed Limited Notice to Proceed (LNTP) with Baker Hughes** to release long-lead material for the first utility-scale turboexpander
- ✓ **Signed strategic supplier agreement with Lummus Technology** for the development and supply of recuperative heat exchangers (HXRs) for NPWR utility-scale plants
- ✓ Q4 2023 ending **total liquidity of \$637mm**; change in total liquidity (~\$8mm) driven by BH JDA and Project Permian capex spend

## FY 2023 Highlights

- ✓ **Q1 2023:** Selected Zachry Group to execute first-utility scale plant; first EPC services provider licensed by NPWR
- ✓ **Q2 2023:** Completed business combination with Rice Acquisition Corp. II, raising over \$670mm in gross proceeds
- ✓ **Q3 2023:** Announced first originated project, OP1; progressed site work at La Porte ahead of 2024 testing campaigns; advanced Project Permian

# 2024 Milestones



**Commence Baker Hughes Equipment Validation at La Porte**



**Complete Project Permian Front-End Engineering and Design (FEED)**



**Secure Long-Term Air Separation Unit Partnership**



**Advance NPWR Origination Projects**

# Operational Updates

**Brian Allen**, President and Chief Operating Officer



# Progressing Project Permian and Technology Development

Completed  
(2023-  
YTD)

## Project Permian

- ✓ Initiated and advanced Front-End Engineering and Design (FEED) with Zachry Group
- ✓ Issued bid packages for long-lead equipment
- ✓ Submitted ERCOT interconnection application
- ✓ Completed initial survey and environmental assessment of plant site near Midland-Odessa
- ✓ **Signed LNTP with Baker Hughes to release long-lead material for turboexpander**
- ✓ **Kicked off engineering with selected ASU provider**
- ✓ **Executed land lease agreement with Oxy**

## Technology Development

- ✓ Completed conceptual design of Baker Hughes turboexpander
- ✓ Announced Strategic Supplier Agreement with Lummus Technology for main heat exchanger

Upcoming  
(2024)

## Project Permian

- Completion of FEED
  - Standard inside battery limits (ISBL) / site-specific outside battery limits (OSBL)
  - Integrated Air Separation Unit (ASU) design
  - Open-book estimate leading to EPC contract
- Negotiation of key supply and offtake contracts
- Financing strategy with strategic owner group
- Ordering of additional long-lead components including recuperative heat exchanger and electrical equipment

## Technology Development

- Standard plant design initial Process Design Package
- Secure long-term ASU partnership

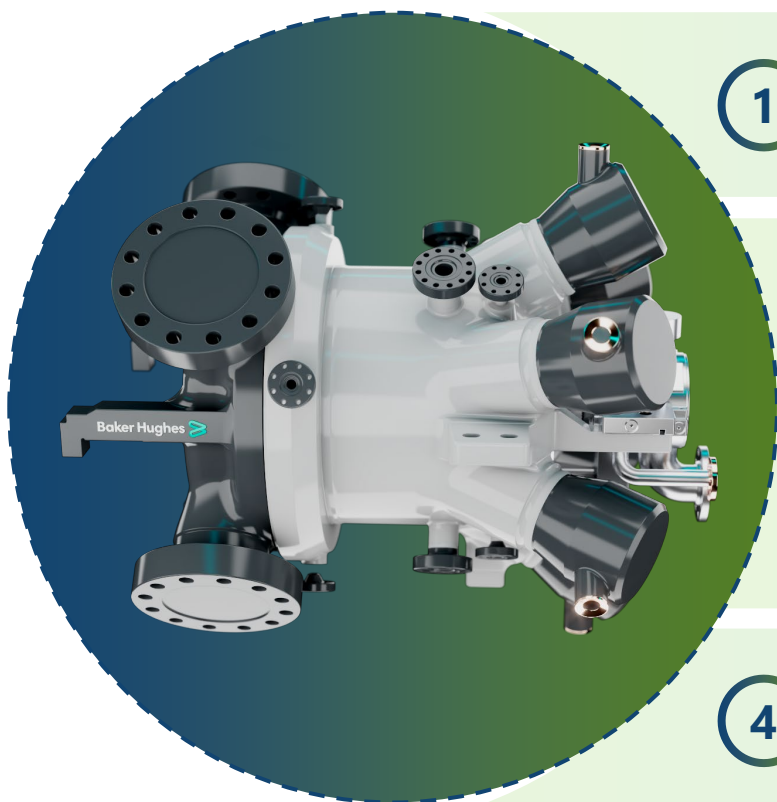
***Project Permian initial power generation on track for 2H 2027 / 1H 2028***



# Validation Campaigns at La Porte

## Baker Hughes validation and risk reduction strategy encompasses multiple proven approaches

- The validation campaign aims to assess, model and test the nearest utility-scale conditions (e.g. technologies, techniques, architecture, behavior and environment as practically possible)



1

### Phase 1: Oxy-Fuel Burner Configurations

- Test multiple burners configurations in a dedicated test rig
- Result: ignite and detect flame, validate high-pressure combustion models, down select best design

2

### Phase 2: Single Demonstrator Combustor Can

- Test selected burner and liner in a single “combustor can”
- Result: prove cooling and dilution, validate acoustic and structural dynamic, optimize design at La Porte full pressure, temperature and power

3

### Phase 3: Single Utility-Scale Combustor Can

- Test full utility-scale cluster, liner, and transition piece
- Result: prove burner cluster operability, cooling and dilution, validate acoustic and structural dynamic, optimize design at utility scaled pressure, temperature and power

4

### Phase 4: Full Demonstrator Turboexpander & Cycle

- Result: validate mechanical architecture and materials at full pressure and temperature
- Result: tune performance model to real test outcomes
- Result: validate full plant operability and dynamic capabilities (load following)

***La Porte validation will de-risk and optimize the first utility-scale plant***

# Strategic Supply Agreement Signed with Lummus Technology

**Lummus will be the designated recuperative heat exchanger (HXR) supplier for NPWR utility-scale plants**

## Technology Development

- Lummus will design and supply NET Power's proprietary main recuperative heat exchanger
- **Integrated system approach** permits Lummus to source best available technologies (shell & tube, printed circuit, etc.)
- Lummus will utilize best-in-class global supply chain of HXR component manufacturers **enabling NET Power deployments at manufacturing scale**

**25,000+**

Heat exchangers designed and supplied globally, including high pressure applications

**100+**

Years of expertise in providing licensed technologies for process industries

## Commercialization

- **NET Power will own cycle, process, and controls IP**
- Lummus can only sell the HXR to NPWR licensees, **further deepening NET Power's competitive moat**
- **NET Power will receive licensing revenue**
- As the designated supplier, Lummus will ramp up sub-supplier manufacturing capacity
- NET Power intends to issue purchase order to Lummus in 2024 for Project Permian



**LUMMUS**  
TECHNOLOGY



# Supply Chain Strategy to Support Ramp-Up in Deployments

## ✓ Turboexpander

Baker Hughes

- Exclusive licensed supplier for turboexpander and other turbomachinery and technology
- Joint commercialization ensures manufacturing slot visibility & timing
- Ownership in NPWR aligns incentives

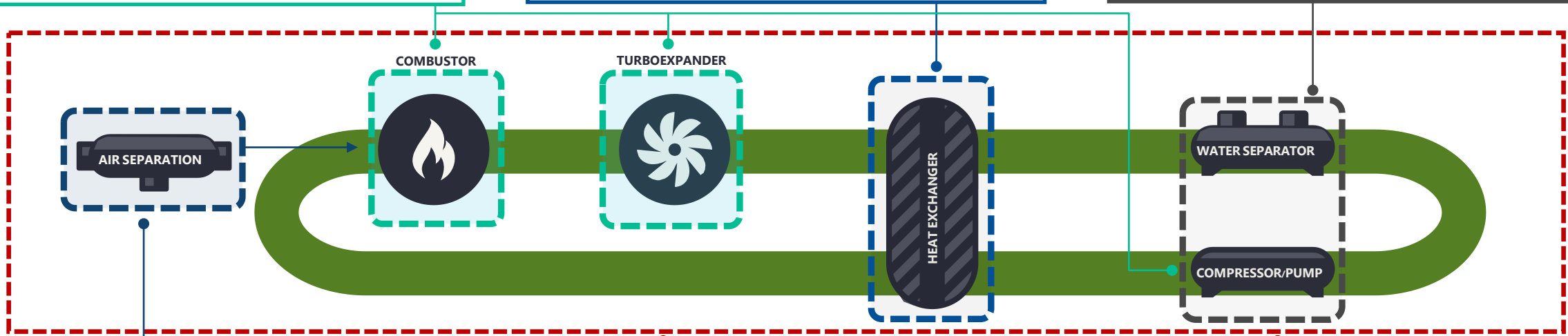
## ✓ Heat Exchanger

LUMMUS  
TECHNOLOGY

- Strategic supply agreement with Lummus Technology signed in Q4 2023
- 25,000+ heat exchangers designed and supplied globally, including high pressure applications
- NPWR will receive licensing revenue

## ✓ Balance of Plant

- Licensed supplier list to include control systems and other suppliers based on value of standardization and reduced risk
- Service providers to be included (O&M, engineering services, etc.)



## ✓ Air Separation Unit

- Licensed supplier approach
- Q1 2024: initiated engineering work with selected ASU provider for Project Permian
- Provision of both Sale of Equipment and Sale of Gas options to drive price transparency and improve project economics

## ✓ Modularization

- Licensed modularization suppliers for supply of integrated equipment, structural steel, piping, electrical, etc.
- Enables a “manufacturing mode” supply chain approach with diversity of supply

## ✓ EPC

ZACHRY

- Future licensed and pre-qualified world class EPC providers identified through FEED
- Protects NPWR IP and enables common standard design across multiple EPC's
- Engineering, craft labor, and schedule reduced to enable robust delivery growth



# Financial Updates

**Akash Patel**, Chief Financial Officer



# Q4 2023 Financial Updates & Capital Allocation Strategy

## Strong Balance Sheet as of YE 2023

- Total cash and short-term investments of \$637mm as of 12/31/2023
- Total quarter-over-quarter change in cash of ~(\$8mm)
  - 4Q 2023 cash flow used in operations of ~\$3mm
  - 4Q 2023 cash flow used in investing of ~\$5mm

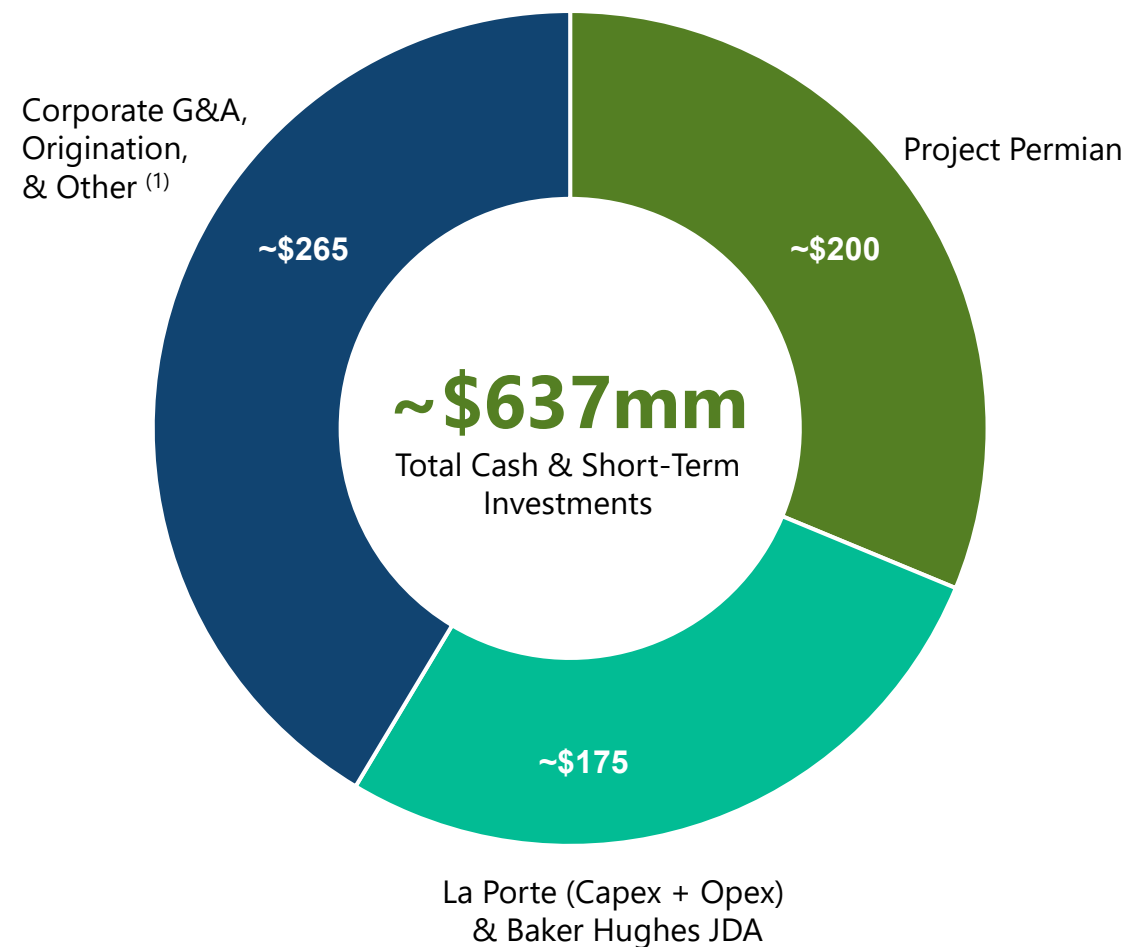
(in \$mm)	Q4 2023	Q3 2023	Change (Q4 vs. Q3)
Cash	537	545	
Short Term Investments	100	100	
<b>Total Cash &amp; Short-Term Investments</b>	<b>637</b>	<b>645</b>	<b>(8)</b>
Interest Receivable	2	3	
<b>Total Short-Term Liquidity &amp; Interest Receivable</b>	<b>639</b>	<b>648</b>	<b>(9)</b>

## Q4 2023 Capex



## Illustrative Use of Existing Capital through 2027

(in \$mm)



(1) Does not include any interest income or revenue. Corporate G&A, Origination, & Other capital subject to change based on Project Permian, La Porte and Baker Hughes JDA program allocation.