

Cemtrex Reports Second Quarter Fiscal Year 2025 Financial Results

Brooklyn, NY, May 15, 2025 (GLOBE NEWSWIRE) --- <u>Cemtrex Inc.</u> (NASDAQ: CETX, CETXP), an advanced security technology and industrial services company, has reported its financial and operational results for the fiscal second quarter ended March 31, 2024.

Key Highlights for Second Fiscal Quarter 2025

- Revenue increased 59% to \$27.3 million, compared to revenue in the prior year quarter of \$17.2 million.
- Operating Income totaled \$4.6 million, compared to an operating loss of \$1 million in Q2 FY 2024.
- Net Income for the period was \$8.4 million, compared to a net loss of \$1.5 million in Q2 FY 2024.
- Gross profit margin increased to 45%, up from 40% in the prior year period.
- Stockholders equity rose to \$6.4 million, up from \$4.7 million at September 3th 2024.

Management Commentary

Cemtrex Chairman and CEO, Saagar Govil, commented on the results: "We are extremely pleased with our strong second quarter performance, which reflects our team's sharp focus on execution and margin improvement. Both operating segments contributed to robust revenue growth, and we delivered a return to profitability on both an operating and net income basis. The improvement in gross margins, combined with disciplined expense management, enabled us to post over \$8 million in net income this quarter. We believe this result marks an inflection point for Cemtrex.

"At Vicon, our Security segment, we benefited from the initial shipments of a record \$10.4 million order and from the ramp-up of our new NEXT Modular Sensor System, which is now in full production. Our efforts to expand our presence in international markets are also beginning to show progress, with recent STQC certification in India positioning us for long-term growth in that region. Meanwhile, our Industrial Services segment, AIS, delivered solid 13% year-over-year growth and continues to execute well on large infrastructure and industrial projects."

"We remain laser-focused on delivering shareholder value through improved profitability, strategic innovation, and operational discipline. With a strengthening balance sheet and a growing backlog, we believe we are positioned to sustain momentum through the second half of the fiscal year, and remain optimistic that fiscal 2025 financial performance will surpass fiscal 2024."

Segment Highlights:

Vicon Industries:

- Revenue grew 110% year-over-year to \$17.0 million, driven by execution of a large government order and increased demand for AI-enhanced security solutions.
- Gross margin improved to 52% from 51% in the prior year quarter.
- Operating income for the segment totaled \$4.3 million, compared to a loss of \$0.7 million a year ago.

Advanced Industrial Services:

- Revenue increased 13% to \$10.3 million, up from \$9.1 million in the prior year period.
- Gross profit grew to \$3.4 million, with gross margin improving to 33%.
- Operating income rose to \$0.9 million from \$0.7 million in Q2 FY2024.

Metric	Q2 FY2025	Q2 FY2024	% Change
Revenue	\$27.3M	\$17.2M	+59%
Gross Profit	\$12.2M	\$6.9M	+75%
Gross Margin	45%	40%	+500bps
Operating Income	\$4.6M	(\$1.0M)	N/A
Net Income to CETX Shareholders	\$8.4M	(\$1.5M)	N/A
EPS (Basic & Diluted)	\$4.10	(\$3,054.05)	N/A

As of March 31, 2025, cash and cash equivalents were \$4.5 million, and total assets were \$46.2 million. Inventories decreased to \$6.1 million at March 31, 2025, from \$7.0 million at September 30, 2024. Stockholders' equity improved to \$6.4 million, exceeding Nasdaq's minimum continued listing standards.

About Cemtrex

Cemtrex, Inc. (Nasdaq: CETX) is a diversified technology company operating in the Security and Industrial sectors. Its Security segment, led by Vicon Industries, provides advanced video management software, high-performance security cameras, and integrated surveillance solutions for enterprise, government, and critical infrastructure. The Industrial segment, through Advanced Industrial Services (AIS), delivers expert rigging, millwrighting, process piping, and equipment installation services to manufacturers nationwide. With a focus on innovation, execution, and strategic growth, Cemtrex is committed to enhancing safety, efficiency, and value for its customers and shareholders.

For more information visit <u>www.cemtrex.com</u>.

Forward-Looking Statements

This press release contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, including statements relating to the closing of the offering, gross proceeds from the offering, our new product offerings, expected use of proceeds, or any proposed fundraising activities. These forward-looking statements are based on management's current expectations and are subject to certain risks and uncertainties that could cause actual results to differ materially from those set forth in or implied by such forward looking statements. Statements made herein are as of the date of

this press release and should not be relied upon as of any subsequent date. These risks and uncertainties are discussed under the heading "Risk Factors" contained in our Form 10-K filed with the Securities and Exchange Commission. All information in this press release is as of the date of the release and we undertake no duty to update this information unless required by law.

Cemtrex, Inc. and Subsidiaries Condensed Consolidated Balance Sheets

(Unoudited)

	(Unaudited)		
	March 31, 2025	September 30, 2024	
Assets			
Current assets			
Cash and cash equivalents	\$ 4,538,405	\$ 3,897,511	
Restricted cash	1,527,628	1,522,881	
Trade receivables, net	12,715,992	11,159,676	
Trade receivables, net - related party	550,613	685,788	
Inventory, net	6,136,765	6,988,529	
Contract assets, net	1,156,620	985,207	
Prepaid expenses and other current assets	2,026,088	1,456,687	
Total current assets	28,652,111	26,696,279	
Property and equipment, net	9,813,887	9,133,578	
Right-of-use operating lease assets	1,676,614	1,933,378	
Royalties receivable, net - related party	272,423	456,611	
Goodwill	3,708,347	3,708,347	
Other	2,113,768	2,187,265	
Total Assets	\$ 46,237,150	\$ 44,115,458	
Liabilities & Stockholders' Equity			
Current liabilities	\$ 4,001,843	\$ 4,520,173	
Accounts payable	\$ 4,001,843 3,970	\$ 4,520,173 73,024	
Sales tax payable Revolving line of credit	2,867,425	3,125,011	
Current maturities of long-term liabilities	9,301,045	4,732,377	
Operating lease liabilities - short-term	829,644	832,823	
Deposits from customers	182,855	408,415	
Accrued expenses	2,764,172	1,393,902	
Accrued payable on inventory in transit	242,303	640,450	
Contract liabilities	1,924,425	1,254,204	
Deferred revenue	1,179,536	1,297,616	
Accrued income taxes	277,763	314,827	
Total current liabilities	23,574,981	18,592,822	
Long-term liabilities			
Long-term debt	9,492,824	13,270,178	
Long-term operating lease liabilities	902,223	1,159,204	
Other long-term liabilities	282,200	274,957	
Deferred Revenue - long-term	509,882	658,019	
Warrant liabilities	4,747,468	5,199,436	
Total long-term liabilities	15,934,597	20,561,794	
Total liabilities	39,509,578	39,154,616	
Commitments and contingencies	-	-	

Stockholders' equity

Preferred stock , \$0.001 par value, 10,000,000 shares authorized, Series 1, 3,000,000 shares authorized, 2,579,994 shares issued and 2,515,894 shares outstanding as of March 31, 2025 and 2,456,827 shares issued and 2,392,727 shares outstanding as of September 30, 2024 (liquidation value of \$10 per share)	2,580	2,457
Series C, 100,000 shares authorized, 50,000 shares issued and outstanding at March 31, 2025 and September 30, 2024	50	50
Common stock, \$0.001 par value, 70,000,000 shares authorized, 1,784,581 shares issued and		
outstanding at March 31, 2025 and 14,176 shares issued and outstanding at September 30, 2024	1,785	14
Additional paid-in capital	95,879,333	73,262,536
Accumulated deficit	(91,726,811)	(71,355,386)
Treasury stock, 64,100 shares of Series 1 Preferred Stock at March 31, 2025, and September 30,		
2024	(148,291)	(148,291)
Accumulated other comprehensive income	2,394,376	2,949,297
Total Cemtrex stockholders' equity	6,403,022	4,710,677
Non-controlling interest	324,550	250,165
Total liabilities and stockholders' equity	\$ 46,237,150	\$ 44,115,458

Cemtrex, Inc. and Subsidiaries Condensed Consolidated Statements of Operations (Unaudited)

		For the three months ended				For the six months ended			
		March 31, 2025		March 31, 2024		March 31, 2025		March 31, 2024	
Revenues	\$	27,250,269	\$	17,159,595	\$	40,990,168	\$	34,037,761	
Cost of revenues		15,084,814		10,220,179		23,122,777		20,015,946	
Gross profit		12,165,455		6,939,416		17,867,391		14,021,815	
Operating expenses									
General and administrative		6,770,742		7,020,157		13,864,031		13,992,123	
Research and development		777,889		951,400		1,667,972		1,800,205	
Total operating expenses		7,548,631		7,971,557		15,532,003		15,792,328	
Operating income/(loss)		4,616,824		(1,032,141)	_	2,335,388		(1,770,513)	
Other (expense)/income			_						
Other income, net		(150,165)		144,765		(115,192)		223,176	
Interest expense		(452,998)		(592,804)		(936,911)		(1,176,487)	
Loss on exercise of warrant liabilities		-		-		(15,796,105)		-	
Changes in fair value of warrant liability		4,707,374		_		(5,312,838)		-	
Total other income/(expense), net		4,104,211		(448,039)		(22,161,046)		(953,311)	
Net income/(loss) before income taxes		8,721,035		(1,480,180)		(19,825,658)		(2,723,824)	
Income tax expense		110,525		100,004	_	231,063		170,755	
Income/(loss) from Continuing operations		8,610,510	_	(1,580,184)		(20,056,721)		(2,894,579)	
Income/(loss) from discontinued operations, net of tax		26,969	_	10,463		(240,319)		20,955	
Net income/(loss)		8,637,479		(1,569,721)		(20,297,040)		(2,873,624)	
Less net income/(loss) in noncontrolling interest		254,537		(96,510)	_	74,385		(192,919)	
Net income/(loss) attributable to Cemtrex, Inc. stockholders	\$	8,382,942	\$	(1,473,211)	\$	(20,371,425)	\$	(2,680,705)	
Income/(loss) per share - Basic & Diluted					_				
Continuing Operations	\$	4.10	\$	(3,054.05)	\$	(10.62)	\$	(5,497.36)	
Discontinued Operations	\$	0.01	\$	20.80	\$	(0.13)	\$	41.83	
Weighted Average Number of Shares-Basic & Diluted	_	2,032,744	_	503	_	1,897,797	_	501	

Cemtrex, Inc. and Subsidiaries Condensed Consolidated Statements of Cash Flows (Unaudited)

	For the six months ended March 31,	
Cash Flows from Operating Activities	2025	2024
Net loss	 \$ (20,297,040)	\$ (2,873,624
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Adjustments to reconcile net loss to net cash used by operating activities		
Depreciation and amortization	648,109	673,190
Loss on disposal of property and equipment	19,668	-
Noncash lease expense	461,490	389,125
Goodwill impairment	-	-
Bad debt expense	10,572	35,213
Contract modification - related party	280,545	-
Share-based compensation	7,183	15,116
Income tax expense	-	(96,750
Shares issued to pay for services	-	40,000
Accrued interest on notes payable	530,404	657,355
Non-cash royalty income	(71,464)	(26,564
Amortization of original issue discounts on notes payable	16,667	-
Loan origination costs	5,000	36,267
Loss on exercise of warrant liabilities	15,796,105	-
Changes in fair value of warrant liability	5,312,838	-
Changes in operating assets and liabilities net of effects from acquisition of subsidiaries:		
Trade receivables	(1,536,888)	(2,317,074
Trade receivables - related party	66,057	(178,980
Inventory	851,764	1,341,472
Contract assets	(171,413)	(240,478
Prepaid expenses and other current assets	(569,401)	482,853
Other assets	173,497	(225,853
Accounts payable	(518,330)	(455,315
Accounts payable - related party	(010,000)	408
Sales tax payable	(69,054)	1,658
Operating lease liabilities	(464,886)	(388,516
Deposits from customers	(225,560)	150,274
Accrued expenses	972,123	(108,311
Contract liabilities	670,221	919,090
Deferred revenue	(266,217)	(252,109
Income taxes payable	(38,617)	(146,422
Other liabilities	7,243	
Net cash provided/(used) by operating activities	1,600,616	(184,261 (2,752,236
	-,,	(_,,
Cash Flows from Investing Activities Purchase of property and equipment	(1,359,963)	(355,308
Proceeds from sale of property and equipment	(1,359,903)	(000,000
	10,000	-
Royalties on related party revenues	,	-
Investment in MasterpieceVR	(100,000)	(100,000
Net cash used by investing activities	(1,436,452)	(455,308
Cash Flows from Financing Activities		
Proceeds on revolving line of credit	18,925,223	19,360,672
Payments on revolving line of credit	(19,182,809)	(15,413,971
Payments on debt	(240,510)	(2,634,545
	(20,247)	(20,242
Payments on Paycheck Protection Program Loans		
	-	28,331
Payments on Paycheck Protection Program Loans Proceeds on bank loans Proceeds from notes payable	- 500,000	28,331 -
Proceeds on bank loans	- 500,000 1,050,597	28,331 - -

Net cash provided by financing activities	1,032,254	1,250,540
Effect of currency translation	(550,777)	(304,022)
Net increase/(decrease) in cash, cash equivalents, and restricted cash	1,196,418	(1,957,004)
Cash, cash equivalents, and restricted cash at beginning of period	5,420,392	6,349,562
Cash, cash equivalents, and restricted cash at end of period	\$ 6,066,033	4,088,536

Cemtrex, Inc. and Subsidiaries Condensed Consolidated Statements of Cash Flows (Continued) (Unaudited)

Balance Sheet Accounts Included in Cash, Cash Equivalents, and Restricted Cash			
Cash and cash equivalents	\$ 4,538,405	\$	2,916,120
Restricted cash	1,527,628		1,172,416
Total cash, cash equivalents, and restricted cash	\$ 6,066,033	\$	4,088,536
Supplemental Disclosure of Cash Flow Information:			
Cash paid during the period for interest	\$ 389,840	\$	482,865
Cash paid during the period for income taxes, net of refunds	\$ 269,680	\$	146,422
Supplemental Schedule of Non-Cash Investing and Financing Activities			
Shares issued to pay for services	\$ -	\$	40.000
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Financing of fixed asset purchase	\$ -	\$	28,331
Noncash recognition of new leases	\$ 204,726	\$	-
Series A Warrant Exercises	\$ 21,515,777	\$	-

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Source: Cemtrex Inc.