March 7, 2017

Sonic Automotive Announces Pricing of $250 Million of Senior Subordinated Notes

CHARLOTTE, N.C., March 7, 2017 /PRNewswire/ -- Sonic Automotive, Inc. (NYSE: SAH), one of the nation's largest automotive retailers, today announced the pricing of its private offering of $250 million in aggregate principal amount of 6.125% Senior Subordinated Notes due 2027 (the "Notes") to qualified institutional buyers pursuant to Rule 144A under the Securities Act of 1933, as amended (the "Securities Act"), and in offshore transactions pursuant to Regulation S under the Securities Act. The Notes were priced at 100% of par, resulting in a yield to maturity of 6.125%. This offering is expected to close on March 10, 2017. The Company intends to use the net proceeds from this offering to redeem all of its outstanding 7.0% Senior Subordinated Notes due 2022 (the "7.0% Notes") pursuant to the terms of the indenture governing the 7.0% Notes, and to pay related fees and expenses, and any remaining amount will be used for general corporate purposes, including the acquisition and development of dealerships and related real property, repurchases of shares of the Company's Class A common stock and other working capital needs.

The Notes have not been registered under the Securities Act or applicable state securities laws and may not be offered or sold in the United States absent registration or an applicable exemption from the registration requirements of the Securities Act and applicable state securities laws.

This press release is being issued pursuant to Rule 135c under the Securities Act, and is neither an offer to sell nor a solicitation of an offer to buy the Notes or any other securities and shall not constitute an offer to sell or a solicitation of an offer to buy, or a sale of, the Notes or any other securities in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction. In addition, nothing in this press release shall be deemed to be a notice of redemption for the 7.0% Notes.

About Sonic Automotive

Sonic Automotive, Inc., a Fortune 500 company based in Charlotte, N.C., is one of the nation's largest automotive retailers. Sonic can be reached on the web at www.sonicautomotive.com.

Forward-Looking Statements

Included herein are forward-looking statements, including statements pertaining to the closing of a private offering of securities and redemption of all the outstanding 7.0% Notes. There are many factors that affect management's views about future events and trends of the Company's business. These factors involve risk and uncertainties that could cause actual

results or trends to differ materially from management's views, including without limitation, economic conditions in the markets in which the Company operates, new and used vehicle industry sales volume, the success of the Company's operational strategies, the rate and timing of overall economic recovery or decline, and the risk factors described in the Company's Annual Report on Form 10-K for the year ended December 31, 2016. The Company does not undertake any obligation to update forward-looking information.

To view the original version on PR Newswire, visit:http://www.prnewswire.com/news-releases/sonic-automotive-announces-pricing-of-250-million-of-senior-subordinated-notes-300419721.html

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