

Amtech Reports Second Quarter Fiscal 2015 Results

TEMPE, Ariz., May 7, 2015 /PRNewswire/ -- Amtech Systems, Inc. (NASDAQ: ASYS), a global supplier of production equipment and related supplies for the solar, semiconductor, and LED markets, today reported results for its second fiscal quarter ending March 31, 2015.

Second Quarter Fiscal 2015 Financial and Operational Highlights:

- Successful close of BTU acquisition
- Integration of BTU and SoLayTec progressing as planned
- Cost synergies on target
- Customer orders of \$30.9 million (solar \$15.8 million)
- Quarter-end backlog of \$56.0 million (solar \$41.4 million)
- Net revenue of \$24.3 million (solar \$7.9 million)
- Book to bill ratio of 1.2:1 (solar 1.9:1)
- Net loss of \$2.3 million, or \$0.19 per share

Mr. Fokko Pentinga, Chief Executive Officer of Amtech, commented, "We made much progress in the quarter including the successful close of the BTU acquisition and the integration of both BTU and SoLayTec is progressing according to plan. Bookings continued at a healthy rate in the quarter and our backlog is at the highest level in the last three years. The mix of product in our backlog, including PECVD, ion implant, and atomic layer deposition systems (ALD), is a direct result of our decision several years ago to invest in expanding the size of our served available markets through product development and acquisition. Global solar installations continue to grow and the balance between supply and demand continues to improve. With strong growth of the market in 2015 and beyond, we see an increase in activity among top tier solar cell manufacturers to expand production both inside and outside of China and we are pleased to fully participate in the industry's selective capacity expansion and technology adaptation."

Customer orders in the second quarter of fiscal 2015 were \$30.9 million (\$15.8 million solar), compared to \$30.0 million (\$21.1 million solar) in the preceding quarter and \$21.5 million (\$13.6 million solar) in the second quarter of fiscal 2014.

At March 31, 2015, the Company's total order backlog was \$56.0 million (solar \$41.4 million), compared to total backlog of \$48.3 million (solar \$37.5 million) at December 31, 2014. Backlog includes deferred revenue and customer orders that are expected to ship within the next 12 months.

Net revenue for the second quarter of fiscal 2015 was \$24.3 million compared to \$12.4 million in the preceding quarter and \$12.7 million in the second quarter of fiscal 2014. The increase is due primarily to higher solar revenues and the inclusion of BTU revenues since January 30, 2015.

Gross margin in the second quarter of fiscal 2015 was 28%, compared to 28% in the preceding quarter and 23% in the second quarter of fiscal 2014. The higher margin compared to a year ago resulted primarily from inclusion of BTU's gross margin since the acquisition date and higher volumes in the company's other semiconductor business.

Selling, general and administrative (SG&A) expenses in the second quarter of fiscal 2015 were \$8.1 million compared to \$6.4 million in the preceding quarter and \$5.3 million in the second quarter of fiscal 2014. The increase results primarily from inclusion of BTU's SG&A since January 30, 2015, and acquisition related expenses. Partially offsetting the increase is a decrease in bad debt expense.

Research, development and engineering (RD&E) expense was \$0.8 million in the second quarter of fiscal 2015 compared to \$1.8 million in the preceding quarter and \$2.2 million in the second quarter of fiscal 2014. The lower RD&E expense is primarily due to an increase in the recognition of government grant funding, partially offset by increases in spending resulting from inclusion of BTU and SoLayTec RD&E since acquisition.

Depreciation and amortization in the second quarter of fiscal 2015 was \$937,000, compared to \$705,000 in the preceding quarter and \$583,000 in the second quarter of fiscal 2014. The increase is primarily due to the acquisitions of BTU and SoLayTec.

Income tax expense was \$170,000 for the three months ended March 31, 2015 compared to \$180,000 in the preceding quarter. In the second quarter of fiscal 2014, income tax expense was approximately zero, due to the effect of book/tax differences and valuation allowances on net operating losses in certain tax jurisdictions in which the company operates.

The net loss for the second quarter of fiscal 2015 was \$2.3 million, or \$0.19 per share, compared to a net loss of \$5.2 million or \$0.53 per share in the preceding quarter and a net loss of \$3.8 million, or \$0.39 per share for the second quarter of fiscal 2014.

Unrestricted cash and cash equivalents at March 31, 2015 were \$32.6 million, compared to \$28.6 million at December 31, 2014. The increase in cash and cash equivalents is primarily due to the cash acquired in the BTU acquisition.

Outlook

The company expects revenues for the quarter ending June 30, 2015 to be in the range of \$33 to \$35 million. Gross margin for the quarter ending June 30, 2015, is expected to be in the high 20s percent range, negatively influenced by anticipated revenue deferrals due to higher shipment levels, with operating margin slightly negative.

Operating results could be impacted by the timing of system shipments, the net impact of revenue deferral on those shipments, and recognition of revenue based on customer acceptances, all of which can have a significant effect on operating results. Operating results could also be significantly impacted by the timing of recognition of government grant revenue related to research and development projects in China and The Netherlands.

A substantial portion of Amtech's revenues are denominated in Euros. The revenue outlook provided in this press release is based on an assumed exchange rate between the United

States Dollar and the Euro. A significant decrease in the value of the Euro in relation to the United States Dollar could cause actual revenues to be lower than anticipated.

Conference Call

Amtech Systems will host a conference call and webcast today at 5:00pm ET to discuss second quarter fiscal 2015 financial results. Those in the USA wishing to participate in the live call should dial (877) 317-6789. From Canada, dial (866)-605-3852, and internationally, dial (412) 317-6789. Request "Amtech" when connected to the operator. A replay of the call will be available one hour after the end of the conference call through May 15, 2015. To access the replay please dial US toll free (877) 344-7529 and enter code 10065282. Internationally, dial (412) 317-0088 and use the same code. A live and archived web cast of the conference call can be accessed in the investor relations section of Amtech's website at www.amtechsystems.com.

About Amtech Systems, Inc.

Amtech Systems, Inc. is a global supplier of advanced thermal processing equipment to the solar, semiconductor / electronics, and LED manufacturing markets. Amtech's equipment includes diffusion, ALD and PECVD systems, ion implanters, and solder reflow systems. Amtech also supplies wafer handling automation and polishing equipment and related consumable products. The Company's wafer handling, thermal processing and consumable products currently address the diffusion, oxidation, and deposition steps used in the fabrication of solar cells, LEDs, semiconductors, MEMS, printed circuit boards, semiconductor packaging, and the polishing of newly sliced sapphire and silicon wafers. Amtech's products are recognized under the leading brand names Tempress SystemsTM, Bruce TechnologiesTM, PR HoffmanTM, R2D AutomationTM, Kingstone Semiconductor, SoLayTec, and BTU International.

Cautionary Note Regarding Forward-Looking Statements

Certain information contained in this press release is forward-looking in nature. All statements in this press release, or made by management of Amtech Systems, Inc. and its subsidiaries ("Amtech"), other than statements of historical fact, are hereby identified as "forward-looking statements" (as such term is defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended). In some cases, forward-looking statements can be identified by terminology such as "may," "will," "should," "would," "expects," "plans," "anticipates," "intends," "believes," "estimates," "predicts," "potential," "continue," or the negative of these terms or other comparable terminology or our management are intended to identify such forward-looking statements. Examples of forward-looking statements include statements regarding Amtech's future financial results, operating results, business strategies, projected costs, products under development, competitive positions, and plans and objectives of Amtech and its management for future operations. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. The Form 10-K that Amtech filed with the Securities and Exchange Commission (the "SEC") for the year-ended September 30, 2014, listed various important factors that could affect the company's future operating results and financial condition and could cause actual results to differ materially from historical results and expectations based on forward-looking

statements made in this document or elsewhere by Amtech or on its behalf. These factors can be found under the heading "Risk Factors" in the Form 10-Ks and investors should refer to them. Because it is not possible to predict or identify all such factors, any such list cannot be considered a complete set of all potential risks or uncertainties. Except as required by law, we undertake no obligation to publicly update forward-looking statements, whether as a result of new information, future events, or otherwise.

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Condensed Consolidated Statements of Operations Unaudited (in thousands, except per share data)

Three Months Ended March Six Months Ended March 31, 31, 2014 2015 2014 2015 Revenues, net of returns and allowances \$24,273 \$12,717 \$27,488 \$36,669 Cost of sales 17,384 9,819 26,352 20,055 Gross profit 6,889 2,898 10,317 7,433 8,075 5,277 9,402 Selling, general and administrative 14.459 2,586 3,044 Research, development and engineering 750 2,155 Operating loss (1,936)(4,534)(6,728)(5,013)Interest and other income, net (217)(20)(120)87 Loss before income taxes (4,554)(4,926)(2,153)(6,848)Income tax provision 170 350 560 **Net loss** (2,323)(4,554)(7,198)(5,486)Add: net loss (income) attributable to noncontrolling 2 803 941 interest (317)\$ (2,321) \$ (3,751) \$ (7,515) \$ (4,545) Net loss attributable to Amtech Systems, Inc. Loss Per Share: Basic loss per share attributable to Amtech shareholders \$ (0.19) \$ (0.39) \$ (0.69) \$ (0.47) Weighted average shares outstanding 11,997 9,679 10,914 9,619 Diluted loss per share attributable to Amtech shareholders \$ (0.19) \$ (0.39) \$ (0.69) \$ (0.47) Weighted average shares outstanding 11,997 9,679 10,914 9,619

Condensed Consolidated Balance Sheets (in thousands)

Assets		March 31, 2015		September 30, 2014	
		naudited)			
Current Assets					
Cash and cash equivalents	\$	32,607	\$	27,367	
Restricted cash		1,584		2,380	
Accounts receivable					
Trade (less allowance for doubtful accounts of \$3,423 and \$2,846 at		17,312		8,896	
March 31, 2015 and September 30, 2014, respectively)					
Unbilled and other		9,450		6,880	
Inventories		33,057		16,760	
Deferred income taxes		1,650		1,060	
Other		6,637		2,082	
Total current assets		102,297		65,425	
Property, Plant and Equipment - Net		20,179		9,752	
Deferred Income Taxes - Long Term		120		1,300	
Intangible Assets - Net		5,378		2,678	
Goodwill		14,596		8,323	
Other Assets - Long Term		3,212		2,426	
Total Assets	\$	145,782	\$	89,904	
Liabilities and Stockholders' Equity					
Current Liabilities					
Accounts payable	\$	22,517	\$	6,003	
	\$	22,517 670	\$	6,003	
Accounts payable	\$,	\$	-	
Accounts payable Current maturities of long-term debt	\$	670	\$	4,269	
Accounts payable Current maturities of long-term debt Accrued compensation and related taxes	\$	670 6,574	\$	4,269 628	
Accounts payable Current maturities of long-term debt Accrued compensation and related taxes Accrued warranty expense	\$	670 6,574 1,051	\$	4,269 628 6,908	
Accounts payable Current maturities of long-term debt Accrued compensation and related taxes Accrued warranty expense Deferred profit	\$	670 6,574 1,051 5,497	\$	4,269 628 6,908 4,992	
Accounts payable Current maturities of long-term debt Accrued compensation and related taxes Accrued warranty expense Deferred profit Customer deposits	\$	670 6,574 1,051 5,497 11,894	\$	6,003 4,269 628 6,908 4,992 5,346 4,990	
Accounts payable Current maturities of long-term debt Accrued compensation and related taxes Accrued warranty expense Deferred profit Customer deposits Other accrued liabilities	\$	670 6,574 1,051 5,497 11,894 7,426	\$	4,269 628 6,908 4,992 5,346	
Accounts payable Current maturities of long-term debt Accrued compensation and related taxes Accrued warranty expense Deferred profit Customer deposits Other accrued liabilities Income taxes payable	\$	670 6,574 1,051 5,497 11,894 7,426 4,090	\$	4,269 628 6,908 4,992 5,346 4,990	
Accounts payable Current maturities of long-term debt Accrued compensation and related taxes Accrued warranty expense Deferred profit Customer deposits Other accrued liabilities Income taxes payable Total current liabilities	\$	670 6,574 1,051 5,497 11,894 7,426 4,090	\$	4,269 628 6,908 4,992 5,346 4,990	
Accounts payable Current maturities of long-term debt Accrued compensation and related taxes Accrued warranty expense Deferred profit Customer deposits Other accrued liabilities Income taxes payable Total current liabilities Long-term Debt	\$	670 6,574 1,051 5,497 11,894 7,426 4,090 59,719	\$	4,269 628 6,908 4,992 5,346 4,990	
Accounts payable Current maturities of long-term debt Accrued compensation and related taxes Accrued warranty expense Deferred profit Customer deposits Other accrued liabilities Income taxes payable Total current liabilities Long-term Debt Income Taxes Payable - Long-Term	\$	670 6,574 1,051 5,497 11,894 7,426 4,090 59,719 8,548 5,140	\$	4,269 628 6,908 4,992 5,346 4,990	
Accounts payable Current maturities of long-term debt Accrued compensation and related taxes Accrued warranty expense Deferred profit Customer deposits Other accrued liabilities Income taxes payable Total current liabilities Long-term Debt Income Taxes Payable - Long-Term Deferred Income Taxes - Long-Term	\$	670 6,574 1,051 5,497 11,894 7,426 4,090 59,719 8,548 5,140 250	\$	4,269 628 6,908 4,992 5,346 4,990 33,136	
Accounts payable Current maturities of long-term debt Accrued compensation and related taxes Accrued warranty expense Deferred profit Customer deposits Other accrued liabilities Income taxes payable Total current liabilities Long-term Debt Income Taxes Payable - Long-Term Deferred Income Taxes - Long-Term Total liabilities	\$	670 6,574 1,051 5,497 11,894 7,426 4,090 59,719 8,548 5,140 250	\$	4,269 628 6,908 4,992 5,346 4,990 33,136	
Accounts payable Current maturities of long-term debt Accrued compensation and related taxes Accrued warranty expense Deferred profit Customer deposits Other accrued liabilities Income taxes payable Total current liabilities Long-term Debt Income Taxes Payable - Long-Term Deferred Income Taxes - Long-Term Total liabilities Stockholders' Equity	\$	670 6,574 1,051 5,497 11,894 7,426 4,090 59,719 8,548 5,140 250	\$	4,269 628 6,908 4,992 5,346 4,990 33,136	

Additional paid-in capital		109,100	81,884
Accumulated other comprehensive loss		(8,992)	(5,790)
Retained deficit		(28,566)	(21,051)
Total stockholders' equity		71,673	55,141
Noncontrolling interest		452	(1,553)
Total equity	-	72,125	53,588
Total Liabilities and Stockholders' Equity	\$	145,782	\$ 89,904

Condensed Consolidated Statements of Cash Flows Unaudited (in thousands)

	Six Months Ended March 31,	
	2015	2014
Operating Activities		
Net loss	\$ (7,198)	\$ (5,486)
Adjustments to reconcile net loss to net		
cash provided by (used in) operating activities:		
Depreciation and amortization	1,641	1,206
Write-down of inventory	81	93
Deferred income taxes	901	_
Non-cash share based compensation expense	568	373
Provision for (reversal of) allowance for doubtful accounts	(281)	1,408
Changes in operating assets and liabilities:		
Restricted cash	844	2,846
Accounts receivable	(1,406)	(9,646)
Inventories	(7,482)	4,860
Income taxes refundable and payable, net	(922)	5,849
Prepaid expenses and other assets	(2,027)	716
Accounts payable	7,664	456
Accrued liabilities and customer deposits	5,269	(8,799)
Deferred profit	(643)	4,234 (1,890)
Net cash used in operating activities		
Investing Activities		
Purchases of property, plant and equipment	(125)	(214)
Acquisitions, net of cash acquired	8,595	-
Net cash provided by (used in) investing activities	8,470	(214)
Financing Activities		
Proceeds from the exercise of stock options	55	1,116
Payments on long-term debt	(121)	-
Borrowings on long-term debt	335	-
Excess tax benefit of stock options		100

Net cash provided by financing activities	269	1,216
Effect of Exchange Rate Changes on Cash	(508)	341
Net Increase (Decrease) in Cash and Cash Equivalents	5,240	(547)
Cash and Cash Equivalents, Beginning of Period	27,367	37,197
Cash and Cash Equivalents, End of Period	\$ 32,607	\$ 36,650

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