

News Release

TANGER REPORTS THIRD QUARTER RESULTS

Tenant Sales Exceed 2019 by More Than 13%

Percentage Rentals More Than Double 2019

Company Release – 11/1/2021 4:15 PM ET

Greensboro, NC, November 1, 2021, Tanger Factory Outlet Centers, Inc. (NYSE:SKT), a leading owner and operator of upscale open-air outlet centers, today reported financial results and operating metrics for the three and nine months ended September 30, 2021.

"We are pleased to report strong quarterly results. Our leasing efforts pushed occupancy to 94.3% as of September 30, 2021, up 130 basis points since June 30th and 140 basis points over the last twelve months. Our rent spreads improved by 240 basis points sequentially on a cash basis. We also benefited from significant percentage rental growth, which was more than two and a half times the comparable 2019 period during the third quarter. Tenant sales at our open-air centers are accelerating, reaching an all-time high of \$448 per square foot for the consolidated portfolio during the twelve months ended September 30, 2021, an increase of more than 13% over the comparable 2019 period. Traffic has remained strong, representing approximately 99% of third quarter 2019 levels. Furthermore, we are seeing continued traction in monetizing the non-store elements of our centers, particularly paid media and marketing partnerships. These trends demonstrate retailers' commitment to the outlet distribution channel, and we believe sustaining this momentum will drive cash flow and increase the value of our real estate," said Stephen Yalof, President and Chief Executive Officer.

"In addition, our 2021 capital markets activity, including bond issuance and redemptions and opportunistic equity issuance under our ATM program, have resulted in low leverage and a strong liquidity position. As of quarter end, leverage was below our target of 6 times net debt to EBITDA, and with significant cash flow generation and undrawn lines of credit, our balance sheet is well-positioned to deliver long-term growth," he added.

Third Quarter Results

- Net loss available to common shareholders was \$0.11 per share, or \$11.0 million, compared to net income available to common shareholders of \$0.14 per share, or \$12.9 million, for the prior year period. The current year includes a loss on the early extinguishment of debt of \$33.8 million, or \$0.31 per share. The prior year period was heavily impacted by the COVID-19 pandemic and also included a \$2.3 million, or \$0.02 per share, gain on the sale of a non-core outlet center.
- Funds From Operations ("FFO") available to common shareholders was \$0.16 per share, or \$17.8 million, compared to \$0.44 per share, or \$42.6 million, for the prior year period.
- Core Funds From Operations ("Core FFO") available to common shareholders was \$0.47 per share, or \$51.8 million, compared to \$0.44 per share, or \$42.6 million, for the prior year period. Core FFO for the third quarter of 2021 excludes the loss on the early extinguishment of debt discussed above, which the Company does not consider indicative of its ongoing operating performance.

Year-to-Date Results

- Net loss available to common shareholders was \$0.05 per share, or \$4.8 million, compared to net loss available to common shareholders of \$0.40 per share, or \$37.2 million, for the prior year period. The current year period includes losses on the early extinguishment of debt totaling \$47.9 million, or \$0.46 per share. The prior year period was heavily impacted by the COVID-19 pandemic and also included the Company's share of non-cash impairment charges totaling \$48.8 million or \$0.50 per share.
- FFO available to common shareholders was \$0.84 per share, or \$88.4 million, compared to \$1.04 per share, or \$101.4 million, for the prior year period.
- Core FFO available to common shareholders was \$1.32 per share, or \$138.7 million, compared to \$1.04 per share, or \$101.4 million, for the prior year period. Core FFO for the first nine months of 2021 excludes the losses on the early extinguishment of debt discussed above and general and administrative expense of \$2.7 million, or \$0.03 per share, for compensation costs related to a voluntary retirement plan and other executive severance costs, both of which the Company does not consider indicative of its ongoing operating performance.

FFO and Core FFO are widely accepted supplemental non-GAAP financial measures used in the real estate industry to measure and compare the operating performance of real estate companies. Complete reconciliations containing adjustments from GAAP net income (loss) to FFO and Core FFO, if applicable, are included in this release. Per share amounts for net income (loss), FFO and Core FFO are on a diluted basis.

Operating Metrics

The Company's key portfolio results were as follows:

- Consolidated portfolio occupancy rate was 94.3% on September 30, 2021, compared to 93.0% on June 30, 2021 and 92.9% on September 30, 2020
- Average tenant sales productivity for the consolidated portfolio was \$448 per square foot for the twelve months ended September 30, 2021, an increase of 13.4% from \$395 per square foot for the twelve months ended September 30, 2019
- On a same center basis, average tenant sales increased 11.2% compared to the twelve months ended September 30, 2019
- Blended average rental rates decreased 0.6% on a straight-line basis and 5.7% on a cash basis for all renewals and re-tenanted leases that commenced during the trailing twelve months ended September 30, 2021, which represents a sequential improvement of 180 basis points on a straight-line basis and 240 basis points on a cash basis and does not fully reflect the positive impact of variable rents achieved through leasing activity completed early in the COVID-19 pandemic
- Same center net operating income ("Same Center NOI") for the consolidated portfolio increased to \$73.8 million for the third quarter of 2021 from \$66.1 million for the third quarter of 2020 and to \$208.2 million for the first nine months of 2021 from \$173.9 million for the first nine months of 2020, driven by a better-than-expected rebound in variable rents and other revenues in 2021 and the impact of the COVID-19 pandemic during 2020
- Lease termination fees totaled \$2.2 million for the first nine months of 2021, including \$1.4 million for the third quarter of 2021, compared to \$8.0 million for the first nine months of 2020, including \$6.3 million for the third quarter of 2020
- Through October 29, 2021, the Company had collected 98% of 2020 deferred rents due to be repaid during the nine months ended September 30, 2021

Same Center NOI is a supplemental non-GAAP financial measure of operating performance. A complete definition of Same Center NOI and a reconciliation to the nearest comparable GAAP measure is included in this release.

Leasing Activity

Total commenced leases for the trailing twelve months ended September 30, 2021 that were renewed or re-leased included 329 leases, totaling nearly 1.6 million square feet.

As of September 30, 2021, Tanger had lease renewals executed or in process for 67.5% of the space in the consolidated portfolio scheduled to expire during 2021 compared to 72.3% of the space scheduled to expire during 2020 that was executed or in process as of September 30, 2020.

Tanger recaptured approximately 135,000 square feet within its consolidated portfolio during the first nine months of 2021 related to bankruptcies and brand-wide restructurings by retailers, including 55,000 square feet in the third quarter, compared to approximately 586,000 square feet during the first nine months of 2020, including 206,000 square feet during the third quarter.

Dividend

In September 2021, the Company's Board of Directors approved a 2.8% increase in the annualized dividend on its common shares to \$0.73 per share from \$0.71 per share and simultaneously declared a quarterly cash dividend of \$0.1825 per share, payable on November 15, 2021 to holders of record on October 29, 2021.

Balance Sheet and Liquidity

As previously disclosed, Tanger issued 332,000 common shares during the third quarter of 2021 that were sold during the second quarter under its at-the-market ("ATM") equity offering program, generating net proceeds of \$6.2 million received in July. Since the program was implemented in February 2021, the Company has sold 10.0 million shares at a weighted average price of \$18.97 per share, generating net proceeds of \$187.1 million and leaving a remaining authorization of \$60.1 million.

As previously announced, in July 2021, Tanger's operating partnership, Tanger Properties Limited Partnership, amended and extended its unsecured lines of credit. Key elements of the amendments include an extension of the maturity date from October 2021 to July 2025, which may be extended by one additional year by exercising two six-month extension options; borrowing capacity of \$520 million with an accordion feature to increase total borrowing capacity to \$1.2 billion, subject to lender approval; and the incorporation of a sustainability metric, reducing the applicable grid-based interest rate spread by one basis point annually, subject to the percentage of LEED® or ENERGY STAR® certified square footage improving by certain minimum thresholds.

Additionally, in August 2021, Tanger Properties Limited Partnership completed a public offering of \$400.0 million in senior notes due 2031 in an underwritten public offering. The notes were priced at 98.552% of the principal amount to yield 2.917% to

maturity. The notes, which mature on September 1, 2031, pay interest semi-annually at a rate of 2.750% per annum, the lowest coupon in Tanger history. The aggregate net proceeds from the offerings, after deducting the underwriting discount and offering expenses, were approximately \$390.7 million. The net proceeds from the sale of the notes were used to redeem its 3.875% senior notes due 2023, \$100.0 million in aggregate principal amount outstanding, and its 3.750% senior notes due 2024, \$250.0 million in aggregate principal outstanding, which occurred in September 2021 and required a make-whole premium of \$31.9 million. The remaining proceeds were used for general corporate purposes. Subsequent to the redemptions, Tanger has no significant debt maturities until April 2024.

As of September 30, 2021:

- Weighted average interest rate was 3.1% and weighted average term to maturity of outstanding consolidated debt, including extension options, was approximately 5.9 years
- Approximately 93% of the Company's consolidated square footage was unencumbered by mortgages
- Interest coverage ratio (calculated as Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization ("Adjusted EBITDA") divided by interest expense) was 4.2 times for the first nine months of 2021 and 4.3 times for the trailing twelve months ended September 30, 2021
- Net debt to Adjusted EBITDA improved to 5.3x for the trailing twelve months ended September 30, 2021 from 7.1x for the year ended December 31, 2020 due to the financing activities discussed above and growth in Adjusted EBITDA
- Total outstanding consolidated floating rate debt was approximately \$51 million, representing approximately 4% of total consolidated debt outstanding and 2% of total enterprise value
- Funds Available for Distribution ("FAD") payout ratio was 56% for the first nine months of 2021

Adjusted EBITDA, Net debt and FAD are supplemental non-GAAP financial measures of operating performance. Definitions of Adjusted EBITDA, Net debt and FAD and reconciliations to the nearest comparable GAAP measures are included in this release.

Guidance for 2021

Driven by strong traffic and tenant sales during the first nine months of 2021, the results of Tanger's business operations exceeded expectations and drove higher variable rents and other revenues, leading the Company to increase 2021 full-year Core FFO guidance. Based on the Company's internal forecasting process and its view on current market conditions, management currently believes the Company's full year 2021 net income, FFO and Core FFO per share will be as follows:

For the year ending December 31, 2021:	Revised		Previous	
	Low Range	High Range	Low Range	High Range
Estimated diluted net income per share	\$ 0.04	\$ 0.08	\$ 0.20	\$ 0.27
Depreciation and amortization of real estate assets - consolidated and the Company's share of unconsolidated joint ventures	1.12	1.12	1.12	1.12
Loss on sale of joint venture property, including foreign currency effect ⁽¹⁾	0.04	0.04	0.04	0.04
Estimated diluted FFO per share	\$ 1.20	\$ 1.24	\$ 1.36	\$ 1.43
Loss on early extinguishment of debt	0.45	0.45	0.14	0.14
Compensation related to voluntary retirement plan and other executive severance	0.02	0.02	0.02	0.02
Estimated diluted Core FFO per share	\$ 1.67	\$ 1.71	\$ 1.52	\$ 1.59

⁽¹⁾ Includes a \$3.6 million charge related to the foreign currency effect of the sale of the Saint-Sauveur, Quebec property by the RioCan joint venture in March 2021.

Tanger's estimates reflect the following key assumptions:

- A \$9 million to \$10 million, or \$0.08 to \$0.09 per share, decrease in lease termination fees, to approximately \$2 million to \$3 million, from \$12 million in 2020
- Additional lease adjustments and the recapture of up to 150,000 square feet related to recent tenant bankruptcy filings and restructuring announcements, including 135,000 square feet recaptured through the end of October
- No further domestic government-mandated retail shutdowns or store capacity limitations
- General and administrative expense of between \$60 million and \$63 million, including \$2.7 million of compensation related to a voluntary retirement plan and other executive severance incurred during the first nine months. The year-over-year growth in general and administrative expense reflects the full-year impact of two senior executive positions created during 2020, as well as Tanger's continued investments in its core strategies of reshaping operations, accelerating leasing and enhancing marketing through digital transformation.

- Approximately \$0.06 of net dilution related to the 10.0 million common shares issued under the Company's ATM program; full-year diluted weighted average common shares of approximately 102 million for net income and 107 million for FFO and Core FFO
- Combined annual recurring capital expenditures and second generation tenant allowances of approximately \$12 million to \$15 million
- Does not include the impact of the sale of any outparcels, additional properties or joint venture interests, the acquisition of any properties or joint venture partner interests, or any additional financing activity

Third Quarter 2021 Conference Call

Tanger will host a conference call to discuss its third quarter 2021 results for analysts, investors and other interested parties on Tuesday, November 2, 2021, at 8:00 a.m. Eastern Time. To access the conference call, listeners should dial 1-877-605-1702. Alternatively, a live audio webcast of this call will be available to the public on Tanger's Investor Relations website, investors.tangeroutlets.com. A telephone replay of the call will be available from November 2, 2021 at approximately 11:00 a.m. through November 16, 2021 at 11:59 p.m. by dialing 1-877-660-6853, replay access code #13722882. An online archive of the webcast will also be available through November 16, 2021.

About Tanger Factory Outlet Centers, Inc.

Tanger Factory Outlet Centers, Inc. (NYSE: SKT) is a leading operator of upscale open-air outlet centers that owns, or has an ownership interest in, a portfolio of 36 centers. Tanger's operating properties are located in 20 states and in Canada, totaling approximately 13.6 million square feet, leased to over 2,500 stores operated by more than 500 different brand name companies. The Company has more than 40 years of experience in the outlet industry and is a publicly-traded REIT. Tanger is furnishing a Form 8-K with the Securities and Exchange Commission ("SEC") that includes a supplemental information package for the quarter ended September 30, 2021. For more information on Tanger Outlet Centers, call 1-800-4TANGER or visit the Company's website at www.tangeroutlets.com.

Safe Harbor Statement

This news release contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The Company intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and includes this statement for purposes of complying with the safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe the Company's future plans, strategies and expectations, are generally identifiable by use of the words "believe," "expect," "intend," "anticipate," "estimate," "project," "will," "forecast" or similar expressions, and include the Company's expectations regarding the impact of the COVID-19 pandemic on the Company's business, financial results and financial condition, future financial results and assumptions underlying that guidance, trends in retail traffic and tenant revenues, trends in and effects of monetizing non-store elements of centers, its leasing strategy and value proposition to retailers, uses of capital, liquidity, dividend payments and cash flows.

You should not rely on forward-looking statements since they involve known and unknown risks, uncertainties and other important factors which are, in some cases, beyond our control and which could materially affect our actual results, performance or achievements. Important factors which may cause actual results to differ materially from current expectations include, but are not limited to: risks related to the impact of the COVID-19 pandemic on our tenants and on our business, financial condition, liquidity, results of operations and compliance with debt covenants; our inability to develop new outlet centers or expand existing outlet centers successfully; risks related to the economic performance and market value of our outlet centers; the relative illiquidity of real property investments; impairment charges affecting our properties; our dispositions of assets may not achieve anticipated results; competition for the acquisition and development of outlet centers, and our inability to complete outlet centers we have identified; environmental regulations affecting our business; risks associated with possible terrorist activity or other acts or threats of violence and threats to public safety; our dependence on rental income from real property; our dependence on the results of operations of our retailers and their bankruptcy, early termination or closing could adversely affect us; the fact that certain of our properties are subject to ownership interests held by third parties, whose interests may conflict with ours; risks related to climate change; risks related to uninsured losses; the risk that consumer, travel, shopping and spending habits may change; risks associated with our Canadian investments; risks associated with attracting and retaining key personnel; risks associated with debt financing; risks associated with our guarantees of debt for, or other support we may provide to, joint venture properties; the effectiveness of our interest rate hedging arrangements; uncertainty relating to the potential phasing out of LIBOR; our potential failure to qualify as a REIT; our legal obligation to make distributions to our shareholders; legislative or regulatory actions that could adversely affect our shareholders, including the recent changes in the U.S. federal income taxation of U.S. businesses; our dependence on distributions from the Operating Partnership to meet our financial obligations, including dividends; the risk of a cyber-attack or an act of cyber-terrorism and other important factors set forth under Item 1A - "Risk Factors" in the Company's and the Operating Partnership's Annual Report on Form 10-K for the year ended December 31, 2020, as may be updated or supplemented in the Company's Quarterly Reports on Form 10-Q and the Company's other filings with the SEC. Accordingly, there is no assurance that the Company's expectations will be realized. The Company disclaims any intention or obligation to update the forward-looking statements, whether as a result of new information, future events or otherwise. You are advised to refer to any further disclosures the Company makes or related subjects in the Company's Current Reports on Form 8-K that the Company files with the SEC.

Investor Contact Information

Cyndi Holt
SVP, Finance and Investor Relations
336-834-6892
cyndi.holt@tangeroutlets.com

Jim Williams
EVP, CFO and Treasurer
336-834-6800
jim.williams@tangeroutlets.com

Media Contact Information

Quentin Pell
SVP, ESG and Communications
336-834-6827
quentin.pell@tangeroutlets.com

TANGER FACTORY OUTLET CENTERS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(in thousands, except per share data)
(Unaudited)

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2021	2020	2021	2020
Revenues:				
Rental revenues	\$ 107,265	\$ 100,251	\$ 301,556	\$ 271,082
Management, leasing and other services	1,641	1,194	4,372	3,362
Other revenues	3,559	1,768	8,504	4,392
Total revenues	112,465	103,213	314,432	278,836
Expenses:				
Property operating	37,186	35,206	103,747	101,991
General and administrative	14,817	11,181	47,310	35,331
Impairment charges	—	—	—	45,675
Depreciation and amortization	26,944	29,903	82,826	87,966
Total expenses	78,947	76,290	233,883	270,963
Other income (expense):				
Interest expense	(13,282)	(15,647)	(40,982)	(47,786)
Loss on early extinguishment of debt	(33,821)	—	(47,860)	—
Gain on sale of assets	—	2,324	—	2,324
Other income (expense) ⁽¹⁾	253	161	(2,598)	789
Total other income (expense)	(46,850)	(13,162)	(91,440)	(44,673)
Income (loss) before equity in earnings (losses) of unconsolidated joint ventures	(13,332)	13,761	(10,891)	(36,800)
Equity in earnings (losses) of unconsolidated joint ventures	2,261	(42)	6,758	(1,490)
Net income (loss)	(11,071)	13,719	(4,133)	(38,290)
Noncontrolling interests in Operating Partnership	492	(690)	165	1,939
Noncontrolling interests in other consolidated partnerships	—	—	—	(190)
Net income (loss) attributable to Tanger Factory Outlet Centers, Inc.	(10,579)	13,029	(3,968)	(36,541)
Allocation of earnings to participating securities	(401)	(146)	(804)	(692)
Net income (loss) available to common shareholders of Tanger Factory Outlet Centers, Inc.	\$ (10,980)	\$ 12,883	\$ (4,772)	\$ (37,233)
Basic earnings per common share:				
Net income (loss)	\$ (0.11)	\$ 0.14	\$ (0.05)	\$ (0.40)
Diluted earnings per common share:				
Net income (loss)	\$ (0.11)	\$ 0.14	\$ (0.05)	\$ (0.40)

(1) The nine months ended September 30, 2021 includes a \$3.6 million charge related to the foreign currency effect of the sale of the Saint-Sauveur, Quebec property by the RioCan joint venture in March 2021.

TANGER FACTORY OUTLET CENTERS, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(in thousands, except share data)
(Unaudited)

	September 30, 2021	December 31, 2020
Assets		
Rental property:		
Land	\$ 268,243	\$ 265,968
Buildings, improvements and fixtures	2,520,492	2,527,404
	2,788,735	2,793,372
Accumulated depreciation	(1,125,883)	(1,054,993)
Total rental property, net	1,662,852	1,738,379
Cash and cash equivalents	143,116	84,832
Investments in unconsolidated joint ventures	85,421	94,579
Deferred lease costs and other intangibles, net	76,980	84,960
Operating lease right-of-use assets	80,658	81,499
Prepays and other assets	100,134	105,282
Total assets	\$ 2,149,161	\$ 2,189,531
Liabilities and Equity		
Liabilities		
Debt:		
Senior, unsecured notes, net	\$ 1,035,670	\$ 1,140,576
Unsecured term loan, net	298,288	347,370
Mortgages payable, net	76,807	79,940
Unsecured lines of credit	—	—
Total debt	1,410,765	1,567,886
Accounts payable and accrued expenses	90,053	88,253
Operating lease liabilities	89,364	90,105
Other liabilities	78,819	84,404
Total liabilities	1,669,001	1,830,648
Commitments and contingencies		
Equity		
Tanger Factory Outlet Centers, Inc.:		
Common shares, \$0.01 par value, 300,000,000 shares authorized, 103,984,234 and 93,569,801 shares issued and outstanding at September 30, 2021 and December 31, 2020, respectively	1,040	936
Paid in capital	975,137	787,143
Accumulated distributions in excess of net income	(496,495)	(420,104)
Accumulated other comprehensive loss	(20,686)	(26,585)
Equity attributable to Tanger Factory Outlet Centers, Inc.	458,996	341,390
Equity attributable to noncontrolling interests:		
Noncontrolling interests in Operating Partnership	21,164	17,493
Noncontrolling interests in other consolidated partnerships	—	—
Total equity	480,160	358,883
Total liabilities and equity	\$ 2,149,161	\$ 2,189,531

TANGER FACTORY OUTLET CENTERS, INC. AND SUBSIDIARIES
CENTER INFORMATION
(Unaudited)

	September 30,	
	2021	2020
Gross leasable area open at end of period (in thousands):		
Consolidated	11,453	11,873
Partially owned - unconsolidated	2,113	2,212
Total ⁽¹⁾	13,566	14,085
Outlet centers in operation at end of period:		
Consolidated	30	31
Partially owned - unconsolidated	6	7
Total	36	38
Occupancy at end of period:		
Consolidated	94.3 %	92.9 %
Partially owned - unconsolidated	96.3 %	95.1 %
Total	94.6 %	94.6 %
Total states operated in at end of period	20	20

(1) Due to rounding, numbers may not add up precisely to the totals provided.

NON-GAAP SUPPLEMENTAL MEASURES

Funds From Operations

Funds From Operations (“FFO”) is a widely used measure of the operating performance for real estate companies that supplements net income (loss) determined in accordance with generally accepted accounting principles in the United States (“GAAP”). We determine FFO based on the definition set forth by the National Association of Real Estate Investment Trusts (“NAREIT”), of which we are a member. In December 2018, NAREIT issued “NAREIT Funds From Operations White Paper - 2018 Restatement” which clarifies, where necessary, existing guidance and consolidates alerts and policy bulletins into a single document for ease of use. NAREIT defines FFO as net income (loss) available to the Company’s common shareholders computed in accordance with GAAP, excluding (i) depreciation and amortization related to real estate, (ii) gains or losses from sales of certain real estate assets, (iii) gains and losses from change in control, (iv) impairment write-downs of certain real estate assets and investments in entities when the impairment is directly attributable to decreases in the value of depreciable real estate held by the entity and (v) after adjustments for unconsolidated partnerships and joint ventures calculated to reflect FFO on the same basis.

FFO is intended to exclude historical cost depreciation of real estate as required by GAAP which assumes that the value of real estate assets diminishes ratably over time. Historically, however, real estate values have risen or fallen with market conditions. Because FFO excludes depreciation and amortization of real estate assets, gains and losses from property dispositions and extraordinary items, it provides a performance measure that, when compared year over year, reflects the impact to operations from trends in occupancy rates, rental rates, operating costs, development activities and interest costs, providing perspective not immediately apparent from net income (loss).

We present FFO because we consider it an important supplemental measure of our operating performance. In addition, a portion of cash bonus compensation to certain members of management is based on our FFO or Core FFO, which is described in the section below. We believe it is useful for investors to have enhanced transparency into how we evaluate our performance and that of our management. In addition, FFO is frequently used by securities analysts, investors and other interested parties in the evaluation of REITs, many of which present FFO when reporting their results. FFO is also widely used by us and others in our industry to evaluate and price potential acquisition candidates. We believe that FFO payout ratio, which represents regular distributions to common shareholders and unit holders of the Operating Partnership expressed as a percentage of FFO, is useful to investors because it facilitates the comparison of dividend coverage between REITs. NAREIT has encouraged its member companies to report their FFO as a supplemental, industry-wide standard measure of REIT operating performance.

FFO has significant limitations as an analytical tool, and you should not consider it in isolation, or as a substitute for analysis of our results as reported under GAAP. Some of these limitations are:

- FFO does not reflect our cash expenditures, or future requirements, for capital expenditures or contractual commitments;
- FFO does not reflect changes in, or cash requirements for, our working capital needs;
- Although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and FFO does not reflect any cash requirements for such replacements; and
- Other companies in our industry may calculate FFO differently than we do, limiting its usefulness as a comparative measure.

Because of these limitations, FFO should not be considered as a measure of discretionary cash available to us to invest in the growth of our business or our dividend paying capacity. We compensate for these limitations by relying primarily on our GAAP results and using FFO only as a supplemental measure.

Core FFO

If applicable, we present Core Funds From Operations (“Core FFO”) as a supplemental measure of our performance. We define Core FFO as FFO further adjusted to eliminate the impact of certain items that we do not consider indicative of our ongoing operating performance. These further adjustments are itemized in the table below, if applicable. You are encouraged to evaluate these adjustments and the reasons we consider them appropriate for supplemental analysis. In evaluating Core FFO you should be aware that in the future we may incur expenses that are the same as or similar to some of the adjustments in this presentation. Our presentation of Core FFO should not be construed as an inference that our future results will be unaffected by unusual or non-recurring items.

We present Core FFO because we believe it assists investors and analysts in comparing our performance across reporting periods on a consistent basis by excluding items that we do not believe are indicative of our core operating performance. In addition, we believe it is useful for investors to have enhanced transparency into how we evaluate management’s performance and the effectiveness of our business strategies. We use Core FFO when certain material, unplanned transactions occur as a

factor in evaluating management's performance and to evaluate the effectiveness of our business strategies, and may use Core FFO when determining incentive compensation.

Core FFO has limitations as an analytical tool. Some of these limitations are:

- Core FFO does not reflect our cash expenditures, or future requirements, for capital expenditures or contractual commitments;
- Core FFO does not reflect changes in, or cash requirements for, our working capital needs;
- Although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and Core FFO does not reflect any cash requirements for such replacements;
- Core FFO does not reflect the impact of certain cash charges resulting from matters we consider not to be indicative of our ongoing operations; and
- Other companies in our industry may calculate Core FFO differently than we do, limiting its usefulness as a comparative measure.

Because of these limitations, Core FFO should not be considered in isolation or as a substitute for performance measures calculated in accordance with GAAP. We compensate for these limitations by relying primarily on our GAAP results and using Core FFO only as a supplemental measure.

Funds Available for Distribution

Funds Available for Distribution ("FAD") is a non-GAAP financial measure that we define as FFO, excluding corporate depreciation, amortization of finance costs, amortization of net debt discount (premium), amortization of equity-based compensation, straight-line rent amounts, market rent amounts, second generation tenant allowances and lease incentives, recurring capital improvement expenditures, and our share of the items listed above for our unconsolidated joint ventures. Investors, analysts and the Company utilize FAD as an indicator of common dividend potential. The FAD payout ratio, which represents regular distributions to common shareholders and unit holders of the Operating Partnership expressed as a percentage of FAD, facilitates the comparison of dividend coverage between REITs.

We believe that net income (loss) is the most directly comparable GAAP financial measure to FAD. FAD does not represent cash generated from operating activities in accordance with GAAP and should not be considered as an alternative to net income (loss) as an indication of our performance or to cash flows as a measure of liquidity or our ability to make distributions. Other companies in our industry may calculate FAD differently than we do, limiting its usefulness as a comparative measure.

Portfolio Net Operating Income and Same Center Net Operating Income

We present portfolio net operating income ("Portfolio NOI") and same center net operating income ("Same Center NOI") as supplemental measures of our operating performance. Portfolio NOI represents our property level net operating income which is defined as total operating revenues less property operating expenses and excludes termination fees and non-cash adjustments including straight-line rent, net above and below market rent amortization, impairment charges, loss on early extinguishment of debt and gains or losses on the sale of assets recognized during the periods presented. We define Same Center NOI as Portfolio NOI for the properties that were operational for the entire portion of both comparable reporting periods and which were not acquired, or subject to a material expansion or non-recurring event, such as a natural disaster, during the comparable reporting periods.

We believe Portfolio NOI and Same Center NOI are non-GAAP metrics used by industry analysts, investors and management to measure the operating performance of our properties because they provide performance measures directly related to the revenues and expenses involved in owning and operating real estate assets and provide a perspective not immediately apparent from net income (loss), FFO or Core FFO. Because Same Center NOI excludes properties developed, redeveloped, acquired and sold; as well as non-cash adjustments, gains or losses on the sale of outparcels and termination rents; it highlights operating trends such as occupancy levels, rental rates and operating costs on properties that were operational for both comparable periods. Other REITs may use different methodologies for calculating Portfolio NOI and Same Center NOI, and accordingly, our Portfolio NOI and Same Center NOI may not be comparable to other REITs.

Portfolio NOI and Same Center NOI should not be considered alternatives to net income (loss) or as an indicator of our financial performance since they do not reflect the entire operations of our portfolio, nor do they reflect the impact of general and administrative expenses, acquisition-related expenses, interest expense, depreciation and amortization costs, other non-property income and losses, the level of capital expenditures and leasing costs necessary to maintain the operating performance of our properties, or trends in development and construction activities which are significant economic costs and activities that could materially impact our results from operations. Because of these limitations, Portfolio NOI and Same Center NOI should not be viewed in isolation or as a substitute for performance measures calculated in accordance with GAAP. We compensate for these

limitations by relying primarily on our GAAP results and using Portfolio NOI and Same Center NOI only as supplemental measures.

Adjusted EBITDA, EBITDAre and Adjusted EBITDAre

We present Earnings Before Interest, Taxes, Depreciation and Amortization (“EBITDA”) as adjusted for items described below (“Adjusted EBITDA”), EBITDA for Real Estate (“EBITDAre”) and Adjusted EBITDAre, all non-GAAP measures, as supplemental measures of our operating performance. Each of these measures is defined as follows:

We define Adjusted EBITDA as net income (loss) available to the Company’s common shareholders computed in accordance with GAAP before interest expense, income taxes (if applicable), depreciation and amortization, gains and losses on sale of operating properties, joint venture properties, outparcels and other assets, gains and losses on change of control, impairment write-downs of depreciated property and of investment in unconsolidated joint ventures caused by a decrease in value of depreciated property in the affiliate, compensation related to voluntary retirement plan and other executive severance, gains and losses on extinguishment of debt, net and other items that we do not consider indicative of the Company’s ongoing operating performance.

We determine EBITDAre based on the definition set forth by NAREIT, which is defined as net income (loss) available to the Company’s common shareholders computed in accordance with GAAP before interest expense, income taxes (if applicable), depreciation and amortization, gains and losses on sale of operating properties, gains and losses on change of control and impairment write-downs of depreciated property and of investment in unconsolidated joint ventures caused by a decrease in value of depreciated property in the affiliate and after adjustments to reflect our share of the EBITDAre of unconsolidated joint ventures.

Adjusted EBITDAre is defined as EBITDAre excluding gains and losses on extinguishment of debt, net, compensation related to voluntary retirement plan and other executive severance, gains and losses on sale of outparcels, and other items that that we do not consider indicative of the Company’s ongoing operating performance.

We present Adjusted EBITDA, EBITDAre and Adjusted EBITDAre as we believe they are useful for investors, creditors and rating agencies as they provide additional performance measures that are independent of a Company’s existing capital structure to facilitate the evaluation and comparison of the Company’s operating performance to other REITs and provide a more consistent metric for comparing the operating performance of the Company’s real estate between periods.

Adjusted EBITDA, EBITDAre and Adjusted EBITDAre have significant limitations as analytical tools, including:

- They do not reflect our interest expense;
- They do not reflect gains or losses on sales of operating properties or impairment write-downs of depreciated property and of investment in unconsolidated joint ventures caused by a decrease in value of depreciated property in the affiliate;
- Adjusted EBITDA and Adjusted EBITDAre do not reflect gains and losses on extinguishment of debt and other items that may affect operations; and
- Other companies in our industry may calculate these measures differently than we do, limiting its usefulness as a comparative measure.

Because of these limitations, Adjusted EBITDA, EBITDAre and Adjusted EBITDAre should not be considered in isolation or as a substitute for performance measures calculated in accordance with GAAP. We compensate for these limitations by relying primarily on our GAAP results and using Adjusted EBITDA, EBITDAre and Adjusted EBITDAre only as supplemental measures.

Net Debt

We define Net debt as Total debt less Cash and cash equivalents. Net debt is a component of the ratio, Net debt to Adjusted EBITDA ratio, which is defined as Net debt divided by Adjusted EBITDA. We use the Net debt to Adjusted EBITDA ratio to evaluate the Company’s leverage. We believe this measure is an important indicator of the Company’s ability to service its long-term debt obligations.

TANGER FACTORY OUTLET CENTERS, INC. AND SUBSIDIARIES
RECONCILIATION OF GAAP TO NON-GAAP SUPPLEMENTAL MEASURES
(in thousands, except per share)
(Unaudited)

Below is a reconciliation of Net Income (Loss) to FFO and Core FFO:

	Three months ended		Nine months ended	
	September 30, 2021	2020	September 30, 2021	2020
Net income (loss)	\$ (11,071)	\$ 13,719	\$ (4,133)	\$ (38,290)
Adjusted for:				
Depreciation and amortization of real estate assets - consolidated	26,367	28,676	81,106	85,534
Depreciation and amortization of real estate assets - unconsolidated joint ventures	2,908	3,003	8,817	9,038
Impairment charges - consolidated	—	—	—	45,675
Impairment charge - unconsolidated joint ventures	—	—	—	3,091
Loss on sale of joint venture property, including foreign currency effect ⁽¹⁾	—	—	3,704	—
Gain on sale of assets	—	(2,324)	—	(2,324)
FFO	18,204	43,074	89,494	102,724
FFO attributable to noncontrolling interests in other consolidated partnerships	—	—	—	(190)
Allocation of earnings to participating securities	(401)	(461)	(1,095)	(1,153)
FFO available to common shareholders ⁽²⁾	\$ 17,803	\$ 42,613	\$ 88,399	\$ 101,381
As further adjusted for:				
Compensation related to voluntary retirement plan and other executive severance ⁽³⁾	294	—	2,712	—
Loss on early extinguishment of debt ⁽⁴⁾	33,821	—	47,860	—
Impact of above adjustments to the allocation of earnings to participating securities	(97)	—	(225)	—
Core FFO available to common shareholders ⁽²⁾	\$ 51,821	\$ 42,613	\$ 138,746	\$ 101,381
FFO available to common shareholders per share - diluted ⁽²⁾	\$ 0.16	\$ 0.44	\$ 0.84	\$ 1.04
Core FFO available to common shareholders per share - diluted ⁽²⁾	\$ 0.47	\$ 0.44	\$ 1.32	\$ 1.04

Weighted Average Shares:

Basic weighted average common shares	103,269	92,649	99,446	92,596
Diluted weighted average common shares (for earnings per share computations)	103,269	92,649	99,446	92,596
Effect of notional units	583	—	518	—
Effect of outstanding options	753	—	736	—
Exchangeable operating partnership units	4,795	4,911	4,795	4,911
Diluted weighted average common shares (for FFO and Core FFO per share computations) ⁽²⁾	109,400	97,560	105,495	97,507

- (1) Includes a \$3.6 million charge related to the foreign currency effect of the sale of the Saint-Sauveur, Quebec property by the RioCan joint venture in March 2021.
- (2) Assumes the Class A common limited partnership units of the Operating Partnership held by the noncontrolling interests are exchanged for common shares of the Company. Each Class A common limited partnership unit is exchangeable for one of the Company's common shares, subject to certain limitations to preserve the Company's REIT status.
- (3) For the nine months ended September 30, 2021, includes compensation costs related to a voluntary retirement plan offer that required eligible participants to give notice of acceptance by December 1, 2020 for an effective retirement date of March 31, 2021, as well as other executive severance costs incurred during the three and nine months ended September 30, 2021.
- (4) In April 2021, the Company completed a partial redemption of \$150.0 million aggregate principal amount of its \$250.0 million 3.875% senior notes due December 2023 (the "2023 Notes") for \$163.0 million in cash. In September 2021, the Company completed a redemption of the remaining 2023 Notes, \$100.0 million in aggregate principal amount outstanding, and all of its 3.750% senior notes due 2024, \$250.0 million in aggregate principal amount outstanding, for \$381.9 million in cash. The loss on extinguishment of debt includes make-whole premiums of \$44.9 million, of which \$31.9 million occurred during the third quarter of 2021.

Below is a reconciliation of FFO to FAD:

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2021	2020	2021	2020
FFO available to common shareholders	\$ 17,803	\$ 42,613	\$ 88,399	\$ 101,381
Adjusted for:				
Corporate depreciation excluded above	577	1,227	1,720	2,432
Amortization of finance costs	1,793	996	4,460	2,586
Amortization of net debt discount	1,083	122	2,031	359
Amortization of equity-based compensation	2,994	2,347	9,602	9,566
Straight-line rent adjustments	(384)	1,741	1,137	2,418
Market rent adjustments	126	2,149	151	2,560
Second generation tenant allowances and lease incentives ⁽¹⁾	2,199	(2,181)	(95)	(13,719)
Capital improvements	(2,611)	(2,788)	(6,253)	(11,980)
Adjustments from unconsolidated joint ventures	(666)	(358)	(1,204)	(479)
FAD available to common shareholders ⁽²⁾	\$ 22,914	\$ 45,868	\$ 99,948	\$ 95,124
Dividends per share	\$ 0.1775	\$ —	\$ 0.5325	\$ 0.7125
FFO payout ratio	111 %	— %	63 %	69 %
FAD payout ratio	85 %	— %	56 %	73 %
Diluted weighted average common shares ⁽²⁾	109,400	97,560	105,495	97,507

(1) In the 2021 periods, second generation tenant allowances are presented net of \$3.3 million tenant allowance reversals, which were the result of a lease modification.

(2) Assumes the Class A common limited partnership units of the Operating Partnership held by the noncontrolling interests are exchanged for common shares of the Company. Each Class A common limited partnership unit is exchangeable for one of the Company's common shares, subject to certain limitations to preserve the Company's REIT status.

Below is a reconciliation of Net Income (Loss) to Portfolio NOI and Same Center NOI for the consolidated portfolio:

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2021	2020	2021	2020
Net income (loss)	\$ (11,071)	\$ 13,719	\$ (4,133)	\$ (38,290)
Adjusted to exclude:				
Equity in (earnings) losses of unconsolidated joint ventures	(2,261)	42	(6,758)	1,490
Interest expense	13,282	15,647	40,982	47,786
Gain on sale of assets	—	(2,324)	—	(2,324)
Loss on early extinguishment of debt ⁽¹⁾	33,821	—	47,860	—
Other (income) expense	(253)	(161)	2,598	(789)
Impairment charges	—	—	—	45,675
Depreciation and amortization	26,944	29,903	82,826	87,966
Other non-property expenses	113	704	22	1,162
Corporate general and administrative expenses	14,951	11,463	47,468	35,759
Non-cash adjustments ⁽²⁾	(244)	3,913	1,326	5,032
Lease termination fees	(1,424)	(6,323)	(2,224)	(8,000)
Portfolio NOI	73,858	66,583	209,967	175,467
Non-same center NOI ⁽³⁾	(106)	(435)	(1,751)	(1,582)
Same Center NOI	\$ 73,752	\$ 66,148	\$ 208,216	\$ 173,885

(1) In April 2021, the Company completed a partial redemption of \$150.0 million aggregate principal amount of its \$250.0 million 3.875% senior notes due December 2023 (the "2023 Notes") for \$163.0 million in cash. In September 2021, the Company completed a redemption of the remaining 2023 Notes, \$100.0 million in aggregate principal amount outstanding, and all of its 3.750% senior notes due 2024, \$250.0 million in aggregate principal outstanding, for \$381.9 million in cash. The loss on extinguishment of debt includes make-whole premiums of \$44.9 million, of which \$31.9 million occurred during the third quarter of 2021.

(2) Non-cash items include straight-line rent, above and below market rent amortization, straight-line rent expense on land leases and gains or losses on outparcel sales, as applicable.

(3) Excluded from Same Center NOI:

Outlet centers sold:	
Terrell	August 2020
Jeffersonville	January 2021

Below are reconciliations of Net Income (Loss) to Adjusted EBITDA:

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2021	2020	2021	2020
Net income (loss)	\$ (11,071)	\$ 13,719	\$ (4,133)	\$ (38,290)
Adjusted to exclude:				
Interest expense	13,282	15,647	40,982	47,786
Depreciation and amortization	26,944	29,903	82,826	87,966
Impairment charges - consolidated	—	—	—	45,675
Impairment charge - unconsolidated joint ventures	—	—	—	3,091
Loss on sale of joint venture property, including foreign currency effect ⁽¹⁾	—	—	3,704	—
Gain on sale of assets	—	(2,324)	—	(2,324)
Compensation related to voluntary retirement plan and other executive severance ⁽²⁾	294	—	2,712	—
Loss on early extinguishment of debt ⁽³⁾	33,821	—	47,860	—
Adjusted EBITDA	\$ 63,270	\$ 56,945	\$ 173,951	\$ 143,904

	Twelve months ended	
	September 30,	December 31,
	2021	2020
Net loss	\$ (3,856)	\$ (38,013)
Adjusted to exclude:		
Interest expense	56,338	63,142
Depreciation and amortization	112,003	117,143
Impairment charges - consolidated	21,551	67,226
Impairment charge - unconsolidated joint ventures	—	3,091
Loss on sale of joint venture property, including foreign currency effect ⁽¹⁾	3,704	—
Gain on sale of assets	—	(2,324)
Compensation related to voluntary retirement plan and other executive severance ⁽²⁾	3,285	573
Gain on sale of outparcel - unconsolidated joint ventures	(992)	(992)
Loss on early extinguishment of debt ⁽³⁾	47,860	—
Adjusted EBITDA	\$ 239,893	\$ 209,846

(1) Includes a \$3.6 million charge related to the foreign currency effect of the sale of the Saint-Sauveur, Quebec property by the RioCan joint venture in March 2021.

(2) For the nine and twelve months ended September 30, 2021 and the twelve months ended December 31, 2020, includes compensation costs related to a voluntary retirement plan offer that required eligible participants to give notice of acceptance by December 1, 2020 for an effective retirement date of March 31, 2021. For 2021 periods, also includes other executive severance costs incurred during the three and nine months ended September 30, 2021.

(3) In April 2021, the Company completed a partial redemption of \$150.0 million aggregate principal amount of its \$250.0 million 3.875% senior notes due December 2023, for \$163.0 million in cash. In September 2021, the Company completed a redemption of the remaining 2023 Notes, \$100.0 million in aggregate principal amount outstanding, and all of its 3.750% senior notes due 2024, \$250.0 million in aggregate principal outstanding, for \$381.9 million in cash. The loss on extinguishment of debt includes make-whole premiums of \$44.9 million, of which \$31.9 million occurred during the third quarter of 2021.

Below are reconciliations of Net Income (Loss) to EBITDAre and Adjusted EBITDAre:

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2021	2020	2021	2020
Net income (loss)	\$ (11,071)	\$ 13,719	\$ (4,133)	\$ (38,290)
Adjusted to exclude:				
Interest expense	13,282	15,647	40,982	47,786
Depreciation and amortization	26,944	29,903	82,826	87,966
Impairment charges - consolidated	—	—	—	45,675
Impairment charge - unconsolidated joint ventures	—	—	—	3,091
Loss on sale of joint venture property, including foreign currency effect ⁽¹⁾	—	—	3,704	—
Gain on sale of assets	—	(2,324)	—	(2,324)
Pro-rata share of interest expense - unconsolidated joint ventures	1,457	1,512	4,384	4,995
Pro-rata share of depreciation and amortization - unconsolidated joint ventures	2,907	3,003	8,817	9,038
EBITDAre	\$ 33,519	\$ 61,460	\$ 136,580	\$ 157,937
Compensation related to voluntary retirement plan and other executive severance ⁽²⁾	294	—	2,712	—
Loss on early extinguishment of debt ⁽³⁾	33,821	—	47,860	—
Adjusted EBITDAre	\$ 67,634	\$ 61,460	\$ 187,152	\$ 157,937

	Twelve months ended	
	September 30, 2021	December 31, 2020
Net loss	\$ (3,856)	\$ (38,013)
Adjusted to exclude:		
Interest expense	56,338	63,142
Depreciation and amortization	112,003	117,143
Impairment charges - consolidated	21,551	67,226
Impairment charge - unconsolidated joint ventures	—	3,091
Loss on sale of joint venture property, including foreign currency effect ⁽¹⁾	3,704	—
Gain on sale of assets	—	(2,324)
Pro-rata share of interest expense - unconsolidated joint ventures	5,934	6,545
Pro-rata share of depreciation and amortization - unconsolidated joint ventures	11,803	12,024
EBITDAre	\$ 207,477	\$ 228,834
Compensation related to voluntary retirement plan and other executive severance ⁽²⁾	3,285	573
Gain on sale of outparcel - unconsolidated joint ventures	(992)	(992)
Loss on early extinguishment of debt ⁽³⁾	47,860	—
Adjusted EBITDAre	\$ 257,630	\$ 228,415

(1) Includes a \$3.6 million charge related to the foreign currency effect of the sale of the Saint-Sauveur, Quebec property by the RioCan joint venture in March 2021.

(2) For the nine and twelve months ended September 30, 2021 and the twelve months ended December 31, 2020, includes compensation costs related to a voluntary retirement plan offer that required eligible participants to give notice of acceptance by December 1, 2020 for an effective retirement date of March 31, 2021. For 2021 periods, also includes other executive severance costs incurred during the three and nine months ended September 30, 2021.

(3) In April 2021, the Company completed a partial redemption of \$150.0 million aggregate principal amount of its \$250.0 million 3.875% senior notes due December 2023, for \$163.0 million in cash. The loss on extinguishment of debt includes a make-whole premium of \$13.0 million. In September 2021, the Company completed a redemption of the remaining 2023 Notes, \$100.0 million in aggregate principal amount outstanding, and all of its 3.750% senior notes due 2024, \$250.0 million in aggregate principal outstanding, for \$381.9 million in cash. The loss on extinguishment of debt includes make-whole premiums of \$44.9 million, of which \$31.9 million occurred during the third quarter of 2021.

Below is a reconciliation of Total debt to Net debt:

	September 30, 2021	December 31, 2020
Total debt	\$ 1,410,765	\$ 1,567,886
Less: Cash and cash equivalents	(143,116)	(84,832)
Net debt	\$ 1,267,649	\$ 1,483,054