

# Sun Hydraulics Pleased With First Quarter Results, Sees Recovery Strengthening

SARASOTA, FL -- (MARKET WIRE) -- 05/10/10 -- Sun Hydraulics Corporation (NASDAQ: SNHY) reported financial results for the first quarter 2010 as follows:

(Dollars in millions except net income per share)

	April 3 2010		March 28 2009		Increase	
Three Months Ended Net Sales Net Income	\$ \$	31.6 3.3	•		25% 450%	
Net Income per share: Basic Diluted	\$ \$	0.20 0.20	\$ \$	0.03 0.03	567% 567%	

"Due to higher than anticipated activity in March, we exceeded our first quarter sales and earnings estimates," said Allen Carlson, Sun CEO and president. "Even with the substantial increase in orders, we are able to meet the rising demand. The consistent level of expedited orders indicates to us that inventory throughout the pipeline is exhausted and OEMs are building on an as-needed basis."

Continuing, Carlson commented, "By mid-April, our U.S. workforce was fully employed and the salary reductions of last year were reinstated. Our global colleagues either have or will return to full employment as needed to meet demand in different geographic areas. We have the capacity to meet increasing demand for the foreseeable future."

"Sun is well prepared for the rapid increase in demand," concluded Carlson. "The investments we made last year, including \$5.1 million in capital and preserving and investing in our workforce, allow us to respond to our customers' needs. Sun's reliable delivery capability and customer service are the cornerstones of our ability to gain market share in the expansion phase of the business cycle."

#### Outlook

The Company's 2010 second quarter sales are expected to be \$39 million, an 81% increase in revenue compared to the same period last year, and earnings are expected to be \$0.34 to \$0.36 per share compared to a loss of \$0.03 per share in the same period of the prior year.

### Webcast

Sun Hydraulics Corporation will broadcast its Q1 financial results conference call live over the Internet at 9:00 A.M. E.T. tomorrow, May 11, 2010. To listen to the webcast, go to <a href="http://investor.sunhydraulics.com/eventdetail.cfm?EventID=80530">http://investor.sunhydraulics.com/eventdetail.cfm?EventID=80530</a>.

# Webcast Q&A

If an individual wishes to ask questions directly during the webcast, the conference call may be accessed by dialing (877) 212-8518. Questions also may be submitted to the Company via email by going to the Sun Hydraulics website, <u>www.sunhydraulics.com</u>, and clicking on Investor Relations on the top menu. Scroll down to the bottom of the page and click on contact email: <u>investor@sunhydraulics.com</u>, which will open an email window to type in your message. Sun management will then answer these and other questions during the Company's webcast. A copy of this earnings release is posted on the Investor Relations page of our website under "Press Releases."

Sun Hydraulics Corporation is a leading designer and manufacturer of high performance screw-in hydraulic cartridge valves and manifolds for worldwide industrial and mobile markets. For more information about Sun, please visit our website at <u>www.sunhydraulics.com</u>.

## FORWARD-LOOKING INFORMATION

Certain oral statements made by management from time to time and certain statements contained herein that are not historical facts are "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934 and, because such statements involve risks and uncertainties, actual results may differ materially from those expressed or implied by such forward-looking statements. Forward-looking statements, including those in Management's Discussion and Analysis of Financial Condition and Results of Operations are statements regarding the intent, belief or current expectations, estimates or projections of the Company, its Directors or its Officers about the Company and the industry in which it operates, and assumptions made by management, and include among other items, (i) the Company's strategies regarding growth, including its intention to develop new products; (ii) the Company's financing plans; (iii) trends affecting the Company's financial condition or results of operations; (iv) the Company's ability to continue to control costs and to meet its liquidity and other financing needs; (v) the declaration and payment of dividends; and (vi) the Company's ability to respond to changes in customer demand domestically and internationally, including as a result of standardization. Although the Company believes that its expectations are based on reasonable assumptions, it can give no assurance that the anticipated results will occur.

Important factors that could cause the actual results to differ materially from those in the forward-looking statements include, among other items, (i) the economic cyclicality of the capital goods industry in general and the hydraulic valve and manifold industry in particular, which directly affect customer orders, lead times and sales volume; (ii) conditions in the capital markets, including the interest rate environment and the availability of capital; (iii) changes in the competitive marketplace that could affect the Company's revenue and/or cost bases, such as increased competition, lack of qualified engineering, marketing, management or other personnel, and increased labor and raw materials costs; (iv) changes in technology or customer requirements, such as standardization of the cavity into which screw-in cartridge valves must fit, which could render the Company's products or technologies noncompetitive or obsolete; (v) new product introductions, product sales mix and the geographic mix of sales nationally and internationally; and (vi) changes relating to the Company's international sales, including changes in regulatory requirements or tariffs, trade or currency restrictions, fluctuations in exchange rates, and tax and collection issues. Further information relating to

factors that could cause actual results to differ from those anticipated is included but not limited to information under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Company's Form 10-Q for the quarter ended April 3, 2010, and under the heading "Business" and particularly under the subheading, "Business Risk Factors" in the Company's Form 10-K for the year ended January 2, 2010. The Company disclaims any intention or obligation to update or revise forward-looking statements, whether as a result of new information, future events or otherwise.

SUN HYDRAULICS CORPORATION CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands except per share data)

	A	pril 3, 2010	ths ended March 28, 2009 (unaudited)		
Net sales	\$	31,605	\$	25,208	
Cost of sales		21,485		19,629	
Gross profit		10,120		5,579	
Selling, engineering and administrative expenses		5,156		4,775	
Operating income		4,964		804	
Interest income, net Foreign currency transaction gain, net Miscellaneous (income) expense, net		(137) (27) (20)		(110) (8) 199	
Income before income taxes		5,148		723	
Income tax provision		1,837	171		
Net income		3,311 ======			
Basic net income per common share	\$	0.20	\$	0.03	
Weighted average basic shares outstanding		16,942		16,664	
Diluted net income per common share	\$	0.20	\$	0.03	
Weighted average diluted shares outstanding		16,977		16,694	
Dividends declared per share	\$	0.090	\$	0.180	

SUN HYDRAULICS CORPORATION CONSOLIDATED BALANCE SHEETS (in thousands)

	April 3, 2010 (unaudited)			2010		
Assets						
Current assets:						
Cash and cash equivalents	\$	26,638	\$	30,314		
Restricted cash				132		
Accounts receivable, net of allowance for						
doubtful accounts of \$81 and \$90		14,367		9,949		
Inventories		8,878		7,799		
Income taxes receivable		-		1,485		
Deferred income taxes		575		5/5		
Marketable securities				7,844		
Other current assets		2,398		1,797		
Total current assets		63,814		59,895		
Property, plant and equipment, net		55,046		56 <b>,</b> 633		
Other assets		2,913		3,405		
Total assets	\$ ===	121,773				
Liabilities and Shareholders' Equity Current liabilities: Accounts payable Accrued expenses and other liabilities Income taxes payable	\$	3,265 2,475 37		2,442 2,475		
Dividends payable		1,525		1,524		
Total current liabilities				6,441		
Deferred income taxes		5 175		5 1 9 1		
Other noncurrent liabilities		712		5,191 687		
Total liabilities		13,189		12,319		
Shareholders' equity:						
Common stock		17		17		
Capital in excess of par value		42,645		42,210		
Retained earnings		66,166		64,383		
Accumulated other comprehensive income		(244)		1,004		
Total shareholders' equity		108,584		107,614		
Total liabilities and shareholders' equity	\$	121,773	\$	119 <b>,</b> 933		
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SUN HYDRAULICS CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

> Three months ended April 3, March 28, 2010 2009

	(unaudited)		(unaudited)	
Cash flows from operating activities:	<u>.</u>	0 011	÷	
Net income	\$	3,311	Ş	552
Adjustments to reconcile net income to				
net cash provided by operating activities:		1 7 2 2		1 760
Depreciation and amortization		1,732 1		1,760
Loss on disposal of assets Provision for deferred income taxes		(16)		(0)
Allowance for doubtful accounts		(10)		(8)
Stock-based compensation expense		286		(2) 228
Stock options income tax benefit		(23)		
(Increase) decrease in:		(23)		
Accounts receivable		(4,409)		1,395
Inventories		(1,079)		1,314
Income taxes receivable		1,485		(898)
Other current assets		(601)		115
Other assets		485		90
(Increase) decrease in:		405		50
Accounts payable		823		(41)
Accrued expenses and other liabilities		- 025		476
Income taxes payable		60		470
Other noncurrent liabilities		25		(35)
other honcurrent frabilities		23		(33)
Net cash provided by operating activities		2,071		4,946
Cash flows from investing activities:				
Capital expenditures		(668)		(1,236)
Purchases of marketable securities		(6,260)		
Proceeds from sale of marketable securities		3,199		(0,230)
fibeceds from sale of marketable securities				
Net cash used in investing activities				(7,466)
Cash flows from financing activities:				
Repayment of debt		-		(261)
Proceeds from exercise of stock options		28		-
Proceeds from stock issued		98		94
Dividends to shareholders		(1,527)		(1,503)
Stock options income tax benefit		23		-
Net cash used in financing activities		(1,378)		(1,670)
Effect of exchange rate changes on cash and				
cash equivalents		(641)		(456)
-				
Net decrease in cash and cash equivalents		(3,677)		(4,646)
Cash and cash equivalents, beginning of period		30,446		
Cash and cash equivalents, end of period		26,769		
		======	====	
Supplemental disclosure of cash flow information: Cash paid:				
Interest	\$	_	Ś	9
Income taxes	\$	331	Ś	1,077
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	United States	Korea	Germany		Elimin- ation	Consoli- dated
Three Months			-	2		
Ended April 3, 2010						
Sales to unaffiliated						
customers	\$18 <b>,</b> 970	\$4,192	\$ 4,699	\$ 3,744	\$ -	\$ 31,605
Intercompany sales	5,097	-	53	338	(5,488)	-
Operating income	,			336		4,964
Depreciation	1,328	22	111	251	-	1,712
Capital expenditures	566	64	5	33	-	668
Three Months						
Ended March 28, 2009						
Sales to unaffiliated	615 CO1	¢1 0.60	¢ / 167	¢ 2 460	Ċ	¢ 25 200
customers Intercompany sales		ŞI,960 -			, – (4,650)	\$ 25 <b>,</b> 208
Operating income (loss)	•			403		804
Depreciation						1,753
Capital expenditures				233 79		
capital expenditures	1,101	22	r.	15		1,230
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